



## Technical Evaluation Strategy

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## **1. INTRODUCTION**

Duvha Power Station is designed to be efficient and effective coal fired power station in supplying power to the South African National Grid. This should be maintained by ensuring that the plant power output is not negatively impacted by unavailability, inefficiency and unreliability of certain plant equipment or components. The power station is designed to allow UCLF capped at 5% and this can be achieved by ensuring that the time spent on maintenance is minimised. One of the ways to minimise the maintenance downtime is availability of essential equipment or maintenance spares.

This document provides an overview of Eskom's technical evaluation criteria to be used when evaluating the tender submissions for the supply and Refurbishment of SO3 heaters Spares at Duvha Power Station for the period of Five years. The document provides annexures developed to address various aspects required to perform technical evaluations.

## **2. SUPPORTING CLAUSES**

### **2.1 SCOPE**

This document contains the technical evaluation criteria and associated documents relating to a commercial enquiry for the technical evaluation and delivery of SO3 heaters Contract.

The technical evaluation team members are listed and appointed in this document along with their responsibilities.

The technical evaluation requirements consist of the following criteria:

Mandatory Evaluation Criteria

Qualitative Evaluation Criteria

Once the Technical Evaluation Strategy is authorised no changes will be made to the evaluation criteria without appropriate authorisation.

### **2.2 APPLICABILITY**

This document shall apply to Duvha Power Station SO3 Heaters Term Service Contract.

### **2.3 NORMATIVE/INFORMATIVE REFERENCES**

#### **2.3.1 Normative**

- [1] ISO 9001: Quality Management
- [2] Tender Engineering Evaluation Procedure (240-48929482 Rev 2)
- [3] 32-1034: Eskom Procurement Policy

#### **2.3.2 Informative**

- [4] 03B-HBI2554: DUVHA POWER STATION SO3 heaters refurbishment SCOPE OF WORK

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## **2.4 DEFINITIONS**

| <b>Definition</b> | <b>Description</b>   |
|-------------------|--|
| Enquiry           | A competitive or non-competitive request for information, interest, quotations or proposals made to a supplier, a group of suppliers or the market at large. |
| Tender            | A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.                            |

### **2.4.1 Disclosure Classification**

**Controlled disclosure:** controlled disclosure to external parties (either enforced by law, or discretionary).

## **2.5 ROLES AND RESPONSIBILITIES**

All responsibilities have been defined in the Tender Engineering Evaluation Procedure (240- 48929482).

## **2.6 PREREQUISITES**

All personnel on the technical tender evaluation team must be appointed as mentioned in this document before the tender evaluation can proceed.

## **3. TENDER TECHNICAL EVALUATION STRATEGY**

This section details the methodology to be employed by Eskom in scoring the “Technical” category of the tender evaluation. This evaluation exercise is performed by the appointed Eskom TET.

The evaluation of the tenders will be based on the tenderer’s ability to meet the technical requirements.

The evaluation consists of mandatory criteria and qualitative criteria. Results of mandatory evaluation will be “Compliant” or “Non-Compliant.”

The qualitative evaluation shall apply a weighted score card approach to evaluate the tenders against the specifications and Employer’s requirements. The score card below will be used.

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**Table 1: Qualitative Evaluation Criteria Scoring Table**

| SCORE | %   | DESCRIPTION   |
|-------|-----|---|
| 5     | 100 | <b>COMPLIANT</b><br><input type="checkbox"/> Meet technical requirement(s) AND;<br><input type="checkbox"/> No foreseen technical risk(s) in meeting technical requirements.  |
| 4     | 80  | <b>COMPLIANT WITH ASSOCIATED QUALIFICATIONS</b><br><input type="checkbox"/> Meet technical requirement(s) with;<br><br>Acceptable technical risk(s) AND/OR;<br><input type="checkbox"/> Acceptable exceptions AND/OR;<br><input type="checkbox"/> Acceptable conditions.            |
| 2     | 40  | <b>NON-COMPLIANT</b><br><input type="checkbox"/> Does not meet technical requirement(s) AND/OR;<br><input type="checkbox"/> Unacceptable technical risk(s) AND/OR;<br><input type="checkbox"/> Unacceptable exceptions AND/OR;<br><input type="checkbox"/> Unacceptable conditions. |
| 0     | 0   | <b>TOTALLY DEFICIENT OR NON-RESPONSIVE</b>  |

#### **4. TECHNICAL EVALUATION THRESHOLD**

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

#### **5. TECHNICAL EVALUATION TEAM**

The following personnel will form part of the technical evaluation team. When the technical tender evaluation is done at least 3 participants of the technical evaluation team must be present.

| Evaluator's name    | Role and responsibility                  | Designation                               |
|---------------------|--|---|
| Nokuthula Mbatha    | All Technical Tender Evaluation Criteria | Senior Technical Supervisor               |
| Tebogo Mailola      | All Technical Tender Evaluation Criteria | Senior Technical Support Services Advisor |
| Mxolisi Nhlethethwa | All Technical Tender Evaluation Criteria | System Engineer                           |
| Maxwell Dlamini     | All Technical Tender Evaluation Criteria | Senior Technician Technical Support       |
|                     |  |   |
|                     |  |   |

#### **6. ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS**

The following table below will provide acceptable and unacceptable criteria for each section in the qualitative evaluation. This table attempts to prevent any confusion when assessing the different tender document by creating clear acceptable/unacceptable returnable

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## **7. MANDATORY TECHNICAL EVALUATION CRITERIA**

**Table 2: Mandatory Technical Evaluation Criteria**

|    | <b>Mandatory Technical Criteria Description</b>  | <b>Reference to Technical Specification / Tender Returnable</b>   | <b>Motivation for use of Criteria</b>                                |
|----|--|---|--|
| 1. | Tenders shall supply the same exact required spares or replacement spares as per Eskom Specification | Confirmation (sign) letter from the OEM's that the tenderer shall be supported in provision/supply of spares on all unique spares. As a minimum to be included on the letter:<br><input type="checkbox"/> Certificate or confirmation letter from OEM that they are the approved supplier or distributor.<br><input type="checkbox"/> Duration (time) of the support to be offered to the tenderer on all the spares. | Ensure all tenderer has a support from the OEM on specialised spares |

## 8. QUALITATIVE TECHNICAL EVALUATION CRITERIA

**Table 3: Qualitative Technical Evaluation Criteria**

| Qualitative Technical Criteria Description  | Weight (100%) | Reference to Technical Specification / Tender Returnable   | Scoring Criteria  |
|---|---------------|--|---|
| Tenderers shall be within Mpumalanga with a minimum 3 years record of accomplishment for supply and delivery of Electrical spares to Eskom Generation | 30%           | <p>Provide a summary report of list of Electrical Spares supplied to Eskom. As a minimum to be included on the report:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Details of spares supplied,</li> <li><input type="checkbox"/> Contract value</li> <li><input type="checkbox"/> Contact details of client</li> </ul>   | <p>5 = 100% - 5 years or more in supply &amp; delivery of spares<br/>         4 = 80% - 4 years of supply &amp; delivery of spares<br/>         2 = 40% - 2 years of supply &amp; delivery of spares<br/>         0 = 0% - non responsive</p>   |
| Project Execution Plan/Quality control, Method statement  | 30%           | <p>Demonstrate how tenderer intend on executing the SOW or management of orders/supply/delivery.</p> <p>1) Provide typical methodology document detailing how the Tenderer intends on managing the orders, supply, delivery and defective spares.</p> <p>2) The Tenderer shall indicate how it shall perform the various functions including quality verifications and handling.</p> <p>3) The Tender shall indicate how it shall perform onsite support pertaining to commissioning of spares where client's technician is unable to commission such.</p> | <p>5 = 100% - Meet technical requirement(s) &amp; No foreseen technical risk(s) in meeting technical requirements And complete list of all spares.<br/>         4 = 80% - Meet technical requirement(s) with Acceptable technical risk(s)/exceptions and half of the list completed<br/>         2 = 40% - Does not meet technical requirement(s) or Unacceptable technical risks/ exceptions and quarter of the list complete.<br/>         0 = 0% TOTALLY DEFICIENT OR NON-RESPONSIVE</p> |
| Delivery of spares time lines (order placement to delivery at stores)   | 10%           | Document listing delivery time lines for spares on the BOM every Heater delivered  | <p>5 = 100% - Delivery time lines of 4-8 weeks of 100% of spares on the BOM.<br/>         4 = 80% - Delivery time lines of 9 -12 weeks of spares on the BOM.<br/>         2 = 40% - Delivery time lines of &gt;12 weeks of spares on the BOM.<br/>         0 = 0% - non responsive</p>  |
| Qualification & Workshop facilities where Heaters will be refurbished   | 10%           | <p>Electrical Engineering Qualification<br/>         Engineering National Diploma Electrical<br/>         Electrical Engineering Trade Test</p>  | <p>Supervisor-3 years' experience Electrical<br/>         Electricianx3- 2years experience<br/> <b>0: not submitted,</b><br/> <b>5: Qualifications</b></p>  |

|  |  |  |                               |
|--|--|--|-------------------------------|
|  |  | All Electricians must be qualified and<br>qualification shall be valid<br>Proof of workshop facilities | <b>5: Workshop facilities</b> |
|--|--|--|-------------------------------|

## **9. COMPILE DATE**

| <b>Date</b> | <b>Rev.</b> | <b>Remarks</b> |
|-------------|-------------|----------------|
| May 2022    | 1           |                |
| May 2022    | 1           |                |

## **10. DEVELOPMENT TEAM**

Not applicable

## **11. ACKNOWLEDGEMENTS**

Not applicable

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