

Masterclasses - Technical Criteria

%	Evaluation criteria	Description	Not meeting minimum	Less than acceptable
			(0 points)	(1-10 points)
50%	Design and Development of masterclass content	Design and development of masterclass content	Evidence that the service provider is competent in the field of designing Masterclass solutions. Service provider to showcase: •Alignment to Eskom leadership development philosophy •Solution is experiential in nature •Ability to develop fresh content •Ability to focus on practical application	No evidence of requisite competence

#DIV/0!	Evaluator	M de Klerk		
		M Jensen		
		L Shand		

%	Evaluation criteria	Description	Not meeting minimum	Less than acceptable
			(0 points)	(1-10 points)
		•Evidence that the service provider is competent in the delivery of Leading practices leadership conversations.		

30%	Facilitation and inclusion of number of quality facilitators	•Service provider to showcase quality and quantity of facilitators	No evidence of requisite competence	Minimal competence noted
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#DIV/0!	Evaluator	M de Klerk		
		M Jensen		
		L Shand		

%	Evaluation criteria	Description	Not meeting minimum (0 points)	Less than acceptable (1-3 points)
15%	Flexibility to adapt content and process to fit the request	Evidence that the conversation content and delivery can have dual functionality: •Integration within current architectures on senior management, middle management and supervisory level •Be an end-to-end stand-alone offering	No evidence of dual offering	Some opportunities presented

#DIV/0!	Evaluator	M de Klerk		
		M Jensen		
		L Shand		

%	Evaluation criteria	Description	Not meeting minimum (0 points)	Less than acceptable (1-2 points)
5%	Programme management and Logistics	Evidence that the service provider has a robust administrative process	No evidence of an administrative process	Some evidence of an administrative process

The threshold on the technical evaluation criteria is 75%. Suppliers would be deemed technically una

#DIV/0!	Evaluator	M de Klerk		
		C Kruger		
		L Shand		

Acceptable (11-19 points)	More than acceptable (20-29 points)	Exceeding expectations (30-40 points)
Minimal competence noted	Evidence of theoretically sound, comprehensive 'Masterclass' content as defined in the scope of work •Masterclass content and philosophy packaged in a logical end to end learning and development solution •Development solution is aligned with Eskom's leadership development philosophy •Technological or digital savvy expertise for virtual learning platform	As with previous scale, with additional evidence that content is aligned to the reality of: •VUCA (Volatile/ Uncertain/ Complex/ Ambiguous) •and allowing flexibility in ever continuously changing environment

Acceptable (11-19 points)	More than acceptable (20-29 points)	Exceeding expectations (30-40 points)

Minimum of 5 competent facilitators with requisite knowledge and experience in facilitating Masterclass solutions	As with previous scale, with additional evidence of: •the embodiment of Masterclass concepts in the facilitator's own growth journey • Material digitally friendly	As with the previous scale, but including: •more sophisticated facilitation applications to enhance the learning experience, digital tools to drive engagement •experience in individual and group coaching
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Acceptable (4-6 points)	More than acceptable (7-9 points)	Exceeding expectations (10-15 points)
Clear indication of process for integration or stand-alone solution	Clear indication of process for dual purpose with evidence of past delivery in this format	Innovative proposal for seamless programme architectures and independent solutions

Acceptable (3 points)	More than acceptable (4 points)	Exceeding expectations (5 points)
Evidence of a robust administrative process	Clear evidence of an advanced administrative process to mirror the internal Eskom resources and process	

acceptable if they score less and will thus not be evaluated further on Price.
