



ANNEXURE B: BID PRESENTATION

FOR THE SUPPLY OF MATERIAL HANDLING EQUIPMENT (X2 REACH STACKERS) TO
NEWCASTLE CONTAINER TERMINAL FOR A PERIOD OF 7 MONTHS.



RFQ DESCRIPTION

FOR THE SUPPLY OF MATERIAL HANDLING EQUIPMENT (X2 REACH STACKERS) TO NEWCASTLE CONTAINER TERMINAL FOR A PERIOD OF 7 MONTHS.

RFQ NUMBER : CRAC-JHB-37686

ISSUE DATE : Thursday, 05 May 2022

CLOSING DATE : Thursday, 12 May 2022

CLOSING TIME : 12:00 PM

BID VALIDITY PERIOD : 180 BUSINESS DAYS FROM CLOSING DATE



NOTICE TO BIDDER

- The Bidder must ensure that the correct contact details are provided as TFR may need to communicate after the closing date of this RFQ.
- Ensure that all the RFQ documents are **signed and stamped**.
- Complete the tender document **clearly** and in **black ink / electronically**.
- If mistakes are made – correct properly / legibly with the full signature of Bidder.
- Submit questions if clarity is required
- No copies of the RFQ document should be distributed
- Validity period – 180 Business days from date of closing
- **Ensure that your submissions are properly indexed and referenced for ease of adjudication (see last slide of this presentation).**



RFQ SECTIONS AND ANNEXURES

SECTION 1: SBD1 FORM

SECTION 2: NOTICE TO BIDDERS

SECTION 3: EVALUATION METHODOLOGY, CRITERIA AND RETURNABLE DOCUMENTS

SECTION 4: QUOTATION FORM

SECTION 5: CERTIFICATE OF ACQUAINTANCE WITH RFQ DOCUMENTS

SECTION 6: RFQ DECLARATION AND BREACH OF LAW FORM

SECTION 7: BBEE PREFERENCE POINTS CLAIM FORM

SECTION 8: PROTECTION OF PERSONAL INFORMATION

ANNEXURE A: REACH STACKER SPECIFICATION

ANNEXURE B: BID PRESENTATION

STANDARD TERMS AND CONDITIONS OF CONTRACT



**STEP THREE: MINIMUM THRESHOLD
70 POINTS FOR TECHNICAL CRITERIA**

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	Criteria	Scoring guidelines	%	Prompts of judgement	Bidders Response	<u>Bidders comments</u> (Reference to where evidence can be found in the submission)
1	TECHNICAL COMPLIANCE	All technical requirements can be met as per Annexure A - Specifications One or more requirements cannot be met	40 0	40%	Return a signed off Annexure A – Specification <i>* Each page of Annexure A must be signed off.</i>	
2	MAINTENANCE CALLOUTS	Ability to provide maintenance callouts for repairs on as and when required basis Service not provided	20 0	20%	Provide details of deployment and location of support staff	
3	LOAD TEST CERTIFICATE	Ability to provide valid load test certificate[s] No certificates can be provided	10 0	10%	Provide a copy of load a certificate for similar equipment delivered <i>* Load test certificate also to be provided upon delivery</i>	
4	CALL CENTRE	24/7 in-house call centre for booking of faults 24/7 outsourced call centre No call centre	10 5 0	10%	Provide call centre details and address	
5	LEAD TIME FOR CALL OUTS	≤ 1 hour to respond to terminals 1 to 2 hours to respond to terminals > 2 hours to respond to terminals	10 5 0	10%	Provide call centre details and address <i>* Confirmation will be done based on location to terminals</i>	
6	WARRANTY	Full mechanical warranty > 7 months Full mechanical warranty ≤ 7 months No mechanical warranty	10 5 0	10%	Provide warranty confirmation letter	

STEP THREE: MINIMUM THRESHOLD 70 POINTS FOR TECHNICAL CRITERIA

- Bidders **MUST** complete table **1.3 Step three: Technical criteria** by capturing their response under “**Response and comments**” by using the Scoring guidelines provided and allocate a point for each item.
- **Please ensure to submit proof i.e., Warranty letters, call centre details etc., As per prompts of judgement required for each criteria with your submission to substantiate your scoring.**
- Respondents are to note that Transnet will round off final technical scores
- Bidders **who do don't** meet the prescribed threshold of **70%** will be disqualified from further evaluations.



SECTION 4: QUOTATION FORM



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Price Schedule

I/We quote as follows for the goods/services required, on a "delivered nominated destination" basis, including VAT:

Item No	Description of Item	Period in months	Monthly hours pm per unit	Number of units	TOTAL PRICE [ZAR]
1	45 000kg Reach Stackers (Newcastle) <i>Including one machine wash per month</i>	7	100	1	
2	45 000kg Reach Stacker (Durban) <i>Including one machine wash per month</i>	7	100	1	
TOTAL PRICE, exclusive of VAT:					
VAT 15% (if applicable)					
Discount(s)					
Total Inclusive of VAT (where applicable)					

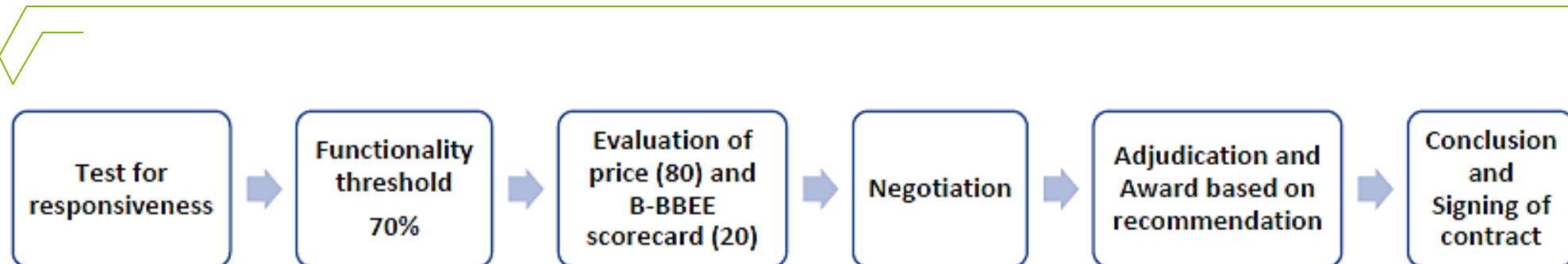
Item No	Description of Item	Number of units	TOTAL PRICE [ZAR]
1	Cleaning of the unit[s] <i>(Not to be included in the total price. Will only be charged per request)</i>	Per event	



EVALUATION METHODOLOGY



EVALUATION METHODOLOGY



1.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

Administrative responsiveness check	RFQ Reference
• Whether the Bid has been lodged on time	
• Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 3
• Verify the validity of all returnable documents	Section 3
• Verify if the Bid document has been duly signed by the authorised respondent	All sections



EVALUATION METHODOLOGY

1.2 STEP TWO: Test for Substantive Responsiveness to RFQ

The test for substantive responsiveness to this RFQ will include the following:

Check for substantive responsiveness	RFQ Reference
<ul style="list-style-type: none"> Whether any general and legislation qualification criteria (excluding preferential procurement) set by Transnet, have been met 	All sections
<ul style="list-style-type: none"> Whether the Bid contains a priced offer 	Section 4 - Quotation Form
<ul style="list-style-type: none"> Whether the Bid materially complies with the scope and/or specification given 	All Sections

1.3 STEP THREE: Minimum Threshold 70 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Criteria	Scoring guidelines	%	Prompts of judgement	Bidders Response	Bidders comments (Reference to where evidence can be found in the submission)

1.4 STEP FOUR: Evaluation and Final Weighted Scoring

a) **Price Criteria** [Weighted score 80 points]:

Evaluation Criteria	RFP Reference
<ul style="list-style-type: none"> Commercial offer 	Section 4



RETURNABLE DOCUMENTS

MANDATORY RETURNABLE DOCUMENTS		Submitted [Yes or No]
SECTION 1: SBD1 Form		
SECTION 4: Quotation Form		
RETURNABLE DOCUMENTS USED FOR SCORING		SUBMITTED [Yes or No]
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 8 of this RFP (Valid B-BBEE certificate or Sworn Affidavit)		
SECTION 3: 1.3 STEP THREE: Minimum Threshold 70% for Technical Criteria		
ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES		Submitted [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement		
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years		
SECTION 3: Evaluation Methodology, Criteria And Returnable Documents		
SECTION 5: Certificate of Acquaintance with RFQ Documents		
SECTION 6: RFQ Declaration and Breach of Law Form		
SECTION 7: B-BBEE Preference Claim Form		
SECTION 8: Protection of Personal Information		

TRANSNET



PROPOSAL SUBMISSION



PROPOSAL SUBMISSION

Section 1, paragraph 3

- Log on to the Transnet eTenders management platform website (<https://www.transnet.net>);
- Click on "TENDERS";
- Scroll towards the bottom right-hand side of the page;
- On the blue window click on "register on our new eTender Portal";
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER" – for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" - to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.

PROPOSAL SUBMISSION

eTender Links



- Transnet SOC Ltd Tenders
- Transnet Port Terminals RFQ/Tenders
- Transnet Freight Rail Tenders
- Register on our new eTender Portal
- User Guide

SIGN IN/REGISTER

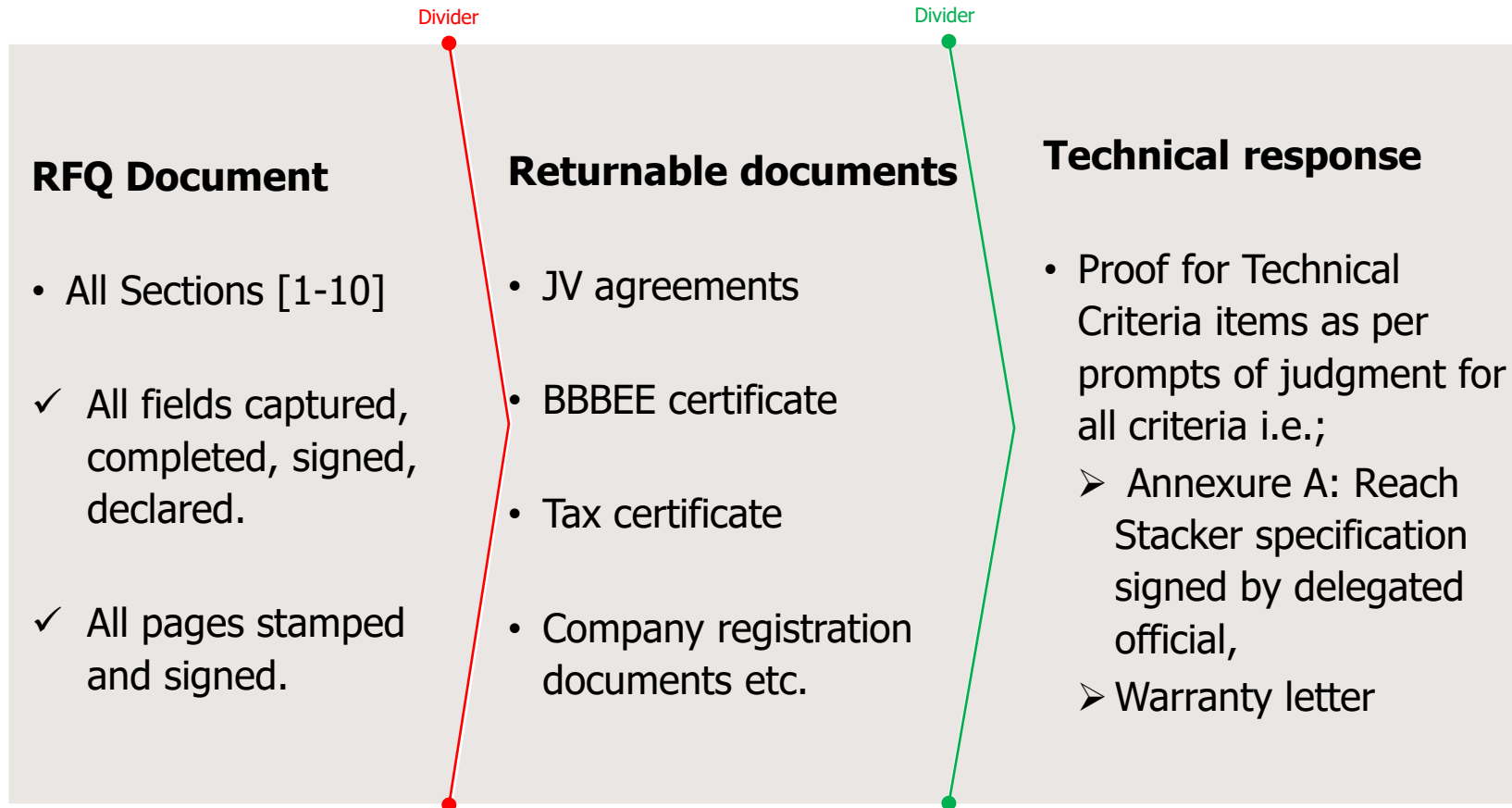
To register or sign in to the Transnet eTender portal for bid submissions

ADVERTISED TENDERS

To view all Transnet tenders

NB: All Transnet Tenders can also be found on **National Treasury E-Tender portal**

Bid Submission structure



A green line graphic consisting of a series of connected line segments forming a jagged, upward-pointing shape.

THANK YOU

