

RFP 116/2026

ANNEXURE A1: PRICING SCHEDULE

DESCRIPTION	Rate/hour	Hours	Total (Incl. Vat)
Lead Advisor/ Technical Expert: Experience in leading bankable feasibility studies and business cases development and review for project development and funding access/ achieving financial close. Proven track record of leading and managing multi-disciplinary teams in projects.			
Real Estate Economist: Experience in applying economic principles, data analysis, and modelling to real estate markets to understand, predict, and influence trends in property supply, demand, and valuation			
Real Estate Valuer: Experience in undertaking impartial and expert review and opinion on the monetary value of real estate, including property inspections and market analysis and research			
Legal and Regulatory Expert Relevant experience: Professional Registration with the Legal Practice Council			
Financial Modeller/Structuring Relevant experience in structuring funding models, cash flow statements, risk allocation and forecasting			
PPP/Public Finance Expert: Relevant experience in Public Private Partnership legislative requirements and procedures as per the National Treasury regulations.			

Deliverable	Rand Values	% Percentage
Market Engagement Outcome Report		
A diagnostic and synthesis report that will set out findings from the RFI		
A draft asset register with preliminary core/non-core classifications and optioneering		
Analysis report on SAPO procurement policies highlighting alignment with PFMA and Treasury Regulations		
Business Case outlining the key findings, gaps, propose funding strategies/sources and recommendations for the way forward		
Comprehensive Project Implementation Plan		
Indicative costing model		
Total		100%

Deliverables completed per the remuneration schedule will be approved by the Project Procurement Committee (PSC) under the leadership of the Project Lead, after which invoices may be submitted for payment as per the remuneration schedule. The DBSA will pay within 30 days of receiving the approved invoice.