

	Strategy	Engineering
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Title: **Kusile Power Station Tender Technical Evaluation Strategy Professional Services contract for the Design of Kusile Training Facility, Security Control Room, and Induction Facility**

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1. Introduction

Kusile Power Station currently requires additional building facilities, and these are namely:

- a. Kusile training facility
- b. Security Control Room
- c. Induction facility

Kusile intends to appoint a suitable consultant to provide professional services for the design of the above-mentioned buildings. An invitation to tender will be issued to the open market for interested parties to participate in the tender process for the scope of work: *Kusile power Station Professional Services Scope of Work for the Design of Kusile training facility, Security control room, and Induction Facility*. This document sets out the method and criteria that will be used to evaluate the tenders that will result from this pre-qualification invite.

2. Supporting Clauses

2.1 Scope

This strategy defines the Technical Evaluation Team (TET) and their responsibilities regarding this scope. The mandatory and qualitative evaluation criterion used to evaluate the submitted tenders is also included in this report.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document will apply to all appointed team members involved in the technical tender evaluation of tenders received from the Service Provider(s) in response to the scope; *Kusile power Station Professional Services Scope of Work for the Design of Kusile training facility, Security control room, and Induction Facility*.

2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 240-53716726 Technical Evaluation Scoring Form
- [3] 32-1034 Eskom Procurement Policy
- [4] 474-59 Internal Audit Procedure

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2.2.2 Informative

- [5] KUS-20250374 - Kusile power Station Professional Services Scope of Work for the Design of Kusile training facility, Security control room, and Induction Facility.

2.3 Definitions

2.3.1 Enquiry

A competitive or non-competitive request for information, interest, quotations, or proposals made to a supplier, a group of suppliers or the market at large.

2.3.2 Tender

A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

2.3.3 Tenderer

One who tenders.

2.3.4 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 Abbreviations

Abbreviation	Description
CCTV	Closed Circuit Television
C&I	Control and Instrumentation
CV	Curriculum Vitae
ECSA	Engineering Council of South Africa
HVAC	Heating, Ventilation and Air-conditioning
ID	Identification Document
PA	Public Address
SACAP	South African Council for the Architectural Profession
SACPCMP	South African Council for Project and Construction Management Professionals
SAGC	South African Geomatics Council
SD&L	Supplier Development and Localisation
SE	System Engineer
SHE	Safety, Health & Environmental
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

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2.5 Roles And Responsibilities

As per 240-48929482: Tender Technical Evaluation Procedure.

2.6 Process For Monitoring

This Procedure shall be monitored through the Internal Audit Procedure [3].

2.7 RELATED/SUPPORTING DOCUMENTS

N/A

3. Tender Technical Evaluation Strategy

The technical evaluation criteria will be based on a two-step process:

Mandatory Technical Requirements

All TET members as defined in the Tender Technical Evaluation Strategy (and specifically TET member responsibilities) shall independently evaluate each tender in terms of compliance to the defined Mandatory Evaluation criteria. Each TET member shall provide an individual scoring form on the compliance/non-compliance of all tenderers' responses to the mandatory criteria. Each TET member shall provide clear justification(s) for each mandatory criteria evaluated as non-compliant ('NO'). All individual scoring forms shall be evaluated by the SE to check for consistency in the scoring of the mandatory evaluation criteria. Should the SE find inconsistency in the scoring, an internal clarification meeting shall be conducted with all TET members (who performed the evaluation) in the presence of a commercial representative. This meeting shall aim to jointly establish which of the tenderers qualify for the next phase of Qualitative Technical Evaluation. In the case where no tenderer meets all Mandatory Evaluation Criteria, this shall be formally escalated to the commercial representative who shall guide the subsequent process. All meeting minutes shall be recorded and distributed to the commercial representative and included in the Tender Technical Evaluation Report

Functionality – Qualitative technical Requirements

Tenderers that have met all the requirements of the Mandatory Evaluation Criteria shall be evaluated against the Qualitative criteria as defined in the Tender Technical specification strategy. The scoring of qualitative criteria shall be based on the degree of achievement by the tenderer to meet the technical requirements. A score shall be allocated as per Table 1: Qualitative Evaluation Criteria Scoring Table, for each technical qualitative criterion. Each TET member shall populate a Tender Technical Evaluation Scoring form [2] for each tenderer. Note: Individual Qualitative Criteria scores shall only be finalised after all clarification sessions have been concluded.

Table 1: Qualitative Evaluation Criteria Scoring Table

Score	Points	Definition
5	100	COMPLIANT Meet technical requirement(s) AND, No foreseen technical risk(s) in meeting technical requirements
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS Meet technical requirement(s) with, Acceptable technical risk(s) AND/OR

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		Acceptable exceptions AND/OR Acceptable conditions
2	40	NON-COMPLIANT Does not meet technical requirement(s) AND/OR Unacceptable technical risk(s) AND/OR Unacceptable exceptions Unacceptable conditions
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE
Note 1: The scoring table does not allow for scoring of 1 and 3		
Note 2: Foreseen acceptable and Unacceptable risk(s), exceptions and conditions shall be unambiguously defined in the relevant Tender Technical Evaluation Strategy		

3.1 Technical Evaluation Threshold

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is **70%**.

3.2 TET MEMBERS

Table 2: TET Members

TET number	TET Member Name	Designation
TET 1	Freeman Mnisi	Civil Engineer
TET 2	Lelethu Thipa	Civil Engineer
TET 3	Vely Sondezi	Electrical Engineer
TET 4	Gugu Shoji	Electrical Engineer
TET 5	Sibonelo Mtambo	C&I Engineer
TET 6	Harold Marobane	C&I Engineer
TET 7	Kunaal Dharamraj	Mechanical Engineer – HVAC System
TET 8	Dhires Ram	Mechanical Engineer – Fire Protection System
TET 9	Nhlanhla Rikhotso	Mechanical Engineer

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3.3 MANADATORY TECHNICAL EVALUATION CRITERIA

Table 3: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	Relevant experience/ (track record): The tenderer submits evidence of completed projects of the main Consultant that are equivalent to the service required in this contract. The tenderer submits a list of traceable references and completion certificates which adequately prove that the tenderer has completed at least two (2) projects successfully in the last ten (10) years covering similar scope as detailed in the Technical Scope Document. Each relevant project must cover all the below listed as a minimum: a) Civil design b) Structural design c) Mechanical design i.e., HVAC systems, Wet Services (Fire Protection, Potable Water etc) and/or d) Electrical system design e) C&I system design i.e., systems for access control, CCTV, public address etc f) Complete building design encompassing all disciplines.	• Populated Table 4. • Traceable reference/s and completion certificate/s Notes: - Reference letters/Completion certificates must be on the referee's/client letterhead. - The contractor reserves the right to preform verification of references when deemed necessary	Indication of competence in related design works - Consultants with no relevant prior experience is an unacceptable risk.

	The tenderer populates Table 4 and details the following: a) Consultant who executed the service b) Name of Client for whom project was executed. c) Project description. d) Contract period (Project Start and End Dates) e) Contract value. f) Client contact details i.e., name, designation and contact person of referee/s are required.	
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Table 4: Company Relevant Experience

Project Number	Service Completed by	Name of Client	Project description	Project period	Contract value	Contact person (name and contact details)
1						
2						

3.4 Qualitative Technical Evaluation Criteria

Table 5: Qualitative Technical Evaluation Criteria

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring			
				0	2	45	
1. Project Understanding and Approach							
1.1	The tenderer provides an outline of how they intend to fulfil the design scope requirements. The proposal details the design process and all design related activities and deliverables in accordance with the scope requirements.	Design Proposal	25%	Totally deficient OR Non-responsive	The design proposal is deficient and non-exhaustive. The proposal demonstrates unacceptable technical risk(s) in meeting the project requirements. AND/OR; unacceptable exceptions	The design proposal has minor inconsistencies in relation to the project requirements. The proposal demonstrates acceptable technical risk(s) in meeting project requirements. AND/OR; acceptable exceptions	The design proposal demonstrates critical analysis of the project objectives. The proposal is comprehensive and demonstrates the ability of the tenderer to fully execute the project scope. There are no foreseen technical risks in meeting the technical requirements
2. Architectural design Services							
2.1	The tenderer submits particulars of the following project resource: a) Architectural professional, professionally registered with SACAP with 5 years related design experience.	- CVs of key personnel – tenderer demonstrates level of related design experience. - Certified Formal qualification - Certified ID copies of key personnel - Professional registration	10%	Not Submitted OR No formal qualification OR No professional registration certificate	Formal architectural degree (or equivalent qualification) in relevant discipline i.e., BAS (Bachelor of Architectural studies) or equivalent. AND Resource has 1-2 years demonstrable experience in Building	Formal architectural degree (or equivalent qualification) in relevant discipline i.e., BAS (Bachelor of Architectural studies) or equivalent. AND Resource has 3-4 years demonstrable experience in Building	Formal architectural degree (or equivalent qualification) in relevant discipline i.e., BAS (Bachelor of Architectural studies) or equivalent. AND Resource has 5 or more years demonstrable experience in

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring		
				0	4	5
		certificate (SACAP)		Architectural design. AND Professional registration Certificate included in the submission.	Architectural design. AND Professional registration Certificate included in the submission.	Building Architectural design. AND Professional registration Certificate included in the submission.
3. Civil & Structural Engineering design Services						
3.1	The tenderer submits particulars of the following project resource: a) Structural Engineer/Technologist professionally registered with ECSA with 5 years' experience in Structural Design.	- CVs of key personnel – tenderer demonstrates level of related design experience. - Certified Formal qualification - Certified ID copies of key personnel - Professional registration certificate (ECSA)	10%	Not Submitted OR No formal qualification OR No professional registration certificate	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng. AND Resource has 3 – 4 years demonstrable experience in structural design. AND Professional registration certificate included in the submission	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng. AND Resource has 5 or more years demonstrable experience in structural design. AND Professional registration certificate included in the submission
3.2	The tenderer submits particulars of the following project resource:	CVs of key personnel –	10%	Not Submitted	Formal engineering degree (or	Formal engineering degree (or equivalent

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring			
				0	2	4	5
	a) Civil Engineer/Technologist professionally registered with ECSA with 5 years' experience in Civil Design i.e., sewer, stormwater design etc.	- tenderer demonstrates level of related design experience. - Certified Formal qualification - Certified ID copies of key personnel - Professional registration certificate (ECSA)		OR No formal qualification	equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng.	equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng.	qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng.
				OR No professional registration certificate	AND Resource has 1- 2 years demonstrable experience in Civil design.	AND Resource has 3 – 4 years demonstrable experience in Civil design.	AND Resource has 5 or more years demonstrable experience in Civil design.
					AND Professional registration certificate included in the submission.	AND Professional registration certificate included in the submission.	AND Professional registration certificate included in the submission.
4. Geotechnical Engineering Services							
4.1	The tenderer submits particulars of the following project resource: a) Geotechnical engineering practitioner professionally registered with ECSA with 5 years' experience in geotechnical site investigations, Geotechnical design, etc.	- CVs of key personnel – tenderer demonstrates level of related design experience. - Certified Formal qualification - Certified ID copies of key personnel	5%	Not Submitted OR No formal qualification	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng.	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng.	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng.
				OR No professional registration certificate	AND Resource has 1- 2 years demonstrable	AND Resource has 3 – 4 years demonstrable	AND Resource has 5 or more years

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring		
				0	2	4
		Professional registration certificate (ECSA)		experience in geotechnical site investigations and/or design. AND Professional registration certificate included in the submission.	experience in geotechnical site investigations and/or design. AND Professional registration certificate included in the submission.	demonstrable experience in geotechnical site investigations and/or design. AND Professional registration certificate included in the submission.
5. Mechanical Engineering Design Services						
5.1	The tenderer submits particulars of the following project resource: a) Mechanical Engineer/Technologist professionally registered with ECSA with 5 years' experience in the following: Heating, Ventilation and Air Conditioning(HVAC) System Design	- CVs of key personnel – tenderer demonstrates level of related design experience. - Certified Formal qualification - Certified ID copies of key personnel - Professional registration certificate (ECSA)	10%	Not Submitted OR No formal qualification OR No professional registration certificate	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng. AND Resource has 3 – 4 years demonstrable experience in HVAC design.	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng. AND Resource has 5 or more years demonstrable experience in HVAC design.

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring		
				0	2	4 5
5.2	The tenderer submits particulars of the following project resource: a) Mechanical Engineer/Technologist professionally registered with ECSA with 5 years' experience in the following: Wet services design, i.e., fire system, potable water reticulation systems, etc.	- CVs of key personnel – tenderer demonstrates level of related design experience. - Certified Formal qualification - Certified ID copies of key personnel - Professional registration certificate (ECSA)	5%	Not Submitted OR No formal qualification OR No professional registration certificate	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng. AND Resource has 3 – 4 years demonstrable experience in wet services design. AND Professional registration certificate included in the submission	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng. AND Resource has 5 or more years demonstrable experience in wet services design. AND Professional registration certificate included in the submission.
6. Electrical Engineering Design Services						
6.1	The tenderer submits particulars of the following project resource: a) Electrical Engineer/Technologist professionally registered with ECSA with 5 years' experience in Electrical System Design	- CVs of key personnel – tenderer demonstrates level of related design experience. - Certified Formal qualification	5%	Not Submitted OR No formal qualification OR	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng. AND Resource has 3 – 4 years demonstrable experience in wet services design. AND Professional registration certificate included in the submission	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/ME ng. AND Resource has 5 or more years demonstrable experience in wet services design. AND Professional registration certificate included in the submission.

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring			
				0	2	4	5
		• Certified ID copies of key personnel • Professional registration certificate (ECSA)		No professional registration certificate	AND Resource has 1 - 2 years demonstrable experience in Electrical system design. AND Professional registration certificate included in the submission.	AND Resource has 3 - 4 years demonstrable experience in Electrical system design. AND Professional registration certificate included in the submission	Resource has 5 or more years demonstrable experience in Electrical system design AND Professional registration certificate included in the submission
7. C&I Engineering design Services							
7.1	The tenderer submits particulars of the following project resource: a) Control & Instrumentation Engineer/Technologist professionally registered with ECSA with 5 years' experience in Control and Instrumentation Design i.e. - Access Control Systems - Closed Circuit Television (CCTV) Surveillance systems. - Fire detection systems - Public Address (PA) systems	• CVs of key personnel – tenderer demonstrates level of related design experience. • Certified Formal qualification • Certified ID copies of key personnel • Professional registration certificate (ECSA)	5%	Not Submitted OR No formal qualification OR No professional registration certificate	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng. AND Resource has 1 – 2 years demonstrable experience in Control and Instrumentation design.	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng. AND Resource has 2 – 4 years demonstrable experience in Control and Instrumentation design.	Formal engineering degree (or equivalent qualification) in relevant engineering discipline i.e., BSc/BEng/BTech/M Eng. AND Resource has 5 or more years demonstrable experience in Control and Instrumentation design.

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring		
				0	2	4
				Professional registration certificate included in the submission	Professional registration certificate included in the submission	Professional registration certificate included in the submission
8. Organogram & Staffing						
8.1	The Tenderer to submit the proposed organisational structure of all key personnel of the main Consultants and his Subconsultants. <i>Note: In case of an association/joint venture/consortium, it should be indicated how the duties and responsibilities are to be shared. If the tenderer intends on making use of the services of a Subcontractor/s for sections of the scope, the delegation of duties and responsibilities should be clearly indicated it should be in line with SD&L requirements.</i> The minimum required key project resources to be listed in the organogram include the following: a) Project Manager b) Architectural professional c) Civil Engineer/Technologist d) Structural Engineer/Technologist e) Geotechnical Engineer f) Electrical Engineer/Technologist g) Mechanical Engineer/Technologist (HVAC design)	- Project organogram - Resource qualifications and CV's - Proof of registration with the relevant professional body - Certified ID Copies	10%	Totally deficient OR Not Submitted	Organogram includes 1 - 5 key project personnel AND CVs included	Organogram includes 6 - 11 minimum key project personnel AND CVs included
					Professional registration certificate included in the submission	Professional registration certificate included in the submission

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring		
				0	2	4 5
	h) Mechanical Engineer/Technologist (Wet services design) i) C&I Engineer/Technologist j) Professional Quantity Surveyor k) Project planner l) Draughtspersons (civil/structural, mechanical, electrical & C&I packages) Tenderer shall take note of the following: - The Technical Team listed in the Company Organogram shall only be for the personnel which shall be available for this Contract. - Details of the personnel listed in the Company Organogram shall match the resources whose Curriculum Vitae, Qualification Certificates, Registration Certificates with the various Statutory bodies, have been submitted. Should the detailed information NOT MATCH, as required, the tender submission SHALL BE DEEMED TO NOT COMPLY - An organogram will only be considered valid if a CV and Certified ID Copies are provided for all resources.					
9. Project Programme						
9.1	The tenderer submits a detailed project programme listing all activities required to execute the scope of services from contract award to handover. The programme shall highlight all major	Project Schedule/programme	5%	Not Submitted	1-2 points addressed in programme	3-6 points addressed in programme 7 or more points addressed in programme

No	Qualitative Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Scoring		
				0	2	4 5
	project activities, milestones, and key deliverables. The programme shall include but not limited to the following: a) Start date, b) Critical milestones c) Completion date to meet contract requirements. d) Realistic activity durations including how durations were estimated. e) Logical sequencing of activities f) Interrelationship of activities taking cognisance of planned work execution as defined in the scope of work . g) Critical path clearly defined.					

Notes to tenderer:

- a) An undertaking is required that resources identified would not be changed on award of the Contract.
- b) The CV's of Key Personnel should have experience which is comparable in nature to the Works specified in this tender.
- c) It is a requirement that the key personnel, in particular, have good communication skills in the English language.
- d) Where no information is offered by the Tenderer no points shall be scored.

3.5 Tet Member Responsibilities

Table 6: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7	TET 8	TET 9
1	X	X	X	X	X	X	X	X	X
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7	TET 8	TET 9
1.1	X	X	X	X	X	X	X	X	X
2.1	X	X							
3.1	X	X							
3.2	X	X							
4.1	X	X							
5.1							X		X
5.2								X	X
6.1				X					
7.1			X		X	X			
8.1	X	X	X	X	X	X	X	X	X
9.1	X	X	X	X	X	X	X	X	X

3.6 Foreseen Acceptable / Unacceptable Qualifications

3.6.1 Risks

Table 7: Acceptable Technical Risks

Risk	Description
1.	N/A

Table 8: Unacceptable Technical Risks

Risk	Description
1.	Exclusion of proof/record of completed projects of similar scope with traceable references
2.	Exclusion of Professional Registration Certificates of key personnel allocated to perform the specified services

3.6.2 Exceptions / Conditions

Table 9: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	N/A

Table 10: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	N/A

4. Authorisation

This document has been seen and accepted by:

Name	Designation	Signature
Busi Nkomo	Auxiliary Plant Engineering Manager	
Refilwe Mosadi	Project Manager	
Freeman Mnisi	Civil Engineer	
Lelethu Thipa	Civil Engineer	
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Gugu Shoji	Electrical Engineer	
Sibonelo Mtambo	C&I Engineer	
Harold Marobane	C&I Engineer	
Kunaal Dharamraj	Mechanical Engineer	
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Nhlanhla Rikhotso	Mechanical Engineer	

5. Revisions

Date	Rev.	Compiler	Remarks
August 2025	1	F Mnisi	New Document

6. Development Team

The following people were involved in the development of this document:

- Freeman Mnisi
- Lelethu Thipa
- Vely Sondezi
- Sibonelo Mtambo
- Kunaal Dharamraj
- Dhires Ram
- Nhlanhla Rikhotso

7. Acknowledgements

N/A

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