



Request for Proposal
South African National Parks (SANParks)
NAMAQUA National Park
Namaqua Flowers Beach Luxury Tented Mobile Camp with
catering and related tourism activities:
Tourism PPP Opportunity for a five-year during Flower Season

In line with SANParks' Strategic Plan for Commercialisation, SANParks intends to form a public private partnership (PPP) in which it gives a selected private party the rights to the commercial use of the Namaqua Flowers Beach Luxury Tented Mobile Camp with catering and related tourism activities, at Groenrivier, Namaqua National Park through a public private partnership agreement. The commercial opportunity offers the bidder to set up their own luxury mobile tents. A maximum of 30 beds will be allowed in the camp which can be configured in 2 or 4 beds per tent and all equipment by their own means and risk for the period during Flower Season. Namaqua Flowers Beach Camp during 18 August to 17 September.

SANParks invites prospective investors and operators to submit bids in line with SANParks' mandate and aims and responsive to the SANParks specifications and objectives for this tourism PPP opportunity.

SANParks will enter into a PPP agreement with the winning bidder for which is determined by the capital investment for a period of five-years likely to provide a fair return on investment for the private party. In return, the private party will meet agreed environmental, development, operating and broad-based black economic empowerment obligations, and pay a PPP fee to SANParks.

The request for proposals (RFP) document, containing all bid specifications and the draft PPP agreement, is available on our website www.sanparks.org

Enquiries can be sent to Wendy Davids, e-mail address: wendy.davids@sanparks.org.

A due diligence briefing meeting for prospective bidders will be held via MS Teams on 28 November 2023 at 11h00. Please download the MS Teams app. Please mail us by 27 November 2023 to confirm your attendance for both the due diligence briefing and site meetings.

A site visit for prospective bidders will be held at Namaqua National Park Beach Camp at Groenrivier on 5 December 2023 at 11h00. Please mail us by the 4 December 2023 to confirm your attendance.

Bidders are required to submit proposals, only in the format given in the RFP document to the South African National Parks, 643 Leyds Street, Muckleneuk, Pretoria, before 11:00. Closing date is the 26 January 2024 at 11h00. No late bids will be accepted

The regulatory provisions for tourism PPPs can be found on www.ppp.gov.za.