



**national treasury**

Department:  
National Treasury  
**REPUBLIC OF SOUTH AFRICA**

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Dear Ms. A Mlisa

## **DEVIATION FROM THE COMPETITIVE BIDDING PROCESS: - APPOINTMENT OF K.I.T GROUP FRANCE**

1. National Treasury acknowledges receipt of your letter received on 17 March 2022.
2. South African National Space Agency (SANSA) requests for National Treasury's approval to deviate from the competitive bidding process and appoint K.I.T Group France for the design and development of an exhibition stand at the upcoming annual 73<sup>rd</sup> International Astronautical Congress (IAC) 2022 to be held in Paris from 18-22 September 2022. The estimated cost R2 771 797.64.
3. The deviation was approved by the Chief Executive Officer on 17 March 2022.
4. The reason for the deviation is that K.I.T Group France has been appointed by the organisers of the Center National d'Etudes Spatiales (CNES), the French Space Agency, as the sole providers of the exhibition services at the upcoming IAC to be held in Paris, in September 2022. The IAC is the largest conference in the world for the global space sector. The pavilion that has been earmarked for SANSA is 168 sqm in size. As indicated on the website, the exhibition space price per sqm is €585. It is however indicated that IAF members receive 15% discount on booth space.



5. The reason provided for the deviation is justifiable. SANSA provided a link to the Paris 73<sup>rd</sup> IAC website which confirmed K.I.T Group France and the exhibition service providers. Further to that, a letter CNES confirming the same was provided.
6. National Treasury supports the deviation.
7. SANSA has an obligation to ensure that any contract for goods and services is in accordance with a system which is fair, equitable, transparent, competitive and cost-effective.

Kind regards,

**MOLEFE-ISAAC FANI**  
**ACTING CHIEF PROCUREMENT OFFICER**

DATE: 2022/03/31