



**REQUEST FOR PROPOSALS FOR THE FEASIBILITY STUDY ON  
HYDROGEN-POWERED MINING EQUIPMENT CONVERSION  
USING HYDROGEN COMBUSTION TECHNOLOGY FOR SURFACE  
AND UNDERGROUND MINING APPLICATIONS**

**Closing date:** **2<sup>nd</sup> September 2026**

**Time:** **11:00 AM**

**Submission format:** Electronic submission to [0326.procurement@sanedi.org.za](mailto:0326.procurement@sanedi.org.za)

**(Service providers to submit attachments and not  
electronic links)**

**Name of the respondent.....**

**Late bids will not be accepted for consideration.**

## **DISCLAIMER:**

- SANEDI has not appointed external consultants to liaise with bidders on any matter. All queries regarding this bid must be submitted in writing to the Supply Chain Management Unit of SANEDI.
- SANEDI issues this invitation for bids in good faith; however, it reserves the right to:
  - o Appoint more than one service provider, if required.
  - o Cancel or delay the selection process at any time, without explanation.
  - o Not select any of the respondents to this bid invitation, without explanation.
  - o Exclude certain services, without explanation.
- SANEDI has zero tolerance for fraudulent or corrupt activities.
- Any attempt by SANEDI employees to solicit bribes from bidders is unlawful and must be reported immediately.
- If a bribe is paid, SANEDI will not be liable for any financial loss, as no SANEDI employee or committee Members may request payment to influence a bid outcome.
- Fraud, bribery, and corruption are unlawful, and SANEDI will disqualify any bidder found to be involved from further consideration in the tender process.
- A contract will only be valid once reduced to writing and signed by the designated person responsible of both parties. At SANEDI, this is the Chief Executive Officer or his/her duly authorized delegate.



## BID DETAILS

**Bid Title:** Feasibility Study on Hydrogen-Powered Mining Equipment Conversion using Hydrogen Combustion Technology for Surface and Underground Mining.

Procurement Reference Number: **0326**  
Date of TENDER: **04 August 2026**  
Non-Compulsory site Briefing Session: **18 August 2025 at 10:00 am**  
Date of Tender CLOSING: **02 September 2026 at 11:00 am**

## CONTACT INFORMATION

Any enquiries regarding the bidding procedure may be directed to: SCM Department

Telephone: 011 038 4300

E-mail: [enquiries.procurement@sanedi.org.za](mailto:enquiries.procurement@sanedi.org.za)

## BIDDER'S DETAILS

NAME OF BIDDER.....  
POSTAL ADDRESS.....  
STREET ADDRESS.....  
CONTACT PERSON.....  
TELEPHONE NUMBER Code.....Number.....  
CELL PHONE NUMBER Code ..... Number.....  
FACSIMILE NUMBER Code ..... Number.....  
E-MAIL ADDRESS.....

**Signature of Bidder** ..... **Date** .....

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## 1. Notice And Invitation to Submit Proposals

The **SOUTH AFRICAN NATIONAL ENERGY DEVELOPMENT INSTITUTE** invites suitably qualified and experienced service providers to submit priced proposals for the supply of goods and services as indicated in the Scope of Works herein. SANEDI is a research and development entity established as a juristic person in terms of the Energy Act, Act 34 of 2008. SANEDI's key focus areas are research and development into new energy technologies and energy efficiency.

Respondents must comply with the terms and conditions as specified in this Bid Document either in their singular capacity or as part of a Joint Venture or Consortium.

Potentially emerging enterprises and SMME's who satisfy criteria stated in the Submission Data may submit proposals

**Only respondents who submit fully completed priced proposals incorporating all Returnable Schedules duly complete and signed will be eligible to have their submissions evaluated**

Queries relating to the issue of these documents may

be addressed to the SCM Department

**E-Mail: [enquiries.procurement@sanedi.org.za](mailto:enquiries.procurement@sanedi.org.za)**

The closing time for receipt of Proposals is at: **11H00 am on the 02<sup>nd</sup> of September 2026**

## 2. Submission Data – Specific Conditions of Contract.

|           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1.</b> | <p><b>The Employer</b></p> <p>The Employer is SANEDI and is referred to as the CLIENT or EMPLOYER.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>2.</b> | <p><b>Composition of Bid Document</b></p> <p>The Call for Proposals, the price quotation and the Enterprises responding submission documents form part of a BID DOCUMENT and may be referred to further herein.</p> <p>The documents associated with the calling for Proposals issued by the employer comprise:</p> <p>Submission Criteria</p> <ul style="list-style-type: none"> <li>• Notice and Invitation to Submit a Quotation</li> <li>• Submission Data – Specific Conditions of Contract</li> <li>• Evaluation Criteria and Scoring</li> <li>• Central Supplier Database (CSD)</li> </ul> <p>Summary report Returnable Schedules</p> <ul style="list-style-type: none"> <li>• Technical Proposal &amp; Methodology Statements</li> <li>• Specific Goals Declaration</li> <li>• Declaration of Interest</li> <li>• Certificate of Acceptance – General Conditions of Contract</li> <li>• Pricing Schedule / Schedule of Rates</li> <li>• Form of Tender</li> </ul> <p><b>Only respondents who submit fully completed Proposals incorporating all Returnable Schedules duly complete and signed will be eligible to have their submissions evaluated.</b></p> |
| <b>3.</b> | <p><b>Non-Compulsory site briefing</b></p> <p>Place: Virtual</p> <p><a href="https://teams.microsoft.com/meet/315039981373028?p=T84pmkubFCwUZsU3XG">https://teams.microsoft.com/meet/315039981373028?p=T84pmkubFCwUZsU3XG</a></p> <p>Date: 18 August 2026</p> <p>Time: 10:00 am</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>4.</b> | <p><b>ELECTRONIC RETURN OF SUBMISSIONS AND NO MANUAL SUBMISSION WILL BE ACCEPTED.</b></p> <p>Submissions / Bid Documents may be returned to the CLIENT by means of Electronic Submissions via E-Mail. The Submission E-Mail address designated is <a href="mailto:0326.procurement@sanedi.org.za">0326.procurement@sanedi.org.za</a></p> <p>The Bidder shall ensure that the Bid Documents Returnable Schedules together with all Statutory Returns are duly completed, signed and scanned and uploaded to the designated E-mail address in a lock PDF format file.</p> <p>Documents transmitted in an editable format will be regarded as non-return and may render the submission unresponsive. Telephonic, telegraphic, telex, facsimile</p>                                                                                                                                                                                                                                                                                                                                                                                                                     |

|            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|            | <p>submissions offers will not be accepted.</p> <p>The size limits for SANEDI Email is <b>20 MB</b>. Bidders may submit more than one E-mail. <b>Service providers should avoid sending links as this may lead to disqualification if the link fails to open.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>5.</b>  | <p>The closing time for submissions is as stated in the Notice and Invitation to Submit a Proposal Quotation, in the manner specified is</p> <p><b>Closing date: 04<sup>th</sup> of September 2026 at 11H00 am</b></p> <p>NO Late submissions, or submissions not deposited in the designated e-mail address will be considered, and it is incumbent on the Bidder to ensure that their submission together with all supporting documentation is in the designated e-mail address before the closing Time and date specified.</p>                                                                                                                                                                                                                |
| <b>6.</b>  | <p>The Bidder holds SANEDI harmless and indemnifies SANEDI in the event of any failure that prevents or delays the bid submission from being in the designated Tender Box/email address at the time of Bid Closure.</p> <p>Bidders are prohibited from using SANEDI Staff acting as their couriers, agents or delivery mediums to deposit bids in the tender box, and the bidder acknowledges that the use of SANEDI staff in this way will immediately disqualify their tender submission.</p> <p>It is the sole responsibility of the bidder to ensure that the documents submitted via PDF format are</p> <p>not corrupt and that any corrupt documents received by the closing date will be automatically excluded from being evaluated.</p> |
| <b>7.</b>  | <p><b>Information and data to be completed in all respects</b></p> <p>Accept that Bid offers, which do not provide all the data or information requested completely and, in the form required, may be regarded by the Employer as non-responsive.</p> <p>Accept that the Employer shall not assume any responsibility for the misplacement or Premature opening of the tender offer if the Bid is not submitted in the required format and clearly marked with the bid reference and placed in the designated tender box before bid closing.</p>                                                                                                                                                                                                 |
| <b>8.</b>  | SANEDI reserves the right to rotate suppliers according to SANEDI's rotation policy.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>9.</b>  | SANEDI reserves the right to independently verify Information that is submitted by the bidder.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>10.</b> | Bidders are prohibited and will be disqualified if they share resources amongst themselves for the same tender e.g. the proposed team member of company "A" is also a team member of company "B".                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

### 3. BACKGROUND (TERMS OF REFERENCE)

The South African National Energy Development Institute (SANEDI) is a statutory body established in terms of the National Energy Act No. 34 of 2008. The Act provides for SANEDI to direct, monitor, and conduct energy research and development, promote energy research and technology innovation, as well as undertake measures to promote energy efficiency throughout the economy.

The Department of Science, Technology and Innovation (DSTI) established the Energy Secretariat at SANEDI in 2020, which created a platform that allows for both private and public sectors to participate in the following energy related research, development and innovation (RDI) Flagship Programmes supported by the DSTI:

- Hydrogen South Africa (HySA);
- Renewable Energy Hub and Spokes;
- Coal CO<sub>2</sub> to X; and
- Energy Storage.

The Energy Secretariat is mandated to assist the DSTI in:

- Monitoring the implementation of the Energy Science, Technology, and Innovation (STI) Plan, which is part of the Department's Decadal Plan. The Energy STI plan takes into consideration and builds on the HySA Strategy, Energy Storage RDI, Solar Energy Technology Roadmap, Coal CO<sub>2</sub> to X RDI Roadmap, and the Hydrogen Society Roadmap (HSRM);
- Monitoring the implementation of innovation policies relevant to the energy space through the four flagships (namely hydrogen economy, carbon dioxide captures and utilisation, renewable energy and energy storage);
- Managing and monitoring large scale deployments in partnership with public, private sector and academia in support of the Presidential District Development Model (DDM), such as the Platinum Valley, clean energy deployments in partnership with local and district municipalities, as well as other government departments; and
- Coordinating the training of Technical and Vocational Education and Training (TVET) graduates and University of Technology (UoT) graduates on emerging technologies (i.e., fuel cells, batteries, renewables) in partnership with the relevant entities under the Department of Higher Education and Training (DHET), such as the Energy & Water Sector Education Training Authority (EWSETA).

The DSTI developed the National Hydrogen and Fuel Cell Technologies (HFCT) Strategy that was approved by Cabinet in 2007 to create knowledge, human resource capacity and enable the development of high-value commercial Hydrogen and Fuel Cell Technologies while adding value to the country's platinum group metal (PGM) resources. The Strategy was formally launched by the DSTI in 2008 and branded HySA.

One of the key recommendations that came from an independent review HFCT Strategy/HySA emphasised the need for the Strategy to transition from niche to broader applications through a well-coordinated approach across government in order to achieve accelerated deployment and to support the RDI and commercial efforts of the HySA Programme. To that end, the review highlighted the importance of establishing an overarching national roadmap, such as the HSRM, that can act as a guiding framework for

the integration of Hydrogen related technologies into various sectors of the South African economy and society in general.

Through an extensive, comprehensive and inclusive stakeholder consultation process, the DSTI embarked upon a process to develop a HSRM. Cabinet approved the HSRM, and its release to the public, on 14 September 2021. The HSRM was launched by the Minister in February 2022 and released to the public.

The HSRM is South Africa's overarching blueprint document that articulates the country's aspirations in developing a local hydrogen economy that is globally competitive, to enable the country to benefit from the global demand for low emissions hydrogen and derivatives. Since the launch of the HSRM, the following catalytic projects, including the approved Strategic Integrated Projects (SIPs), have been initiated to stimulate the development of the local hydrogen economy:

- Platinum Valley Initiative (PVI);
- Coal CO<sub>2</sub> to X RDI Flagship Programme;
- Boegoebaai Green Hydrogen Development Programme in Northern Cape;
- Sasol HySHiFT in Mpumalanga;
- Sasolburg Green Hydrogen Hub in Free State;
- Atlanthia Green Hydrogen in Western Cape;
- Prieska Power Reserve in Northern Cape;
- Ubuntu Green Energy Hydrogen Project in Northern Cape;
- Upilanga Solar and Green Hydrogen Park in Northern Cape; and
- HIVE Ammonia in Eastern Cape.

While government through the Department of Science, Technology and Innovation (DSTI) has developed the Hydrogen Society Roadmap (HSRM) and subsequently the Green Hydrogen Commercialisation Strategy through the Department of Trade, Industry and Competition (DTIC), it is critically important that the mining sector plays a key leadership role in supporting the implementation of these policy documents.

### 3.1 PURPOSE OF THE FEASIBILITY STUDY

The feasibility study is **Phase 1a** of larger planned project as shown in Figure 1 below.

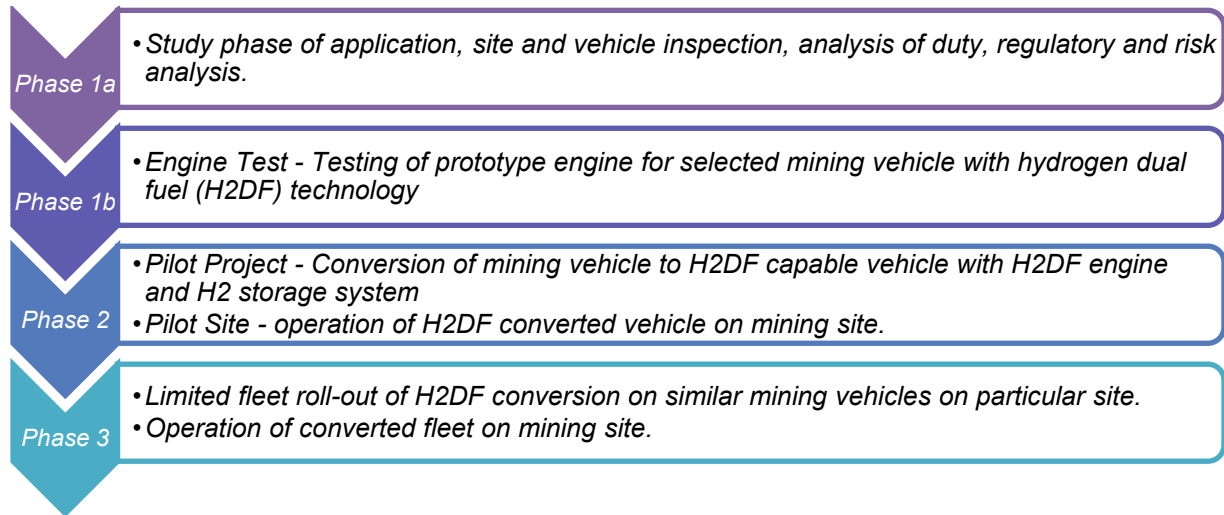


Figure 1: Larger project showing all planned phases.

The purpose of the feasibility study is to assess the application phase, conduct site and vehicle inspections, and undertake duty, regulatory, and risk analyses to determine the feasibility and suitability of the proposed implementation. This study will also look at the integration of hydrogen combustion technology on the mining vehicle and fleet for specific application; and the development of a system-level view of the hydrogen vehicle operation for the key types of energy-consuming vehicles to ensure that the investment in future phases is built on a sound understanding of the application, requirements and the performance of hydrogen in the planned transport services. In addition, this study will focus on application of the hydrogen dual fuel technology in two different mining operations:

- Surface mining operations – Tharisa Mine, Marikana.
- Underground mining operations – Sibanye Stillwater Mine, Rustenburg.

### 3.2 SCOPE OF WORK

The Service Provider will be expected to work closely with the Mineral Council South Africa (MCSA) and its members including the Hydrogen Expert Team (HET) to deliver the following core tasks for Tharisa Mine at Marikana and Sibanye Stillwater Mine at Rustenburg:

#### 3.2.1 Tharisa Mine at Marikana (Surface Mining) and Sibanye Stillwater Mine at Rustenburg (Underground Mining)

##### 3.2.2 Surface Mining: Tharisa Mine, Marikana

- 3.2.2.1 Site visit, duty assessment and concept analysis for implementation of H<sub>2</sub>.
- 3.2.2.2 Detailed technical analysis on proposed vehicles for H<sub>2</sub> pilot on a selected vehicle.

- 3.2.2.3 Collecting route and energy consumption analysis and simulation, including fuel consumption and power profiles.
- 3.2.2.4 Construction of operational simulation models to determine the intended H<sub>2</sub> vehicle performance and the generation of simulation duty data sets.
- 3.2.2.5 A detailed vehicle integration analysis and technical concept development.
- 3.2.2.6 Operational risk and regulatory analysis for integration of H<sub>2</sub> on mining equipment.
- 3.2.2.7 Application-specific total cost of ownership model for the selected vehicle(s).
- 3.2.2.8 Emissions impact study of solutions.

### 3.2.3 Underground Mining: Sibanye Stillwater Mine, Rustenburg

- 3.2.3.1 Site visit, duty assessment and concept analysis for implementation of H<sub>2</sub>.
- 3.2.3.2 Detailed technical analysis on vehicles for H<sub>2</sub> pilot on a mining dump truck.
- 3.2.3.3 Collecting route and energy consumption analysis and simulation, including fuel consumption and power profiles.
- 3.2.3.4 Construction of operational simulation models to determine the intended H<sub>2</sub> vehicle performance and the generation of simulation duty data sets.
- 3.2.3.5 A detailed vehicle integration analysis and technical concept development.
- 3.2.3.6 Operational risk and regulatory analysis for integration of H<sub>2</sub> on mining equipment.
- 3.2.3.7 Application-specific total cost of ownership model for the selected vehicle(s).
- 3.2.3.8 Emissions impact study of solutions.

## 3.3 Deliverables

The list of deliverables includes, but not limited to:

- 3.3.1 Compilation of a comprehensive (technical) study report covering the aspects above, for both surface and underground mining applications.

### 3.3.2 Deliverables for surface mining:

- 3.3.2.1 Regulatory framework for approval of the hydrogen dual-fuel mining vehicle.
- 3.3.2.2 Operational risk analysis matrix.
- 3.3.2.3 Concept total cost ownership model
- 3.3.2.4 Complete system specification for detailed design and execution in the following phase.

### 3.3.3 Deliverables for underground mining:

- 3.3.3.1 Regulatory framework for approval of the hydrogen dual-fuel mining vehicle.
- 3.3.3.2 Operational risk analysis matrix.
- 3.3.3.3 Concept total cost ownership model
- 3.3.3.4 Complete system specification for detailed design and execution in the following phase

### 3.4 Outputs

- 3.4.1 Raw and analyzed data collected and categorized.
- 3.4.2 System simulation model output includes fuel consumption for the chosen vehicle(s) and technology implemented, delivering fuel substitution and emissions saving as outputs.
- 3.4.3 Concept operational risk analysis and regulatory landscape for the pilot project.
- 3.4.4 Application-specific total cost of ownership for the selected vehicle(s).

The Service Provider is also expected to leverage on prior studies and work conducted by relevant entities (e.g. Science Councils, Universities).

### 4. DURATION

The feasibility study is expected to be completed in a period of **24 weeks (approximately 6 months)** from the date of signature of the contract and will be initiated by a meeting between the service provider and SANEDI.

### 5. REPORTING REQUIREMENTS AND TIME FRAMES

It is anticipated that the feasibility study will take a maximum of **24 weeks** (start to finish), including the preparation and submission of all required reports. Reporting requirements include, but not limited to:

- Monthly project progress reports
- Monthly progress meetings
- Draft technical study report
- Final technical study report
- Other relevant study data

For both surface and underground applications, the technical study is expected to include, but not limited to:

- Site and route inspection analysis
- Route and energy consumption analysis
- Vehicles integration analysis and technical concept
- Operational risk and regulatory analysis
- Application-specific total cost of ownership

### 6. PAYMENT SCHEDULE

The schedule of payments to the service provider will be negotiated at contracting and will be linked to the contracted schedule of deliverables and milestones.

## 7. EVALUATION CRITERIA

| NO.  | EVALUATION CRITERIA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | SCORING (Scoring Guideline 0 to 5)                                                                                                                                                                                                                                                                                                                                                                                                       | WEIGHT (%) | SCORE | COMMENTS |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------|----------|
| 1.   | <b>TEAM LEADER AND KEY EXPERTS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>50</b>  |       |          |
| 1.1. | <b>TEAM LEADER / PROJECT MANAGER</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>20</b>  |       |          |
|      | <p>1.1.1. Should at least have qualification in science, energy, engineering or related sectors.</p> <p><b>Certified copies of certificates should be attached to the proposal as proof. Failure to attach, bidder(s) will forfeit points.</b></p>                                                                                                                                                                                                                                                         | <p><b>Qualification points:</b></p> <ul style="list-style-type: none"> <li>• 5 = PHD Degree</li> <li>• 4 = master's degree</li> <li>• 3 = Honours Degree</li> <li>• 2 = Degree</li> <li>• 1 = Diploma/ certificate/ related short courses</li> <li>• 0 = No qualification submitted</li> </ul>                                                                                                                                           | 10         |       |          |
|      | <p>1.1.2. Team leader must have a minimum of 10 years' experience in developing viable energy related projects and implementation thereof. He/she must be a hydrogen/energy specialist with strong technical expertise as well as project management and business development experience. He/she should have led 5 projects that developed and implemented hydrogen &amp; energy projects.</p> <p><b>Contact details for reference checks in line with the 5 relevant projects should be provided.</b></p> | <p><b>Years of Relevant Experience points:</b></p> <ul style="list-style-type: none"> <li>• 5 = ≥10 years' experience with ≥10 projects</li> <li>• 4 = 8 - 9 years' experience with 8 – 9 projects</li> <li>• 3 = 6 - 7 years' experience with 6 – 7 projects</li> <li>• 2 = 4 – 5 years' experience with 4 – 5 projects</li> <li>• 1 = ≤3 years' experience with 3 projects or less</li> <li>• 0 = irrelevant/ no experience</li> </ul> | 10         |       |          |

|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                     |  |  |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--|--|
| 1.2. | <b>HYDROGEN &amp; ENERGY EXPERT</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <b>20</b>           |  |  |
|      | <p>1.2.1. The Hydrogen &amp; Energy Expert should possess a relevant qualification in energy, engineering, sciences, sustainable development, or related field.</p> <p><b>Certified copies of certificates should be attached to the proposal as proof. Failure to attach, bidder(s) will forfeit points.</b></p> <p>1.2.2. The Hydrogen &amp; Energy Expert must have a minimum of 5 years' practical experience in developing and conducting feasibility studies recommending cost-effective energy solutions and developing alternative energy scenarios for different applications. The candidate must demonstrate technical capability in hydrogen &amp; energy data analysis, report writing, and advising clients on implementation pathways. They should have participated in or led at least 3 projects where such work was successfully carried out.</p> <p><b>Contact details for reference checks must be provided for each of the 3 projects.</b></p> | <p><b>Qualification points:</b></p> <ul style="list-style-type: none"> <li>• 5 = PHD Degree</li> <li>• 4 = master's degree</li> <li>• 3 = Honours Degree</li> <li>• 2 = Degree</li> <li>• 1 = Diploma/ certificate/ related short courses</li> <li>• 0 = No qualification submitted</li> </ul> <p><b>Years of Relevant Experience points:</b></p> <ul style="list-style-type: none"> <li>• 5 = ≥10 years' experience with ≥10 projects</li> <li>• 4 = 8 - 9 years' experience with 8 – 9 projects</li> <li>• 3 = 6 - 7 years' experience with 6 – 7 projects</li> <li>• 2 = 4 – 5 years' experience with 4 – 5 projects</li> <li>• 1 = ≤3 years' experience with 3 projects or less</li> <li>• 0 = irrelevant/ no experience</li> </ul> | <p>10</p> <p>10</p> |  |  |



|      |                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                   |  |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|--|
| 1.3. | <b>FINANCE EXPERT</b>                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>10</b>         |  |
|      | <p>1.3.1. Should have a degree in finance or economics qualifications.</p> <p><b>Certified copies of certificates should be attached to the proposal as proof. Failure to attach, bidder(s) will forfeit points.</b></p> <p>1.3.2. Must have at least (3) years' experience in the structuring of financing energy projects.</p> <p><b>Contact details for reference checks in line with the 3 projects should be provided.</b></p> | <p><b>Qualification points:</b></p> <ul style="list-style-type: none"> <li>• 5 = PHD Degree</li> <li>• 4 = master's degree</li> <li>• 3 = Honours Degree</li> <li>• 2 = Degree</li> <li>• 1= Diploma/certificate</li> <li>• 0 = No qualification submitted</li> </ul> <p><b>Years of Relevant Experience points:</b></p> <ul style="list-style-type: none"> <li>• 5 = ≥10 years' experience with ≥10 projects</li> <li>• 4 = 8 - 9 years' experience with 8 – 9 projects</li> <li>• 3 = 6 - 7 years' experience with 6 – 7 projects</li> <li>• 2 = 4 – 5 years' experience with 4 – 5 projects</li> <li>• 1= ≤3 years' experience with 3 projects or less</li> <li>• 0 = irrelevant/ no experience</li> </ul> | <p>5</p> <p>5</p> |  |
| 2.   | <b>PROJECT METHODOLOGY &amp; PLAN</b>                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>30</b>         |  |
|      | <b>2.1. METHODOLOGY</b>                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>10</b>         |  |



Sened

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|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--|--|
|  | 2.1.1 A clear methodology, milestones, and timelines within the duration of the projects. The methodology must outline how the planned work will be carried out showing clearly how each task will logically lead to specific deliverables. | <ul style="list-style-type: none"> <li>• 5 = Project methodology with logical, linked activities, milestones, and timelines</li> <li>• 4 = 3 Project methodology with activities, milestones, and timelines</li> <li>• 3 = Project methodology with milestones and timelines</li> <li>• 2 = Project methodology with milestones</li> <li>• 0= No project methodology</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                    | 10        |  |  |
|  | <b>2.2. PROJECT PLAN</b>                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>10</b> |  |  |
|  | 2.2.1 Management structure with roles and responsibilities of both team leader and team members.                                                                                                                                            | <ul style="list-style-type: none"> <li>• 5 = Comprehensive and well-integrated structure with clearly defined realistic roles and responsibilities. Includes clear lines of communication, reporting relationships, and decision-making processes.</li> <li>• 4 = Clear and logical management structure with well-defined roles and responsibilities for both the Team Leader and all team members.</li> <li>• 3 = Adequate structure with general roles and responsibilities for the Team Leader and most team members. Some minor gaps exist.</li> <li>• 2 = Basic structure provided, but roles and responsibilities are vague, incomplete, or only partially relevant.</li> <li>• 0 = No management structure provided, or structure is unclear, and roles are not defined at all.</li> </ul> | 10        |  |  |



|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                  |           |  |  |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--|--|
|    | <b>2.3. COLLABORATION WITH KEY STAKEHOLDERS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>10</b> |  |  |
|    | <p>2.3.1 Collaboration with MCSA and its members or the Hydrogen Expert Team (HET) to ensure continuous support &amp; stakeholder buy-in.</p> <p><b>NB: A copy of the company's organogram indicating all team members must be included in the proposal.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <ul style="list-style-type: none"> <li>• 5 = Strong, well-detailed engagement plan clear objectives and expected outcomes.</li> <li>• 4 = Clear and practical plan with some objectives and outcomes.</li> <li>• 3 = General commitment with limited detail and no clear objectives and outcomes.</li> <li>• 2 = Minimal mention, vague intention without a clear plan.</li> <li>• 0 = No mention of collaboration with MCSA and HET.</li> </ul> | 10        |  |  |
| 3. | <b>COMPANY EXPERIENCE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>20</b> |  |  |
|    | <p><b>3.1.</b> The bidder(s) experience/track record in project implementation and provision of advisory and support on hydrogen &amp; energy related initiatives. The record must be supported by five (5) reference signed letters for relevant projects with contact details of the clients as proof of the projects executed.</p> <p>Note: If more than one (1) of the listed relevant projects were undertaken for the same client, one (1) letter from the client listing all the projects will suffice. These must be separate i.e. different locations. For example, if one (1) client lists three (3) relevant projects then the letter will be scored as three (3) projects instead of one (1) project.</p> | <ul style="list-style-type: none"> <li>• 5 = ≥7 reference letters</li> <li>• 4 = 6 reference letters</li> <li>• 3 = 5 reference letters</li> <li>• 2 = 2 reference letters</li> <li>• 1 = 1 reference letter</li> <li>• 0 = irrelevant / no reference letter provided</li> </ul>                                                                                                                                                                 | 20        |  |  |

|  |                                                                                                                |  |             |  |  |
|--|----------------------------------------------------------------------------------------------------------------|--|-------------|--|--|
|  | It should be noted that references that are unclear and do not adhere to the instructions will forfeit points. |  |             |  |  |
|  | <b>TOTAL</b>                                                                                                   |  | <b>100%</b> |  |  |
|  | <b>THREASHOLD</b>                                                                                              |  | <b>70%</b>  |  |  |

## 1. PURPOSE OF THE FORM

- 1.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa, 1996 (Constitution), and further expressed in the various applicable legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 1.2 If a person is listed in the Register for Tender Defaulters and/or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

## 2. DECLARATION ON EMPLOYMENT BY ORGAN OF STATE

- 2.1 Is the bidder, or any of the directors / trustees / shareholders / members / partners of the bidder employed by an organ of state, as defined in section 239 of the Constitution? **YES/NO**
- 2.2 If YES, furnish particulars of the names, individual identity numbers, in the table below:

| Full Name | Identity Number | Name of organ of state |
|-----------|-----------------|------------------------|
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |
|           |                 |                        |



**2.3** Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?  
**YES/NO**

**2.3.1** If so, furnish particulars:

.....  
.....  
.....

**2.4** Does the bidder or any of its directors/trustees/shareholders members/partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise, whether or not they are bidding for this contract?  
**YES/NO**

**2.4.1** If so, indicate all companies registered in the CSD in the table below:

| Supplier registration number (MAAA) | Status (active/inactive/deleted) |
|-------------------------------------|----------------------------------|
|                                     |                                  |
|                                     |                                  |
|                                     |                                  |
|                                     |                                  |
|                                     |                                  |

Failure to disclose all CSD-registered active companies linked to all Directors will lead to disqualification.

### **3 GENERAL DECLARATION**

I, ....., the undersigned, in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

**3.1** I have read and I understand the contents of this disclosure.

**3.2** I understand that the accompanying bid will be disqualified if this disclosure is found to be false.

**3.3** The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor.

**3.4** In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act, 1998 (Act No. 89 of 1998) and or may be referred to law enforcement agencies for criminal investigation and or may be restricted from conducting business with the state for a period not exceeding 10 years in terms of the Prevention and Combating of Corrupt Activities Act, 2004 (Act No. 12 of 2004) or any other applicable legislation.

I CERTIFY THAT THE ABOVE IS CORRECT.

I ACCEPT THAT THE PROCURING INSTITUTION MAY REJECT THE BID OR TAKE APPROPRIATE ACTION AGAINST ME IF THIS DECLARATION IS FALSE.

.....

Signature

.....

Date

.....

Designation

.....

Name of bidder

## 1. Preference Points

### PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

#### 1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender: - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 Preference Points applicable:

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 The maximum points for this tender are allocated as follows:

|                                                  | POINTS     |
|--------------------------------------------------|------------|
| Price                                            | 80         |
| Specific Goals                                   | 20         |
| <b>Total points for price and specific goals</b> | <b>100</b> |

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 SANEDI reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the SANEDI.

## 2. DEFINITIONS

- (a) “tender” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “price” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “rand value” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “tender for income-generating contracts” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “the Act” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).
- (f) “B-BBEE” means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (g) “B-BBEE status level of contributor” means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (h) “bid” means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (i) “Broad-Based Black Economic Empowerment Act” means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (j) “EME” means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (k) “functionality” means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (l) “proof of B-BBEE status level of contributor” means:
  - B-BBEE Status level certificate issued by an authorized body or person;
  - A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice.
  - Any other requirement prescribed in terms of the B-BBEE Act.
  - “QSE” means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act.

### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right) \quad \text{or} \quad Ps = 90 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

80/20                      or                      90/10

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system: or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

**Note to tenderers: The tenderer must indicate how they claim points for each preference point system.**

| The specific goals allocated points in terms of this tender | Number of points allocated (80/20 system) |                                           |                  | Number of points claimed (80/20 system) (To be completed by the tenderer) |
|-------------------------------------------------------------|-------------------------------------------|-------------------------------------------|------------------|---------------------------------------------------------------------------|
|                                                             | Total points possible                     | Indicator                                 | Points allocated |                                                                           |
| B-BBEE Status level of Contributor                          | 10                                        | Level 1                                   | 10               |                                                                           |
|                                                             |                                           | Level 2                                   | 9                |                                                                           |
|                                                             |                                           | Level 3                                   | 8                |                                                                           |
|                                                             |                                           | Level 4                                   | 5                |                                                                           |
|                                                             |                                           | Level 5                                   | 4                |                                                                           |
|                                                             |                                           | Level 6                                   | 3                |                                                                           |
|                                                             |                                           | Level 7                                   | 2                |                                                                           |
|                                                             |                                           | Level 8                                   | 1                |                                                                           |
|                                                             |                                           | Non-compliant                             | 0                |                                                                           |
| Women                                                       | 5                                         | Women Owned 76% - 100%                    | 100%             |                                                                           |
|                                                             |                                           | Women Owned 51% - 75%                     | 75%              |                                                                           |
|                                                             |                                           | Women Owned 26% - 50%                     | 50%              |                                                                           |
|                                                             |                                           | Women Owned 5% - 25%                      | 25%              |                                                                           |
|                                                             |                                           | Women Owned less than 5% - 0%             | 0%               |                                                                           |
| Youth                                                       | 2.5                                       | Youth Owned 76% - 100%                    | 100%             |                                                                           |
|                                                             |                                           | Youth Owned 51% - 75%                     | 75%              |                                                                           |
|                                                             |                                           | Youth Owned 26% - 50%                     | 50%              |                                                                           |
|                                                             |                                           | Youth Owned 5% - 25%                      | 25%              |                                                                           |
|                                                             |                                           | Youth Owned less than 5% - 0%             | 0%               |                                                                           |
| Persons with Disability                                     | 2.5                                       | Person with Disability 76% - 100%         | 100%             |                                                                           |
|                                                             |                                           | Persons with disability 51% - 75%         | 75%              |                                                                           |
|                                                             |                                           | Persons with disability 26% - 50%         | 50%              |                                                                           |
|                                                             |                                           | Persons with disability 5% - 25%          | 25%              |                                                                           |
|                                                             |                                           | Persons with disability less than 5% - 0% | 0%               |                                                                           |
| <b>TOTAL FOR SPECIFIC GOALS</b>                             | <b>20</b>                                 |                                           |                  |                                                                           |

## DECLARATION WITH REGARD TO COMPANY/FIRM

4.3 Name of the company/firm.....

4.4 Company registration number:.....

### 4.5 TYPE OF COMPANY/FIRM

| Type of Firm                          | Tick the applicable box here |
|---------------------------------------|------------------------------|
| Partnership/Joint Venture/ Consortium |                              |
| One-person business/sole propriety    |                              |
| Close corporation                     |                              |
| Public Company                        |                              |
| Personal Liability Company            |                              |
| (Pty) Limited                         |                              |
| Non -Profit Company                   |                              |
| State Owned Company                   |                              |

4.6. I, the undersigned, who is duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct.
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct.
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process.
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct.

(c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.

(d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and

|                                    |       |
|------------------------------------|-------|
| .....                              |       |
| <b>SIGNATURE(S) OF TENDERER(S)</b> |       |
| <b>SURNAME AND NAME:</b>           | ..... |
| <b>DATE:</b>                       | ..... |
| <b>ADDRESS:</b>                    | ..... |
|                                    | ..... |
|                                    | ..... |
|                                    | ..... |

(e) forward the matter for criminal prosecution, if deemed necessary



## Technical Proposal & Methodology Statement

### 5.2.1 Solution Statement

The **Solution Statement and Methodology** must respond to the scope of work and outline the proposed technical solution offered. This technical solution statement should articulate what value add the tenderer will provide in achieving the stated objectives for the project and detail the time frames and proposed methodology. Vulture

The layout of the solution statement and Methodology should be such that it mirrors the headings contained in the Scope of Works, Section 6 of this Bid Document.

The tenderer must as such explain his / her understanding of the objectives of the assignment and the Employer's stated and implied requirements, highlight the issues of importance, and explain the technical approach they would adopt to address them. The document should explain the technical attributes and contain specifications of all equipment proposed, to demonstrate the compatibility and capability of the solution. The technical paper should also include a quality plan which outlines processes, procedures for the testing and verification of deliverables, and meets the requirements and indicates how risks will be managed and what contribution can be made regarding value management. The Methodology statement must also include an activity Gantt reflecting a work breakdown structure.

### DECLARATION OF BIDDER – TECHNICAL PROPOSAL AND METHODOLOGY STATEMENTS

The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise, confirms that the contents of the sections 5.2 schedule is within my personal knowledge and is to the best of my belief both true and correct.

Name of Enterprise Bidding: .....

Name of Authorized Representative .....

Signature of Authorized Bidder .....

Date .....



## **Certificate of Acceptance – General Conditions of Contract**

I, THE UNDERSIGNED (NAME).....

Warrants that I am duly authorized to do so on behalf of the enterprise, and confirm that the terms and conditions of contract are acceptable to the enterprise and that such contract will be acceptable to the enterprise should the contract or part thereof be awarded to the enterprise, and that such contract will be signed by the enterprise within 7 days of a request to sign the contract.

Name of Enterprise Bidding: .....

Name of Authorized Representative .....

Signature of Authorized Bidder .....

Date .....

## A. Pricing Schedule

| Activities as per the deliverables of the project |  | COST |
|---------------------------------------------------|--|------|
|                                                   |  |      |
| Activity 1                                        |  |      |
|                                                   |  |      |
| Activity 2                                        |  |      |
|                                                   |  |      |
| Activity 3                                        |  |      |
|                                                   |  |      |
| Activity 4                                        |  |      |
|                                                   |  |      |
| Activity 5                                        |  |      |
|                                                   |  |      |
|                                                   |  |      |

|                         |  |  |
|-------------------------|--|--|
| Additional costs        |  |  |
|                         |  |  |
|                         |  |  |
|                         |  |  |
| Total costs (EXCL.) VAT |  |  |
| VAT                     |  |  |
| Total Cost (INCL.) VAT  |  |  |

|                                                                                                                                    |  |
|------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>AMOUNT IN WORDS</b><br>To be carried forward to Section 8<br>Form of Tender <b>BID 0326</b><br><br>.....<br>SIGNATURE OF BIDDER |  |
|------------------------------------------------------------------------------------------------------------------------------------|--|

I confirm that I am duly authorized to sign and certify that the price indicated on the schedule is our bid price submitted

NAME (PRINT) ..... CAPACITY ... ..

SIGNATURE .....

NAME OF FIRM ..... DATE .....

## B. Form of Tender

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. | <p><b><u>Conditions of Acceptance</u></b></p> <ul style="list-style-type: none"> <li>▪ The Tenderer is required to complete this FORM of TENDER in every respect, and tenders will not be considered unless this FORM of TENDER is completed in every particular and each page is initialed by the tenderer and fully signed on this page.</li> <li>▪ This Form of Tender shall be completed by the tenderer in black ink and no corrections; use of correcting fluids or any alterations will be permitted.</li> <li>▪ The FORM of TENDER and price schedules shall be stated in South African Rand (ZAR) and the price indicated on the schedules shall be binding on the tenderer, and no exception shall be made for omissions, casting errors or errors of whatsoever nature.</li> <li>▪ Where a tenderer is not returning a price for a line item, or costs associated with that line item are included in another line item, the tendered shall endorse that line item with the words, “No Cost” or “incorporated in Item (NO....)” whichever being applicable.</li> </ul> |
| 2. | <p><b><u>Confidentiality</u></b></p> <p>All information pertaining to the services acquired by <b>SANEDI</b> from the service provider or furnished to the service provider shall be treated as confidential by the service provider and shall not be used or furnished to any other person other than for the purposes of the services without the written Consent of the Accounting Officer unless such information is or later becomes public knowledge, other than by breach of the afore going.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 3. | <p>The service provider shall ensure that all its officers, employees, agents or subcontractors treat all information relating to the services as confidential.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 4. | <p>The service provider should ensure that proper security procedures are implemented and maintained to restrict, as far as possible, access to confidential information. The service provider shall ensure that no confidential information is copied or reproduced without prior written approval by the Accounting Officer.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 5. | <p>Failure by the service provider to comply with the provisions of this Clause shall constitute a material breach of the contract and shall constitute grounds for termination of the contract by <b>SANEDI</b>, by giving the service provider thirty days’ notice.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 6. | <p><b><u>Priced Proposal</u></b></p> <p>The Bid is a <b><u>FIXED PRICE PROPOSAL</u></b>.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 7. | <p><b><u>FIXED PRICE PROPOSAL</u></b></p> <p>The price quoted in the pricing schedule and returned in the Form of Tender is returned as a <b>FIXED PRICE PROPOSAL</b> valid for a period of contract and is not subject to cost price escalations, foreign currency variation or additionality as agreed in the Conditions of Contract</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

|           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>8.</b> | The Bidder is advised that SANEDI will remit the appointed service provider directly and shall be required to comply with all remittance requirements stipulated in the Conditions of Contract specific to this appointment.                                                                                                                                                                                                                                                                                                                                                  |
| <b>9.</b> | The Bidder is advised to plan and provide for all possible risks that may affect the delivery project on time and what mechanisms are in place to manage such risks.                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>10</b> | We/I the undersigned, who warrants that they are duly authorized to do so on behalf of the enterprise, confirms that the contents of the conditions of acceptance pertaining to the FORM of TENDER are acceptable, and having fully understood the scope of works and conditions of bidding, herewith warrant that We/I have satisfied ourselves as to the correctness and sufficiency of the rates and prices set out in the Schedule and therefore offer the following PRICE and offer to undertake the works in accordance with the standards and specifications required. |
| <b>11</b> | The undersigned, who warrants that he / she is duly authorized to do so on behalf of the enterprise, confirms that this Form of Tender is submitted in good faith, free of corrections, alterations or encumbrances and such price is binding on the enterprise for a period of 90 days from date of tender close and may be extended by mutual agreement between the parties for a further period of 90 days thereafter.                                                                                                                                                     |
| <b>12</b> | We/I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the goods and/or works specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.                                                                                                                                                                                                               |
| <b>13</b> | We/I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents to SANEDI in accordance with the requirements and specifications stipulated in bid number <b>0326</b> at the price/s quoted.<br>This offer remains binding and open for acceptance by the purchaser during the validity period indicated and calculated from the closing time of bid.                                                                                                                                                                        |
| <b>14</b> | We/I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents in accordance with the SANEDI STANDARD CONDITIONS OF CONTRACT pertaining to the supply of goods and services.<br><br>The Bidder is advised to familiarize themselves with the SANEDI STANDARD CONDITIONS OF CONTRACT pertaining to the supply of goods and services which can be viewed on the SANEDI Website at <a href="http://www.SANEDI.ORG.ZA">www.SANEDI.ORG.ZA</a>                                                                                    |
| <b>15</b> | We/I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfilment of this contract.                                                                                                                                                                                                                                                                                                                                                               |
| <b>16</b> | We/I declare that we/I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.                                                                                                                                                                                                                                                                                                                                                                                                                                  |

I, THE UNDERSIGNED (NAME).....

Warrants that I am duly authorized to do so on behalf of the enterprise, and confirm that the Bid submitted has been checked and all prices shown are full and final, and inclusive of all taxes, levies, duties and encumbrances, and shall remain valid for a period of 90 days from date of Quotation Closure as depicted in the Submission Data Section of this Bid Document



Therefore, our TOTAL Tender Price in respect of the Goods and Services requested under this Call for Proposals (**BID0326**) as stated in South African Rand (ZAR) and upon the terms and conditions set out in the Bid Document free of exceptions, amendments or qualifications save those listed in Schedule 9 shall be:

Tender Amount

R

Amount in Words .....

.....

Name of Enterprise Bidding: .....

Name of Authorized Representative .....

Signature of Authorized Bidder .....

Date.....