

	Strategy	Generation
-----------------------------------------------------------------------------------	-----------------	-------------------

Title: **Supply and delivery of SODIUM CHLORIDE COARSE; on an as and when required basis for a period of five (5) years.**

Unique Identifier:	
Alternative Reference Number:	N/A
Area of Applicability:	Generation
Documentation Type:	Strategy
Revision:	1
Total Pages:	10
Next Review Date:	N/A
Disclosure Classification:	CONTROLLED DISCLOSURE

CONTENTS

	Page
1. INTRODUCTION	3
2. SUPPORTING CLAUSES.....	3
2.1 SCOPE	3
2.1.1 Purpose	3
2.1.2 Applicability.....	3
2.2 NORMATIVE/INFORMATIVE REFERENCES.....	3
2.2.1 Normative	3
2.2.2 Informative.....	3
2.3 DEFINITIONS.....	4
2.3.1 Classification	4
2.4 ABBREVIATIONS.....	4
2.5 ROLES AND RESPONSIBILITIES.....	4
2.6 PROCESS FOR MONITORING.....	4
2.7 RELATED/SUPPORTING DOCUMENTS.....	4
3. TENDER TECHNICAL EVALUATION STRATEGY.....	5
3.1 TECHNICAL EVALUATION THRESHOLD	5
3.2 TET MEMBERS.....	ERROR! BOOKMARK NOT DEFINED.
3.3 MANADATORY TECHNICAL EVALUATION CRITERIA.....	5
3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA.....	6
3.5 TET MEMBER RESPONSIBILITIES.....	8
3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS.....	9
3.6.1 Risks.....	9
3.6.2 Exceptions / Conditions.....	9
4. AUTHORISATION.....	10
5. REVISIONS	10
6. DEVELOPMENT TEAM	10
7. ACKNOWLEDGEMENTS	10

TABLES

Table 1: Technical Scoring Methodology	5
Table 2: TET Members	Error! Bookmark not defined.
Table 3: Qualitative Technical Evaluation Criteria	6
Table 4: TET Member Responsibilities.....	8
Table 5: Acceptable Technical Risks.....	9
Table 6: Unacceptable Technical Risks	9
Table 7: Acceptable Technical Exceptions / Conditions.....	9
Table 8: Unacceptable Technical Exceptions / Conditions	9

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

1. INTRODUCTION

The tender evaluation strategy is developed for the purpose of obtaining a suitable Contractor to Supply and delivery of Supply and delivery of SODIUM CHLORIDE COARSE; on an as and when required basis for a period of five (5) years.

All spares will be kept at stores and the contract will be utilised by stores based on their minimum and maximum requirements.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document covers the technical evaluation criteria to be utilised for the process of evaluating the tender submissions for the supply of various spares for maintenance on Duvha Power Station.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document is applicable to Duvha Power Station.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 240-44682850: PCM - Provide Engineering During Project Sourcing
- [3] 32-1033: Eskom Procurement and Supply Chain Management Policy
- [4] [32-1034: Eskom Procurement and Supply Management Procedure

2.2.2 Informative

- [1] Maintenance contract of various spares.
- [2] TSC3 – supply of various Sodium Chloride Coarse contract at Duvha Power station.

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

2.3 DEFINITIONS

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
TET	Technical Evaluation Team
TSC	Term Service Contract
PS	Power Station
HMD	Heavy maintenance department
QC	Quality Control
QCP	Quality Control Plan
QM	Quality Management
SANS	South African National Standards
SE	System Engineer
SHEQ	Safety, Health, Environment and Quality
FFP	Fabric Filter plant
DHP	Dust handling plant
SO3	Sulphur Trioxide

2.5 ROLES AND RESPONSIBILITIES

240-168966153 Generation Technical Tender Evaluation Procedure (Rev 1)

2.6 PROCESS FOR MONITORING

The primary process that shall be used for monitoring the application of this document is 240-168966153 Generation Technical Tender Evaluation Procedure (Rev 1).

2.7 RELATED/SUPPORTING DOCUMENTS

- [1] 240-53716746: Tender Technical Evaluation Report Template
- [2] 240-53716712: Tender Technical Evaluation Results Form Template
- [3] 240-53716726: Tender Technical Evaluation Scoring Form Template

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%. Should suppliers not meet the minimum threshold of 70%, they will be disqualified for consideration to as technical suitable to execute the contract.

Table 1: Technical Scoring Methodology

SCORE	PERCENTAGE (%)	DESCRIPTION
5	100	COMPLIANT <ul style="list-style-type: none"> Meet the technical requirement(s) AND, No foreseen technical risk(s) in meeting technical requirements
4	70	COMPLIANT WITH ASSOCIATED QUALIFICATIONS <ul style="list-style-type: none"> Meet the technical requirement(s) with, Acceptable technical risks AND/OR; Acceptable exceptions AND/OR; Acceptable conditions
2	40	NON-COMPLIANT <ul style="list-style-type: none"> Does not meet the technical requirement(s) AND/OR Unacceptable technical risk(s) AND/OR; Unacceptable exceptions AND/OR; Unacceptable conditions
0	0	TOTALLY DEFICIENT/NON-RESPONSIVE

3.2 MANADATORY TECHNICAL EVALUATION CRITERIA

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	n/a		

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

QUALITATIVE TECHNICAL EVALUATION CRITERIA**Table 2: Qualitative Technical Evaluation Criteria**

	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
1	Company establishment	The company must be five (5) years old. The following items must be submitted: <ul style="list-style-type: none"> • Proof of registration, • Proof of company address. • Proof of ownership for 5 years. 	20%	20%
2	Company Experience in supply and delivery	The company must have completed at least five (5) supply orders with a total sum value of R500 000. <ul style="list-style-type: none"> • Signed and stamped delivery notes with corresponding invoices indicating order values adding up to R500 000 and more. 	50%	50%
3.	Transportation	Proof of delivery (of minimum 4 ton) vehicle ownership or signed contract/agreement or lease agreement/letter for transportation of products.	20%	20%
4	Spares handling methodology	Signed method statement: Detailed method statement for storage, loading, handling, transportation and offloading product to Duvha PS.	10%	10%
			TOTAL: 100	

Qualitative Technical Evaluation Scoring Criteria

1. Company establishment	Score	Points
The company must be five (5) years old. The following items must be submitted: <ul style="list-style-type: none"> • Proof of registration, • Proof of company address. • Proof of ownership for 5 years. 	5	20
Company registration 4 years old, address and ownership provided	4	

CONTROLLED DISCLOSURE

Supply and delivery of SODIUM CHLORIDE COARSE; on an as and when required basis for a period of five (5) years.

Company registration 5 years old, proof of address and ownership not provided	3	
Less than 4 years, with or without required documentation	0	
2. Company Experience in supply and delivery	Score	Points
The company must have completed at least five (5) supply orders with a total sum value of R500 000. <ul style="list-style-type: none"> Signed and stamped delivery notes with corresponding invoices indicating order values adding up to R500 000 and more. 	5	50
5 orders submitted with a total sum value less than R500 000	3	
Less than 5 orders with a total sum value of R500 000 and more	3	
No proof or proof of total sum value less than 500 000 provided.	0	
3. Transportation	Score	Points
Proof of delivery (of minimum 4 ton) vehicle ownership or signed contract/agreement or lease agreement/letter for transportation of products.	5	20
no proof submitted or inadequate proof submitted	0	
4. Spares handling methodology	Score	Score
Signed method statement: Detailed method statement for storage, loading, handling, transportation and offloading product to Duvha PS.	5	10
Inadequate method statement, not signed and omitted steps	3	
No method statement attached	0	

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

3.3 TET MEMBER RESPONSIBILITIES

Table 3: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3
1.	X	X	X
Qualitative Criteria Number	TET 1	TET 2	TET 3
1.1.	X	X	X
1.2	X	X	X
1.3	X	X	X
2.1.	X	X	X

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

3.4 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

3.4.1 Risks

Table 4: Acceptable Technical Risks

Risk	Description
1.	Contractor has funds and understand the scope but has no experience in supply and delivery contract.

Table 5: Unacceptable Technical Risks

Risk	Description
1.	The contractor does not have source of transport
2.	The contractor has no funds to execute the scope.

3.4.2 Exceptions / Conditions

Table 6: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	The contractor which has work experience and previous completed the three (3) or more verifiable projects but has never work in the power plant industry.

Table 7: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	The contract that does not have more than 1 million plus capital.

CONTROLLED DISCLOSURE

When downloaded from the EDMS, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.