

REQUEST FOR INFORMATION



The purpose of this **Expression of Interest / Request for Information (RFI)** is to identify possible suppliers with the specialized capabilities, that will be able to supply A-Darter Missile Container product to Denel Dynamics as indicated in this document.

Denel Dynamics, **a division of Denel SOC Ltd**, an innovative leader in advanced systems technology. Our core business includes tactical missiles, precision guided weapons, unmanned aerial vehicle systems. Our products are designed, developed and manufactured in South Africa. Denel Dynamics is a strategic partner of the South African National Defence Force.

RFI Reference Number	06187-00000-502-001-01: REQUEST FOR INFORMATION: A-DARTER MISSILE CONTAINER: SANDF
Denel Dynamics, a division of Denel SOC Ltd	Address: Nelmapius Drive, Centurion, Pretoria Websites: www.deneldynamics.co.za / www.denel.co.za
Description of RFI:	To manufacture reusable, operational packaging system to accommodate and protect one fully assembled missile. The container protects the missile during transportation, handling and storage.
Issue date of RFI:	Wednesday, 19 November 2025
RFI supporting documents (If applicable):	On request, an internet cloud link will be sent to suppliers to download applicable RFI supporting documents.
Compulsory onsite briefing:	None.
RFI closing date and time:	Tuesday, 09 December 2025, 11H00
Suppliers should ensure that information is delivered timeously and to the correct email address (reflected on the cover page of this RFI document). If the information is late, it will not be considered for evaluation.	
Denel Dynamics may seek clarification from and enter into discussions with any or all of the Suppliers in relation to their RFI information provided. Denel Dynamics may use the information obtained when clarification is sought or discussions are held in interpreting the RFI information and evaluating the cost and risk of accepting the RFI information. Failure to supply clarification to the satisfaction of Denel Dynamics may render the RFI information liable to disqualification.	
RFI delivery e-mail address:	procadmin@deneldynamics.co.za
RFI enquiry email address:	
ALL RFI RESPONSES MUST BE COMPLETED USING THE ENGLISH LANGUAGE	

CONTENTS

- SECTION 1:** DEFINITIONS
- SECTION 2:** OVERVIEW OF REQUIREMENT
- SECTION 3:** INFORMATION REQUESTED
- SECTION 4:** RESPONSE EXPECTATIONS
- SECTION 5:** RFI CLARIFICATION

ANNEXURES

- ANNEXURE A:** SUPPLIER DETAILS
- ANNEXURE B:** SUPPLIER REFERENCES
- ANNEXURE C:** COMPULSARY AND SUPPLIER SUPPORTING DOCUMENTS
- ANNEXURE D:** SUPPLIER DECLARATION
- ANNEXURE E:** RFI IMPORTANT INFORMATION

SECTION 1: DEFINITIONS

- 1.1 SOC means State Owned Company, as defined by the Companies Act;
- 1.2 Compulsory documents means the list of compulsory schedules and documents set out in annexure C;
- 1.3 SARS means the South African Revenue Service;
- 1.4 GCU means Ground Control Unit.
- 1.5 RFI means Request for information.

SECTION 2: OVERVIEW OF REQUIREMENT

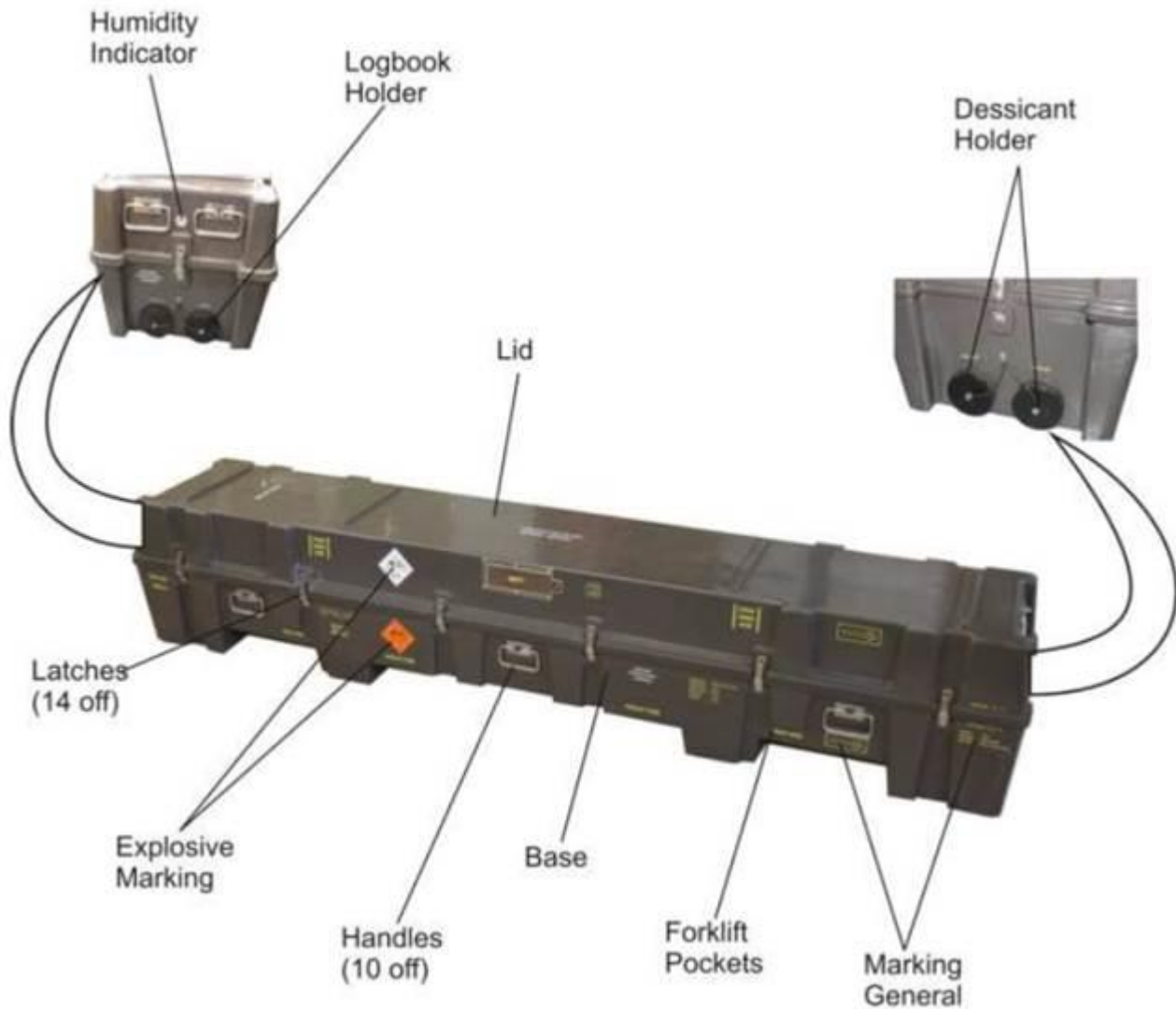
Denel Dynamics is a supplier of Conventional Missile Systems, Unmanned Aerial Vehicles (UAV) and defence related solutions.

The purpose of this RFI document is to identify potential suppliers that possess the relevant knowledge and previous experience to manufacture reusable, operational packaging system to accommodate and protect one fully assembled missile. The container protects the missile during transportation, handling and storage.

The following are the material and finishing process for container box and lid:

- Main structure is manufactured from fibreglass composite materials
- Three layers of 450 g/m² Chop Strand Material (CSM).
- ISO laminating resin.
- Glass to resin ratio 1: 2, 5 by mass.
- Outside finish – Vinyl Esther Resin (VER) gel coat 0.75 mm thick; pigment colour – Matt
- Service Brown, in accordance with BS 381C
- Service Brown in
- accordance with BS 381C
- MIL-STD-810F Environmental Engineering and Laboratory Tests.
- MIL-STD-1472D Human Engineering Design Criteria for Military Systems, Equipment and Facilities.
- DEF STAN 00-35/Part 4 Environmental Handbook for Defence Material Natural Environment, Issue 3.
- SANS 10229 South African National Standards: Packing of Dangerous Goods for Land and Rail Transport in South Africa.
- Any other project related documentation will be provided upon signing the NDA and the conclusion of supplier audit by both Denel & Armscor.

SECTION 3: INFORMATION REQUESTED



Application

The container is a reusable, operational packaging system to accommodate and protect one fully assembled missile. Containers for different types of missiles, e.g. operational, training/acquisition and practice inert missiles, have identical characteristics and only differ with respect to their individual identification marking. The container protects the missile during transportation, handling and storage. The missile container is compatible with any of the different missile types.

REQUEST FOR INFORMATION



SECTION 4: RESPONSE EXPECTATIONS

ACCEPTANCE INSPECTION CHECKLIST

CONTAINER INSPECTION	TASKS	QUALITY ASSURANCE	REMARKS
Container Box	A. Check for cracks b. Check for secureness of attaching parts. c. Check colour of box.		
Container Lid	a. Check for damage to lid. b. Check for secureness of attaching parts. c. Check for colour of lid.		
Container Lid/Box Seal	a. Check seal for damage. b. Check seal adhesion.		
Logbook Holder	a. Inspect secureness of holder. b. Check holder lid for secureness. c. Check cable for damage.		
Desiccant Holder	a. Inspect secureness of holder. b. Check holder lid for secureness. c. Check cable for damage.		
Container Handles	a. Inspect secureness of handles. b. Check screws for secureness. c. Check plastic handle support for secureness		
Container Latches	a. Inspect secureness of latches and strikes. b. Check screws for secureness		
Container Marking	a. Inspect secureness of labels. b. Check adhesion of labels.		
Humidity Indicator	a. Check for presence of humidity indicator. b. Inspect for secureness of humidity indicator.		
Box and Lid Inserts	a. Check inserts for damage. b. Inspect for secureness of all inserts.		

SECTION 5: RFI CLARIFICATION

Detailed information regarding the supply of A-Darter Missile Container product operational packaging system to accommodate and protect one fully assembled missile will be made available to interested bidders.

Work package:

REQUEST FOR INFORMATION



ANNEXURE A: SUPPLIER DETAILS

The following particulars must be furnished and where required supplier must provide supporting documentations. **Failure to do so may result in supplier RFI being disqualified.**

COMPANY NAME:	
POSTAL ADDRESS:	
STREET ADDRESS:	
CONTACT PERSON (FULL NAME):	
E-MAIL ADDRESS:	
TELEPHONE NUMBER:	
FAX NUMBER:	
WEBSITE / COMPANY PROFILE: <i>Supplier must submit website address and if no website company profile detailing core business.</i>	Compulsory – submitted with this RFI
TAX CLEARANCE STATUS: <i>Supplier must submit tax reference number and SARS good standing tax pin for verification. Supplier must be tax compliant when submitting RFI proposal.</i>	Compulsory – submitted with this RFI
B-BBEE STATUS: <i>Supplier to submit Affidavit or B-BBEE certificate that is still valid.</i>	Compulsory – submitted with this RFI
REGISTERED WITH THE NATIONAL TREASURY CENTRAL SUPPLIER DATABASE (CSD). <i>Supplier to submit detailed CSD report that includes verified banking details.</i>	Compulsory – submitted with this RFI
SUPPLIER SALES CONDITIONS	Compulsory – submitted with this RFI
HOW LONG IN BUSINESS:	
HOW MANY EMPLOYEES:	
FULL NAME OF AUTHORISED REPRESENTATIVE:	
CAPACITY IN WHICH AUTHORISED REPRESENTATIVE SIGNS:	
SIGNATURE OF AUTHORISED REPRESENTATIVE:	
DATE OF SIGNATURE	
Does supplier have a valid National Conventional Arms Control (NCAC) permit in place?	YES ☐ NO ☐

REQUEST FOR INFORMATION



ANNEXURE B: SUPPLIER REFERENCES

Supplier to provide references (maximum 3) for same or similar work already executed.

Failure to do so may result in your RFI being disqualified.

NAME OF SUPPLIER (1):	
CONTACT PERSON (FULL NAME):	
STREET ADDRESS:	
EMAIL ADDRESS:	
TELEPHONE / CELL NUMBER:	
NAME OF SUPPLIER (2):	
CONTACT PERSON (FULL NAME):	
STREET ADDRESS:	
EMAIL ADDRESS:	
TELEPHONE / CELL NUMBER:	
NAME OF SUPPLIER (3):	
CONTACT PERSON (FULL NAME):	
STREET ADDRESS:	
EMAIL ADDRESS:	
TELEPHONE / CELL NUMBER:	

REQUEST FOR INFORMATION



ANNEXURE C: COMPULSARY AND SUPPLIER SUPPORTING DOCUMENTS

Supplier to submit compulsory documents and list all other supporting documents submitted with this RFI for evaluation.

COMPULSORY DOCUMENTS TO BE SUBMITTED BY SUPPLIER		
Should all of these documents not be included, the RFI may be disqualified on the basis of non-compliance.		
1		☐
2	B-BBEE Affidavit or Certificate that has not expired.	☐
3	SARS Tax document listing supplier's [1] tax reference number and valid [2] Good Standing pin for online verification.	☐
4	Central Supplier Data (CSD) summary report that must show verified banking details.	☐
5	Supplier website or company profile clearly stating core business.	☐
SUPPLIER SUPPORTING INFORMATION / DOCUMENTS		
6	Suppliers Conditions of Sale if in place	☐
7	References from 3 companies - (Preferably recent)	☐
8	Banking confirmation Letter – Not older than 3 months	☐
9		☐
10		☐
11		☐
12		☐
13		☐
14		☐

REQUEST FOR INFORMATION



ANNEXURE D: SUPPLIER DECLARATION

1. Does the enterprise/duly authorized representative, and/or any of its employees, management, partners, members, directors, shareholders, trustees and/or beneficiaries have any relationship (family, friend, business or financial interest) with a person(s) in the employ of Denel SOC Ltd and/or in the employ of any entity acting on behalf of Denel SOC Ltd, who may directly or indirectly be involved in or may be in a position to influence the awarding of any future contracts or tender(s)/bid(s)?

☐ Yes ☐ No

If 'Yes', state the full particulars of the person(s) with whom the relationship exists, the nature of the relationship and the current position/status of such employee(s) of Denel SOC Ltd and/or the entity acting on behalf of Denel SOC Ltd herein. *(If insufficient space, please attach signed supporting documentation on a company letterhead.)*

2. Can the above relationship potentially give the enterprise or its representative(s) access to information emanating from Denel SOC Ltd business units(s) who may be the custodian of any future contracts or bids?

☐ Yes ☐ No

Company Name: _____

Company Address: _____

I, THE UNDERSIGNED (FULL NAME) _____

CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS COMPLETE, TRUE AND CORRECT.

Managing Director or duly authorized representative

Date

ANNEXURE E: RFI IMPORTANT INFORMATION

E1: STATUS OF REQUEST FOR INFORMATION

This RFI is an invitation for person(s) to submit information for the provision of the services as set out in this RFI. Accordingly, this RFI must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory, or other rights. No binding contract or other understanding for the supply of products/services will exist between Denel Dynamics and any Supplier unless and until Denel Dynamics has executed a formal written contract with the successful Supplier.

E2: ACCURACY OF THE RFI

Whilst all due care has been taken in connection with the preparation of this RFI, Denel makes no representations or warranties that the content in this RFI or any information communicated to or provided to Suppliers during the RFI Process is, or will be, accurate, current or complete. Denel Dynamics, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete. If a Supplier finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFI or any other information provided by Denel Dynamics (other than minor clerical matters), the Supplier must promptly notify Denel Dynamics in writing of such discrepancy, ambiguity, error or inconsistency in order to afford Denel Dynamics an opportunity to consider what corrective action is necessary (if any). Any actual discrepancy, ambiguity, error or inconsistency in this RFI or any other information provided by Denel Dynamics will, if possible, be corrected and provided to all Suppliers without attribution to the Supplier who provided the written notice.

E3: ADDITIONS AND AMENDMENTS TO THE RFI

Denel Dynamics reserves the right to change any information in, or to issue any addendum to this RFI before the Closing Date and Time. Denel Dynamics and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right. If Denel Dynamics exercises its right to change information, it may seek amended RFI from all Suppliers.

E4: CONFIDENTIALITY

All persons (including all Suppliers) obtaining or receiving this and any other information about this RFI must keep the contents of the RFI and other such information confidential, and not disclose or use the information except as required for the purpose of developing feedback in response to this RFI.

E5: UNAUTHORISED COMMUNICATIONS

Communication (including promotional or advertising activities) with staff of Denel Dynamics or their staff assisting with the RFI Process is not permitted during the RFI Process. Nothing in this Clause 11 is intended to prevent communications with staff of, or advisors to, Denel Dynamics to the extent that such communication is not related to this RFI Process.

Suppliers must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the RFI in any way.

E6: IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

Suppliers may not seek or obtain the assistance of employees of Denel Dynamics in the preparation of their RFI responses.

Denel Dynamics may in its absolute discretion, immediately disqualify a Supplier that it believes has sought or obtained such improper assistance.

Suppliers are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.

Any improper communication, canvassing, or engagement with any Denel Dynamics people/person/representative will result in immediate disqualification from the RFI process.

E7: COMPLAINTS ABOUT THE RFI PROCESS

Any complaint about the RFI or the Information Gathering Process must be submitted to the Tender Office via the RFI Response email address, by email only, immediately upon the cause of the complaint arising or becoming known to the Supplier.

- The written complaint must set out:
- the basis for the complaint, specifying the issues involved;
- how the subject of the complaint affects the organisation or person making the complaint;
- any relevant background information; and
- the outcome desired by the person or organisation making the complaint.

If the matter relates to the conduct of an employee of Denel Dynamics, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of Denel Dynamics, and delivered to the physical address of Denel Dynamics, as notified.

E8: CONFLICT OF INTEREST

A Supplier must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of Denel Dynamics and the Supplier's interests during the RFI Process.

The Supplier is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the products/services under any contract that may result from this RFI.

- **Supplier to complete annexure D Supplier Declaration.**

If the Supplier submits its RFI and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the RFI, the Supplier must notify Denel Dynamics immediately in writing of that conflict.

Denel Dynamics may immediately disqualify a Supplier from the RFI Process if the Supplier fails to notify Denel Dynamics of the conflict of interest as required.

E9: LATE SUBMISSION OF INFORMATION

Information must be delivered by the Closing Date and Time. The Closing date and time may be extended by Denel Dynamics in its absolute discretion by providing written notice to Suppliers.

Information delivered after the Closing date and Time or lodged at a location or in a manner that is contrary to that specified in this RFI will be disqualified from the Information Gathering Process and will be ineligible for consideration. No Late submissions will be accepted.

The determination by Denel Dynamics as to the actual date and time that the information is submitted is final.

E10: SUPPLIER'S RESPONSIBILITIES

Suppliers are responsible for:

- examining this RFI and any documents referenced or attached to this RFI and any other information made or to be made available by Denel Dynamics to Suppliers in connection with this RFI;
- fully informing themselves in relation to all matters arising from this RFI, including all matters regarding Denel Dynamics requirements for the provision of the Services;
- ensuring that their Submitted information are accurate and complete;
- making their own enquiries and assessing all risks regarding this RFI, and fully considering and incorporating the impact of any known and unknown risks into their submitted information;
- submitting all Compulsory Documents.

E11: ILLEGIBLE CONTENT, ALTERATION AND ERASURES

Denel Dynamics may disregard any content in a RFI response that is illegible and will be under no obligation whatsoever to seek clarification from the Supplier.

Denel Dynamics may permit a Supplier to correct an unintentional error in its RFI response where that error becomes known or apparent after the closing time, but in no event, will any correction be permitted if Denel Dynamics reasonably considers that correction would materially alter the substance of the RFI response or affect the fairness of the RFI process.

E12: OBLIGATION TO NOTIFY ERRORS

If, after a Supplier's Response has been submitted, the Supplier becomes aware of an error in its Response (including an error in pricing, but excluding clerical errors which would have no bearing on the evaluation of the RFI), the Supplier must promptly notify Denel of such error before closing date and time of the RFI.

E13: RESPONSIBILITY FOR RFI COSTS

The Suppliers participation or involvement in any stage of the RFI Process is at the Suppliers sole risk, cost and expense. Denel Dynamics will not be held responsible for, or pay for, any expense or loss that may be incurred by Suppliers in relation to the preparation or lodgement of their RFI information.

Denel Dynamics is not liable to the Supplier for any costs on the basis of any contractual, promissory or restitution grounds whatsoever as a consequence of any matter relating to the Supplier's participation in the RFI Process, including without limitation, instances where:

- the Supplier is not engaged to perform under any contract; or
- Denel Dynamics exercises any right under this RFI or at law.

E14: DISCLOSURE OF RFI CONTENTS AND RFI INFORMATION

All the RFI information received by Denel Dynamics will be treated as confidential. Denel Dynamics will not disclose contents of any RFI and any RFI information, except:

- as required by law;
- for the purpose of investigations by other government authorities having relevant jurisdiction;
- to external consultants and advisors of Denel Dynamics engaged to assist with the RFI Process; or for the general information of Suppliers required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

E15: USE OF RFI INFORMATION

Upon submission in accordance with the requirements relating to the submission of RFIs, all RFI information submitted become the property of Denel. Suppliers will retain all ownership rights in any intellectual property contained in the RFI information.

Each Supplier, by submission of their RFI information, is deemed to have licensed Denel to reproduce the whole, or any portion, of their RFI information for the sole purposes of enabling Denel to evaluate the RFI feedback.

E16: RFI INFORMATION ACCEPTANCE

All RFI information received must remain open for acceptance for a minimum period of 30 (thirty) days from the Closing Time. This period may be extended by written mutual agreement between Denel Dynamics and the Supplier.

E17: CLARIFICATION OF RFI INFORMATION

Denel Dynamics may seek clarification from and enter into discussions with any or all of the Suppliers in relation to their RFI information.

Denel Dynamics may use the information obtained when clarification is sought or discussions are held in interpreting the RFI information and evaluating the cost and risk of accepting the RFI information.

Failure to supply clarification to the satisfaction of Denel Dynamics may render the RFI information liable to disqualification.

Denel Dynamics is under no obligation to seek clarification of anything in a RFI information and reserves the right to disregard any clarification that Denel Dynamics considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFI.

E18: DISCUSSION WITH SUPPLIERS

Denel Dynamics is under no obligation to discuss the outcome of the RFI process with any of the Suppliers.

IMPORTANT NOTICE:

- o The supplier/s will be subjected to the completion and signing of the Non-Disclosure Agreement and ALL Denel SCM governance documents.

- o In addition, suppliers will be subjected to Denel Dynamics Supplier Audit and Armscor Facility Audit.

- o For additional enquiries on supply chain management contact Golekane Nyathikazi on 012 671-2644, Golekane.Nyathikazi@denel.co.za

- o For additional technical enquiries contact Carel Bosman on 012 671-1892, Carel.Bosman@denel.co.za