DESCRIPTION: FOR PROVISION OF RAIL NETWORK PROTECTION SERVICES (RNPS) TO TRANSNET RAIL INFRASTRUCTURE MANAGER (TRIM) WITHIN THE NORTH CORRIDOR FOR A PERIOD OF TWELVE (12) MONTHS

Venue : Microsoft Teams

Date : 24 August 2026

Time : 10:00 am

ATTENDEES	
TRANSNET	**Non-Compulsory Briefing session**
Brenda Baloyi	**Supply Chain Management**
Dering Joyce	**Security and Forensics**
Lerothodi Moramang	**Security and Forensics**
Kgabo Dipela	**Transnet Internal Auditors**

Notes	
Welcome and Introduction **Brenda Baloyi**	Briefing session commenced at 10:00 AM Brenda welcomed everyone present and requested the Transnet team to introduce themselves.
Overview of the North Corridor and security challenges. **Dering Joyce**	• The North Corridor is one of the biggest Business Unit (BU) in Transnet. • It is split into three sections below: ✓ The coal line, which runs from Ogies all the way down to Richards Bay; and ✓ The Pyramid cluster or the coal section, that runs from Lephalale, Thabazimbi, Rustenburg, Pyramid South, through areas like Welgedacht, Springs, all the way down through Trichardt, Majuba, Tutuka, Grootvlei, Ermelo, Pietritief, Paul Petersburg, Ulundi, Vryheid, Empangeni and Richards Bay. ✓ Then there's a section which is the Mineral Mine Chrome line, which falls under North Corridor Pyramid Cluster that runs from the Golela, which is near Swaziland, Pongola, all the way down to Stanger. • The security services in this Request for Proposal (RFP) are required at these . • These sections complement each other. So, while one sections runs though the main line there are other lines which are branch line/secondary lines that run parallel to the main line, these lines also must be secured as they are not less important than the main line. • A lot of these areas share the same substations, and should there be any issue on the line, it could cause a trip to the main line. The branch lines also have relay rooms, substations, telecoms, high sites, shunting yards, just like on the main line. The commodities that are transported in the North Corridor are wood, is sugar, chrome and coal as the main commodity.

	• The North Corridor's major commodity (Coal) is stored in various stockpiles at a place called Richards Bay Coal Terminal and then exported outside the country via the ports of Richards Bay. • The coal line alone strives to run a minimum of 24 trains a day. Therefore, the line must be open all the time to network. **Security challenges and risks in the North Corridor:** • The main risk for the North Corridor is the Overhead Traction Equipment (OHTE) and signalling cable, and battery theft. • The sections with more (OHTE) and signalling cable, relay rooms, and substations, have a higher the risk of cable theft. Wherever there's an element of copper and batteries, there would be a risk that needs to be mitigated. • Security personnel should also be secure and provided with the proper Personal Protective Equipment because of the risk associated with people trying to get hold of this copper. • Bidders need to consider that communication is vital. There are areas which have poor quality signal strength. The bidders must consider communication and related challenges as they will have an impact on how the security personnel on the ground communicate. • TRIM security does play a part in securing both sides of the line (Main and branch lines) and we're working with the current service providers. The system is called a hybrid system with the force multiplier, meaning we work with TRIM security service providers and law enforcement to secure the corridor.
Technical Evaluation Criteria	• Lerothodi Moramang explained the technical evaluation criteria to the bidders as per attached Presentation.
RFP Administration and Specific goals	• RFP document was issued on the 14th of August 2026. Briefing session held on 24 August 2026, the clarification deadline will be the 3rd of September 2026. This is to also allow the technical team to be able to respond to all the questions. • Bidders are requested to send queries on Transnet digital procurement system. There is a section there where you can go and type in your query and make sure that you don't repeat the same query again. • RFP closing date will be the 15th of September 2026. It will be closing at 1 PM. Closing address TDPS electronic tender box, not via e-mail. • When bidders log onto Transnet digital system, e-tender system they must choose the new portal. • Each company must register its profile using its company details and use the corresponding registered profile to log an intent to bid as well as submitting any bid. • Bidders must ensure that bids are uploaded timeously onto the system. Generally, if a bid is late, it will not be accepted for consideration. • Evaluation criteria steps were explained as outlined in the presentation slides. • Bidders are required to complete the pricing schedule issued with the RFP as well as the one on the system • Bidders should ensure that when uploading documents on the system they upload on the correct tab.

Q & A	**Q**. When can bidders expect the presentation to be shared on National Treasury (NT) and Transnet Digital Procurement System (TDPS)? **A**. The presentations will be published on TDPS and NT on 24 August 2026. **Q.** Bidders have been struggling with logging onto TDPS where it gives them 403 error message. **A.** For system challenges bidders can set up a meeting with TRIM tender administrator so that the matter can be escalated to systems and data team. **Q.** What is the expected start date of the contract? **A.** 01 December 2026 **Q.** As the contract will be running in two financial years 2026/2027 and 2027/2028, are bidders expected to keep the price firm for a period of twelve months? **A.** Bidder should factor in the increase which will be effective in 2027 when quoting as bidder will be required to keep the price firm for the duration of the contract. **Q.** we have noted the requirements for the lease agreements. The concern is that the tender says that the lease Agreement must still have a term of 12 months. If our lease agreements do not meet the requirements, for example, we've got six months left . How would Transnet approach that with regards to the scoring? **A.** The requirement remains as it is, unfortunately due to experience and lessons learnt this cannot be changed however, please put the concern on email so that TRIM can engage its leadership on this matter. **Q.** Does the RNPS technology architecture include body worn cameras for deployed security personnel and if body worn cameras are not mandatory can bidders propose body worn cameras as a value-added component to the solution? **A** RNPS has no request for installation of technology. However, if the service provider wants to use the technological tools to manage their personnel, they are welcome to do so. **Q.** Can a bidder also add corporate social investments that the company has done in the corridor? I know that is not part of the requirements, but I just want to find out that can we add them? **A** Bidders can add the CIS initiatives. However, that will not be scored as it is not part of the RFP and evaluation criteria. **Q.** How then do we as bidders receive the questions that are posed to this briefing and responded to? Is it mandatory that we register on the chat box? **A.** There is no need to register on the chat box as clarifications received after the briefing session will be shared with everyone via NT and TDPS Publication.

	Q. Will the bidder be disqualified if they submit reference letters from the rail infrastructure company and National Key points that are not listed on the RFP? **A** Bidders will not be disqualified if they submit letters from any other rail infrastructure company besides Transnet or National Key points. **Q.** Will the award be split amongst several bidders? **A**. No. The RFP will be awarded to one service provider. **Q.** How does TRIM feel about subcontracting services as that is a type of a thing that we as a service provider will be utilizing and taking liability for? **A**. Bidders are allowed to subcontract. **Q**. How long will the service provider be given as a takeover period? **A.** Minimum will be 30 days to ensure that all necessary processes like recruitment, vetting and screening are completed. **Q.** Why is the contract only for 12 months? **A**. 12 months period is what business deem okay for us for now while working on a long-term strategy. **Q.** what is the difference between the security liability insurance and the public liability insurance. **A.** A detailed explanation will be shared with the minutes **Detailed explanation:** • Public Liability ✓ This is liability to third parties/public. ✓ It covers injury, death, or damage to property of any member of public that arises from your operations, premises, or actions of your employees. • Security Liability ✓ This is a liability that arises specifically from a failure in your security service/security obligations. ✓ It covers loss, theft, vandalism, or damage to TRIM asset, property, or staff that occurred because you failed to provide required security standard, e.g, negligence of your security officers, absenteeism, failure to follow SOP, sleeping on duty, collusion, etc. ✓ Example: Copper is stolen at a section you were contracted to guard. TRIM holds you liable for the value of the loss due to negligence on your side.

NB: Closing date for this Tender is 15 September 2026

Compiled By:

Brenda Baloyi

Signature**:……………..**

Reviewed by:

Lerothodi Moramang

Signature: ……………………

Reviewed by:

Dering Joyce

Signature: ……………………