	Supplier Development, Localisation and Industrialisation (SDL&I) Strategy Setting Template	Template Identifier	240-148918142	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 September 2019		
		Review Date	September 2022		

Business Unit	Koeberg Operating Unit	
Description/ Scope of Work	Generator and generator transformer protection system refurbishment project	
Duration of the Project	50 months	
Name of Buyer	Ms Sheilah Brown	1074490368

Tenderer's details:	
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Section 1: Pre-qualification Criteria for Preferential Procurement

- Not applicable

Section 2: Local Production and Local Content

2.1 Designated Sectors

Tenderer to indicate if the DTI designated sectors are applicable for this scope, and to complete the table below.

Tenderers to confirm whether designated sector materials will be applicable when manufacturing the equipment or not, with reference to the dtic's website link for designated sectors, available at <http://www.thedtic.gov.za/sectors-and-services-2/industrial-development/industrial-procurement/>; in accordance with Regulation 8 Designated Sectors for Local Production and Content) of the PPPFA Regulations 2017.


Tenderers to complete the table below, if above being applicable.

Industry/sector/sub-sector	Minimum threshold for local content	Tenderer/s response
•	•	

SBD6.2 as well as Annex C, D & E will form part of the Tender documentation.

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Section 3: SDLI Undertaking

Tenderer to complete and submit the SDLI undertaking. Eskom reserves the right to negotiate with the tenderer on these requirements. The outcome of the negotiations will be a contractual obligation. If negotiations are not required, the tenderer's SDLI undertaking will also become a contractual obligation.

Supply Chain Transformation tool (SCATT)

B-BBEE Transformation Analysis Sheet																	
Government Procurement Lever									Systems Engineering Approach (Industry value chain)								
Scope of Work / BOM	Total Spend (R)		% R Local Spend directed to B-BBEE						Area of Influence for local participation within the below Industry value chain								
	(R) foreign	(R) local	BO	BWO	BYO	BPwD	EME / QSE	OTHER	Design	Materials	Manufacture	Assembly	Testing	Construction	Installation	Commission	Operate & Maintain
GPA Protection schemes										x	x	x					

Tenderers are required to make undertakings to advance designated groups through **Local content, subcontracting, skills development commitments and job creation commitments**.

The purpose of the SCATT is to breakdown the scope and to allow the tenderer/s to identify local participation opportunities.

Once the local participation opportunities are identified, tenderers must complete the information on the following sub-sections.

1. Local content

Local Procurement Content" refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component.

Local Procurement Content	Eskom Target	Tenderer's Proposal
	100%	

2. Sub – contracting

The successful tenderer to stipulate the percentage of sub-contracting for this scope and be with one or more suppliers on the following categories of suppliers:

Sub-contracting	Eskom Target	Tenderer's Proposal
	20%	

Tender Returnable for the sub-contracting requirement;

3. Letter of intent or any other requested document indicating commitment and the percentage required must be submitted as a tender returnable.
4. Sub-contracting can only be concluded with the following entities:
 - a. an EME or QSE which is at least 51% owned by black people;
 - b. an EME or QSE which is at least 51% owned by black people who are youth;
 - c. an EME or QSE which is at least 51% owned by black people who are women;
 - d. an EME or QSE which is at least 51% owned by black people with disabilities;

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- e. an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships;
- f. a cooperative which is at least 51% owned by black people;
- g. a EME or QSE which is at least 51% owned by black people who are military veterans

Sub – contractor details:

Name of contractor / Contractors	
CIPC Registration number	
VAT registration number	
CIDB Registration number (if applicable)	Not Applicable
Shareholding organogram /breakdown (for each individual company/JV member) clearly identifying percentages owned by individual shareholders (full names& ID Numbers) and other entities (provide full legal/trading name and respective identifying registration/trust numbers)	
Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

3. **Skills Development**

The purpose of Skills Development is to achieve economic growth and social development that will enrich the creation of decent work and sustainable livelihoods for all South Africans. This requirement ensures that participating Suppliers commit to train certain individuals in specified trades.

Skills development forms part of the contract's deliverables for this scope.

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For this transaction, tenderers are encouraged to propose skills development opportunities:

Eskom's requirement / Category	Tenderer's proposal			Tenderer's comment (if any)
The following level of skills are to be developed: <ul style="list-style-type: none">Expert skillsSkilledSemi - skilledOther, please specify	Skills type	Proposed Trade / Organising Framework for Occupations (OFO) to be specified	Number proposed by tenderer	

Tenderers are required to submit a draft Skills development implementation plan at Tender closing.

For each proposed candidate supplier to submit the following:

- Identity document
- Qualification
- Candidates address

4. Job Opportunities

Tenderer to indicate number of Jobs to be created and/or retained from this contract;


Number of Jobs to be created	Number of Jobs to be retained

Tenderer to also provide breakdown of jobs to be created and/or retained in this table:

Category	Jobs to be created
Management	
Expert Skills	
Skilled workers	
Semi-skilled	
Unskilled	
Total	

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Section 4: National Industrial Participation Plan requirements

The NIPP requirements are unknown at this stage, however if this transaction meet the NIPP requirements **Section 1 to 3** will not apply and will be replaced by the **NIPP obligation**.

“NIPP is a programme that seeks to leverage economic benefits and support the development of South African industry by effectively utilizing the instrument of government procurement. The NIPP programme is mandatory on all government and parastatal purchases or lease contracts (goods and services) with an imported content equal to or exceeding US\$5 million.

The programme is targeted at the South African and foreign industries, enterprises, and suppliers of goods and services to government / parastatals, where the imported content of such goods and services equals to or exceeds US\$5 million. The first customer of NIPP is the South African industry that benefits through the NIPP business plans which, when implemented generate new or additional business activities through one or more of the following: investment, export opportunities, job creation, increased local sales, SMME and BEE promotion, R & D and technology transfer.

Companies with a NIPP obligation are required to sign this obligation agreement with The Department of Trade, Industry and Competition (the dtic) before the contract with Eskom Holdings SOC Ltd, as a purchasing entity, is signed. The obligation agreement governs the relationship between the dtic and supplier. It defines the NIPP obligation value/s, requirements to fulfil the NIPP obligation, performance milestones, performance monitoring processes and the NIPP credit allocation criteria

Section 5: Market Research

The following information demonstrates market analysis and assisted in arriving at the targets above.

<u>Current Suppliers Providing the Services</u>	<u>Potential Suppliers</u>

Section 5: Reporting and Monitoring

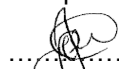
The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDLI obligations described above.

Eskom shall review the SDLI reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDLI obligations have not been met.

Upon notification by Eskom that the suppliers have not met their SDLI obligations, the suppliers shall be required to implement corrective measures to meet those SDLI obligations before the commencement of the following report, failing which Retention clauses shall be invoked

Preferably, every bid should be accompanied by the draft SDLI Implementation Schedule. The successful bidder will be required to submit the completed Implementation plan and return to SDLI representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SD&L commitments.

Compiled by:



.....
Ms Phendulwa Jara
Senior Advisor
Nuclear Commercial – SDLI

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