

SUPPLIER DEVELOPMENT AND LOCALISATION REQUIREMENTS (SD & L)

Annexure: Supplier Development, Localisation and Industrialisation (SD & L)

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|-----------------------------------|--|
| Business Unit | Eskom Generation Komati Power Station |
| Description/ Scope of Work | For the cleaning of dams and disposal of sludge on an "as-and-when" required basis at Komati Power Station |
| Duration of the Project | 06 months |
| Name of Buyer | Girly Mahlangu |

Section 1: Pre-qualification Criteria for Preferential Procurement

EME/QSE & LME's that are Level 1 –3 B-BBEE Compliant entities.

Mandatory Returnable

- Sworn Affidavit for either EME or QSE signed by both Deponent and Commissioner of Oath
- B-BBEE Certificate issued by SANAS accredited verification agencies for companies that qualify to submit

Note: Tenderers who fail to submit EME/QSE Affidavit on tender deadline will NOT qualify for further evaluation and will be disqualified.

The following must be considered when it comes to validity of Affidavits;

Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the director, owner or member must be indicated in order to know that person is duly authorised to depose of an affidavit. (Mark the applicable option).
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. (No blank spaces to be left).
- Indicate total revenue for the year under review and whether it is based on audited financial statements or management account. (Mark the applicable option).
- Financial year end as per the enterprise's registration documents, which was used to determine the total revenue. (Financial year end to be stipulated by day/month/year).
- B-BBEE Status level. An enterprise can only have one status level. (Tick applicable level)
- Empowering supplier status must be indicated. For QSEs, the deponent must select

the basis for the empowering supplier status.

- Date deponent signed and date of Commissioner of Oath must be the same. (The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

If the relevant documentation/information as stipulated in the enquiry is not submitted and/or in case of a B-BBEE Sworn Affidavit does meet the above key requirements; said tenders will be disqualified.

Local content & Production:

The Local content target for this tender is set at 100% and it is further indicated that there are no commodities or materials needed for the execution of this project that are part of the designated sectors declared by DTI. That is, the Local content target does not have a mandatory threshold and should any of the recommended tenderer fail to meet the Eskom's target, this will form part of the negotiation and part of the contract once agreed upon

| Local Procurement Content | Eskom Target | Tenderer Proposal |
|----------------------------------|---------------------|--------------------------|
| Local Procurement Content | 100% | |

Job Creation:

Create jobs for local people targeting Youth from the surrounding communities of Komati Power Station and Nkangala District Municipality.

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|--|--|
| Number of jobs to be created as a result of this contract | |
| Number of jobs to be retained as a result of this contract | |

Annex C

Local Content Declaration - Summary Schedule

| | | | |
|------|---------------------------|------|----|
| (C1) | Tender No | | |
| (C2) | Tender description | | |
| (C3) | Designated product(s) | | |
| (C4) | Tender Authority | | |
| (C5) | Tendering Entity name | | |
| (C6) | Tender Exchange Rate | Pula | EU |
| (C7) | Specified local content % | | |

Note. VAT to be excluded from all calculations

[illegible]

Signature of tenderer from Annex B

Date _____

(C20) Total tender value

(C21) Total Exempt imported content

(C22) Total Tender value net of exempt imported content

(C23) Total Imported content:

{C24} Total local content

(C25) Average local content % of tender

Annex E

Local Content Declaration - Supporting Schedule to Annex C

| | | |
|------|-----------------------|--|
| (E1) | Tender No. | |
| (E2) | Tender description: | |
| (E3) | Designated products | |
| (E4) | Tender Authority: | |
| (E5) | Tendering Entity name | |

Note: VAT to be excluded from all calculations

| Local Products (Goods, Services and Works) | Description of Items purchased | Local suppliers | Value |
|---|---|-----------------|-------|
| | (E6) | (E7) | (E8) |
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| | (E9) Total local products (Goods, Services and Works) | | |

(E10) **Manpower costs** (Tenderer's manpower cost)

(E11) **Factory overheads** (Rental, depreciation & amortisation, utility costs, consumables etc)

(E12) **Administration overheads and mark-up** (Marketing, insurance, financing, interest etc)

(E13) Total local content

This total must correspond with Annex C - C24

Signature of tenderer from Annex B

Date