

The bidder must complete pricing schedule in full in the format provided.

PRICING SCHEDULE (Revenue Share)

PROJECT COST STRUCTURE

NAME OF BIDDER / SUPPLIER.....

Name of Bidder

Offer Valid for **one hundred and eighty (180) days** from the closing date of bid.

Product:	Description:	SAPO Percentage Revenue Share (%): (Split is difference between SAPO selling price (excl VAT) and bidders cost including margin)			
		1 Year Certs		3 Years Certs	
		Unit Price (R)	Revenue Split (%)	Unit Price (R)	Revenue Split (%)
Digital certificates Class 2	Medium assurance 1024 bit certificates that are for standard commercial use signing and encrypting email				
Digital certificates Class 3	High assurance, closed community certificates for commercial use. authenticate users within their own closed user groups (staff and/or customers)				
Digital certificates Class 4 (Advanced Electronic Signature)	Certificates for users and organization's that wish to transact and communicate with clear legal status. Signing and email encryption				
Standard SSL Certificates	SSL Certificates are used for server authentication, confidentiality encryption and client authentication when communicating with other servers (SSL Server Certificates) Strong authentication, message integrity, and confidentiality encryption when communicating with Electronic Data Interchange (EDI Certificates).				
SAN/UC Subject	Need to secure multiple domains with a single SSL certificate? The Post Office Trust Centre Subject Alternative Name				

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		1 Year Certs		3 Years Certs	
		Unit Price (R)	Revenue Split (%)	Unit Price (R)	Revenue Split (%)
Alternative Name SSL Certificates	(SAN) certificates are the answer. These SAN SSL Certificates are mostly used for Unified Communications in Microsoft Exchange 2007 and Office Communications 2007 (and later) servers. They can also be used anywhere else where multiple domains are required				
Wildcard SSL Certificates	Need to secure multiple sub domains with a single certificate? The Post Office Trust Centre Wildcard SSL Certificates are the answer. The only requirement is that the second level subdomain must be in your control. For example a certificate issued to *.myCompany.com can be used to secure the following subdomains: www.myCompany.com ftp.myCompany.com mail.myCompany.com				

1. The bidder warrants that the pricing quoted above is free of any errors or omissions and that he/she is able to deliver the scope of work on the prices quoted.
2. The bidder must bid/quote for all items in the pricing schedule. It is compulsory that the pricing schedule be completed fully and correctly.
3. Bidders will not be requested to correct the prices after the closing of the bid. Incomplete pricing will be deemed as a non-responsive bid and will not be considered in the evaluation process.

DECLARATIONS

I, _____, hereby understand the terms and conditions and declare that the information provided above is correct.

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SIGNATURE OF BIDDER

.....
NAME IN CAPITALS