



370 Nossob Street
Erasmuskloof Ext. 4
Private Bag X337
Pretoria 0001
www.armscor.co.za

Gateway to Defence Solutions

Company registration: 1968/008611/30 VAT registration: 4500101169

REQUEST FOR QUOTATION

NAME OF BIDDER : _____

RFQ REFERENCE NUMBER : DV127732

EXPECTED TIMEFRAME

RFQ PROCESS	DATES
RFQ Issue Date	20/02/2026
Briefing Session <i>(indicate if it is compulsory or not)</i>	
Briefing Session Address and Venue	
RFQ Closing Date	12/03/2026 @11:00am

Please return your quotation on/or before the closing date and time stipulated above. Late and incomplete quotation will invalidate the quote submitted.

BIDDER'S NAME: _____

POSTAL ADDRESS: _____

TELEPHONE NO: _____

E MAIL ADDRESS: _____

CONTACT PERSON: _____

CELL NO: _____

SIGNATURE OF BIDDER: _____

1. RFQ Validity period

a. This quotation will remain valid **90 (ninety) days** from the date of bid closing.

2. RFQ Submissions

Submissions must be electronically emailed to buyinfo@armscor.co.za on/or before the closing date of this RFQ.

OR

Delivered at
370 Nossob Street
Coner Delmas Avenue
Erasmunskloof Ext 4

NB: Do not forward, copy (cc) or blind copy or send your quotation to any other ARMSCOR Official, as this will automatically disqualify the quotation without the option of correcting it.

3. ENQUIRIES

All queries regarding this bid must be addressed in writing to SCM division on RFQEnquiries@armscor.co.za. Questions/enquiries relating to this RFQ should be received at least three working days prior to the closing date. Queries received after this period will not be considered.

4. SECURITY

Bidders must electronically register for Security on Armscor website to be considered for orders which are administered by Armscor SOC (Pty) Ltd on Behalf of clients.

For more information on security registration contact:-

The Security Registration
Private Bag X337
PRETORIA
0001

E-mail:- register@armscor.co.za

- 4.1 Classified quotations are to be handled in the manner set out in Armscor's Security Instruction, document number A-WI-014, copies of which are obtainable on request from the Contractor Security Section, P O Box 411, Pretoria, 0001.
- 4.2 Attention is drawn particularly to the procedure set out in chapter 4 of the manual, which is to be complied with when forwarding classified documents.

5. NOTES ON QUOTATIONS AND PROPOSALS SUBMISSION

- a. In the case of electronic submissions:
- All Electronic submissions must be submitted in a **PDF** format that is protected from any modifications, deletions, or additions.
- b. Financial/pricing information must be presented in a **separate** attachment from the Technical / Functional Response information.
- c. The onus is on the Bidder to further ensure that all mandatory and required documents are included in the electronic submission.
- d. All submissions should be prominently marked with RFQ Number and bidders' name.
- e. Bidders are advised to email electronic submissions atleast **one hour** before the bid closing time to cater for any possible delay in transmission or receipt of the bid. The onus is on bidder to ensure that the bid is submitted on time via email
- f. Bid submission emails received after submission date and time will be considered late bid submissions and will not be accepted for consideration.
- g. Armscor will not be responsible for any failure or delay in the email transmission or receipt of the email including but not limited to:
- receipt of incomplete bid
 - file size
 - delay in transmission receipt of the bid
 - failure of the Bidder to properly identify the bid
 - illegibility of the bid; or
 - Security of the bid data.

6. REQUIRED DOCUMENTS

Bidders are required to develop a returnable schedule annexure in accordance with the following table of contents.

Item	List of Required Documents	Submitted [Yes or No]	
		Yes	No
1.	Central Supplier database (CSD) registration report or Unique Registration Reference Number	Yes <input type="checkbox"/>	No <input type="checkbox"/>
2.	Valid Tax Clearance Certificate (s) and or proof of application endorsed by SARS and / or SARS issued verification pin code.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
3.	Copy of CIPC registration documents listing all members with percentage, see bidding structure for required documents.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.	Copy of the Joint Venture / Consortium Agreement duly signed by all parties (where applicable)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
5.	Copy of the Sub-Contracting Agreement duly signed by all parties (where applicable)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
6.	Valid proof of BBBEE status for the bidder and its sub-contractor(s)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
7.	Designated sectors: Local production and content. (Where applicable)	Yes <input type="checkbox"/>	No <input type="checkbox"/>
8.	Certified copy of Identity Document for the Company representative	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
9.	Copy of latest audited financial statements (where applicable)	Yes <input type="checkbox"/>	No <input type="checkbox"/>

7. Please quote on the following:

ITEM NO	DESCRIPTION	PRICE (VAT excl.)
Appointment of a Transactional Advisor for the Public-Private Partnership for the Mixed-Use Development of Armscor Land Parcels		
Professional Services Fees		
1	Phase 1: Inception and Diagnostic Review	
2	Phase 2: Feasibility and Option Analysis	
3	Phase 3: Transaction Structuring and Procurement Preparation	
4	Phase 4: Procurement and Negotiation Support	
5	Phase 5: Contract Finalisation and Financial Close	
6	Phase 6: Post-Close Support	
<i>Please take note of the statement of work set out in paragraph 9 and the evaluation criteria set out in paragraph 10</i>		
TOTAL (VAT EXCLUDED)		
VAT		
TOTAL (VAT INCLUDED)		

- Clearly indicate the total as follows in the quotation:

Subtotal (excluding VAT)
VAT
Total (including VAT)

7.1 Period required for commencement of delivery, after receipt of order^{3*}:

7.2 Period required for completion of order, after receipt thereof^{3*}:

*** Must be completed by Bidder if not completed by Armscor**

7.3 Supplier number (as per National Treasury Central Supplier Database (CSD):

7.4 Unique CSD registration reference number:

7.5 SARS Personal identification number (PIN) (if available):

Suppliers must either supply SARS Pin (supply of the pin implies permission that Armscor may use it to verify the supplier's tax status) or their original Tax Clearance Certificate.

8. TAX COMPLIANCE REQUIREMENTS

- 8.1 The Bidder must be tax compliant for the duration of the contract (status will be checked when the quotation is evaluated, when the order is placed as well as before payment can be done).

- 8.2 The Bidder must be registered on the National Treasury Central Supplier Database (National Treasury can be contacted on (+2712) 406 9222 or csd@treasury.gov.za). Refer also to www.treasury.gov.za.

9. STATEMENT OF WORK (SOW) / SCOPE OF WORK

9.1 Introduction

The Armaments Corporation of South Africa SOC Ltd (Armcor) invites suitably qualified and experienced firms to submit proposals for appointment as a Transactional Advisor (TA) to provide multidisciplinary advisory services for the structuring, procurement, and implementation of a Public-Private Partnership (PPP) to develop Armcor-owned land parcels into an up-market mixed-use development incorporating, but not limited to accommodation, office space, medical facilities, residential, gymnasium, conference facilities, auditoriums and restaurants. The development is targeted for members of the Defence and Security clusters, locally and internationally.

Armcor owns two properties, erf 610 covering 5.04ha and erf 684, covering 7.29 ha. The proposed multi-use development will be on the two erfs.

Armcor seeks to unlock the value of its land assets through strategic partnerships with the private sector that supports its long-term sustainability and revenue generation objectives.

This project will be implemented in compliance with the Public Finance Management Act (PFMA), 1999, Treasury Regulation 16 as amended, and the Armaments Corporation of South Africa Limited Act, 2003 (Act No. 51 of 2003). As a Schedule 2 entity, the Armcor Board will act as the approving authority for all key PPP milestones.

9.2 Background

Armcor is a state-owned company listed as a Schedule 2 public entity under the PFMA. Its core mandate is to provide acquisition, technology, and research services to the Department of Defence and other organs of state.

In addition to its defence-related operations, Armcor holds several strategic land assets including erf 610 covering 5.04ha and erf 684, covering 7.29 ha. located at Erasmuskloof. These two erfs have been identified as having potential for mixed-use development.

The Intention is to partner with a private developer or consortium through a PPP approach, to transform this land into a vibrant, economically sustainable multi-use precinct. The development should maximise value creation, support local economic development, and align with spatial planning frameworks of the municipality.

9.3 Scope of Work

9.3.1 The scope of work for the TA will include the following:

- Assessing and recommending the most suitable PPP structure for the mixed-use precinct.
- Demonstrating the project's commercial and financial feasibility.
- Designing and managing a transparent, competitive procurement process to attract private investment, and
- Support Armscor in achieving Board approval for the selected private partner.

9.3.2 The TA will provide end-to-end advisory services through several phases. All activities will align with PFMA principles, Armscor's internal governance frameworks, and good practice from the National Treasury PPP Manual.

9.3.3 The scope of work is divided into the **six phases** tabled below. The work of the TA may be terminated at the end of any phase without any additional remuneration other than that priced for that phase. Bidders therefore need to ensure that the price quoted for each phase adequately covers the work to be undertaken in that phase.

Reference to the "TA" includes the entire Transaction Advisory team, or relevant members, under the management of a single lead TA who shall contract with Armscor.

Phases Description	Objective	Activity	Output
Phase 1: Inception and Diagnostic Review	Confirm project scope, data availability, and project approach.	<ul style="list-style-type: none"> • Review existing property and technical information, feasibility studies, and land ownership documentation. • Identify critical gaps or constraints (legal, technical, financial, environmental) • Prepare an inception report detailing: <ul style="list-style-type: none"> ○ Refined work plan and methodology ○ Stakeholder engagement framework ○ Refined timeline and milestones 	Inception Report
Phase 2: Feasibility and Option Analysis	Test the project's technical, financial, legal, and commercial viability and identify the optimal delivery model.	<p>Undertake a feasibility study covering:</p> <ul style="list-style-type: none"> • Market and demand analysis - market demand and development potential analyses for mixed-use typologies. • Technical feasibility (land use, infrastructure, phasing, bulk services, design concepts) • Conduct a site assessment, including zoning, title, environmental constraints, and infrastructure capacity. Prepare preliminary land use and development concept options. • Develop financial and economic models for alternative PPP structures. • Assess compliance with PFMA Regulation 16 principles (affordability, value for money, risk transfer). • Document socio-economic impacts • Prepare a detailed Feasibility Study Report for 	Feasibility and Options Analysis Report for Board consideration

		<p>consideration and approval by the Armscor Board.</p> <ul style="list-style-type: none"> • Recommend potential PPP or development partnership options (e.g. long-term lease, joint venture, etc) • Advise on preferred transaction structure and procurement approach 	
Phase 3: Transaction Structuring and Procurement Preparation	Translate the preferred option into a bankable and implementable transaction structure.	<ul style="list-style-type: none"> • Develop the transaction structure, including <ul style="list-style-type: none"> ○ Legal framework and risk allocation ○ Financial model refinement and value-for-money confirmation ○ Draft term sheets and transaction documentation • Prepare all procurement documentation, including <ul style="list-style-type: none"> ○ Expression of Interest (EOI), or RFP • Draft PPP / Concession Agreement • Support Armscor in obtaining approval in line with A-CORP-001 to proceed to procurement. 	Transaction Structuring and Draft Procurement Package
Phase 4: Procurement and Negotiation Support	Support Armscor in managing the private partner selection process.	<ul style="list-style-type: none"> • Assist with: <ul style="list-style-type: none"> ○ Issuing RFP documents ○ Managing bidder queries. ○ Bidder briefing sessions, bid evaluations, and negotiations. • Ensure all procurement activities comply with Armscor's SCM Policy and applicable SCM Prescripts • Prepare evaluation and recommendation reports for approval in line with A-CORP-001. 	Bid Evaluation and Negotiation Report
Phase 5: Contract Finalisation and	Support Armscor in concluding the PPP/concession agreement and	<ul style="list-style-type: none"> • Finalise the PPP Agreement and associated legal documentation. 	Financial Close Report

Financial Close	achieving financial close.	<ul style="list-style-type: none"> • Assist in confirming all conditions precedent to financial close. • Support Armscor through approval, signing, and financial close. • Provide implementation handover documentation and guidance. 	
Phase 6: Post-Close Support	Ensure smooth transition to implementation.	<ul style="list-style-type: none"> • Provide short-term advisory support on contract management setup. • Advise on early implementation, reporting, and performance monitoring. 	Post-Financial Close Advisory Report

9.3.4 The TA Team resources required as a minimum comprise of the following resources:

Discipline	Required Expertise
Project Director / Team lead	PPP and property transaction specialist. Responsible for leading the team in providing transaction advisory services in the assignment.
Lead Financial Advisor /Modeller	PPP structuring, financial modelling, property finance.
Legal Advisor	PPPs, commercial law, property and lease law, and contract negotiation.
Technical Advisor	Land development, urban planning, and civil/structural engineering.
Environmental Specialist	Environmental Impact Assessments, sustainability, and compliance.
Market/Economic Analyst	Mixed-use development feasibility, market demand analysis, and land valuation.

9.3.5 The TA will under Governance and Reporting:

- Report to the Armscor Executive Committee through the Group Executive: Business Enablement.
- Engage regularly with Armscor’s Legal, Finance, Infrastructure, and Business Enablement units.
- Present deliverables for review and Board approval at key milestones (end of phases 2, 3, and 4).

- Ensure alignment with PFMA, PPP good practice, and internal Armscor SCM practices and policies

9.3.6 Duration of the Assignment

- The assignment is expected to span approximately 18 to 24 months, subject to project complexity, decision-making timelines and negotiation outcomes.

9.4 Applicable Frameworks and Standards

- PFMA (Act 1 of 1999) and Armscor's SCM policies and practices.
- National Treasury Regulation 16 (as a guiding reference, not approval mechanism)
- National Treasury PPP Manual (for best practice reference)
- Broad-Based Black Economic Empowerment Act

10. EVALUATION OF QUOTATIONS:

10.1 Phase 1 – Functionality – Paper based

10.2 Phase 2 – Price and Specific Goals

11. Phase 1 Functionality – Paper based

11.1 The bidder shall obtain an overall minimum of 70 points, furthermore a minimum of 20 points for criterion 1, 18 points for criterion 2, 12 points for for criterion 3, 10 points for criterion 4 and 10 points for criterion 5 to qualify for further evaluation.

11.2 Armscor reserves the right to verify the submitted evidence. **Falsification of documents will lead to reporting to National Treasury.**

Evaluation Criteria	Weight	Scoring Guideline	
<p>1. Experience of the Firm - a Minimum of 10 years' relevant experience in Transaction Advisory, PPP and land development transactions of above five hundred million rands (R500 000 000,00), with a proven track record of successful execution in the last 10 years (2015-2026).</p>	30	<p>Company registration certificate issued by the Commissioner of Companies and Intellectual Property Commission (CIPC) showing company inception date.</p>	<p>< 10 years = 0 pts =/> 10 years = 10 pts</p>
		<p>Number of PPP related projects successful executed within the last 10 years (2015-2026) related to Transaction Advisory of above five hundred million rands (R500 000 000,00). Supported by reference letter/s, clearly indicating project value and project description.</p>	<p>0 – references = 0 pts 1 – 2 references = 5 pts 3 – 4 references = 10 pts 5 – 6 references = 15 pts > 6 references = 20 pts</p>
<p>2. Proposed Methodology and Work Plan - The quality, thoroughness, and credibility of the bidder's proposed approach, work plan, and quality control procedures.</p>	25	<ul style="list-style-type: none"> • Workplan • Project Management approach • Timetable for the project • Quality management plan 	<ul style="list-style-type: none"> • Work Plan with milestones – 5 pts • Project Management approach -5 pts • Timetable for the project – 5 pts • A detailed quality management plan for the project - 5 pts
<p>3. Key Personnel Qualifications and Experience</p> <ul style="list-style-type: none"> • Project Director / Team Lead • Lead Financial Advisor/Modeller • Legal Advisor • Technical Advisor 	20	<ul style="list-style-type: none"> • Minimum NQF8 qualification per team member • 5 to 10 years or more experience in transactional advisory and PPP projects. 	<p>For each role:</p> <ul style="list-style-type: none"> • Minimum NQF8 qualification and 10 years' experience = 3 pts • Minimum NQF8 qualification and 5 – 9 years' experience = 2 pts • Minimum NQF8 qualification and less than 5 years' experience = 1pt poit

<ul style="list-style-type: none"> • Environmental Specialist • Market/Economic Specialist 			<ul style="list-style-type: none"> • No qualification or less than NQF8 qualification and less than 5 years' experience = 0 pts • 2pts to be added to the category score if 3 or more roles have more than 10 years' experience.
<p>4. Capacity and Resources - The firm's ability and available resources to undertake the scope of work within the required timelines and manage the project effectively alongside other commitments.</p>	10	<ul style="list-style-type: none"> • A table listing all the resources allocation linked to the scope of work. 	<ul style="list-style-type: none"> • Less than full resources complement to the scope of work = 0 pts • Full resources complement to the scope of work = 10 pts
<p>5. Risk Assessment and Mitigation – The clarity of the bidder's risk analysis and their proposed measures for managing and mitigating potential technical, financial, operational and legal risks.</p>	15	<ul style="list-style-type: none"> • Risk matrix with associated mitigations 	<ul style="list-style-type: none"> • No risk matrix = 0 pts • Identified risks with no mitigations = 5 pts • Identified risks with mitigations = 10 pts • Comprehensive risk matrix incorporating PPP specific risks and mitigations = 15 pts

12. Phase 2 – Price and Specific Goals

PREFERENTIAL PROCUREMENT REGULATION REQUIREMENTS

Refer Preferential Procurement Policy Framework Act, 2000; Preferential Procurement Regulations, 2022 and Defence Sector Code 2019:

12.1 Awarding of Bids

The awarding of RFQ will be in terms of the Preferential Procurement Policy Framework Act, 2000: Preferential Procurement Regulations, 2022 and Preference Point System of the Preferential Procurement Regulations, 2022.

The applicable points are:

Price (Pp):	80 Points
Specific Goals:	<u>20 Points</u>
Total:	100 Points

The following formula will be used to calculate the points in respect of a bid up to a rand value of R 50 000 000, 00 (all applicable taxes included).

A maximum of 80 points is allocated for price on the following basis:

80/20

$$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where:

P_s = Points scored for price of bid under consideration.

P_t = Price of bid under consideration.

P_{min} = Price of lowest acceptable bid.

12.2 ALLOCATION OF PREFERENCE POINTS FOR SPECIFIC GOALS

12.2.1 The preference points that will be awarded in terms of the specific goals with regards to procurement processes shall be as follows:

Table 4: Specific Goals for Procurement from Entities Located in the Gauteng Province

No	Specific Goals for Procurement from Entities Located in Specific Province, Region or Municipality	Points for 80/20 PPS
RDP Programme: Locality		
1	Entities located within the specific locality	10 points
2	Entities located outside the specific locality	0 points
RDP Programme: Promotion of South African Owned Enterprises		
1	EME or QSE entities which are at least 51% owned by black people	2 points
2	EME or QSE entities which are at least 51% owned by black women	2 points
3	EME or QSE entities which are at least 51% owned by black youth	2 points
4	EME or QSE entities which are at least 51% owned by black military veterans	2 points
5	EME or QSE entities which are at least 51% owned by black people living with disabilities	2 points
Total Points Per PPS		20 points

Evidence required**Locality**

- a. The bidder must submit the municipality bill/local councillor letter (must be not be older than 3 months).
- b. In an event where the bidder is the lessee, the municipality bill and the lease agreement must be submitted.
- c. In an event where the bidder owns the property, the municipality bill must be in the name of the bidder or owner.

RDP

- a. The Bidder shall submit with the Bid documents the BBBEE certificate (BBBEE certificate issued by a SANAS accredited verification agency), or CIPC BBBEE certificate and or completed BBBEE Sworn affidavit as a proof of compliance to claim preference points.
- b. If the Bidder is an unincorporated Joint Venture (JV) or Consortium, the Bidder shall submit with the Bid, a consolidated proof of BBBEE status.
- c. The bid must be accompanied by the CIPC Beneficial Ownership Declaration. The declaration should be the latest lodged with CIPC.
- d. Should the bidder fail to submit the evidence above, then the bidder shall score no points for PPS.

12.2.2 Verification of bidders information

The Armscor reserves the right to require a bidder and/or its sub contractor(s) to substantiate any claim at any stage in the bidding process to verify and confirm the specific goals claim of the bidder and/or its sub-contractor(s).

12.2.3 Armscor reserves the right to:

- 12.2.3.1 not evaluate and award bids / RFQ Submissions that do not comply strictly with this RFQ document.
- 12.2.3.2 make a selection solely on the information received in the bid and enter into negotiations with one or more of preferred bidder(s) based on the criteria specified in the evaluation of this bid.
- 12.2.3.3 contact any Bidder during the evaluation process, in order to clarify any information, without informing any other Bidders. During the evaluation process, no change in the content of the submitted bid shall be sought, offered or permitted.
- 12.2.3.4 award a contract to one or more Bidder(s).
- 12.2.3.5 accept any bid in part or full.
- 12.2.3.6 cancel this bid or any part thereof when necessary.

Should Bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to Armscor and not necessarily on the basis of the lowest costs.

13. Special Requirement

- 13.1 Special requirement will be negotiated with the preferred bidder and the bidder will not be disqualified.
- 13.2 Black Equity Ownership
 - 13.2.1 The bidder shall at least have a 35% Black Equity Ownership.
 - 13.2.2 The bidder shall submit a valid BBBEE certificate (BBBEE certificate issued by SANAS accredited verification agency), or CIPC BBBEE certificate or a completed BBBEE Sworn Affidavit as proof of compliance.
 - 13.2.3 For Joint Ventures: if a bidder is a Joint Venture (JV) or Consortium, the bidder shall submit with the bid, a consolidated proof of BBBEE status.

14. Payment Terms

Armscor will effect payment thirty (30) days after the service provider has rendered the service and submitted an invoice / statement.

BID CONDITIONS ACCEPTANCE FORM

Bidders shall complete and sign this bid conditions acceptance form

I/We hereby offer to supply all or some of the supplies and/or services described in the Pricing Schedule and /or attached documents on the terms and conditions and in accordance with the conditions set out in A-STD-0020 Issue 5 dated 22 June 2022 (and I/we acknowledge that I/we am/are acquainted therewith) at the price and on the terms of delivery/execution inserted by me/us.

I/We agree -

1. that this bid shall remain binding on me/us and open for acceptance for the period stipulated above;
2. that if my/our bids is accepted, the acceptance will be communicated to me/us by letter or order through e-mail, and such acceptance shall constitute a contract between me/us and Armscor, subject to the terms and conditions set out in Armscor's General Conditions of Contract (A-STD-0020), Issue 5 dated 22 June 2022, the contents of which I/we acknowledge ourselves to be acquainted with.

I/We choose as domicilium citandi et executandi in the Republic

.....

.....
(no post box or private bag)

IN BLOCK LETTERS ON BEHALF OF -

Complete registered: Name of bidder:

AUTHORISED SIGNATURE

..... Date:

Name in block letters:

Capacity:

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, _____ the _____ undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature Date

.....
Position Name of bidder

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL
PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

- a) The applicable preference point system for this tender is the **80/20** preference point system.
- b) The **80/20 preference point system** will be applicable in this tender. The lowest/highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) “**tender**” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “**price**” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “**rand value**” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “**tender for income-generating contracts**” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “**the Act**” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right) \text{ or } Ps = 90 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

- Ps = Points scored for price of tender under consideration
Pt = Price of tender under consideration
Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \text{ or } Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

Where

- Ps = Points scored for price of tender under consideration
Pt = Price of tender under consideration
Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
- (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One-person business/sole propriety
- Close corporation
- Public Company
- Personal Liability Company
- (Pty) Limited
- Non-Profit Company
- State Owned Company

[TICK APPLICABLE BOX]

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
- i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....

SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

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.....

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INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF ARMSCOR SOC LTD

BID NUMBER:	DV127732	CLOSING DATE:	12/03/2026	CLOSING TIME:	11:H00
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DESCRIPTION Appointment of a Transactional Advisor for the Public-Private Partnership for the Mixed-Use Development of Armscor Land Parcels

QUOTATION RESPONSE DOCUMENTS SHALL BE FORWARDED TO

buyinginf@armscor.co.za

BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO	TECHNICAL ENQUIRIES MAY BE DIRECTED TO:
CONTACT PERSON	CONTACT PERSON
TELEPHONE NUMBER	TELEPHONE NUMBER
FACSIMILE NUMBER	CELL NUMBER
E-MAIL ADDRESS	E-MAIL ADDRESS

SUPPLIER INFORMATION

NAME OF BIDDER	
POSTAL ADDRESS	
STREET ADDRESS	
TELEPHONE NUMBER	CODE NUMBER
CELLPHONE NUMBER	
FACSIMILE NUMBER	CODE NUMBER
E-MAIL ADDRESS	
VAT REGISTRATION NUMBER	
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN: OR CENTRAL SUPPLIER DATABASE No: MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLICABLE BOX] B-BBEE STATUS LEVEL SWORN AFFIDAVIT [TICK APPLICABLE BOX]
<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED? <input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED? <input type="checkbox"/> Yes <input type="checkbox"/> No
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QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?	<input type="checkbox"/> YES <input type="checkbox"/> NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

INVITATION TO BID

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM.**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:

DATE:

