Page 1 Development Phase Value Summary

## SUPPLIER DEVELOPMENT VALUE SUMMARY

Annexure

"DEVELOPMENT PHASE"

Respondents must complete this Annexure B which summarises your Supplier Development [ SD ] Bid Document and related value commitments.

Please insert the SD Value Indicators in the table below. Cross-reference the Value Indicators quoted under the column heading "SD BID DOCUMENT CROSS-REFERENCE" with the corresponding section in your SD Bid Document.

			EVALUATION CRITERIA										
:	D CATEGORY	SD MEASUREMENT	NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB- WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)	MINIMUM CRITERIA FOR POINT ALLOCATION
1	New Skills Development	New skills development initiatives indicate your compa groups. Consideration needs to be directed towards the evaluation											
	1.1	Design and Build: <b>Number and Rand value</b> of people to be trained in Engineering Skills (i.e. architectural design, blueprints, computer systems used in design) or equivalent over the design and construction contract period						50%	10%				1 - 3= 1 4 - 6 = 2 7 - 10 = 3 10+ = 4
		Design and Build: <b>Number and Rand value</b> of Black* people to be trained over the design and construction contract period							10%				1 - 3 = 2 4 - 6 = 4 7 - 10 = 6 10+ = 8
	1.2.1	Design and Build: Indicate percentage of estimated EBITDA to be spent on training of <b>Black people</b> over the design and build period of the contract							10%				0.5 - 1% = 1 1.01 - 2% = 2 2.01 - 3% = 3 3.01 - 4% = 4 >4% = 5
	1.2.2	Design and Build: Indicate percentage of estimated EBITDA to be spent on training of <b>Black women</b> over the design and construction period of the contract							10%				0.5 - 1% = 1 1.01 - 2% = 2 2.01 - 3% = 3 3.01 - 4% = 4 >4% = 5
	1.2.3	Design and Build: Indicate percentage of estimated EBITDA to be spent on training of <b>Black youth</b> over the design and construction period of the contract							15%				0.5 - 1% = 1.5 1.01 - 2% = 3 2.01 - 3% = 4.5 3.01 - 4% = 6 >4% = 7.5
	1.2.4	Design and Build: Indicate percentage of estimated EBITDA to be spent on training of <b>Black disabled people</b> over the design and construction period of the contract							15%				0.5 - 1% = 1.5 1.01 - 2% = 3 2.01 - 3% = 4.5 3.01 - 4% = 6 >4% = 7.5
	1.3	Design and Build: Is the level of the training offered above in compliance with the National Qualification Framework guidelines [NQF]? - Yes / No							10%				No = 0 Yes = 2
	1.4	Number and Rand value of higher education bursaries and/or scholarships to be offered by your company over the 25 year concession period of the contract [provide details in your SD Bid Document]							10%				1 - 5 = 1 6 - 10 = 2 11 - 20 = 3 21 - 30 = 4 30 + = 5
	1.4.1	Of the number listed above, indicate the number and Number and Rand Value of higher education bursaries and/or scholarships to be offered in the engineering (or related) field to Black people from Rural Areas within the Kwazulul Natal							10%				1 - 5 = 1 6 - 10 = 2 11 - 20 = 3 21 - 30 = 4 30+ = 5

\*Where "Black" means South African Blacks, Coloureds and Indians, as defined in the B-BBEE Act, 53 of 2003

Page 2 Development Phase Value Summary

			EVALUATION CRITERIA										
:	SD CATEGORY	SD MEASUREMENT	NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB- WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)	MINIMUM CRITERIA FOR POINT ALLOCATION
2	Small Business Promotion	These SD value measurements give an indication of your Growth Pa	commitment that [NGP] and E	to developing s 3-BBEE requirem	mall businesse ents	s in line wit	h the Government's New						
	2.1	Design: Percentage of the estimated design spend which would be <b>subcontracted</b> to Black Owned Qualifying Small Enterprises [QSEs], Exempt Micro Enterprises [EME's] and start-up enterprises with annual turnover of less than R35 million							15%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
		Build (Construction): Percentage of the estimated construction value which would be subcontracted to Black Owned Qualifying Small Enterprises [QSEs], Exempt Micro Enterprises [EME's] and start-up enterprises with annual turnover of less than R35 million							20%				5 - 10% = 1 11 - 15% = 2 11 - 15% = 2 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
		Design: Percentage of the estimated design spend which would be <b>procured</b> from Black Owned Qualifying Small Enterprises [QSEs], Exempt Micro Enterprises [EME's] and start-up enterprises with annual turnover of less than R35 million							15%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
	2.4	Build (Construction): Percentage of the estimated construction value which would be procured from Black Owned Qualifying Small Enterprises [QSEs], Exempt Micro Enterprises [EMEs] and start-up enterprises with annual turnover of less than R35 million						25%	15%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
		Design: Percentage of the estimated design spend which would be as a result of <b>Joint venture</b> with Black Owned Qualifying Small Enterprises [QSEs], Exempt Micro Enterprises [EME's] and start-up enterprises with annual turnover of less than R35 million							15%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
	2.6	Build (Construction): Percentage of the estimated construction value be as a result of joint venture with Black Owned Qualifying Small Enterprises [QSEs], Exempt Micro Enterprises [EME's] and start-up enterprises with annual turnover of less than R35 million							20%				5 - 10% = 1 11 - 15% = 2 16 - 20% = 3 21 - 25% = 4 26 - 30% = 5 31 - 35% = 6 36 - 40% = 7 +40% = 8
3	Regional Development/ Local to site	The Service Provider's planned use of regional labour and supply chain efficiencies. Commitment to rural developm objectives. This development must be sustainable in orde	l businesses w ent will result	ill contribute to in poverty allev	the Governme	ent's NGP ot contributir	jectives and result in g to development						
	2.1	Design: Percentage of the estimated design spend which will be spent within the Region	a to nave a lor	(2 M C - 111 M T 11 (					15%				0 - 29% =1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5
	3.2	Build (Construction): Percentage of the estimated construction value which will be spent within the Region							20%				0 - 29% = 1 30 - 59% = 2 60 - 79% = 3 80 - 90% = 4 90% + = 5
	3.3	Build (Procurement of Equipment): Percentage of the estimated equipment spend which will be spent within the Region							20%				0 - 29% =1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5
	3.4	Build (Procurement of Raw Materials): Percentage of the estimated raw materials (for construction) spend which would be spent within the Region							15%				0 - 29% =1 30 - 59% = 2 60 - 79% =3 80 - 90% = 4 90% + = 5

Page 3 Development Phase Value Summary

			SD VALUE INDICATORS					EVALUATION CRITERIA					
:	SD CATEGORY	SD MEASUREMENT	NUMBER	PERCENTAGE	RAND VALUE	YES/NO	SD BID DOCUMENT CROSS-REFERENCE	WEIGHTING	SUB- WEIGHTING	MAXIMUM POINTS POSSIBLE	POINTS ALLOCATED (#)	POINTS AWARDED (%)	MINIMUM CRITERIA FOR POINT ALLOCATION
	3.5	Design & Build: <b>Total Number and Rand Value</b> of people to be employed within the region of construction over the design and construction phase											
	3.5.1	Design & Build -Of the 3.5 above please indicate: Number of black people to be employed within the region of construction over the design and construction phase						25%	5.0%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 45 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105+ = 8
	3.5.2	Design & Build -Of the 3.5 above please indicate: Number of black women to be employed within the region of construction over the design and construction phase							10.0%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 45 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7
	3.5.3	Design & Build -Of the 3.5 above please indicate: Number of black youth to be employed within the region of construction over the design and construction phase							10.0%				1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 45 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105+ = 8
	3.5.4	Design & Build -Of the 3.5 above please indicate: Number of black people with disabilities to be employed within the region of construction over the design and construction phase							5.0%		0		1 - 15 = 1 16 - 30 = 2 31 - 45 = 3 45 - 60 = 4 61 - 75 = 5 76 - 90 = 6 91 - 105 = 7 105 + 8

ESTIMATED RAND VALUE TOTAL OF SUPPLIER DEVELOPMENT COMMITMENT: R 0.00 WEIGHTED AVERAGE SCORE CALCULATED 0.00

SUPPLIER DEVELOPMENT COMMITMENT EXPRESSED AS A PERCENTAGE OF ESTIMATED CONTRACT VALUE

%