

**Tender Technical Evaluation Strategy**  
**Supply and Delivery of Packing and Gaskets**

**Technical Evaluation and Qualifying Criteria for Supply and Delivery of Packing and Gaskets:**

The purpose of the technical evaluation is to assess and qualify bidders based on their capabilities and experience; by considering these aspects, the evaluation process aims to select a bidder that not only meets technical specifications but also has the capability to deliver a successful and high-quality spare material. The bidders need to score 80% and above to at least be considered in the qualification phase.

**Qualitative Technical Evaluation Criteria:**

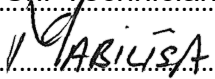
	Technical Criteria Description	Weight (%)	Tender returnable	Score	Reasons or Comments
1.	Proof of supply agreement letter from the manufacturer/wholesale distributor.	10%	Signed OEM/wholesale distributor supply agreement letter.		
2.	Experience in supplying and delivering similar materials. Evaluate the suppliers track record in meeting project requirements and delivering materials on time.	20%	Provide evidence of experience up to and including previous projects and or POs, references, and successful completion of similar contracts. <ul style="list-style-type: none"> <li>▪ 20% = 2 off POs, references proof of completion.</li> <li>▪ 10% = 1 off PO, reference proof of completion</li> <li>▪ 0% = No submission</li> </ul>		
3.	Evaluate quality assurance processes and quality control procedures for the supplied materials to demonstrate conformance to the Eskom Material Procurement standard.	20%	Demonstrate adherence to quality assurance practices, ISO 9001 Quality management System and Eskom Material Procurement standard. <ul style="list-style-type: none"> <li>▪ 20% = QCPs, Importer's Certificates of Conformance, Safety Data sheets, warranty certificates.</li> <li>▪ 10% = QCPs, COC and SDS only</li> <li>▪ 10% = QCPs and warranty certificates only.</li> </ul>		

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4.	Suppliers' capacity to meet the maintenance requirements regarding the quantity and timely delivery of steel material. Assess ability to supply various material specifications including low alloy steel and or its equivalent.	20%	<p>Demonstrate the ability to meet delivery schedules during normal &amp; urgent situations, (Agreed Lead times).</p> <ul style="list-style-type: none"> <li>20% = 5 to 6 weeks</li> <li>10% = 6 to 8 weeks</li> <li>5% = 8 to 10 weeks</li> </ul> <p>Provide a list of ex stock for off the shelf items and items to be imported</p>		
6.	Assess the qualifications, expertise, and power generation knowledge of the personnel directly involved in the supply and delivery of the materials. Consider their relevant educational background, certifications, and years of experience in the field.	20%	<p>Provide resumes and profiles of key personnel, up to and including project manager, quality control personnel, highlighting their expertise, qualifications, and experience on similar contracts.</p> <ul style="list-style-type: none"> <li>20% = All supporting documents submitted.</li> <li>10% = Resumes without qualifications</li> <li>0% = No submission</li> </ul>		
7.	Suppliers' ability to provide technical support throughout the contract duration. Evaluate their responsiveness, accessibility, and availability of technical personnel to address queries and resolve any technical issues that may arise.	10%	<p>Provide a list and information on their technical support team, their availability, and channels for communication i.e., organogram. As well as any additional value-added services they offer in terms of technical assistance.</p> <ul style="list-style-type: none"> <li>20% = Organogram with traceable contacts.</li> <li>10% = Organogram with no traceable contacts</li> <li>0% = No submission</li> </ul>		
<b>Total</b>		<b>100%</b>	<b>Minimum Threshold - 80%</b>		

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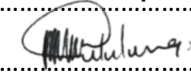
**Developed by:**

Name and Surname: A Mabilisa.....  
Designation: Snr Technician.....  
Signature: .....  
Date: 11/05/2025.....


**Functional Responsibility:**

Name and Surname: N Malinga.....  
Designation: Line Manager.....  
Signature: .....  
Date: 22.05.2025.....

**Reviewed by:**

Name and Surname: L Mululuma.....  
Designation: Snr Supervisor.....  
Signature: .....  
Date: 2025/05/11.....

**Accepted by:**

Name and Surname: Omphemetse Tawana.....  
Designation: MM Manager.....  
Signature: .....  
Date: 23 May 2025.....