



The Petroleum  
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## **TENDER BULLETIN 2**

**ENQUIRY NO: CTT25229**

**DESCRIPTION: THE APPOINTMENT OF A PANEL OF TRANSACTION AND DUE DILIGENCE ADVISORS – GENERAL PROJECTS**

### **QUESTION 1**

We kindly request an extension on the due date for this submission. This opportunity appeals to us very much, and we would appreciate your consideration in this regard.

### **ANSWER 1**

The tender closing date has been extended to 1 March 2023.

### **QUESTION 2**

The RFP document “Returnable Schedule” mentions “PROJECT FINANCE AND HEDGING EXPERTISE” under “2. ADVISOR EXPERIENCE”. However, these services are not mentioned in the “Technical Evaluation Criteria” file. Could you please clarify if our proposal needs to include credentials and team CV is for “PROJECT FINANCE AND HEDGING EXPERTISE”? If yes, could you please clarify for which sub-sector of the oil & gas value chain (upstream, refining, trading, gas to power) these need to be.

### **ANSWER 2**

You may include credentials and team CVs for project finance and hedging expertise if you offer such services. It will assist PetroSA Evaluation teams when such services are required.

#### **Directors:**

Mr Nkululeko Poya (Chairperson),  
Mr Llewellyn Delport, Mr Leon Haywood, Ms Nolubabalo Sondlo, Mr Mthozami Xiphu,  
**Group Chief Executive Officer** (acting): Ms Sandisiwe Ncemane  
**Group Company Secretary:** Ms Marlene Khumalo

### **QUESTION 3**

Our firm will be able to provide all the services required in the RFP, except for Legal services and the refining engineering expertise. Do we need to team-up with a law firm and/or a refining engineering firm in order to submit a proposal that is compliant? Alternatively, will PetroSA, as part of this RFP, appoint individual advisors who specialise in different areas?

### **ANSWER 3**

It is recommended that you need to Team up and provide PetroSA with a complete service where possible. PetroSA is not going to appoint separate advisors. It becomes too complex to manage.

The following questions were not fully addressed in tender bulletin 1

### **QUESTION 4** (*Question 7 in Tender Bulletin 1*)

The Returnable Schedule also states to “Attach booklet as one document”, what does this statement means?

### **ANSWER 4**

The idea is that you attached/add your supporting documents under the respective headings and submit it as one document. If you referencing it to your company profile, indicate so under the respective headings as well.

### **QUESTION 5** (*Question 9 in Tender Bulletin 1*)

Within Section 4, Chapter 3.1.3 of the Draft Consultancy Agreement where it notes the Advisor will be required to conduct a legal review as part of the due diligence exercise, will there be a legal advisor as part of the panel?

### **ANSWER 5**

See the answer to Question 3 above.

**QUESTION 6** (*Question 10 in Tender Bulletin 1*)

Is the service provider expected to provide all advisory services – technical, commercial, financial and legal?

**ANSWER 6.**

See the answer to Question 3 above.