SCM Division
Radio Park, Henley Road
Auckland Park 2092
Johannesburg
Private Bag X1
Auckland Park 2006

REQUEST FOR QUOTATION (RFQ)

RFQ	**RFQ/IT/2025/10248763/37**
RFQ ISSUE `DATE	**19 SEPTEMBER 2025**
RFQ DESCRIPTION	**PROVISION OF INDEPENDENT PENETRATION TESTING AND VULNERABILTY ASSESSMENT SERVICES OF THE SABC INTERNET WEBSITES, INTERNAL NETWORK AND CORE SYSTEMS FOR A PERIOD OF THREE (3) YEARS.**
NON-COMPLUSORY BRIEFING SESSION	**VIRTUAL BRIEFING SESSION ON MICROSOFT TEAMS 30 SEPTEMBER 2025 5 @ 11:00 – 12H00PM**
BRIEFING LINK	**Join the meeting now**
CLOSING DATE & TIME	**03 OCTOBER 2025 AT 12H00PM**

Submissions must be electronically emailed to RFQSubmissions@sabc.co.za on or before the closing date of this RFQ.

For queries, please contact **Blonde Ngoepe via email: Tenderqueries@sabc.co.za**

The SABC requests your quotation on the services listed above. Please furnish us with all the information as requested and return your quotation on the date and time stipulated above. Late and incomplete submissions will invalidate the quote submitted.

SUPPLIER NAME: _____

POSTAL ADDRESS: _____

TELEPHONE NO: _____

FAX NO. : _____

E MAIL ADDRESS: _____

CONTACT PERSON: _____

CELL NO: _____

SIGNATURE OF BIDDER: _____

NOTES ON QUOTATIONS AND PROPOSALS SUBMISSION

1. All electronic submissions must be submitted in a **PDF** format that is protected from any modifications, deletions, or additions.
2. Financial/pricing information must be presented in a **separate** attachment from the Technical / Functional Response information.
3. The onus is on the Bidder to further ensure that all mandatory and required documents are included in the electronic submission.
4. All submissions should be prominently marked with the following details in the email subject line:

   ➢ **RFQ Number and bidders' name.**

5. Bidders are advised to email electronic submissions at least thirty minutes before the bid closing time to cater for any possible delay in transmission or receipt of the bid. The onus is on bidder to ensure that the bid is submitted on time via email
6. Tender submission emails received after submission date and time will be considered late bid submissions and will not be accepted for consideration by SABC.
7. SABC will not be responsible for any failure or delay in the email transmission or receipt of the email including but not limited to:
   - receipt of incomplete bid
   - file size
   - delay in transmission receipt of the bid
   - failure of the Bidder to properly identify the bid
   - illegibility of the bid; or
   - Security of the bid data.

NB: THE BIDDER SHOULD ENSURE THAT LINKS FOR WETRANSFER AND GOOGLE DROP BOX EXPIRE AFTER 30 DAYS OF THEIR SUBMISSIONS INSTEAD OF SEVEN DAYS

FIRST PHASE – PREQUALIFICATION CRITERIA: MANDATORY DOCUMENTS

All bid respondents must submit mandatory documents that comply with all mandatory requirements. Bids that do not fully comply with the mandatory requirements will be disqualified and will not be considered for further evaluation.

1.	MANDATORY REQUIREMENT	COMPLY/ NOT COMPLY
1.	**Provide company valid proof of registration with** **The International Organization for Standardization (ISO)** certification is a globally recognized standard that ensures quality, safety, efficiency, and consistency in products and services. Therefore, it is mandatory for all bidders to comply with **ALL** the relevant ISO certification(s) as specified below. This requirement ensures that all potential service providers meet international standards. ✓ **27001:** This standard focuses on information security management systems, ensuring that organisations securely manage sensitive information. ✓ **27035:** This standard focuses on information security incident management, providing guidance for organisations on how to respond to and manage information security incidents. ✓ **9001:** This standard is part of the **ISO 9000** family and specifies requirements for a quality management system, helping organisations consistently deliver products and services that meet customer and regulatory requirements. **Note:** The Tenderer must provide valid and active certificate at the time of closing and at the time of award.	

NON-SUBMISSION OF THE MANDATORY DOCUMENTS WILL RESULT IN AUTOMATIC DISQUALIFICATION.

1. REQUIRED DOCUMENTS

1.1 Submit proof Central Supplier Database (CSD) registration

1.2 Proof of Valid TV License Statement for the Company; all active Directors and Shareholder must have valid TV Licenses.

1.3 (Verification will also be done by the SABC internally).

1.4 Valid Tax Clearance Certificate or SARS "Pin" to validate supplier's tax matters

1.5 Original or Certified copy of Valid BBBEE Certificate (from SANAS accredited Verification Agency)

1.6 Certified copy of Company Registration Document that reflect Company Name, Registration number, date of registration and active Directors or Members.

1.7 Certified copy of Shareholders' certificates.

1.8 Certified copy of ID documents of the Directors or Members.

NB: NO CONTRACT WILL BE AWARDED TO ANY BIDDERS WHOSE TAX MATTERS ARE NOT IN ORDER.
NO CONTRACT WILL BE AWARDED TO ANY BIDDERS WHOSE TV LICENCE STATEMENT ACCOUNT IS NOT VALID.
NO CONTRACT WILL BE AWARDED TO ANY BIDDER WHO IS NOT REGISTRED ON THE CSD

2. COMPANY OVERVIEW

South African Broadcasting Corporation (SABC) is a Public Entity founded in August 1936 and listed in terms of Schedule 2 of the Public Finance Management Act, Act No. 1 of 1999, as a public broadcaster in South Africa, and provides 19 radio stations as well as five television broadcasts to the general public.

3. BACKGROUND

In compliance with SABC IT Directive, Information Security policy and aligned risk strategy, the Information Security department is required to annually commission an independent external vulnerability assessment (ethical hack) of the SABC internet websites, internal network, core systems such as the TV License system that hosts client information and processes financial transactions – and wired/ wireless networks.

The vulnerability assessment forms part of the risk mitigation strategy to ensure industry IT security standards compliance, minimizing risk and to provide the corporation with the assurance that websites developed and commissioned by the Digital Media team introduce no undue risk for systems and content hosted on the sites. This initiative will reinforce Information Security and Governance profile in the protection of SABC information assets, Intellectual Property and image that will serve to enhance business assurance.

4. REQUIREMENTS AND SCOPE OF SERVICES

The proposed scope of the ethical hack and Emergency Services includes amongst others but is not limited to, the Provision of Vulnerability Assessments and Penetration Test Services performed annually (once a year), over a 3-year period. Penetration testing & Vulnerability assessments for all scoped systems (WEB, systems and networks), phishing simulations, social engineering, zero-day threat alerts and general security trends, including Security presentations to identified key staff. Also, Adhoc monthly hours/rate for on demand support, especially in the event of an incident or crises (cyber-attack) that SABC is unable to remediate.

The requirements are covered in the above-mentioned platforms.

- **SABC LAN and WAN** vulnerability assessments (systems, network, anything associated with an IP address. **Vulnerability assessment with Rapid7 and Nessus will not be allowed. Preferred Vendor must be able to utilize an alternative solution.**
- Detailed analysis of routers, switches, firewalls, and other network devices
- Assessment and evaluation of device configurations (Hardening Controls), software versions, firmware versions, and security patches
- **Cloud solutions** -Evaluate security for cloud-based applications and services, ensuring compliance with best practices and identifying potential vulnerabilities in cloud configurations
- **Web Application**
    - SABC websites
    - Internet WEB email Portal

- SABC mobility application (SABC+)
- Wireless Network
- Penetration Test
- Risk Assessment Report to include:
    - Recommendations for remediation of identified vulnerabilities
    - A proposal for Emergency IT Security Services (potentially an Annual SLA for Managed Services)
    - Wireless/hotspots/Bluetooth, vulnerabilities, etc.
    - Periodic cyber-security presentation to SABC executive
- Assessment and scan to be performed during the day or after hours without extra charge.
- Provide emergency support services in the event of a cyber-attack or incident that the SABC IT and Internet Services Provider teams are unable to contain.
- It is expected that the relevant in-house skills will be transferred during the course of the project. Furthermore, it will be expected that the potential service provider will comply with SABC Information Security policies and National Key-Point (NK-P) requirements in the National Security Intelligence dispensation service supply chain.
- **Social Engineering Assessment**
    - Type of assessment required (phishing, smishing, vishing, physical)
    - Comprehensive solution that allows simulated phishing attacks to test and educate employees on recognizing such threats.
    - SABC will not accept any open-source tools for phishing simulations, such as GoPhish. Open-source tools are free to use, but compared to paid solutions, they often lack advanced features and have limited support.
    - Red Team Exercises (simulated real-world attacks to test detection and response).
    - Blue Team Exercises (defensive simulations to detect and respond to incidents).
    - Purple Teaming (collaborative exercises between red and blue teams).
    - Optional Tabletop Simulations to monitor emergency response plans
    - **Phishing Simulation testing with Microsoft Defender and Mimecast will not be allowed. Preferred Vendor must be able to utilize an alternative solution.**
- **Staff Expertise**
    - At least one project lead, comprehensive CVs must show a minimum of **5 years'** experience leading ethical hacking projects.

- **AND** Minimum of **Two (2)** IT Security Analysts/Engineers, comprehensive CVs with a minimum of **3 years'** experience

5. RFQ VALIDITY PERIOD

This bid will remain valid **90 (ninety) days** from the date of bid closing.

6. COSTING

The quotation must reflect a detailed cost breakdown, and any indirect costs associated with the delivery of the required service.

7. DURATION OF THE CONTRACT

Three (3) years

8. LOCATION

Auckland Park

9. SECOND PHASE: FUNCTIONALITY / TECHNICAL EVALUATION CRITERIA

- The tender submission will be technically evaluated out of **109**
- A minimum threshold of **90 out of a maximum of 109** has been set.
- Bidders achieving less than the set threshold will be declared non-responsive and therefore will not continue forward for evaluation of Price & Specific Goals.

Evaluation Area	Evaluation Criteria	Min Points	Max Points
Compliance with the scope of services requirement	**Annual Penetration and vulnerability assessment (internal, external penetration, Mobile Applications, particularly looking at our "SABC-Plus" application and Cloud Technologies over a Three-year Period.** • Submission of a detailed presentation on the assessment plan outlining the approach for each aspect of the underlined areas below. This must be aligned with the pricing schedule on **Annexure F (5 points)** **External Penetration Testing** • SABC websites (+- 50 websites) **(2 Points)** • SABC+(Plus) & SABC Sports **(1 Point)** • External Network Security (Public facing / internet hosts, domains, infrastructure etc) including backup outside SABC. **(2 Points)** **Internal Penetration Testing (+- 9000 active IP hosts)** • Internal Network Security (**1 Point)** • Network Penetration test, which includes wired, Local networks, hosts **(1 Point)** • wireless **(1 Point)** • VPN **(1 Point)** • Internal SABC Websites **(1 Point)** • Penetration testing on Firewalls, including Firewall configurations & Rules Reviews **(1 Point)** **Social Engineering** • Conduct Social Engineering testing on up to 3500 active email addresses covering phishing, smishing, vishing, and physical. **(5 Points)** **Web Applications (3 Points)**		

Mobile Applications

- SABC+(Plus) and other SABC Mobile applications **(2 Points)**

Cloud Solution/Technologies

- Internet WEB email Portals (**2 Points)**
- Assessment of cloud infrastructure, Apps, &Data storage **(2 Points)**

Note: Assessment and scan to be performed during the day or after hours without extra charge.

Please answer the questions below with a detailed explanation (At least One paragraph with Three to four lines) to get maximum points. No points will be allocated if a detailed explanation is not provided.

Questions	YES/NO	Detailed Explanation
What type of penetration test can the service provider provide? (White/Black/Gray) Please provide information and scenario pertaining to each type? **(1 Point)**		
Since the penetration is an audit and business requirement, can your penetration reports be based on compliance, risk, legal, etc.? **(1 Point)**		
If Any Test Exclusions are required or specific IP addresses be scanned one at a time, can this be accommodated on the proposed Vulnerability assessment tool? **(1 Point)**		
Do you acknowledge that your scans will not impact availability or result in denial of service (non-intrusive)? **(1 Point)**		

40 | **40**

	Testing (Internal)will be required to be done onsite. The proposed team members must be vetted, do you agree to be vetted? **(1 Point)**				
	Will the proposed service provider be able to scan the “Identity and access management” solution used by the SABC? **(1 Point)**				
	The proposed service provider must be able to scan all different types of desktop/laptop/server Operating Systems (i.e. Windows, Linux, Mac OS), including legacy OS. Do you agree? **(1 Point)**				
	Proposed service provider must be able to scan all different Network devices like switches. Routers, firewalls, printers, etc) and provide any vulnerabilities. Do you agree? **(1 Point)**				
	Proposed service provider must be able to scan and perform a penetration test to check network segmentation and any admin credentials that are at risk. Do you agree? **(1 Point)**				
	Proposed service provider must be able to test SABC websites that are being developed and maintained internally, and if any issues/vulnerabilities discovered to advise how the websites need to be remediated. Do you agree? **(1 Point)**				
	Proposed service provider must be able to advise which targets can be exploited and how to proceed further to obtain more information for remediation. Do you agree? **(1 Point)**				

Company Methodology. **27001, 2735 and 9001 (ALL)**	• Submission of a detailed methodology outlining the approach for each used security assessment also reflects a balance between automated tools and manual expert analysis and description of the tools and techniques to be used during the assessment process **(6 Points)** • Supply any other relevant company methodology that you might use **(4 Points)**	**6**	**10**
Company's previous experience	**Previous Experience** Minimum of **Three (3)** reference letters from different clients you recently provided Similar Cybersecurity assessment projects (as outlined in the scope of work) services in the last three years, which MUST meet all of the following: • On a client's business letterhead • Duly signed by authorized person with a valid contact number and or valid email address • Stipulate a description of services provided as outlined in the scope of work **Note:** The reference letters must NOT be appointments or award letters **Number of Letters** ➢ Greater than 5 references letters = **(10 Points)** ➢ 3 - 5 reference letters = **(5 Points)** ➢ Less than 3 reference letters = **(0 Point)** • Provide a **Company Profile** that indicates a minimum experience of more than **3 years** based on the scope of work as outlined in the RFQ = **(5 Points)** • Company profile submitted not related to the scope of work as outlined in the RFQ = **(0 Point)**	**10**	**15**
Staff Expertise (Provide Comprehensive CVs)	**Staff Expertise** • At least one project lead, comprehensive CVs must show a minimum of **5 years'** experience		

	leading ethical hacking projects. **(4 Points)** • **AND** Minimum of **Two (2)** IT Security Analysts/Engineers, comprehensive CVs with a minimum of **3 years'** experience, as outlined in the scope of work. **(4 Points)** **OEM Letter** • Technical personnel to supply **OEM letters** confirming that they are certified to support & utilize specific security application/tool required for the scope of work**.** ➢ Minimum of **Three (3)** Technical personnel to supply **OEM letters (4 Points)** ➢ Minimum of **Two (2)** Technical personnel to supply **OEM letters (2 Points)** ➢ Less than **Two (2)** technical personnel to supply **OEM letters (0 Point)**	**10**	**12**
Staff Qualification (Provide Certifications)	**Certification/Qualification** Bidder must submit a minimum of **Two (2)** valid professional certifications for the **Lead Technical Implementer and a minimum of One (1) for other team members who will be involved in the project**: **Valid certified copies of:** • Certified Penetration Testing Professional or Similar (CEH, GIAC, GWAPT) **(2 Points)** • Any Offensive Security Certification: (OSCP, OSWP, OSWE, OSED) **(2 Points)** • Certified Information Systems Security Professional (CISSP) **(2 Points)** **Valid professional certifications with ISACA:** ➢ Certified Information Systems Auditor **(**CISA) **(2 Points)** ➢ Certified Information Security Manager (CISM) **(2 Points)**	**6**	**10**
Delivery	• Provide detailed technical reports and an executive summary with detailed recommendations and remediation plans to be presented to SABC executive team and technical team at no additional cost **(5 Points)** • Provide zero-day threat alerts, reports, and general security trends, including security presentations to identified SABC key staff and with expert technical advice and guidance **(3 Points)**	**8**	**10**

	• Provide skills transfer to the key identified SABC staff members with a plan of **6 weeks** per annum. This must be formal training (no webinars, etc.), vendor to supply project plan, training guidelines and documentation based on the skills transfer **(2 Points)**		
Emergency Support	**Bidders will be evaluated on their ability to provide a relevant technical support plan for the services offered in the event of a crisis or incident.** **Issues that will be considered are:** • **Adhoc** support to perform penetration testing and vulnerability assessment as and when required**. (2 Points)** • Emergency incident services, with emergency email and telephonic contact details **(2 Points)** and escalation procedures provided **(2 Points)** • Define what is covered under the emergency support agreement and quote on the following option (pricing options for **240 hours** per annum **(30 days) (2 Points)** and stipulate how services in the annual retainer will be rendered, **support services to be provided on a pay-per-use basis (Daily charge) (2 Points)** • Any onsite emergency support needs to cater for SABC head office and remote support for any regional locations: ➢ At no cost to the SABC. **(2 Points)** ➢ Cost to the SABC **(0 Point)**	**10**	**12**
Total		**90**	**109**

Please make reference to the pricing schedule in annexure F to quote on services provided, we have used estimated average times per service, please quote as per requirements based on days

10. PRICE AND SPECIFIC GOALS

10.1 The 80/20 preference point system will apply to evaluate responses

10.2 The award of the tender / RFQ to will be based on functionality evaluation.

10.3 The Price and BEE (Specific goals) will be applicable to award the highest scoring bidder

11. PRICE AND (SPECIFIC GOALS) APPLICATION DURING CONTRACT IMPLEMENTATION

11.1 PRICE

The **80/20** preference point system

A maximum of **80** points is allocated for price on the following basis:

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps	=	Points scored for comparative price of bid under Consideration
Pt	=	Comparative price of bid under consideration
Pmin	=	Comparative price of lowest acceptable bid

11.2 BEE (SPECIFIC GOALS)

SPECIFIC GOALS	**80/20**
EME/SME 51% owned by Black people	**10**
51% owned by Black people;	**5**
51% owned by Black people who are women	**3**
Black Youth	**2**

- ***NB: All tenders will be issued to the market with all specific goals, and these will be scored in accordance with the evidence as submitted by the bidder. The bidder who does not meet the specific goals will not be disqualified but score zero.***

11.3 ADJUDICATION USING A POINT SYSTEM

- The bidder obtaining the highest number of total points will be awarded the contract.
- Preference points shall be calculated after process has been brought to a comparative basis taking into account all factors of non-firm prices.
- Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

11.4 OBJECTIVE CRITERIA

- The SABC reserves the right not to award this tender to any bidder based on the proven poor record of accomplishment of the bidder in previous projects within the SABC.
- The SABC will not award contract/s to the bidders who are blacklisted or have committed other acts of fraud and misrepresentation of facts e.g., tax compliance, company financials, etc. will be eliminated from the bid process.
- The SABC reserve the right not to award this tender to any bidder who fails the financial stability assessment.
- No SABC former employees shall be awarded contracts with the SABC within **12 months** after termination of employment with the SABC.
- Should employees resign or retire from the employment of the SABC and become directors of other businesses tendering with the SABC, such tender shall not be considered until the cooling off period of 12 (**Twelve**) months has expired.
- Should the employee be dismissed from the SABC employment, such employee shall be prohibited from conducting business with SABC for a period of **5 (Five)** years from the date of dismissal.
- Should the employee be found guilty in a court of law due to criminal conduct/act, such employee will not be considered to do/conduct business with SABC, until the criminal record has been legally expunged.
- The SABC shall not procure any goods, services, works or Content from any Board member or Board member owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- Should the SABC's Board members no longer serve on the SABC Board but become directors of other companies, the SABC shall not conduct business with those companies until the cooling off period of **12 (Twelve)** months has expired.
- Should the Board member be found guilty in a court of law due to criminal conduct/act, such Board member will not be considered to do/conduct business with SABC, until the criminal record has been legally expunged.

12. COMMUNICATION

Respondents are warned that a response will be disqualified should any attempt be made by a tenderer either directly or indirectly to canvass any officer(s) or employees of SABC in respect of a tender, between the closing date and the date of the award of the business.

All enquiries relating to this RFQ should be emailed three days before the closing date.

13. CONDITIONS TO BE OBSERVED WHEN TENDERING

- The Corporation does not bind itself to accept the lowest or any tender, nor shall it be responsible for or pay any expenses or losses which may be incurred by the Tenderer in the preparation and delivery of his tender. The Corporation reserves the right to accept a separate tender or separate tenders for any one or more of the sections of a specification. The corporation also reserves the right to withdraw the tender at any stage.

- No tender shall be deemed to have been accepted unless or until a formal contract / letter of award is signed by both parties.

- **The Corporation reserves the right to:**

  - Make a selection solely on the information received in the submissions
  - Enter into negotiations with any one or more of preferred bidder(s) based on the criteria specified in the evaluation of this tender.
  - Contact any bidder during the evaluation process, in order to clarify any information, without informing any other bidders. During the evaluation process, no change in the content of the RFQ shall be sought, offered or permitted.
  - Cancel this RFQ or any part thereof at any time.

- Should a bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to the Corporation and not necessarily on the basis of the lowest costs, aligned to the BEE & Price.

14. COST OF BIDDING

The Tenderer shall bear all costs and expenses associated with preparation and submission of its tender or RFQ, and the Corporation shall under any circumstances be responsible or liable for any such costs, regardless of, without limitation, the outcome of the bidding, evaluation, and selection process.

15. PAYMENT TERMS

SABC will effect payment sixty (60) days after the service provider has rendered the service and submitted an invoice / statement.

END OF RFQ DOCUMENT

Annexed to this document for completion and return with the document:

Annexure A	-	Declaration of Interest
Annexure B	-	**SBD 6.1 Form**
Annexure C	-	Consortiums, Joint Ventures and Sub-Contracting Regulations
Annexure D	-	Previous completed projects/Current Projects
Annexure E	**-**	**SBD 4 Form**
Annexure F	**-**	**Pricing Schedule**

ANNEXURE A

DECLARATION OF INTEREST

1. Any legal or natural person, excluding any permanent employee of SABC, may make an offer or offers in terms of this tender invitation. In view of possible allegations of favoritism, should the resulting tender, or part thereof be awarded to-

   (a) any person employed by the SABC in the capacity of Tenderer, consultant or service provider; or
   (b) any person who acts on behalf of SABC; or
   (c) any person having kinship, including a blood relationship, with a person employed by, or who acts on behalf of SABC; or
   (d) any legal person which is in any way connected to any person contemplated in paragraph (a), (b) or (c),

   it is required that:

   The Tenderer or his/her authorised representative shall declare his/her position *vis-à-vis* SABC and/or take an oath declaring his/her interest, where it is known that any such relationship exists between the Tenderer and a person employed by SABC in any capacity.

   Does such a relationship exist? [YES/NO]
   If YES, state particulars of all such relationships (if necessary, please add additional pages containing the required information):

	[1]	[2]
NAME	:……..…….…..	
POSITION	:…….…….…...	
OFFICE WHERE EMPLOYED:	…….……	
TELEPHONE NUMBER	:…….……	
RELATIONSHIP	:…….…..……..	

2. Failure on the part of a Tenderer to fill in and/or sign this certificate may be interpreted to mean that an association as stipulated in paragraph 1, *supra,* exists.

3. In the event of a contract being awarded to a Tenderer with an association as stipulated in paragraph 1, *supra*, and it subsequently becomes known that false information was provided in response to the above question, SABC may, in addition to any other remedy it may have:
   - recover from the Tenderer all costs, losses or damages incurred or sustained by SABC as a result of the award of the contract; and/or
   - cancel the contract and claim any damages, which SABC may suffer by having to make less favourable arrangements after such cancellation.

_____	_____	_____
SIGNATURE OF DECLARANT	TENDER NUMBER	DATE

_____	_____
POSITION OF DECLARANT	NAME OF COMPANY OR TENDERER

ANNEXURE B

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

---

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

(a) Price; and

(b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

SPECIFIC GOALS	80/20
EME/SME 51% owned by Black people	10
51% owned by Black people;	5
51% owned by Black people who are women	3
Black Youth	2

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for

specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

(a) **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation.

(b) **"price"** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;

(c) **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

(d) **"tender for income-generating contracts"** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and

(e) **"the Act"** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 **or** **90/10**

$$Ps = 80\left(1 - \frac{Pt - P\,min}{P\,min}\right) \quad \text{or} \quad Ps = 90\left(1 - \frac{Pt - P\,min}{P\,min}\right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 **or** **90/10**

$$Ps = 80\left(1 + \frac{Pt - P\,max}{P\,max}\right) \quad \text{or} \quad Ps = 90\left(1 + \frac{Pt - P\,max}{Pmax}\right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system: or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.

The specific goals allocated points in terms of this tender	**Number of points allocated (80/20 system) (To be completed by the organ of state)**	**Number of points claimed. (80/20 system) (To be completed by the tenderer)**
SMMEs *(inclusive or QSEs and EMEs)* 51% owned by Black people	**10**	
51% owned by Black people;	**5**	
51% owned by Black people who are women	**3**	
Black Youth	**2**	

NB: All tenders will be issued to the market with all specific goals, and these will be scored in accordance with the evidence as submitted by the bidder. The bidder who does not meet the specific goals will not be disqualified but score zero

Source Documents to be submitted with the tender or RFQ

Specific Goals	Acceptable Evidence
B-BBEE	Valid BEE Certificate / Sworn Affidavit (in case of JV, a consolidated scorecard will be accepted)
Black Women Owned	Certified ID Documents of the Owners/shareholder
Black Youth owned	Certified ID Documents of the Owners
EME or QSE 51% Black Owned	Annual Financial/ Management Accounts/ B-BBEE Certificate / Affidavit/ Certified ID Documents of the Owners/shareholder
51% Black Owned	CIPC Documents / B-BBEE Certificate/Affidavit/ Certified ID Documents of the Owners/shareholder
South African Enterprises	CIPC Documents

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm…….

4.4. Company registration number: ……...

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

i) The information furnished is true and correct;

ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;

iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;

iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

(a) disqualify the person from the tendering process;

(b) recover costs, losses, or damages it has incurred or suffered as a result of that person's conduct;

(c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.

(d) recommend that the tenderer or contractor, its shareholders, and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

(e) forward the matter for criminal prosecution, if deemed necessary.

	…… **SIGNATURE(S) OF TENDERER(S)**
SURNAME AND NAME:	……
DATE:	……
ADDRESS:	……
	……
	……
	……

ANNEXURE C

CONSORTIUMS, JOINT VENTURES AND SUB-CONTRACTING REGULATIONS

1. CONSORTIUMS AND JOINT VENTURES

1.1 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.

1.2 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate tender.

2 SUB-CONTRACTING

2.1 A person awarded a contract may only enter into a subcontracting arrangement with the approval of the organ of state.

2.2 A person awarded a contract in relation to a designated sector, may not subcontract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.

2.3 A person awarded a contract may not subcontract more than **30%** of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level of contributor than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.

3 DECLARATIONS OF SUB-CONTRACTING

3.1 Will any portion of the contract be sub-contracted? YES / NO

3.2 If yes, indicate:

3.2.1 The percentage of the contract will be sub-contracted …….....%

3.2.2 The name of the sub-contractor .....

3.2.3 The B-BBEE status level of the sub-contractor.....

3.2.4 whether the sub-contractor is an EME YES / NO

_____	_____	_____
SIGNATURE OF DECLARANT	TENDER NUMBER	DATE

_____	_____
POSITION OF DECLARANT	NAME OF COMPANY OR TENDERER

ANNEXURE "D"

Previous completed Host-to-Host projects ***(preferably provide a detailed company profile, detailed the below mentioned information)***

Project Descriptions	Client	Contact no	Contact person	Email address	Period of projects	Value of projects	Project Commence date	Completed date

Current Host-to-Host projects (preferably provide a detailed company profile, detailed the below mentioned information)

Project Descriptions	Client	Contact no	Contact person	Email address	Period of projects	Value of projects	Project Commence date	Completion date

ANNEXURE "E"

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise,
employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

1 the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2.1 If so, furnish particulars:

……

……

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES/NO

2.3.1 If so, furnish particulars:

……

……

3 DECLARATION

I, the undersigned, (name)…… in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

2 Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.
I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

……	……
Signature	Date
……	……
Position	Name of bidder

ANNEXURE F

PRICING SCHEDULE
TO BE COMPLETED BY ALL BIDDERS

REQUIREMENTS	Estimated DAYS PER ANNUM	AMOUNT
External Penetration Testing	**50** days per annum	
Internal Penetration Testing	**40** days per annum	
Social Engineering	**30** days per annum	
Web Applications	**31** days per annum	
Mobile Applications	**20** days per annum	
Cloud Solution/Technologies	**30** days per annum	
Zero-day threat alerts & reports		
Training and skills transfer		
Emergency support and Ad hoc services (**If or when required**), please quote on 30 days retainer & daily charge.	**240** hours per annum (**30 days**)	
Any other non-specified items		
	Total amount for 3 years excluding VAT	
	VAT	
	Total amount for 3 years Including VAT	

Note: Please note estimated days per annum should include the minimum such as planning, execution & reporting.