

 Eskom	Tender Questions and Answers for Tender no MWP2645DX	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

To whom it may concern	Date	23 August 2024
	Enquiries	Motsatsi Magwele
	E-mail address	Magwelme@eskom.co.za

Dear Sir/Madam

Request for Enquiry Number	MWP2645DX
Description / Project Title	The pre-qualification of the various suppliers for the design, manufacture, testing, training and supply of various pole mounted auto re-closers and related spares for Distribution Division on an “as and when required” basis over a period of 60 months
Tender Questions Closing Date	23 August 2024

Item	Questions	Answers	Clarity Published Dates
1.	Commercial: <ul style="list-style-type: none"> Do you have timetable for stage 2 of the assessment 	<ul style="list-style-type: none"> Stage 2 will be conducted as and when there is a need in the business to procure the needed items. 	25 August 2024
2.	Technical: <ul style="list-style-type: none"> Are alternative offers allowed i.e. something different , cost effective and with benefits or are the Suppliers only allowed to offer the items that complies with the tender specifications. 	<ul style="list-style-type: none"> As per the tender, alternative offers are not allowed on this transaction. A single type of Control box to communicate per recloser. 	25 August 2024

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3.	Technical <ul style="list-style-type: none"> On the list of spares are this the list of spares that that Suppliers must be offering to Eskom 	<ul style="list-style-type: none"> Yes, but must include a complete list of your specific recloser's spares. 	25 August 2024
4.	Technical <ul style="list-style-type: none"> My items may not be interchangeable to the other companies. 	<ul style="list-style-type: none"> The spares are breaker and controller type specific. Complete list of all available spares of your tendered equipment should be added to the spares list. 	25 August 2024
5.	Technical <ul style="list-style-type: none"> On pricing Eskom only have 2 auto reclosers. Are we required to submit test reports for two reclosers and the spares separately. 	<ul style="list-style-type: none"> Your specific reclosers will have your specific parts list. For the two Auto Reclosers, all relevant test reports must be submitted. The spares, however, does not need separate test reports, because they were evaluated as part of the complete Auto Recloser. All the spare that the breakers are made of, is part of the spare list. You tender for complete unit but also for the spares. 	25 August 2024

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6.	Technical <ul style="list-style-type: none"> There are SAP no on the spare parts list, are the suppliers allowed to put it in their spare parts list. 	<ul style="list-style-type: none"> The Suppliers don't need to add SAP numbers themselves. Complete Spares list with full description of each spare should be included. Eskom will add the internal SAP numbers later. 	25 August 2024
7.	Commercial/ NEC Supply Contract <ul style="list-style-type: none"> Will the Suppliers be doing Shipping: 	<p>Eskom has a way of dealing with shipping which is summarized below.</p> <p>In the event that the contract(s) is concluded with a local supplier, who will be importing the goods from overseas, the INCOTERM shall not apply. Any duties and VAT that arise for local suppliers as a result of importing items should be for their own account .This implies that the Eskom Deferment Account for payment of Customs Duties, where applicable, and Customs VAT cannot be utilized.</p> <p>In the event that Eskom is contracting with foreign suppliers/foreign manufacturer where there is no local representative involved, Eskom may conclude on the INCOTERM as advised by Eskom Shipping. Eskom will only be liable for custom duties for items that are directly provided by the foreign suppliers.</p>	25 August 2024

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8.	NEC 3 Supply Contract (Contract Management) <ul style="list-style-type: none"> When will delivery penalties start kicking in, when the supplier has notified Rotran or delivered to site. 	<ul style="list-style-type: none"> Penalty is charged from the date of the purchase order and it must be aligned to the lead time. If the equipment is not delivered on time the R30 000 will kick in. Rotran will deliver the items. 	25 August 2024
9.	NEC 3 Supply Contract (Contract Management) <ul style="list-style-type: none"> What happens when shipment is delayed due to force majeure 	<ul style="list-style-type: none"> In that case supplier must sent Eskom an early warning and we will have a risk reduction meeting in order have common understanding 	25 August 2024
10.	Forex <ul style="list-style-type: none"> This is prequalification and those who are listed will be requested to provide the quote. Will the quotes be fixed and firm? Are we allowed to put stock and allow exchange rate per order. 	<ul style="list-style-type: none"> With Eskom policy, once you have stock item in your warehouse and not importing that will be treated as a ZAR transaction and as such there will not be ROE implications. Eskom only pays in Foreign currency where the supplier is the direct importer. 	25 August 2024
11.	Commercial <ul style="list-style-type: none"> Is Eskom intend procuring individual reclosers which may impact them on shipping and delivery costs? 	<ul style="list-style-type: none"> The RFQ will be issued at a central point incorporating the needs for the entire distribution for that particular period. RFQ will be consolidated items with staggered deliveries. 	25 August 2024

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12.	Queries through email		25 August 2024
12.1	There is no NDA within the documents available. Is it a separate document or included somewhere within one of the documents?	Please note that the NDA was omitted and will be published on the tender portals.	
12.2	Confirm if one OEM is allowed to tender with multiple Tenderers. Meaning two different Tenderers may have the same OEM's technology.	Kindly refer to page 6-7 of the invitation to tender under 2.1 Eligibility.	
12.3	Basic Compliance – please clarify as to what information is required.	Please refer to invitation to tender for basic compliance requirements.	
12.4	Annex E and F: CPA for local and import – are these forms for stage 1 or only for stage 2 .	Please note that these are required for stage 2 process	
12.5	Annex I: Preference Points Claim Form – Stage 1 or Stage 2.	Please note that these are required for stage 2 process.	
12.6	Kindly forward the NDA Form as applicable to this request.	NDA was originally omitted, and it was uploaded on the tender portals on 07 August 2024 with addendum no.1.	
12.7	We do not see the below documents anywhere: SBD 6.2 -Declaration certificate for local production and content and Annexures G2, G3,G4	Please note that these documents are applicable at stage 2 (RFQ process) hence you cannot see them now.	

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