

TENDER DATA

Project title:	Appointment of a panel of Installers or Installation Companies for the installation of Domestic Digital Terrestrial Television (DTT) STB's, Direct to Home (DTH) STBs and Integrated Digital Television Receive System in the Eastern Cape, Western Cape, Limpopo, Mpumalanga, KwaZulu Natal and Gauteng
Bid no:	SENT/024/2021-22

1. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery.

Sentech SOE is currently looking to appointing accredited installers and installation companies to a panel to provide domestic DTT, DTH and ID TV installations in the Eastern Cape, Western Cape, Limpopo, Mpumalanga, KwaZulu Natal and Gauteng. The invitation of bids is limited to bidders which currently operate in the. The successful bidder will be required to install, test and commission each installation as per the specification provided in this tender.

2. SUBMISSION OF BIDS and CLOSING

This Bid closes at the stipulated date and time as stated in SBD 1 Notice and Invitation to Bid. Bids must be submitted by hand to the Bid Administrator at SENTECH, Octave Road, Radiokop Ext 3, Honeydew, Johannesburg. Bidders that choose to submit their bid documents before the closing date and time may do so during working hours only (08:30-15:30).

It is the Bidder's responsibility to ensure that their bid submissions reach the Bid Administrator before the bid closing time as no late submissions will be accepted.

Telegraphic, telephonic, telex, facsimile, e-mail and late Bids will not be accepted. Proposals may be opened in public. Bidders will be advised of the outcome by letter, facsimile or e-mail.

This is a two-envelope system for Bid Evaluation. Bidders must submit their proposal and all supporting documentation in a sealed envelope, clearly marked as follows:

Envelope One "Original Technical Proposal" and one "Copy of Technical Proposal" together with a soft copy in PDF format of an electronic medium e.g. USB etc. The soft copy will consist of a single PDF document containing the complete response. The envelope must contain all information and documents relating to the Bid. (Refer to list of returnable documents).

Bidders are required to place the sealed **Envelope 1** together **with** the sealed **Envelope 2** into one sealed envelope or container. The sealed envelope or container must be marked with the following information.

For Attention

- **HEAD OF SUPPLY CHAIN MANAGEMENT**
- **BID REFERENCE NO: SENT/024/2021-22**
- **TECHNICAL AND FINANCIAL PROPOSALS**
- **INSERT CLOSING DATE AND TIME**
- **BIDDER'S NAME AND ADDRESS**

Bidders that combine their Technical Proposal with the Financial Proposal (or any financial information) will be automatically disqualified and not be evaluated further.

The financial proposal will only be opened and evaluated should the technical proposal be found to be responsive, being that the technical proposal has met the minimum technical evaluation criteria that are set out in the Bid Documents.

The Bidders shall insert a table of contents and bind (ring bind or similar method) the proposal documents and verify the page numbers, as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Bidders are required to complete and sign all the returnable documentation (refer to list of returnable documents) and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Late submissions will not be considered.

3. SIGN AND INITIAL

Bidders are required to complete and sign the Bid Forms where required and initial the bottom of all pages, drawings and brochures which are included in the submission as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Only original signatures will be accepted.

4. COMPLETION OF BID DOCUMENTS

Bidders must ensure that they complete all sections of the Bid Documents as per the requirements in the Bid.

Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.

5. COSTS OF PREPARING THE BID SUBMISSION

Bidders shall bear all costs associated with the preparation and submission of the proposals. Sentech shall under no circumstances be held responsible or liable for any costs incurred during the bidding process.

6. ADMINISTRATIVE RESPONSIVENESS CRITERIA

Bidders are required to ensure that they meet all the Administrative Responsiveness Criteria.

7. BBBEE CODES AT SENTECH

Sentech complies with the codes of good practice as prescribed by the DTI, to advance Broad Based Black Economic Empowerment.

8. PRE-QUALIFICATION CRITERIA

With the objective of advancing designated groups, the Bidding condition applicable to this Bid is _____N/A_____ (Specify targeted companies (EME / QSE) or minimum B-BBEE status level of contributor) as contemplated in PPPFA regulations, 2017 sub regulation 4(1). A Bidder must provide documentary evidence to support their compliance with this prequalification criteria. A Bidder that fails to meet any pre-qualifying criteria stipulated in this Bid document is an unacceptable Bid.

9. SUBCONTRACTING AS A CONDITION

The successful Bidder must subcontract a minimum of _____N/A_____ % of the value of the contract to _____N/A_____ (specify the designated group targeted) as contemplated in the PPPFA regulations, 2017 sub regulation 9(1);

10. TRANSFORMATION PLAN

A transformation plan is a record of activities an entity intends to undertake to improve its BBBEE Level through Ownership, Management and Control; Skills Development; Enterprise and Supplier Development and Socio-Economic Development.

Sentech reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Bidder does not meet Sentech's transformation goals. These milestones must be achieved over the term of the contract. This transformation plan must be submitted within 10 working days from the written request, failing which Sentech reserves the right to withdraw its appointment of the preferred recommended Bidder.

11. LOCAL PRODUCTION AND CONTENT

In the case of designated sectors, where in the award of Bids, local production and content is of critical importance, such Bids will contain a specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.

Does this requirement fall under any designated sector as prescribed by the DTI?	N/A	N/A
If yes, specify the sector	N/A	N/A
Specify minimum threshold applicable	N/A	N/A

*Bidders must fill in the SBD6.2 for Local Content and Production

12. EVALUATION CRITERIA

The evaluation criteria are stipulated in 17 below. It is the Bidder’s responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid.

13. BRIEFING SESSION

Should there be a compulsory briefing session for this Bid, Bidders must ensure that they attend the briefing session and sign the attendance register.

All questions raised by Bidders post the briefing session will be consolidated and shared with all Bidders at least seven (7) calendar days prior to closing.

14. CLARIFICATION

Enquiries related to Bid documents may be addressed to the Bid Administrator and Supply Chain Official as stated in SBD 1 Notice and Invitation to Bid.

15. BID EVALUATION METHOD

This Bid will be evaluated as described in the table below.

<p>80/20 or 90/10 system will be followed for Technical and Price offer</p>	<ol style="list-style-type: none"> 1. Stage 1 – Administrative Responsiveness Evaluation All the Technical Proposals will be evaluated against the Administrative responsiveness requirements as set out in the list of returnable documents. 2. Stage 2 –Technical Evaluation Mandatory: all criteria
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16. ADMINISTRATIVE RESPONSIVENESS REQUIREMENTS

To be administratively responsive, Bidders must ensure that they meet all the below mentioned criteria. Bidders that do not meet all the below mentioned criteria may not qualify to be awarded the Bid. Sentech reserves its rights in respect of the below criteria.

- Complete and return all documentation stipulated in the LIST OF RETURNABLE DOCUMENTS.
- All correspondence must be in English.
- Bidders must fill in all sections of this document (where applicable).
- **BLACK INK** must be used when completing the Bid documents.
- Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.
- All corrections must be initialled. The use of corrective fluid is strictly prohibited.
- Bidders are required to fill in and sign the Bid Forms and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- Bidders must complete an attendance register at each compulsory site meeting attended.
- Appointment of a Bidder will be subject to signing, declaration and submission of SBD 1, 3.1, 3.2, 3.3, 4, 5, 6,1, 6.2 8, and 9 depending on applicability.
- Complete and sign the Contract Data.
- Should this be a 2 envelope or 2 stage system, Bidders **MUST** separate the technical proposal from their financial proposal. The technical and financial proposals must be placed in two separate sealed envelopes.

16.1. AUTOMATIC DISQUALIFICATION

Sentech reserves the right to automatically disqualify Bidders from being awarded this Bid. The following will lead to automatic disqualification:

- Failure to submit a financial proposal, if required.
- The Bidder is or has been involved in any act of corruption or fraud or bribery or collusion or attempt to influence any employee of Sentech to award this Bid or any other Bid to it.

17. TECHNICAL EVALUATION CRITERIA

17.1. Mandatory Eligibility Criteria

The following criterion is mandatory to all bidders (Installers or Installation Company) participating in the DTT STB, DTH STB and ID TV installation. **Bidder must indicate in which province they have presence by completing the table below. Bidders must provide proof of each municipal area they have presence in.**

Bidders must also note the **Letter of Acknowledgement** that **must be signed by the bidder** in order to be evaluated on the basis Mandatory and Functional criteria.

Province	Yes	No
Eastern Cape		
Western Cape		
Kwazulu Natal		
Gauteng		
Limpopo		
Mpumalanga		

Table 1

Mandatory Criteria	Proof Required	Compliance (Yes/No)
1. A bidder must have physical presence in at least one of the towns in the Eastern Cape, Western Cape, Limpopo, Mpumalanga, KwaZulu Natal and Gauteng as per the bidder's selection of towns as per Table 8 below. However, should a bidder be able to operate in numerous towns in the province then they must provide evidence of physical presence in each of their local municipalities they have chosen. Either of themselves or of their contracted employees/Installers	A Letter signed by the ward counsellor from a specific municipality or proof of address in the form of a municipal account, lease agreement, CIPC forms, CSD, Tax Clearance form, etc.	
2. A bidder must provide proof that they as an Installer, or as an Installation Company whose employed installers, are accredited by a reputable and recognized installation training institution to conduct DTT and DTH installations	Proof of accreditation from a reputable training provider recognized by Sentech for the installer or for employed installers of an installation company. Sentech recognizes the following accreditation i.e. Ellies, Space TV, Satellite Solutions, Multichoice, OVHD, Starsat, Department of Communications and Digital Technology, Department of Public works, etc.	

Table 2, Mandatory criteria

17.2. Functional/Quality Criterion

Functional/Quality Criterion	Points per Functional Evaluation	Proof required	Points Scored
1. a) How many DTT/DTH STB installations were completed by bidder? <ul style="list-style-type: none"> • 0 – 2 Installations = 0 points • 3 to 10 Installations = 10 points; • 11 to 20 Installations = 15 points • >20 Installations = 20 points 	20	Contactable references. Complete Table 5	

<p>2. Bidder to provide a Step by Step guide on how to conduct a typical DTT and DTH</p> <ul style="list-style-type: none"> • Bidder shows no understanding of what a typical installation comprises of and or provided no step by step guide = 0 • Bidder shows some understanding of what a typical installation comprises of = 10 • Bidder has a complete understanding of what a typical installation comprises of. = 20 	20	Bidders own Step by step description to be included for DTT and DTH	
Total Points	40		

The bidder must score 20 or more points to qualify for further evaluations. The bidder must score more than 0 points in each category to qualify for further evaluation.

Table 3, Functional criteria for DTT STB and DTH STB installation

18. EVALUATION OF PRICE AND PREFERENCE

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

19. PREFERENCE POINT ALLOCATION – 80/20 or 90/10

Price / Preference	Weighting percentage
Preference:	10%
Price:	90 %
Total must equal:	100%

90/10-point scoring system			
Preference: 10 Points		Price: 90 points	
Other: B-BBEE Status Level Contributor			
B-BBEE Level	Number of Points	Price:	100 % (of 90)
1	10	Quality / Functionality:	0 % (of 90)
2	9		
3	7		
4	6		
5	4		
6	3		
7	2		
8	1		
Non-Compliant contributor		0	
Total must equal:			100% (of 90)

20. Price Calculation 90/10

The following formula will be used to calculate the points for price.

$$P_s = 90 \left[\frac{1 - (P_t - P_{min})}{P_{min}} \right]$$

Where:

- P_s = Points scored for price of bid under consideration
- P_t = Rand value of bid under consideration
- P_{min} = Rand value of lowest acceptable bid

TABLE 5: REFERENCES FOR DTT/DTH

Please complete the customer reference table and relevant Contact telephone number and attach reference letters.

Customer	Service Provided	Contact Person	Contact no.	tel.	Contractual commencement date	Contractual completion date
1						
2						
3						
4						
5						

Name of Tenderer	Signature	Date