



SOC LTD

Procurement Report

BID ADJUDICATION SUBMISSION (BAC)

REQUESTING DEPARTMENT:

ACTUARIAL

TITLE:

SINGLE - SOURCE: APPOINTMENT OF THE INSTITUTE FOR SECURITY STUDIES TO PROVIDE DATA SERVICES, PROTEST AND PUBLIC VIOLENCE MONITOR (PPVM)

TYPE OF SUBMISSION:

SINGLE SOURCE

Bid Adjudication Committee Submission

SINGLE SOURCE- APPOINTMENT OF INSTITUTE FOR SECURITY STUDIES (ISS) AS A PROVIDER FOR DATA SERVICES, PROTEST AND PUBLIC VIOLENCE MONITORING (PPVM)

1. PURPOSE

The Bid Adjudication Committee (BAC) is requested to approve the Single Source process with ISS to provide data services, protest and public Violence Monitor as follows:

Name of Entity	Contract Type	Contract Duration	Estimated Contract Value (VAT Excl.)
Institute for Security studies (ISS)	Data Services	24 Months	R1 257 500.00
Estimated Contract Value (VAT Excl.)			R1 257 500.00

2. BACKGROUND INFORMATION**2.1 Business Case**

Sasria SOC Ltd, as South Africa's sole provider of special risk insurance, carries a critical national mandate to protect insured parties against losses resulting from politically motivated acts, riots, strikes, and public disorder. The July 2021 unrest, which generated approximately R32 billion in insured losses, highlighted significant gaps in Sasria's ability to detect, anticipate, and respond effectively to emerging unrest.

To strengthen its organisational resilience, Sasria intends to procure a tool or service that provides real-time information on protest activity nationwide. The required solution must deliver consistent event classification, verified geospatial coordinates, and comprehensive longitudinal historical coverage that is not currently replicated by publicly available data sources.

The insights derived from this information will form a critical component of Sasria's defence strategy framework, supporting proactive risk mitigation and improving preparedness for future unrest-related events.

2.2 Background and Strategic Context

SASRIA operates in an environment increasingly shaped by inequality, unemployment, service delivery failures and distrust in public institutions. The resulting volatility has direct implications for SASRIA's claims exposure, financial modelling and long-term sustainability. SASRIA is the only South African insurer providing non-life cover for special risks, including:

- Politically motivated malicious acts.
- Civil commotion.
- Public disorder, strikes, and riots.
- Terrorism and unrest.

In addition to its core insurance function, SASRIA carries a dual mandate:

- To conduct and support research into risks of national interest.
- To contribute to socio-economic development and industry transformation, in alignment with the National Development Plan.

This dual role allows SASRIA to act not only as a provider of financial protection but also as a strategic player in building long-term national resilience through partnerships and targeted investment.

The ISS is independent, African-rooted and impact-driven. It collaborates with governments, civil society and international institutions to support better policy and practice in pursuit of human security. Established in 1991 and headquartered in Pretoria, with regional offices in Addis Ababa, Dakar, and Nairobi, the ISS, amongst other things:

- Produces authoritative, policy-relevant research and analysis.
- Offers technical assistance and training on crime prevention, justice reform and governance.
- Generates strategic foresight and long-term projections through the African Futures and Innovation (AFI) programme.

- Provides real-time data and trend monitoring via platforms such as the Crime and Justice Information and Analysis Hub.

Through its Protest and Public Violence Monitor (PPVM), the Crime Hub, the AFI programme and its strong convening power, the ISS offers a unique combination of near real-time data and forward-looking analysis. This integrated evidence base can help SASRIA with early warning, risk management, and long-term planning.

Together, the ISS and SASRIA can support a more stable, resilient South Africa by addressing both the symptoms and root causes of unrest. The proposed collaboration is also a platform to support forward-looking investments, strategic dialogues, and innovations that reduce long-term risk exposure and foster community resilience.

3. MOTIVATION FOR SINGLE SOURCE

The reason for the single source procurement is due to the following:

The single-source procurement approach is motivated by the need to access specialised data and analytical capabilities that align with SASRIA's mandate. SASRIA has entered into a Memorandum of Understanding (MOU) with the Institute for Security Studies (ISS) to facilitate information sharing, specifically relating to the ISS-owned data services system. While the MOU supports collaboration, it is not a legally binding procurement instrument and does not influence or replace the procurement process.

Although other service providers may offer similar solutions, ISS is the original owner of the system and has developed advanced capabilities that are directly aligned with SASRIA's requirements. This includes expertise in strategic foresight, data analytics, and justice sector research, which will enable SASRIA to better anticipate, understand, and mitigate risks associated with social unrest in South Africa.

The decision to pursue a single-source strategy is based on the following key considerations:

a. Specialised Expertise and Proven Capability

ISS has established expertise through its Protest and Public Violence Monitor (PPVM) and the Crime and Justice Information and Analysis Hub. These platforms have been used for over a decade to

monitor protest activity, identify trends, and provide credible insights to key national stakeholders. This capability is critical to SASRIA's need for reliable, evidence-based intelligence.

b. System Integration and Compatibility

The ISS solution is already compatible with SASRIA's existing ICT environment. Introducing additional service providers may result in integration challenges, duplication of effort, and delays.

c. Cost Efficiency and Value

A single-source approach ensures streamlined accountability and avoids the additional costs associated with managing multiple vendors. It also enables end-to-end service delivery under one provider.

d. Governance, Security, and Risk Management

The PPVM provides real-time protest data and analytical support, which will enhance SASRIA's ability to assess risk exposure, forecast claims, and support Corporate Social Investment (CSI) initiatives.

e. Continuity and Scalability

Working with a single provider ensures continuity, knowledge retention, and the ability to scale the solution without disruption.

MOU Clarification

The MOU serves only as a framework for collaboration and does not constitute a procurement commitment. SASRIA has maintained the integrity of its procurement process and retains the ability to assess alternative solutions where necessary to ensure competitiveness and compliance.

Conclusion

The Business Intelligence unit has determined that leveraging the ISS system will deliver significant value to SASRIA, as it is a fully developed solution tailored to monitoring and analysing public unrest. This capability will enhance SASRIA's reporting, risk tracking, and decision-making related to unrest events in the country.

4. FINANCIAL IMPLICATIONS

The following indicative budget provides an overview of the professional fees as well as ad hoc event costs under the financial agreement. Based on a two-year planning horizon, the total estimated cost is approximately R1 257 500.

Item	Year 1 (2026)	Year 2 (2027)
Yearly summit (ad hoc)	R 60 000	R 67, 200
Professional and Data Services	R 400 000	R 350 000
Stakeholder engagement (ad hoc)	R 70 000	R 78 400
Communication and Materials	R 32 000	R 35 878
Indirect costs (15%)	R 84 300	R 79 722
Total Estimated Budget	R 646 300	R 611 200

***No additional infrastructure, licensing, or staffing costs are anticipated, as the solution utilises Sasria's existing Azure analytics environment.**

5. RISK CONSIDERATIONS

Key risks associated with the single source procurement are limited and manageable:

- Data Governance Risk – Mitigated through adherence to POPIA. Financial Risk will be mitigated through transparent 2-year agreement.
- Operational Risk – Mitigated through defined ownership Business Intelligence teams and established monitoring processes.

6. ATTACHMENTS

Annexure A: CFO Approval
Annexure B: PR Form
Annexure C: MOA

7. GOVERNANCE

Institute for Security Studies (ISS) is registered on the National Treasury CSD, and the tax status could not be verified.

Procurement will ensure that bidders have resolved and updated their tax compliance status on the CSD within 7 days. Failure to comply within this timeframe will result in withholding payment against their next invoice.

8. RECOMMENDATION

The BAC is requested to approve the single source procurement process in respect of ISS, for the provision of the Protest and conflict event data over a period of Two (2) years at an estimated contract value of **R1 257 500.00 VAT Excl.**

9. VERIFICATION AND SIGNATURE

The signatories below hereby declare that they have no interest in any of the bidders referenced in this report, which may raise a possible conflict of interest.

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