

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN




BID NUMBER: DBN/CAP(BAC)022

Annexure 1

BID NUMBER: *DBN/CAP(BAC)022*

REQUEST FOR PROPOSAL (RFP) FOR THE THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN

CLOSING DATE	28 June 2023
CLOSING TIME	12:00
BRIEFING SESSION	COMPULSORY
	DATE:12 June 2023
	TIME:10H00
BID DOCUMENTS DELIVERY ADDRESS	PASSENGER RAIL AGENCY OF SOUTH AFRICA TENDER BOX NO.07 65 MASABALALA YENGWA AVENUE GREYVILLE DURBAN STATION ROOF LEVEL ENTRANCE
BIDDER NAME

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Disclaimer

This document is provided solely for the purpose set out in this RFP and is not intended to form any part or basis of any investment decision by Bidders. The recipient should not consider the document as an investment recommendation by PRASA or any of its advisers.


Each person to whom this document (and other later documents) is made available must make his own independent assessment of the Project after making such investigation and taking such professional advice as he/she or it deems necessary. Neither the receipt of this document or any related document by any person, nor any information contained in the documents or distributed with them or previously or subsequently communicated to any Bidder or its advisers, is to be taken as constituting the giving of an investment advice by PRASA or its advisers.

Whilst reasonable care has been taken in preparing this RFP and other documents, they do not purport to be comprehensive or true and correct. Neither PRASA nor any of its advisers accept any liability or responsibility for the adequacy, accuracy or completeness of any of the information or opinions stated in any document.

They acquaint themselves with this RFP and take note that no representation or warranty, express or implied, is or will be given by PRASA, or any of its officers, employees, servants, agents or advisers with respect to the information or opinions contained in any document or on which any document is based. Any liability in respect of such representations or warranties, howsoever arising is hereby expressly disclaimed.

If any recipient, or its employees, advisers or agents make or offers to make any gift to any of the employees of PRASA or consultant to PRASA on the RFP either directly or through an intermediary then such recipient, Bidder will be disqualified forthwith from participating in the RFP.

Each recipient of this RFP agrees to keep confidential any information of a confidential nature which may be contained in the information provided (the "Confidential Information Provided"). The Confidential Information provided may be made available to Bidder's subcontractors, employees and professional advisers who are directly involved in the appraisal of such information (who must be made aware of the obligation of confidentiality) but shall not, either in the whole or in part, be copied, reproduced,

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distributed or otherwise made available to any other party in any circumstances without the prior written consent of PRASA, nor may it be used for any other purpose than that for which it is intended.

These requirements do not apply to any information, which is or becomes publicly available or is shown to have been made available (otherwise than through a breach of a confidentiality obligation). Bidders, Key Contractors and their constituent members, agents and advisers, may be required to sign confidentiality Contracts/undertakings (in such form as PRASA may require from time to time).


All Confidential Information Provided (including all copies thereof) remains the property of PRASA and must be delivered to PRASA on demand. Further, by receiving this RFP each Bidder and each of its members agrees to maintain its submission in Bid to this RFP confidential from third parties other than PRASA and its officials, officers and advisers who are required to review the same for the purpose of procurement of the RFP.

Any recipient residing outside the Republic of South Africa is urged to familiarise themselves with and to observe any regulatory requirements relevant to the proposed transaction (whether these derive from a regulatory authority within or outside the Republic of South Africa).

Any requirement set out in this RFP regarding the content of a response to the RFP is stipulated for the sole benefit of PRASA, and serves as expressly stated to the contrary, may be waived at its discretion at any stage in the procurement process.

PRASA is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of a Proposal in response to it. Please note that PRASA reserves the right to:

- Modify the RFP's goods / service(s) / works and request Respondents to re-bid on any changes;
- Withdraw, amend the RFP at any time without prior notice and liability to compensate or reimburse any respondent;
- Reject any Proposal which does not conform to instructions and specifications which are detailed herein
- Disqualify Proposals submitted after the stated submission deadline;
- Call a respondent to provide additional documents which PRASA may require which have not been submitted to PRASA.
- Withdraw the RFP on good cause shown;

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- Award a contract in connection with this Proposal at any time after the RFP's closing date;
- Make no award at all;
- Validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to PRASA to do so;
- Request annual financial statements prepared and signed off by a professional accountant or other documentation for the purposes of a due diligence exercise; and/or
- Not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it.

To adopt any proposal made by any bidder at any time and to include such proposal in any procurement document which may or may not be made available to other bidders.

All costs and expenses incurred by Bidders in submitting responses to this RFP shall be borne by the Bidders and PRASA shall not be liable for any costs or expenses whatsoever or any claim for reimbursement of such costs or expenses.


Should a contract be awarded on the strength of information furnished by the Respondent, which after conclusion of the contract, is proved to have been incorrect, PRASA reserves the right to cancel the contract and/or place the Respondent on PRASA's list of Restricted Suppliers.

PRASA reserves the right to negotiate market-related price with the bidder scoring the highest points or cancel the bid; if the bidder does not agree to a market related price, negotiate a market related price with the bidder scoring the second highest points or cancel the bid; if the bidder scoring the second highest points does not agree to a market related price, negotiate a market related price with the bidder scoring the third highest points or cancel the bid. If the market related price is not agreed as envisaged in this paragraph, PRASA will cancel the bid.

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PRASA reserves the right to negotiations Best and Final Offer (BAFO) with selected Respondents where none of the Proposals meet RFP requirement, are affordable and demonstrate value for money and there is no clear preferred response to the RFP

PRASA will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

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LIST OF BID DOCUMENTS

INVITATION TO BID PART A	Form A
TERMS AND CONDITIONS FOR BIDDING PART B	Form B
TENDER FORM (PRICING SCHEDULE)	Form C
BRIEFING/SITE INSPECTION CERTIFICATE	Form D
STATEMENT OF WORK SUCCESSFULLY CARRIED OUT BY BIDDER	Form E
SECURITY SCREENING FORM	Form F
ACKNOWLEDGEMENT	Form G
SBD 4 BIDDER'S DISCLOSURE	
SBD 6.1 PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022	


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1 LIST OF ANNEXURES TO THE RFP

Draft Contract	Annexure 3
RFP CLARIFICATION FORM	Annexure 4

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2 ACRONYMS


BBBEE	Broad Based-Black Economic Empowerment
CIDB	Construction Industries Development Board
DTiC	The Department of Trade and Industry and Competition
PPPFA	Preferential Procurement Policy Framework Act 5 of 2000 (as amended from time to time)
PFMA	Public Finance Management Act No.1 of 1999 (as amended from time to time)
PRASA	Passenger Rail Agency of South Africa
RFP	Request for Proposal
SANAS	South African National Accreditation System

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3 INTERPRETATION

In this RFP, unless inconsistent with or otherwise indicated by the context –


- 4.1 headings have been inserted for convenience only and should not be taken into account in interpreting the RFP;
- 4.2 any reference to one gender shall include the other gender;
- 4.3 words in the singular shall include the plural and vice versa;
- 4.4 any reference to natural persons shall include legal persons and vice versa;
- 4.5 words defined in a specific clause have the same meaning in all other clauses of the RFP, unless the contrary is specifically indicated;
- 4.6 any reference to the RFP, schedule or appendix, shall be construed as including a reference to any RFP, schedule or appendix amending or substituting that RFP, schedule or appendix;
- 4.7 the schedules, appendices and Briefing Notes issued pursuant to this RFP, form an indivisible part of the RFP and together with further clarifying and amending information provided by PRASA, constitute the body of RFP documentation which must be complied with by Bidders;
- 4.8 in the event of any inconsistency between this RFP or other earlier information published with regard to the Project, the information in this RFP shall prevail; and
- 4.9 this RFP shall be governed by and applied in accordance with South African law.

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4 DEFINITIONS

In this RFP and in any other project documents (as defined below) which so provides, the following words and expressions shall have the meaning assigned to them below and cognate expressions shall have a corresponding meaning, unless inconsistent with the context:

- 5.1 “Accounting Authority” means the Board of PRASA;
- 5.2 “Contract” means the Contract to be entered between PRASA and the successful Bidder for the provision of the *services* procured in this RFP.
- 5.3 “Bid” means the Bid to the RFP submitted by Bidders;
- 5.4 “Bidders Briefing Session” means the compulsory briefing session to be held at the offices of PRASA, in order to brief the Bidders about this tender;
- 5.5 “Black Enterprise” means an enterprise that is at least 51% beneficially owned by Black People and in which Black People have substantial Management Control. Such beneficial ownership may be held directly or through other Black Enterprises;
- 5.6 “Black Equity” means the voting equity held by Black People from time to time;
- 5.7 “Black People” has the same meaning as ascribed to the Broad-Based Black Economic Empowerment Act, 2003, as amended .
- 5.8 “Black Woman” means African, Coloured and Indian South Africa Female citizen;
- 5.9 “Briefing Note” means any correspondence to Bidders issued by the PRASA;
- 5.10 “Business Day” means any day except a Saturday, Sunday or public holiday in South Africa;
- 5.11 “Bidders” means individuals, organisations or consortia that have been submitted responses to the RFP in respect of the tender;
- 5.12 “Consortium” means any group of persons or firms jointly submitting a Bid as Bid to this RFP and “Consortia” means more than one Consortium;
- 5.13 “Contractor” the successful Bidders who has signed a Contract with PRASA in terms of this RFP.
- 5.14 “Closing Date” means the closing date for submission of bids/ Proposals by Bidders which is **28 June @12H00**
- 5.15 “Project” means this project for the **APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN**
- 5.16 “RFP” means the Request for Proposals issued by PRASA for this tender; and

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5.17 “Scope of Work” means the scope of work for this project as detailed out in the RFP technical specifications.


SECTION 1

NOTICE TO BIDDERS

1 INVITATION TO BID

You are hereby invited to submit a bid to meet the requirements of the Passenger Rail Agency of South Africa. Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations, or enterprises [hereinafter referred to as an **entity**, **Bidder**].

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BID ADVERT	This RFP may be downloaded directly from National Treasury’s e-Tender Publication Portal at www.etenders.gov.za free of charge. With effect from 01 June 2023
ISSUE DATE	01 June 2023
COLLECTION DATE DEADLINE (not applicable)	
BRIEFING SESSION	COMPULSORY 12 June 2023 @10H00
CLOSING DATE	28 June 2023@12H00 Bidders must ensure that bids are delivered timeously to the correct address. As a general rule, if a bid is late or delivered to the incorrect address, it will not be accepted for consideration.
VALIDITY PERIOD	90 Working Days from Closing Date Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period.
CLOSING DATE FOR QUESTIONS	22 June 2023@16H00
CLOSING DATE FOR RESPONSES	26 June 2023@16H00
CONTACT PERSON	Rani Padayachee-rani.padayachee@prasa.com

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Any additional information or clarification will be emailed to all Respondents, if necessary.

2 FORMAL BRIEFING

A compulsory/non-compulsory pre-proposal RFP briefing will be conducted at PRASA RAIL KZN, 65 Masabalala Yengwa Avenue, Greyville, Durban Station on the **12 June 2023 @10H00**. [Respondents to provide own transportation and accommodation]. The briefing session will start punctually, and information will not be repeated for the benefit of Respondents arriving late.

2.1 *A Certificate of Attendance in the form set out in Form D must be completed and submitted with your Proposal as proof of attendance is required for a compulsory site meeting and/or RFP briefing.* Bidders must also appear on the Compulsory Briefing session Register.

2.2 Respondents failing to attend the compulsory RFP briefing may be disqualified.

3 BRIEFING SESSION MINUTES AND NOTES

3.1 PRASA will issue briefing session minutes or notes together with the response to the clarification questions

3.2 Clarifications will be issued to all Respondents to this RFP utilizing the contact details provided at receipt of the responses to the RFP documentation, after submission to the authorised representative.

3.3 Bidders / Respondents are requested to promptly confirm receipt of any clarifications sent to them.

3.4 Bidders / Respondents must ensure responses to the clarifications are received on or before the deadline date stated.

4 PROPOSAL SUBMISSION OF RFP RESPONSE

Proposal Responses should be submitted to PRASA in a sealed envelope addressed as follows:


The Secretariat

RFP No:

DBN/CAP(BAC)022

Description of Bid

THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN

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REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN

Closing date and time: 28 June 2023 @12H00

Closing address PRASA RAIL KZN, 65 Masabalala Yengwa Avenue, Greyville, Durban Station, Roof Level Entrance

5 DELIVERY INSTRUCTION FOR RFP

Delivery of Bid

The Bid envelopes should be deposited in the **PRASA tender box No. 07** which is located at the main entrance of the PRASA HOUSE and should be addressed as follows:

THE SECRETARIAT
PRASA RAIL KZN
65 MASABALALA YENGWA AVENUE
GREYVILLE
DURBAN STATION


5.1 B-BBEE Joint Ventures or Consortiums

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, should state their intention to do so in their RFP submission. Such Respondents should also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If such a JV or consortium agreement is unavailable, the partners should submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by PRASA through this RFP process. This written confirmation should clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to PRASA.

6 COMMUNICATION

6.1 For specific queries relating to this RFP during the RFP process, bidders are required to adhere strictly to the communication structure requirements. An RFP Clarification Form should be submitted to rani.padayachee@prasa.com before or on **22 June 2023 @16H00**, substantially in the form set out in **Annexure 4** hereto.

6.2 In the interest of fairness and transparency PRASA's response to such a query will be made available to the other Respondents who have attended a compulsory and a non-compulsory

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briefing session. For this purpose PRASA will communicate with Respondents using the contact details provided at the compulsory and a non-compulsory briefing session.

6.3 After the closing date of the RFP, a Respondent may only communicate in writing with the Bid Secretariat, at telephone number 031 8130138, email rani.padayachee@prasa.com on any matter relating to its RFP Proposal.

6.4 Respondents are to note that changes to its submission will not be considered after the closing date.


6.5 Respondents are warned that a response will be liable for disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of PRASA in respect of this RFP between the closing date and the date of the award of the business. Furthermore, Respondents found to be in collusion with one another will automatically be disqualified and restricted from doing business with PRASA in future.

6.6 Bidders are advised utilize this email address (**SCM.Complaints@prasa.co.za**) for lodging of complaints to PRASA in relation to this bid process. The following minimum information about the bidder must be included in the complaint:

- 7.6.1 Bid/Tender Description
- 7.6.2 Bid/Tender Reference Number
- 7.6.3 Closing date of Bid/Tender
- 7.6.4 Supplier Name;
- 7.6.5 Supplier Contact details
- 7.6.6 The detailed complaint

7 CONFIDENTIALITY

7.1 PRASA shall ensure all information related to this RFP is to be treated with strict confidence. In this regard Respondents / Bidders are required to certify that they have acquainted themselves with the Non-Disclosure Agreement All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Services , which is either directly or indirectly

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related to PRASA's business, written approval to divulge such information should be obtained from PRASA.

7.2 Respondents must clearly indicate whether any information submitted or requested from PRASA is confidential or should be treated confidentially by PRASA. In the absence of any such clear indication in writing, PRASA shall deem the response to the RFP to have waived any right to confidentiality and treat such information as public in nature.

8 INSTRUCTIONS FOR COMPLETING THE RFP

8.1 All responses to the RFP should be submitted in two sealed envelopes/boxes; the first envelop/box shall have the technical and compliance response, the second envelop/box shall only have the financial response and BBBEE response.

8.2 Bidders are required to package their response/Bid as follows:

Volume 1 (Envelop 1/Package 1)

- **Part A:** Mandatory Requirements Response

Part B: Technical or Functional Response (response to scope of work)

Volume 2 (Envelop 2/ Package 2)


- **Part C:** Financial Proposal and Specific Goals

Volume 2 should be submitted in a separate sealed envelope. Bidders should make their pricing offer in envelop 2/package 2.


8.3 Bidders must submit 1 original response and may submit copies and an electronic version which must be contained in a Memory Card/External hard drive etc clearly marked in the Bidders name. PRASA reserves the right to consider information provided in all formats irrespective the format i.e original/copy/electronic.

8.4 Bidders should ensure that their response to the RFP is in accordance with the structure of this document.

8.5 Where Bidders are required to sign forms they are required to do so using preferably black ink pen.

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- 8.6 Any documents forming part of the original responses to RFP but which are not original in nature, should be certified as a true copy by a Commissioner of Oaths.
- 8.7 Each response to RFP must be in English and submitted in A4 format, except other graphic illustrations, which may not exceed A3 format, unless the contrary is specifically allowed for in this RFP. Responses to RFP should be neatly and functionally bound, preferably according to their different sections.
- 8.8 The original responses to RFP must be signed by a person duly authorized by each consortium member and Subcontractor to sign on their behalf, which authorization must form part of the responses to RFP as proof of authorization. By signing the responses to RFP the signatory warrants that all information supplied by it in its responses to RFP is true and correct and that the responses to RFP and each party whom the responses to RFP signatory represents, considers themselves subject to and bound by the terms and conditions of this RFP.
- 8.9 The responses to RFP formulation should be clear and concise and follow a clear methodology which responses to RFP should explain upfront in a concise Executive Summary and follow throughout the responses to RFP.
- 8.10 Responses to RFP must provide sufficient information and detail in order to enable PRASA to evaluate the responses to RFP, but should not provide unnecessary detail which does not add value and detracts from the ability of PRASA to effectively evaluate and understand the responses to RFP. The use of numbered headings, bullet points, sections, appendices and schedules are encouraged.
- 8.11 Information submitted as part of a responses to RFP should as far as possible, be orderly according to the order of the required information requested by PRASA. All pages should be consecutively numbered.
- 8.12 Responses to RFP should ensure that each requirement contained in the RFP is succinctly addressed. Responses to RFP should as far as possible use the terms and definitions applied in this RFP and should clearly indicate its interpretation of any differing terminology applied.
- 8.13 Response to RFP documents are to be submitted to the address specified in [this RFP](#), and Bidders should ensure that the original and copies (where applicable) are identical in all respects as PRASA will not accept any liability for having disqualified a bidder for failing to provide a mandatory returnable document.

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- 8.14 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 8.15 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 16 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.
- 8.16 Bidders are required to review the Contract. Bidders may further amend and or delete any part of the Draft Contract where they deem fit to do so. Where Bidders have amended and or deleted any part of the Contract, it must be clearly visible by using track changes and must ensure that the disc copy of their bid submission for the Draft Contract is in word version and not password protected. **It must be noted that the marked up Contract will form part of contract negotiations processes with the preferred bidder.**

9 RFP TIMETABLE

PRASA may at its sole discretion amend any of the milestone dates indicated in the table below. Bidders will be informed of any amendments to the timeline through the issue of the Addendum.

RFP PROCESS	MILESTONE DATES
Bid issue date	01 June 2023
Briefing Session for Bidders	12 June 2023@10H00
Closing date for Questions	22 June 2023@16H00
Closing date for Responses	26 June 2023@16H00
Closing Date for Submission of final Bid	28 June 2023@12H00
Evaluation of Proposals (Bidders note that PRASA may call for Presentation of bidders offers at any stage of the evaluation process)	TBA
Appointment of the successful Bidder	TBA
Contract Negotiations	TBA
Signing of Contract	TBA
Contract Commencement	TBA

PRASA may at its sole discretion amend any of the milestone dates indicated in the table above. Bidders will be informed of any amendments to the timeline through the issue of briefing notes.

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10 LEGAL COMPLIANCE

Bidders should ensure that they comply with all the requirements of the RFP and if Bidders fail to submit any of the required documents, such Bids may, at the sole discretion of PRASA, be disqualified. PRASA reserves the right to call a Bidder to provide additional documents which may have not been submitted.

The successful Bidder [hereinafter referred to as the **Service Provider**] shall be in full and complete compliance with any and all applicable laws and regulations.

11 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Only foreign suppliers with no local registered entity need not register on the CSD. The CSD can be accessed at <https://secure.csd.gov.za>. Respondents are required to provide the following to PRASA in order to enable it to verify information on the CSD:

Supplier Number: _____ **Unique registration reference number:** _____.


12 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to PRASA and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this RFP that the tax matters of the successful bidder be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.

Respondents are required to be registered on the Central Supplier Database (CSD) as indicated in paragraph 12 and the National Treasury shall verify the Respondent's tax compliance status through the Central Supplier Database (CSD).

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Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database (CSD) and their tax compliance status will be verified through the Central Supplier Database (CSD).

For this purpose, the attached **SBD 1 must be completed and submitted as an essential returnable document by the closing date and time of the bid.**

New Tax Compliance Status (TCS) System


SARS has implemented a new Tax Compliance Status (TCS) system in terms of which a taxpayer is now able to authorise any 3rd party to verify its compliance status in one of two ways: either through the use of an electronic access PIN, or through the use of a Tax Clearance Certificate obtained from the new TCS system.

Respondents are required to provide the following to PRASA in order to enable it to verify their tax compliance status:

Tax Compliance Status (TCS) Pin:_____.

13 PROTECTION OF PERSONAL DATA

In responding to this bid, PRASA acknowledges that it may obtain and have access to personal data of the Respondents. PRASA agrees that it shall only process the information disclosed by Respondents in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law. Furthermore, PRASA will not otherwise modify, amend or alter any personal data submitted by Respondents or disclose or permit the disclosure of any personal data to any Third Party without the prior written consent from the Respondents. Similarly, PRASA requires Respondents to process any personal information disclosed by PRASA in the bidding process in the same manner.

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SECTION 2

BACKGROUND OVERVIEW AND SCOPE REQUIREMENTS

1 INTRODUCTION AND BACKGROUND

Passenger Rail Agency of South Africa (“PRASA”) has identified the need to appoint a service provider for THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN


OVERVIEW

After the Covid 19 lockdown, it was discovered that critical signalling infrastructure such as signalling cables and equipment were stolen or vandalised in the Rossburgh-Pinetown section.

This resulted in train operations becoming severely compromised as trains have to be authorized in a major way due to unavailability of the signalling infrastructure. Prasa has been unable to collect revenue and to deliver on its primary mandate of providing reliable and affordable public transport.

This led to the decision by the region to suspend train services on this section. This has culminated in the need to get a service provider to reinstate the signalling infrastructure and recover the corridor as quickly as possible.

- 1.1 PRASA must receive reduced cost of acquisition and improved service benefits resulting from the Service Provider’s economies of scale and streamlined service processes.
- 1.2 PRASA must achieve appropriate availability that meets user needs while reducing costs for both PRASA and the chosen Service Provider(s).
- 1.3 PRASA must receive proactive improvements from the Service Provider with respect to provision of Services and related processes.
- 1.4 PRASA’s overall competitive advantage must be strengthened by the chosen Service Provider’s leading edge technology and service delivery systems.
- 1.5 PRASA end users must be able to rely on the chosen Service Provider’s personnel for service enquiries, recommendations and substitutions.

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1.6 PRASA must reduce costs by streamlining its acquisition of Services, including managed service processes on a Group basis.

2 KEY OBJECTIVES OF THE RFP

This RFP has been prepared for the following purposes:

2.1 TO SET OUT THE RULES OF PARTICIPATION IN THE BID PROCESS REFERRED TO IN THIS RFP.

2.2 TO DISSEMINATE INFORMATION ON THE PROJECT CONTEMPLATED IN THIS RFP.

2.3 TO GIVE GUIDANCE TO BIDDERS ON THE PREPARATION OF THEIR RFP BIDS.

2.4 TO GATHER INFORMATION FROM BIDDERS THAT IS VERIFIABLE AND CAN BE EVALUATED FOR THE PURPOSES OF APPOINTING A SUCCESSFUL BIDDER.

2.5 TO ENABLE PRASA TO SELECT A SUCCESSFUL BIDDER THAT IS:

- a) technically qualified and meet the empowerment criteria described in this RFP;
- b) Carry all the obligations of the Contract.

3 SCOPE OF WORK

4.1 SCOPE OF THE DESIRED SOLUTION

The scope of the work is for a contractor to supply, install and commission new signalling cables and signalling equipment namely, tracks, electronic object controller cards, signals and points like for like between Rossburgh and Pinetown Stations for PRASA KZN.


This will ensure reinstatement of the signalling network.

The scope of work for this project shall entail the following activities:

- ✓ Planning & Procurement
- ✓ Trenching
- ✓ Installation (Construction Activities)
- ✓ Testing and Commissioning
- ✓ Site rehabilitation
- ✓ Project Close-out

DETAILS ON THE PREFERRED SOLUTION

This contract is the preferred option to address the current signalling infrastructure challenges in this section. Therefore, a targeted intervention is required to address this critical area that can

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ensure reliability, availability, maintainability and safety of the signalling infrastructure. This option enables the region to reinstate the signalling to its operational state without a need for extensive engineering changes but addresses the current constraints to service.

EXTENT AND COVERAGE OF THE PROPOSED PROJECT

The signalling cables and equipment will be replaced between Rossburgh and Pinetown.

4.2 REQUIRED PROFESSIONAL SERVICES

The appointed company will be required to provide:

- 4.2.1 Qualified Engineer with a degree in Electrical Engineering (Light or Heavy Current) BSc or BTech degree
- 4.2.2 Qualified Engineering Technician with a National Diploma in Electrical Engineering (Light or Heavy Current) or alternatively have Signal Electrician Certificate
- 4.2.3 Qualified Track Master with valid trains working rules certificate and must be certified with C Green certificate.
- 4.2.4 Qualified Flagmen with valid flagman certificate.

4.3 INSURANCE REQUIREMENTS FOR THE PROJECT

Not Applicable

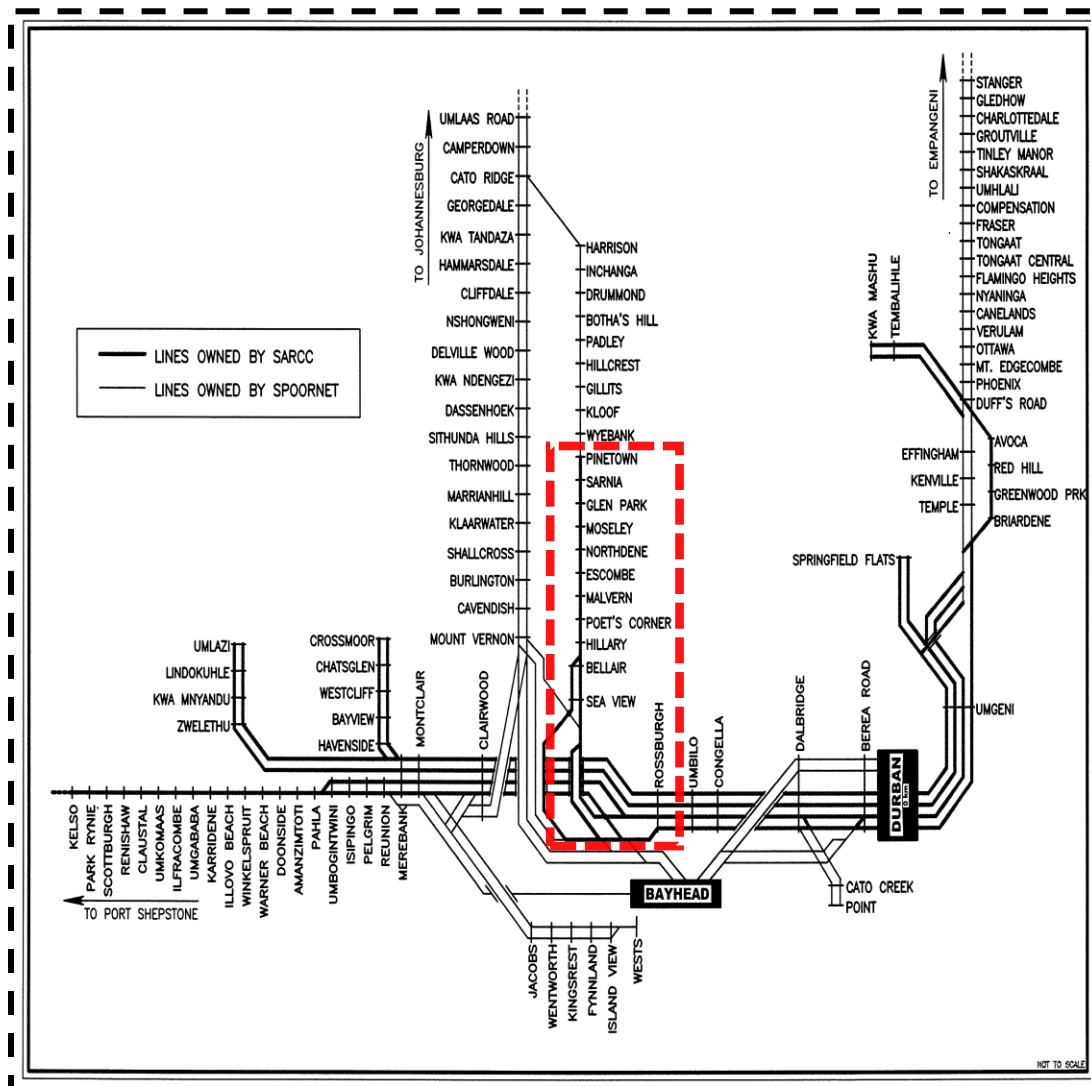
4.4 TARGETED AREA BY THIS PROJECT

This project is targeting the section between Rossburgh and Pinetown.

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4.5 PRASA'S RESPONSIBILITIES

Not applicable

4.6 EXTENT AND COVERAGE OF THE PROPOSED PROJECT

The project will cover the following areas:

1. Rossburgh, Bellair, Malvern, Northdene and Pinetown Stations
2. Signals, Cables, Points machines, Axle Counter Track circuits, electronic object controller cards, power distribution cabinets, uninterruptible power supplies and battery banks will be affected.

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4.7 MEASUREMENTS AND PAYMENT

The appointed service provider will be notified of a brief to render services for the particular scope Rossburgh to Pinetown section. Measurements and payments will be based on the project schedules approved by the Prasa Technical Officer/Project Manager.

4.8 FORM OF CONTRACT

The standard PRASA GCC contract agreement will be used.

4.9 OTHER RELATED PROJECTS

There are no other projects that have been identified which are related to this project.

5 SPECIFICATION OF THE WORK OR PRODUCTS OR SERVICES REQUIRED

5.1 PROFESSIONAL TECHNICAL STAFF REQUIREMENTS

3.1.1 KEY PROFESSIONAL STAFF


Experience key professional staff in relation to the scope of work – Professionals Services:
The appointed company will be required to provide:

- ✓ Engineer with a degree in Electrical Engineering (Light or Heavy Current) BSc or BTech degree
- ✓ Qualified Engineering Technician with a National Diploma in Electrical Engineering (Light or Heavy Current) or alternatively have Signal Electrician Certificate
- ✓ Qualified Track Master with valid trains working rules certificate and must be certified with C Green certificate.
- ✓ Qualified Flagmen with valid flagman certificate.

5.2 TECHNICAL INFORMATION TO BE PROVIDED WITH TENDER

The Bidders shall submit the following in terms of Organisational Experience:
(N.B. Provide for each successfully completed project/s in the following sequence)

1. Copy of an appointment letter/s (on a company letterhead)
2. Description of the project
3. Client name and Client contact (i.e., email and office number)
4. Project start date, project end date, extension of time where applicable, contract value inclusive of VAT.
5. Attach completion certificate signed by client or letter from the client confirming successful completion of the project.

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Scoring

Score will be based on successfully executed and completed similar projects in the supply and installation of signalling equipment in the last ten years from the presented details in the tender document.

0: Zero (0) Similar Projects/non-submission/incomplete submission

1: 1 to 2 Similar projects

2: 3 to 4 Similar projects

3: 5 to 6 Similar projects

4: 7 to 8 Similar projects

5: 9 and above Similar projects

6 TECHNICAL SPECIFICATIONS RELATED TO THIS PROJECT

A summary of signalling equipment to be replaced and vandal-proofed is provided.

6.1 Cables

6.1.1 The contractor to supply and install the signalling cables as per station cable plans.

6.1.2 All new cables must be laid in the trench underground. The Technical officer will indicate the cable route to be trenched.

6.1.3 Trenching and laying of cables must strictly adhere to Trenching and Outdoor Cable Specification CSE 516 Version 2b provided.

6.1.4 No trenching by machine will be allowed in existing cable routes. This may be proposed for new cable routes (alongside service roads). Special supervision will be required if a portion is to be trenched by the machine.

6.1.5 Cross trenching with 110mm flex tube/Nextube (industrial) is permitted instead of using manholes. GPS position of trench to be recorded and marked accurately on cable plans.

6.1.6 Where cables cross over bridges or culverts, galvanised piping must be used and boxed with a sand and stone concrete mix. The piping must span the whole length of the bridge/culvert plus at least a metre to spare before going off at a 45-degree angle into the trench whereas not exposing any cable.

6.1.7 Cable joints must be accurately marked on the plans with the GPS position.

6.1.8 The contractor to supply megger sheets for all new cables installed.


6.1.9 All cables must be commissioned by certified testing and commissioning Signalling personnel.

6.1.10 The contractor is to pay special attention to the earthing of all cables and earth testing sheets to be provided.

6.1.11 The contractor is to liaise with the Fibre department as a buried fibre cable needs to go in the signal cable trench.

6.2 Apparatus Case

6.2.1 The successful contractor is to supply and install new galvanised vandal proofed tropical apparatus cases with new complete inserts as per station case plans, and bill of quantities.

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- 6.2.2 All tropical cases to have a locking mechanism as installed in all new cases in the Durban Region. (Oval key)
- 6.2.3 Compartment for case plans to be provided inside case doors.
- 6.2.4 Cases to be correctly numbered on both sides.
- 6.2.5 The contractor is to pay special attention to the earthing of all apparatus cases and earth testing sheets be provided.
- 6.2.6 All cases must be commissioned by certified testing and commissioning signalling personnel.


- 6.3 **Signals**
 - 6.3.1 The contractor is to remove all vandalised signals.
 - 6.3.2 The contractor to supply and install new complete signals with aspects as shown on the station line plan.
 - 6.3.3 Complete signal consist of signal pole, cap, target, all aspects, base(biscuits), junction box, number plate, arrows and half ladders.

- 6.4 **Axle Counters**
 - 6.4.1 The contractor to remove all vandalised EBI TRACK axle counter equipment and supply, install and commission new axle counters equipment as per line plan.
 - 6.4.2 Identifiers are to be programmed for each specific Axle counter head.
 - 6.4.3 The complete axle counter equipment consists of the following
 - heads, track side housing with stand, electronic cassette with identifier.

- 6.5 **Points Machines and Rodding**
 - 6.5.1 The contractor to supply and install Westinghouse Switchmatic B1 (380V AC) (or similar) points machines with roddings, compatible to EBILOCK interlocking (or similar).

- 6.6 **Main Equipment Room (MER)**
 - 6.6.1 The contractor to remove all damaged EBILOCK Electronic Interlocking (or similar) equipment inside the Main Equipment Room.
 - 6.6.2 The contractor to supply, install, program and commission the new EBILOCK Electronic Interlocking equipment (or similar) including the telecommunication, the back-up supply (batteries and UPS) as per MER plans.
- 6.7 **Buildings/Main equipment rooms**
 - 6.7.1 Northdene MER structure, door, to be replaced.
 - 6.7.2 Bellair MER structure, door, roof, to be replaced.

- 7 **Level crossings**
 - 7.1.1 The contractor to supply and install a stand-alone level crossing between Northdene and Pinetown.
 - 7.1.2 The stand – alone level crossing consists of the Programmable Logic Control (PLC) that sends the level crossing indications back to the VDU in the CTC.

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7.2 **Project Site**

7.2.1 The contractor is to attend a compulsory site visit to ascertain the nature of works as well as to properly quote for the required works. This site visit will take place immediately after tender briefing. No errors in measurement will be rectified later. All bidders to provide PPE during site visit.

7.2.2 The contractor will be solely responsible for the security of all equipment and materials which are brought onto the site. Open trenches or exposed cables are to be always guarded.

7.2.3 All scrap material removed is to be delivered to Clairwood Signal Maintenance depot.

7.3 **Drawings & Diagrams**

7.3.1 Cable plans, case plans and station plans will be provided to the successful bidder.

7.3.2 The contractor to provide three new sets of 'hard-copies' of cable, case and station plans after the completion of works 1 USB of all plans must be provided in PDF and ACAD format.

7.4 **Occupations**

7.4.1 The Signal department Prasa KZN will be responsible for arranging all occupations by mutual agreement with the contractor, with the Network Planning department. Contractor to submit a detailed occupation request well in advance. Three weeks' notice required for all occupations. Prasa KZN reserves the right to cancel or postpone any occupation.

7.4.2 There will be restrictions on the time allowed for occupations during the week while on weekends extended time will be allowed. The contractor may be required to perform a presentation at the monthly occupation planning meeting.

7.5 **Contract Period**

7.5.1 Contract period will be eighteen (18) months from date of award.

7.6 **Guarantee**


All equipment provided including workmanship shall be guaranteed for a period of one year starting on the date of commissioning.

7.7 **Penalties**

7.7.1 Should the Contractor fail to complete delivery on/before the stipulated dates for occupation as agreed for in this tender a penalty fee of R5000 per week will be charged.

7.7.2 Penalties will also be incurred, if trains are delayed by contractor in the event that the contractor exceeds the agreed occupation time. The penalty will be R1000 per train delayed. It must be noted that delays to the peak Metrorail train service can affect many trains in a short time, and it is required that the contractor stick to the agreed occupation times.

7.7.3 If the contractor works illegally without an approved occupation notice, a penalty fee of R 10 000 will be charged. Any subsequent breach will nullify the contract.

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7.8 Safety & Safety File

- 7.8.1 All work in the contract should comply with Occupational Safety Act, 1993 (Act No 85 of 1993). A safety file shall be submitted and approved by the Project Manager & Risk department before the contractor starts the work.
- 7.8.2 The contractor shall provide the following additional requirements that form part of the specification pertaining to safety, orientation, and other fundamental Act 85 requirements.
- 7.8.3 The successful contractor shall make provision for a safety file, seven days after receiving his/her Letter of Appointment.
- 7.8.4 The contractor to issue employees with SABS approved identifying safety uniform, reflective bibs, safety boots and dust masks that are always worn by contractor's employees (including identity cards).
- 7.8.5 Contractor and his personnel to undergo safety orientation training for the people working in operational areas within Prasa premises prior to commencement of contract.
- 7.8.6 The contractor will be working under and adjacent to 3KV DC overhead lines and crossing of railway lines prior to the commencement of the said work.
- 7.8.7 It is suggested that safety boots be always worn, PRASA will not be held responsible for any injuries.
- 7.8.8 Tools / equipment must be kept in a good condition and must not injure staff.
- 7.8.9 The Service Provider shall keep on site a SHE works file where all records generated during the project are kept.
- 7.8.10 This file must always be available on site. The file will include all SHE related records, records of communication with the client (PRASA) toolbox talks, Inspection sheets, risk assessment etc.
- 7.8.11 A representative from PRASA has a right to do the following:
- Request the file at any given time
 - Inspect the SHEQ documents at any given time
 - Stop the work if he/she finds necessary or convinced that SHE is compromised.

7.9 Site Access


Before commencement of work on site, PRASA shall issue a site access certificate to the successful contractor.

7.10 Induction


- 7.10.1 Prior to commencing work on site, Prasa will issue a copy of the Prasa Signals Contractor Safety Induction Guidelines which will be issued to the successful contractor to be used for the duration of the contract.
- 7.10.2 Prasa will conduct induction training for contractor staff prior to any work taking place. A register of all personnel attending the induction will be recorded.

7.11 Quality Management System

- 7.11.1 Prasa requires that the contractor have a quality assurance system in place.

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- 7.11.2 This system must document processes, procedures and responsibilities for achieving quality policies and objectives.
- 7.11.3 Included in this system must be method statements indicating how the work will be executed, together with quality check sheets, functional and correspondence test sheets that must be provided. A project work schedule must be provided by the contractor.
- 7.12 **Community Liaison**
- 7.12.1 The contractor will provide a Community Liaison Plan indicating how they will involve the community in the program of works.
- 7.13 **Community Liaison Officer**
- 7.13.1 The contractor will be required to appoint and work with a Community Liaison Officer (CLO) as they implement the project.
- 7.13.2 The contractor will provide a Community Liaison Plan indicating how they will involve the community in the program of works.
- 7.13.3 A Community Liaison Officer (CLO), sometimes referred to as a local liaison officer, communicates and coordinates activities between an organization and a community. Typically, this might be required where an organization such as Prasa has a significant interaction with the general public.
- 7.13.4 The specific role of a CLO will vary depending on the nature of the project, but typical responsibilities might include:
- ☐ Gathering and sharing project information with the community and vice versa.
 - ☐ Fostering an environment that encourages and supports community involvement in the project and engagement
 - ☐ Giving presentations to community organizations about the project at hand
 - ☐ Hosting or attending community meetings, allowing attendees to express concerns and raise issues.
 - ☐ Collating a list of skills and resources available in the community for use by the contractor
 - ☐ Building a 'community spirit' around a project
 - ☐ Monthly reports to be prepared and submitted to the contractor by the CLO
- 7.14 **Termination of Contract**
- 7.14.1 PRASA reserves the right to cancel the contract at any time during the contract period in the case of the contractor not performing according to the requirements of the agreement.
- 7.15 **CIDB Grading**
CIDB grading is 8 EP or higher

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	 prasa <small>PASSENGER RAIL AGENCY OF SOUTH AFRICA</small>
BID NUMBER: DBN/CAP(BAC)022	

7.16 Time Frames/Programs

7.16.1 Contract period:

The planned time frame for the implementation of this proposed project is eighteen (18) months.

7.17 Program of the works:

KEY MILESTONES – Appointment of service provider for the supply, installation and commissioning of signal cables and signal equipment between Rossburgh and Pinetown Stations.

Activity	Duration (Week Days)	Start Date	End Date
Bid Specification Committee	10		
Bid Advertising	21		
Non-Compulsory Briefing	1		
Questions from Bidders	10		
Responses to Bidders	15		
Bid Closing	1		
Appointment of Bid Evaluation Committee	5		
Tender Evaluation	10		
Tender Adjudication	10		

Table 1 – Key milestones for Rossburgh-Pinetown Rehabilitation Project

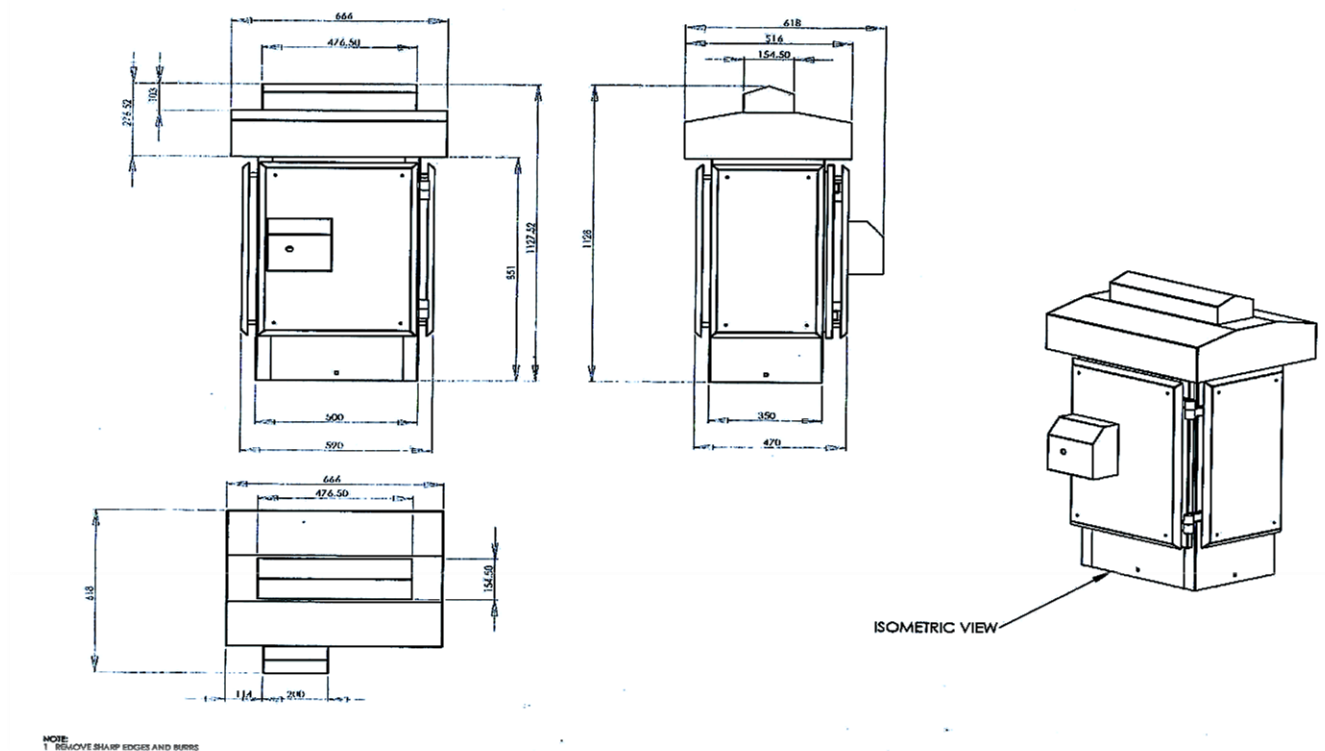
7.18.2 CONTRACT PRICE ADJUSTMENT

There will be no contract price adjustment allowed on this project.

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN



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4 EVALUATION METHODOLOGY

The evaluation of Bids will be based on the information contained in Bids received in RFP and, which may be further supplemented by presentations and clarification information provided, if required. All Bids shall be equally evaluated by various committees involved in the evaluation process in accordance with stated Evaluation Criteria. Procurement integrity and fairness, transparency, competitiveness and full accountability will at all times be paramount.

4.1 EVALUATION AND SCORING METHODOLOGY

The evaluation of the Bids by the evaluation committees will be conducted at various levels. The following levels will be applied in the evaluation:

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	 prasa <small>PASSENGER RAIL AGENCY OF SOUTH AFRICA</small>
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LEVEL	DESCRIPTION
Verify completeness	The Bid is checked for completeness and whether all required documentation, certificates; verify completeness warranties and other Bid requirements and formalities have been complied with. Incomplete Bids may be disqualified.
Verify compliance	The Bids are checked to verify that the essential RFP requirements have been met. Non-compliant Bids may be disqualified.
Detailed Evaluation of Technical	Detailed analysis of Bids to determine whether the Bidder is capable of delivering the Project in terms of business and technical requirements. The minimum threshold for technical evaluation is 80% , any bidder who fails to meet the minimum requirement will be disqualified and not proceed with the evaluation of Price and Specific Goals.
Specific Goals	Evaluate Specific Goals
Price Evaluation	Bidders will be evaluated on price offered.
Scoring	Scoring of Bids using the Evaluation Criteria.
Recommendation	Report formulation and recommendation of Preferred and Reserved Bidders
Approval	Approval and notification of the final Bidder.

4.2 EVALUATION CRITERIA

Interested bidders for this project shall be evaluated in terms of their business credentials, financial standing, empowerment, technical capacity and experience. The evaluation committee shall use the following Evaluation Criteria depicted in Table 1 for the selection of the preferred bidder that shall execute construction work for the project.

EVALUATION CRITERIA	WEIGHTING
Stage 1 – Compliance	
Stage 1A	Mandatory Requirements
Stage 1B	Non-Mandatory Requirements
Stage 2	
Technical/Functional Requirements	Threshold of 80%
Stage 3	
Price	90
Specific Goals	10
TOTAL	100

Details of the stages outlined in table 1 above are presented in the following sections.

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	
BID NUMBER: DBN/CAP(BAC)022	

5 STAGE 1: COMPLIANCE REQUIREMENTS-

Bidders are to comply with the following requirements and failure to comply may lead to disqualification.

Stage 1A – Mandatory Requirements - (To be submitted in envelope 1)

If you do not submit/meet the following mandatory documents/requirements, your bid will be automatically disqualified.


Only bidders who comply with stage 1A will be evaluated further.

No.	Description of requirement	
a)	Completion of ALL RFP documentation (includes ALL)	
b)	Briefing Session Form D. Bidders must also reflect on the Compulsory Briefing Session Attendance Register	
c)	Signed Joint Venture, Consortium Agreement or Partnering Agreement (if applicable)	
d)	Proof of CIDB grading 8EP or higher	
e)	<ul style="list-style-type: none"> Engineer/Technologist BSC/BTech (Electric Engineering (Light Current or Heavy Current)/Electronic Engineering degree Engineering Technician with a National Diploma in Electrical Engineering (Light or Heavy Current) or Signal Electrician Certificate Track Master with a valid Trains Working Rules Certificate and C Green Certificate Flagmen with valid Flagman Certificate 	

Stage 1B – Non-Mandatory Requirements - (To be submitted in envelope 1)

If you do not submit/meet the following non- mandatory documents/requirements, PRASA may request the bidder to submit the information within five (5) working days.

No.	Description of requirement	
a)	Letter of Good Standing: COID	
b)	Supply of valid SARS Pin	
e)	CSD supplier registration number	

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STAGE 2: TECHNICAL / FUNCTIONALITY REQUIREMENTS - (To be submitted in envelope 1)-

Interested bidders shall then be evaluated on functionality after meeting all compliance requirements outlined above. The minimum threshold for technical/functionality requirements is 80% as per the standard Evaluation Criteria presented in Table above. Bidders who score below this minimum requirement shall not be considered for further evaluation in stage 3.

Details of the technical / functional requirements are presented in Table below

ITEM	CRITERIA	WEIGHT
1.1	Organisational Experience	20
1.2	Qualifications & Technical Experience	30
1.3	Project Program	30
1.4	Project Approach & Methodology	20
	TOTAL	100


Technical Evaluation Criteria

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	 prasa <small>PASSENGER RAIL AGENCY OF SOUTH AFRICA</small>
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FUNCTIONAL EVALUATION CRITERIA

Details of the scoring methodology presented above are outlined in Table 4 below

CRITERIA	INDICATOR	WEIGHT (%)	SCORES
1.1 ORGANIZATIONAL EXPERIENCE	<p><i>N.B. Provide for each successfully completed project/s in the following sequence:</i></p> <p>1. Copy of an appointment letter/s (on a company letterhead), description of the project, Client name, Client contact (i.e., email and office number), contract value inclusive of VAT.</p> <p>2. Attach completion certificate signed by client or letter from the client confirming successful completion of the project.</p>	<p>20</p>	<p>Score will be based on successfully executed and completed similar projects in the supply and installation of signalling equipment in the last ten years from the presented details in the tender document.</p> <p>Score 0: Zero (0) Similar Projects/non-submission/incomplete submission</p> <p>Score 1: 1 to 2 Similar projects</p> <p>Score 2: 3 to 4 Similar projects</p> <p>Score 3: 5 to 6 Similar projects</p> <p>Score 4: 7 to 8 Similar projects</p> <p>Score 5: 9 and above Similar projects</p>
1.2 QUALIFICATIONS AND TECHNICAL	<p>Experience (based on Submitted CVs) of Key Staff</p> <ul style="list-style-type: none"> Engineer Engineering Technician Track Master Flagman <p><i>(N.B. Provide copies of original qualifications and certificates of professional bodies. Commissioner of oath must certify the copies. The date on the stamp shall be three months or less old, before the closing date of the tender.</i></p>	<p>30</p>	<p>Detailed CVs of the team members who will be used in completing the works. Years of experience of proposed personnel:</p> <p>Score 0: No information provided/incomplete submission/less than 5 years' experience.</p> <p>Score 1: 5 years' experience of skilled personnel in the supply and installation of signalling equipment</p> <p>Score 2: Above 5 years' and equals to 6 years' experience of skilled personnel in the supply and installation of signalling equipment</p>

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	<p><i>(Engineer must have a BSc or BTech Degree Light or Heavy Current Electrical Engineering)</i></p> <p><i>(Engineering Technician must have National Diploma or have Signal Electrician Certificate)</i></p> <p><i>(Track Master must be certified with C Green)</i></p> <p><i>(Flagmen must be certified flagman)</i></p> <p><i>(N.B. Resources will be evaluated and the average score will be calculated.</i></p>		<p>Score 3: Above 6 years' and equals 7 years' experience of skilled personnel in the supply and installation of signalling equipment</p> <p>Score 4: Above 7 years' and equals 8 years' experience of skilled personnel in the supply and installation of signalling equipment</p> <p>Score 5: Above 8 years' experience of skilled personnel in the supply and installation of signalling equipment</p>
1.3PROJECT PROGRAM (WORK PLAN)	<p>1.3 Project program (Work plan)</p> <p><i>(N.B. Provide project schedule in MS projects that meets the client's timeline requirements and the schedule to cover the following key Milestones:</i></p> <ul style="list-style-type: none"> <i>• Completion of safety file</i> <i>• Community Liaison</i> <i>• Site Establishment</i> <i>• Procurement of material and all services</i> <i>• Actual construction activities.</i> <i>• Final works completion</i> <i>• Maximum project Duration of eighteen (18) Months</i> 	<p>30</p>	<p>Score will be allocated for MS Project Schedule provided</p> <p>Score 0: No information provided/Inadequate/unrelated project schedule provided/no detailed activities indicated</p> <p>Score 1: Project schedule provided with detailed activities on the program aligned with the preferred duration of the project which covers 1 milestone of the work program;</p> <p>Score 2: Project schedule provided with detailed activities on the program aligned with the preferred duration of the project which covers 2 milestone of the work program;</p> <p>Score 3: Project schedule provided with detailed activities on the program aligned with the preferred duration of the project which covers 3 milestone of the work program;</p> <p>Score 4: Project schedule provided with detailed activities on the program aligned with the preferred duration of the project which covers 4 milestone of the work program;</p> <p>Score 5: Project schedule provided with detailed activities on the program</p>

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	 prasa <small>PASSENGER RAIL AGENCY OF SOUTH AFRICA</small>
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	<i>The overall schedule should clearly indicate sequencing of activities with clear understanding of scope.</i>		aligned with the preferred duration of the project which covers 5 or more milestone of the work program;
1.4 PROJECT APPROACH AND METHODOLOGY	<p><i>(N.B. The project methodology must be in line with the scope of work. Identify the risks associated with the project activities and mitigation measures. Furthermore, clearly show risks and mitigation measures of working on the railway reserve)</i></p> <p><i>Elements: Identification of risks and mitigation, Work breakdown of activities, Quality assurance, Transportation, Material Procurement, Plant and equipment, Functional & Correspondence Test Sheets, Scrap Disposal and environmental management.</i></p>	20	Score will be allocated as follows: Score 0: No information provided Score 1: 3 or less elements of the method statement Score 2: 4 elements of the method statement. Score 3: 5 elements of the method statement. Score 4: 6 elements of the method statement. Score 5: 7 or more elements of the method statement.
TOTAL		100	

Note: Bidders that fail to achieve the minimum overall qualifying score of 80% on functional/ technical requirements will not be considered for further Price and Specific Goals (Stage 3) evaluation.

STAGE 3: PRICING AND SPECIFIC GOALS - (To be submitted in envelope 2)

Bidders should provide their price proposal in envelope 2, which should include Form C (Financial Offer) and also provide proof of Specific Goals.

The following formula, shall be used by the Bid Evaluation Committee to allocate scores to the interested bidders :

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The maximum points for this tender are allocated as follows:

	POINTS
PRICE	90
SPECIFIC GOALS	10
TOTAL POINTS FOR PRICE AND SPECIFIC GOALS	100

FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

POINTS AWARDED FOR PRICE

THE 90/10 PREFERENCE POINT SYSTEMS

A maximum of 90 points is allocated for price on the following basis:

90/10

$$PS = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

POINTS AWARDED FOR SPECIFIC GOALS

- 3.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 3.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.


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Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.


Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)
B-BBEE with at least Level 2	2	
Black Women Owned	2	
Black Youth Owned	2	
Black people living in rural areas	2	
EME or QSE 51% Black Owned	2	
TOTAL	10	

As per the Prasa Supply Chain Management Preferential Policy 2023 approved on 22nd February 2023, the specific goals must comply with acceptable forms of evidence.

This project goals and the acceptable evidence is reflected in the table below:

Specific Goals	Acceptable Evidence
B-BBEE with at least Level 2	B-BBEE Certificate/Affidavit (In case of JV, a consolidated scorecard will be acceptable)
Black Women Owned	Certified copy of ID documents of the Owners
Black Youth Owned	Certified copy of ID documents of the Owners
Black people living in rural areas	Municipal/Eskom Bill or letter from Induna/Chief confirming residential address not older than 3 months
EME or QSE 51% Black Owned	Audited annual financial/B-BBEE Certificate/Affidavit

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6 VALIDITY PERIOD

This RFP shall be valid for *[90 working days]* calculated from Bid closing date.

7 THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME-(N/A)

7.1 National Industrial Participation Programme (NIPP) requirements:

The National Industrial Participation (NIP) Programme, which is applicable to all government procurement contracts that have an imported content, became effective on the 1 September 1996. The NIP policy and guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases / lease contracts (for goods, works and services) entered into after this date, are subject to the NIP requirements. NIP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (DTI) is charged with the responsibility of administering the programme.

Bidders are therefore required to complete SBD 5 to give effect to the above.

8 POST TENDER NEGOTIATION (IF APPLICABLE)


PRASA reserves the right to conduct post tender negotiations with a shortlist of Respondent(s). The shortlist could comprise of one or more Respondents. Should PRASA conduct post tender negotiations, Respondents will be requested to provide their best and final offers to PRASA based on such negotiations. A final evaluation will be conducted in terms of 80/20 / 90/10.

9 FINAL CONTRACT AWARD

PRASA will negotiate the final terms and condition the contract with the successful Respondent(s). This may include aspects such as Supplier Development, the B-BBEE Improvement Plan, price and delivery. Thereafter the final contract will be awarded to the successful Respondent(s).

10 FAIRNESS AND TRANSPARENCY

PRASA views fairness and transparency during the RFP Process as an absolute on which PRASA will not compromise. PRASA will ensure that all members of evaluation committees declare any conflicting or undue interest in the process and provide confidentiality undertakings to PRASA.

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The evaluation process will be tightly monitored and controlled by PRASA to assure integrity and transparency throughout, with all processes and decisions taken being approved and auditable.


SECTION 3

PRICING AND DELIVERY SCHEDULE

Respondents are required to complete the Pricing Schedule/ BOQ **Annexure: 5** and Form C (Volume 2 /Envelop 2)

1 PRICING

- 1.1. Prices must be quoted in South African Rand, inclusive of all applicable taxes.
- 1.2. Price offer is firm and clearly indicate the basis thereof.
- 1.3. Pricing Bill of Quantity is completed in line with schedule if applicable.
- 1.4. Cost breakdown must be indicated.
- 1.5. Price escalation basis and formula must be indicated.
- 1.6. To facilitate like-for like comparison bidders must submit pricing strictly in accordance with this price schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
- 1.7. Please note that should you have offered a discounted price(s), PRASA will only consider such price discount(s) in the final evaluation stage on an unconditional basis.
- 1.8. Respondents are to note that if price offered by the highest scoring bidder is not market related, PRASA may not award the contract to the Respondent. PRASA may:
 - 1.8.1. negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
 - 1.8.2. if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP; and
 - 1.8.3. if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.
 - 1.8.4. If a market-related price is not agreed with the Respondent scoring the third highest points, PRASA must cancel the RFP.

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2 DISCLOSURE OF PRICES QUOTED

Respondents are to note that, on award of business, PRASA is required to publish the tendered prices and preferences claimed of the successful and unsuccessful Respondents inter alia on the National Treasury e-Tender Publication Portal, (www.etenders.gov.za) , the other medium used to advertise the bid i.e CIDB as required per National Treasury Instruction Note 09 of 2022/2023.

3 PERFORMANCE AND BID BONDS


- 3.1. The preferred Bidder shall where applicable provide PRASA with a performance bond which shall be 10% of the value of the entire Project price offered and it shall be issued with 30 days of receipt of notice of appointment. The Performance Bond shall be valid for the Contract period. The format of the Performance Bond is attached as **Annexure 5**

OWNERSHIP OF DESIGN

- 4.1. **The plans and design developed and to be provided by PRASA shall at all times remain the property of PRASA.]**

4 SERVICE LEVELS

- 5.1. An experienced national account representative(s) is required to work with PRASA's procurement department. [No sales representatives are needed for individual department or locations]. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 5.2. PRASA will have quarterly reviews with the Service provider's account representative on an on-going basis.
- 5.3. PRASA reserves the right to request that any member of the Service provider's team involved on the PRASA account be replaced if deemed not to be adding value for PRASA.
- 5.4. The Service provider guarantees that it will achieve a 100% [hundred per cent] service level on the following measures:
 - a) Random checks on compliance with quality/quantity/specifications
 - b) On time delivery.

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	 prasa <small>PASSENGER RAIL AGENCY OF SOUTH AFRICA</small>
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- 5.5. The Service provider must provide a telephone number for customer service calls.
- 5.6. Failure of the Service provider to comply with stated service level requirements will give PRASA the right to cancel the contract in whole, without penalty to PRASA, giving 30 [thirty] calendar days' notice to the Service provider of its intention to do so.

Acceptance of Service Levels:

YES	
-----	--

5 TOTAL COST OF OWNERSHIP (TCO)

- 6.1. PRASA will strive to procure goods, services and works which contribute to its mission. In order to achieve this, PRASA must be committed to working with suppliers who share its goals of continuous improvement in service, quality and reduction of Total Cost of Ownership (TCO).
- 6.2. Respondents shall indicate whether they would be committed, for the duration of any contract which may be awarded through this RFP process, to participate with PRASA in its continuous improvement initiatives to reduce the total cost of ownership [TCO], which will reduce the overall cost of transportation services and related logistics provided by PRASA's operating divisions within South Africa to the ultimate benefit of all end-users.

6 FINANCIAL STABILITY

Respondents are required to submit their latest financial statements prepared and signed off by a professional accountant for the past years with their Proposal in order to enable PRASA to establish financial stability.

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BID NUMBER: DBN/CAP(BAC)022

SIGNED at _____ on this _____ day of _____ 20.....

SIGNATURE OF WITNESSES

ADDRESS OF WITNESSES

1 _____

Name _____


2 _____

Name _____

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE: _____

NAME: _____

DESIGNATION: _____

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7 VALIDITY OF RETURNABLE DOCUMENTS

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its Tax Clearance Certificate and valid B-BBEE Verification Certificate, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [the Agreement] and fail to present PRASA with such renewals as and when they become due, PRASA shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement forthwith without any liability and without prejudice to any claims which PRASA may have for damages against the Respondent.

SIGNED at _____ on this _____ day of _____ 20.....

SIGNATURE OF WITNESSES

ADDRESS OF WITNESSES

1 _____

Name _____


2 _____

Name _____

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE: _____

NAME: _____

DESIGNATION: _____

BID DESCRIPTION: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE SUPPLY, INSTALLATION AND COMMISSIONING OF SIGNALLING CABLES AND EQUIPMENT BETWEEN ROSSBURGH AND PINETOWN STATIONS IN THE KZN REGION FOR A PERIOD OF EIGHTEEN (18) MONTHS FOR PRASA RAIL KZN	 prasa <small>PASSENGER RAIL AGENCY OF SOUTH AFRICA</small>
BID NUMBER: DBN/CAP(BAC)022	

8 CERTIFICATE OF ACQUAINTANCE WITH RFP TERMS & CONDITIONS & APPLICABLE DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP, including those contained in any printed form stated to form part hereof, including but not limited to the documents stated below and PRASA will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1. PRASA's General Bid Conditions*
2. Standard RFP Terms and Conditions for the supply of Goods or Services or Works to PRASA

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by PRASA's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from the Standard terms or conditions could result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond, before submitting the bid. The Bidder agrees that he/she will have no claim based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if this Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

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BID NUMBER: DBN/CAP(BAC)022

SIGNED at _____ on this _____ day of _____ 20.....

SIGNATURE OF WITNESSES

ADDRESS OF WITNESSES


1 _____

Name _____

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE: _____

NAME: _____

DESIGNATION: _____

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9 GENERAL CONDITIONS

10.1 ALTERNATIVE BIDS

Bidders may submit alternative Bid only if a main Bid, strictly in accordance with all the requirements of the RFP is also submitted. The alternative Bid is submitted with the main Bid together with a schedule that compares the requirements of the RFP with the alternative requirements the Bidders proposes. Bidders must note that in submitting an alternative Bid they accept that PRASA may accept or reject the alternative Bid and shall be evaluated in accordance with the criteria stipulated in this RFP.

10.2 PRASA'S TENDER FORMS

Bidders must sign and complete the PRASA's Bid Forms and attach all the required documents. Failure by Bidders to adhere to this requirement may lead to their disqualification.

10.3 PRECEDENT


In case of any conflict with this RFP and Bidders response, this RFP and its briefing notes shall take precedence.

10.4 RESPONSE TO RFP-CONFIDENTIALITY

Response to RFPs must clearly indicate whether any information conveyed to or requested from PRASA is confidential or should be treated confidentially by PRASA. In the absence of any such clear indication in writing from a response to RFP, PRASA shall deem the response to RFP to have waived any right to confidentiality and treat such information as public in nature.

Where a Bidder at any stage during the RFP Process indicates to PRASA that information or any response to RFP requested from PRASA is or should be treated confidentially, PRASA shall treat such information or response to RFP confidentially, unless PRASA believes that to ensure the transparency and competitiveness of the RFP Process the content of the information or response to RFP should be conveyed to all Bidders, in which event it shall apply the following process:

- PRASA shall confirm with the Bidder whether the raising of confidentiality applies to the entire response to the RFP or only specific elements or sections of the response;

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- Where confidentiality is maintained by the Bidder and PRASA is of the opinion that the information or response to RFP if made publicly available would affect the commercial interests of the Bidder or is commercially sensitive information, PRASA shall not release such information to other Bidders if providing such information or response to the RFP would prejudice the competitiveness and transparency of the RFP Process;
- Where PRASA is of the opinion that information provided is not commercially sensitive or would have no impact on the commercial interests of the relevant Bidder if released and fairness and transparency requires that such information be released to all Bidders, PRASA may:
 - i. inform the relevant Bidder of the necessity to release such information and/or response to RFP and request the Bidder to consent to the release thereof by PRASA; or
 - ii. obtain legal advice regarding the confidentiality of the relevant information and/or response to RFP and the legal ability of PRASA to release such information; or
 - iii. refrain from releasing the information and/or response to RFP, in which event PRASA shall not take account of the contents of such information in the evaluation of the relevant response to RFP.

The above procedures regarding confidentiality shall not apply to any information which is already public knowledge or available in the public domain or in the hands of PRASA or is required to be disclosed by any legal or regulatory requirements or order of any competent court, tribunal or forum.


10.5 RESPONSE TO THE RFP – RFP DISQUALIFICATION

Responses to RFP which do not comply with the RFP requirements, formalities, terms and conditions may be disqualified by PRASA from further participation in the RFP Process.

In particular (but without prejudice to the generality of the foregoing) PRASA may disqualify, at its sole discretion and without prejudice to any other remedy it may have, a Bidder where the Bidder, or any of its consortium members, subcontractors or advisors have committed any act of misrepresentation, bad faith or dishonest conduct in any of its dealings with or information provided to PRASA.

10.6 CORRUPTION, GIFTS AND PAYMENTS

Neither the Bidders to RFPs, its equity members, the sub-contractors, consortium members nor any of their agents, lenders or advisors shall directly or indirectly offer or give to any person in the employment of PRASA or any other Government official or any of the Advisory Team any gift or consideration of any kind as an inducement or reward for appointing a particular Bidder, or for showing or omitting to show

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favour or disfavour to any of the Bidders, its equity members or the sub-contractors in relation to the Project.

In the event that any of the prohibited practices contemplated under the above paragraph is committed, PRASA shall be entitled to terminate any Response to RFP's status and to prohibit such Response to RFP, its equity members, its SPV members, its Sub Contractors and their agents, lenders and advisors from participating in any further part of the procurement of the Project.

10.7 INSURANCE

Unless specifically provided for in this RFP or draft contracts, Bidders will be required to submit with their Bid for services professional indemnity insurance and works insurance to an extent (if any) if insurance provided by PRASA may not be for the full cover required in terms of the relevant category listed in this RFP. The Bidder is advised to seek qualified advice regarding insurance.

10.8 NO CONTACT POLICY


Bidders may only contact the bid administrator of PRASA as per the terms of the Communication Structure established by this RFP, except in the case of pre-existing commercial relationships, in which case contact may be maintained only with respect thereto and, in making such contact, no party may make reference to the Project or this RFP.

10.9 CONFLICT OF INTEREST

No Bidder member, subcontractor or advisor of the response to RFP may be a member of or in any other way participate or be involved, either directly or indirectly in more than one response to RFP or response to RFP during any stage of the Project procurement process, but excluding specialist suppliers of systems and equipment, non-core service providers or financial or commercial institutions whose role is limited purely to lending money or advancing credit to the response to RFP. Bidders are to sign the declaration of interest form. In order to prevent the conflict or potential conflict of interest between Lenders and Bidders to RFP, no advisors or the Contractor/s or Consortium/s to any response to RFP, consortium member or subcontractor may fulfil the role of arranger, underwriter and/or lead bank to the response to RFP. PRASA may disqualify the response to RFP from further participation in the event of a failure to comply with this provision. PRASA views the potential conflict of interest so great as to warrant the reduction of competition for advisory services.

10.10 COLLUSION AND CORRUPTION

Any Bidder shall, without prejudice to any other remedy available to PRASA, be disqualified, where the response to RFP –


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- communicates to a person other than persons nominated by PRASA a material part of its response to RFP; or
- Enters into any Contract or arrangement with any other person or entity that it shall refrain from submitting a response to RFP to this RFP or as to any material part of its Response to RFP to this RFP (refer the prohibition contained in Section 4(1)(b)(iii) of the Competition Act 89 of 1998).
. The Bidders represents that the Bidder has not, directly or indirectly, entered into any agreement, arrangement or understanding or any such like for the purpose of, with the intention to, enter into collusive Bidding or with reasonable appreciation that, collusive any agreement, arrangement or understanding or any such like may result in or have the effect of collusive Bidding. The Bidder undertakes that in the process of the Bid but prior to PRASA awarding the Bid to a preferred bidder become involved in or be aware of or do or caused to be done any agreement, arrangement or understanding or any such like for the purpose of or which may result in or have the effect of a collusive Bid, the Bidder will notify PRASA of such any agreement, arrangement or understanding or any such like.; or
- offers or agrees to pay or give any sum of money, inducement or valuable consideration directly or indirectly to any person for doing or having done, or causing, or having caused to be done any act or omission in relation to the RFP Process or any proposed response to RFP (provided nothing contained in this paragraph shall prevent a response to RFP from paying any market-related commission or bonus to its employees or contractors within the agreed terms of their employment or contract).

10.11 CONSORTIUM CHANGES

If exceptional circumstances should arise in which a after the submission to the bid and after closing date of submission of bids, there is change in the composition of the Bidder, either through substitution or omission of any member of the Bidder:

- The Response to RFP must notify PRASA in writing of the proposed changes supported by complete details of the material reasons for the changes, the parties impacted by the changes and the impact on the response to RFP.
- PRASA shall evaluate the reasons advanced by the Bidder for the requested changes to the Bidder structure and where PRASA is not satisfied that the reasons advanced are reasonable or material, refuse to accept the change and disqualify the response to RFP, or notify the Bidder in writing of its non-acceptance of the changes and require the Bidder to propose a suitable

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alternative to PRASA within 10 (TEN) days of its receipt of the decision of PRASA, upon receipt of which PRASA shall -

- i. Evaluate the alternative proposed for suitability to PRASA, and where the alternative is accepted by PRASA, inform the Bidder in writing of such acceptance and PRASA shall reassess the response to RFP against the RFP requirements and criteria; or
- ii. Where the alternative is not accepted by PRASA, inform the Bidder in writing of such non-acceptance as well as its disqualification from the RFP Process.
- iii. Where PRASA is satisfied that the changes requested under (i) above are reasonable and material, the response to RFP, shall be allowed to effect the required changes and PRASA shall reassess the response to RFP against the RFP requirements and criteria.


10.12 COSTS OF RESPONSE TO THE RFP SUBMISSION

All costs and expenses associated with or incurred by the Bidder in relation to any stage of the Project, shall be borne by the Bidder. PRASA shall not be liable for any such costs or expenses or any claim for reimbursement of such costs or expenses.

To avoid doubt, PRASA shall not be liable for any samples submitted by the Bidder in support of their Responses to RFP and reserves the right not to return to them such samples and to dispose of them at its discretion.

10.13 RESPONSE TO THE RFP WARRANTY


Bidders must provide a warranty as part of their Responses to RFP that their Responses to RFP are true and correct in all respects, that it does not contain a misrepresentation of any kind and that the taxes of all members of the Bidder company, consortium members and or subcontractors are in order and none of the members are undergoing corruption or any criminal-related investigations or have any past convictions for fraud or corruption.

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10 CONDITIONS OF TENDER

General


Actions	1 PRASA's <i>Representative</i> and each <i>tenderer</i> submitting a tender shall act as stated in these Conditions of Tender and in a manner which is fair, equitable, transparent, competitive and cost-effective.
Interpretation	2 Terms shown in <i>italics</i> vary for each tender. The details of each term for this tender are identified in the Request for Tender / Scope of work/ specification. Terms shown in capital initials are defined terms in the appropriate conditions of contract. 3 Any additional or amended requirements in the Scope of work/ specification, and additional requirements given in the Schedules in the <i>tender returnables</i> are deemed to be part of these Conditions of Tender. 4 The Conditions of Tender and the Scope of work/ specification shall form part of any contract arising from this invitation to tender.
Communication	5 Each communication between PRASA and a <i>tenderer</i> shall be to or from PRASA's <i>Representative</i> only, and in a form that can be read, copied and recorded. Communication shall be in the English language. PRASA takes no responsibility for non-receipt of communications from or by a <i>tenderer</i> .
PRASA's rights to accept or reject any tender	6 PRASA may accept or reject any variation, deviation, tender, or alternative tender, and may cancel the tender process and reject all tenders at any time prior to the formation of a contract. PRASA or PRASA's <i>Representative</i> will not accept or incur any liability to a <i>tenderer</i> for such cancellation and rejection, but will give reasons for the action. PRASA reserves the right to accept the whole or any part of any tender. 7 After the cancellation of the tender process or the rejection of all tenders PRASA may abandon the proposed work and services, have it performed in any other manner, or re-issue a similar invitation to tender at any time.

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Tenderer's obligations

The *tenderer* shall comply with the following obligations when submitting a tender and shall:

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| Eligibility | 1 | Submit a tender only if the <i>tenderer</i> complies with the criteria stated in the Scope of work/ specification. |
| Cost of tendering | 2 | Accept that PRASA will not compensate the <i>tenderer</i> for any costs incurred in the preparation and submission of a tender. |
| Check documents | 3 | Check the <i>tender documents</i> on receipt, including pages within them, and notify PRASA's <i>Representative</i> of any discrepancy or omissions in writing. |
| Copyright of documents | 4 | Use and copy the documents provided by PRASA only for the purpose of preparing and submitting a tender in response to this invitation. |
| Standardised specifications and other publications | 5 | Obtain, as necessary for submitting a tender, copies of the latest revision of standardised specifications and other publications, which are not attached but which are incorporated into the <i>tender documents</i> by reference. |
| Acknowledge receipt | 6 | Preferably complete the Receipt of invitation to submit a tender form attached to the Letter of Invitation and return it within five days of receipt of the invitation. |
| | 7 | Acknowledge receipt of Addenda / Tender Briefing Notes to the <i>tender documents</i> , which PRASA's <i>Representative</i> may issue, and if necessary apply for an extension to the <i>deadline for tender submission</i> , in order to take the Addenda into account. |
| Site visit and / or clarification meeting | 8 | Attend a site visit and/or clarification meeting at which <i>tenderers</i> may familiarise themselves with the proposed work, services or supply, location, etc. and raise questions, if provided for in the Scope of work/ specification. Details of the meeting are stated in the RFP document, <i>i</i> -tender website and CIDB website. |

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| Seek clarification | 9 | Request clarification of the <i>tender documents</i> , if necessary, by notifying PRASA's <i>Representative</i> earlier than the <i>closing time for clarification of queries</i> . |
| Insurance | 10 | Be informed of the risk that needs to be covered by insurance policy. The <i>tenderer</i> is advised to seek qualified advice regarding insurance. |
| Pricing the tender | 11 | Include in the rates, prices, and the tendered total of the prices (if any) all duties, taxes (except VAT), and other levies payable by the successful <i>tenderer</i> . Such duties, taxes and levies are those applicable 14 days prior to the <i>deadline for tender submission</i> . |
| | 12 | Show Value Added Tax (VAT) payable by PRASA separately as an addition to the tendered total of the prices. |
| | 13 | Provide rates and prices that are fixed for the duration of the contract and not subject to adjustment except as provided for in the <i>conditions of contract</i> . |
| | 14 | State the rates and Prices in South African Rand unless instructed otherwise as an additional condition in the Scope of work/ specification. The selected <i>conditions of contract</i> may provide for part payment in other currencies. |
| Alterations to documents | 15 | Not make any alterations or an addition to the tender documents, except to comply with instructions issued by PRASA's <i>Representative</i> or if necessary to correct errors made by the <i>tenderer</i> . All such alterations shall be initialled by all signatories to the tender. Corrections may not be made using correction fluid, correction tape or the like. |
| Alternative tenders | 16 | Submit alternative tenders only if a main tender, strictly in accordance with all the requirements of the <i>tender documents</i> is also submitted. The alternative tender is submitted with the main tender together with a schedule that compares the requirements of the <i>tender documents</i> with the alternative requirements the <i>tenderer</i> proposes. |
| | 17 | Accept that an alternative tender may be based only on the criteria stated in the Scope of work/ specification and as acceptable to PRASA. |

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Submitting a tender 18 Submit a tender for providing the whole of the works, services or supply identified in the Contract Data unless stated otherwise as an additional condition in the Scope of work/ specification.

NOTE: 19 **Return the completed and signed *PRASA Tender Forms and SBD forms provided with the tender. Failure to submit all the required documentation will lead to disqualification***

20 **Submit the tender as an original plus 1 copy and an electronic version which should be contained in Memory Cards clearly marked in the Bidders name as stated in the RFP and provide an English translation for documentation submitted in a language other than English. Tenders may not be written in pencil but must be completed in ink.**

21 Sign and initial the original and all copies of the tender where indicated. PRASA will hold the signatory duly authorised and liable on behalf of the *tenderer*.


22 Seal the original and each copy of the tender as separate packages marking the packages as "ORIGINAL" and "COPY". Each package shall state on the outside PRASA's address and invitation to tender number stated in the Scope of work/ specification, **as well as the *tenderer's* name and contact address**. Where the tender is based on a two envelop system tenderers should further indicate in the package whether the document is **envelope / box 1 or 2**.

23 Seal original and copies together in an outer package that states on the outside only PRASA's address and invitation to tender number as stated in the Scope of work/ specification. The outer package should be marked "CONFIDENTIAL"

24 Accept that PRASA will not assume any responsibility for the misplacement or premature opening of the tender if the outer package is not sealed and marked as stated.

Note:

PRASA prefers not to receive tenders by post, and takes no responsibility for delays in the postal system or in transit within or between PRASA offices.


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PRASA prefers not to receive tenders by fax, PRASA takes no responsibility for difficulties in transmission caused by line or equipment faults.

Where tenders are sent via courier, PRASA takes no responsibility for tenders delivered to any other site than the tender office.

PRASA employees are not permitted to deposit a tender into the PRASA tender box on behalf of a tenderer, except those lodged by post or courier.

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| Closing time | <p>25 Ensure that PRASA has received the tender at the stated address with the Scope of work / specification no later than the <i>deadline for tender submission</i>. Proof of posting will not be taken by PRASA as proof of delivery. PRASA will not accept a tender submitted telephonically, by Fax, E-mail or by telegraph unless stated otherwise in the Scope of work/ specification.</p> <p>26 Accept that, if PRASA extends the <i>deadline for tender submission</i> for any reason, the requirements of these Conditions of Tender apply equally to the extended deadline.</p> |
| Tender validity | <p>27 Hold the tender(s) valid for acceptance by PRASA at any time within the <i>validity period</i> after the <i>deadline for tender submission</i>.</p> <p>28 Extend the <i>validity period</i> for a specified additional period if PRASA requests the <i>tenderer</i> to extend it. A <i>tenderer</i> agreeing to the request will not be required or permitted to modify a tender, except to the extent PRASA may allow for the effects of inflation over the additional period.</p> |
| Clarification of tender after submission | <p>29 Provide clarification of a tender in response to a request to do so from PRASA's <i>Representative</i> during the evaluation of tenders. This may include providing a breakdown of rates or Prices. No change in the total of the Prices or substance of the tender is sought, offered, or permitted except as required by PRASA's <i>Representative</i> to confirm the correction of arithmetical errors discovered in the evaluation of tenders. The total of the Prices stated by the <i>tenderer</i> as corrected by PRASA's <i>Representative</i> with the concurrence of the <i>tenderer</i>, shall be binding upon the <i>tenderer</i></p> |


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| Submit bonds, policies etc. | <p>30 If instructed by PRASA's <i>Representative</i> (before the formation of a contract), submit for PRASA's acceptance, the bonds, guarantees, policies and certificates of insurance required to be provided by the successful <i>tenderer</i> in terms of the <i>conditions of contract</i>.</p> <p>31 Undertake to check the final draft of the contract provided by PRASA's <i>Representative</i>, and sign the Form of Agreement all within the time required.</p> <p>32 Where an agent on behalf of a principal submits a tender, an authenticated copy of the authority to act as an agent should be submitted with the tender.</p> |
| Fulfil BEE requirements | <p>33 Comply with PRASA's requirements regarding BBBEE Suppliers.</p> |


PRASA'S UNDERTAKINGS

PRASA, and PRASA's *Representative*, shall:

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| Respond to clarification | <p>1 Respond to a request for clarification received earlier than the <i>closing time for clarification of queries</i>. The response is notified to all <i>tenderers</i>.</p> |
| Issue Addenda | <p>2 If necessary, issue to each <i>tenderer</i> from time to time during the period from the date of the Letter of Invitation until the <i>closing time for clarification of queries</i>, Addenda that may amend, amplify, or add to the <i>tender documents</i>. If a <i>tenderer</i> applies for an extension to the <i>deadline for tender submission</i>, in order to take Addenda into account in preparing a tender, PRASA may grant such an extension and PRASA's <i>Representative</i> shall notify the extension to all <i>tenderers</i>.</p> |
| Return late tenders | <p>3 Return tenders received after the <i>deadline for tender submission</i> unopened to the <i>tenderer</i> submitting a late tender. Tenders will be deemed late if they are not in the designated tender box at the date and time stipulated as the deadline for tender submission.</p> |
| Non-disclosure | <p>4 Not disclose to <i>tenderers</i>, or to any other person not officially concerned with such processes, information relating to the evaluation and comparison of tenders and recommendations for the award of a contract.</p> |


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Grounds for rejection	5	Consider rejecting a tender if there is any effort by a <i>tenderer</i> to influence the processing of tenders or contract award.
Disqualification	6	Instantly disqualify a <i>tenderer</i> (and his tender) if it is established that the <i>tenderer</i> offered an inducement to any person with a view to influencing the placing of a contract arising from this invitation to tender.
Test for responsiveness	7	Determine before detailed evaluation, whether each tender properly received <ul style="list-style-type: none"> • meets the requirements of these Conditions of Tender, • has been properly signed, and • is responsive to the requirements of the <i>tender documents</i>.
	8	Judge a responsive tender as one which conforms to all the terms, conditions, and specifications of the <i>tender documents</i> without material deviation or qualification. A material deviation or qualification is one which, in PRASA 's opinion would <ul style="list-style-type: none"> • detrimentally affect the scope, quality, or performance of the works, services or supply identified in the Contract Data, • change PRASA's or the <i>tenderer's</i> risks and responsibilities under the contract, or • affect the competitive position of other <i>tenderers</i> presenting responsive tenders, if it were to be rectified.
Non-responsive tenders	10	Reject a non-responsive tender, and not allow it to be subsequently made responsive by correction or withdrawal of the non-conforming deviation or reservation.
Arithmetical errors	11	Check responsive tenders for arithmetical errors, correcting them as follows: <ul style="list-style-type: none"> • Where there is a discrepancy between the amounts in figures and in words, the amount in words shall govern. • If a bill of quantities applies and there is a discrepancy between the rate and the line item total, resulting from multiplying the rate by the quantity, the rate as quoted shall govern. Where there is an obviously gross misplacement of the decimal point in the rate, the line item total as quoted shall govern, and the rate will be corrected. • Where there is an error in the total of the Prices, either as a result of other corrections required by this checking process or in the

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tenderer's addition of prices, the total of the Prices, if any, will be corrected.

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| | 12 | Reject a tender if the <i>tenderer</i> does not accept the corrected total of the Prices (if any). |
| Evaluating the tender | 13 | Evaluate responsive tenders in accordance with the procedure stated in the RFP / Scope of work/ specification. The evaluated tender price will be disclosed only to the relevant PRASA tender committee and will not be disclosed to <i>tenderers</i> or any other person. |
| Clarification of a tender | 14 | Obtain from a <i>tenderer</i> clarification of any matter in the tender which may not be clear or could give rise to ambiguity in a contract arising from this tender if the matter were not to be clarified. |
| Acceptance of tender | 15 | Notify PRASA's acceptance to the successful <i>tenderer</i> before the expiry of the <i>validity period</i> , or agreed additional period. Providing the notice of acceptance does not contain any qualifying statements, it will constitute the formation of a contract between PRASA and the successful <i>tenderer</i> . |
| Notice to unsuccessful tenderers | 16 | After the successful <i>tenderer</i> has acknowledged PRASA's notice of acceptance, notify other <i>tenderers</i> that their tenders have not been accepted, following PRASA's current procedures. |
| Prepare contract documents | 17 | Revise the contract documents issued by PRASA as part of the <i>tender documents</i> to take account of <ul style="list-style-type: none"> • Addenda issued during the tender period, • inclusion of some of the <i>tender returnables</i>, and • other revisions agreed between PRASA and the successful <i>tenderer</i>, before the issue of PRASA's notice of acceptance (of the tender). |
| Issue final contract | 18 | Issue the final contract documents to the successful <i>tenderer</i> for acceptance within one week of the date of PRASA's notice of acceptance. |
| Sign Form of Agreement | 19 | Arrange for authorised signatories of both parties to complete and sign the original and one copy of the Form of Agreement within two weeks of the date of PRASA's notice of acceptance of the |

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tender. If either party requires the signatories to initial every page of the contract documents, the signatories for the other party shall comply with the request.

Provide copies of the contracts	20	Provide to the successful <i>tenderer</i> the number of copies stated in the Scope of work/ specification of the signed copy of the contracts within three weeks of the date of PRASA's acceptance of the tender.
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