

OUR REF      RFQ 201857  
ENQUIRIES    Lekgolo Lebepe  
TELEPHONE    012 428 6157  
DATE          31 October 2025

## RFQ 201857: APPOINTMENT OF A SERVICE PROVIDER PROVIDE PRICING BENCHMARKING SERVICES

### Dear Bidder

The South African Bureau of Standards (SABS) hereby invites suitably qualified service provider to provide pricing benchmarking services.

The details of the service to be provided are provided below.

Please note the following:

- Scope of services specified on page 3
- Closing date specified on page 4
- SABS Procurement terms and conditions (accessed on the sabs website)
- **Bidders must submit the following documents with the quotations:**
  - National Treasury Central Supplier Database (CSD) registration report
  - A valid copy of BBBEE certificate/ Sworn Affidavit (to claim specific goals)
  - SBD 4 Bidders Disclosure Form
  - SBD 6.1 Preference points claim form in terms of the Preferential procurement Regulation 2022
  - Non- Disclosure agreement

**SOUTH AFRICAN BUREAU OF STANDARDS** – Established in terms of Section 2 of the Standards Act, 1945, as amended

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**1. Background**

The SABS is a statutory body established in term of Standards Act, 1945 (Act No. 24 of 1945) and continues to operate in terms of the Standards Act, 2008 (Act No. 8 of 2008) as the national standardization institution in South Africa, mandated to:

- develop, promote and maintain South African National Standards;
- promote quality in connection with commodities; and
- render conformity assessment services and matters connected therewith.

**2. Request for Quotation (RFQ)**

This RFQ serves as an invitation to submit a quotation **to provide pricing benchmarking services** subject to General Conditions of the Contract (GCC) and completion of either SBD 7.1 (PART A) or SBD 7.2 (PART A), whichever is applicable.

The Bidder is requested to supply its quotation, in writing, by the date specified. Should the Bidder require any clarification, the clarification should be submitted by e-mail to the Procurement Specialist identified in this document.

By submitting a quotation in response to this RFQ or participating in this RFQ process, the Bidder accepts that it is subject to and bound by all the terms and conditions contained in this RFQ document.

**3. Confidentiality**

This document may not be used for any purpose by the Bidder other than for developing their response to it, and all reasonable efforts must be taken by the Bidder to ensure confidentiality of any information provided. This document and any other information of a confidential nature provided to the Bidder during the course of RFQ process are and will be covered by the non-disclosure agreement to be signed between the SABS and the Bidder.

**4. No Contract**

Bidders shall note that this RFQ does not commit the SABS to any course of action resulting from the receipt of quotations and the SABS may, at its discretion reject any submission which does not conform to instructions and specifications which are contained herein or select a Bidder based upon its own unique set of criteria. The SABS also reserves the right not to select a bidder.

Nothing in this document shall be construed as a contract between the SABS and the Bidder, and no communication, whether verbal or written, by the SABS personnel or agents during the course of this process shall create such a contract in respect of the requirements specified in this RFQ.

**5. No Obligation to Proceed**

The SABS reserves the right to discontinue the RFQ evaluation process at any time and will not be responsible for any losses incurred by the Bidder as a result of discontinuance of the RFQ process

## **6. Validity of Proposals**

The Bidder's quotation shall remain valid for a period of one hundred and twenty (120) days from the closing date. The SABS may at any time prior to the expiry of the bid validity period, extend the above validity period by sixty (60) days by written notice to the Bidders. In that event, the SABS will not require any consent from the Bidders, and bidders will not be required or permitted to amend any of their quotations.

The SABS retains the right, but is under no obligation, to request Bidders to extend the validity periods of their quotations, prior to expiry thereof, if it has already invoked the extension referred to above and it is in the SABS' interest to further extend the bid validity period. Such a request shall be in writing. The Bidder is not obliged to extend the validity period. Also, bidders will not be required or permitted to amend any of their quotations.

## **7. Scope of Work**

### **Background**

The South African Bureau of Standards (SABS) is a statutory body that was established in term of Standards Act, 1945 (Act No.24 of 1945) and continues to operate in terms of the latest edition of the Standards Act, 2008 (Act No. 8 of 2008) as the national standardization institution in South Africa, Mandated to:

- Develop, promote and maintain South African National Standards (SANS)
- Promote quality in connection with commodities, products and services
- Render conformity assessment services and assist in matters connected therewith.

The SABS has established a wholly owned subsidiary, SABS Commercial SOC limited.

SABS is established as a statutory body in terms of Act 24 of 1945, which was superseded by the Standards Act, 1993 and subsequently superseded by the Standards Act, 2008. SABS is listed as a Schedule 3B entity in terms of the Public Finance Management Act and the financial statements are prepared according to International Financial Reporting Standards (IFRS).

The conformity assessment services: testing and certification is housed in the subsidiary SABS Commercial. These services are offered to a wide range of economic sectors, both locally and abroad, set against both national and international standards and specifications.

The SABS headquarters is in Pretoria with branches in Durban, Cape Town, Port Elizabeth, East London, Richards Bay, Secunda, and other operations in the Mpumalanga province. SABS Commercial offers conformity assessment services such as testing, certification, etc, to a wide range of economic sectors, both locally and abroad, set against both national and international standards and specifications.

The SABS Commercial is the custodian of the SABS Mark Scheme, the principal seal of quality in South Africa. With its proud tradition in the South African economy, the SABS Mark is the promise of acceptable quality levels. It provides the assurance that products have been tested and inspected to ensure that they meet all minimum safety and quality requirements, and manufacturing processes meet predetermined requirements.

SABS Commercial (SOC) Ltd is governed by the following Acts:

- Standards Act
- PFMA including National Treasury Regulations
- Companies Act
- Income Tax Act
- King iv on corporate governance
- Basic Conditions of Employment
- Value Added Tax Act

The SABS Group has adopted International Financials Strategy Standards, and it requires assessment of the investment in subsidiaries (SABS Commercial) for impairment, on an annual basis.

### **Scope of work**

SABS seeks to appoint a service provider for the provision of pricing benchmarking services. The South African Bureau of Standards (SABS) provides a wide range of services that include:

- Certification Services (systems and product certification)
- Laboratory Testing
- Training and Consulting Services
- Sales of South African National Standards (SANS)
- Rental of SABS premises

To remain competitive and ensure pricing sustainability, SABS requires independent benchmarking of its current pricing models against industry, regional, and global best practices.

The main objectives of this pricing benchmarking exercise are to:

- Evaluate whether current SABS pricing structures are competitive, fair, and market aligned.
- Benchmark SABS pricing against:
  - Local, regional, and global peers
  - Industry best practice
  - Similar service providers in both public and private sectors
- Identify opportunities for revenue optimisation, cost recovery, and improved market positioning.
- Provide evidence-based recommendations for pricing strategy reviews and adjustments.

### **Expectations**

The appointed service provider will be expected to:

#### **Certification Services**

- Benchmark SABS certification pricing (product and systems) against local and global certification bodies.
- Analyse pricing structures (application fees, audit fees, annual renewal fees, travel and subsistence policies).
- Provide recommendations

### **Laboratory Services**

- Benchmark testing and calibration service pricing by test category.
- Analyse turnaround-time pricing differentials (standard vs. expedited services).
- Compare pricing models for specialised testing

### **Training & Consulting Services**

- Benchmark training course fees (public vs. in-house courses, duration, and accreditation value).
- Benchmark consulting fees (daily/hourly rates, package models, retainer models).
- Compare with regional training providers and global technical institutions.

### **South African National Standards (SANS) Sales**

- Benchmark the pricing model for SANS (per copy, bulk licensing, subscriptions, digital access).
- Compared to international standards bodies (ISO, IEC, ASTM, BSI, etc.).
- Review policies for copyright, licensing, and value-added bundling.
- Compare escalation policies and multi-site/multi-standard discounts.

### **Deliverables**

Inception Report (methodology, data sources, and assumptions).

- Benchmarking Report per business unit (Certification, Laboratory, Training/Consulting, Standard/SANS Sales) with:
  - Comparative analysis (tables, quartiles, global vs. local peers).
  - Graphical representation of pricing position.
- Consolidated Strategic Report with:
  - Overall pricing competitiveness assessment.
  - Recommendations for pricing adjustments or redesign.
  - Suggested negotiation and revenue optimisation levers.
  - Recommended pricing strategies
- Presentation to SABS Executive Committee and Board

### **Service Provider Requirements**

- Access to credible, up-to-date benchmarking data sources (local, regional, global).
- Experience working with government, state-owned entities, or regulatory bodies.
- Ability to maintain strict confidentiality of SABS pricing data.
- References from at least three (3) similar projects in the last five years.

### **Functionality evaluation**

Bids will be evaluated in terms of the Preferential Procurement Policy Framework Act No. 5 of 2000 where the 80/20 preference points system will be used.

Bids will be evaluated in terms of Functionality based on the following criteria:

| # | Functionality Evaluation Criterion                                   | Sub-criteria | Weight |
|---|----------------------------------------------------------------------|--------------|--------|
|   | Scale of 0 – 3 where; 0 = Poor; 1 = Average; 2 = Good, 3 = Excellent |              |        |
| 1 | Years of experience in the industry                                  |              |        |
|   | Proven expertise in pricing analysis and benchmarking                |              | 20%    |
|   | < 10 Years                                                           | 1            |        |
|   | ≥ 10 ≤15 Years                                                       | 2            |        |

|   |                                                                                                  |   |             |
|---|--------------------------------------------------------------------------------------------------|---|-------------|
|   | > 15 Years                                                                                       | 3 |             |
| 2 | Methodology and Approach                                                                         |   |             |
|   | Propose a high-level project plan with clearly defined deliverables and timelines                |   | 25%         |
|   | No project plan provided                                                                         | 0 |             |
|   | Project plan provided however No defined deliverables and without timelines                      | 1 |             |
|   | Project plan provided with clearly defined deliverables and without timelines                    | 2 |             |
|   | Project plan with clearly defined deliverables, with timelines                                   | 3 |             |
| 3 | Access to Benchmarking information                                                               |   |             |
|   | Local                                                                                            | 1 | 30%         |
|   | Local + Regional                                                                                 | 2 |             |
|   | Local + Regional + International                                                                 | 3 |             |
| 4 | Number of references provided                                                                    |   |             |
|   | Bidders to provide reference that are at most 5 years old on work performed of a similar nature. |   | 25%         |
|   | No references provided                                                                           | 0 |             |
|   | 1 to 3 references provided                                                                       | 1 |             |
|   | 4 to 5 references provided                                                                       | 2 |             |
|   | > 5 references provided                                                                          | 3 |             |
|   | <b>TOTAL (Minimum threshold of 75%)</b>                                                          |   | <b>100%</b> |

#### 8. Timelines

| MILESTONES                                                            | DATE AND E-MAIL ADDRESS                                                                                                                                                                                                    |
|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Closing Date and Time<br><b>No late submissions will be accepted.</b> | <b>06 October 2025 at 11:00 am</b>                                                                                                                                                                                         |
| Method of submission.                                                 | Responses should be submitted via email only<br><a href="mailto:elvis.lebepe@sabs.co.za">elvis.lebepe@sabs.co.za</a><br><b>It is the Bidder's responsibility to ensure that the quotation is received on time by SABS.</b> |

#### 9. Preference Points

Only Bidders who meet the specified requirements will be evaluated further on 80/20 preference points system of 2022. (Pricing and Specific Goal)

#### 10. Quotation

The quotation should but not limited to the following:

- Rate per person
- Transportation cost (If applicable)
- Disbursement

- Fixed price, Where foreign currencies are involved, bidders should make provision for forward cover.

**11. Contact information**

All enquiries regarding this RFQ must be e-mailed/directed to [elvis.lebepe@sabs.co.za](mailto:elvis.lebepe@sabs.co.za) and 012 428 6157. Bidders must not contact any other SABS' personnel regarding this RFQ, as it may lead to the Bidder's disqualification. Also note that any canvassing by Bidders/Suppliers regarding this RFQ will result in disqualification.

**12. Advance payment**

The SABS will not make an upfront or advance payment to a successful Bidder. Payment will only be made in accordance to the delivery of service or goods that will be agreed upon by the SABS and the successful Bidder.

**13. Responsibility for costs**

Under no circumstances shall the SABS be responsible for any of the Bidder's costs associated with the preparation and/or submission of its quotation, including any costs incurred by the Bidder prior to the signature, by both parties, of an agreement resulting from a successful bid.

**14. Bidder's contractual terms**

The SABS will not be bound by any legal or contractual terms as may be included in the Bidder's quotation, in response to this RFQ.

## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise,  
employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Name | Identity Number | Name of State institution |
|-----------|-----------------|---------------------------|
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

- 2.2.1 If so, furnish particulars:

.....  
 .....

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

- 2.3.1 If so, furnish particulars:

.....  
.....

### 3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.  
I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6  
OF PFMA SCM INSTRUCTION 03 OF 2022/22 ON PREVENTING AND COMBATING ABUSE IN THE  
SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

## ANNEXURE B - NON DISCLOSURE AGREEMENT

THIS AGREEMENT is made BETWEEN

The South African Bureau of Standards (SABS), an Public Entity that continues to exist in terms of section 3 of the Standards Act 2008, whose principle place of business is at 1 Dr Lategan Road, Groenkloof, Pretoria, 0001, South Africa.

AND \_\_\_\_\_ ("the Supplier") whose registered office is at  
\_\_\_\_\_

\_\_\_\_\_  
(Hereinafter referred to as the "parties")

WHEREAS in the course of discussions and/or negotiations with the South African Bureau of Standards, the Supplier has received or may receive in future information relating to this **RFQ 201857** for the South African Bureau of Standards and other related information hereinafter referred to as "Confidential Information".

In consideration of the Supplier to-which the South African Bureau of Standards or any person affiliated with it, including its subsidiary, agent, representative(s) or such related entity may provide Confidential Information in connection with such discussions and/or negotiations to. Therefore, the parties wish to agree as follows:

1. The Supplier will maintain strictly secret and confidential all information relayed or transmitted to it in any manner or form and will not divulge any part of the Confidential Information directly or indirectly to any person, firm or entity (other than such of its employees who have a need to know the Confidential Information for the purposes of fulfilling the Supplier's obligation to the South African Bureau of Standards.
2. The Supplier shall not make copies of the Confidential Information or otherwise disseminate any of the Confidential Information (except as may be required to fulfil specific obligations towards South African Bureau of Standards) without South African Bureau of Standards express prior written consent.
3. This agreement applies to information whether or not such information is marked as or appears to be confidential and whether or not such information is of commercial use to South African Bureau of Standards or any other party.
4. This agreement shall not apply to information which:-
  - (a) the Supplier can show had been lawfully received by it prior to disclosure under this agreement.
  - (b) is in the public domain or becomes so otherwise than through breach of this agreement;
  - (c) was disclosed to the Supplier by a third party who was under no obligation of confidence in respect thereof;

5. The South African Bureau of Standards retains ownership of Intellectual property rights on all material and processes relating to the service provided for and on its behalf by the supplier.
6. The Supplier shall observe its obligations under this agreement until expiry of a period of 12 months from the date of signature.

IN WITNESS WHEREOF the parties hereto have executed this agreement in duplicate.

**For the Bidder**

Signed at..... on this.....day of .....2025

Signed on behalf of the Supplier, duly authorised thereto..... (signature)

..... (name) ..... (title)

Witness 1. ....

Witness 2. ....

**For the SABS**

Signed at..... on this.....day of .....2025

On behalf of the SABS, duly authorised thereto..... (signature)

..... (name) ..... (title)

Witness 1. ....

Witness 2. ....

## PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

### 1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

|                | POINTS |
|----------------|--------|
| PRICE          | 80     |
| SPECIFIC GOALS | 20     |

|                                                  |            |
|--------------------------------------------------|------------|
| <b>Total points for Price and SPECIFIC GOALS</b> | <b>100</b> |
|--------------------------------------------------|------------|

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

## 2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

### 3.1. POINTS AWARDED FOR PRICE

### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

**90/10**

$$Ps = 80 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right) \text{ or } Ps = 90 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

|                                                                                                                               |           |              |
|-------------------------------------------------------------------------------------------------------------------------------|-----------|--------------|
| <b>80/20</b>                                                                                                                  | <b>or</b> | <b>90/10</b> |
| $Ps = 80 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right) \text{ or } Ps = 90 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)$ |           |              |

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

## 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
  - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable

tender will be used to determine the applicable preference point system; or

- (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

***(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.***

***Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)***

| Specific Goal                                             | The specific goals allocated points in terms of this tender | Number of points allocated (90/10 system)<br>(To be completed by the organ of state) | Number of points allocated (80/20 system)<br>(To be completed by the organ of state) | Number of points claimed (90/10 system)<br>(To be completed by the tenderer) | Number of points claimed (80/20 system)<br>(To be completed by the tenderer) |
|-----------------------------------------------------------|-------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| Persons historically disadvantaged on the basis of race   | 100% black ownership                                        |                                                                                      | 10                                                                                   |                                                                              |                                                                              |
|                                                           | 75% - 99% black ownership                                   |                                                                                      | 8                                                                                    |                                                                              |                                                                              |
|                                                           | 60% - 74% black ownership                                   |                                                                                      | 6                                                                                    |                                                                              |                                                                              |
|                                                           | 51% - 59% black ownership                                   |                                                                                      | 4                                                                                    |                                                                              |                                                                              |
|                                                           | 0% - 25% black ownership                                    |                                                                                      | 2                                                                                    |                                                                              |                                                                              |
|                                                           | 0% black ownership                                          |                                                                                      | 0                                                                                    |                                                                              |                                                                              |
| Persons historically disadvantaged on the basis of gender | 100% black women ownership                                  |                                                                                      | 6                                                                                    |                                                                              |                                                                              |
|                                                           | 51% - 99% black women ownership                             |                                                                                      | 4                                                                                    |                                                                              |                                                                              |
|                                                           | 30% - 50% black women ownership                             |                                                                                      | 2                                                                                    |                                                                              |                                                                              |
|                                                           | 0% black women ownership                                    |                                                                                      | 0                                                                                    |                                                                              |                                                                              |

|                                                               |                                                     |  |   |  |  |
|---------------------------------------------------------------|-----------------------------------------------------|--|---|--|--|
| Persons historically disadvantaged on the basis of disability | 100% owned by persons living with disabilities      |  | 4 |  |  |
|                                                               | 51% - 99% owned by persons living with disabilities |  | 2 |  |  |
|                                                               | 0% - 50% owned by persons living with disabilities  |  | 0 |  |  |

## DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company.....

4.5. registration number: .....

4.6. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.7. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any

of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

|                          |                                             |
|--------------------------|---------------------------------------------|
|                          | .....<br><b>SIGNATURE(S) OF TENDERER(S)</b> |
| <b>SURNAME AND NAME:</b> | .....                                       |
| <b>DATE:</b>             | .....                                       |
| <b>ADDRESS:</b>          | .....<br>.....<br>.....<br>.....            |