



## Supplier Development Localisation and Industrialisation Undertaking

**Metal spraying, Silverplating and Nitriding required for maintenance of Turbine components at Eskom's various power stations for in the budget over the five (5) year plan**

### SUPPLIER DEVELOPMENT, LOCALISATION AND INDUSTRIALISATION TARGETS

#### 1. OBJECTIVE CRITERIA – Local Content and Local-to-site beneficiation

ERI is using this procurement opportunity to promote socio-economic transformation, empowerment of small enterprises, rural and township enterprises, designated groups, and promotion of local industrial development. It is against this background, therefore that ERI reserves the right to award the contract to a supplier that commits to Transformation - B-BBEE Improvement or Retention Plan, Skills Development, Job Creation and Socio-Economic Development.

##### 1.1. Supplier Development & Localisation Matrix

The SDL&I Matrix is not an evaluation criterion; however, the successful supplier is under obligation to submit proposals before it is eligible for award in accordance with Section 2 (1) (f) of the Preferential Procurement Policy Framework Act (PPPFA).

##### 1.2. Transformation – BBBEE Retention or Improvement Plan

Transformation remains an area of focus, where ERI continuously strives to align itself with national transformation imperatives to unlock growth, drive industrialisation, create employment and contribute to skills development.

ERI encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Respondents will be allocated points in terms of a preference point system based on its B-BBEE scorecard, ERI also requests that Respondents submit B-BBEE improvement plan.

Respondents are therefore requested to indicate the extent to which they will maintain (only if the Respondent is a Level 1) or improve their B-BBEE status over the contract period. Respondents are requested to submit their B-BBEE Improvement Plan as an essential document with their bid.

Respondents with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant, shall migrate and achieve as a non-negotiable a milestone of Level 4 by the end of the first year of the contract and



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thereafter improve by at least one B-BBEE Level higher of each year from the second year of the contract onwards.

### 1.3. Job Creation

#### To be completed by the tenderer

Number of jobs to be <b>created</b> as a direct result of this contract	
Number of jobs to be <b>retained</b> as a direct result of this contract	

- The successful supplier must indicate in the table above the number of jobs to be created and / or retained as a direct result of this contract.
- The expectation will be that the successful supplier has a core team, which will be made up of specialised skills that may not be sourced in the areas surrounding the site. It will be required that at least **50%** of all semi-skilled and **100%** of all unskilled labour that will be utilised in executing the works, will be within Local Municipality where the service will be consumed.

### 1.4. Socio Economic Development

The successful supplier shall spend 1% of the contract amount to fund the Corporate Social Investment initiative(s) aimed at empowering relevant communities. The socio-economic development commitment (i.e., one percent (1%) of every invoiced amount will be ceded to a designated account as prescribed by ERI for future transfer to the relevant initiative as identified by ERI).

## 2. Monitoring and reporting of SDL&I commitments

- a. The successful supplier shall on a quarterly basis submit a report to ERI in accordance with the SDL&I Data Collection Template on its compliance with the SDL&I obligations.
- b. ERI shall review the quarterly report submitted by the successful supplier within 30 (thirty) days of receipt of the reports and notify the successful supplier in writing if its SDL&I obligations have not been met.
- c. Upon notification by ERI that the successful supplier has not met its SDL&I obligations, the successful supplier shall be required to implement corrective measures to meet those SDL&I obligations within 7 (seven) days of receiving ERI feedback, failing which the SDL&I penalty clause shall be invoked.



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### 3. SDL&I Penalty

- a. At the end of each quarter, ERI will apply a penalty of 2.5% of the invoiced amount excluding VAT for the successful supplier's failure to meet SDL&I obligations during that period.

Every contract shall be accompanied by the SDL&I implementation schedule which must be completed by the successful supplier and returned to the SDL&I representative for acceptance **before** contract award. This will be used as a reference document for monitoring and reporting on the supplier's progress in delivering the agreed SDL&I commitments.

Signed	_____	Date	_____
Name	_____	Position	_____
Company Name	_____		