

Clarification Meeting for KZN087:

The Manufacture, Test, Supply and Delivery of estimated quantities of line hardware items (in the category galvanised fabricated steel components) on an 'as and when' required basis for the Central East Cluster (Kwa-Zulu Natal Operating Unit and Free State Operating Unit) for a period of 24 months. The warehouses where delivery is required will be Welkom RDC, Vryheid RDC, New Germany RDC and Empangeni RDC

July 2023



- Review of SAP numbers and SAP items
- Review of the Technical Tender Pack on the Tender Bulletin
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- Technical Tender Evaluation Strategy
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- Contractual Requirements
- Inclusion to the TEAP List
- Important Notes and Tender Submission Mistakes/Errors to Avoid
- Demonstration of AB Schedule and Deviation Schedule and Test Schedule

Review of SAP numbers and SAP items



Review of SAP numbers and SAP items

Item No.	SAP NO.	Description	Uom	Est Quantity
1	0189877	X-ARM:STL;STEEL CHANNEL CROSSARM;	ea	484
2	0175465	PLATFORM,EQUIP.H-POLE 2600mm LG	ea	516
3	0168265	BRACKET ANGL:F;50 MM;2.4 M;5 MM	ea	264
4	0175466	BRACKET ANGL:70 MM;620 MM;70 MM	ea	559
5	0163399	THIMBLE,ROPE:OPEN PATTERN;250 MPA	ea	15471
6	0168553	STRAP,TIE ST GALV 910x50x6	ea	25930
7	0168775	STRAP,TIE ST GALV 701x50x6	ea	168
8	0164312	CLIP:BONDING;WD 40 X LG 50 X THK 2 MM	ea	31719
9	0164313	ANCHOR:KICK PLATE, SOIL	ea	817
10	0168552	BRACKET:POLE TOP	ea	7336
11	0163938	STAPLE,GALVANISED WIRE 40LG X 4 W	ea	6657
12	0164307	BRACKET:STRUT SWIVEL WOOD POLE	ea	436
13	0168525	BRACKET:STRUT	ea	849
14	0165097	BRACKET ANGL:40 MM;505 MM;185 MM	ea	1903
15	0185978	BRACKET:SURGE ARRESTOR	ea	103
16	0164670	BRACKET:STREET LIGHT;FOR WOOD POLES;	ea	197
17	0175857	ADJUSTER:SAG	ea	170

Review of the Technical Tender Pack on the Tender Bulletin



- **1 IMPORTANT - MUST READ - High Level Guide - Technical Requirements**
 - Important notes and pack contents at a high level
- **2 RP_240-143804436_1 - Technical Evaluation Criteria for Eskom Distribution Systems Hardware and Fitting**
 - The technical evaluation strategy and criteria that will be applied to evidence for each SAP number returned.
- **3 Addendum to the TEC - GALVANISED PREFABRICATED STEEL**
 - Specific tender requirements for these items

- **4 DDTs**
- **4 Eskom Standards**
- **5 Technical Schedules**
- **6 Contractual Requirements – Technical**
 - Technical requirements related to contracting

Technical Requirements



- Products offered during the commercial tender process and supplied to Eskom after the contract awarding process **must comply with** the latest revision of the following standards:

→ Refer to 3 Addendum to the TEC - GALVANISED PREFABRICATED STEEL

SAP Numbers in the DDT Range or specific SAP Number	SANS or Applicable International Standards	Eskom Standards	Other Technical Documents
0189877	SANS 121 EN 10025-2	240-75883830	DDT3000
0175465	SANS 121 EN 10025-2 / SANS50025 (replaces SANS1431)	240-75883830	DDT3020 DDT3015 DDT3090
0168265	SANS 121 SANS50025 (replaces SANS1431)	240-75883830	DDT3022
0175466	SANS 121 EN 10025-2 / SANS50025 (replaces SANS1431)	240-75883830	DDT3023 DDT3015

Technical Requirements



0163399	SANS 121 SANS50025 (replaces SANS1431) NRS022	240-75883830	DDT3026
0168553 0168775	SANS 121 SANS50025 (replaces SANS1431)	240-75883830	DDT3031
0164312	SANS 121 SANS50025 (replaces SANS1431)	240-75883830	DDT3033
0164313	SANS 121 EN 10025-2 / SANS50025 (replaces SANS1431) SANS 10162-1	240-75883830	DDT3035 DDT3014
0168552	SANS 10162-1 SANS 121 EN10025-2 / SANS50025 (replaces SANS1431)	240-75883830	DDT3046
0163938	SANS50025 (replaces SANS1431) SANS 675		DDT3129
0164307 0168525	EN 10025-2 SANS 121 SANS 10162-1 SANS50025 (replaces SANS1431)	240-75883830	DDT3150 DDT3015 DDT3082

0165097	EN 10025-2 SANS 121 SANS50025 (replaces SANS1431)	240-75883830	DDT3182 DDT3015 DDT3014
0185978	SANS 121, SANS 32 SANS50025 (replaces SANS1431)	240-75883830	DDT3227
0164670	SANS 121 SANS 10162-1 SANS50025 (replaces SANS1431)	240-75883830	DDT3401
0175857	EN 10025-2 SANS50025 (replaces SANS1431) SANS 121	240-60777474 240-75883830	DDT7042

- Eskom documents are available in the Technical Tender Pack.
- SANS documents are not supplied by Eskom.

Technical Tender Evaluation Strategy



- The evaluation will be conducted per SAP number stated on the Commercial Enquiry i.e. each product must achieve all the requirements as stated in the criteria to be considered further.
 - Evidence must be supplied per SAP number in the tender submission.
- All evidence must be clearly marked or labeled for it to be associated with the correct SAP number.
- **Therefore, submit an evidence pack per SAP number in the technical file.**
- The evaluation will proceed, per SAP number in the following sequence:
 - Level 1 Mandatory Evaluation
 - Level 2 Functional (Scoring) Evaluation
 - Level 3 Sample Evaluation (will be conducted at the discretion of the Eskom Evaluation Team)
 - Level 4 Factory Assessment and Verification (will be conducted at the discretion of the Eskom Evaluation Team)

- Level 1 Mandatory Evaluation
 - Submissions meeting 100% of the Level 1 requirements will proceed to the next level of the technical evaluation.
 - Submissions failing to meet 100% of the Level 1 requirements will be deemed non-responsive (non-compliant); the submission will be disqualified and not evaluated further.

- Level 2 Functional (Scoring) Evaluation
 - The technical criteria set for Level 2 shall be allocated scores. Final scores shall be stated in percentage terms.
 - The Level 2 Threshold is 90.00%.
 - Submissions meeting 90.00% of the Level 2 requirements will proceed to the next level of the technical evaluation.
 - Submissions failing to meet 90.00% of the Level 2 requirements will be deemed non-compliant; the submission will be disqualified and not evaluated further.

- Where clarifications are required, the rules as per 32-1034 are to be applied and no tender is to be made responsive via the clarification process.

- Level 3 Sample Evaluation (will be conducted at the discretion of the Eskom Evaluation Team)
 - Further details are contained in *RP_240-143804436_1 - Technical Evaluation Criteria for Eskom Distribution Systems Hardware and Fitting, page 6 of 15.*
 - The product sample assessment shall be undertaken, only if the Level 2 threshold is met.
 - Samples will be requested by the Buyer. Do not submit samples with the tender pack.

- Level 4 Factory Assessment and Verification (will be conducted at the discretion of the Eskom Evaluation Team)
 - Further details are contained in *RP_240-143804436_1 - Technical Evaluation Criteria for Eskom Distribution Systems Hardware and Fitting, page 6 of 15.*
 - Submissions satisfying the Level 3 requirements shall be considered for the Level 4 Factory Assessment and Verification.

Level 1 Mandatory Criteria and Returnable



- The mandatory criteria states the requirements, and the evidence that is associated with the criteria must be included in the tender file and the evidence must demonstrate compliance to each criterion.
 - If the evidence is not in the tender file, the submission will be deemed non-responsive.
 - If the evidence is not compliant with the relevant criterion, the submission will be deemed non-responsive.

- The final outcome of the mandatory evaluation shall determine if the submissions will proceed.
 - Submissions meeting 100% of the Level 1 requirements will proceed to the next level of the technical evaluation.
 - Submissions failing to meet 100% of the Level 1 requirements will be deemed non-responsive; the submission will be disqualified and not evaluated further.

Level 1 Mandatory Criteria and Returnable



No	Criteria	Mandatory	Returnable (Evidence)
1	Completed and signed Technical A&B Schedules for each SAP number stated on the enquiry	Y	<p>Returnable: Completed and signed Technical A&B Schedules per SAP number</p> <p>Notes: The A&B Schedule documents will be provided by Eskom. Each SAP number will require the submission of its respective schedule. The SAP number must be stated on the schedule. Evidence for any other SAP number will not be accepted.</p> <p>This schedule is considered completed when the Supplier includes the product specific information into the Schedule B column for all criteria.</p> <p>Schedules will be considered incomplete if any criteria in Column B is returned blank or with non-technical responses such as “N/A”, “TBD”, “Will be submitted later” etc.</p> <p>Specific deviations to the Schedule A requirements are to be clearly stated in the Deviation Schedule with details related to the deviation and motivation for Eskom to consider a concession.</p>
2	Completed and signed Deviation Schedules for each SAP number stated on the enquiry	Y	<p>Returnable: Completed and signed Deviation Schedules per SAP number</p> <p>Notes: The Deviation schedule shall be provided by Eskom. Each SAP number shall require the submission of its respective deviation schedule. The SAP number must be stated on the schedule. Evidence for any other SAP number will not be accepted.</p> <p><u>If no deviations exist then none need to be listed, however the evidence of the Deviation Schedule must still be signed and submitted with a “nil” record.</u></p> <p>Deviations stated on the Deviation Schedule may relate to deviations stated on the Technical A&B Schedule or deviations to the testing requirements stated in the Test Report Schedule.</p>

Level 1 Mandatory Criteria and Returnable

3	Complete and approved (signed) Manufacturer Drawings for each SAP number stated on the enquiry	Y	<p>Returnable: Completed and approved (signed) Manufacturer Drawings per SAP number</p> <p>Notes: The drawings must be provided for each unique SAP number. The SAP number may be stated on the drawing or the document title can describe the product. The drawings must have the Manufacturer's name included.</p> <p>"Approved" means there is an approval signature on the drawing. Evidence for any other SAP number will not be accepted.</p>
4	Completed and signed Test Report Schedules for each SAP number stated on the enquiry	Y	<p>Returnable: Completed and signed Test Report Schedules per SAP number</p> <p>Notes: The Test Schedule Template will be provided by Eskom. Each SAP number will require the submission of its respective test schedule. The SAP number is stated on the schedule. Evidence for any other SAP number will not be accepted.</p> <p>Test Schedules will be considered incomplete if any test report number is left blank. If the test report is not available (e.g. the specific test has not been executed on the specific product) then state "Not Available".</p> <p>Where "Not Available" is stated, this deviation (per test) is to be clearly stated in the Deviation Schedule with details related to the deviation and motivation for Eskom to consider a concession for the testing requirements.</p>

Level 2 Scoring Criteria and Returnable



- Each submission will start the evaluation with a score of 0 (zero) and scores will be accumulated during the evaluation.
- The threshold is **90.00%**.
- Submissions meeting 90.00% of the Level 2 requirements will proceed to the next level of the technical evaluation.
- Submissions failing to meet 90.00% of the Level 2 requirements will be deemed non-compliant; the submission will be disqualified and not evaluated further.

No	Criteria	Maximum Score	Weight in %
1	Completeness and compliance of the evidence stated in the Schedule B column of the Technical A&B Schedules	5	20
2	Completeness and compliance of Manufacturer's Drawings to the Eskom standards as stated in the schedule and Buyer's Guide Document.	5	15
3	Completeness of Testing Evidence Reports	5	15
4	Compliance of Testing Evidence	5	50
	Total	20	100%

<p>All evidence stated below will be scored. Positive marking applies. All returns must be submitted at tender closing and cannot be requested or submitted after tender closing.</p>			
<p>Completeness and Compliance of Schedule B evidence</p>			
No	Criteria	Maximum Score	Scoring Method
1	Completeness and compliance of the evidence stated in the Schedule B column of the Technical A&B Schedules	5	5 – Fully Compliant 4 – Compliant with qualifications 2 – Non-Compliant 0 – Deficient or non-responsive
<p>Positive marking will be applied as follows:</p> <ul style="list-style-type: none"> • Full points will be awarded for fully compliant submissions. “Fully compliant” means that the evidence stated in the Schedule B column of the Technical A&B Schedule complies with specified requirements in Schedule A; there are no deviations, omissions or incomplete/blank/irrelevant responses. • 4 points will be awarded if the submission demonstrates compliance to higher risk criteria (e.g. mechanical and electrical criteria, coupling requirements, corrosion protection) however there are deviations on some lower risk criteria (e.g. general and packaging) and these deviations are noted on both the Technical A&B Schedule and the Deviation Schedule and the deviation is accepted by Eskom. • 2 points will be awarded if the submission shows certain deviations to mechanical and/or electrical criteria and these deviations are noted on both the Technical A&B Schedule and the Deviation Schedule and the deviations are accepted by Eskom. • 0 points will be awarded if the evidence is completely non-compliant, significantly deficient, if deviations have not been noted on the deviation schedule or if deviations are noted on both the Technical A&B Schedule and the Deviation Schedule and the deviation is not accepted by Eskom. 			

<p>All evidence stated below will be scored. Positive marking applies. All returns must be submitted at tender closing and cannot be requested or submitted after tender closing.</p>			
<p>Completeness and Compliance of the Manufacturer's Drawings</p>			
No	Criteria	Maximum Score	Scoring Method
2	<p>Completeness and compliance of Manufacturer's Drawings to the Eskom standards as stated in the schedule and Buyer's Guide Document.</p>	5	<p>5 – Fully Compliant 4 – Compliant with qualifications 2 – Non-Compliant 0 – Deficient or non-responsive</p>
<p>The following drawing elements will be evaluated:</p> <ul style="list-style-type: none"> • Detailed Drawing Title • Drawing Number • Revision Number • Revision Date • Dimensions and/or tolerances if applicable (in compliance to the Technical Schedule) • Markings (in compliance to the Technical Schedule) • Manufacturer's Name • Approved with signature and date <p>Positive marking will be applied as follows:</p> <ul style="list-style-type: none"> • Full points will be awarded for fully compliant submissions. Fully compliant means that the evidence required is identifiable on the drawing submitted and it meets the required Eskom standard. • 4 points will be awarded if the submission demonstrates compliance to most criteria ($\geq 50\%$ i.e. 4 or more) however there are deviations/omissions on some criteria. • 2 points will be awarded if the submission shows deviations or omissions for most ($> 50\%$ i.e. 5 or more) criteria. • 0 points will be awarded if the evidence is completely non-compliant. 			

All evidence stated below will be scored. Positive marking applies. All returns must be submitted at tender closing and cannot be requested or submitted after tender closing.			
Completeness of Testing Evidence Reports			
No	Criteria	Maximum Score	Scoring Method
3	Completeness of Testing Evidence Reports	5	5 – Fully Compliant 4 – Compliant with qualifications 2 – Non-Compliant 0 – Deficient or non-responsive
<p>This criterion is evaluated in two parts. The evaluation must proceed in the correct sequence (i.e. 3.1 then 3.2). Completeness of Testing Evidence Reports means:</p> <p style="margin-left: 40px;">3.1. The full set of test reports as required by the Test Report Schedule issued by Eskom are submitted as evidence. AND</p> <p style="margin-left: 40px;">3.2. The test reports contain all relevant information as stated by this criterion.</p> <p>3.1 The set of test reports is considered complete if:</p> <p style="margin-left: 40px;">a) All tests stated with Test Report Numbers in the Test Report Schedule have a corresponding test reports contained in the submission, AND</p> <p style="margin-left: 40px;">b) Where any test is stated as "Not Available", the details related to the test requirement deviation and motivation are included on the Deviation Schedule and Eskom allows a concession for the testing requirements.</p> <p>Positive Marking will be applied as follows:</p> <ul style="list-style-type: none"> • If all the required test reports are contained in the submission, or concessions are allowed for tests that are not available, then the evaluation will move immediately to the next step (i.e. 3.2) • If the required test reports are not included in the submission, or if concessions are not allowed then a score of 0 will be immediately awarded for this criterion. In this case, the full testing requirement is not met, and therefore submission cannot meet the requirements of criterion 4 i.e. compliance of testing evidence to the full extent of the stated testing criteria. Therefore a score of 0 will be immediately awarded for criterion 4. 			

3.2. Test report content will be considered complete if the following is stated in the report:

- The test facility at which the test was conducted
- The product that was tested
- The standards against which it was tested
- The test name/details
- The test result/outcome
- Date of test/Date of report issue

All test reports must comply. Individual test reports per test requirement as well as consolidated test reports containing all the test results will be accepted.

Positive marking will be applied as follows:

With consideration of all test reports as a singular, consolidated reports (i.e. this scoring does not need to be repeated for each test, but for the testing evidence as a whole):

- 5 points will be awarded for fully compliant submissions. Fully compliant means that the evidence stated in the details of the criteria above have been met.
- 4 points will be awarded if the submission demonstrates compliance to most criteria ($\geq 50\%$ i.e. 3 or more) however there is missing information for some criteria.
- 2 points will be awarded if the submission has missing information for most ($> 50\%$ i.e. 4 or more) criteria.
- 0 points will be awarded if the evidence completely non-compliant.

All evidence stated below will be scored. Positive marking applies.			
All returns must be submitted at tender closing and cannot be requested or submitted after tender closing.			
Compliance to Testing Requirements			
No	Criteria	Maximum Score	Scoring Method
4	Compliance of Testing Evidence	5	5 – Fully Compliant 0 – Deficient or non-responsive
Test reports will be considered compliant if the report conclusion indicates compliance to the testing standard requirements and the acceptable results as stipulated in those standards.			
Positive marking will be applied as follows:			
<ul style="list-style-type: none">• 5 points will be awarded for fully compliant submissions or where concessions are offered to allow previous (but acceptable) revisions/versions of testing standards or equivalent (but acceptable) international testing standards. Fully compliant means that all test reports have conclusions stating compliance for all tests conducted.• 0 points will be awarded if any or all the test results are non-compliant.			

Level 3 Sample Criteria and Returnable



Compliance to Measureable Technical Standards			
No	Criteria	Maximum Score	Scoring Method
1	Compliance of the Manufactured product to the measurable standards included in the Technical A&B Schedules and the Manufacturer's drawings included in the submission.	5	5 – Fully Compliant 0 – Deficient or non-responsive
<p>The specific requirements for the purpose of the evaluation will be sourced from the Technical A&B Schedules and Manufacturer's Drawings per SAP number.</p> <p>Positive marking will be applied as follows:</p> <ul style="list-style-type: none">• 5 points will be awarded for fully compliant submissions. Fully compliant means no deviations from the specified criteria were identified.• 0 points will be awarded if the sample is non-compliant.			

- The Level 3 Threshold is 100%. Full compliance to the technical standards included in the criteria is critical due to the high risk introduced by non-compliance.
- Submissions meeting 100% of the Level 3 requirements will proceed to the next level of the technical evaluation.
- Submissions failing to meet 100% of the Level 3 requirements will be deemed non-compliant; the submission will be disqualified and not evaluated further.

Level 4 Factory Assessment and Verification



Compliance to Factory Assessment and Verification Criteria			
No	Criteria	Maximum Score	Scoring Method
1	Compliance to Factory Assessment and Verification Criteria	5	5 – Fully Compliant 4 – Compliant with qualifications 2 – Non-Compliant 0 – Deficient or non-responsive
<p>The specific requirements for the purpose of the evaluation will be sourced from the Factory Assessment and Verification checklist prepared by the Factory Evaluation Team.</p> <p>Positive marking will be applied as follows:</p> <ul style="list-style-type: none">• 5 points will be awarded for fully compliant production facilities. Fully compliant means no deviations from the factory evaluation criteria were identified.• 4 points will be awarded if the production facility demonstrates compliance to defined criteria however there are deficiencies that are considered by the Factory Evaluation Team to be low risk criteria.• 2 points will be awarded if the production facility demonstrates deviations to most criteria.• 0 points will be awarded if the production facility is completely non-compliant or declines to participate in the Factory Assessment and Verification.			

- The Level 4 Threshold is 80.00%.
- Submissions meeting 80.00% of the Level 4 requirements will be awarded a result of Fully Compliant or Compliant with Qualifications, as determined by the Technical Evaluation Team.
- Submissions failing to meet 80.00% of the Level 4 requirements will be deemed non-compliant; the submission will be awarded a result of non-compliant.

Addendums - GALVANISED PREFABRICATED STEEL



- 3 Addendum to the TEC - GALVANISED PREFABRICATED STEEL

SAP Number	Description
All	<p>Type Test requirements for galvanising as per SANS 121.</p> <p>The following evidence will be accepted:</p> <ul style="list-style-type: none"> • A type test report demonstrating testing and compliance of the galvanising on the test sample. • Or A QC test report from a batch previously manufactured, showing compliance of the galvanising. • Or A SABS certificate issued to the galvaniser confirming the Permit to Apply the SABS Marking in compliance with SANS121.
All	<p>Where accredited test facilities are not able to perform the required test, then in-house tests may be considered as an alternative at Eskom's discretion.</p> <p>The OEM shall retain legal accountability and liability for the design integrity of the product where in-house tests have been applied for compliance testing.</p>
All	<p>Where items were not submitted for testing at accredited test facilities, and test reports are not available for the visual examination, dimensional and material verification, then in-house tests may be considered as an alternative at Eskom's discretion.</p>
All	<p>Where hardness testing is required:</p> <p>Requirement is that the hardness reading must not exceed 320.</p>

- 3 Addendum to the TEC - GALVANISED PREFABRICATED STEEL

All	Where Impact Testing (Charpy V-Notch Testing) is required: The test is to be performed at 0 degC and the minimum impact required is 27 Joules.
All	Where the device includes a hump back split pin: The test requirements are stated in Eskom standard: 240-75883164, section 3.2. The mechanical test must comply to clauses 3.2.4, 3.2.4.1 and 3.2.4.2 and the test report must reflect the relevant details accordingly. Deviations from the test requirements must be stated on the deviations schedule.
All	Material grades stated in W or WA designations will be converted to steel grades ranging from S185 to E360 as per 240-75883830.
All	Level 3 – Sample Evaluation – will be conducted at the discretion of the Eskom Evaluation Team.

Contractual Requirements



- **RESOLUTION OF TECHNICAL DEVIATIONS:**
- Deficiencies identified during the tender evaluation (level 2 and 3) or Factory Assessment and Verification Criteria (level 4) must be addressed prior to contracting.
- A detailed report of the deviations will be provided to the supplier by Eskom. The supplier will be required to respond to the report in writing and/or with samples and/or other evidence as indicated on the report.
- The time allowed for resolving the deviations will be 2 calendar weeks from the date of communication of the requirements. A response is to be received no later than the deadline stipulated.
- If the requirements are not satisfied, the supplier will not be awarded on the contract.

- **PRODUCTION SAMPLE TESTING**

- The tenderer is responsible to ensure sample testing is performed where required. This includes testing as per 240-75883830 3.2.2 Mechanical Properties.
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Inclusion to the TEAP List



- Refer to 240-170001064 on the Tender Bulletin
 - Eskom reserves the right to place the technically compliant products on the product database upon it meeting the threshold set for technical/functional evaluation.
 - Eskom reserves the right not to perform a technical/functional evaluation on a product that has been added to the product database as this product has previously been found to be technically compliant.
 - TEAP = Technically Evaluated and Accepted Products
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Important Notes and Tender Submission Mistakes/Errors to Avoid



- Previous approvals, contracts or submissions will not be referenced in this tender. All required information and evidence must be submitted, and the tender must be responded to in a manner that does not rely on previous knowledge or usage by Eskom. Failure to do so may result in deficient submissions that may be deemed non-responsive.
- Only use the AB Schedules issued with this tender. Use of alternate AB Schedule versions may result in deficient submissions that may be deemed non-responsive.
- Ensure all the pages of the AB Schedule are submitted. Incomplete submissions will be deemed non-responsive.
- Deviations from Eskom stipulated requirements must be recorded on the deviation schedule. This includes deviations from Schedule A, deviations on the drawings or deviations related to testing.
- Significant deviations from dimensions that affect application may result in points not being awarded. Deviations on each item shall be evaluated on its merits.
- Where tolerances are not mentioned on Eskom DDTs, Eskom will assess any dimension deviation based on application and if the deviation exceeds what can be used in application, then this will be treated as a significant deficiency.
- Significant deviations from the DDT profile or general layout that affect application may result in points not being awarded or may be treated as a significant deficiency.

- Details contained within all evidence must match. That is, the details contained in the AB schedule must match the OEM drawing and the Test Reports. Where details do not match across all related evidence (for example, dimensions, or OEM names, or Product Codes or Material Grades) this may result in the tender being deemed non-responsive or points may not be awarded.
- Products offered at a lower material grade than stipulated will be treated as a significant deficiency.
- Where test procedures do not conform to current/referenced standards, the evaluators will consider acceptance at their discretion.
- Where testing is done in-house, the evaluators will consider acceptance at their discretion.
- Where the samples used for testing deviate in design or material from the products offered in the tender, then this will be treated as a significant deficiency.
- Where test reports indicate a failed result, and there are no subsequent reports that demonstrate a passed result, the failed result is a deviation from the tender requirements and must be explained further on the deviation schedule. The evaluators will consider acceptance at their discretion.

Demonstration of AB Schedule and Deviation Schedule and Test Schedule



Schedule from Tender Pack



Conclusion