

Functional Evaluation Criteria for Enquiry:Supply and Delivery of Wet/Liquid Chemicals

Criteria	Requirements	Deliverables	Scoring Methodology	Weighting	Rating	% Rating	% Score	[Supplier Name] Response	Eskom Comments
MANDATORY REQUIREMENTS	Demonstrate suppliers ability to comply to Eskom specifications: DSG 317-090 DSG 317-094 DSG 313-001 DSG 317-031 DSG 317-096 DSG 317-076	Tenderer to provide a letter of commitment indicating: 1. That the requirements in all the Eskom DSG documents supplied have been read and understood . 2. That a Certificate of Analysis (COA) will be supplied for each product batch. The COA to meet the chemical parameter requirements set out by: DSG 317-090 DSG 317-094 DSG 313-001 DSG 317-031 DSG 317-096 DSG 317-076	Yes - A Letter of commitment has been provided. No - No letter of commitment has been provided.						
	Demonstrate that the Manufacturer Environmental Management System is certified to ISO 14001: 2015, or equivalent.	Copies of Environmental Management System Certification.	Yes - Valid Environmental Management System Certification Supplied. No - No certificate provided, or has expired.						

Criteria	Requirements	Deliverables	Scoring Methodology	Weighting	Rating	% Rating	% Score	[Supplier Name] Response	Eskom Comments
1. SUPPLY OF PRODUCT	Tenderers are required to demonstrate performance in comparable projects of similar size and nature, List of previous similar projects.	Three (3) reference letters in company letterheads as proof of previous experience successfully implementing similar projects.	Does not Meet: No Information provided, i.e. No Previous Experience submitted or Inadequate information submitted Partial Meet (Large gap): One (1) project reference letter submitted of previous projects successfully completed/in progress, with contactable references including project/supply information, testimonials pertaining to efficiency, turn-around times and performance and period of activity. Partial Meet (Small gap): Two (2) project reference letters submitted of previous projects successfully completed/in progress, with contactable references including project/supply information, testimonials pertaining to efficiency, turn-around times and performance and period of activity. Meet: Three (3) project reference letters submitted of previous projects successfully completed/in progress, with contactable references including project/supply information, testimonials pertaining to efficiency, turn-around times and performance and period of activity	100%		0%	0%		
	TOTAL WEIGHTING			100%	Does not meet	0%	0.0%		

2. TECHNICAL REQUIREMENTS	Demonstrate ability to comply with Eskom Specifications	Tender must submit all the below documents: 1. Technical specification supplied for all wet/liquid chemicals. 2. Material Safety Data Sheet (MSDS) or Safety Data Sheet (SDS) supplied for all wet/liquid chemicals. 3. Certificate of Analysis (COA) supplied for products that needs to comply with Eskom specification DSG-317-094	Does not Meet: No Information provided, i.e. No documents submitted. Meet: All the 3 listed documents have been submitted and comply with Eskom specification DSG-317-094	60%		0%	0%		
	Company Policy on Warranties and Gaurantees	Company Policy on Warranties and Guarantee showing commitment to Eskoms Shelf Life requirements: wet/liquid chemicals supplied will NOT expire within twelve (12) months after delivery.	Does not Meet: No Information provided, i.e. Company policy on Warranties, and Guarantee showing commitment to shelflife requirements. Meet: Submitted company standard policy on Warranties and Guarantees showing commitment to Eskom's shelflife requirement.	40%		0%	0%		
	TOTAL WEIGHTING			100%	Does not meet	0%	0.0%		

3. QUALITY REQUIREMENTS	A Quality Assurance Program that meets the requirements of 238-103 Rev 3 as identified in 238-769T and the requirements of ISO14001:2015.	The returnable is a document or method statement describing the supplier Quality Programme that provide a description of the processes and supporting information that reflects how processes are managed and work/operation is prepared, reviewed, carried out, recorded, assessed and improved . Examples of processes to be described can include Resource Selection, Quality Control, Receipt Inspection, Purchasing, etc.	Does Not Meet: No documents submitted Partial Meet (large gap) - Major gaps identified with conformance with the requirements of 238-103 Rev 3 Partial Meet (small gap) - Minor gaps identified with conformance with the requirements of 238-103 Rev 3 Meet: Conformance with the requirements of 238-103 Rev 3	30%		0%	0%		
	Conformance to Chemistry Specifications	Returnable is an example of a Certificate of Analysis indicating content of analysis.	Does not meet: No documents submitted Partial Meet (large gap) - Major gaps identified with conformance to Chemistry Specification. Partial Meet (small gap) - Minor gaps identified with conformance to Chemistry Specification. Meet - Conformance to Chemistry Specification.	30%		0%	0%		
	Control of nonconforming product or service and application for concession.	Tenderer to submit procedure, process document and records demonstrating implementation of Non-conformance and Corrective Action Process.	Does not meet - No documents submitted Partial Meet (large gap) - Method Statement or documented procedure that defines processes followed for dealing with nonconforming product/service. Partial Meet (small gap) - Supplier Method Statement and/or Non-conformance and Corrective Action procedure and retained documented information (record) demonstrating criteria implementation. Meet - Supplier Method Statement and/or Non-conformance and Corrective Action procedure and retained documented information (record) demonstrating criteria implementation.	30%		0%	0%		
	Supplier Monitoring Process, including Source Verification and Receipt Inspection.	Tenderer to submit procedure, process document and records demonstrating implementation of Monitoring Processes.	Does not meet - No documents submitted Partial Meet (large gap) - Method Statement or documented procedure that defines processes followed for verification and inspection of product. Partial Meet (small gap) - Supplier Method Statement and/or Monitoring procedure and retained documented information (record) demonstrating criteria implementation. Meet - Supplier Method Statement and/or Monitoring procedure and retained documented information (record) demonstrating criteria implementation. E.g. Source Verification or Receipt Inspection.	10%		0%	0%		
TOTAL WEIGHTING			100%	Does not meet	0%	0.0%			

Final Analysis									
1. SUPPLY OF PRODUCT				10.0%		0.0%			
2. TECHNICAL REQUIREMENTS				60.0%		0.0%			
3. QUALITY REQUIREMENTS				30.0%		0.0%			
TOTAL				100%		0.0%			

The scoring of the Quality Evaluation Criteria is conducted as follows:
A supplier is given a score in each of the sub-categories. These sub-categories are requirements detailed in the specification or contract. Scores are allocated as follows:
0 - 0% - Does not meet
1 - 50% - Partial meet (Large gap)
2 - 75% - Partial Meet (Small gap)
3 - 100% - Meet
The overall score for functionality criteria is analysed as follows:
0% - 79% - Does not meet
80% - 100% - Meet

COMPILER TECHNICAL : T Njadu
SIGNATURE: 
2025-08-13
COMPILER QUALITY: S Brown
SIGNATURE: 
2025-08-13
REVIEWER: VT Ndlovu
SIGNATURE: 
2025/08/13
REVIEWER: J Booyesen
SIGNATURE: 