



# **COMMERCIAL – CLARIFICATION PRESENTATION: E1491DXKZNOU**

**The provision of Pest Control Services as  
and when required for Distribution Property  
Management (Inland and Coastal areas) in  
the Kwa-Zulu Natal Operating Unit in the  
Central East Cluster for a period of thirty-six  
(36) months**

**DATE : 15 July 2025**

**VENUE: MS TEAMS**

**TIME: 10:AM**

**NON-COMPULSORY CLARIFICATION MEETING**



Welcome	Nonto Mthembu	5 Mins
Safety awareness	Nonto Mthembu	5 Mins
Commercial	Nonto Mthembu	45 Mins
Technical	Lungelo Ntuli	40 Mins
SDL&I	Derna/ Gwen	30 Mins
Safety	Khanyisile/ Pierre	20 Mins
Quality	Dhaneshree Govindan	20 Mins
Environmental	Benito Williams	20 Minutes
Closure	Nonto Mthembu	5 mins

- This is NOT a compulsory clarification meeting.
- To assist the Tenderers on the requirements pertaining to this tender.
- Is to explain the implications of the evaluation process and the evaluation phases which the tender will be subjected to .
- To assist the Tenderers with how to compile the tender documents.
- All the presentations presented in the clarification meeting will serve as minutes and will be uploaded on the tender portals (Eskom tender bulletin and National Treasury e-tender portal).

- Enquiry Number: **E1491DXKZNOU**
- **The provision of Pest Control Services as and when required for Distribution Property Management (Inland and Coastal areas) in the Kwa-Zulu Natal Operating Unit in the Central East Cluster for a period of thirty-six (36) months Closing Date : 30 July 2025- 10:00 am**
- Tender Validity – **3 months** from the closing date and time.
- **Tender has been advertised on:**
- Eskom tender bulletin
- National Treasury e-Tender portal

- **NO LATE TENDERS WILL BE ACCEPTED.** Only tenders submitted at the correct closing location will be accepted. Refer to tender invitation.
- The Eskom *Representative* is:

Name: Nonto Mthembu (Buyer)

E-mail: [mthembne@eskom.co.za](mailto:mthembne@eskom.co.za)

- Clarification/Queries to be submitted in writing to the buyer. No telephone calls will be accepted for queries regarding this tender.
- The closing time for clarification of queries is 5 days before the deadline for tender submission. **(Friday– 25 July 2025 ).**
- All clarifications/questions will be published on the portal/bulletin. No individual emails will be sent to the tendering companies.

The evaluation will be conducted in terms of the Preferential Procurement Policy Framework Act (“PPPFA”). The **80/20** scoring system will be applicable to this evaluation. The evaluation process and criteria will be as follows:

- Step 1 - Basic Compliance.
- Step 2 - Functionality.
- Step 3 – Price and Preference scoring.
- Step 4 - Contractual requirements.

# STEP 1: BASIC COMPLIANCE AND MANDATORY EVALUATION

Commercial Mandatory Returnable (Disqualifiable)- These returnables are required to be submitted with the tender at Tender closing date and time. If not submitted by tender closing the tender will be disqualified.

- Meet the eligibility criteria for a tenderer.
- Acceptance of the terms and conditions of the NEC 3 Term Services Contract (TSC)
- and a fully priced BOQ.

- **Commercial Mandatory Returnable (Non - Disqualifiable)** - These returnable are also required to be fully completed, signed and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners will request in writing the outstanding returnable to be submitted within 5 working days. If the requested returnable (s) are not fully completed, signed and/or received by the Procurement Practitioner within 5 working days of the request; the tender will be disqualified.
- Annexure H - Fully complete and sign the SBD1 Invitation to bid form in the invitation to tender.
- Annexure I - Fully complete and sign the SBD 6.1 preference claim form in the invitation to tender.
- Annexure J - Fully complete and sign the SBD 4 Bidders Disclosure form in the invitation to tender.
- Annexure K- E-Tendering Training Acknowledgement Form
- Annexure A - Authorisation form.
- Annexure B – Acknowledgement form.
- Annexure C - Tenderer's particulars form.
- Annexure D - Integrity Declaration form



- Commercial Mandatory Tender Returnable for Contract Award
- CSD Registration (MAAA Number)
- Valid Tax Clearance Certificate /Tax Pin
- COID Registration

**ONLY COMPANIES THAT PASS**  
**ALL THE STAGE 1**  
**REQUIREMENTS WILL PROCEED**  
**TO THE NEXT STAGE**

## **STAGE 2 : FUNCTIONALITY EVALUATION**

- Requirements can be found in the Technical Folder – Folder 3 Folder on the Eskom Tender Portal

**ONLY COMPANIES THAT PASS**  
**ALL THE STAGE 2**  
**REQUIREMENTS WILL PROCEED**  
**TO THE NEXT STAGE:**

- The rates offered by Technically compliant tenderers will be evaluated
- Tenderers will be ranked for price out of 80 Points.
- Rates must be fair, reasonable and market related.

## RANKING OF THE SUPPLIERS

### As per Item 3.18 of the Invitation to Tender:

- Suppliers will be ranked by applying the preferential point scoring based on the relevant system as stipulated hereunder:
- 80/20 for tender with rand value equal to or below R50 million.
- A maximum of 80 points is allocated for price on the following basis:

- Evaluation of Specific Goals
- Specific goals will be scored out of 20 points in accordance with PPPFA.
- If a tenderer fails to meet Specific goals and submit proof, the tenderer will not be disqualified. However, be awarded 80 points for price and will score 0 points for Specific goals (out of 20)
- **Note: Failure on the part of the supplier to submit supporting documents/proof of specific goals for purposes of evaluation and scoring by tender closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.**
- Eskom will then add the score from Pricing and Specific goals together and rank the suppliers from the highest to the lowest.

**ONLY THE TOP RANKED**  
**COMPANIES WILL PROCEED TO**  
**THE NEXT STAGE:**

**STAGE 4 EVALUATION OF**  
**CONTRACTUAL REQUIREMENTS**



## THIS IS VERY IMPORTANT TO NOTE:

- The top ranked Tenderer identified in terms of the 80/20 preferential point scoring will be evaluated for SHEQ.
- Should contractors not pass the initial evaluation they will be advised of their shortcomings and have 7 days in which to correct their shortcomings. Failure to correct the shortcomings within the stipulated time period will result in the contractor being deemed unacceptable in terms of their contractual requirements and will not be considered for the contract.
- **It is important to submit the SHEQ criteria at Tender Closing and try and get your SHEQ criteria 100% compliant upfront. (FOLDER 4 , 5 & 6)**
- **SUPPLIER DEVELOPMENT LOCALISATION AND INDUSTRIALISATION (SDL&I) (Folder 2)**
- **SAFETY REQUIRMENTS (Folder 4)**
- **QUALITY REQUIREMENTS (5)**
- **ENVIRONMENTAL (Folder 6)**
- **TO BE PRESENTED BY THE RELEVANT LEADS**

- Once all evaluations are completed, the results will be finalized, only the top ranked tenderer will be identified, and recommendation will be submitted to the Procurement Tender Committee for approval.
- If two or more tenderers score equal total points in all respects, the award will be decided by the drawing of lots.

- Tender documents are to be clearly marked with a company name and tender enquiry number **E1491DXKZNOU**
- Closing date **30 July 2025 at 10H00am**
- Tenders must be uploaded via Eskom Tender bulletin site on the Eskom E-tendering page
- Upload required tender documents by:
  1. Giving the file a name
  2. Select the listed **file type** e.g.: Technical, commercial, Safety and etc

- Tenderers are encouraged to continuously check the bulletins for the latest updates or addendums during the tender process.
- Tenderers are also encouraged to check the bulletins for the clarification questions and answers.

- All tendering companies will be subjected to the same evaluation criteria. Do not assume that because you have worked for Eskom prior to this, the Eskom team will know your company and know whether you have the necessary requirements in order to perform the required scope. In the functionality stage of the evaluation Eskom will ONLY evaluate what documents you provide in the tender submission.
- **NB: This is a 36 months period contract to be established**
- **Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations, should the tendered prices not be deemed market related.**

- Vendors without an Eskom Vendor Number may submit a tender.
- Please note that Vendor Management (For companies with no vendor number) evaluations will still need to be done prior to the company being able to sign a contract. Only once all the required evaluations are done and passed successfully will the company be able to sign the contract and legible to receive work.

- Contractors are encouraged to ensure they double check their documents before submitting their tender
- Contractors are to ensure tender document meets all the requirements for the Tender.
- Contractors are encouraged to submit their tender documents before the closing date and not wait to submit on the day of tender closing
- What do the suppliers need to submit in the Commercial Pack? Submit all documents as per **page 5 in the Invitation to Tender ( i.e Folder 1 – 6)**
- Do we complete all documents, incl Invitation to tender forms? **YES and include the completed Invitation in your Commercial Pack.**

# Thank You



