



the dtic

Department:
Trade, Industry and Competition
REPUBLIC OF SOUTH AFRICA

the dtic, 77 Meintjies Street, Sunnyside, Pretoria
Tel (012) 394 5000

The Manager

.....
.....
.....
.....

Sir/Madam

SERVICE: BID dtic 04/24-25: APPOINTMENT OF A SERVICE PROVIDER TO RENDER A FINANCIAL ADVISORY SERVICE TO ASSIST the dtic IN PREPARATION FOR THE HANDOVER OF THE PUBLIC PRIVATE PARTNERSHIP (PPP) CONTRACT POST 2028 REGARDING the dtic CAMPUS FOR A PERIOD OF FIVE (5) YEARS THREE (3) MONTHS.

the dtic requires services as described per attached bid invitation, and you are requested to complete the bidding documents and to submit it in accordance with the under-mentioned stipulations:

- The conditions contained in the attached documents apply.
- The tender must be submitted in a sealed envelope with the **name and address of the tenderer with the tender number and closing date indicated on the envelope**. If the two-envelope system is required in the Terms of Reference, the same action must be followed on both envelopes. The cover or envelope must not contain documents relating to any tender other than that shown on the cover or envelope.
- ***Tenders submitted per mail must be sent per registered mail. The tender must still reach this office before the closing time. Failure to do so will invalidate the bid.***
- The closing date of the tender will be at **11h00 on 20 September 2024** and will be valid for a period of **120 days** after closing date (up to and including 18 January 2025).
- **All communication regarding this tender must be done in writing.**

You are advised to acquaint yourself with the contents of the attached General Conditions of Contract as well as terms of reference.

It will be expected of the successful bidder to sign a Service Level Agreement at this office as soon as possible, after being notified of the acceptance of his/her tender.

NB: BIDS NOT SUBMITTED ON THE DUE DATE AND TIME IN THE BID BOX OF the dtic AND BIDS RECEIVED AFTER THE CLOSING TIME AND DATE ARE LATE AND WILL AS A RULE NOT BE ACCEPTED FOR CONSIDERATION

Yours faithfully

.....
DEPUTY DIRECTOR: TENDERS

DATE: 27/08/2024



the dtic

Department:
Trade, Industry and Competition
REPUBLIC OF SOUTH AFRICA

POPIA CONSENT FORM

The Bidder and the proposed team/ individuals proposed by the Bidding entity to perform work in line with the requirements stipulated in this tender document, hereby give their consent to **the dtic** and its Officials involved in the evaluation / recommendation / award / drafting of SLA / verification of submissions and advertising of results of bid in line with National Treasury Instructions, to process our personal information for all purposes related to this tender process and possible subsequent contract, in accordance with the provisions of the Protection of Personal Information Act.

.....

Signature

.....

Date

.....

Position

.....

Name of bidder



the dtic

Department:
Trade, Industry and Competition
REPUBLIC OF SOUTH AFRICA

PLEASE TAKE NOTE:

TENDER NO: dtic 04/24-25

CLOSING TIME: 11:00

CLOSING DATE: 20 SEPTEMBER 2024

BIDS NOT SUBMITTED ON THE DUE DATE AND TIME AND BIDS RECEIVED AFTER THE CLOSING TIME AND DATE ARE LATE AND WILL AS A RULE NOT BE ACCEPTED FOR CONSIDERATION.

BID dtic 04/24-25: APPOINTMENT OF A SERVICE PROVIDER TO RENDER A FINANCIAL ADVISORY SERVICE TO ASSIST the dtic IN PREPARATION FOR THE HANDOVER OF THE PUBLIC PRIVATE PARTNERSHIP (PPP) CONTRACT POST 2028 REGARDING the dtic CAMPUS FOR A PERIOD OF FIVE (5) YEARS THREE (3) MONTHS.

The SBD 1, SBD 3.3, SBD 4, and SBD 6.1 FORMS MUST BE COMPLETED AND SIGNED IN THE ORIGINAL THAT IS IN INK – PHOTOCOPIED SIGNATURES OR OTHER SUCH REPRODUCTION OF SIGNATURES MAY INVALIDATE YOUR BID.

BID DOCUMENTS MUST BE POSTED TO:

Department of Trade, Industry and Competition

Private Bag x 84

PRETORIA

0001

FOR ATTENTION: YVETTE CRONJE (Block B)

OR

HAND DELIVERED BIDS / BIDS SENT BY COURIER:

THE BID DOCUMENTS MUST BE DEPOSITED IN THE BID BOX WHICH IS IDENTIFIED AS THE BID BOX OF THE DEPARTMENT OF TRADE, INDUSTRY AND COMPETITION the dtic, 77 MEINTJIES STREET (CORNER OF MEINTJIES AND ROBERT SOBUKWE STREETS) SUNNYSIDE, PRETORIA

please see picture of entrance >

SUBMIT ALL BIDS ON THE ORIGINAL FORMS



BIDS SUBMITTED ELECTRONICALLY VIA EMAIL OR ANY OTHER SIMILAR APPARATUS WILL NOT BE ACCEPTED FOR CONSIDERATION.

BIDDERS MUST ENSURE THAT BIDS ARE DELIVERED TO THE CORRECT ADDRESS AND PLACED IN THE BID BOX OF the dtic. IF THE BID IS LATE / NOT PLACED IN THE BID BOX OF the dtic ON CLOSING DATE AND TIME IT WILL NOT BE ACCEPTED FOR CONSIDERATION.

CHECKLIST FOR BIDDERS

Please indicate “Yes” / “No” adjacent to each column. This is to ensure that bidders complete, sign and submit all the required documentation.

BID REQUIREMENT	REFERENCE	YES / NO
Are you registered on the Central Supplier Database of National Treasury? Non-compliance will lead to automatic disqualification.	Par. 3.3 of National Treasury's SCM Instruction no 4A of 2016/2017	
Bidders must ensure that their tax matters are in order in line with the Treasury Regulations and reflect accordingly on the CSD. Bidder's whose tax matters are not declared to be in order will automatically be disqualified. Are your tax matters in order?	Treasury Regulation 16 A9.1. (d).	
Did you complete and sign the POPIA Consent form?	POPIA Consent	
Did you complete and sign the SBD 1 form?	SBD 1 (Invitation to bid)	
Did you complete the SBD 3.3 pricing schedule in full? Failure to complete this document in full, and as per the stipulated requirements may lead to the disqualification of a proposal due to the necessity of having comparative prices.	SBD 3.3 (Pricing)	
Two-envelope / file format will apply. Did you submit your financial proposal in a separate file / envelope, and did you ensure that there is NO financial information in your functional proposal? Non-compliance will lead to automatic disqualification	Two envelope / file Par. 13.1 to 13.5 in the Terms of Reference	
Did you complete and sign the SBD 4 form?	SBD 4 (Bidders disclosure)	
Did you complete and sign the SBD 6.1 form with required proof to substantiate any claims for preferential procurement goals? No points will be allocated if claims, certificates / affidavits / proof to substantiate claims are not in line with the prescripts.	SBD 6.1 (Preference Points Claim) completed in full, and evidence submitted.	

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE DEPARTMENT OF TRADE INDUSTRY AND COMPETITION (the dtic)

BID NUMBER:	dtic 04/24-25	CLOSING DATE:	20 SEPTEMBER 2024	CLOSING TIME:	11:00 am
DESCRIPTION	APPOINTMENT OF A SERVICE PROVIDER TO RENDER A FINANCIAL ADVISORY SERVICE TO ASSIST the dtic IN PREPARATION FOR THE HANDOVER OF THE PUBLIC PRIVATE PARTNERSHIP (PPP) CONTRACT POST 2028 REGARDING the dtic CAMPUS FOR A PERIOD OF FIVE (5) YEARS THREE (3) MONTHS.				

BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)

THE DEPARTMENT OF TRADE, INDUSTRY AND COMPETITION (the dtic)

77 MEINTJIES STREET (CORNER OF MEINTJIES AND ROBERT SOBUKWE STREETS), SUNNYSIDE, PRETORIA

BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO

TECHNICAL ENQUIRIES MAY BE DIRECTED TO:

CONTACT PERSON	Ms. Yvette Cronje	CONTACT PERSON	Ms. Analize Jooste
TELEPHONE NUMBER		TELEPHONE NUMBER	
E-MAIL ADDRESS	YCronje@thedtic.gov.za	E-MAIL ADDRESS	AJooste@thedtic.gov.za

SUPPLIER INFORMATION

NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER PART B:3]

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? YES <input type="checkbox"/> NO	<input type="checkbox"/>
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?	<input type="checkbox"/> YES <input type="checkbox"/> NO
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.	

PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED– (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT AS WELL AS THE SCM POLICY OF the dtic.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7) AND SLA.**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

(Proof of authority must be submitted e.g. company resolution)

NAME AND SURNAME:

DATE:

Annexure A

GOVERNMENT PROCUREMENT GENERAL CONDITIONS OF CONTRACT

NOTES

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

TABLE OF CLAUSES

1. Definitions
2. Application
3. General
4. Standards
5. Use of contract documents and information; inspection
6. Patent rights
7. Performance security
8. Inspections, tests and analysis
9. Packing
10. Delivery and documents
11. Insurance
12. Transportation
13. Incidental services
14. Spare parts
15. Warranty
16. Payment
17. Prices
18. Contract amendments
19. Assignment
20. Subcontracts
21. Delays in the supplier's performance
22. Penalties
23. Termination for default
24. Dumping and countervailing duties
25. Force Majeure
26. Termination for insolvency
27. Settlement of disputes
28. Limitation of liability
29. Governing language
30. Applicable law
31. Notices
32. Taxes and duties
33. National Industrial Participation Programme (NIPP)
34. Prohibition of restrictive practices

General Conditions of Contract

1. Definitions

1. The following terms shall be interpreted as indicated:
 - 1.1 “Closing time” means the date and hour specified in the bidding documents for the receipt of bids.
 - 1.2 “Contract” means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - 1.3 “Contract price” means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
 - 1.4 “Corrupt practice” means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.
 - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
 - 1.6 “Country of origin” means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
 - 1.7 “Day” means calendar day.
 - 1.8 “Delivery” means delivery in compliance of the conditions of the contract or order.
 - 1.9 “Delivery ex stock” means immediate delivery directly from stock actually on hand.
 - 1.10 “Delivery into consignees store or to his site” means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
 - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
 - 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

- 1.13 “Fraudulent practice” means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 “GCC” means the General Conditions of Contract.
- 1.15 “Goods” means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 “Imported content” means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 “Local content” means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 “Manufacture” means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 “Order” means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 “Project site,” where applicable, means the place indicated in bidding documents.
- 1.21 “Purchaser” means the organization purchasing the goods.
- 1.22 “Republic” means the Republic of South Africa.
- 1.23 “SCC” means the Special Conditions of Contract.
- 1.24 “Services” means those functional services ancillaries to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.
- 1.25 “Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

2. Application

- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding

	immovable property, unless otherwise indicated in the bidding documents.
	2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
	2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.
3. General	<p>3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.</p> <p>3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.treasury.gov.za</p>
4. Standards	4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.
5. Use of contract documents and information; inspection.	<p>5.1 The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.</p> <p>5.2 The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.</p> <p>5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.</p> <p>5.4 The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.</p>
6. Patent rights	6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.
7. Performance security	<p>7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.</p> <p>7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.</p> <p>7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser</p>

and shall be in one of the following forms:

- (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
- (b) a cashier's or certified cheque

7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

**8. Inspections,
tests and
analyses**

8.1 All pre-bidding testing will be for the account of the bidder.

8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.

8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.

8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.

8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.

8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.

8.7 Any contract supplies may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal, the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the

conditions thereof, or to act in terms of Clause 23 of GCC.

9. Packing

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. Delivery and documents

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

11. Insurance

- 11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. Transportation

- 12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. Incidental services

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
- (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
 - (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
 - (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. Spare parts

- 14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
 - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

- 15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

16. Payment

- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

- | | |
|---|---|
| 17. Prices | 17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be. |
| 18. Contract amendments | 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned. |
| 19. Assignment | 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent. |
| 20. Subcontracts | 20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contract if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract. |
| 21. Delays in the supplier's performance | <p>21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.</p> <p>21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.</p> <p>21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.</p> <p>21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.</p> <p>21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.</p> <p>21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.</p> |

22. Penalties

- 22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

- 23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

- 23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

- 23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

- 23.4 If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

- 23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

- 23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

- (i) the name and address of the supplier and / or person restricted by the purchaser;

- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

24. Anti-dumping and countervailing duties and rights

24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or

services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him.

25. Force Majeure

25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for insolvency

26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Settlement of Disputes

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
 - (b) the purchaser shall pay the supplier any monies due the supplier.

28. Limitation of liability

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and
 - (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

29. Governing language

- 29.1 The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. Applicable law

- 30.1 The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

31. Notices

- 31.1 Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice
- 31.2 The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. Taxes and duties

- 32.1 A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2 A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
- 32.3 No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.

33. National Industrial Participation (NIP) Programme

- 33.1 The NIP Programme administered by the Department of Trade, Industry and Competition shall be applicable to all contracts that are subject to the NIP obligation.

34 Prohibition of Restrictive practices

- In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).
- 34.2 If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.
 - 34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state?

YES/NO

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

¹ The power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

YES/NO

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES/NO

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, (name and surname) the undersigned, in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

PRICING SCHEDULE
(Professional Services)

NAME OF BIDDER: BID NO.: **dtic 04/24-25**

CLOSING TIME 11:00

CLOSING DATE: **20 September 2024.**

OFFER TO BE VALID FOR **120** DAYS FROM THE CLOSING DATE OF BID.

APPOINTMENT OF A SERVICE PROVIDER TO RENDER A FINANCIAL ADVISORY SERVICE TO ASSIST **the dtic** IN PREPARATION FOR THE HANDOVER OF THE PUBLIC PRIVATE PARTNERSHIP (PPP) CONTRACT POST 2028 REGARDING **the dtic** CAMPUS FOR A PERIOD OF FIVE (5) YEARS THREE (3) MONTHS

ITEM NO	DESCRIPTION	BID PRICE IN RSA CURRENCY **(ALL APPLICABLE TAXES INCLUDED)
1.	The accompanying information must be used for the formulation of proposals.	
2.	The total average hourly rate will be used for price evaluation purposes in line with the 80/20 principle.	R.....
3.	PERSONS WHO WILL BE INVOLVED IN THE PROJECT AND RATES APPLICABLE (CERTIFIED INVOICES MUST BE RENDERED IN TERMS HEREOF)	
3.1.	PERSON AND POSITION (If this space is insufficient to list all persons, please attach separate sheet clearly indicating all persons who will be involved in line with par. 7.1 and 7.2 of the terms of reference).	HOURLY RATE
	.....	R.....
	.....	R.....
	.....	R.....
	.....	R.....
	.....	R.....
	.....	R.....
	TOTAL AVARGE HOURLY RATE:	R.....
4.	Hourly rates must be all-inclusive (**all applicable taxes) rates, including all disbursement costs and quoted in RSA currency.	
4.1	Travel and parking expenses will NOT be for the account of the dtic .	
5.	Are the rates quoted for non-firm over the period of the contract?	*YES/NO
6.	Hourly rate price increases will be allowed annually on the birthday of the contract based on escalations as prescribed by the specific profession regulating the specific industry (e.g. SAICA rates for Auditors / ECSA rates for Engineers) OR Consultant rate increase as determined by DPSA OR the relevant CPI increase not exceeding the annual consumer price inflation for that specific period. Bidders MUST clearly indicate what price increase method will be applicable for price increase applications by ticking the relevant box below:	
	<input type="checkbox"/> Rates of Profession regulating your industry <u>OR</u>	
	<input type="checkbox"/> DPSA Consultant rates <u>OR</u>	
	<input type="checkbox"/> Consumer Price Index (CPI)	

Name of Bidder:

- 6.1 The basis used for price escalation requests during the contract period must also be the basis used for hourly rates quoted in this tender. E.g. if DPSA hourly rates are used to quote pricing for this tender then DPSA hourly rate increase applications will be considered valid proof for application of a price increase **OR** the relevant CPI increase not exceeding the annual consumer price inflation for that specific period.
- 6.2 During the contract period, price escalation requests must be submitted one month prior to the effective increase date. Proof to substantiate the price escalation request must be valid and submitted with the price increase request. **the dtic reserves the right to not accept a price increase request if no valid or reasonable evidence (e.g. rate increases as published by profession regulating your industry OR DPSA published rates OR published CPI figures) to substantiate the claim is presented or not presented on time.**

****" all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.**

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 **Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.**

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

Table 1: Specific goals for the tender and points claimed are indicated per the table below. *Note to tenderers: The tenderer must indicate how they claim points for each preference point system.*

The specific goals allocated points in terms of this tender	Number of points allocated per goal (80/20 system)	Indicate whether the points allocated for this goal is claimed with a clear YES / NO against each goal	Number of points claimed (80/20 system) (To be completed by the tenderer)
<u>BEE Compliance:</u> Based on Section 10 of the B-BBEE Act (Act 53 of 2003 as amended by Act 46 of 2013). (Relevant point qualified for will be divided by 2 as a maximum of 10 points can be scored on this element).	10		
<u>Local Procurement:</u> The stimulation of the local economy by procuring from enterprises located within the borders of South Africa (All Provinces are therefore included)	6		
<u>HDI:</u> Black People/Women/Disabled People	2		
<u>SMME's:</u> The promotion of small businesses as defined in the National Small Business Act, 1963 (Act 102 of 1996 and the Amendment Act, Act 29 of 2004).	2		

DECLARATION WITH REGARD TO COMPANY/FIRM

4.2. Name of company/firm.....

4.3. Company registration number:

4.4. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company

☐ (Pty) Limited
☐ Non-Profit Company
☐ State Owned Company
[TICK APPLICABLE BOX]

- 4.5. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
- i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.1, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

The following proof to substantiate preferential claims is required and MUST be submitted together with your bid proposal:

- 4.6 For claims based on B-BBEE compliance based on Section 10 of the B-BBEE Act (Act 53 of 2003 as amended by Act 46 of 2013): Valid Certified B-BBEE certificate **OR** Valid Certified CIPC B-BBEE certificate **OR** Valid Certified Sworn Affidavit.
- 4.7 For claims based on Local Procurement (Provincial): Proof of address (municipal rates account **OR** bank statements **OR** lease agreement **OR** certified affidavit).
- 4.8 For claims based on HDI (Race, Women or People with disabilities): Copy of CIPC (Companies and Intellectual Property Commission) registration, copies of ID's as well as CSD (Central Supplier Database) report and a letter from a specialist / doctor certifying disability must be submitted to substantiate claims based on disability.

- 4.9 For claims based on Small Medium Micro Enterprises (SMME's): SARS return indicating annual turnover **OR** Certified Sworn Affidavit.
- 4.10 **Failure on the part of a service provider to submit proof or documentation required in terms of this ToR to claim points for specific goals, may be interpreted to mean that preference points for specific goals are not claimed and no points will be allocated.**
- 4.11 Bidders that choose to claim preference points must do so by completing the SBD 6.1 and provide the necessary proof to substantiate the claim(s) at the time of submitting the bid proposal in the functional proposal envelope. **It is the responsibility of the bidder to attach the relevant proof for each goal claimed to the SBD 6.1 form. FAILURE TO DO SO MAY RESULT IN NO POINTS ALLOCATED FOR PREFERENTIAL GOALS.**

.....	
SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	.....
DATE:	.....
ADDRESS:	.....

THE TERMS OF REFERENCE

THE APPOINTMENT OF A SERVICE PROVIDER TO RENDER A FINANCIAL ADVISORY SERVICE TO ASSIST the dtic IN PREPARATION FOR THE HANDOVER OF THE PUBLIC PRIVATE PARTNERSHIP (PPP) CONTRACT POST-2028 REGARDING the dtic CAMPUS FOR A PERIOD OF FIVE (5) YEARS THREE (3) MONTHS

TABLE OF CONTENTS

1	PURPOSE	2
2	BACKGROUND	2
3	METHODOLOGY	3
4	SCOPE OF WORK	4
5	DELIVERABLES	5
6.	SKILLS TRANSFER	6
7	QUALIFICATIONS, EXPERIENCE / EXPERTISE	6
8	DUE DILIGENCE	8
9	SPECIAL CONDITIONS	8
10	PRICE	12
11	the dtic OBLIGATIONS	13
12	SERVICE PROVIDER'S OBLIGATION	13
13	BID EVALUATION CRITERIA	14
14	CONTRACTUAL PERIOD	21
15	CONTACT DETAILS	21
16	ANNEXURES	21

REQUEST FOR PROPOSALS:

The Department of Trade and Industry (**the dtic**) invites interested service providers to submit proposals for the appointment of a service provider to render a Financial Advisory service to assist **the dtic** in preparation for the handover of the Public Private Partnership (PPP) contract post-2028 regarding **the dtic** campus for a period of five (5) years three (3) months

NOTE: Should a vendor have reason to believe that the Terms of Reference (ToR) are not open to promote competition or that it is written based on a particular brand / product / entity; the vendor shall notify the Bid Office of **the dtic** within ten (10) calendar days after publication of the bid.

1 PURPOSE

- 1.1 The purpose of this ToR is to obtain proposals for the appointment of a suitable independent service provider to support **the dtic** through professional financial advisory services, and transaction support with respect to the Public Private Partnership (PPP) as a financial advisor for the duration of the assignment envisaged to end around 2028/29. In support of the Built Environment / Eng Consortium.

2 BACKGROUND

- 2.1 **the dtic** entered into a Public Private Partnership Agreement ("PPP Agreement") for office accommodation for a period of 25 years. The agreement was signed in August 2003, and provides for the designing, financing, building, and facility management of **the dtic** office accommodation in terms of the Public Finance Management Act (PFMA), Treasury Regulation 16 and PPP Practice Notes. **the dtic** Campus is in the Tshwane Metropolitan Municipality situated in Sunnyside.
- 2.2 **the dtic** campus PPP agreement will terminate in August 2028. Taking into account this is a 25 year agreement and effectively **the dtic** is now in the 20th year of this relationship with the concessionaire that designed, built, operated and eventually must hand-back **the dtic** campus.
- 2.3 Since this is one of the earlier PPPs, it is having a uniquely drafted agreement. There is a handback process described but the process of transition, does not end at hand-back, but must also culminate into a new model of managing the project assets to ensure sustainability and continuation of the campus operation beyond 2028/29.

- 2.4 In order to project future financial impact on the cash flow commitments of the department and the concessionaire, a financial model, by virtue of an Excel sheet, which was duly adopted during contract inception, was created. The financial model focuses on key sensitivities around the balance sheet, cash flow (therefore **dtic** in as much as these translate into monthly unitary payments) and gearing requirements of the concessionaire and the creation of certain reserves and provisions (amongst others). A successful service provide must assist with the analysing compliance with the financial model.
- 2.5 **the dtic** requires the services of a suitable qualified and experienced service provider to provide the department with financial advisory support services in preparation and during the transition period.
- 2.6 This support service will include:
- 2.6.1 Assisting the department with an options analysis process in terms of costing it and the best strategy towards closing off and transitioning from the current PPPA.
- 2.6.2 Advising **the dtic**, along with any costings to be made regarding maintenance or lifecycle-related matters during the process of transition,
- 2.6.3 Financial statement analysis of the current concession and advising **the dtic** in that regard regarding various aspects, including lifecycle spend, assessment of value for money regarding life cycle replacement, and any financial aspect as may be called for regarding this until exiting the PPP project, accruals and reserves held by the concessionaire,
- 2.6.4 The bond to be raised if so required,
- 2.6.5 As well as investment options and scenarios on a prospective post-2028 solution to be pursued.
- 2.6.6 The successful financial advisory team will assist the technical team that will be appointed as the lead project team.

3 METHODOLOGY

- 3.1 The Service Provider is expected to stipulate the approach and provide a step-by-step explanation of the methodology proposed in line with the scope of works and deliverables stipulated below. The service provider should demonstrate an understanding of the scope of works and deliverables, and the methodology should cover both the scope of works and deliverables and clear and concise methods of providing solutions to the deliverables. It will be imperative for the Service Provider to outline in the methodology why a particular method was chosen, and what the pros, cons, and risk factors of the selected method are. The

proposed methodology is to be agreed upon with **the dtic**.

4 SCOPE OF WORK

- 4.1 The scope of work for this assignment is as follows:
- 4.2 Review of the PPP contract and financial statements of the concessionaire to identify financial risks/implications/liabilities of handback that **the dtic** ought to be aware of (pre-handback project)
- 4.3 Assessment of the financial condition of the PPP project (pre-handback project)
- 4.4 Develop financial models on scenarios/options together with the facility management technical advisory team as may be required for a solution post hand-back assisting the department with an options analysis process in terms of the best strategy towards closing off and transitioning from the current PPPA.
- 4.5 Conduct sensitivity analysis to assess the impact of different scenarios
- 4.6 Prepare financial reports and presentations for the government and the private partner negotiation and implementation of handback agreement
- 4.7 Provide financial advice to the government in negotiations with the private partners (present and future)
- 4.8 Assist in the drafting of the handback agreement and reviews in that regard
- 4.9 Provide financial oversight during the implementation of the handback agreement and implementation of the prospective solution if so required, including new financial models that may be required.
- 4.10 Advising **the dtic**, along with any costings to be made regarding a maintenance or lifecycle-related matters during the process of transition (pre-handback) and the impact thereof for the future (it will impact the financial viability of the post-hand-back solution) including budgetary implications,
- 4.11 Financial statement analysis of the current concession and advising **the dtic** in that regard regarding various aspects, including lifecycle spend, assessment of value for money regarding life cycle replacement, and any financial aspect as may be called for regarding this until exiting the PPP project, accruals and reserves held by the concessionaire,
- 4.12 Provide financial advisory support towards any bond that might be raised if so required,
- 4.13 As well as investment options and scenarios on a prospective post 2028/29 solution to be pursued.
- 4.14 Assess the trends of asset replacement spending and compare it with the PPP agreement requirements,
- 4.15 Familiarise itself with the assets' replacement reserve account, its' purpose, and how it is supposed to be used. In conjunction with the Technical Team, assess if the Private Party has

made the correct allocation for final works and replacement resulting from the final survey and assist with monitoring the spending during the implementation of the final works and assets replacement

- 4.16 Should a new PPP project be the desirable option and meet the National Treasury requirements, the consultant may need to fulfill the duties of a financial transaction advisor to ensure the successful conclusion of a new PPP agreement or other agreement (procurement) or other institutional (in-sourcing) project or combination thereof, whichever is found to be most cost-effective, sustainable, affordable and desirable in the circumstances and approved by the relevant approving authority.

5 DELIVERABLES

- 5.1 The deliverables of this project are as follows:
- 5.1.1 Develop a comprehensive financial analysis report that focuses on the area of asset replacement and makes comparisons with the financial requirements;
 - 5.1.2 An assessment of the financial condition of the project in line with the PPP agreement;
 - 5.1.3 A comprehensive “future implication” report on the financial implications of hand back, including;
 - 5.1.4 A detailed analysis of the financial impact of hand back on the government and the Private Partner;
 - 5.1.5 A discussion of the potential risks and liabilities associated with hand back;
 - 5.1.6 Recommendations for mitigating risks and maximizing value for government;
 - 5.1.7 A financial assessment instrument that can be used to assess the financial impact of different hand back scenarios;
 - 5.1.8 A presentation of the findings of the financial advisory to the government and the private partner;
 - 5.1.9 Negotiation support for the government during discussions with the private partner on the terms of the hand back agreement;
 - 5.1.10 Assistance in the drafting of the hand back agreement;
 - 5.1.11 Financial oversight during the implementation of the hand back agreement.
 - 5.1.12 Assistance in implementing a recommended management strategy after the end of PPP that is required to service **the dtic** campus or elements thereof post hand back, including financial reviews of any proposals received, inputs regarding such terms of references to be developed for such future sub-contractors or consortium or entity or if in-sourcing, then such costings as may be called for including multi-year projections;
 - 5.1.13 Compile a close-out report on lessons learned, the process followed, and a complete set of any models developed during the transition phase, as may be called for on all manuals/training materials used (hard and soft format);
 - 5.1.14 Advise **the dtic** on any area as outlined under paragraphs 2, 4, and 5 based on experience

and best practice;

- 5.1.15 Render financial support to **the dtic** as may be necessitated and called for by virtue of work undertaken by the multidisciplinary professional (engineering team).

6. SKILLS TRANSFER

- 6.1 The service provider must provide a proposal on how it will transfer skills based on the scope of work to proposed officials during the assignment. The skills transfer program is to be agreed upon with **the dtic**.

7 QUALIFICATIONS, EXPERIENCE / EXPERTISE

7.1 MANDATORY REQUIREMENTS

- 7.1.1 The following **are deemed mandatory requirements (pre-qualification)**. The proposed project team consisting of the **Project Team Leader** and **Project Team Members** who will be allocated for this project **MUST COMPLY** with the following:

Resource/Discipline	Mandatory Requirements
Project Team Leader	Postgraduate Qualification: Chartered Accountant. Professional Registration: Registered with the Independent Regulatory Board of Auditors (IRBA) and Board of CA (SAICA).
Project Team Members	Qualification: A relevant degree or equivalent in Finance or Accounting. Membership: Preferably Registered members with one of these bodies: CA (SA) / IRBA.

Note: Failure to comply with the above mandatory requirements will automatically disqualify your bid/proposal.

7.2 RELEVANT QUALIFICATIONS REQUIREMENTS:

PROJECT TEAM LEADER:

- 7.2.1 The project leader must be a qualified Chartered Accountant.
- 7.2.2 Professional registered with the Independent Regulatory Board of Auditors (IRBA) **and** Board of CA (SAICA).

PROJECT TEAM MEMBERS:

- 7.2.3 The project team members must be qualified Auditors, with experience in financial models and complex Excel spreadsheets. Furthermore, the finance team members **must** have experience in PPP financial/transaction advisory and strong accounting expertise.
- 7.2.4 Project team members should preferably be registered members with **one** of these bodies: CA (SA) / IRBA.

7.3 RELEVANT EXPERIENCE REQUIREMENTS

PROJECT TEAM LEADER:

- 7.3.1 **Ten (10) years'** experience in project financial assessments (providing financial advice/oversight as a financial transaction advisor), five (5) of the ten (10) years' experience requirement must be experience in verification and analysis of Financial Models in PPP-environments in South Africa.

PROJECT TEAM MEMBERS:

- 7.3.2 The experience of the project team members must demonstrate knowledge of the Public Finance Management Act (PFMA), National Treasury Regulation 16, and the Public Private Partnership Manual issued by the PPP Unit of National Treasury, this knowledge must include a demonstrated understanding of the concepts of risk transfer, value-for-money and affordability outlined in National Treasury Regulation 16 and the Public Private Partnership Manual.
- 7.3.3 **Five (5)** years' experience in undertaking financial model auditing analyzing, compiling PPP financial models in South Africa.
- 7.3.4 The project team members' combined experience must demonstrate competency in undertaking the review of the Financial Models in terms of PPP contract and manual, thorough analysis of projects to be closed out as well as financial options, sensitivity analysis/viability for new projects, cost evaluation, and government procurement.

- 7.3.5 Through their projects they are familiar with South African and/or international public-private partnership agreements and the interpretation thereof.
- 7.3.6 An understanding of the use of financial models in a PPP, especially in terms of determining affordability and value for money, and the demonstrated ability to interrogate, manipulate and / or create a financial model for these purposes as well as cost and management accounting.
- 7.3.7 Bidders must submit comprehensive CVs of all proposed project team members in the following format: 1st column: name and ID number of a key staff member; 2nd column: relevant qualification(s) and courses completed; 3rd column: number of years relevant experience indicated in numerical format; 4th column: case studies to prove relevant experience and knowledge in the field of expertise (as indicated in below table).

Name and ID number of project team members	Relevant qualification(s) and courses successfully completed	Numbers of years' relevant experience in numerical format (Only indicate the number of years performing this specific work/service).	Only relevant case studies to prove relevant experience and knowledge in the field of expertise.
--	--	--	--

BIDDING COMPANY EXPERIENCE

- 7.3.8 The bidding company must have at least ten (10) years of relevant experience in delivering similar services:
- 7.3.9 The proof of relevant experience should be provided using case studies. Submit at least 3 case studies of similar work done detailing the following: (1) type of project, (2) period of the project, (3) scope of work, and (4) the result of the project. Reference letters from former clients will be an added advantage. Out of three (03) case studies, one (01) must be a PPP related project. The case studies must not date back more than 10 years.

NB: the dtic reserves the right to vet all documentation, individuals, and information provided by bidders to prove their relevant experience and ability to perform the service.

8 DUE DILIGENCE

- 8.1 The bidder must have current technical and logistical capacity to perform the work required. the dtic reserves the right to perform due diligence on facilities, resources, and capacity of a bidder before the appointment of a service provider.

9 SPECIAL CONDITIONS

- 9.1 A Service Level Agreement must be signed with the successful bidder before work

commences. A contractual relationship will only commence once a Service Level Agreement is signed between the parties.

- 9.2** Proposed key staff members must participate actively and be available to perform services in accordance with the contract. In instances where a proposed key staff member is not available to provide services at a specific period in time, the bidder will be responsible for providing a replacement with similar qualifications and experience to guarantee the same standard of work to **the dtic**.
- 9.3** A project plan detailing the tasks, activities, and target dates for the work to be undertaken should be submitted to **the dtic** within 10 working days after the appointment of the successful Service Provider. Each of key team member's role must be clearly outlined in the project plan;
- 9.4** As previously indicated **the dtic** reserves the right to vet all qualifications and other documentation provided by bidders to prove relevant qualifications, experience, and expertise before the appointment of a Service Provider.
- 9.5** Copyright and intellectual property rights to all documentation, reports, etc. that emanate from this assignment will vest with **the dtic**.
- 9.6** This bid and all contracts emanating therefrom will be subject to the General Conditions of Contract issued per Treasury Regulation 16A published in terms of the Public Finance Management Act, 1999 (Act 1 of 1999). Special Conditions of Contract are supplementary to that of the General Conditions of Contract. Not all bids will contain special conditions of the contract. Where, however, the Special Conditions of Contract conflict with the General Conditions of Contract, the Special Conditions of Contract prevail.
- 9.7** Bids received after the closing date and time, at the address indicated in the bid documents, will not be accepted for consideration and where possible, be returned unopened to the bidder.
- 9.8** Bidder's attention is drawn to the fact that amendments to any of the Bid Conditions or setting of counter conditions by bidders may result in the invalidation of such bids.
- 9.9** The State reserves the right to conduct supplier due diligence before the final award or at any time during the contract period. This may include site visits.
- 9.10** The Bid Office Officials of **the dtic** may communicate with bidders where clarity is sought after the closing date of the bid and before the award of the contract, or to extend the validity period of the bid, if necessary.
- 9.11** All communication between the bidder and the Bid Office Officials of **the dtic** must be done in writing.
- 9.12** Bidders must ensure that they are registered on the Central Supplier Database of the National

Treasury as this is compulsory with effect of 1 April 2016 for bidders to be considered for bids.

- 9.13 Bidders must ensure that their tax matters are in order in line with the Preferential Procurement Policy Framework Act and the Treasury Regulations.
- 9.14 Bidders whose tax matters are not declared to be in order will be disqualified.
- 9.15 Bidders attention is drawn to the tax requirements stated on the SBD 1 form.
- 9.16 Where applicable acceptance of a bid will be subject to the condition that both the contracting firm and its personnel providing the service must be cleared by the appropriate authorities to the level of CONFIDENTIAL/SECRET/TOP SECRET (whichever one is stipulated in the relevant specification / ToR). Obtaining a positive recommendation is the responsibility of the contracting firm concerned. If the principal contractor appoints a subcontractor, the same provisions and measures will apply to the subcontractor. Acceptance of the tender is also subject to the condition that the contractor will implement all such security measures as the Chapter 5).
- 9.17 The points scored for functionality, price, and preferential procurement points will be rounded off to the nearest 2 decimals.
- 9.18 In cases where above market-related prices are quoted the right is reserved to negotiate with the three preferred bidders (the three highest on final points for price and preferential procurement points).
- 9.19 Bidders are to take note that the award of the tender may be subject to price negotiation with the preferred bidder.
- 9.20 This bid is subject to the PPPFA and its Regulations and **the dtic's** SCM Policy.
- 9.21 A trust, consortium, or joint venture, will qualify for points for their preferential procurement points as a legal entity in line with the relevant **dtic** 6 form(s).
- 9.22 **Bidders must submit concrete proof of the existence of joint ventures and/or consortium arrangements / sub-contracting. the dtic will accept signed agreements as acceptable proof of the existence of a joint venture and/or consortium arrangement. IN THE ABSENCE OF SUCH AN AGREEMENT THE BID WILL BE DEEMED INVALID AND AUTOMATICALLY DISQUALIFIED.**
- 9.23 The joint venture and/or consortium agreements must clearly set out the roles and responsibilities of the Lead Partner and the joint venture and/or consortium party. The agreement must also clearly identify the Lead Partner, who shall be given the power of attorney to bind the other party/parties in respect of matters about the joint venture and/or consortium arrangement.
- 9.24 Regulation 13 (c) of the Public Service Regulations 2016 determines that an employee shall

not conduct business with an organ of state or be a director of a public or private company conducting business with an organ of state unless such employee is in an official capacity a director of a company listed in schedule 2 and 3 of the Public Finance Management Act. **As this regulation prohibits public service employees from conducting business with an organ of state; either in a personal capacity or as a director of a private or public company, non-compliance with this regulation will lead to automatic disqualification of a bid.**

the dtic reserves the right:

- 9.25** To award this tender to a bidder that did not score the highest total number of points, only in accordance with section 2(1)(f) of the PPPFA (Act 5 of 2000).
- 9.26** To negotiate with one or more preferred bidder(s) identified in the evaluation process, regarding any terms and conditions, including price without offering the same opportunity to any other bidder(s) who has not been awarded the status of the preferred bidder(s).
- 9.27** To accept part of a tender rather than the whole tender.
- 9.28** To conduct site inspections, product evaluations, or explanatory meetings to verify the nature and quality of the services offered by the bidder(s), whether before or after adjudication of the bid.
- 9.29** To correct any mistakes at any stage of the tender that may have been in the bid documents or occurred at any stage of the tender process.
- 9.30** To cancel and/or terminate the tender process at any stage, including after the closing date and/or after presentations have been made, and/or after tenders have been evaluated and/or after the preferred bidder(s) have been notified of their status as such.
- 9.31** To award to multiple bidders based either on size or geographic considerations.
- 9.32** **Bidders will be allowed to submit queries or request clarification up to one week prior to the closing date of this bid. Thereafter no queries/clarification requests will be responded to.**
- 9.33** Incomplete pricing will lead to automatic disqualification as it will not be possible to compare the price with other bid prices.
- 9.34** Pricing in figures and pricing in words must be the same. Any discrepancy in these two will result in the pricing in figures to be deemed the bid price and will be used for comparison and contract purposes.
- 9.35** **Any tool that the bidder will develop will become the intellectual property of the dtic.**
- 9.36** **Potential service provider shall declare any goods and/or services provided to the Concessionaire which are or were materially similar to the goods and/or services listed herein during the term of the PPP agreement, and such potential service provider accepts that the dtic shall be entitled to restrict and/or exclude such service provider**

due to the conflict of interest. In addition, the service providers' failure and / or refusal to make this declaration will automatically invalidate the potential service providers' bid.

10 PRICE

The below pricing is relevant for this specific requirement:

- 10.1** Bid prices are required in the form of hourly rates. **The hourly rates must be all-inclusive rates – disbursement also included.**
- 10.2** Hourly rates of the project leader and each project team member allocated for this project are required.
- 10.3** Consultants will only be remunerated in accordance with the cost containment measures as follow:
- (a) The rates as determined in the Guidelines for fees by the South African Institute of Chartered Accountants (SAICA); or
 - (b) The rates as set out in the guide on hourly fee rates for consultants by the Department of Public Service and Administration (DPSA); or
 - (c) The rates as prescribed by the body regulating the profession of the consultant; e.g. Law Society of South Africa.
- 10.4** Prices based on hourly rates will be payable by **the dtic** to the successful Service Provider upon satisfactory work delivery, in accordance with an agreed payment schedule which will be linked to set deliverables.
- 10.5** The average hourly rate will be used for price comparison purposes in the 80/20-point system.
- 10.6** Hourly rate price increases will be allowed annually on the birthday of the contract based on escalations as prescribed by the specific profession regulating the specific industry (e.g. SAICA rates for Auditors / ECSA rates for Engineers) **OR** Consultant rate increase as determined by DPSA **OR** the relevant CPI increase not exceeding the annual consumer price inflation for that specific period.
- 10.7** The basis used for hourly rates quoted in this tender must also be the basis used for price escalation requests during the contract period. E.g. if DPSA hourly rates are used to quote pricing for this tender then only DPSA hourly rate increase applications will be considered valid proof for application of a price increase.
- 10.8** During the contract period, price escalation requests must be submitted one month prior to the effective increase date and proof for the price escalation request must be valid and

submitted with the price increase request. **the dtic** reserves the right to **not accept a price increase request if no valid or reasonable evidence to substantiate the claim is presented or not presented on time.**

11 the dtic OBLIGATIONS

- 11.1 the dtic** project manager will serve as the contact person on all matters relating to the project;
- 11.2 the dtic** project manager will review, evaluate, and approve the services provided by the service provider against the service level agreement on an ongoing basis and before payment being made;
- 11.3 the dtic** will supply all reasonable, relevant, available data and information required and requested by the service provider for the proper execution of the services and such assistance as shall reasonably be required by the service provider in carrying out their duties under this contract.

12 SERVICE PROVIDER'S OBLIGATION

- 12.1** The service provider undertakes to act as an independent contractor in respect of the work;
- 12.2** To work closely with the project manager responsible for the project in **the dtic**;
- 12.3** Attend meetings when required by the project manager to obtain information or advice concerning the work and assignments or any matters arising from or in connection therewith;
- 12.4** The service provider will be responsible for its own computers and technical literature to adequately perform all the functions;
- 12.5** The service provider must exercise all reasonable skill, care, and diligence in the execution of the work and shall carry out their obligation by professional standards;
- 12.6** The service provider must in all professional matters act as a faithful advisor to **the dtic**, as well as respect the laws and customs of any country and provinces in which any business about the project is conducted;
- 12.7** All information availed to the service provider in the course of the project must be deemed confidential and will remain the property of **the dtic**;
- 12.8** The service provider will be required to sign a confidentiality declaration form, undertaking to keep all the information at his/her disposal as a result of being awarded the contract by **the dtic** strictly confidential;
- 12.9** The service provider must not disseminate any information gathered during the conduct of the project, publicize or release media statements about the assignment;
- 12.10** Any information gathered during the conduct of the assignment is the property of **the dtic** and may not be distributed without the prior written approval of **the dtic**;
- 12.11** The service provider will be deemed to have been satisfied with the correctness and

sufficiency of the rates and prices set out in their bid for the services to be rendered;

12.12 The service provider must plan and provide for all possible risks that may affect the delivery of the project on time and indicate what mechanisms are in place to manage such risks.

12.13 The service provider must be willing to take full responsibility for the findings and recommendations they make based on the information that was provided to them.

13 BID EVALUATION CRITERIA

13.1 The 80/20 principle and two envelope/file system will apply in evaluating the proposals in accordance with the Preferential Procurement Policy Framework Act; Act no 5 of 2000 its subsequent regulations and the preferential procurement policy of **the dtic**. The reason for applying the two envelope/file system is to ensure that price does not influence the evaluation of the functional proposals.

Two-envelope system:

13.2 The two-envelope system is based on the submission of the functional and financial proposals in two separate envelopes/files. **No financial information may be contained in the functional envelope as this will lead to automatic disqualification.** Submission must be done as follows:

Functional proposal:

13.3 Bidders must submit their functional proposal (1 x Original and 1 x Copy) in a sealed envelope/file with the name of the bidder, closing date and time, and the bid number clearly indicated on the envelope/file. This envelope/file should only contain the functional proposal and compulsory forms; **SBD 1, SBD 4, SBD 6.1**, General Conditions of the Contract; as well as the required proof to substantiate claims for preference points. **Financial information in a functional proposal will lead to automatic disqualification of that specific proposal.**

Financial proposal:

13.4 The financial proposal (**SBD 3.3**) (1 x Original and 1 x Copy) **must** be submitted in a separate sealed envelope/file with the name of the bidder, closing date and time and the bid number indicated on the envelope/file.

13.5 FAILURE TO COMPLY WITH THE TWO ENVELOPE / TWO FILE REQUIREMENT WILL AUTOMATICALLY INVALIDATE A BID.

Evaluation of proposals

- 13.6** All bid proposals received are subject to a pre-qualification process to determine compliance with mandatory requirements/conditions stipulated in the terms of reference. The proposals will be evaluated in terms of the two-phase process once the pre-qualifying of bids received are done. All bids that pass the pre-qualification process will then be evaluated as follows:
- 13.7 First phase: Functional evaluation.** This evaluation is based on the functional proposal submitted in envelope one (functional envelope). For this phase, there is **a cut-off score of 60%** and only the proposals that score **60% and above** during the functional evaluation will be considered during the second phase of evaluation.
- 13.8 Second phase: Price and Preferential Points.** During the second phase points will be calculated for price and preferential procurement scores in accordance with the latest PP Regulations pertaining to the Preferential Procurement Policy Framework Act, Act No 5 of 2000 and **the dtic** SCM Policy / Preferential Procurement Policy.

Key scores

Score	Description
0 – Non-compliant	No evidence was provided to substantiate compliance
1 – Poor	Unacceptable, does not meet set requirements
2 – Average	Reasonable but not sufficient to fully satisfy the set requirements
3 – Good	Fully complies to the set minimum requirements
4 - Very Good	Above-average compliance to the set requirements
5 - Excellent	Meets and exceeds the set requirements

PHASE 1: FUNCTIONAL EVALUATION

No.	Criteria	Key score	Weighting
1. Bidder/Bidding Company Experience in Performance Services			
1.1	Bidding Company must have ten (10) years of relevant experience in delivering similar services. Proof of relevant experience should be provided by means of case studies.	15 years' experience or more + 5 case studies compliant with the details required = 5 points More than 10 years' experience but less than 15 years including 4 case studies compliant with the details	30

No.	Criteria	Key score	Weighting
	<p>Submit at least 3 case studies of similar work done detailing the following:</p> <p>(1) type of project, (2) period of the project, (3) scope of work, and (4) the result of the project.</p> <p>Reference letters from former clients will be an added advantage. Out of three (03) case studies, one (01) must be a PPP related case. If no PPP related case studies are included, the score will default to 1 point regardless of other case studies. Case studies to qualify for assessment must not be older than 10 years.</p>	<p>required = 4 Points</p> <p>10 years' experience including 3 case studies compliant with the details required = 3 Points</p> <p>More than 7 years but less than 10 years including 2 case studies = 2 Points</p> <p>1 to 7 years including 1 case study = 1 Point</p> <p>Less than 1 year with no case studies = 0 Point</p>	
1. Qualifications of the Project Team Leader and Project Team Members			
2.1	Project Team Leader: Qualification (Chartered Accountant)	<p>PhD (NQF 10) = 5 Points</p> <p>Master's degree (NQF 9) = 4 Points</p> <p>Honours degree or post graduate qualification (NQF 8) = 3 Points</p> <p>Degree (NQF 7) = 2 Points</p> <p>National Diploma (NQF 6) = 1 Point</p> <p>No qualification = 0 point</p>	10
2.2	Project Team Members: Qualification (Auditors)	<p>Master's degree or higher = 5 Points</p> <p>Honors degree = 4 Points</p> <p>Degree NQF 7 qualification = 3 Points</p> <p>National Diploma = 2 Points</p> <p>Certificate = 1 Point</p> <p>No qualification = 0 point</p>	10
2. Experience of the Project Team Leader and Project Team Members			

No.	Criteria	Key score	Weighting
3.1	<p>Project Team Leader:</p> <p>Ten (10) years' of experience in project financial assessments (providing financial advice/oversight)</p> <p>Five (5) of the ten (10) years' experience requirement must be experience in undertaking verification and analysis of Financial Models in PPP- environments in South Africa</p>	<p>15 + years' experience of which 5 years in PPP environment = 5 Points</p> <p>More than 10 years' experience but less than 15 years' experience of which 5 years in PPP environment = 4 Points</p> <p>10 years' experience of which 5 years in PPP environment = 3 Points</p> <p>More than 6 but less than 10 years' experience = 2 Points</p> <p>More than 4 but less than 6 years' experience = 1 Point</p> <p>Less than 4 years' experience = 0 Point</p>	20
3.3	<p>Project Team Members' Experience</p> <p>1. Demonstrate knowledge of the Public Finance Management Act (PFMA), National Treasury Regulation 16, and the Public Private Partnership Manual issued by the PPP Unit of National Treasury, this knowledge must include a demonstrated understanding of the concepts of risk transfer, value-for-money and affordability outlined in National Treasury Regulation 16 and the Public Private Partnership Manual</p> <p>2. Five (5) years' experience in undertaking financial model</p>	<p>10 + years' experience = 5 Points</p> <p>More than 5 years' experience but less than 10 years experience = 4 Points</p> <p>5 years experience = 3 Points</p> <p>Less than 5 years experience = 2 Points</p> <p>Less than 4 years experience = 1 Point</p> <p>Less than 3 years experience = 0 Point</p>	10

No.	Criteria	Key score	Weighting
	<p>auditing analysing and compiling PPP financial models in South Africa.</p> <p>3. Combined experience must demonstrate competency in undertaking the review of the Financial Model in terms of PPP contract and manual, thorough analysis of projects to be closed out as well as financial options, sensitivity analysis/viability for new projects, cost evaluation, and government procurement</p> <p>4. Through their projects they are familiar with South African and/or international public-private partnership agreements and the interpretation thereof</p> <p>5. An understanding of the use of financial models in a PPP, especially in terms of determining affordability and value for money, and the demonstrated ability to interrogate and manipulate a demonstrating financial model for these purposes as well as cost and management accounting.</p>		
4.	Methodology and Research Models		
4.1	<p>Methodology proposed in line with requirements stipulated in the Terms of Reference.</p> <ul style="list-style-type: none"> • Understanding of deliverables. • Methodology clearly covers deliverables. 	<p>Excellent understanding of deliverables (Methodology clearly covers deliverables and clear and concise methods of providing solutions to the deliverables) = 5 Points</p> <p>Good understanding of deliverables (Methodology covers deliverables with some few gaps identified,</p>	10

No.	Criteria	Key score	Weighting
	<ul style="list-style-type: none"> Clear and concise methods of providing solutions to the deliverables. 	<p>Understandable methods of providing solutions to the deliverables) = 4 Points</p> <p>Reasonable understanding of deliverables (Methods to provide solutions to the deliverables are not comprehensively covered, Reasonable approach to providing solutions to the deliverables) = 3 Points</p> <p>Lacks understanding of the deliverables (Mismatch methods of providing solutions to the deliverables, approach not up to standard) = 2 Points</p> <p>Lacks understanding of the deliverables (methods and approach not accepted) = 1 Point</p> <p>No methodology provided = 0 Point</p>	
5. Skills Transfer			
5.1	Skill Transfer	Bidder demonstrated an understanding of the approach and the steps to transfer skills to staff. Bidder submitted a detailed Skills Transfer Plan.	10
	TOTAL		100
	MINIMUM THRESHOLD		60%

PHASE 2: PRICE AND PREFERENCE POINTS

	POINTS
PRICE	80
Preference Points	20
Total Points for Price and Preferential Goals	100

The following preferential points may be claimed in line with **the dtic** preferential policy

PREFERENTIAL GOAL	POINTS (80/20 SYSTEM)
BEE compliance is based on Section 10 of the B- BBEE Act (Act 53 of 2003 as amended by Act 46 of 2013). (Relevant points qualified for will be divided by 2 as a maximum of 10 points can be scored on this element).	10
Local procurement	6
HDI based on (race/women / disabled people)	2
SMMEs	2

- 13.9** For claims based on B-BBEE compliance based on Section 10 of the B-BBEE Act (Act 53 of 2003 as amended by Act 46 of 2013): Valid Certified B-BBEE certificate OR Valid Certified CIPC B-BBEE certificate OR Valid Sworn Affidavit.
- 13.10** For claims based on Local Procurement (Provincial): Proof of address (municipal rates account OR bank statements OR lease agreement OR Sworn affidavit).
- 13.11** For claims based on HDI (Race, Women or People with disabilities): Copy of CIPC (Companies and Intellectual Property Commission) registration, copies of ID's as well as CSD (Central Supplier Database) report, and a letter from a specialist/doctor certifying disability must be submitted to substantiate claims based on disability.
- 13.12** For claims based on Small Medium Micro Enterprises (SMMEs): SARS return indicating annual turnover OR Sworn Affidavit.
- 13.13** **Failure on the part of a service provider to submit proof or documentation required in terms of this ToR to claim points for specific goals, will be interpreted to mean that preference points for specific goals are not claimed and no points will be allocated.**
- 13.14** Bidders that choose to claim preference points must do so by completing the SBD 6.1 and providing the necessary proof to substantiate the claim(s) at the time of submitting the bid proposal.

14 CONTRACTUAL PERIOD

- 14.1** The project should be completed within five (05) years and 3 months from the date of last signature on the service level agreement that will be signed by both parties.

15 CONTACT DETAILS

Please direct all **bid-related** questions to:

Ms. Y Cronje

Office of the Chief Financial Officer (OCFO)

Department of Trade and Industry

Block B (Entirweni), First Floor, **the dtic** campus

77 Meintjies Street, Sunnyside, 0002

Email: YCronje@thedtic.gov.za

Please direct all **technical** questions to:

Ms. Analize Jooste

Office of the Deputy Director General (CMSB)

Department of Trade, Industry and

Competition

Block D (Kgwabong), Third Floor, **the dtic** campus

77 Meintjies Street, Sunnyside, 0002

Email: AJooste@thedtic.gov.za

16 ANNEXURES

ANNEXURE A: COMPANY EXPERIENCE

ANNEXURE B: PROJECT TEAM MEMBERS
