

Tender Clarification Questions and Answers

Questions	Answers
Current Bulk Fuel Suppliers	Transnet Fuel Solutions
Fleet Size	refer to fleet equipment list
Section 6.3.5.1 pg. 72: refers to internationally recognised standards relating to electronic data transfer; can you please provide us with the names/numbers for the international standards referred to?	EDI Integration International standard adopted by TPT is UN/EDIFACT (Electronic Data Interchange for Administration, Commerce and Transport) standard or similar sighted in the UNECE guidelines. Other best practise formats for data communication includes JSON and XML. Website for guidance: Introducing UN/EDIFACT UNECE
Section 5: PROPOSAL FORM & LIST OF RETURNABLE DOCUMENTS: The RFP note mentions that all the pages of the returnable sections must be signed, stamped & dated. Can the latter be done electronically to keep the pdf. document searchable for ease of evaluation?	Yes
Section 6.5.6.2 pg. 77: it is indicated that the Service Provider should include the work for interfaces into their pricing. Should services providers also include the price of the services related to implementing the integration on the 3rd party system e.g. SAP into the pricing, or will that be handled by TPT?	Integration is part of the pricing
Section 6.8: Training Requirements pg. 81: 6.8.3 states that two (2) training sessions, including classroom training as well as on the job training be arranged for different training areas. Is this applicable to all sites individually, e.g. 2 x 14 training sessions for sites and 2 x training sessions for Head Office?	Yes, TPT has different stakeholders to be trained
Annexure C: Evaluation Schedule. CV's of Key Persons pg. 98: in the case where we intend subcontracting certain tasks associated with the development/deployment of the project, Will the CV's of individuals that are employed by subcontractors also be eligible for scoring during the evaluation, or do they have to be directly employed by the bidder?	Yes, they are acceptable
<p>Dispensing & Fuel Infrastructure</p> <ul style="list-style-type: none"> • Can we utilize the existing on-site dispensing equipment? Yes, all FMS hardware is to be installed on existing equipment • What happens if existing equipment fails or is incompatible during integration? FMS hardware must be compatible with existing equipment • Is there infrastructure available for offloading bulk fuel deliveries? Yes • What contingency plan is in place if integration with existing infrastructure is not possible? 	

None, all proposed FMS hardware must be compatible with existing infrastructure

Mobile Telematics Installations

- Will all vehicles/trucks be stationed at designated locations for telematics installations?
Yes
- What is the allocated time per vehicle for installation?
None, time to be stipulated by service provider
- What happens if a vehicle is unavailable during the scheduled installation period?
Equipment will be made available by Transnet, as per the final project plan for terminal outage plans to be scheduled accordingly to make equipment available for installations
- Can subcontractors be utilized for installations, especially in remote areas (e.g., Cape Town)?
Yes, joint ventures are permitted
- Does Transnet have a preferred telematics brand or device model?
No, there is no preference

Software, Hosting & IT Infrastructure

- Will a separate SLA be required for telematics support?
No. SLA will be inclusive of the full system support requirements, including telematics

Tank-to-Nozzle (Ring Tag) System

- What are the required nozzle diameters for the ring tags (e.g., 20mm, 30mm, 50mm)?
FMS components/hardware are the responsibility of the service provider, site assessments to be used to assess requirements
- How many ring tags are required per tank or per nozzle?
FMS components/hardware are the responsibility of the service provider, site assessments to be used to assess requirements
- Has a detailed fleet list (vehicle types and quantities) been made available?
Yes

Additional Commercial & Financial Clarifications

Payment Schedule & Milestone Structure

- What is the proposed payment structure?
 - 50% upfront and 50% upon completion?
 - 50% upfront, 50% based on project milestones?
 - 50/30/20 split across project lifecycle?
- FAMS suggests milestone-based payments per region (e.g., 50% upon hardware delivery to Durban/KZN, balance after installation completion).
Prices are lump sum; Payments will be based on Completed activities or a group of completed activities, an activity must be 100% complete in order of it to be paid.

Telematics Payment Specifics

- Will telematics installation payments be based on:
 - Per installation?
 - Time-based milestones (e.g., 7 days after a certain number of installations)?
Prices are lump sum; Payments will be based on Completed activities or a group of completed activities, an activity must be 100% complete in order of it to be paid.

Project Timeline Expectations

- What are the expected lead times for:

- Bill of Ordering (BO) -
- Procurement
- Initial site readiness
- Full installation rollout

Contractor to provide a complete schedule. Works are estimated to take 24 months execution and 36 months maintenance.

Deployment Prioritization

- What is the preferred rollout sequence (Cape Town, Gauteng, KZN)?
No preference, details to be discussed at kick-off meeting
- Will this be a national simultaneous rollout, or phased region-by-region?
Contractor to propose the most effective method

Project Governance & Communication

- Will regular project management meetings be scheduled? Yes, once monthly
- Will there be weekly progress meetings (in-person/virtual)? Virtual
- Will site visits and physical progress signoffs be required? Yes
- Will remote support check-ins form part of the governance structure?
Yes

Safety File & On-Site Requirements

- What are the required safety file contents per site?
The requirements are stated on the health and safety specification
- Is a qualified safety officer/manager required during the installation?
Yes
- Should the safety officer be present throughout installation or only for compliance submissions?
Throughout installation

Tank Specifications – NB! Please see the site inspection report for current site conditions

- What are the smallest and largest tank sizes per site? See site information
- Are tanks above-ground or underground?
Aboveground
- For underground tanks, are schematics/drawings available?
Underground tanks are not part of the FMS scope
- Are there available spare ports for sensor installation, or will new ports need to be created (requiring variation orders)? New is required

Dispenser Types

- Are there diesel transfer or bulk flow dispensers on-site?
Yes, bulk flow dispensers are on-site for all bulk storage facilities
- Are these kerbside pumps or STP (Submersible Turbine Pump) systems?
Kerbside pumps
- Are bulk offloading systems available (e.g., 250–500 liters/minute)?
Yes
- Do offloading systems have their own pumps and flow meters, or rely on delivery trucks' equipment?
Yes, they have their own pumps and flow meters

Fuel Offloading Volumes

- What are the average monthly offloading volumes per site (in liters)?
(This will influence flow meter and sensor specifications.)
[Provided as 'TPT Monthly Offloading Volumes' document](#)