

 Eskom	Strategy	Engineering
---	----------	-------------

Title: **Tender Technical Evaluation Strategy for supply and delivery of various industrial materials to Matimba Power Station as per request.**

Unique Identifier: **PG/173/004**

Alternative Reference Number: **N/A**

Area of Applicability: **Generation Engineering**

Documentation Type: **Strategy**


Revision: **2**

Total Pages: **14**

Next Review Date: **N/A**

Disclosure Classification: **CONTROLLED DISCLOSURE**

Compiled by

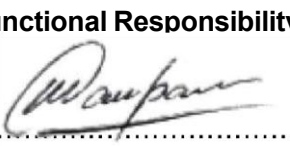


TA Matswalela

Senior Technician Civil

Date: 2025/01/07

Functional Responsibility



MHL Mampane

Civil Engineering Manager

Date: 2025/02/10

Authorised by



NJ Mathobela

Engineering Manager

Date: 2025/02/11

CONTENTS

	Page
1. INTRODUCTION.....	3
2. SUPPORTING CLAUSES.....	3
2.1 SCOPE.....	3
2.1.1 Purpose	3
2.1.2 Applicability.....	3
2.2 NORMATIVE/INFORMATIVE REFERENCES	3
2.2.1 Normative	3
2.2.2 Informative.....	3
2.3 DEFINITIONS.....	4
2.3.1 Classification	4
2.4 ABBREVIATIONS.....	4
2.5 ROLES AND RESPONSIBILITIES	4
2.6 PROCESS FOR MONITORING	4
2.7 RELATED/SUPPORTING DOCUMENTS	4
3. TENDER TECHNICAL EVALUATION STRATEGY.....	4
3.1 TECHNICAL EVALUATION THRESHOLD.....	4
3.2 TET MEMBERS.....	4
3.3 MANDATORY TECHNICAL EVALUATION CRITERIA.....	6
3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA	7
3.5 TET MEMBER RESPONSIBILITIES.....	11
3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS	12
3.6.1 Risks	12
3.6.2 Exceptions / Conditions.....	12
4. AUTHORISATION	13
5. REVISIONS	13
6. DEVELOPMENT TEAM.....	13
7. ACKNOWLEDGEMENTS	14

TABLES

Table 1: TET Members.....	4
Table 2: Mandatory Technical Evaluation Criteria.....	6
Table 3: Qualitative Technical Evaluation Criteria	7
Table 4: TET Member Responsibilities.....	11
Table 5: Acceptable Technical Risks	12
Table 6: Unacceptable Technical Risks	12
Table 7: Acceptable Technical Exceptions / Conditions.....	12
Table 8: Unacceptable Technical Exceptions / Conditions	12

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

1. INTRODUCTION

Matimba Power Station (MPS) uses the tendering process to procure services/goods as per Eskom procurement policy. The tender technical procurement process must be conducted looking at the technicality of the scope and specifications. For a Supplier/Contractor to qualify for providing services to Eskom a Generation tender technical evaluation procedure as part of the Technical Evaluation Strategy (TES) must be conducted using the supply management procedure. The technical scope of this evaluation covers the supply and delivery of various industrial materials to MPS as requested.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document covers the process to be implemented when conducting the tender evaluation process limited to the supply and delivery of various industrial materials.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

Document applicable to Matimba Power Station tender technical evaluation strategy-Supply and delivery of various industrial materials.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-168966153: Generation Tender Technical Evaluation Procedure
- [2] ISO 9001: Quality Management Systems.
- [3] 32-1034: Eskom Procurement Policy.
- [4] 32-Preferential Procurement Policy Framework Act 5 of 2000.

2.2.2 Informative

- [1] 240-51017652: Guideline for Technical Assurance.
- [2] 32-1033: Eskom Procurement and Supply Chain Management Policy.

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

2.3 DEFINITIONS

Definition	Description
Contract	A legal written document binding two or more parties as an agreement enforced by law.
Eskom	Matimba Power Station.
Services	Activities that an organization performs for another in exchange for payment.
Supplier/Contractor	An organization that provides services.

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
CSD	Central Supplier Database.
ISO	International Organization for Standardization.
MPS	Matimba Power Station.
PO	Purchase Order.
SoW	Scope of Work.
TES	Technical Evaluation Strategy.
TET	Technical Evaluation Team.

2.5 ROLES AND RESPONSIBILITIES

As per 240-168966153: Generation Tender Technical Evaluation Procedure for Generation

2.6 PROCESS FOR MONITORING

N/A

2.7 RELATED/SUPPORTING DOCUMENTS

Refer to normative and informative documents, item 2.2.

3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.2 TET MEMBERS

Table 1: TET Members

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

Tender Technical Evaluation Strategy for supply and delivery of various industrial materials to Matimba Power Station as per request.

Unique Identifier: **PG/173/004**

Revision: **2**

Page: **5 of 14**

TET number	TET Member Name	Designation
TET 1	Tebogo Matswalela	Senior Technician Civil
TET 2	Vumile Goso	Senior Advisor Technical Support
TET 3	Maphuti Garrine	Manager Chemistry
TET 4	Sello Matlakala	Senior Supervisor Technical Mechanical

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

3.3 MANDATORY TECHNICAL EVALUATION CRITERIA

Table 2: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	Not Applicable		

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 3: Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
1.	Company Experience		Tender Returnable (Supplier's Documents)	45	5 = 100%, 4 = 80%, 2 = 40% & 0 = 0%
	1.1	<p>The Supplier/Contractor shall submit successful Purchase Orders (POs), and Delivery Notes for supply and delivery of industrial materials.</p> <p><i>NB: (Delivery notes should be signed by the Client, and previous deliveries made should be in bulk)</i></p>	<p>Proof of previous POs and delivery notes for supply and delivery of industrial materials not older than 5 years.</p> <p><u>Tender returnable(s)</u></p> <ul style="list-style-type: none"> • 5 x Proof of POs with purchase order number/reference. • 5 x Signed/stamped delivery notes. <i>NB: Delivery notes shall be signed/stamped by the Client.</i> • <i>NB: Each PO shall go along with a related delivery note.</i> 	45	<p>5 = Submitted 5 and above POs and delivery notes as per the tender returnable.</p> <p>4 = Submitted 4 POs and delivery notes.</p> <p>2 = Submitted 2 or 3 POs and delivery notes.</p> <p>0 = Submitted 0 POs and delivery notes/not signed or stamped delivery notes.</p>

Tender Technical Evaluation Strategy for supply and delivery of various industrial materials to Matimba Power Station as per request.

Unique Identifier: **PG/173/004**
Revision: **2**
Page: **8 of 14**

2.	Method Statement/Technical proposal	Reference to Technical Specification / Tender Returnable	25	5 = 100%, 4 = 80%, 2 = 40% & 0 = 0%
	<p>2.1 Method statement/Technical proposal shall be submitted by the Contractor/Supplier detailing the supply and delivery of various industrial materials or similar scope.</p> <p>NB: For hazardous chemicals listed on the scope of work a separate method statement/Technical proposal shall be included.</p>	<p>A comprehensive method statement/Technical proposal detailing quality, purchasing, handling and transporting of required items shall be submitted.</p> <p>For hazardous chemicals the method statement shall specify how the below items are going to be obtained.</p> <ul style="list-style-type: none"> • Certificate of analysis for hazards chemicals • Material Safety Data Sheet (MSDS). Document/certificate <p>Material Technical Data Sheet (MTDS) for the below items:</p> <ul style="list-style-type: none"> • Adhesives – Epoxy • Paints • Fire Doors 	25	<p>5 = Submitted a comprehensive method statement covering the quality, purchasing, handling hazardous chemicals and transportation of the items, including all required MTDS</p> <p>4 = Submitted a comprehensive method statement covering the quality, purchasing, handling hazardous chemicals and transportation of the items with minor risk(s); including at least 2 MTDS out of the required</p> <p>2 = Submitted a summarized method statement covering the quality, purchasing, handling hazardous chemical and transportation of the items); including at least 1 MTDS out of the required</p>

Tender Technical Evaluation Strategy for supply and delivery of various industrial materials to Matimba Power Station as per request.

Unique Identifier: **PG/173/004**
Revision: **2**
Page: **9 of 14**

					0 = Not submitting a method statement/ Submitted irrelevant method statement. <i>NB: not as per criteria.</i>
3.	Letter of intent		Reference to Technical Specification / Tender Returnable	30	5 = 100%, 4 = 80%, 2 = 40% & 0 = 0%
	3.1	The letter of intent from the main Manufacturer/Supplier to supply items as per scope of work.	Supplier/Contractor to submit letter of intent to supply various industrial materials and hazardous chemicals, listing all the material intended to be supplied. Submit a separate Letter of Intent from the fire-rated material manufacturer or supplier, confirming their intent to supply the contractor with fire doors and	30	5 = Submitted all the letters of intent as per the tender returnable. 0 = Not submitting the letter of intent/ Submitted only one letter of intent without technical specification.

Tender Technical Evaluation Strategy for supply and delivery of various industrial materials to Matimba Power Station as per request.

Unique Identifier: **PG/173/004**
Revision: **2**
Page: **10 of 14**

			fire-rated materials. The letter must include all relevant accreditations and certifications of the primary manufacturer/supplier		
				TOTAL: 100	

3.5 TET MEMBER RESPONSIBILITIES

Table 4: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4
1	X	X	X	X
2	X	X	X	X
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4
2	X	X	X	X
3	X	X	X	X
4	X	X	X	X

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.6.1 Risks

Table 5: Acceptable Technical Risks

Risk	Description
1.	Minor deviation from the scope.
2.	Company profile with similar services.

Table 6: Unacceptable Technical Risks

Risk	Description
1.	Deviation from the scope.
2.	Inadequate scope.
3.	Non-submission of mandatory tender returnable(s).

3.6.2 Exceptions / Conditions

Table 7: Acceptable Technical Exceptions / Conditions


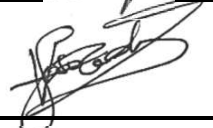





Risk	Description
1.	None.

Table 8: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	None.

4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Tebogo Matswalela	Senior Technician Civil	
Vumile Goso	Senior Advisor Technical Support	
Maphuti Garrine	Manager Chemistry	
Phathutshedzo Ralupfumo	Acting Technical Support Manager	
Sello Matlakala	Senior Supervisor Technical Mechanical	
Mpolokeng Mampane	Civil Engineering Manager	
Jacky Mathobela	Engineering Manager	

5. REVISIONS

Date	Rev.	Compiler	Remarks
January 2025	2	TA Matswalela	For tender evaluation process.

6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

Name	Designation
Tebogo Matswalela	Senior Technician Civil

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

7. ACKNOWLEDGEMENTS

Not Applicable.