


	Request for Proposal	Document Identifier	240-114238630	Rev	26
		Effective Date	17 June 2025		
		Review Date	June 2030		

ESKOM HOLDINGS SOC LTD

Request for Proposal

FOR

The provision of the outcome-based security contract that integrates advanced technology solutions with traditional security measures (security technology and physical guarding services), to protect Eskom facilities in the Delmas Sector, Mpumalanga through measurable performance outcomes for a period of 60 months.

Tender number	E1974DXLOU
Issue date	06 October 2025
Closing date and time	28 October 2025 at 10h00
Tender validity period	120 days from the closing date and time
Clarification meeting	<p>A mandatory compulsory clarification meeting will be held on site with Eskom's representatives as per the below information:</p> <p>Date: 17 October 2025 Time 10h00 Venue: DELMAS DS Substation coordinates</p> <p>Latitude: 26° 10' 13.3" S Longitude: 26° 10' 13.3" E</p> <p>MAP</p>  <p>DELMAS DS SUB.pdf</p> <p>Tenderers must confirm their intention to attend with the Eskom Representative, stating the name, position and contact details of each proposed attendee.</p> <p>Please note that if the tender stipulates that a site clarification meeting is mandatory or compulsory, then tenderers must attend such meeting. Tenderers that do not attend such mandatory/compulsory meetings will be disqualified and will not be evaluated.</p>

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<p>Tenders are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time.</p> <p><i>Please note it is the responsibility of the supplier to ensure that the tender submission is submitted before the closing time</i></p>	<p>Date: 28 October 2025 Time: 10H00 am</p> <p>https://etendering.eskom.co.za</p> <p>Note: No late tenders will be accepted</p>
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Request for Proposal

Eskom Holdings SOC Ltd (hereinafter “Eskom”) Request for proposal with tender number **E1974DXLOU** for the provision of the outcome-based security contract that integrates advanced technology solutions with traditional security measures (security technology and physical guarding services), to protect Eskom facilities in the Delmas Sector, Mpumalanga through measurable performance outcomes for a period of 60 months.

The tender documents are supplied to you on the following basis:

1. Free of charge

Eskom has delegated the management of this Request for proposal to the *Eskom Representative* whose name and contact details are set out in the Tender Data. The submission of a proposal by you in response to this Request to proposal will be deemed as your acceptance of the Eskom Standard Conditions of Tender which may be accessed at www.eskom.co.za.

All queries and clarifications relating to the Request for proposal documents must be addressed in writing to the *Eskom Representative*. No query or clarification may be addressed to any Eskom official other than the *Eskom Representative*.

Yours faithfully



Nelly Nkosi

Procurement Manager; Limlanga Cluster-MOU

Date: 06 October 2025

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1.1 Annexures to the Tender

The following document listed hereunder are attached to this Request for Proposal.

Number	Description	Annexure	Attached (Y / N / N/A)
1.1.1	*Authorisation Form	Annexure A	Y
1.1.2	*Acknowledgement form	Annexure B	Y
1.1.3	*Tenderer's particulars	Annexure C	Y
1.1.4	*Integrity Declaration Form (Suppliers are required to download and read the Supplier Integrity Pact. It is accessible on the Eskom Tender Bulletin via Eskom Supplier Integrity Pact (eskom.co.za) link)	Annexure D	Y
1.1.5	*CPA Requirements for Local Goods/Services (Fully completed and signed)	Annexure E	Y
1.1.6	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure F	N/A
1.1.7	SBD 6.2 Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included and then Tenderers will be required to complete and submit Annexures G1 to G4 as evidence of compliance with this requirement). Annexure C Local Content Declaration- Summary Schedule Annexure D Imported Content Declaration – Supporting Schedule to Annexure C Annexure E Local Content Declaration- Supporting Schedule to Annexure C (Fully completed and signed)	Annexure G1 Annexure G2 Annexure G3 Annexure G4	N/A
1.1.8	*SBD 1 Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure H	Y
1.1.9	*SBD 6.1 Preference Points Claim Form in terms of PPPFA 2022 regulations (Fully completed and signed)	Annexure I	Y
1.1.10	*SBD 4 – Bidders Disclosure (Fully completed and signed)	Annexure J	Y

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Number	Description	Annexure	Attached (Y / N / N/A)
1.1.11	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE	Appendix A	N/A
1.1.12	Reverse e-auction training acknowledgement form (if applicable)		N/A
1.1.13	Reverse e-auction process (if applicable)		N/A
1.1.14	E-tendering Help Manual acknowledgement form	<i>[To be uploaded by the Buyer from OpenText and attached to the enquiry]</i>	Y
1.1.15	E-tendering Help Manual for supplier	<i>[To be uploaded by the Buyer from OpenText and attached to the enquiry]</i>	Y
1.1.16	CIDB Contract Skills Development Goals (CSDG) (if applicable)		N/A
1.1.17	Contract Participation Goals (CPG) (if applicable)		N/A
1.1.18	Scope of Work	<i>Attached in the NEC</i>	Y
1.1.19	NEC Terms Service Contract (TSC3) (Fully completed and signed)	<i>Attached Separately</i>	Y
1.1.20	Pricing Schedule/BOQ (if not contained in Contract) PDF and excel format. The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes. (Fully completed and signed)	Attached in the NEC	Y

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1.2 Tender Data

The Tender Data makes several references to the **Eskom Standard Conditions of Tender** and in those instances, the clause numbers are referenced hereunder. If the **Eskom Standard Conditions of Tender** are not attached to the **Request for Proposal**, then tenderers are required to download this from www.eskom.co.za. The “**Tender Data**” as detailed herein shall take precedence over the **Standard Conditions of Tender** in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	<p>The <i>Employer</i> is Eskom Holdings SOC Ltd</p> <p>The Eskom <i>Representative</i> is: Name: Janine Kiet Tel: 011 7093725 E-mail: kietjc@eskom.co.za</p>
1.3 Tender documents	<p>The RFP number is: E1974DXLOU</p> <p>See the content list above for the tender documents.</p>
1.4 Type of RFP	Open RFP
1.6 Eskom's right to accept or reject any tender	The tender shall be for the whole of the contract.
2.1 Eligibility	<p>Tenderers (whether a single company or an incorporated or unincorporated joint venture or consortium) must meet the eligibility criteria stated in the Tender Data. The tenderer, or any of its principles, must not be under any restriction to do business with Eskom or State-Owned Companies.</p> <p><u>Tenderers are ineligible to submit a tender if:</u></p> <ol style="list-style-type: none"> 1. Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be found to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services. 2. Tenderers submit more than one proposal either individually or as a partner in a joint venture (JV) or consortium, except on an E-Tendering system where there is a limit size (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes).

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	<p>3. Tenders submitted by a joint venture or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms.</p> <p>4. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Prima facie evidence that a tenderer has a conflict of interest with one or more parties in this RFP process is:</p> <p>(a) they have a controlling partner or majority shareholder in common; or</p> <p>(b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender of another tenderer, or to influence the decisions of the Employer regarding this bidding process.</p> <p>5. Tenders signed by non-authorised people.</p> <p>6. Any tenderer that is restricted by National Treasury.</p> <p>7. Any tenderer on the Tender Defaulters list.</p> <p>8. A tenderer that sub-contracts 100% of the Scope of Work</p> <p>Eskom will disqualify tenderers that are found not to have met the eligibility criteria.</p>
2.2 - 2.5 Tender Closing	<p>The deadline for RFP submission is: E1974DXLOU Date 28 October 2025 Time 10h00</p> <p>Late Tenders will not be accepted</p> <p>Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page and the National Treasury Tender Portal.</p>
2.7-.2.11 Submitting a tender	<p>Electronic Tender Submissions</p> <p>The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be uploaded under the folder Technical, Commercial, Financial, and other.</p> <p>All documents need to be submitted in a PDF format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes). The price list needs to be submitted in PDF and a copy in excel format.</p> <p>No Zip/condense files can be uploaded</p> <p>No hard copy will be accepted</p>


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	<p>If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.</p> <p>Please ensure that the submission status is indicated as complete.</p> <p>Supplier Help Manual guide and video can be found on Eskom E-Tendering page</p>
2.12 Tender Validity Period	The tender validity period is 120 days:
2.15 Site visit and clarification meeting	<p>A compulsory clarification meeting will be held on site with Eskom's representatives as per the below information:</p> <p>Date: 10 October 2025 Time: 10h00 Venue: DELMAS DS SUB</p> <p>Latitude: 26° 10' 13.3" S Longitude: 26° 10' 13.3" E</p> <p></p> <p>DELMAS DS SUB.pdf</p> <p>Tenderers must confirm their intention to attend with the Eskom Representative, stating the name, position and contact details of each proposed attendee.</p> <p>Please note that if the tender stipulates that a site/clarification meeting is mandatory/compulsory, then tenderers must attend such meeting. Tenderers that do not attend such mandatory/compulsory meetings will be disqualified and will not be evaluated.</p>
2.16 Seeking clarification	The tenderer will notify Eskom of any clarifications required before the closing time for clarification queries, which is 05 working days before the deadline for tender submission.

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2.22 Alternative tenders	<p>Alternative tenders are allowed.</p> <p>If alternative tender(s) are allowed, it may be based only on the following criteria and subject to acceptance by Eskom:</p> <ol style="list-style-type: none"> 1 The condition that the original RFP is submitted 2 Different technical methods and specifications.
2.33 Cataloguing	The successful tenderer may be required to provide the cataloguing information per item after contract award and will need to ensure that all materials delivered to Eskom are labelled in line with Eskom's labelling specifications as may be stipulated by Eskom. Where cataloguing is a requirement, the Pricing Schedule must also include a line item for cataloguing, which tenderers are required to quote for. Eskom will pay for the cataloguing.
2.34 Provision of Security for Performance	Not applicable
3.4 Tender Opening	There will be no public opening, RFP will be downloaded electronically.
3.5 Tender Prices	Prices will not be read out
3.9 Basic Compliance	<p><u>EVALUATION STEP 1 – BASIC COMPLIANCE (MANDATORY)</u></p> <p>Basic compliance with this Invitation to Tender requires a tenderer to meet all the following requirements:</p> <p>Basic compliance for this RFP are:</p> <ol style="list-style-type: none"> 1.) Meet the eligibility criteria for a tenderer 2.) For Electronic Tender Submissions: 3. The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other. 4. All documents need to be submitted in a PDF format (The limit is 50MB per file and total submission of 900MB per submissions). The price list needs to be submitted in PDF and a copy in excel format. 5. No Zip/condense files can be uploaded; No hard copy will be accepted 6. If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.

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	<p>7. Please ensure that the submission status is indicated as complete.</p> <p>8. Supplier Help Manual guide and video can be found on Eskom E-Tendering page.</p> <p>9. Submission of the mandatory commercial tender returnables as at stipulated deadlines.</p> <p>For E-Tendering, a tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.</p>
3.10 Mandatory tender returnables	<p><u>EVALUATION STEP 1 – Mandatory Commercial Requirement</u></p> <p>A tenderer that does not submit mandatory documents by or the complete information required in mandatory documents by the deadlines as stipulated in the Tender Returnable section of the respective RFP will be deemed non-responsive.</p> <p>Returnable required at Tender closing (Disqualifiable)</p> <ul style="list-style-type: none"> • Completed NEC (TSC3) C1.1 Form of Offer and Acceptance and C2.2 the price list • Annexure E- CPA for local goods and services • Annexure A- Completed and signed declaration of authority form / submit the signed resolution by the board confirming the duly authorised personnel to sign all documents in connection with this tender. <p>Note – The authorisation form must be submitted to confirm the authority of the supplier's representative to act as an authorised agent on behalf of the supplier.</p> <p><u>EVALUATION STEP 2 Mandatory Technical Requirement</u></p> <p>Level 1 Mandatory Technical Criteria Evaluation</p> <p>This will be a desktop evaluation of the mandatory tender. The tenderer needs to show full compliance in order to pass the Evaluation Only tenderers who pass Level 1 will be further evaluated.</p>

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	<p>MANDATORY REQUIREMENTS (Pass/Fail - No Scoring)</p> <p>(i) Company Requirements</p> <table><tr><th>Requirement</th><th>Verification Method</th><th>Pass Criteria</th><th>Yes/No</th></tr><tr><td>Valid PSIRA registration</td><td>Certified copy</td><td>Valid certificate by the time tender closes</td><td></td></tr><tr><td>Valid PSIRA good standing letter</td><td>Certified copy</td><td>Valid certified letter by the time tender closes</td><td></td></tr><tr><td>Public liability insurance</td><td>Policy document</td><td>Minimum R10 million coverage, valid for contract period</td><td></td></tr><tr><td>NBCPSS (National Bargaining Council Private Security Sector) compliance</td><td>Certified copy</td><td>Valid certified letter by the time tender closes</td><td></td></tr><tr><td>Firearm licenses</td><td>Document verification</td><td>Valid copies of firearm licenses of firearms owned by the company</td><td></td></tr></table> <p>(ii) Personnel Requirements</p> <table><tr><th>Requirement</th><th>Verification Method</th><th>Pass Criteria</th><th>Yes/No</th></tr><tr><td>PSIRA registration</td><td>Certified copy</td><td>PSIRA list of members</td><td></td></tr><tr><td>PSIRA registration (Directors)</td><td>Certified copy</td><td>Certified copy of Grade A certificate, valid by the time tender closes</td><td></td></tr><tr><td>Firearm competency and appointment letter</td><td>Certified copies</td><td>Appointment letter of the Firearm Responsible person and valid competency certificate, valid by the time tender closes</td><td></td></tr><tr><td>SAPS Clearance certificate</td><td>Valid SAPS 365 certificate for all directors</td><td>Certificate indicating no offences (SAPS 69 or prove of application not acceptable)</td><td></td></tr></table> <p>Note Failure to meet ANY mandatory requirement will results in automatic disqualification.</p> <p>Note All documents must be clear and readable as this will lead to disqualification.</p> <p>Note Certification of documents/certificates to be done within 3 months prior tender closing date.</p>	Requirement	Verification Method	Pass Criteria	Yes/No	Valid PSIRA registration	Certified copy	Valid certificate by the time tender closes		Valid PSIRA good standing letter	Certified copy	Valid certified letter by the time tender closes		Public liability insurance	Policy document	Minimum R10 million coverage, valid for contract period		NBCPSS (National Bargaining Council Private Security Sector) compliance	Certified copy	Valid certified letter by the time tender closes		Firearm licenses	Document verification	Valid copies of firearm licenses of firearms owned by the company		Requirement	Verification Method	Pass Criteria	Yes/No	PSIRA registration	Certified copy	PSIRA list of members		PSIRA registration (Directors)	Certified copy	Certified copy of Grade A certificate, valid by the time tender closes		Firearm competency and appointment letter	Certified copies	Appointment letter of the Firearm Responsible person and valid competency certificate, valid by the time tender closes		SAPS Clearance certificate	Valid SAPS 365 certificate for all directors	Certificate indicating no offences (SAPS 69 or prove of application not acceptable)	
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3.13 Functionality requirements	<p><u>EVALUATION STEP 2</u></p> <p><u>Level 2</u> Functionality requirements are <i>applicable</i></p> <p>All responses will be evaluated for overall compliance to the conditions of tender and the test for responsiveness as set out below</p> <p>The full Technical Requirements and Evaluation Criteria, refer to the following document, attached separately as Annexure.</p> <p>Step 2: Technical Evaluation Mandatory Technical Returnable Requirements MANDATORY REQUIREMENTS (Pass/Fail - No Scoring)</p>																																												

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Clause Number from Standard Conditions of Tender	Tender Data
3.15 Evaluation of Price	<p><u>EVALUATION STEP 3 Price and Specific Goals</u></p> <ul style="list-style-type: none"> - The 90/10 or 80/20 preference point system will be applicable to this tender, where a maximum point of 90 or 80 are awarded for price and a maximum point of 10 or 20 are awarded for specific goals. <p>The lowest acceptable tender will be used to determine the accurate system once tenders are received.</p> <ul style="list-style-type: none"> - The price and preference evaluation will be done per item - The evaluation will be conducted as per Preferential Procurement Regulation 2022 (PPR 2022) <p><u>EVALUATION STEP 3.</u></p> <p><u>Stage 1 Price Evaluation</u></p> <p>THE 90/10 OR 80/20 PREFERENCE POINT SYSTEMS A maximum of 90 or 80 points is allocated for price on the following basis:</p> $Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right) \quad \text{or} \quad Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$ <p>Where:</p> <p>Ps = Points scored for price of tender under consideration</p> <p>Pt = Rand value of tender under consideration</p> <p>Pmin = Rand value of the lowest acceptable tender</p> <p>Prices will be evaluated as follows:</p> <ol style="list-style-type: none"> 1. Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.

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	<p>2. Unconditional discounts will be taken into account for evaluation purposes.</p> <p>3. Conditional discounts will not be taken into account for evaluation purposes but will be implemented when payment is effected.</p> <p>Prices will be scored out of 80 and 90 points</p> <p>Prices will be scored out of 80/90 points Preference analysis will be applied as follow</p> <ul style="list-style-type: none"> • The PPPFA preference point system - 80/20 (for estimated values below R50M inclusive of VAT) will apply to the acquisition of this service based on the estimated budget. • By default, prices will be scoring a total of 80 points and the specific goal will be scored out of 20 points in accordance with Procurement Preferential Regulations (PPR -2022). • The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places.

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3.18 Evaluation of Specific Goals	<p><u>EVALUATION STEP 3</u></p> <p><u>Stage 2: Specific Goals</u></p> <p>Specific goals will be scored out of 20 or 10 points in accordance with the PPPFA.</p> <p>If a tenderer fails to submit evidence of its points claim for a Specific Goal, it will not be disqualified. However, it will be awarded 0 points for that Specific Goal.</p> <p>A maximum of 20 / 10 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.</p> <table><tr><th>B-BBEE Status Level of Contributor</th><th>Number of points (80/20 system)</th><th>Number of points (90/10 system)</th></tr><tr><td>1</td><td>20</td><td>10</td></tr><tr><td>2</td><td>18</td><td>9</td></tr><tr><td>3</td><td>14</td><td>6</td></tr><tr><td>4</td><td>12</td><td>5</td></tr><tr><td>5</td><td>8</td><td>4</td></tr><tr><td>6</td><td>6</td><td>3</td></tr><tr><td>7</td><td>4</td><td>2</td></tr><tr><td>8</td><td>2</td><td>1</td></tr><tr><td>Non-compliant contributor</td><td>0</td><td>0</td></tr></table> <p>Non-compliant contributor 0</p> <p>1</p>	B-BBEE Status Level of Contributor	Number of points (80/20 system)	Number of points (90/10 system)	1	20	10	2	18	9	3	14	6	4	12	5	5	8	4	6	6	3	7	4	2	8	2	1	Non-compliant contributor	0	0
B-BBEE Status Level of Contributor	Number of points (80/20 system)	Number of points (90/10 system)																													
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4	12	5																													
5	8	4																													
6	6	3																													
7	4	2																													
8	2	1																													
Non-compliant contributor	0	0																													

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	<p>Note: Failure on the part of the supplier to submit supporting documents/proof of specific goals (Sworn Affidavit or B-BBEE Certificate) for the purpose of evaluation and scoring by tender closing will not result in disqualification (if tenderer is otherwise deemed to be responsive/acceptable in all other aspects). The tenderer will, however, be scored zero for Specific goals for purposes of PPPFA scoring and ranking.</p> <p>NB: The following documents are required for scoring on specific goals: Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit. Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown</p> <p>Certified ID copies of shareholder(s) Proof of Disability (where applicable)</p> <p>Tenderer failing to provide documentation for the allocation for scoring on specific goals will not be disqualified, but' May only score point out of 90 for price. Score 0 points out of 10 for specific goals.</p> <p>The contract will be done on an "as and when required basis "allocation of work will be done through task order. Committee, each task order will not be more than R50M, hence the 90/10 principle</p> <p>Suppliers will be requested to submit the prices on a flash disk/memory stick. Prices will be evaluated to achieved market related prices and savings.</p>
3.19 Ranking of tenders	<p>Tenderers will be ranked by applying the preferential point scoring for the 90/10 or 80/20 system. Eskom will add the score from Pricing and Specific Goals together and rank the suppliers from the highest to the lowest.</p> <p>Should there be more than three (03) qualifying tenderers after completion of the evaluation; selection of the tenderers will be based on the highest scoring points</p>

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Clause Number from Standard Conditions of Tender	Tender Data
	<p>After the scoring and ranking of tender for panel establishment the following shall apply to break deadlock:</p> <ul style="list-style-type: none"> If two or more tenderers score an equal total number of points, the contract must be awarded to the tenderer that scored the highest points for specific goals. If two or more tenderers score equal total points in all respects, the award must be decided by the drawing of lots.
3.20 Objective Criteria (if applicable)	<p><u>EVALUATION STEP 4</u></p> <p>Objective criteria is not applicable</p>
3.21 Reverse e-auction (if applicable)	Reverse e-auction is not applicable
Contractual Requirements	<p><u>EVALUATION STEP 5</u></p> <p><u>Mandatory Contractual Requirements that must be included in all tenders is the following: -</u></p> <ul style="list-style-type: none"> Proof of CSD registration <p>The following additional contractual requirements shall apply:</p> <p><u>Additional Contractual Requirements that may be included if applicable:</u></p> <ul style="list-style-type: none"> Commercial compliance requirement Technical requirements. SDL&I requirements. SHEQ requirements. Contract Legal requirements. Financial viability (submission of financial statements); <p>Application of Contractual Requirement Tenderer/ tenderers recommended for award, including those justified on the bases of objective criteria, must still meet Contractual requirements as set out in the enquiry. Contractual requirements exclude objective criteria, and Contractual</p>

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	<ul style="list-style-type: none"> Contractual requirements are not evaluation criteria. They are required to be met and assessed after the evaluation and ranking of the tenders The tenderer will be allowed 7 <u>working days</u>, to resubmit the contractual requirements that were not met after the tender submission. Proof that the highest-ranked tenderer / preferred tenderer is able to meet the contractual requirements must be submitted before the contract may be awarded. If the tenderer does not meet a contractual requirement, mitigating factors, may be agreed to and be made terms and requirements of the contract. If the tenderer does not agree with the mitigating factors or if there are insufficient suitable mitigating factors or if the risk is deemed too high, the tender may be awarded to a tenderer other than the highest-ranked (the second-ranked). <p>Tenderers failing to meet contractual requirements will be ineligible for contract award.</p> <p>Commercial statutory and compliance requirements</p> <p>Returnables required prior to contract award.</p> <ul style="list-style-type: none"> The tenderer will be allowed 5 working days, to resubmit the contractual requirements that were not met after the tender submission. Proof that the highest-ranked tenderer/preferred tenderer is able to meet the contractual requirements must be submitted before the contract may be awarded. If the tenderer does not meet a contractual requirement, mitigating factors, may be agreed to and be made terms and requirements of the contract. If the tenderer does not agree with the mitigating factors or if there are insufficient suitable mitigating factors or if the risk is deemed too high, the tender may be awarded to a tenderer other than the highest-ranked (the second-ranked) CSD (Proof of registration with Central Supplier Database Submission of Letter of good standing (COIDA).

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	<ul style="list-style-type: none"> Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement. Tax Clearance Certificates, A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number). Compliance with Employment Equity Act To the extent that the tenderer falls within the definition of a “designated Employer” as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report COIDA) – Original certificate of good standing or proof of application issued by the Compensation Fund (Coid) or a licensed compensation insurer (South African tenderers only) <p>Updated B-BBEE Certificate or B-BBEE Sworn Affidavit</p> <p>Financial viability analysis (including submission of relevant financial statements) Due Diligence Audited Financial Statements of the tenderer for the previous 12 months, or to the extent that such statements are not available, for the last year.</p> <p>In the case of a joint venture or special purpose vehicle (SPV) specially formed for this tender, audited financial statements for each participant in the JV / SPV must be submitted.</p> <p>Start-up enterprises formed within the last 12 months are not required to submit audited financial statements, but if successful in this Invitation to Tender; will be required to furnish statements for the first year once available.</p>
3.24 Sign form of Agreement/ Contractual Conditions	Not Applicable

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Clause Number from Standard Conditions of Tender	Tender Data
2.28 CIDB Requirements (where applicable for Engineering and Construction Works Contracts)	CIDB Requirements are not applicable
2.29 Contract Skills Development Goals (CSDG)	Not Applicable
2.30 Contract Participation Goals	Not Applicable

Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations should the tendered prices not be market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary, this must be declared in its tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: www.csd.gov.za

“proof of B-BBEE status level of contributor” means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or**
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or**
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act**

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2.2 TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

NOTE THE FOLLOWING: -

* Returnables required at Tender closing (disqualifiable): -

These returnables are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing, the tenderer will be disqualified.

** Returnable required at Tender closing (non-disqualifiable): -

These returnables are required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time; however, if not submitted by Tender closing, or submitted with incomplete information or without a required signature, the Procurement Practitioner will, in writing, request the tenderer to submit the returnable within 5 working days. If the returnable is not fully completed, signed if required and/or received by the Procurement Practitioner within 5 working days of the request, the tenderer will be disqualified.

The 5 working days period does not apply to CIDB proof of grading. Refer to the returnable table the prescribed period for CIDB proof of grading.

Returnables required at Tender Closing date and time for evaluation: -

These returnables are required to be submitted at tender closing date and time. These returnables will not be requested by the Procurement Practitioner. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable)	Returnable required prior to Contract
Basic Compliance	Electronic copy of the tender in a PDF format. The price list needs to be submitted in PDF and a copy in excel format (The upload size per document is 500	√		

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable)	Returnable required prior to Contract
	megabytes and total submission is restricted to 4 gigabytes) The submission should be both PDF and excel format,			
Annexure A	Authorisation Form	√		
Annexure B	Acknowledgement Form		√	
Annexure C	Tenderers Particulars		√	
Annexure D	Integrity Pact Declaration form		√	
Annexure E	CPA for local goods/services (if applicable)	√		
Annexure F	CPA(IG) for imported goods/services (if applicable)	Not Applicable		
Annexure G1-G4	SBD 6.2 -Declaration certificate for local production and content and Annexures G2,G3, G4 It will be applicable on contract award depending on the outcome of the proposal.			√
Annexure H (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.		√	
# Annexure I	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations			
Annexure J	SBD 4 – Bidders Disclosure		√	
Reverse e-auction training acknowledgement form (if applicable)		Not Applicable		
E-tendering Help Manual acknowledgement form (If applicable)			√	

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable)	Returnable required prior to Contract
Additional Documents required in the event of JV: -	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.		√	
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract or this may be included as an obligation within the JV agreement.		√	
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.			√
# Specific Goals	A tenderer's failure to submit proof that it meets the specific goals will not result in its disqualification. The tenderer will, however, be scored zero for Specific Goals for purposes of PPPFA scoring and ranking.			
Tax Clearance Certificates	A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number). Foreign suppliers with no footprint in South Africa must complete the SBD1 document; however, no proof of tax compliance is required.			√
Tax Evaluation Questionnaire (if services contract and was included as annexure)	Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE			√
Compliance with Employment Equity Act	To the extent that the tenderer falls within the definition of a "designated Employer" as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including			√

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable)	Returnable required prior to Contract
	proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only)			
CIDB (where applicable)	Valid proof of the required CIDB grading designation for the main contractor; JV and /or sub-contractor as may be required in the tender data at tender closing deadline or within 21 working days from the closing date of submission of tenders if this is agreed with the Employer	Not Applicable		
NEC	Completed NEC C1.1 Form of Offer and Acceptance and C2.2 the price list	✓		
Pricing schedule	Completed pricing schedule (if not already submitted in the NEC or other Contract). attached separately	Not Applicable		
Additional documents required (ECSA/ SACPCMP/CVs/ permits/licenses/ specific registration documents (if applicable to scope of work))	REFER to SHEQ Requirement page 66			✓
	MANDATORY CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Mandatory Contractual Requirement	Proof of valid and current CSD Registration (CSD number/CSD Report)			✓
	ADDITIONAL CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Safety	COIDA - Original certificate of good standing or proof of application issued by the Compensation Fund (COID) or a licensed compensation insurer (South African tenderers only)			✓

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable)	Returnable required prior to Contract
Quality	<ul style="list-style-type: none"> 240-12248652 List of Tender Returnables Quality Requirement Document 240-68099512 (FORM A) Tender & Contract Quality Requirements for QM 58 and Quality Requirements For ISO 9001 Standard 240-105658000 (QM 58) Supplier Quality Management: Specification (Do not submit document, for illustration only) 240-109253698 CQP Contract Quality Plan 			√
Other safety/quality documents as required per scope of works	REFER to SHEQ Requirement page 66			√
Environmental	<ul style="list-style-type: none"> Environmental Company Organogram Environmental Appointment letter Environmental Communication plan Environmental Incident register Aspects & Impacts registers Emergency preparedness plan (EPP) Environmental Environmental Management Plan Valid Eskom's Environmental law certificate Wast management plan/strategy 			√

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable)	Returnable required prior to Contract
Due Diligence/financial analysis	<p>Audited Financial Statements of the tenderer for the previous 18 months, or to the extent that such statements are not available, for the last year.</p> <p>In the case of a joint venture or special purpose vehicle (SPV) specially formed for this tender, audited financial statements for each participant in the JV / SPV must be submitted.</p> <p>Start-up enterprises formed within the last 12 months are not required to submit audited financial statements, but if successful in this Invitation to Tender; will be required to furnish statements for the first year once available.</p>			√
	DOCUMENTS REQUIRED UNDER FUNCTIONALITY/TECHINICAL CRITERIA			
Functionality/Technical	<p>Scoring Methodology for Functional Requirements (Detail Refer below Attached)</p> <ul style="list-style-type: none"> Physical Security Services (15 Points) Technology Integration Services (25 Points) Maintenance, Support & Technology Roadmap (30 Points) Liaison with Law Enforcement Agencies (10 Points) Community & Law Enforcement Engagement Strategy (20 Points) 	√		

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A).TECHNICAL MANDATORY REQUIREMENTS (Pass/Fail - No Scoring)

(i) Company Requirements

<u>Requirement</u>	<u>Verification Method</u>	<u>Pass Criteria</u>	<u>Yes/No</u>
Valid PSIRA registration	Certified copy	Valid certificate by the time tender closes	
Valid PSIRA good standing letter	Certified copy	Valid certified letter by the time tender closes	
Public liability insurance	Policy document	Minimum R10 million coverage, valid for contract period	
NBCPSS (National Bargaining Council Private Security Sector) compliance	Certified copy	Valid certified letter by the time tender closes	
Firearm licenses	Document verification	Valid copies of firearm licenses of firearms owned by the company	

(i) Personnel Requirements

<u>Requirement</u>	<u>Verification Method</u>	<u>Pass Criteria</u>	<u>Yes/No</u>
PSIRA registration	Certified copy	PSIRA list of members	
PSIRA registration (Directors)	Certified copy	Certified copy of Grade A certificate, valid by the time tender closes	
Firearm competency and appointment letter	Certified copies	Appointment letter of the Firearm Responsible person and valid competency certificate, valid by the time tender closes	
SAPS Clearance certificate	Valid SAPS 365 certificate for all directors	Certificate indicating no offences (SAPS 69 or prove of application not acceptable)	

Note: Failure to meet ANY mandatory requirement will results in automatic disqualification.

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Note: All documents must be clear and readable as this will lead to disqualification.

Note: Certification of documents/certificates to be done within 3 months prior tender closing date.

A. Request for Proposal: Integrated Security Services for Delmas Sector Technical Evaluation Criteria with Required Returnable (Functional Requirements)

Total Technical Score: 100 Points

1. Technical Solution & Methodology (40 Points)

This section evaluates the tenderer's comprehensive understanding of the security requirements and the technical soundness of their proposed solutions for each risk category.

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Physical Security Services (15 Points)

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
1.1.1 Guard Deployment & Management Plan (Specific, Measurable, Achievable, Relevant, Time-bound):	Adequacy and detailed plan for guard deployment, including grading (C-grade where required), training, supervision, and shift management to ensure 100% scheduled shifts are covered across all 45 facilities as per Table 1.	Evaluation of proposed staffing rosters, training matrices (certifications), supervision structure, and incident response protocols. Bidder must demonstrate a clear methodology for achieving the KPI of "100% scheduled shifts covered" (Table 3, Secondary KPIs) within the first 30 days of contract commencement.	5 points	<ul style="list-style-type: none"> Detailed Guard Deployment Plan: Including proposed organizational structure for physical security, shift rotations, and site-specific allocation. Training Matrix & Curriculum: Outlining standard and specialized training for guards, including PSIRA certification proof. Supervision & Quality Control Plan: Detailing how guard performance will be monitored and managed. 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point 1 Point

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				<ul style="list-style-type: none"> Sample Guard Roster: Demonstrating 100% shift coverage for a typical week. 	
1.1.2 Access Control Procedures & Implementation (Specific, Measurable, Achievable, Relevant):	Comprehensive plan for managing entry/exit points, including visitor management, personnel verification, and integration with proposed access control technology.	Assessment of proposed access control protocols, technological compatibility with existing/new systems, and adherence to Eskom's access policies. Bidder must demonstrate how their plan will contribute to incident prevention.	4 points	<ul style="list-style-type: none"> Access Control Procedures Manual: Detailing protocols for personnel, visitors, vehicles, and goods. Technical Specifications of Proposed Access Control Systems: Including integration capabilities. Diagrams of Proposed Access Control Points: For different risk level sites. 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point

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1.1.3 Patrol Services & Monitoring (Specific, Measurable, Achievable, Relevant):	Detailed methodology for regular site inspections and perimeter monitoring, including proposed patrol routes, frequency, and real-time reporting mechanisms.	Review of proposed patrol plans, use of patrol management systems (e.g., guard monitoring systems), and integration with control room operations. The plan must show how it will enhance early detection.	3 points	<ul style="list-style-type: none"> Patrol Plan per Risk Level: Outlining routes, frequency (daily, hourly, etc.), and methods (foot, vehicle). Proposed Patrol Management System (PMS) Specification: Including real-time tracking and reporting features. Sample Patrol Reports: Indicating data captured and escalation paths. 	<ul style="list-style-type: none"> 1 Point 1 Point 1 Point
1.1.4 Emergency Management & Coordination (Specific, Measurable, Achievable, Relevant):	Clear procedures for coordinating with emergency services and Eskom personnel during critical incidents.	Evaluation of proposed emergency response plans, communication flow diagrams, and defined roles/responsibilities.	3 points	<ul style="list-style-type: none"> Emergency Response Plan (ERP) Outline: Covering various security incidents (e.g., intrusion, fire, medical emergency). Communication Matrix/Flow Diagram: Illustrating coordination with Eskom 	<ul style="list-style-type: none"> 1 Point 1 point 1 point

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				internal teams, SAPS, and other emergency services. <ul style="list-style-type: none"> Incident Escalation Matrix: Defining clear roles and responsibilities. 	
Total			15 points		/15

1.2 Technology Integration Services (25 Points)

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
1.2.1 CCTV Surveillance System Design & Coverage (Specific, Measurable, Achievable, Relevant, Time-bound):	Technical specifications of proposed CCTV systems, camera placements, and coverage plans to ensure 100% critical area coverage for	Review of system architecture, camera specifications (resolution, night vision, analytics capabilities), coverage maps, and proposed integration points with Eskom's control room in Middelburg.	6 points	<ul style="list-style-type: none"> CCTV System Design Document: Including camera types, specifications, and proposed locations. Coverage Maps/Drawings: Indicating 100% coverage of critical areas for Level 2 and 3 sites. 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point 1 Point 1 Point

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	Level 2 and Level 3 sites as per Table 1.	Implementation plan must show commissioning within 6 months of contract award for all Level 2 and Level 3 sites.		<ul style="list-style-type: none"> Technical Specifications of DVR/NVRs, Storage Solutions: Including video analytics capabilities. Integration Plan for Eskom Control Room: Detailing software/hardware compatibility and data flow. Project Plan: Highlighting commissioning timeline for CCTV systems. 	
1.2.2 Intrusion Detection System (IDS) & Integration (Specific, Measurable, Achievable, Relevant):	Proposed IDS technologies (perimeter and internal), their effectiveness in deterring/detecting intrusions, and seamless integration with the overall security	Evaluation of IDS technology types, false alarm rate mitigation strategies, and integration architecture with alarm monitoring systems.	4 points	<ul style="list-style-type: none"> IDS Technology Specifications: Detailing sensor types (e.g., fence detection, thermal cameras, microwave barriers). Integration Architecture Diagram: Showing how IDS connects to the control room and other systems. 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point

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	ecosystem and control room.			<ul style="list-style-type: none"> False Alarm Mitigation Strategy: Outlining proposed methods to minimize false alarms. 	
1.2.3 Advanced Technology Implementation (AI Analytics, Drone Operations, PA Systems) (Specific, Measurable, Achievable, Relevant, Time-bound):	Detailed plan for deploying advanced technologies specified for Level 3 sites (AI analytics, CCTV-integrated PA system) and Network Infrastructure (Drone technology).	Tenderers must provide case studies or proof of concept for similar deployments. For drones, detail types, operational capacity, pilot qualifications, and data management. For AI, specify algorithms and functionalities. Deployment plan must ensure initial operational capability for these technologies within 9 months of contract award	7 points	<ul style="list-style-type: none"> AI Analytics Solution Description: Detailing specific functionalities (e.g., object detection, behavioural anomaly, facial recognition capability if applicable and permissible). Proposed Aerial support Specifications: Including payload, flight endurance, and real-time streaming capabilities. Flight/Drone Operations Manual: Outlining flight procedures, safety protocols, pilot qualifications (SACAA Part 101/102 certification proof), and data management plan. 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point 1 Point 1 Point 1 Point

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				<ul style="list-style-type: none"> ▪ CCTV-Integrated PA System Design: Demonstrating how audio alerts and messages will be managed. ▪ Project Plan: Highlighting initial operational capability timeline for advanced technologies. ▪ Relevant Case Studies/Proof of Concepts: For previous deployments of similar advanced technologies. 	
1.2.4 Control Room Operations & Integration (Specific, Measurable, Achievable, Relevant, Time-bound):	Robust plan for 24/7 monitoring, alarm verification, and dispatch services, including the process for integrating and commissioning newly installed and existing/inactive	Assessment of proposed control room software, hardware, staffing model, data flow diagrams, and a comprehensive commissioning plan for all systems. The plan must demonstrate full integration and	8 points	<ul style="list-style-type: none"> ▪ Control Room Operational Plan: Including staffing model (e.g., shifts, roles), incident handling procedures, and dispatch protocols. ▪ Integration & Commissioning Plan: Detailed phased plan for integrating new and existing/inactive systems into 	<ul style="list-style-type: none"> ▪ 2 Points ▪ 2 points ▪ 2 points ▪ 1 Point ▪ 1 Point

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	security systems into the Eskom control room in Middelburg.	commissioning of all relevant systems by March 31, 2026, as per Eskom's internal project timelines.		<p>Eskom's Middelburg control room, including timelines and resource allocation.</p> <ul style="list-style-type: none"> Proposed VMS (Video Management System) / PSIM (Physical Security Information Management) Software Specifications: Highlighting integration capabilities. Data Flow Diagrams: Illustrating data exchange between various security systems and the control room. Project Plan: Confirming commissioning by March 31, 2026 (estimate date). 	
Total			25 points		/25

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2. Maintenance, Support & Technology Roadmap (30 Points)

This section assesses the tenderer's long-term sustainability plan for the security systems and their commitment to innovation.

2.1 Maintenance and Support Plan (15 Points)

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
2.1.1 Preventive & Corrective Maintenance: (Specific, Measurable, Achievable, Relevant, Time-bound)	Comprehensive preventive maintenance schedules, detailed fault resolution procedures, and guaranteed response times to meet the KPIs of "Fault Resolution Time ≤ 24 hours" and "Equipment Functionality ≥ 99% operational status" (Table 2 & 3).	Review of proposed maintenance schedules, SLA adherence (including penalties), escalation matrix, and reporting mechanisms for system uptime.	6 points	<ul style="list-style-type: none"> Preventive Maintenance Schedule: Detailed plan for all proposed technologies and systems (e.g., weekly, monthly, quarterly checks). Corrective Maintenance Procedures: Outlining fault reporting, diagnosis, repair, and testing processes. Service Level Agreement (SLA) Matrix: Specifying response and resolution times for different severity levels, including 	<ul style="list-style-type: none"> 2 Points 2 Points 1 Point 1 Point

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				<p>proposed penalties for non-adherence.</p> <ul style="list-style-type: none"> Sample Maintenance Report: Demonstrating data capture and reporting format. 	
2.1.2 System Upgrades & Obsolescence Management: (Specific, Measurable, Achievable, Relevant)	Proactive approach to system upgrades, patching, and a strategy for managing technology obsolescence to ensure continuous security posture.	Assessment of proposed upgrade cycles, compatibility assessments, and long-term support plans for installed equipment.	5 points	<ul style="list-style-type: none"> Technology Upgrade & Obsolescence Management Plan: Detailing approach to software/firmware updates, hardware refresh cycles, and compatibility assessments. Product Lifecycle Guarantees/Support Statements: From technology partners/manufacturers (if applicable). 	<ul style="list-style-type: none"> 2.5 Points 2.5 Point
2.1.3 Personnel Training & Certification (Specific, Measurable, Achievable, Relevant, Time-bound):	Detailed plan for ongoing personnel development and certification, ensuring "100% personnel certified"	Review of training curriculum, frequency, trainers' qualifications, and methods for tracking personnel	4 points	<ul style="list-style-type: none"> Comprehensive Training Program Outline: For all operational and technical staff. Certification Tracking Methodology: Explaining how 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point

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	(Table 3, Secondary KPIs) throughout the contract duration.	certifications (PSIRA, FCA, SACAA).		100% certification will be maintained. <ul style="list-style-type: none"> CVs of Key Trainers: Highlighting relevant qualifications and experience. 	
Total			15 points		/15

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
2.2.1 Implementation Plan & Scalability (Specific, Measurable, Achievable, Relevant, Time-bound):	Realistic and phased timeline for deploying all technologies, including pilot testing if applicable and full-scale implementation, demonstrating scalability to meet Eskom's evolving needs.	Evaluation of project plan milestones, resource allocation, and technical architecture's ability to scale. The plan must align with Eskom's "100% of planned deployments on schedule" KPI (Table 4, Innovation	7 points	<ul style="list-style-type: none"> Master Implementation Project Plan: Detailing phases, timelines, resource allocation, and dependencies for all technology deployments. Technical Architecture Diagram: Illustrating how the proposed solution is designed for scalability and future expansion. Pilot Project Plan (if applicable): Detailing scope, objectives, and 	<ul style="list-style-type: none"> 4 Points 3 Points 0 Point

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		KPIs) within the first 12 months.		success criteria for any proposed pilot phases.	
2.2.2 Innovation Strategy & Guard Reduction (Specific, Measurable, Achievable, Relevant, Time-bound):	Commitment to adopting modern technologies and an actionable plan to achieve "30% guard reduction by Year 2" and "40% by Year 3," along with "20% cost reduction through technology" (Table 4, Innovation KPIs).	Assessment of proposed innovative solutions, their alignment with cost optimization and guard reduction targets, and a clear methodology for tracking "1 new technology per year" (Table 4, Innovation KPIs).	8 points	<ul style="list-style-type: none"> Innovation Strategy Document: Outlining proposed technologies beyond the baseline, their benefits, and implementation approach. Guard Reduction Plan: Detailing how technology implementation will lead to specific percentage reductions in physical guards by Year 2 and Year 3. Cost Optimisation Methodology: Explaining how the 20% cost reduction will be achieved and measured through technology. Innovation Tracking Framework: How the tenderer will identify, test, and propose 1 new technology per year. 	<ul style="list-style-type: none"> 2 Points 2 Points 2 Points 2 Points

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3. Community & Law Enforcement Engagement Strategy (20 Points)

This section assesses the tenderer's strategic approach to external stakeholder management, crucial for long-term security success.

3.1 Community Involvement Plan (10 Points)

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
3.1.1 Community Liaison & Intelligence Gathering (Specific, Measurable, Achievable, Relevant, Time-bound):	Detailed strategy for establishing and maintaining effective, positive engagement with local communities surrounding the facilities, including proactive communication channels and mechanisms for gathering actionable community	Review of proposed community engagement protocols, stakeholder mapping, and examples of successful community initiatives. The plan should outline quarterly community meetings or awareness campaigns within the first 6 months.	5 points	<ul style="list-style-type: none"> Community Engagement Strategy Document: Detailing approach, frequency of interaction, and roles. Proposed Community Communication Channels: (e.g., community forums, dedicated liaison officer, hotline). Methodology for Community Intelligence Gathering: How information will be collected, verified, and shared with Eskom/SAPS. 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point 1 point

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	intelligence regarding threats.			<ul style="list-style-type: none"> Evidence of Prior Community Engagement: Case studies or testimonials from previous projects. 	
3.1.2 Local Economic Development & Safety Initiatives (Specific, Measurable, Achievable, Relevant, Time-bound):	Practical strategies for local job creation, skills transfer, local procurement, and participation in joint safety awareness initiatives with local community structures, aligned with Eskom's socio-economic development goals.	Assessment of proposed local content plans, training initiatives for community members (where applicable), and specific proposals for collaborative safety campaigns (e.g., quarterly safety workshops with community leaders).	5 points	<ul style="list-style-type: none"> Local Content/Procurement Plan: Outlining targets for local sourcing and supplier development. Local Job Creation/Skills Transfer Plan: Detailing proposed number of local hires, training initiatives, and skills development programs. Proposed Community Safety Awareness Program: Outlining topics, target audience, and frequency of initiatives (e.g., quarterly workshops). 	<ul style="list-style-type: none"> 1 Points 1 Points 3 Points
Total			10 points		/10

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Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
3.2.1 Formal Protocols & Intelligence Sharing: (Specific, Measurable, Achievable, Relevant, Time-bound):	Robust plan for establishing formal communication protocols, secure intelligence sharing mechanisms, and regular engagement with SAPS (including specialized units) and other relevant law enforcement agencies.	Evaluation of proposed MOUs or collaboration agreements with SAPS, defined contact points, frequency of intelligence briefings (e.g., monthly), and secure channels for data exchange. The plan should include evidence of successful past collaborations.	5 points	<ul style="list-style-type: none"> Law Enforcement Liaison Plan: Detailing communication protocols, escalation paths, and regular meeting schedules (e.g., monthly joint briefings). Secure Information Sharing Protocol: Describing methods for secure data exchange with SAPS/other agencies. Letters of Intent/Support: From relevant SAPS units or other law enforcement agencies (if pre-existing relationships allow). Case Studies: Demonstrating successful intelligence sharing leading to positive outcomes. 	<ul style="list-style-type: none"> 2 Points 2 Points 0.5 Point 0.5 point
3.2.2 Joint Operations & Evidence Management (Specific, Measurable, Achievable,	Demonstrated capability and willingness to participate in joint operations with law enforcement, coupled with robust	Review of proposed procedures for supporting police investigations, training modules on evidence handling, and examples of successful joint	5 points	<ul style="list-style-type: none"> Joint Operations Support Plan: Outlining resources, roles, and procedures for participating in SAPS-led operations. Evidence Collection & Preservation Procedures Manual: Detailing methods 	<ul style="list-style-type: none"> 2 Points 1 Point 1 Point 1 Point

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Relevant, Time-bound):	procedures for evidence collection, preservation, and chain of custody to support successful arrests and prosecutions.	operations. The plan must demonstrate how it will contribute to improving arrest rates from security incidents.		for scene management, evidence handling, and chain of custody. <ul style="list-style-type: none"> Training Module Outline: For personnel on evidence collection and legal compliance. Examples of Successful Joint Operations: With documented outcomes (e.g., arrests, recovery of stolen property) from past projects. 	
Total			10 points		/10

4. Tenderer's Experience & Capacity (10 Points)

This section assesses the overall capability and experience of the tenderer.

Item	Criterion:	Measurement:	Weight:	Required Returnable/Evidence:	Sub-score
4.1 Company Experience & Track Record: (Specific, Measurable, Achievable,	Proven experience in providing integrated security services for critical infrastructure (e.g., energy, telecommunications, water, roads, mining,	Submission of at least two (2) verifiable references for comparable projects, including contract values,	5 points	<ul style="list-style-type: none"> Company Profile: Detailing history, mission, and organizational structure. List of Comparable Projects: Minimum of two, undertaken in the past 5 years, including project description, client 	<ul style="list-style-type: none"> 1 Points 2 Points 1 Point 1 point

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Relevant, Time-bound):	etc) within the past 5 years, particularly in similar high-risk environments.	project durations, and client contact details. Evaluation of company profile, certifications, and operational footprint in South Africa.		name, contract value, duration, and key outcomes. <ul style="list-style-type: none"> Letters of Reference/Client Contact Details: For all listed comparable projects. Copies of Relevant Industry Certifications/Accreditations: (e.g., PSIRA, ISO certifications related to security or quality management). 	
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Site visits will be conducted for the successful bidders to evaluate a sample or demonstration of each proposed security technologies and all functional requirements listed above.

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Table 1: Risk Levels

Risk Level	Sites (Count & Type)	Minimum Security Requirements (Outcomes-Based)
Level 1 (Low to Medium Risk)	8 Substations	<p>Outcome: Deter casual intrusion and enable rapid incident verification.</p> <p>Integrated Video Alarms: Motion or perimeter breach detection with immediate video verification capabilities.</p> <p>24/7 Remote Monitoring: Centralized monitoring of alarms and video feeds.</p> <p>Tiered Armed Response: Pre-arranged rapid armed response services triggered by verified alarms, with defined Service Level Agreements (SLAs).</p>

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Level 2 (Medium to High Risk)	14 Substations, 1 Control Network Centre (CNC), 1 Office	<p>Outcome: Prevent unauthorized access, detect and deter criminal activity, and enable swift, coordinated response.</p> <p>Comprehensive CCTV Surveillance: High-definition cameras with analytical capabilities (e.g., motion, loitering) covering critical areas. Advanced Integrated Alarm Systems: Multi-layered sensors (e.g., perimeter, vibration, volumetric) linked to the CCTV and access control.</p> <p>Integrated Access Control: Card/biometric access for all entry/exit points, with audit trails and remote management capabilities.</p> <p>24/7 Centralized Monitoring: Dedicated control room operators for continuous oversight, alarm management, and dispatch.</p> <p>Rapid Armed Response: Priority armed response with shorter SLAs, pre-identified routes, and site familiarization.</p> <p>On-site Deterrence: Visible, uniformed Security Guards (C-grade, ideally armed or with clear escalation protocols to armed response) for access control and initial visual deterrence during vulnerable periods (e.g., peak crime times, specific operational windows). Their primary role is access management and observation, relying on technology and armed response for engagement.</p>
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Level 3 (High Risk)	21 Substations	<p>Outcome: Maximize prevention of sophisticated attacks, ensure immediate detection, and enable overwhelming response to protect critical assets.</p> <p>AI-Powered Advanced Surveillance: High-definition cameras with AI analytics for anomaly detection, facial recognition (where permissible), object tracking, and predictive analysis, integrated with a Public Address (PA) system for audio warnings.</p> <p>Multi-Layered Perimeter Défense: Advanced sensors (e.g., fibre optic fence, ground radar, thermal imaging) coupled with physical hardening measures.</p> <p>Robust Integrated Access Control: Biometric systems, anti-passback, and visitor management.</p> <p>24/7 Dedicated Monitoring & Intelligence: Proactive monitoring by highly trained operators, leveraging security business intelligence feeds for pre-emptive actions.</p> <p>Immediate Armed Response: Direct armed response deployment with the shortest possible SLAs, possibly including dedicated on-call teams or co-location agreements.</p> <p>Highly Trained On-site Security Guards (Armed Recommended): Visible, well-trained and armed security personnel (or highly trained unarmed guards supported by immediate armed response presence) to provide a robust physical barrier, rapid initial response, and coordination with external armed response. Patrols should be intelligence-driven.</p>
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Network Infrastructure (Medium to High Risk)	All Feeder Lines, Pole Mounted Transformers, Reclosers	<p>Outcome: Detect and deter widespread opportunistic theft and vandalism across distributed assets, enabling targeted intervention.</p> <p>Targeted Drone Surveillance: Regular or on-demand drone patrols with high-resolution and thermal imaging to identify suspicious activity or damage along lines and at remote assets.</p> <p>IoT/Smart Sensor Deployment: Intelligent sensors on high-value pole-mounted transformers and reclosers to detect tampering, removal, or unusual activity, providing real-time alerts.</p> <p>GPS Tracking & Asset Tagging: For portable or high-value components. Proactive Remote Monitoring: Alerts from sensors and drone feeds are centralized for analysis and dispatch.</p> <p>Mobile Armed Response: Dedicated mobile armed response teams covering specific geographic clusters, dispatched based on alerts, and utilizing intelligence-led patrols.</p> <p>Community Engagement & Whistleblower Programs: Encouraging public reporting of suspicious activity.</p>
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Table 1: Primary KPIs

<u>KPI</u>	<u>Target</u>	<u>Measurement Method</u>	<u>Reporting Frequency</u>
1. Property Loss & Damage Reduction	<ul style="list-style-type: none"> To reduce significant theft/vandalism incidents causing material asset loss or operational disruption to: - ≤ 4 incidents/year for High-Risk Sites (all Level 3 facilities). - ≤ 2 incident/year for Medium-to-High Risk Sites (all Level 2 facilities). - ≤ 0 incidents for Low-to-Medium Risk Sites (all Level 1 facilities). ≤ 6 incidents/year for Network infrastructure incidents. Targeting a (zero) 0 crime incidents in the next years from current baseline. 	<p>Definition: A "significant incident" is defined as confirmed theft or vandalism resulting in asset replacement cost exceeding R50,000 or causing an unplanned outage greater than 2 hours.</p> <p>Data Sources: Daily incident reports, forensic damage assessments, monthly asset audits, operational disruption logs, and reconciled financial loss reports.</p> <p>Verification: Regular third-party verification of incident classifications and financial impact.</p>	<ul style="list-style-type: none"> Daily (for incident reporting) Monthly (for KPI tracking & reporting) Quarterly (for aggregated trend analysis)

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2. Incident Detection & Response Time	<p>To ensure timely and effective intervention for all security breaches: - 98% of security incidents detected within 2 minutes of occurrence.</p> <p>- 95% of verified security incidents receiving on-site armed response within 15 minutes (urban) / 30 minutes (rural) of dispatch.</p> <p>- 99% of detected incidents accurately recorded with full details and appropriate follow-up actions initiated.</p>	<p>Detection Measurement: Automated system alerts (video analytics, alarm systems) timestamped against initial breach detection.</p> <p>Response Time Measurement: GPS tracking of armed response vehicles, timestamps from central monitoring dispatch to on-site arrival confirmation. Recording & Action Measurement: Review of incident logs, response reports, and documented follow-up actions (e.g., law enforcement notification, repair orders). Internal Eskom stakeholder feedback on response effectiveness.</p>	<p>Real-time (for individual incidents)</p> <p>Daily (for performance review)</p> <p>Monthly (for aggregated reporting)</p>
3. Regulatory & Policy Compliance	Achieve 100% compliance with all applicable security regulations and internal Eskom security policies (including PSIRA, FCA, SACAA, and Eskom's internal security standards).	Methodology: Monthly internal and annual external compliance audits against a comprehensive checklist of regulatory requirements and internal policies. Review of training records, license validity, and operational procedures. Documentation of all	Monthly (internal audits) Annually (external audits & overall compliance review)

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		non-conformances and corrective actions taken.	
4. Security Technology Operational Availability	Maintain 99.5% operational uptime for all critical security technology components (CCTV, access control, alarm systems, communication networks, AI analytics platforms).	Methodology: Automated system monitoring reports tracking component uptime and functionality. Detailed maintenance logs, including fault reports, resolution times, and preventative maintenance schedules. Daily system health checks by control room operators. Definition: "Operational uptime" means the system is fully functional and capable of performing its intended security detection and recording tasks.	Daily (automated reports) Weekly (detailed review) Monthly (performance summary)
5. Security Fault Resolution Time	To minimize security system downtime: - 90% of critical security system faults resolved within 8 hours. - 95% of major security system faults resolved within 24 hours. - 98% of minor security system faults resolved within 48 hours.	Methodology: Centralized fault logging system with precise timestamps for fault identification, technician dispatch, and resolution. Escalation records and root cause analysis for persistent or critical faults. Vendor performance tracking against agreed SLAs for technical support.	Real-time (for individual faults) Weekly (for trend analysis) Monthly (for overall performance review)

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6. Stakeholder Satisfaction with Security Services	Achieve a ≥90% satisfaction rating from key internal Eskom stakeholders (e.g., Operations, Asset Management, regional management) regarding the effectiveness, responsiveness, and communication of security services.	Methodology: Monthly structured online surveys distributed to a defined group of key internal stakeholders, assessing satisfaction across key service dimensions (e.g., responsiveness, professionalism of guards, clarity of reports, impact on operations). Face-to-face feedback sessions and documented client feedback.	Monthly (survey deployment & report generation)
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a) Secondary Indicators

These KPIs are designed to provide clear, measurable targets for key aspects of our security service delivery, ensuring operational excellence and continuous improvement.

Table 2: Secondary KPIs

KPI	Target	Measurement Method	Reporting Frequency
1. Security Personnel Deployment Rate	Achieve ≥99.5% coverage of all scheduled security guard shifts (day and night, for all assigned risk levels) across all sites, with any exceptions (e.g., unforeseen emergency leave) being immediately filled by a qualified replacement within 2 hours of notice.	Methodology: Daily automated shift management reports comparing scheduled vs. actual guard deployments, including timestamps for replacement assignments. Review of attendance logs and payroll records. Formal tracking of all unfulfilled shifts or shifts covered outside the 2-hour replacement window, with documented reasons.	Daily (for operational review & exceptions) Weekly (for aggregated percentage) Monthly (for formal reporting)

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2. Verified Armed Response Time	Ensure 95% of all verified security incidents at Urban Sites (Risk Levels 2 & 3) receive armed response on-site within ≤15 minutes of dispatch. Ensure 90% of all verified security incidents at Remote Sites (Risk Levels 2 & 3) receive armed response on-site within ≤30 minutes of dispatch. This applies to all incidents requiring armed response per protocol.	Definition: "Verified incident" is an alarm or alert confirmed by monitoring as a genuine security breach requiring armed intervention. Response time is measured from the moment of dispatch (recorded in the control room log) to the confirmed arrival of the armed response unit on site (via GPS tracking data and armed response operational reports). Data Sources: Contractor GPS tracking reports, central monitoring incident timestamps, dispatch logs, and post-incident review forms.	Real-time (for incident tracking) Daily (for performance review of previous 24 hours) Monthly (for aggregated compliance percentages)
3. Security Personnel Training Compliance	Maintain 100% compliance for all active security personnel (guards, control room operators) with mandatory Eskom-specific security protocols and all relevant regulatory certifications (e.g., PSIRA grades, firearm competency, first aid), with certification validity maintained continuously. New personnel must complete mandatory Eskom induction training within 30 days of employment.	Methodology: Regular (quarterly) review of a centralized training database. Verification of individual training records, certification validity dates, and documented completion of refresher courses or new module training. Spot checks on site for valid guard licenses. Audits of training provider certifications.	Quarterly (comprehensive review) Monthly (for new hires & upcoming expiry tracking)

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4. Security Equipment Operational Functionality	Maintain ≥99.0% operational functionality across all deployed security technology (CCTV cameras, access control readers, alarm sensors, recording devices, communication links, drone systems) at all times, with any critical non-functional equipment restored within 24 hours.	Definition: "Operational functionality" means the equipment is performing its primary security function as designed (e.g., camera recording clear images, sensor detecting breaches, access control granting/denying access). Methodology: Automated system health monitoring reports, daily operator functional checks, maintenance logs tracking fault reports, resolution times, and preventative maintenance. Data Sources: Equipment status dashboards, maintenance management system records.	Daily (automated alerts & operational checks) Weekly (for trend analysis) Monthly (for aggregated performance reporting)
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b) Innovation and Improvement KPIs

These KPIs are designed to measure our strategic progress in optimizing security operations through technology integration, achieving cost efficiencies, and fostering continuous innovation.

Table 4: Innovation and Improvement KPIs

<u>KPI</u>	<u>Target</u>	<u>Measurement Method</u>	<u>Reporting Frequency</u>
Guard Force FTE Reduction & Efficiency Gain	Achieve a 30% reduction in current full-time equivalent (FTE) guard positions by the end of Year 2 (From contract award date), specifically through the successful deployment of integrated security technologies, leading to a demonstrable improvement in operational efficiency. This will then extend to a 40% reduction by the end of Year 3 (From contract award date).	Baseline staffing reports vs. current FTE, technology deployment completion reports (verified operational status), and efficiency metrics (e.g., response times, incident resolution rates where technology is applied).	Quarterly
Critical Security Technology Deployment Adherence	Ensure 100% of all critical and high priority planned technology deployments are completed on or before their scheduled milestone dates, adhering to identified risk levels (as per Table 1, if	Verified project milestone completion dates, formal implementation sign-off reports, and post-deployment system functionality tests. Deviations from	Monthly

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	available). This specifically refers to technologies enhancing site security and operational control.	schedule will require documented explanations and revised timelines.	
Technology-Driven Operational Cost Reduction	Achieve a 20% reduction in total operational security costs by the end of Year 1 (From contract award date), directly attributable to the implementation and optimization of new security technologies (e.g., reduced personnel costs, lower maintenance for older systems, energy savings from new equipment).	Comprehensive cost analysis reports comparing baseline operational security expenditure to post-technology deployment costs, detailed savings breakdown per technology, and efficiency metrics directly linked to cost reduction.	Quarterly

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Strategic Security Technology Adoption & Value Realization	Successfully implement at least 1 new, approved strategic security technology into operational use annually (On contract anniversary date), each demonstrably contributing to enhanced security posture, improved operational efficiency, or significant cost savings as validated by pre-defined performance metrics and user acceptance.	Documentation of technology approval and procurement, signed implementation completion reports, post-implementation impact assessments (e.g., efficiency gains, incident reduction rates, cost savings reports with specific ROI, and structured user feedback/satisfaction surveys).	Semi-annually
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Handover: At the termination or expiry of this Agreement, the Service Provider shall undertake a comprehensive handover of the SCC to the Service manager or a nominated successor. This includes full documentation, training, and transfer of licenses and warranties.
ALL THIS SHALL BECOME PROPERTIES OF ESKOM.

1 Site evaluations

Site visits will be conducted for the successful bidders to verify that they have a functional Control room, legal firearms, Company owned vehicles as well as technologies that were proposed by the bidder

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SDL&I Requirement

	SDL&I Strategy-Setting-Template-for-Bidders	Document Identifier	240-6860265	Rev	1
		Effective Date	01 April 2025		
		Review Date	April 2026		
Description/ Scope of Work		The provision of the outcome-based security contract that integrates advanced technology solutions with traditional security measures (security technology and physical guarding services), to protect Eskom facilities in the Delmas Sector, Mpumalanga through measurable performance outcomes for a period of 60 months.			
Duration of the Project		5 years			

Section 1:- Specific Goals

A maximum of 10/20 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	8	16
4	→ → 5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

NB: The following documents are required to claim preference points.

- Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPC affidavit
- Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown
- Certified ID copies of shareholder(s)
- Proof of Disability (where applicable)
- In a case of a trust, consortium or joint venture (including incorporated consortia and joint ventures), a consolidated B-BBEE status level verification certificate.

Note: Eskom will not accept a Sworn Affidavit with an electronic signature

Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but

- May only score point out of 90/80 for price
- Scores 0 points out of 10/20 for specific goals

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Filename: 240-6860265 (Rev 1) -SDL&I Strategy-Setting-Template-for-Bidders

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	SDL&I Strategy Setting Template for Bidders	Document Identifier	240-6860265	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2028		

Section 2: Objective criteria

Not applicable

Section 3: SDL&I Objectives in-line with Reconstruction and Development Programme (RDP) Goals

Tenderers who complete and submit the objectives as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I objectives do not form part of scoring but commitments will form part of contractual obligations.

1. Transformation – BBBEE Improvement or Retention Plan

Transformation remains an area of focus, where Eskom continuously strives to align itself with national transformation imperatives to unlock growth, drive industrialization, create employment and contribute to skills development.

Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating. Whereas Tenderers will be allocated points in terms of a preference point system based on specific goals, Eskom also requests that tenderers submit their B-BBEE improvement or retention plan within 30 days of signing the contract.

Tenderers are therefore requested to indicate the extent to which they will maintain (only if the respondent is a Level 1) or may improve/maintain their B-BBEE status over the contract period if their B-BBEE status is level 2 or 3. Tenderers with a B-BBEE status level 4 at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of B-BBEE Level 3 by the end of the first year of the contract and thereafter improve their B-BBEE status level or migrate by one level higher.

Tenderers with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant at the time of contract award, shall migrate and achieve as a non-negotiable a milestone of Level 4 by the end of the first year of the contract and thereafter improve at least one B-BBEE Level higher of each year from the second year of the contract.

Tenderers are requested to submit their B-BBEE Improvement Plan as an essential document within 30 days of signing the contract.

NB: A valid B-BBEE certificate or Sworn Affidavit is a condition for contract award, if your company's annual Total Revenue is R10 Million or less you qualify as an Exempted Micro Enterprise therefore you can submit Sworn Affidavit. If your annual Total Revenue is R50 Million or less, you qualify as Qualifying Small Enterprise and must comply with all of the elements of QSE score card relevant to your sector unless an entity is at least 51% Black owned you are required to obtain a Sworn affidavit. If your Annual Total Revenue is above R50m you need to submit a Valid B-BBEE certificate.

2. → Local Procurement Content

"Local Procurement Content" refers to value added in South Africa by South African resources. This contract only involves local goods and/or services, thus, local procurement content is **100%**.

3. → Procurement spend on entities with a minimum 51% black ownership

The winning tenderer is encouraged to procure/spend on designated groups on the following paid invoices for both:

- the indirect expenses (e.g. overheads) on goods and services supplied to the contractor/supplier by designated groups; and
- direct spend on goods and services supplied by the subcontractors for the execution of the scope of work.

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Filename: 240-6860265 (Rev-1) -SDL&I Strategy Setting Template for Bidders

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Activities, as a proportion of the local procurement content, which may be subcontracted to designated black-owned enterprises must be submitted in a table below.

Procurement Group	Designated	Eskom Target	Tenderer Proposal
Black Owned		4.0%	
Black Women Owned		3.0%	
Black Youth Owned		2.0%	
Black Persons with Disability		1.0%	

4. → **Jobs.** Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.

Type of Jobs to be created	Number of Jobs to be created
Minimum of 33 Grade C guards	
Jobs based on the outcome-based solution to be implemented	

Type of Jobs to be retained	Number of Jobs to be retained
Tenderer to propose based on the outcome-based solution to be implemented	

5. → **Skills Development**

Tenderers are required to submit proposals in a table below for developing the skills of unemployed candidates in the country. Skills development is intended to address Eskom's core, scarce and critical skills and the scarce and critical skills. These skills are also included in a 2020 list of occupations in high demand as stipulated in the Government Gazette 43937. Candidates shall be from all provinces in the country, and their composition shall be representative of the population demographics of South Africa.

Skill type / Occupation	Eskom target	Proposed Number of Candidates
Security – Supervisor Years 1 to 5 (one each year)	5	
Security – Grade C guard to Grade B Guards Year 1	33	
Security – Grade B Guard to Grade A Guard Year 2	15	
Security – First Aider levels 1 and 2 Course (one each year)	5	
Security – Fire Fighting Course (one each year)	5	
Skills based on the outcome-based solution that will be implemented (2 each year new outcome-based solution is enrolled)	10	

The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

Note: That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

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Filename: 240-88802858 (Rev 1) -SDL&I-Strategy-Setting-Template-for-Bidders

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	Request for Proposal	Document Identifier	240-114238630	Rev	26
		Effective Date	17 June 2025		
		Review Date	June 2030		

	SD&I Strategy Setting Template for Bidders	Document Identifier	240-6860265	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

Section 4: SD&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SD&I obligations.

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SD&I obligations. For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SD&I Obligations. The retained amounts shall only be released to the Contractor upon:

- Eskom receives the SD&I progress report/s from the contractor.
- Fulfilment of all SD&I obligations by the contractor.
- Submission of an approved compliance report by SD&I Department.

Section 5: Reporting and Monitoring

- The suppliers shall on a quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SD&I obligations described above.
- Eskom shall review the SD&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SD&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SD&I obligations, the suppliers shall be required to implement corrective measures to meet those SD&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SD&I Implementation Schedule, which must be completed by the suppliers and returned to SD&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SD&I commitments.

Section 6: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits.

Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director, owner or member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements or management account. (Mark the applicable option).**
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level).**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp).**
- Commissioner of Oath cannot be an employee or ex-officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

Name of tenderer:

Tenderer representative:

Representative signature:

Date:

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File name: 240-6860265 (Rev 1) SD&I Strategy Setting Template for Bidders

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Quality Requirement

	Supplier Quality Management:		Unique Identifier	240-12248652
	List of Tender Returnables Documents		Revision	7
			Effective Date	2022/01/26
			Specification	240-105658000
Category 3 : Quality Requirements		Deliverables to be evaluated indicator = 1		
SECTION A : Quality Management System Requirements ISO 9001				
Objective evidence of documented QMS that is not certified but complies with ISO 9001				
			Apply =1	
A.1 QMS Manual or a document that defines and describes the QMS and its scope			1	
A.2 Quality Policy Approved by top management.			1	
A.3 Quality Objectives Approved by top management.			1	
A.4 Control of documented information (i.e. document and record control) Clause 7.5 of ISO 9001:2015			1	
A.5 Documented information for Control of nonconforming outputs Clause 8.7 of ISO 9001:2015			1	
A.6 Documented information for Nonconformity and Corrective action Clause 10.2 of ISO 9001:2015			1	
A.7 Documented information for Internal audit Clause 9.2 of ISO 9001:2015			1	
Section A Score Option 2			7	
SECTION B : Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000)				
			Apply =1	
B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015)			1	
B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015)			1	
Section B Score			2	
SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-109253698).				
Draft Contract Quality Plan specific to the scope of work as described in the tender documents (Ref ISO 10005)				
NB! Draft Contract/Project Quality Plan has important QA deliverables as per template provided			Apply (Yes=1)	
Section C Score			1	
SECTION D: Quality Control Plan Requirements (Ref 240-105658000 or 240-109253302)				
QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Works (Ref ISO 10005)				
			Apply = 1	
NB! Draft of an Inspection and Test Plan (ITP) or Quality Control Plan (QCP) based on Supply-Installation and Commissioning showing all stages and internal quality control interventions.			1	
Section D Score			1	
SECTION E: User defined additional Requirements & miscellaneous (Ref 240-105658000)				
Customer specific requirements & other standards and required can be listed and evaluated here				
E.1 Form A is completed and signed.			Apply (Yes=1)	
			1	
Section E Score			0	
			1	
NAME OF Eskom REPRESENTATIVE		Lesego Garegae (Janine Kiet)		
DATE ISSUED		11-Aug-25		
PROJECT: TENDER TITLE		The provision of Outcome-Based contracts (security technology and physical guarding services) at Eskom facilities in the Highveld Zone – Delmas Sector. The contract will focus on delivering physical guarding services, technology-driven solutions, and continuous improvement to ensure the safety and protection of Eskom's assets, personnel, and operations for a period of 60 months		

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<u>DOCUMENT N</u>		<u>DESCRIPTION</u>	<u>APPLICATION AND RESPONSIBILITY</u>
<u>o.</u>			
<u>1</u>	240-12248652	List of Tender Returnables / Quality Requirement Document	Tenderer to submit all tender returnables for section A; B; C;D and E, as per list (Category 3)
<u>2</u>	240-68099512	FORM A: Tender & Contract Quality Requirements For QM 58 and Quality Requirements For ISO 9001 Standard	Tenderer to complete (section A and E of Form A) and sign it.
<u>3</u>	240-105658000 (QM 58)	Supplier Quality Management: Specification (Do not submit document, for illustration only)	Specifying Eskom supplier quality requirements. Tenderer to comply with the selected requirements as per Category 3.
<u>4</u>	240-109253698 (CQP)	Contract Quality Plan	Tenderer to compile a CQP as per NEC scope of work and submit as per template attached..

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Safety Requirements

	<u>Annexure C 1: SHE Tender Evaluation High risk Dx</u> <u>Limlanga Security Contract.</u>	<u>Template Identifier</u>	<u>240-43921898</u>	<u>Rev</u>	<u>5</u>
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High Risk Category: Objective Evidence Evaluation Criteria

<u>Ref.</u>	<u>KPIs</u>	<u>Submission</u>	<u>Actual score</u>	<u>Comments</u>
		Y = Yes N= No N/A = Not applicable		
1.	Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and submitted by the tenderer?			

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2	Costing for Safety Health and Environmental management completed and submitted (include Covid-19 PPE).			
3.	<p>Baseline Risk Assessment (BRA) submitted</p> <p>Identification, assessment and management of SHE risks related to the scope of work and Covid-19. The risk assessment methodology must be provided together with the BRA, i.e. risk analysis,</p> <ul style="list-style-type: none"> • Consequence rating • Likelihood rating • Risk rating <p>. Review date must be two years</p>			

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These requirements must be submitted with the tender documents.

	Annexure C 1: SHE Tender Evaluation High risk Dx Limlanga Security Contract.	Template Identifier	240-43921898	Rev	5
		Document Identifier	240-77471651	Rev	2
		Effective Date	November 2016		
		Review Date	December 2021		

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	<p>Baseline Risk Assessment (BRA) submitted</p> <p>Identification, assessment and management of SHE risks related to the scope of work and Covid-19. The risk assessment methodology must be provided together with the BRA, i.e. risk analysis,</p> <ul style="list-style-type: none"> Consequence rating Likelihood rating Risk rating <p>Review date must be two years</p>			
4.	Valid Letter of Good Standing (COIDA or equivalent) submitted			
5.	<p>SHE company and Covid-19 policy submitted</p> <p>They must both be signed by the head of the company</p>			
6.	Valid Medical Fitness Certificate from a registered Occupational Practitioner. Minimum 2 x Medical			

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	<p>Certificates from an Occupational Health Practitioner</p> <p>Valid Medical Fitness Certificate from a registered Occupational Practitioner. Minimum 2 x Medical Certificates from an Occupational Health Practitioner</p>			
7	<p>SHE Competency, training certificates submitted and appointment letters</p> <p>(Consider scope of work, risks, SHE plan and applicability) i.e. qualifications / certificates applicable for this service</p> <ul style="list-style-type: none"> • First aid level 1 & 2 • Safety Management training certificate (NEDSAM / Safety Management training), or equivalent • Safety Health and Environment Representative • Incident investigator 			

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	<ul style="list-style-type: none"> Hazard Identification Risk Assessment (HIRA) Fire Warden Legal Liability Training for 16.2 Company SHE Organogram Appointment letters (as per Organogram) <p>Covid-19 Awareness Training.</p> <ul style="list-style-type: none"> Covid-19 Compliance Manager Appointment Covid-19 Compliance Officer 			
8	<p>SHE Competency, training certificates submitted and appointment letters</p> <p>(Consider scope of work, risks, SHE plan and applicability) i.e. qualifications / certificates applicable for this service</p>			

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8.	<ul style="list-style-type: none"> First aid level 1 & 2 Safety Management training certificate (NEDSAM / Safety Management training), or equivalent Safety Health and Environment Representative Incident investigator Hazard Identification Risk Assessment (HIRA) Fire Warden Legal Liability Training for 16.2 <p>Company SHE Organogram</p> <ul style="list-style-type: none"> Appointment letters (as per Organogram) <p>Covid-19 Awareness Training.</p> <ul style="list-style-type: none"> Covid-19 Compliance Manager Appointment 			
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	<ul style="list-style-type: none"> Covid-19 Compliance Officer 			
9.	Transport Safety. Vehicle management procedure as per the National Road Traffic Management Act 93 of 1996 and Covid-19 Transport Regulations.			
10	SHE Officer & Construction Supervisor Curriculum Vitae and their H&S appointment letters			
11	Company internal and external OH&S Audit programme/plan.			
12	Company, SHE is training programme/Matrix			
13	<p>Incident Management Procedure</p> <p>As prescribed in relevant sections of the OHS Act 85 of 1993</p> <p>Incident Management Procedure for safety related incidents.</p> <p>Management of Covid-19 related incidents procedure</p>			

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14	Fall protection plan			
15	Substance abuse management Substance abuse procedure <ul style="list-style-type: none"> • Substance abuse policy • Breathalyzer test instrument calibration certificate 			
16	Operational Procedures (Written Safe Work Procedures) The written safe work procedures must address over and above the following listed activities <ul style="list-style-type: none"> • Daily Operations (patrol, access control and armed response) • Working hours – compliance with Labour Relations/Basic Conditions of Employment Act - Duty roster must cover 40 hours a week per employee. 			

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	<ul style="list-style-type: none"> Covid-19 (screening, temperature scanning, masks, gloves) 			
17	<p>Emergency preparedness plan</p> <p>Relevant to the scope and Covid-19</p>			
18	<p>Company SHE Performance for the past three years.</p> <p>Both new and existing suppliers/contractors must submit the incident register indicating the type of incidents experienced to date. Indicate the following incidents:</p> <ul style="list-style-type: none"> Fatalities LTI (Booked off-duty occupational injury) Medical (Not booked off-duty occupational injury) First Aid injuries Near Misses 			

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	• Property Damage Incident			
19	Occupational Health and Safety Plan for the Scope of work must be submitted? The content must include but not limited to the following elements: Health and Safety Organogram indicating Legal Appointments within the Company-Responsibility & Accountability			
20	Emergency preparedness plan relevant to the project/Scope			
21	Fall protection plan for work at height			
22	Company induction management program and proof of induction			
	TOTAL	21		Approved/ Not Approved

Score:

0 = Document not submitted OR submitted but does not satisfy the minimum requirements

1 = Document submitted, and the content satisfy the minimum requirements

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ENVIROMENTAL

		Limlanga Cluster Environmental Requirements		Document Identifier Effective Date Date Review	240 - 121690759 22 July 2022 July 2027	Rev 2
Services Offered: Name of Company		Security Request for Proposal for Mpumalanga OU, Highveld zone, Delmas Sector.				
OBJECTIVE REQUIREMENTS			SCORE YES/NO	ACTUAL (1 OR 0)	COMMENTS	
Environmental Management System (EMS) Requirements						
1.	Environmental policy	Environmental policy signed by top management (CEO / managing director), dated and version controlled. Policy must commit to compliance to all relevant legislation/laws, Pollution prevention and continual improvement.				
2.	Company organogram	Company Organogram, indicating the environmental representative.				
3.	Environmental appointment letter	Appointment letter of the employee responsible for environmental issues within the company. Appointment letter to be accepted and dated.				
4.	Environmental Communication plan	Company's communication plan / procedure on what, how & when relevant environmental issues will be communicated.				
5.	Environmental Incident register	Incident/complaints register for environmental incidents				

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 Eskom		Limlanga Cluster Environmental Requirements		Document Identifier	240 - 121690759	Rev	2
				Effective Date	22 July 2022		
				Review	July 2027		
6.	Aspects & Impacts registers	Aspect and impact register relevant to the services (activity Related) tendered for.					
7.	Emergency preparedness plan (EPP)	Emergency preparedness procedure/plan specific to environmental emergencies, with emergency contact details					
8.	Environmental Management Plan	Environmental management programme related to the services (activity related) tendered for.					
9.	Valid Eskom's Environmental law certificate	Validity period - within 3 years, (required post contract award).					
10.	Waste management plan/strategy	Waste management plan on how waste generated on site will be managed, to include where disposal occurs					
Score					10/10	100% Complaint	

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NEC (TSC3)

[..\NEC3 TSC -OBC Security Contract Delmas Sector\NEC3 TSC -OBC Security Contract Delmas Sector.pdf](#)

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ANNEXURE A

AUTHORISATION FORM

Indicate the status of the *tenderer* by ticking the appropriate box below.

A COMPANY	B CLOSE CORPORATION	C PARTNERSHIP	D JOINT VENTURE	E SOLE PROPRIETOR	F TRUST

The *tenderer* must complete the appropriate certificate set out below for its category of organisation. If the *tenderer* is a company, close corporation, joint venture, or trust the *tenderer* must attach a certified copy the document that is proof of the contents of the certificate (resolution of the board of directors of a company, members' resolution of a close corporation, power of attorney in the case of a joint venture, or resolution of the board of trustees of a trust).

Note further that, in addition to completing the relevant certificate for category of organisation, the authorised representative of the *tenderer* is also required to complete and sign the table at the end of this Authorisation Form.

A. Certificate for company

I, _____, in my capacity as _____ of the board of directors of _____, hereby confirm that by resolution of the board taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the company, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the company. A certified copy of the resolution of the board is annexed to this Form.

Signed:	Date:
Name:	Position:

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B. Certificate for close corporation

I, _____, in my capacity as member of _____, hereby confirm that by majority vote of the members taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the close corporation, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the close corporation. A certified copy of the members' resolution is annexed to this Form.

Signed:	Date:
Name:	Position:

C. Certificate for partnership

We, the undersigned, being the **key partners** in the business trading as _____ hereby authorise Mr/Ms _____, acting in his/her capacity of _____, to submit this tender on behalf of the partnership, and to sign all documents in connection with the tender and any contract that may result from it on behalf of the partnership.

Name	Address	Signature	Date

NOTE: This certificate is required to be completed and signed by the full number of Partners necessary to commit the Partnership. Attach additional pages if more space is required.

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D. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorise Mr/Ms _____, an authorised signatory of _____, being the lead member in the Joint Venture, to sign all documents in connection with the tender and any contract that may result from it on behalf of all the members in the Joint Venture.

This authorisation is evidenced by the attached power of attorney signed by the legally authorised signatories of all the members in the Joint Venture.

We attach to this Form a certified copy of the Joint Venture Agreement which incorporates a statement that all members in the Joint Venture are liable jointly and severally for the execution of the contract, a term that indicates which member will be the lead member, and terms that indicate the ratios according to which work and payment will be divided amongst the members.

Name of JV member	Address	Authorised signature, name and capacity
Lead member		
Member		
Member		
Member		

NOTE: This certificate is required to be completed and signed by all members of the joint venture. Attach additional pages if more space is required.

E. Certificate for sole proprietor

I, _____, hereby confirm that I am the sole proprietor of the business trading as _____

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Signed:	Date:
Name:	Position: (Sole Proprietor)

F. Certificate for trust

I, _____, in my capacity as _____ of the board of trustees of _____, hereby confirm that by resolution of the board of trustees taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the trust and to sign all documents in connection with this tender and any contract that may result from it on behalf of the trust. A certified copy of the resolution of the board of trustees is annexed to this Form.

Signed:	Date:
Name:	Position:

NOTE: The table below must also be fully completed by all *tenderers* in addition to the certificate that was selected and completed above.

Name of tenderer:	
Full names of authorised signatory:	
Designation and capacity:	
Signature of authorised signatory	
Date of signature:	

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ANNEXURE B

ACKNOWLEDGEMENT FORM

We are in receipt of the Proposal from Eskom Holdings SOC Ltd and the following addenda issued by Eskom:

We confirm that the documentation received by us is: **(Indicate by ticking the box)**

Correct as stated in the RFP Content List, and that each document is complete. ☐

Or: Incorrect or incomplete for the following reasons: ☐

Cataloguing Acknowledgement:

Please select the relevant statement by ticking the appropriate box below:

1. We agree to provide the cataloguing information as described in the Invitation to Tender ☐
2. We have already supplied Eskom with the cataloguing information pertaining to this Invitation to Tender in a previous contract/order [**insert previous contract/order number**] ☐ _____
3. We do not intend to provide the required cataloguing information for the reasons stated hereunder: ☐

4. We are a Distributor/Importer/Agent and our Principal, being the Original Equipment Manufacturer (OEM), is or is not [**delete whichever is not applicable**] in the position to supply cataloguing information for items. We attach the letter from the OEM confirming its position. ☐

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Request for Proposal No: _____

Name of Tenderer: _____

Country of registration: _____

Full names of contact person: _____

Contact details:

Tel (landline):
Cell phone:
e-mail address:

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE C

TENDERER'S PARTICULARS

The tenderer must furnish the following particulars where applicable:

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration number):	
Individual tenderer	
Unincorporated Joint venture (registration number for each member of the JV)	
Incorporated JV	
Other	

Please complete the following:

Name of lead partner/member in case of JV	
CIPC Registration Number or CIPC disclosure certificate (for individual companies and each JV member) or trust number.	
VAT registration number (for individual companies and each JV member)	
CIDB registration number (for individual companies and each JV member), contractor grading designation (for individual companies and each JV member) and combined cidb contractor grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each member in the case of a JV)	
Physical address (also of each member in the case of a JV)	

If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

Name of contractor	
CIPC Registration number or CIPC disclosure certificate	
VAT registration number	
CIDB Registration number (if applicable) and CIDB grade specified for the sub-contractor as may be stipulated in the Tender Data	

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Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

1. If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom._____
2. If you are currently registered as a vendor on the National Treasury's Central Supplier Database (CSD), please provide your supplier registration number with Treasury_____
3. Please note that it is not mandatory for you to be registered on National Treasury's CSD at the time of responding to this tender. It is, however, a mandatory requirement that you be registered on CSD prior to award.
4. You may register online at National Treasury website on www.treasury.gov.za
5. If you are registered on SARS E-filing system, please provide your PIN number in order to verify your tax compliance status _____
6. If you are required to be tax compliant as per SBD 1 but are not registered on CSD (foreign suppliers) or have not provided your SARS E-filing PIN, please confirm that you have attached or will furnish a copy of a current valid tax compliance certificate as a tender returnable by contract award stage.

YES		NO	

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7. If sub-contracting is prescribed in the Invitation to Tender, tenderers must complete 7.1 to 7.9.

7.1 Confirm if you intend sub-contracting

YES		NO	
-----	--	----	--

7.2 What percentage will you be sub-contracting? _____%

7.3 To whom do you intend sub-contracting? _____

7.4 Is the said sub-contractor registered on CSD?

YES		NO	
-----	--	----	--

7.5 If yes to 8.4, please provide CSD number. _____

7.6 Please confirm B-BBEE level of said sub-contractor _____

7.7 Which designated group does the sub-contractor belong to: -

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;
- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).

7.8 Please confirm that you have attached your signed intention to sub-contract document.

YES		NO	
-----	--	----	--

7.9 Have you attached proof of sub-contractor's belonging to designated group?

YES		NO	
-----	--	----	--

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Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE D

INTEGRITY DECLARATION FORM

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

1 DECLARATION OF INTEREST

I/We understand that an employee of the State as defined in the Public Service Act of 1994 is prohibited from conducting business with any organ of state and from being a director of a public or private company that conducts business with an organ of state.

I/We understand that any natural/legal person, including any natural legal person related to an Eskom employee/director as per the definition of “related” set out hereunder, may submit a tender to Eskom. However, in order to establish whether a conflict of interest exists tenderers are required to declare such interest/relationships where: -

1. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors of Eskom.
2. the *tenderer/s* employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors.
3. the *legal entity including its employees/contractors/ directors / shareholders /members /partners / owners* on whose behalf the tender documents are signed, is/are in some other way related to an Eskom employee/contractor/consultant/director involved in the tender specification/ tender evaluation/tender adjudication/negotiation.
4. the tenderer/s and one or more other tenderers in this RFP process have a controlling partner in common, or have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence over the proposal of another tenderer, or influence over the decisions of Eskom regarding the bidding process;

Related:

(1) When used in respect of two persons, means persons who are connected to one another in any manner contemplated below:

- (a) an individual is related to another individual if they-
 - (i) are married, or live together in a relationship similar to a marriage; or
 - (ii) are separated by no more than two degrees of natural or adopted consanguinity or affinity;

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- (b) an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of control as set out in subsection (2) below; and
- (c) a juristic person is related to another juristic person if-
 - (i) either of them directly or indirectly controls the other, or the business of the other, as determined in accordance with subsection (2) below;
 - (ii) either is a subsidiary of the other; or
 - (iii) a person directly or indirectly controls each of them, or the business of each of them, as determined in accordance with subsection (2) below.

“related person”, when used in reference to a directors/shareholders/members/partners/owners, has the meaning set out in 3.3.16, but also includes a second company of which the directors/shareholders/members/partners/owners or a related person is also a director directors/shareholders/members/partners/owners, or a close corporation of which the director or a related person is a member.

Control:

- (2) For the purpose of subsection (1) above, a person controls a juristic person, or its business, if-
 - (a) in the case of a juristic person that is a company-
 - (i) that juristic person is a subsidiary of that first person, as determined in accordance with the Companies Act¹; or
 - (ii) that first person together with any related or inter-related person, is-
 - (aa) directly or indirectly able to exercise or control the exercise of a majority of the voting rights associated with securities of that company, whether pursuant to a shareholder agreement or otherwise; or
 - (bb) has the right to appoint or elect, or control the appointment or election of, directors of that company who control a majority of the votes at a meeting of the board;
 - (b) in the case of a juristic person that is a close corporation, that first person owns the majority of the members’ interest, or controls directly, or has the right to control, the majority of members’ votes in the close corporation;

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- (c) in the case of a juristic person that is a trust, that first person has the ability to control the majority of the votes of the trustees or to appoint the majority of the trustees, or to appoint or change the majority of the beneficiaries of the trust; or
- (d) that first person has the ability to materially influence the policy of the juristic person in a manner comparable to a person who, in ordinary commercial practice, would be able to exercise an element of control referred to in paragraph (a), (b) or (c) of subsection (2).

"To give effect to the provisions above, please complete the table hereunder with all required information.

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are an employee/consultant/ contractor and/or director of a State/State owned entity.	Full Names & Capacity/Position of Eskom employee/ consultant/contractor and/or director details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the specification/ evaluation/ adjudication/ negotiation of tenders?

If any employee/director/member/shareholder/owner of the tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation to undertake remunerative work outside public sector employment and attach proof to this declaration. _____

[Yes/No]

Do the tenderer/s and any other tenderer/s in this tendering/RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? _____(

[Yes/No]

If Yes, attach proof. to this declaration

2 DECLARATION OF FAIR TENDERING PRACTICES

The tenderer declares that it has taken all reasonable steps to address and prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A [proposal] will be disqualified if the tenderer/s, or any of its directors have:

1. abused Eskom's procurement process (e.g. bid rigging/collusion); or

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2. committed fraud or any other improper conduct in relation to such procurement process.

Please complete the declaration with an 'X' under YES or NO

Item	Question	Yes	No
1.1	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector. The Database of Restricted Suppliers can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.2	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004) The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries convicted by a court of law (including a court outside South Africa) of fraud and/or corruption in respect of any procurement/tendering processes/procedures during the past five years?		
1.3.1	If "Yes", provide details including a case number and a copy of the judgement.		
1.4	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries prohibited from doing business with any International Financial/Lending Institution or Development/Funding Agency?		
1.5	Is there any history/record of the tenderer/s or any of its shareholders/directors/members/partners/owners/turstees/beneficiaries failing to meet their contractual obligation with the State or any State Owned Entity(SOC)?		
1.5.1	If "Yes", provide details		

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3. DECLARATION OF SHAREHOLDING / BENEFICIARY INFORMATION

I, the undersigned _____ [Full names and Position] _____

hereby declare that I am the duly authorised representative of _____ [Name of Tenderer].

I further declare that the following individuals and/or entities listed hereunder are Shareholders / Beneficiaries in _____ [Name of Tenderer]:

Note that the information in the tables hereunder must be completed in full for each tenderer (including incorporated JVs). If the tenderer is an unincorporated JV, the tables must be completed for each JV member. Please add additional rows if required.

Individuals:

Full Name	Identity Number	Shareholding Percentage / Beneficiary Share

Other Entities*:

Full Legal / Trading Name	Entity Registration Number/Trust Number	Shareholding Percentage / Beneficiary Share	Full name and surname of the /shareholders/ directors/ trustees/ beneficiaries of the shareholding entity	Identification Numbers of the shareholders/directors/ trustees/beneficiaries of the shareholding entity

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I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

Joint Ventures

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct that it is understood that the JV's tender/proposal may be rejected, and that Eskom will act against the JV should any aspect of this declaration prove to be false; and

I give my consent for this information to be used for the purposes described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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ANNEXURE E

CONTRACT PRICE ADJUSTMENT (CPA) REQUIREMENTS FOR LOCAL GOODS AND SERVICES.

The application of contract price adjustment (CPA) to tender submissions

Note: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

2. Tender Submissions

[Procurement Practitioner/QS to populate table hereunder as per scope of work for relevant Tender]

Eskom Proposed CPA breakdown for Local Goods and Service

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index published	Source Publisher of Index	Base Month	Base Price/Base Index Figure
A1						
A2						
A3						
	15%	Fixed portion not subject to CPA				
Total	100%					

Note: Tenderers to take note that, if the Eskom proposed CPA breakdown is not populated, they are required to refer to the Pricing Schedule in the NEC or other Contract or standalone Pricing Schedule for Eskom's proposed CPA breakdown.

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Eskom CPA Conditions/Requirements

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal, and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied,
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted).
- If there are specific line items for Labour and Transport, individual Formulae might be used.

Note: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the tender closes.
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the tender closes should be used as the Base Price.

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4. CPA FOR PROFESSIONAL SERVICES NOT APPLICABLE

Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

ANNEXURE F NOT APPLICABLE)

CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES

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ANNEXURE G1

SBD 6.2

DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed by the dtic, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

1. General Conditions

- 1.1. Dtic makes provision for the promotion of local production and content.
- 1.2. Dtic prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.4. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where:

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

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The SABS approved technical specification number SATS 1286:2011 is accessible on <http://www.thedti.gov.za/industrial development/ip.jsp> at no cost.

- 1.5. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted at the stipulated deadlines.
2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:

Description of services, works or goods	Stipulated minimum threshold
_____	_____ %
_____	_____ %
_____	_____ %

3. Does any portion of the goods or services offered have any imported content?

(Tick applicable box)

YES		NO	
-----	--	----	--

- 3..1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by SARB for the specific currency at 12:00 on the date of advertisement of the bid.

The relevant rates of exchange information is accessible on www.reservebank.co.za

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

NB: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dti must be informed accordingly in order for the dti to verify and in consultation with the AO/AA provide directives in this regard.

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LOCAL CONTENT DECLARATION
(REFER TO ANNEX B OF SATS 1286:2011)

LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)

IN RESPECT OF BID NO.

ISSUED BY: (Procurement Authority / Name of Institution):

.....
NB

- 1 The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.
- 2 Guidance on the Calculation of Local Content is accessible on http://www.thdti.gov.za/industrial_development/ip.jsp.
- 3 Local Content Declaration Templates (Annex C, D and E) is attached to this Invitation to Tender and must be submitted at the stipulated deadline.
- 4 Bidders should first complete Declaration D. After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C. **Declaration C should be submitted at the stipulated deadline of the bid in order to substantiate the declaration made in paragraph (c) below.** Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract.

I, the undersigned, (full names),
do hereby declare, in my capacity as
of(name of bidder
entity), the following:

- (a) The facts contained herein are within my own personal knowledge.
- (b) I have satisfied myself that:
 - (i) the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and
- (c) The local content percentage (%) indicated below has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in

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paragraph 4.1 above and the information contained in Declaration D and E which has been consolidated in Declaration C:

Bid price, excluding VAT (y)	R
Imported content (x), as calculated in terms of SATS 1286:2011	R
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above.

The local content percentages for each product have been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 9.1 of the Preferential Procurement Regulations, 2022 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

SIGNATURE: _____

DATE: _____

WITNESS No. 1 _____

DATE: _____

WITNESS No. 2 _____

DATE: _____

[Annexure G2 – Local Content Declaration - Summary Schedule \(Annex C\)](#)



Adobe Acrobat Document

[Annexure G3 – Imports Declaration – Supporting Schedule to Annex C \(Annex D\)\)](#)



Adobe Acrobat Document

[Annexure G4 – Local Content Declaration – Supporting Schedule to Annex C \(Annex E\)](#)



Adobe Acrobat Document

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ANNEXURE H

SBD 1

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
BID NUMBER:	EXX	CLOSING DATE:	28 October 2025	CLOSING TIME:	10H00
DESCRIPTION	The provision of the outcome-based security contract that integrates advanced technology solutions with traditional security measures (security technology and physical guarding services), to protect Eskom facilities in the Delmas Sector, Mpumalanga through measurable performance outcomes for a period of 60months.				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
Eskom E- tendering page					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	Janine Kiet		CONTACT PERSON	Janine Kiet	
TELEPHONE NUMBER	011 7093725		TELEPHONE NUMBER	011 7093725	
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS	kietjc@eskom.co.za		E-MAIL ADDRESS	kietjc@eskom.co.za	
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA

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ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
--	--	---	--

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS	
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?	<input type="checkbox"/> YES <input type="checkbox"/> NO
IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.	

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PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:
1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2. TAX COMPLIANCE REQUIREMENTS
2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA .
2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

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ANNEXURE I

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

The applicable preference point system for this tender is the **90/10** preference point system.

- a) The applicable preference point system for this tender is the **80/20** preference point system.
- b) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

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1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS	
PRICE	80	90
SPECIFIC GOALS	20	10
Total points for Price and SPECIFIC GOALS	100	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

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3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) \quad \text{or} \quad P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where

P_s = Points scored for price of tender under consideration
 P_t = Price of tender under consideration
 P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$P_s = 80 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) \quad \text{or} \quad P_s = 90 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right)$$

Where

P_s = Points scored for price of tender under consideration
 P_t = Price of tender under consideration
 P_{max} = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states

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that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.)

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	10	20		
2	9	18		
3	6	14		
4	5	12		
5	4	8		
6	3	6		
7	2	4		
8	1	2		
Non-compliant contributor	0	0		

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DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole proprietor
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Trust
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem*

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(hear the other side) rule has been applied; and
(e) forward the matter for criminal prosecution, if deemed necessary.

.....

SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

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ANNEXURE J

SBD 4

TENDERER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to tender / request for proposal. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, Eskom requires the tenderer to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the tender process.

2. TENDERER'S DECLARATION

- 2.1 Is the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise, employed by the state?

[YES/NO]

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in the table below.

Full Name	Identity Number	Name of State Institution

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2.2 Do you, or any person connected with the tenderer, have a relationship with any person who is employed by the procuring institution?

[YES/NO]

If so, furnish particulars:

.....
.....

2.3 Does the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

[YES/NO]

If so, furnish particulars:

.....
.....

3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying tender, do hereby make the following statements that I certify to be true and complete in every respect: -

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying tender will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The tenderer has arrived at the accompanying tender independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 There have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or

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formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the tender, tendering with the intention not to win the tender and conditions or delivery particulars of the products or services to which this tender invitation relates.

- 3.5 The terms of the accompanying tender have not been, and will not be, disclosed by the tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the tenderer with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the tender submitted where so required by the institution, and the tenderer was not involved in the drafting of the specifications or terms of reference for this tender.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and/or the tenderer maybe restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE TENDER OR ACT AGAINST THE TENDERER IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

Date

.....

Position

Name of bidder

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