

# **REAL ESTATE UNIT**

# PROPOSED LEASE ON THE REMAINDER OF ERF 776 SEA VIEW & THE REMAINDER OF ERF 784 DUNNS GRANT

(19-21 Trent Road, Clairwood)

**CONTRACT NO:30604-7E** 



#### **REAL ESTATE UNIT**

REQUEST FOR PROPOSALS FOR THE LONG-TERM LEASING AND DEVELOPMENT OF PROPOSED LEASE ON THE REMAINDER OF ERF 776 SEA VIEW & THE REMAINDER OF ERF 784 DUNNS GRANT, IN TOTAL EXTENT 1,1062Ha, AS DEPICTED ON HAND PLAN: SJ 4809/8A FOR GENERAL INDUSTRY PURPOSES FOR A PERIOD OF 45 YEARS (19-21 Trent Road, Clairwood)

Ethekwini Metropolitan Municipality hereby requests proposals from interested persons to be submitted for the long-term leasing and development of Proposed Lease over the Remainder of Erf 776 Sea View and the Remainder of Erf 784 Dunns Grant as depicted on SJ Plan 4809/8A measuring 1,1062Ha for General Industrial purposes for a period of 45 years.

THIS DOCUMENTS CONSIST OF 75 PAGES; IT IS THE RESPONSIBILITY OF THE TENDERER / BIDDER TO SEE THAT ALL PAGES ARE INCLUDED IN THE DOCUMENT.

Name of		
Bidder		

Bidders must submit one original, one hard copy and a scanned version of the submission to the Tender Box located in the ground floor foyer of the Municipal Buildings, 166 KE Masinga Road (Old Fort Rd), Durban and an electronic submission via SSS. Bidders must ensure that the hard copies and electronic submission are the same, failing which the submission will be deemed invalid. Bidders are responsible for resolving all access rights and submission queries before the tender closing date. Tender closing date and time remain unchanged.

SSS Queries Contact Lindo Dlamini: Tel: 031-3227133/031-3227153 email: <a href="mailto:selfservice@durban.gov.za">selfservice@durban.gov.za</a>

THE BIDDER(S) MUST SUBMIT ONE (1) ORIGINAL, (1) ONE HARD COPY AND A SCANNED VERSION OF THE SUBMISSION INCLUDING ALL ANNEXURES/ RETURNABLES IN A USB CLEARLY MARKED IN BIDDER'S NAME BY 11:00 AM ON THE CLOSING DATE

Closing date of the Bid: 27th February 2026

**Closing Time: 11h00** 

Issued by: T.E. Mmusinyane

**DIRECTOR: Real Estate Directorate** 

4th Floor,

199 Anton Lembede Street

Durban

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#### **TENDER ADVERT**

REQUEST FOR PROPOSALS FOR THE LONG-TERM LEASING AND DEVELOPMENT OF PROPOSED LEASE ON THE REMAINDER OF ERF 776 SEA VIEW & THE REMAINDER OF ERF 784 DUNNS GRANT, IN TOTAL EXTENT 1,1062Ha, AS DEPICTED ON HAND PLAN: SJ 4809/8A FOR GENERAL INDUSTRIAL PURPOSES FOR A PERIOD OF 45 YEARS (19-21 Trent Road, Clairwood)

eThekwini Metropolitan Municipality, hereby invites interested persons to submit proposals for the leasing of

the property stated hereunder:

the property stated h						
BID NUMBERS		DESCRIPTIONS	SITE SIZE			
7E-30604		T FOR PROPOSALS FOR THE LONG-TERM LEASING AND	1.1062Ha			
		PMENT OF PROPOSED LEASE ON THE REMAINDER OF				
		SEA VIEW & THE REMAINDER OF ERF 784 DUNNS GRANT,				
		L EXTENT 1,1062Ha, AS DEPICTED ON HAND PLAN: SJ				
		FOR GENERAL INDUSTRIAL PURPOSES FOR A PERIOD OF				
		S (19-21 Trent Road, Clairwood)				
Non –	There will	l be a clarification meeting.				
compulsory						
briefing		clarification meeting will be held on 11th November 2025 at 4	<sup>th</sup> Floor			
sessions		Building from 9:30am to 12:30pm.	-41			
		nd clarification meeting will be held on 29 <sup>th</sup> January 2026 at	4 <sup>™</sup> Floor			
		Building from 9:30am to 12:30pm.				
		ions and answers from the clarification meeting will be uplo	aded onto the			
		ii website by the 12 <sup>th</sup> February 2026				
Document	31 <sup>st</sup> Octo	ober 2025				
Availability						
D	D					
Documents Cost		at Cost: R0,00				
Objective		h Section 25 (5) of the Constitution "The state must take reason				
criteria in terms		measures, within its available resources, to foster conditions	which enable			
of Paragraph	citizens to	gain access to land on an equitable basis."				
2(1)(f) of the	<b>-</b>					
Preferential	The object	tive criteria will be applied in the flowing manner:				
Procurement	4) TI					
Policy		1) The demographic profile of property ownership or access to property will be				
Framework Act 5		assessed using the Municipality's lease register in relation to the location of the				
of 2000 is to give	subject property and the level of participation in the sector. Preference will be					
effect to Section		given to the most underrepresented groups within that property profile. The graph				
25 (5) of the Constitution of		depicted under Annexure A on page 68 represents the current demographic				
the Republic of	þi	profile of existing leases that would apply to this bid.				
South Africa	Bidders must score a minimum of 70 points for Functionality Evaluation in order to qualify					
Journ Amica		evaluation in Price and Preference Goal and the Objective Crite				
Mandatory		nust have completed property development project/s with a minim				
Requirement		llion, bidders must submit a Certificate of Practical Completion i				
Requirement		at Building Contracts Committee (JBCC) clearly reflecting the bidd				
		m/JV partners as employers or developers or or evidence of its pr				
		ual to or exceeds R70 million.	oponty portions			
Mandatory Require		Bidders are to provide a funding model to demonstrate how and	where funding			
in line with the		will be sourced/raised, and it must include collateral to be pledge	-			
requirements of R	egulation	funding if required. The bidder is to demonstrate proof of availability or				
41 (4) of the Asset		expression of interest to fund 100% of the development cost. Th	•			
Regulations to ens		written support from verifiable funding institutions or expression				
the successful bidder has		fund.	ii oi iiitorost to			
the ability to devel	lop,		Sector Conduct			
maintain and safe		A letter from a registered funder with Financial S  Authority (FSCA) confirming availability of 100%				
capital asset.		Authority (FSCA) confirming availability of 100%	randing of the			
		development cost; or	Contar Conduct			
		A letter from a registered funder with Financial S  Authority (FOCA) approach as interest to fine				
		Authority (FSCA) expressing an interest to fun-	a 100% of the			
		development cost; and				
		If there is a shortfall, bidder must demonstrate hor	w they will fund			
		the shortfall.				
Above R10 Mil	,	n 21 of the Municipal Supply Chain Management Regulations,				

Selection Criteria	bidders for transactions that exceed R10 million to furnish annual financial statements for the past three financial years. This is required to establish liquidity and financial resources of the bidder to execute the project as indicated in the bid documents and proposals. If the bidder was established within the last three years, the most recent audited financial statements are required to be submitted.  Failure to meet the following requirements will invalidate the bid:  Failure to meet the mandatory requirements.  Any rental offer below the reserve price.
	<ul> <li>Bids that deviate from tender specifications.</li> <li>Any proposal that does not include development of the land or the proposed usage is not in line with the zoning of the property.</li> <li>Any bidder or its directors who was previously awarded a development lease and that they are yet to fully comply with the suspensive conditions of the lease.</li> <li>Any development proposal that is outside the scope of this tender.</li> <li>Non-commissioning of MBD 7 and non-signature of the Municipal Bidding Documents (MBD's).</li> <li>NB: Failure to comply with the above will result in the bid not being evaluated for Stage 1</li> </ul>
Olasa's an Data	and stage 2
Closing Date Conditions of	27 <sup>th</sup> February 2026
submission of Request for Proposal	<ul> <li>Tax Clearance Certificate, valid on the closing date of the bid, or exemption to pay taxes as issued by the South African Revenue Services (SARS) or Valid Tax Compliant Verification PIN number issued by SARS.</li> <li>Proof of registration of the Entity as follows:</li> </ul>
	<ul> <li>Natural persons- certified copy of ID document/ passport</li> <li>Partnership- copy of Partnership Agreement plus IDs of all partners</li> <li>Company- current CM29/COR 20.1</li> <li>Close Corporation- current copy of CK1 and/or CK2C and/or COR 20.1</li> <li>Trust- letter of appointment from the Master of the High Court of SA and deed of trust o JV/Consortium- JV/Consortium Agreement plus CIPC and/or ID documents of all JV/Consortium partners</li> <li>Entity valid BBBEE Certificate issued by agency accredited by SANAS /Valid Sworn affidavit or valid BBBEE certificate</li> <li>JV/Consortium BBBEE - valid BBBEE certificate</li> <li>JV/Consortium BBBEE - valid BBBEE certificate issued by agency accredited by SANAS or BBBEE Certificate from CIPC.</li> <li>Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the individual / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted / valid lease agreement.</li> <li>Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the Entity / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted / valid lease agreement. r</li> <li>Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the Director (s) or Member (s) / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted / valid lease agreement.</li> <li>Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the Director (s) or Member (s) / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted / valid lease agreement.</li> <li>In th</li></ul>
Delivery Address	Basement, Engineering Unit, Municipal Centre 166 K.E. Masinga Road (formerly Old Fort Road) DURBAN
Evaluation	Functionality, Rental Offer and Preference Goal of contributor using 90/10.90 for rental value and 10 for Preference Goal.

# **INVITATION TO BID**

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (ETHEKWINI METROPOLITAN MUNICIPALITY)						
BID NUMBER	30604-7E	CLOSING DATE	27 <sup>th</sup> February 2026	CLOSING TIME:	11:00	
DESCRIPTION	DEVELOPME VIEW & THE 1,1062Ha, A	ENT OF PROPOSE E REMAINDER O S DEPICTED OI	LS FOR THE LOPED LEASE ON THE REFERF 784 DUNNS OF THE PROPERTY OF 45	MAINDER OF BRANT, IN TO 4809/8A FO	EERF 776 SEA OTAL EXTENT OR GENERAL	
THE SUCCESSFUL BIDDER WILL BE REQUIRED TO ENTER INTO A LEASE AGREEMENT WITH ETHEKWINI METROPOLITAN MUNICIPALITY.						

BID RESPONSE DOCUMENTS MUST BE DEPOSITED IN THE BID BOX SITUATED AT MUNICIPAL CENTRE, 166 K.E. MASINGA ROAD (formerly Old Fort Road) AND PLACED IN THE TENDER BOX LOCATED IN THE GROUND FLOOR FOYER.

SUPPLIER INFORMATION								
NAME OF BIDDER								
POSTAL ADDRESS								
STREET ADDRESS								
TELEPHONE NUMBER	CODE				NUMBER			
CELLPHONE NUMBER				•				
FACSMILE NUMBER	CODE				NUMBER			
EMAIL ADDRESS				•				
VAT REGISTRATION								
TAX COMPLIANANCE STATUS	TCS PIN	N:		OR	CSD No:			
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE		Yes		B-B LEV	BEE STATUS			Yes
(TICK APPLICABLE BOX)		No		SWORN AFFIDAVIT				No
(A B-BBEE STATUS LEVEL VERI				ORN	AFFIDAVIT (			SEs)
MUST BE SUBMITTED IN ORDER	TO QUA	ALIFY FOR P	KEFEKE	NCE F	OINTS FOR	R-RR	EE)	
SIGNATURE OF BIDDER				DAT	rE			
CAPACITY UNDER WHICH					<u> </u>			
THIS BID SIGNED								
BIDDING PROCEDURE ENQUIRI	ES MAY I	BE DIRECTE	D TO:					

#### TERMS AND CONDITIONS FOR BIDDING

#### 1. BID SUBMISSION:

- 1.1 BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-OR DOWNLOADED ONLINE (NOT TO BE RE-TYPED)
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

# INFORMATION REGARDING THE ETHEKWINI JDE SYSTEM

# 1) General

eThekwini Municipality Bids, Tenders and Quotations (hereafter referred to as Tenders) are going to be submitted using the JDE System.

This JDE System will be used for:

- · Viewing of available (open) Tenders,
- Downloading procurement documentation for Tenders,
- Uploading completed and signed Tender documentation,
- Completion and submission of Tenders electronically,
- Viewing the Tender opening schedule.

#### 2) Registrations

To be granted access to the JDE System prospective service providers must be registered on the National Treasury's Central Supplier Database (CSD), the eThekwini Municipality Supplier Portal, and the eThekwini Municipality JDE System.

# **National Treasury: Central Supplier Database**

- Registration can be made on <a href="https://secure.csd.gov.za">https://secure.csd.gov.za</a> .
- Service Providers will be issued a "MAAA" number when registered.

#### eThekwini Municipality Supplier Portal

Registration can be made on <a href="https://www.durban.gov.za">https://www.durban.gov.za</a> by following these links:
 >Business >Supply Chain Management (SCM) >Accredited Supplier & Contractor Database.

# eThekwini Municipality JDE System

- Service providers requiring access must send an email to <a href="mailto:supplier.selfservice@durban.gov.za">supplier.selfservice@durban.gov.za</a>
  A copy of the **Director's ID** is required:
- On receipt of this email, the Procurement and Supply Chain Management (P&SCM) Directorate will respond with the login credentials and a link to the **JDE System**.

### 3) Assistance with using the JDE System

The following P&SCM Official(s) can be contacted in connection with any queries regarding the use of the **JDE System**:

• Lindo Dlamini Tel: 031 322 7153 or 031 322 7133

Email: <a href="mailto:supplier.selfservice@durban.gov.za">supplier.selfservice@durban.gov.za</a>

#### 4) <u>Viewing of available tenders</u>

By following link <a href="https://rfq.durban.gov.za/jde/E1Menu.maf">https://rfq.durban.gov.za/jde/E1Menu.maf</a> prospective Service Providers will be able to view available (open) Tender opportunities without signing into the system. However, Service Providers will not be able to respond to a Tender without being signed into the system using a JDE User ID and Password.

#### 5) Tender documentation

By accessing the **JDE System** (using <a href="https://rfq.durban.gov.za/">https://rfq.durban.gov.za/</a>) and viewing any available Tenders, prospective Service Providers will be able to download the relevant Tender documentation.

# 6) Submission of tender offers

**Tender Offers** are to be delivered, in "hard copy" format, to the Delivery Location as stated in the **Tender Conditions**.

In addition to the above, Tender Offers are <u>also</u> to be SUBMITTED ELECTRONICALLY (uploaded) on the eThekwini Municipality JDE System (Supplier Self Service (JDE-SSS) Module). Notwithstanding the **electronic submission**, a tender offer will only be deemed valid if the "hard copy" submission has been made. The "hard copy" submission will be deemed to be the ruling version.

Bidders are responsible for resolving all access rights and submission queries on the JDE System before the tender closing date/ time.

### 7) Viewing the Tender opening schedule

Users on the **JDE System** will be able to view the **Tender Opening Schedule** for each closed Tender. The tender opening schedule will also be made available on the eThekwini Municipal website at URL:

https://www.durban.gov.za/pages/business/publication-of-received-bids

### 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFITABLE AND TAX STATUS.
- 2.3 APPLICATION FOR THE TAX COMPLIANCE STATUS (TCS) CERTIFICATE OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- 2.4 FOREIGN SUPPLIERS MUST COMPLETE THE PRE-AWARD QUESTIONNAIRE IN PART 3 BELOW.
- 2.5 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.6 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.

# 3. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

# 3.1 IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?

# 3.2 DOES THE ENTITY HAVE A BRANCH IN THE RSA?

YES	NO

3.3 DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?
YES NO
3.4 DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?
YES NO
3.5 IS THE ENTITY LIABE IN THE RSA FOR ANY FORM OF TAXATION?
YES NO
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER
FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE
SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.
NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.
NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE.
SIGNATURE OF BIDDER:
CAPACITY UNDER WHICH THIS BID IS SIGNED:
CAPACITE UNDER WHICH THIS BID IS SIGNED.
DATE:

#### TAX CLEARANCE CERTFICATE REQUIREMENTS

It is a condition of bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

- 1 In order to meet this requirement bidders are required to complete in full the attached form TCC 001 "Application for a Tax Clearance Certificate" and submit it to any SARS branch office nationally. The Tax Clearance Certificate Requirements are also applicable to foreign bidders / individuals who wish to submit bids.
- 2 SARS will then furnish the bidder with a Tax Clearance Certificate that will be valid for a period of 1 (one) year from the date of approval.
- 3 The original Tax Clearance Certificate must be submitted together with the bid. Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid. Certified copies of the Tax Clearance Certificate will not be acceptable.
- 4 In bids where Consortia / Joint Ventures / Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.
- 5 Copies of the TCC 001 "Application for a Tax Clearance Certificate" form are available from any SARS branch office nationally or on the website www.sars.gov.za.
- 6 Applications for the Tax Clearance Certificates may also be made via eFiling. In order to use this provision, taxpayers will need to register with SARS as eFilers through the website www.sars.gov.za.

# PRICING SCHEDULE: FINANCIAL OFFER

- 1. This offer is made for the property in accordance with the Property Information stated in MBD 13 and in accordance with the bid specification in MBD 12.
- 2. Unless stated otherwise all prices exclude VAT.
- 3. FINANCIAL OFFER

S.A.R.S Pin Number:

Any offer below the RESERVED/ MIN accordingly be disqualified.	NIMUM RENTAL will not be considered and such bids would
Rental Offer Per Month	R
Rental Offer in words	
Escalation per annum and rental to be reviewed every five years	8%
Bidder / Entity Name	
Represented By	
Capacity	
Signature	
Date	
OFFER TO BE VALID FOR 150 DA	AYS FROM THE CLOSING DATE OF BID.
wini Vendor Portal Registration Number:	PR
Registration Number:	MAAA

Completion of the following is compulsory. Failure to declare the following will invalidate your offer.

#### **Declaration of Interest**

Are any of the enti stakeholders curre service of the state	Yes No				
principle sharehold	der or stakeholder c	ntity's directors, manag urrently in the service o e in the past twelve (12	of the state	Yes No	
Name of entity's member	tity's Entity (if applicable) Institution				
Do you or any other directors, managers, principle shareholder or stakeholder of your entity have any relationship (spouse, family, friend, associate) with persons in the service of the state and/or who may be involved with the evaluation of this quotation? If yes please furnish particulars below					
Name of Position in Name of Relative Name of State Nature entity's Entity (if applicable) Institution Relation					

# OFFER TO BE VALID FOR 150 DAYS FROM THE CLOSING DATE OF BID.

# 4. PAYMENT FOR RATES, TAXES AND SERVICES

In addition to the above amount the lessee will be responsible for the payment of all municipal services and other costs deemed necessary on the property, including rates and taxes electricity, water, sewerage and sanitation removal, which are levied on the property.

# 5. POSSESSION OF THE SITE

The lessee will take possession of the site on the date to be agreed upon by the parties.

		MBD 4: DECLARATION OF INTEREST
(a) (b) (c) (d) (e) (f) "Sha	Regulations: "in the service of the state" means to be: member of: any municipal council. ) any provincial legislature. i) the national Assembly or the national Council of provinces. member of the board of directors of any municipal enterprise. n official of any municipality or municipal enterprise. n employee of any national or provincial department, national or provin ithin the meaning of the Public Finance Management Act, 1999 (Act No member of the accounting authority of any national or provincial public n employee of Parliament or a provincial legislature.  holder" means a person who owns shares in the company and is active as and exercises control over the company.	No.1 of 1999). lic enterprise.
1	No bid will be accepted from persons <b>in the service of th</b>	the state.
2	Any person, having a kinship with persons in the service may make an offer or offers in terms of this invitation avouritism, should the resulting bid, or part thereof, be also persons in service of the state, it is required that the declare their position in relation to the evaluating/adjudicatis/her interest.	on to bid. In view of possible allegations of awarded to persons connected with or related the bidder or their authorised representative cating authority and/or take an oath declaring
3	n order to give effect to the above, the following question vith the bid.	onnaire must be completed and submitted
	3.1 Name of enterprise	
	Name of enterprise's representative	
	3.2 ID Number of enterprise's representative	
	3.3 Position enterprise's representative occupies in the e	enterprise
	8.4 Company Registration number	
	8.5 Tax Reference number	
	3.6 VAT registration number	
	3.7 The names of all directors / trustees / shareholders partnerships, their individual identity numbers and staparagraph 4 below. In the case of a joint venture, enterprise must be completed and submitted.	state employee numbers must be indicated in e, information in respect of each partnering
	3.8 Are you presently in the service of the state?	Circle Applicable YES NO
	If yes, furnish particulars:	

3.9 Have you been in the service of the state for the past twelve months?

If yes, furnish particulars:

YES NO

3.10 Do you have any relationship (family, friend, other) with persons in the service who may be involved with the evaluation and or adjudication of this bid?	of the state and		
	YES	NO	
If yes, furnish particulars:			
3.11 Are you, aware of any relationship (family, friend, other) between any other bidder and any persons in the service of the state who may be involved with the evaluation and or adjudication of this bid?	YES	NO	
If yes, furnish particulars:			
3.12 Are any of the company's directors, trustees, managers, principle shareholders or stakeholders in service of the state?	YES	NO	
If yes, furnish particulars:			
3.13 Are any spouse, child or parent of the company's directors, trustees, managers, principle shareholders or stakeholders in service of the state?	YES	NO	
If yes, furnish particulars:			
3.14 Do you or any of the directors, trustees, managers, principle shareholders, or stakeholders of this company have any interest in any other related companies or business whether or not they are bidding for this contract?	YES	NO	
If yes, furnish particulars:			

			1
		Use additional pages if necessary	
undersigned, who warra ined in this form is withii	ants that I am authorised to n my personal knowledge a	o sign on behalf of the Tenderer, o and is to the best of my belief bot	confirms that the informat th true and correct.
E (Block Capitals):			Date
ATURE:			

4

# MBD 5: DECLARATION FOR PROCUREMENT ABOVE R10 MILLION (ALL APPLICABLE TAXES INCLUDED)

For all procurement expected to exceed R10 million (all applicable taxes included), bidders must complete the following questionnaire. (APPLICABLE)

			Circle Ap	plicable
1.0	Are y	ou by law required to prepare annual financial statements for auditing?	YES	NO
	1.1	If YES, submit audited annual financial statements for the past three years or establishment if established during the past three years.	since the	date of
2.0	muni	bu have any outstanding undisputed commitments for municipal services towards any cipality for more than three months or any other service provider in respect of which then is overdue for more than 30 days?	YES	NO
	2.1	If NO, this serves to certify that the bidder has no undisputed commitments for towards any municipality for more than three months or other service provider in payment is overdue for more than 30 days.		
	2.2	If YES, provide particulars.		
3.0	inclu	any contract been awarded to you by an organ of state during the past five years, ding particulars of any material non-compliance or dispute concerning the execution ch contract?	YES	NO
	3.1	If YES, provide particulars.		
4.0	porti	on portion of goods or services be sourced from outside the Republic, and, if so, what on and whether any portion of payment from the municipality / municipal entity is calculated to be transferred out of the Republic?	YES	NO
	4.1	If YES, provide particulars.		
		by 1.1 above, tenderers are to include, at the back of their tender submission dilited annual financial statements.	ocument,	a printou
		ersigned, who warrants that I am authorised to sign on behalf of the Tenderer, confirms to d in this form is within my personal knowledge and is to the best of my belief both true at required, that the requested documentation has been included in the tender subm	nd correct,	
NAM	E (Blo	ock Capitals):	Date	
SIGN	IATUF	:		

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# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT.

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution.

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022.

# 1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender: - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included); and

# 1.2 To be completed by the organ of state

- a) The applicable preference point system for this tender is the 90/10 preference point system.
- b) The 90/10 preference point system will be applicable in this tender. The highest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - (a) Price; and
  - (b) Preference Goals.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
RENTAL OFFER	90
Preference goals	10
Total points for Price and Preference goal must not exceed	100

1.5 Failure on the part of a bidder to submit proof of CSD report, Consolidated BBBEE Certificate for Consortium, Joint Venture, Trust or Consortium, Joint Venture, Trust Agreement together with the bid, will be interpreted to mean that preference points for Preference points are not claimed.

1.6 The Municipality reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the Municipality.

# 2. **DEFINITIONS**

- (a) **highest acceptable tender**" means a tender that complies with all specifications and conditions of tender and that has the highest price compared to other tenders;
- (b) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation.
- (c) "price" means an amount of money tendered for goods or services and includes all applicable taxes less all unconditional discounts.
- (d) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes
- (e) "tender for income-generating contracts" means a written offer in the form determined by Municipality in response to an invitation for the origination of incomegenerating contracts through any method envisaged in legislation that will result in a legal agreement between the Municipality and a third party that produces revenue for the Municipality, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions.
- (f) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).
- (g) "Rand value" means the total estimated value of a contract in Rand, calculated at the time of the tender invitation;
- (h) "tender for income-generating contracts" means a written offer in the form determined by Municipality in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the Municipality and a third party that produces revenue for the Municipality, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions.
  - (i) "specific goals" means specific goals as contemplated in section 2(1)(d) of the Act which may include contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability including the implementation of programmes of the Reconstruction and Development Programme as published in Government Gazette No. 16085 dated 23 November 1994;

# 3. DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

(a)

PRICE POINTS: A maximum of 80 or 90 points is allocated for price on the following basis:

80 / 20 Points System OR 90 / 10 Points System  $Ps = 80 \left(1 + \frac{Pt - Pmax}{Pmax}\right)$   $Ps = 90 \left(1 + \frac{Pt - Pmax}{Pmax}\right)$ 

Where:

Ps = Points scored for price of tender under consideration
Pt = Price of tender under consideration
Pmax = Price of highest acceptable tender

- (b) A maximum of 10 or 20 points may be awarded to a tenderer for the specific goal specified for the tender.
- (c) The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places.
- (d) Subject to section 2(1)(f) of the Act, the contract must be awarded to the tenderer scoring the highest points.

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1 In terms of Regulation 6 and 7 of the Preferential Procurement Regulations 2022 read together with Section 4 (4) and 4 (5) of the Ethekwini Municipality: SCM Policy 2023, preference points must be awarded for specific goals stated in the tender.

For the purposes of this tender the tenderer will be allocated points based on the points claimed for the goal(s) stated in Table 1 & Table 2 below, as supported by proof/ documentation stated in the Conditions of Tender:

- 4.2 In cases where the municipality intends to use Regulation 3(2) of the Regulations, which states that if it is unclear whether the 80/20 or 90/10 preference point system applies, the municipality must, in the tender documents, stipulate in the case of:
  - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10
    preference point system will apply and that the highest acceptable tender will be used to
    determine the applicable preference point system;
- 4.3 then the municipality must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Specific Goals for the tender and points claimed are indicated as per table 1 and table 2 below. Tenderers are to indicate their points claim for each of the Specific Goals

#### Ownership Goal

The tendering entity's Percentage Ownership, in terms of the Ownership Category(s) listed below, is to be used in the determination of the tenderer's claim for Preference Points.

Table 1

Goal Weighting 50%		
Ownership Categories	Criteria	90/10
Race: Black (w1)	0%	0
	>0% and <51%	2
	≥51% and <100%	3.5
	100%	5

**Proof of claim as declared on MBD 6.1** (1 or more of the following will be used in verifying the tenderer's status)

- Companies and Intellectual Property Commission registration document (CIPC)
- CSD report.
- B-BBEE Certificate of the tendering entity.
- Consolidated B-BBEE Certificate if the tendering entity is a Consortium, Joint Venture, or Trust (Issued by verification agency accredited by the South African Accreditation System).
- Agreement for a Consortium, Joint Venture, or Trust.

The **Category Weightings** of the Ownership Categories will be: w1 = 50%

# RDP Goal: The promotion of South African owned enterprises

The tendering entity's **Address** (as stated on the National Treasury Central Supplier Database (CSD) or on the eThekwini Municipality Vendor Portal) is to be used in the determination of the <u>tenderer's claim</u> for **Preference Points** for this Specific Goal.

Table 2

Goal Weighting 50% (w2)	
Location	90/10
Not in South Africa	0
South Africa	2
KZN	3.5
ETM	5

**Proof of claim as declared on MBD 6.1** (1 or more of the following will be used in verifying the tenderer's status)

CSD report

Tenderers are to indicate their points claim for each of the Specific Goals.

The Specific Goals to be allocated points in terms of this tender	Number of points ALLOCATED (80/20 system)	Number of points ALLOCATED (90/10 system)	Number of points CLAIMED (80/20 system)	Number of points CLAIMED (90/10 system)
Ownership Goal: Black (w1)	n/a	5	n/a	
RDP Goal: The promotion of South African owned enterprises. (w2)	n/a	5	n/a	
TOTAL POINTS CLAIMED		10	n/a	
w1 = 50%, w2=50% (where: w1 + w2 = 100%)				

- 4.4 All bidders will have to submit BEE rating certificates, issued by either verification agencies accredited by the South African Accreditation System (SANAS) or by registered auditors approved by the Independent Regulatory Board for Auditors (IRBA) or sworn affidavits in a case of Exempted Micro Enterprises or Qualifying Small Enterprise.
- 4.5 Any enterprise with an annual Total Revenue of R 10 million or less qualifies as an Exempted Micro Enterprise.
- 4.6 Exempted Micro-Enterprises are deemed to have B-BBEE Status of "Level Four Contributor" having a BBBEE procurement recognition of 100% in terms of the Codes of Good Practice.
- 4.7 An Exempted Micro Enterprise (EME) with at least 51% black ownership qualifies as a Level 2 contributor with BBBEE level of 125% in terms of the Codes of Good Practice.
- 4.8 An Exempted Micro Enterprise with 100% black ownership qualifies as a Level 1 contributor with BBBEE level of 135% in terms of the Codes of Good Practice.
- 4.9 An Exempted Micro Enterprise that is regarded as a specialized enterprise with at least 75% black beneficiaries qualifies as a Level 1 contributor with BBBEE level of 135% in terms of the Codes of Good Practice.
- 4.10 An Exempted Micro Enterprise that is regarded as a specialized enterprise with at least 51% black beneficiaries qualifies as a Level 2 contributor with BBBEE level of 125% in terms of the Codes of Good Practice.
- 4.11 A Qualifying Small Enterprise (QSE) with at least 51% black ownership qualifies as a Level 2 contributor.
- 4.12 A QSE with 100% black ownership qualifies as a Level 1 contributor.
- 4.13 A QSE that is regarded as a specialized enterprise with at least 51% black beneficiaries qualifies as a Level 2 contributor with BBBEE level of 125% in terms of the Codes of Good Practice.
- 4.14 A QSE with less than 51% black ownership is required to submit a BBBEE level verification certificate issued by BBBEE verification professional.

- 4.15 A Trust, consortium or joint venture:
  - must submit a B-BBEE status level certificate in order to qualify for points; (a)
  - (b) will qualify for points as an unincorporated entity provided, that they submit their consolidated scorecard is prepared for separate tender; and
  - (c) where no consolidated scorecard exists, the weighted average (in accordance with participation percentages) will be used and rounded off to the nearest status level.
- 4.16 If a service is provided by only tertiary institutions, such services must be procured from the tertiary institutions identified by means of bidding process. Tertiary institutions must submit their B-BBEE status in terms of the B-BBEE Codes of Good Practice Specialized Scorecard.
- 4.17 This tender is subject to an Objective Criteria in terms of Section 2 (1) (f) of the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000) as follows:

Objective criteria in terms of Paragraph 2(1)(f) of the **Preferential Procurement Policy** Framework Act 5 of 2000 is to give effect to Section 25 (5) of the Constitution of the Republic of South Africa

In line with Section 25 (5) of the Constitution "The state must take reasonable legislative and other measures, within its available resources, to foster conditions which enable citizens to gain access to land on an equitable basis."

The objective criteria will be applied in the flowing manner:

- 2) The demographic profile of property ownership or access to property will be assessed using the Municipality's lease register in relation to the location of the subject property and the level of participation in the sector. Preference will be given to the most underrepresented groups within that property profile. The graph depicted under Annexure A on page 69 represents the current demographic profile of existing leases that would apply to this bid.
- Bidders must score a minimum of 70 points for Functionality Evaluation in order to qualify for further evaluation in Price and Preference Goal and the Objective Criteria.

Tender(s) received need to be evaluated firstly in terms of the functionality evaluation and thereafter in terms of preference point system. Once the highest points scorer has been ascertained only then the objective criteria will be applied.

- 4.18 Award of where Bidders have Scored Equal Points Overall
  - 1. In the event that two or more bids have scored equal total points, the successful bid will be the one scoring highest points for specific goals.
  - 2. However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal points for special goals, the successful bid will be the one scoring the highest score for functionality.
  - 3. Should two or more bids be equal in all respects; the award will be decided by the drawing of lots.

5.	DECLARATION WITH REGARD TO COMPANY/FIRM
5.1.	Name of company/ firm:
5.2.	VAT registration number:
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	Company registration number: TYPE OF COMPANY/ FIRM
	Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation Company (Pty) Limited Non-Profit Company State Owned Company
[TICI	K APPLICABLE BOX]
5.5.	
5.6.	COMPANY CLASSIFICATION
	Manufacturer Supplier Professional service provider Other service providers, e.g. transporter, etc. Property Development /Management .
[TICI	K APPLICABLE BOX]
5.7.	MUNICIPAL INFORMATION
5.8.	Municipality where business is situated: Registered Account Number: Stand Number: Total number of years the company/firm has been in business:
the	ne undersigned, who warrants that I am authorised to sign on behalf of the Tenderer and certify that points claimed, based on the specific goals as specified in the tender, qualifies the tendering entity the preference(s) shown.
lac	cknowledge that:
1)	The information furnished is true and correct.
2)	The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.

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In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the

3)

organ of state that the claims are correct.

- 4) If the specific goals have been claimed or obtained on a fraudulent basis, or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have:
  - (a) disqualify the person from the tendering process.
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct.
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution, if deemed necessary.

WITNESSES	
1     2	SIGNATURE(S) OF BIDDERS(S)

# **CONSTITUTIONAL COURT JUDGEMENT**

Pursuant to the Constitutional Court judgement which declared Preferential Procurement Regulation 2017 (Regulations) invalid and no force and effect, this procurement document abides by the court order and any reference made to the said Regulations is hereby revoked and replaced by Preferential Procurement Policy Framework Act of 2000.

# **MBD 7: BIDDERS INFORMATION**

Tel Cell Email Fax			
Tel Cell Email			
Cell Email			
Email			
Email			
Fax			
			(
ance with th	e conditio	ns stated	al Call Docu in the docur to the best o
on this		_day of	
rescribed oa th as bindin	ith; and g on his/he	er conscie	ence
	on this  ntents hereo rescribed oa th as binding contained in	ntents hereof and that rescribed oath; and that has binding on his/hocontained in Governm	on thisday of ntents hereof and that it is true a rescribed oath; and th as binding on his/her conscie contained in Government Notice

# MBD 8: DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Municipal Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by municipalities and municipal entities in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- The bid of any bidder may be rejected if that bidder, or any of its directors have:
  - a. abused the municipality's / municipal entity's supply chain management system or committed any improper conduct in relation to such system;
  - b. been convicted for fraud or corruption during the past five years;
  - c. willfully neglected, reneged on or failed to comply with any government, municipal or other public sector contract during the past five years; or
  - d. been listed in the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004).
- In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?	Yes	No
	(Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied).		
	The Database of Restricted Suppliers now resides on the National Treasury's website( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) and can be accessed by clicking on its link at the bottom of the home page.		
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?  The Register for Tender Defaulters can be accessed on the National Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at the bottom of the home page.	Yes	NO
4.2.1	If so, furnish particulars:		

4.3	Was the bidder or any of its directors convicted by a court of la (including a court of law outside the Republic of South Africa) for fra or corruption during the past five years?		es ]	No 🗌	
4.3.1	If so, furnish particulars:				
Item	Question	Υ	es	No	
4.4	Does the bidder or any of its directors owe any municipal rates a taxes or municipal charges to the municipality / municipal entity, or any other municipality / municipal entity, that is in arrears for more th three months?	to	es 	No	
4.4.1	If so, furnish particulars:				
4.5	Was any contract between the bidder and the municipality / municipality or any other organ of state terminated during the past five year on account of failure to perform on or comply with the contract?		es	No 🗌	
4.7.1	If so, furnish particulars:				
	TIFICATION  E UNDERSIGNED (FULL NAME)				
_	TIFY THAT THE INFORMATION FURNISHED ON THIS LARATION FORM TRUE AND CORRECT.				
	CEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRAC EN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FA		TION	I MAY	BE
Signa	ature Date				
Posi		••			

### MBD 9: CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Municipal Bidding Document (MBD) must form part of all bids<sup>1</sup> invited.
- Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- Municipal Supply Regulation 38 (1) prescribes that a supply chain management policy must provide measures for the combating of abuse of the supply chain management system, and must enable the accounting officer, among others, to:
  - a. take all reasonable steps to prevent such abuse;
  - b. reject the bid of any bidder if that bidder or any of its directors has abused the supply chain management system of the municipality or municipal entity or has committed any improper conduct in relation to such system; and
  - c. cancel a contract awarded to a person if the person committed any corrupt or fraudulent act during the bidding process or the execution of the contract.
- This MBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- In order to give effect to the above, the attached Certificate of Bid Determination (MBD 9) must be completed and submitted with the bid.

<sup>&</sup>lt;sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

# MBD 9: CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:	
(Bid Number and Description)	
in response to the invitation for the bid made by:	
(Name of Municipality / Municipal Entity)	
do hereby make the following statements that I certify to be true and complete in every re-	spect:
I certify, on behalf of:	that:
(Name of Bidder)	

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign, the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.

- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation);
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date
Position	Name of Bidder

<sup>&</sup>lt;sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

# MBD 10: STANDARD CONDITIONS OF SUBMISSION

The following conditions apply to all bids submitted:

- All bids must be submitted in compliance with the Bid Specifications specified in MBD 12.
- The property is made available in accordance with the information and stipulations contained in REU MBD 13.
- The bidder(s) will be deemed to be familiar with the state, real rights registered against the property, the zoning and locality of the property.

# **SELECTION CRITERIA**

# Failure to meet the following requirements will invalidate the bid:

- Failure to meet the mandatory requirements.
- Any rental offer below the reserve price.
- Bids that deviate from tender specifications.
- Any proposal that does not include development of the land or the proposed usage is not in line with the zoning of the property.
- Any bidder or its directors who was previously awarded a development lease and that they
  are yet to fully comply with the suspensive conditions of the lease.
- Any development proposal that is outside the scope of this tender.
- Non-commissioning of MBD 7 and non-signature of the Municipal Bidding Documents (MBD's).

NB: Failure to comply with the above will result in the bid not being evaluated.

### CONDITIONS OF SUBMISSION FOR REQUEST FOR PROPOSAL

- Tax Clearance Certificate, valid on the closing date of the bid, or exemption to pay taxes as issued by the South African Revenue Services (SARS) or Valid Tax Compliant Verification PIN number issued by SARS.
- Proof of registration of the Entity as follows:
  - Natural persons- certified copy of ID document/ passport
  - Partnership- copy of Partnership Agreement plus IDs of all partners
  - Company- current CM29/COR 20.1
  - Close Corporation- current copy of CK1 and/or CK2C and/or COR 20.1
  - Trust- letter of appointment from the Master of the High Court of SA and deed of trust
  - JV/Consortium- JV/Consortium Agreement plus CIPC and/or ID documents of all JV/Consortium partners
  - Entity valid BBBEE Certificate issued by agency accredited by SANAS /Valid Sworn affidavit or valid BBBEE certificate
  - JV/Consortium issued by agency accredited by SANAS or BBBEE Certificate from CIPC.

- Up to date Municipal Account not older than three (3) months and not over three (3) months
  in arrears for the individual / Proof that acknowledgements or arrangements have been made
  to settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted
  / valid lease agreement.
- Up to date Municipal Account not older than three (3) months and not over three (3) months
  in arrears for the Entity / Proof that acknowledgements or arrangements have been made to
  settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted /
  valid lease agreement.
- Up to date Municipal Account not older than three (3) months and not over three (3) months in arrears for the Director (s) or Member (s) / Proof that acknowledgements or arrangements have been made to settle arrears / Affidavit stating why an up-to-date municipal account cannot be submitted / valid lease agreement.
- In the event the bidder is tendering as a Joint Venture/Consortium:-
- all members of the JV/Consortium must submit all required documentation, a JV / Consortium agreement and a BBBEE certificate.
- Central Supplier Database (CSD) registration valid on tender closing date.
- Company resolution for bid signing powers.
- Completed and signed bid documents including MBD 1 to MBD 23.
- If the entity or any of its directors are listed on the National Treasury register of defaulters, the bid will be rejected.

# SUBMISSION OF PROPOSALS

- Bidder(s) are invited to submit their Proposals by completing the returnable Municipal Bidding Documents (MBDs) and MBDs contained in this document.
- In this regard:
  - No other form of Proposal will be accepted. The MBDs must not be construed as an offer.
  - No other form of Proposal will be accepted. The MBDs must not be construed as an offer.
  - The Bidder(s) must submit one (1) original hard copy, one (1) copy plus scanned version of the submission including all annexures/ returnables in a USB clearly marked in bidder's name.
  - All Proposal documentation received shall be deemed EThekwini Municipality property and shall not be returned or thus requested back by any Bidder.
- Proposals must be sealed, clearly marked with RFP name and number, and addressed to Head: Real Estate
- Bidder's return address must be clearly indicated at the back of the envelope.
- The fully completed document with annexures must be submitted before the closing date specified on the front cover, and be deposited in the tender box.

- PROPOSALS WHICH ARE NOT SUBMITTED IN A PROPERLY SEALED AND MARKED ENVELOPE AND DEPOSITED IN THE BOX BEFORE THE CLOSING DATE, WILL NOT BE OPENED.
- PROPOSALS WHICH ARE NOT SUBMITTED IN THE CORRECT FORMAT WITH ANNEXURES ATTACHED, DULY COMPLETED, INITIALLED, COMMISSIONED AND SIGNED, WILL NOT BE CONSIDERED.
- The information required in the MBDs must be provided accurately and honestly. All details
  provided by the Bidder(s) will be regarded as material representations, which the Municipality
  base the evaluation of the Proposal on. Any misrepresentation will be treated as material
  and will result in the disqualification of the Proposal by the Municipality. Bidders, who fail to
  provide such information to the satisfaction of the Municipality, will be disqualified.

#### **OPENING OF PROPOSALS**

- Proposals will be opened immediately after the closing time on the closing date at the offices
  of the Municipality at the mentioned address. The RFP number, property description and the
  name of each Bidder(s) will be announced and recorded in a register.
- Bidder's return address must be clearly stipulated or indicated on the back of the envelope.

# **EVALUATION OF PROPOSALS**

- The Municipality reserves the right to seek clarification or further information from Bidder(s) and to appoint professionals to advise and verify information on aspects of the Proposals submitted in a manner that the Municipality deems appropriate.
- The preferred Bidder(s) may be required to make presentations to the Municipality.
- The Bidder(s) shall be deemed to know and understand the content of the Request for Proposal document and a submission of the MBDs will indicate the Bidder(s) unconditional acceptance of all the terms and conditions contained in the Request for Proposal.
- The Bidder(s) shall be deemed to have satisfied itself as to all of the conditions, procedures and performance and discharge of the obligations required in terms of the Request for Proposal.
- The non-acceptance or variation of any of the conditions, or the inclusion of any other conditions in the Proposal Call document by the Bidder(s) will be treated as a qualified bid.
- The Proposal(s) will be evaluated by the Municipality. The Municipality may accept any Proposal in whole or in part and is not bound to accept any Proposal
- Proposals will be evaluated using the evaluation criteria stated in MBD 11.
- The Proposal(s) will be adjudicated by the Municipality's Bid Adjudication Committee and awarded in terms of the City's Supply Chain Management Policy and the Land Disposal Policy.
- The Municipality will not be held responsible or liable for any costs whatsoever and /or

losses incurred or suffered by the Bidder(s) or any other party or parties for whatsoever reason as a result of the Proposal.

- Any Proposal in the name of a partnership or joint venture or consortium will, on acceptance, be deemed as joint and several agreements with all parties.
- All proposals shall remain valid for a period of 120 days after the closing date, provided that bidders may extend the validity of the proposal on request of the Municipality.

#### **RESOLUTIONS OF DISPUTES**

- Persons or bidders who are aggrieved by decisions or actions taken in the implementation In terms of Regulation 49 of the Municipal Supply Chain Management Regulations persons aggrieved by decisions or actions taken by the Municipality, may lodge an appeal within 14 days of the decision or action, in writing to the Municipality. The appeal (clearly setting out the reasons for the appeal) and queries with regard to decision of award are to be directed to the office of the City Manager, attention: Ms. S. Pillay, P.O. Box 1394, Durban, 4000; eMail: Simone.Pillay@durban.gov.za.
- The written complaint must contain the following information:
  - The bid reference number;
  - The section of the Policy, Regulations or Act that has been violated;
  - The details of the violation:
  - The City Department or Municipal Owned Entity involved;
  - Relief sought.

### **PROHIBITIONS**

- The Municipality will not, subject to such amendments to the Act and Regulations and any
  exemptions as the Minister may promulgate from time to time, award contracts to Bidder(s)
  who are owned directly or indirectly by the following categories of persons: -
- Defined as an employee or public servant in the service of the state working for Local,
   Provincial and National Government; or
- Defined as an employee in the service of a government owned entity including the municipal entities;
- If the employee mentioned above is actively or inactively a director, manager or principal shareholder of the service provider concerned (refer to GN44 in GG 28411 of 18 January 2006 for the exemption);
- Is a member of the board of directors of a municipal entity within its area of jurisdiction (refer to GN44 in GG 28411 of 18 January 2006 for the exemption);
- Who is an advisor or consultant contracted to the Municipality for the purposes of assisting
  the Municipality with defining of requirements, drafting of specifications or evaluation of the
  Proposals.
- The Municipality will not award Proposals to any Bidder(s) owned directly or indirectly by

politicians serving as councillors for any municipality.

- The Municipality will not award Proposals to any Bidder(s) owned directly or indirectly by politicians serving in National Assembly, Provincial Legislatures and National Council of Provinces.
- Failure by the above mentioned persons to comply with the above shall lead to cancellation
  of the contract.

# CONSIDERATION OF PROPOSALS FROM CLOSE FAMILY MEMBERS OF PERSONS IN THE SERVICE OF THE STATE

- The Municipality does not encourage awarding of contracts to close family members of employees in decision-making positions in line with Regulation 45 of the Supply Chain Management Regulations.
- The bidder must declare and state whether a spouse, child or parent of the bidder or of a director, manager or shareholder is in the service of the EThekwini Municipality or has been in the service of the state in the previous twelve months.

# **GENERAL ENQUIRIES**

Only email enquiries will be accepted, such enquiries must be directed to Sindi.Daba@durban.gov.za

# **REU MBD 11: EVALUATION CRITERIA**

Bids which satisfy the qualification criteria will be evaluated using a two-stage evaluation process as follows:

# Stage 1: Functionality Evaluation

Bids will be evaluated in order to establish whether they meet a minimum threshold score of 70

points out of 100 for functionality, based on the following criteria:

points out of 100 for functionality, based on the following criteria:				
FUNCTIONAL CRITERIA	Max Points	Returnable documents to be used in evaluation		
PROPOSED CONCEPT	25			
Conformity of the Development Proposal to the vision for the property as expressed in REU MBD 12.  Development Concept - High level conceptual design outlining the intended uses = 10 Points  Detailed level theoretical design outlining the intended uses and ratios = 4 Points  Integration of multiple uses within the development including parking = 3 Points  Floor area and elevations = 3 Points  No submission = 0 Points  Non-submission of a development concept as out-	10	A detailed concept plan-the bidder must submit a detailed concept plan that include all the information as outlined on this page. The Business concept should include a list and description of services to be offered, must submit drawings showing the proposed layout and appearance of the facility and the site to be leased site. All final designs must be approved by Council and before construction can commence on the site		
lined above will result in the evaluation not proceeding further.				
Development Programme	5	Narrative – High level		
High level development programme including Inception Stage, Planning, Design, Construction and Commissioning.  A high-level plan indicating 5 stages and each timeframe for each stage = 5 <b>Points</b>		redevelopment/ refurbishment programme including Inception Stage, Planning, Design, Construction and Commissioning and including timeframes for each stage.		
A high-level plan indicating 4 of the 5 stages and each timeframe for each stage = 4 <b>Points</b>				
A high-level plan indicating 3 of the 5 stages and each timeframe for each stage = 3 <b>Points</b>				
A high-level plan indicating 2 of the 5 stages and each timeframe for each stage = 2 <b>Points</b>				
A high-level plan indicating 1 of the 5 stages and each timeframe for each stage = 1 <b>Points</b>				
A high-level plan indicating 0 of the 5 stages and each with no timeframe for each stage or no submission = <b>0 Points</b>				

Development Experience of the bidding entity (10)  Bidder to indicate total value of development projects completed or proof owning a property portfolio. Scoring will be based on the total value of development.  no submission or below R70 million = 0 Points  Between R71million – R80 million= 2 Point  Between R81 million – R90 million= 4 Points  Between R41 million – R60 million = 6 Points  Between R61 million - R80 million = 8 Points  Between R81 million and above = 10 Points	10	attach proof of completion certificates reflecting the projecting value of the completed developments.  Certificate of Practical Completion issued in terms of the Joint Building Contracts Committee (JBCC) clearly reflecting the bidding entity or its Consortium/JV partners as employers or developers. REU MDB 21-1(a)  Or  The Bidder must indicate its property portfolio with proof of ownership clearly reflecting the bidding entity or its Consortium/JV partners as the owner. REU MBD 21-1(b)
CARACITY AND EVERTICAL	0.4	21-1(b)
CAPACITY AND EXPERIENCE	24	
Professional Team (12).  Must have 5 years post registration experience, provide CVs and Proof of Registration documents and a maximum of 2 traceable references of work that is ≥ R10 million for each project. This amount refers to consultants' fee portion of the project value.	12	CVs of the professional team and proof of registration with professional bodies where requested, a maximum of 2 traceable references of work that is ≥ R10 million for each project. This amount refers to consultants' fee portion of the project value.
<ul> <li>Architect with 5 years post registration experience, (registration with relevant institutions/statutory bodies and 2 traceable references = (3 Points)</li> <li>Proof of professional registration = 1 Point         Proof of 5 years post registration experience = 1 Point     </li> <li>Proof of 2 traceable references of work that is ≥ R10 million for each project = 1 Point</li> <li>NB: No points will be allocated to the Architect without proof of registration, less than 5 years post registration and has less than 2 traceable references of work that is ≥R10 million for each project.</li> </ul>	3	REU MBD 21
<ul> <li>Quantity Surveyor (registration with relevant institutions/statutory bodies and traceable references) =) 3 Points)</li> <li>Proof of professional registration = 1 Point Proof of 5 years post registration experience = 1 Point Proof of 2 traceable references of work that is ≥ R10 million for each project = 1 Point</li> <li>NB: No points will be allocated to the Pr QS without proof of registration, less than 5 years post registration and has less than 2 traceable references of work that is ≥R10 million for each project.</li> </ul>	3	REU MBD 21

Engineers (shift and electrical) (resistantian with relevant		DELLMDD 04
<b>Engineers (civil and electrical)</b> (registration with relevant institutions/statutory bodies and traceable references) = 3 Points	3	REU MBD 21
Proof of professional registration = 1 Point Proof of 5 years post registration experience = 1 Point Proof of 2 traceable references of work that is ≥ R10 million for each project = 1 Point		
<b>NB:</b> No points will be allocated to the Engineer without proof of registration, less than 5 years post registration and has less than 2 traceable references of work that is ≥R10 million for each project.		
<b>Project Manager</b> (registration with relevant institutions/statutory bodies and traceable references) = 3 Points	3	REU MBD 21
Proof of professional registration = <b>1 Point</b> Proof of 5 years post registration experience = <b>1 Point</b> Proof of 2 traceable references of work that is ≥ R10 million for each project = <b>1 Point</b>		
<b>NB:</b> No points will be allocated to the PM without proof of registration, less than 5 years post registration and has less than 2 traceable references of work that is ≥R10 million for each project.		
Construction Team-Bidder to submit profiles, experience and qualifications (with a minimum of 5 years' experience)	12	Bidders to complete REU MBD 21 and provide any verifiable documents to demonstrate its experience.
Site Manager = 3 points	3	ехрененсе.
Proof that the Site Manager has in excess of 5 years' relevant work experience= 1 Points		
Proof of the Site Manager has completed 2 projects in the last 5 years = <b>2 Points</b>		
<b>NB:</b> No points will be allocated to Site manager with less than 5 years of experience and have not completed 2 projects in the last 5 years.		
Registered Health & Safety Officer = 3 points	3	REU MBD 21
Proof of professional registration as health and Safety officer = 1 Point		
Proof that the Health & Safety Officer has in excess of 5 years' relevant work experience= 1 Points		
Proof of the Health & Safety Officer has completed 2 projects in the last 5 years = <b>1 Points</b>		
<b>NB:</b> No points will be allocated to Site manager with less than 5 years of experience and have not completed 2 projects in the last 5 years.		

Social Facilitator = 3 points	3	REU MBD 21
Proof that the Social Facilitator has in excess of 5 years' relevant work experience= <b>1 Points</b>		
Proof of the Social Facilitator has completed 2 projects in the last 5 years = <b>2 Points</b>		
<b>NB:</b> No points will be allocated to the Social Facilitator with less than 5 years of experience and has less than 2 traceable references of work that is for each project.		
Main contractor- Evidence of at least 3 or more Completed Projects of a similar nature (i.e. Development/ Building Conversion/Refurbishment) = 3 points	3	REU MBD 21
Proof of 3 or more similar projects= <b>3 Points</b> Proof of 2 similar project = <b>2 Points</b> Proof of 1 similar project= <b>1 Points</b>		
0 points will be awarded for contractors who have completed 0 project of a similar nature.		
TRANSFORMATION AND EMPOWERMENT PLAN	26	
	26	Local Employment Plan including
TRANSFORMATION AND EMPOWERMENT PLAN	4 7	training and skills development. The bidder is expected to provide a detailed plan outlining how it would
TRANSFORMATION AND EMPOWERMENT PLAN a Job Creation Plan including the plan  During Construction = 4 points	4	training and skills development. The bidder is expected to provide a
TRANSFORMATION AND EMPOWERMENT PLAN a Job Creation Plan including the plan  During Construction = 4 points After Construction = 7 points  Enterprise Development (during and after construction) = 3	4 7	training and skills development. The bidder is expected to provide a detailed plan outlining how it would empower SMME's and individuals through the fitment of the facility to
TRANSFORMATION AND EMPOWERMENT PLAN a Job Creation Plan including the plan  During Construction = 4 points After Construction = 7 points  Enterprise Development (during and after construction) = 3 points  Training and Development Programmes (throughout the	3	training and skills development. The bidder is expected to provide a detailed plan outlining how it would empower SMME's and individuals through the fitment of the facility to
a Job Creation Plan including the plan  During Construction = 4 points After Construction = 7 points  Enterprise Development (during and after construction) = 3 points  Training and Development Programmes (throughout the lifecycle of the project) = 3 points  Demonstrate how the development will benefit the local community and/or community-based organisations = 3 points  Procurement of Material from Local Suppliers = 3 points	4 7 3 3	training and skills development. The bidder is expected to provide a detailed plan outlining how it would empower SMME's and individuals through the fitment of the facility to
a Job Creation Plan including the plan  During Construction = 4 points After Construction = 7 points  Enterprise Development (during and after construction) = 3 points  Training and Development Programmes (throughout the lifecycle of the project) = 3 points  Demonstrate how the development will benefit the local community and/or community-based organisations = 3 points	4 7 3 3	training and skills development. The bidder is expected to provide a detailed plan outlining how it would empower SMME's and individuals through the fitment of the facility to

#### 13 **REU MDB 22** a) Investment Value Total realistic monetary investment value into the project based on the similar projects backed by the QS report/ estimated development cost and a financial feasibility. The reserved price indicated on the offer page should be used as a benchmark for the market value of the property. Total investment value must exceed R10million total investment not specified = 0 Points total investment value of development of R11 million between and R15 million = 3 Points total investment value of development of between R16 million and R30 million = 5 Points total investment value of development of between R31 million and R50 million =7 Points total investment value of development of between R51 million and R70 million = 9 Points total investment value of development of between R71 million and above = 13 Points PROOF OF FUNDING AVAILABILITY REU MBD 22 12 The Bidder must submit the The Equity Contribution (A) and the Debt Contribution (B) must be equal to 100%. The scoring of A and B below will following: be scored interchangeably to achieve the total funding combination of 100% between debt and own equity. A letter from a registered funder with Financial Sector Conduct A. Bidder to provide proof of availability of 20% equity Authority (FSCA) confirming or more funding for the project (in the form of bank availability of a maximum 100% statements or by way of a written undertaking by a funding of the development cost; or registered funder with Financial Sector Conduct expressing an interest to fund a Authority (FSCA). maximum 100% ٥f the development cost. • Bidder provides proof of 20% or more own equity = 6 points AND/OR • Bidder provides proof of 10% own equity = 3 points A letter from a registered bank a registered funder with Financial • No proof of own equity = 0 points Sector Conduct Authority (FSCA) confirming the capital available (not older than three months on date of

# B. Bidder to provide proof of availability funds or expression of interest to fund from a registered funder with Financial Sector Conduct Authority (FSCA).

- Bidder provides proof of 80% or more debt equity = 6 points
- Bidder provides proof of 40% or more debt equity = 4 points

## AND/OR

submission)

Proof of own equity funding in relation to equity contribution/ copy of the latest stamped bank statements from a registered financial institution showing

<ul> <li>Bidder provides proof of less than 40% debt equity = 2 points</li> <li>No proof/confirmation of debt funding = 0 points</li> </ul>		availability of funds/investments.
Total	100	

Bids which do not meet the minimum threshold of 70 points will not be considered further.

#### STAGE 2: EVALUATION FINANCIAL OFFER & PREFERENCE GOALS

- Tender(s) received need to be evaluated in terms of the preference point system first. Once
  the highest points scorer has been ascertained only then the objective criteria will be
  applied.
- Preference points shall be calculated after financial offers have been brought to a comparative basis.
- Points scored will be rounded off to 2 decimal places.
- In the event of equal points scored, the bid will be awarded to the bidder scoring the highest number of points for specified goals.
- A maximum of 90 points is allocated for financial offer on the following basis:

$$Ps = 90\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where

Ps = Points scored for financial offer of bid under consideration

Pt = Rand value of bid under consideration (Net Present Value of the rental

amount over the lease period discounted at 10%)

Pmax = Financial Offer of highest acceptable bid

√ Only those bids that attain the minimum threshold score of 70 Points in Stage 1 will be evaluated in this stage. Bids will be evaluated as follows:

EVALUATION CRITERIA	POINTS WEIGHT 90/10
RENTAL OFFER	90
PREFERENCE GOALS	10
Total	100

#### The following Specifications apply to this bid:

## 1. Property Information

PROPERTY DESCRIPTION	Proposed Lease over the Remainder of Erf 776 Sea
	View and the Remainder of Erf 784 Dunns Grant
Ownership	eThekwini Metropolitan Municipality
Locality	Durban
Land Size	1,1062Ha
Zoning	Government and Municipal Reservation (This property will require rezoning which is to be dealt with by the successful tenderer).
Proposed Use	General Industrial
Coverage	See the attached permitted use schedule for General Industry zoning
Far	See the attached permitted use schedule General Industry zoning
Height	See the attached permitted use schedule for General Industry zoning
Access	Trent Road, Clairwood
Building lines	See the attached permitted use schedule for General Industry zoning
Heritage	n/a
Structural and Physical feature	Vacant land
Geotechnical Conditional	Any geotechnical conditions will be the responsibility of the Developer.
Other Requirements	A Site Development Plan is to be submitted to the Local Authority Any further town planning proposals and rezoning, open space and or road closures shall be the responsibility of the successful tenderer.  The bidder is required to comply will all relevant building regulation laws, including but not limited to SPLUMA, NEMA, Municipal Bylaws etc.

#### 2. Overview

The Subject Properties are located in the General Industry node of Mobeni, approximately 12km south of Durban Central and have easy access to M4 and N2 Highways. The Subject Properties are in an area comprising of commercial and industrial properties. The Subject Properties adjoin one another and will be released onto the market as a single development property.

Mobeni is a bustling commercial epi-centre located in the eThekwini Metropolitan Municipality of KwaZulu-Natal, South Africa. Mobeni is situated in close proximity to

the Durban central business district, as well as the Durban port, which is the largest port in Africa. This makes it an ideal location for businesses that rely on quick and easy access to these key areas. The area is also well connected via a number of major transport routes, including the N2 highway and the M4 motorway, making it easy for residents and employees to travel to and from the surrounding areas.

Mobeni is home to a number of well-established industrial parks that offer businesses the perfect combination of affordability and accessibility. These parks offer a range of units, from small workshops to large factory spaces, making it an ideal location for businesses in the manufacturing, warehousing, and logistics industries.

Developments found on Mobeni are typically of an industrial and a manufacturing nature but also include warehousing. This node is characterised by established and emerging tenants and/or owner-occupiers. Surrounding industrial areas include Jacobs, Clairwood and Prospecton to the far South. It enjoys good access as well as being in close proximity to the Harbour.

#### State of the Market – Durban Industrial properties

Durban's industrial market has proven resilient following the hardships faced by the region in recent years. Warehousing and logistics facilities remain in demand due to their relative proximity to South Africa's busiest port and ease of distribution along the N3 national road to Johannesburg – the country's largest freight corridor.

Premises immediately surrounding the port comprise older warehousing and factories that do not meet modern users' needs. Alternative precincts both North and West of the CBD have consequently been developed. To the North there is ongoing development within the Avoca node. The Brickworks is currently being developed here and will offer 450,000 sq.m. prime logistics stock on completion. New developments in this region command prime rentals, and land availability is good. Elevated construction costs still minimise speculative development activity, resulting in no immediate stock availability. Gross rentals average R105/sq.m. for units smaller than 5,000 sq.m.

Outer West is another growing industrial area, and most notably Cato Ridge and Hammersdale. A greater availability of land suitable for development (previously zoned agricultural), and its frontage onto the N3 national road, make this area ideally suited to the logistics sector. Surrounding road infrastructure is undergoing substantial upgrades. New builds average around R103/sq.m., as do properties smaller than 5,000 sq.m.

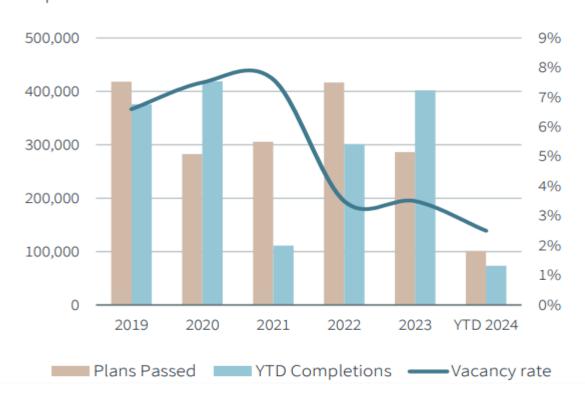
Aside from the Clairwood park development, there is limited modern warehousing existing in the region immediately surrounding the port. Some older stock is suitable for conversion, however issues such as congestion limits the viability and appeal, as these areas are better suited to large users (rather than SMMEs seeking urban or flexible warehousing solutions).

Outlook Durban exhibits continuous demand for logistics facilities, and despite infrastructure and congestion related challenges, the appeal of the region is not expected to change dramatically. Indeed, it is anticipated that the construction of the multi-modal rail terminal within the port will further bolster greater demand for and investment into the area.

Fundamentals		Forecast
YTD Completions	73,300 sq.m	<b>^</b>
<b>Under construction</b>	98,000 sq.m	$\rightarrow$
Prime rent	R125 sq.m monthly	$\rightarrow$
Incentives	Rising	<b>^</b>

## Historical supply and demand trends





**Source : JLL: Q3 2024** 

## CONDITIONS OF DEVELOPMENT LEASE.

The property is made available in accordance with the site information made available in MBD13.

#### **Suspensive Conditions**

This transaction is subject to the following suspensive conditions:

#### 1. SPLUMA and NEMA

- The site is zoned as Government and Municipal. The re-zoning of the property to General Industry in line with the Town Planning Scheme, together with any formal open space or road closures that may be required.
- 2. Parks Department is still utilising part of the site. The site around that portion should be subdivided from the Parks portion and rezoned to General Industry and then sold.
- 3. EIA applications of the Property shall be submitted to the relevant authorities by the Lessee within 30 (thirty) days from date of last signature of this Agreement.
- 4. The application for the re-zoning of the property shall be submitted to the relevant authorities within 30 (thirty) days from date of last signature of the lease agreement.
- 5. eThekwini Electricity's MV/LV Operations has no objection to the above proposal, however, there are electrical low voltage cables that will be affected and may require relocation. The costs for the relocation of services as mentioned above shall be borne by the applicant.
- 6. The application for the proposed lease is **APPROVED** by **ETA**, subject to the following:
  - a. A portion of the proposed site, fronting Trent Road, must be set aside for future road upgrades. In this regard, said portion is to be discussed with the traffic engineering branch prior to the lease being granted.
  - b. Routing of all heavy vehicles is to be via Trent Road only i.e., from the property access, on Trent Road, to South Coast Road.
  - c. A site traffic assessment report being submitted at the site development plan application stage.
  - d. Access to the proposed application site must comply with ETA requirement and will be assessed in detail at the site development plan application stage.
- 7. Provided all reasonable bona fide attempts have been made by the successful bidder to ensure fulfilment of the above suspensive conditions, the successful bidder or the Municipality shall be entitled to withdraw from this transaction if the above suspensive conditions have not been fulfilled within 12 (Twelve) months from date of last signature of the lease agreement.
- 8. The successful bidder will be responsible for all cost for the above and other incidental costs relating to this transaction.
- 9. Prior to any development a Sewer Impact Analysis to be done and a building plan to be submitted for approval.
- 10. A Traffic Impact Assessment application has to be submitted to the Head: Traffic Authority prior to any development taking place on the proposed site.
- 11. The successful bidder will be responsible to obtain all statutory approvals which are required for any development.

12. All developmental plans and applications must be submitted and approved by the local authorities prior to any commencement of construction.

#### 2. Funding

This Agreement is subject to a suspensive condition that within 180 (One Hundred and Eighty) days after the Signature Date, a loan be approved / bank guarantee granted to the Lessee by a funder registered with Financial Sector Conduct Authority (FSCA) inter alia, the following conditions:

2.1 Against registration of a first mortgage bond as security for the loan for the total development cost of the lessee.

In this regard it is specifically agreed that the aforementioned condition precedent shall be fulfilled as soon as a financial institution has issued the Lessee with a preagreement/quotation/ guarantee, in whichever form, as provided for in the National Credit Act, No. 34 of 2005. For the avoidance of doubt the suspensive condition shall be deemed to have been met upon approval of the Loan/ submission of the guarantee.

2.2 If the suspensive condition in clause 1.1 is not fulfilled within the time period contemplated above ("the Specified Date"), then this Agreement shall automatically lapse and be of no further force and effect, but any Party may, on written notice prior to the expiry of the specified date ("the Notice") to the other Party, require that the suspensive condition be fulfilled within 30 (thirty) days after the Specified date of the Notice and, failing fulfilment (to the extent legally permissible) of the suspensive condition within the aforesaid 30 (thirty) day period, then this Agreement shall cease to be of any force and effect and no Party shall have any claim against the other of them as a result of the failure to fulfil of the suspensive condition.

#### 3. Rental deferment

The rental may be suspended for the development period stipulated on the bidder's proposal or until the Practical Completion Certificate is issued (whichever comes first) from date of registration of the lease to allow for the development of the property provided that the capital investments is above R30 million. Should the developer not complete the development within the 3-year period, an application can be made to the Head: Real Estate to submit a request to full Council to consider an extension of time to complete the development in accordance with suitable terms and conditions as recommended by the Head: Real Estate.

#### 4. Subcontracting

The Lessee must subcontract a minimum of 30% of the construction cost to companies owned by local companies that are 51% black owned in line with paragraph 5.12.4 of the eThekwini Municipality Land Disposal and Granting of Rights Policy read together with paragraph 52 (21) (d) of the eThekwini Municipality: Supply Chain Management Policy, 2023.

#### **Property Tenure**

The Property shall be made available by means of a long-term lease agreement in accordance with eThekwini Municipality's standard agreement. The following terms of contract are non-negotiable:

The lease period will be for a period of 45 (**forty five**) years. Upon expiry or termination of the Development and Lease agreement, possession of the property will revert to the Ethekwini Municipality without any compensation.

- Bidders are required to make an offer not less than the minimum acceptable offer for the lease of the facility on the property as part of the proposal form, as indicated in REU MBD 3.
- 2. The rental is reviewable every five (5) years and cannot be lower than the value at the time of award. The escalation is also reviewable every five (5) years.
- Should the successful bidder's proposal include land use rights over and above the allowable proposed land uses, costs of acquiring consents for additional land uses will be for the bidders account.
- 4. The Lessee will not be entitled to cede and /or assign all or any of its rights and /or obligations relating to the construction of the Development under this agreement to any third party, without the prior written consent of eThekwini.
- 5. The Lessee shall not be entitled to cede and/ assign all or any rights and obligation under this agreement to any other party without a prior written consent of the Lessor, which consent shall not be unreasonably withheld or delayed unless the cession / assignment will result in a reduction of ownership % upon which the awarding of the lease was based upon by the Lessor, the BBBEE Level must be the same or better than that imposed at the time of award.
- 6. Any change in the shareholding should not result in a decrease in the levels of the demographics that were recorded at the time of tender. A change in control of the lessee without the written consent of the Lessor shall be deemed to be a breach of the lease.
- 7. The successful bidder will be responsible for the cancellation, protection and/or relocation of all servitudes that may be registered over the property.
- 8. Bidders are required to demonstrate their ability and capacity to deliver and manage the proposed development.
- 9. The successful bidder will be responsible to obtain all statutory approvals (Environmental, Water Use Licence, Site Development Plan/s, Building Plan/s, etc.) which are required for the development of the property.
- 10. Development shall be subject to all related legislation and Municipal by-laws.
- 11. Bidders are required to demonstrate their ability and capacity to deliver and manage the proposed development by submitting a detailed profile of the professional team and their

- successfully completed development. They must further demonstrate their ability to secure funds required to carry out the project.
- 12. The premises shall only be utilised for the purpose as advertised and may not be rezoned for any other purposes for the duration of the lease period;
- 13. That, a deposit equal to one month's rental shall be paid by the lessee upon signature of the lease agreement. Such deposit shall be refundable if all rental amounts are paid up date at the time of the expiry of the lease agreement or vacation of property, subject to the property being returned in a clean and tidy condition.
- 14. All administrative and incidental costs relating to the drafting of the lease shall be for the lessee's account.
- 15. Bidders are required to submit a financial proposal which is not limited to but should include;
  - A detailed cost estimate, together with supporting documentation of the costs of development.
  - o A time schedule for the redevelopment of the building.
- 16. That, the application shall be liable for the payment of all sewerage, refuse removal fees, Levied or payable in respect of the site and all electricity and water supplied to the site.
- 17. That all environmental and related legislation and By-laws applicable to the Property shall be complied with and that all building plans to be submitted to the Local Authority for approval prior to any construction.
- 18. That, all Emergency Management Services By-laws be complied with and adhered to and that access to emergency vehicles should be provided on the property.
- 19. The Council and its authorised representatives/agents shall have 24 hours' unrestricted access to the electricity, water and any Municipal Servitudes on the property and that no structures will be allowed within these servitudes.
- 20. The bidder is expected to submit a detailed empowerment plan demonstrating how the following will be achieved:
  - a. Job Creation Plan (during and after redevelopment)
  - b. Enterprise Development (during and after construction)
  - c. Training and Development Programmes (throughout the lifecycle of the project)
  - d. Demonstrate how the development will benefit the local community and/or community based organisations
  - e. Procurement of Material from Local Suppliers
  - f. Partnership with Women Owned Companies

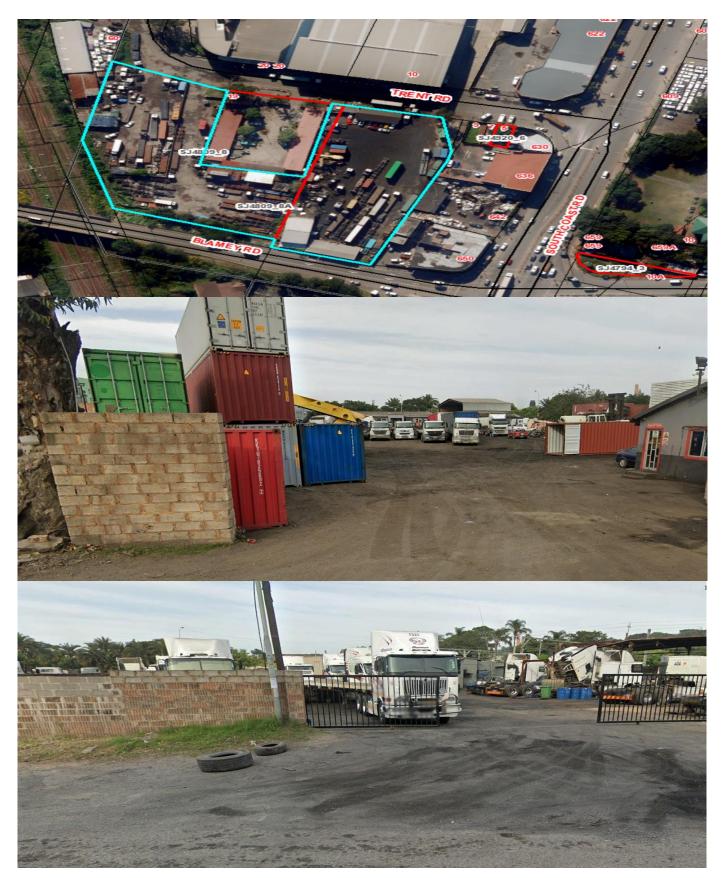
Bidders are expected to advise and provide a detailed plan on how the numbers will be achieved.

## **REU MBD 13: PROPERTY INFORMATION**

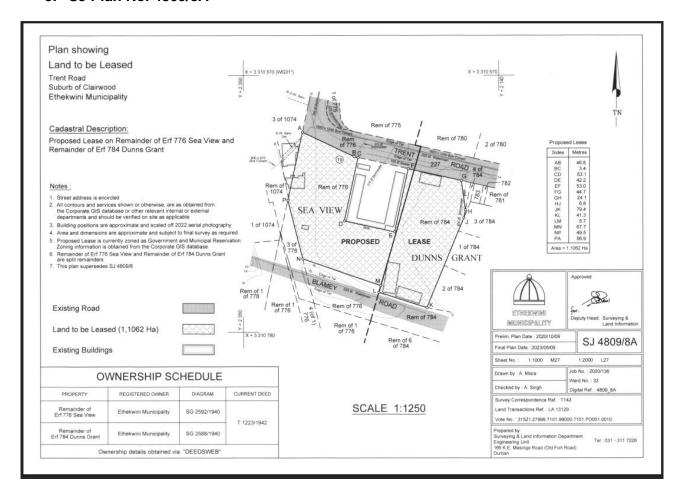
## 1. SITE INFORMATION

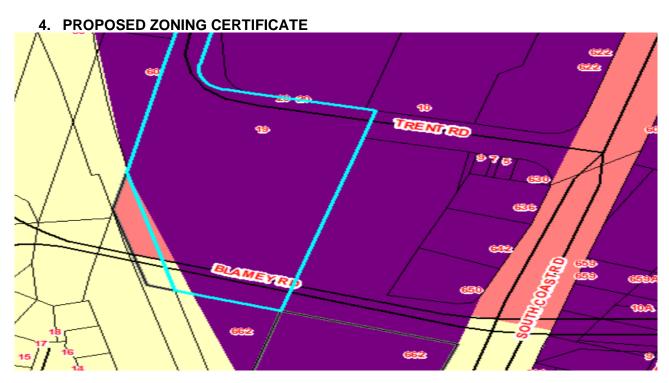
Property	Proposed Lease over the Remainder of Erf 776 Sea View and the Remainder of			
Description				
Size (Lease a				
Zoning	Government and Municipal Reservation (This property will require rezoning			
	which will be dealt with by the successful bidder).			
Ctmustumes		ttached permitted use schedule in respect of General Industry zone.		
Structures at		Vacant land		
Physical feat Current Use	tures	Chart Tarm Tananay, Truska		
Current Use		Short Term Tenancy - Trucks		
Minimum		R170,000,00 per month		
Acceptable		K170,000,00 per monun		
Rental Offer				
Highest	The h	ighest and best use is for mixed use purposes. The land is presently zoned		
and Best		rnment and Municipal Reservation. The site will have to be rezoned by the		
Use		ssful tenderer for General Industry purposes.		
Services	50 50 50 101 101 101 101 101 101 101 101			
10 (S22) 18 TRENTRD 10 (S36) 18 (S36)				
		BLAMETRI) 650 658A 10A		

## 2. Ariel Photo



#### 3. SJ Plan No. 4809/8A





#### **ZONE: GENERAL INDUSTRY**

SCHEME INTENTION: To provide, preserve, use land or buildings for full range of industrial uses where the emphasis is on bulk and heavy industry and where due cognisance must be taken of environmental impacts. Ensuring sustainable locations which accommodate the requirements for industrial activities and minimize their impact on surrounding uses.

MAP COLOUR REFERENCE: PURPLE MAP REFERENCE: SS/05/2012

PRIMARY	SPECIAL CONSENT	PRECLUDED
Agricultural Activity Builder's Yard Bus and Taxi Depot Car Wash Conservation Area Display Area **Dwelling House Fuelling and Service Station Funeral Parlour Government / Municipal Industry — General Industry — Light Motor Display Area Motor Garage Motor Vehicle Test Centre Motor Workshop Private Open Space Recycling Centre Scrap Yard Transport Depot Truck Stop Warehouse	Action Sports Bar Adult Premises Telecommunications Infrastructure Betting Depot Cemetery/Crematorium Container Depot Convention Centre Direct Access Service Centre Educational Establishment Garden Nursery Golf Driving Range Health Studio Industry - Noxious Institution Landfill Laundry Mortuary Mortuary Night Club Office Office - Medical Parkade Pet Grooming Parlour Place of Public Entertainment Place of Public of Worship Refuse Disposal Restaurant / Fast Food Outlet Shop Special Building Veterinary Clinic	Agricultural Land Airport Arts and Crafts Workshop Beach Amenity Facility Boarding House Chalet Development Correctional Facility Crèche Dive Charter Escort Agency Flat Flea Market Health & Beauty Clinic Hotel Mobile Home Park & Camping Ground Multiple Unit Development Museum Nature Reserve Reform School Retirement Centre Riding Stables Student Residence Transport Use Zoological Garden

#### **ADDITIONAL CONTROLS**

- All landscaping at the discretion of the eThekwini Municipality.
   A Dwelling House for a manager, foreman or caretaker or security personnel to be permitted on each industrial.

#### **DEVELOPMENT PARAMETERS**

SPACE ABOUT BUILDINGS			MINIMUM SUBDIVISION		COVERAGE	FLOOR AREA	
	NG LINE: ONT	BUILDING LINE: SIDE AND REAR	HECTARE	SIZE	STORETS		RATIO
7.	5 m	3.0 m	Not Applicable	900 m²	4	80 %	1.0

#### **MBD 14: REGISTRATION DOCUMENTS**

## The following documents must be submitted at the time of tender closing if the tendering entity is a:

- Natural persons, Sole proprietors and JVs copy of ID document/passport
- Schools copy of Provincial School registration certificate
- NGO copy of Provincial registration certificate
- Society Club/ Association copy of Constitution / founding document
- Partnership -copy of partnership agreement plus IDs of all partners
- Closed Corporation Copy of CK1 and/or CK2 and members' agreement
- Company current CM29,
- Trust letter of appointment from the Master of the High Court of SA and deed of trust
- Joint Venture / Consortiums— JV agreement plus ID documents/ company Registration document of all members of JV/ Consortiums.

## **MBD 15: AUTHORITY TO SUBMIT BID**

If bidder is a legal entity, a company resolution /Power of Attorn documents must authorise the named person to submit this agareements with the eThekwini Municipality should the application	oplication and	to enter inte
Is a company resolution attached?	Yes	No
T	T T	
Is the bidder a natural person?		
Is a certified ID copy attached?	Yes	No
Is a copy of the bidder's power of attorney attached?	Yes	No

## MBD 16: <u>DECLARATION OF MUNICIPAL FEES</u>

I, the undersigned, do hereby declare	that the Municipal fees of		
(full name of Company	/ Close Corporation / partnership / sole proprietary/Joint Venture)		
·	RER) are, as at the date hereunder, fully paid or an Acknowledgement funicipality to pay the said charges in instalments.		
The following account details relate to	property of the said TENDERER:		
<u>Account</u>	Account Number: to be completed by tenderer.		
Consolidated Account No.			
Electricity			
Water			
Rates			
Other			
-	aid Municipal charges fall into arrears, the Municipality may take such ag termination of any contract, and any payments due to the Contractor against such arrears.		
•	ce of business or business interests are outside the jurisdiction of of the accounts/agreements from the relevant municipality must be er of this document).		
•	Accounts are part of their lease agreement, then a copy of the at effect is to be attached (to the back inside cover of this document).		
Tenderers are to be include, at the labove account's and or agreements	pack of their tender submission document, a printout of the signed with the municipality.		
Failure to include the required docu	ment will make the tender submission non-responsive.		
NAME (Block Capitals):	Date		
SIGNATURE:			

#### **REU MBD 17: DEVELOPMENT PROPOSAL**

Bidders are required to submit a concise development proposal for the site. The development proposal must include a concept Site Development Plan, an Architectural concept of the proposed development, proposed tenanting and preservation of the natural environment.

The development proposal must contain the following:

Proposed land use	Total Floor area (m2)
Totals	

## 1.2 Proposed improvements summary (if any)

Use	Total Floor area (m2)
Totals	

## 1.3 Estimated Cost of Development.

A breakdown of all costs to be incurred by the bidder in the preparation of the site must
be provided. The cost provided in this section will form a critical part of the evaluation of
proposals and will be a contractual condition of the development agreement awarded.

Na	Itam Description	Estimated seat
No	Item Description	Estimated cost
		(Including vat)
1	Civil and Electrical Services	
		R
2	Civil Works	R
3	Top Structure (Building) Costs	R
	Top culture (Eumanig) costs	
4	Professional Fees	R
-		
5	Sundry Development Costs	R
	Camary 201010pmont code	
6	External/Bulk Services Contributions	R
Ü	External Bank Ger vides Gertinbations	•
7	Other	R
•	Other	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
8	Total Development Cost	
J	Total Bevelopment Gost	

## 1.4 Estimated development time frames

Estimated time, in months, from date of signature of lease agreement to date of start of construction.	Months
Estimated time, in months, from start of redevelopment/ refurbishment to completion of construction.	Months

The lease will be concluded with the successful tenderer.

## REU MBD 18: SUSTAINABILITY MODEL (FUNDING/ DONOR/ SPONSOR)

Ideas in sourcing and growing the following	
aspects:	
- Membership	
- Subsidy	
- Sponsor	
- Donation	
- Fund Raising	
- Bank Institution	

## **REU MBD 19: PUBLIC/SOCIAL BENEFIT PROPOSAL**

It is a requirement that bidding entity	or individual should demonstrate	the following social benefits:
---	----------------------------------	--------------------------------

Demonstrate how the development will benefit disadvantaged communities, youth, women and people with disabilities	
2. Demonstrate how the development will benefit the local community and/or community-based organisations	

#### **REU MBD 20: PROPOSED EMPOWERMENT PLAN**

#### FRAMEWORK FOR ACCELERATING ECONOMIC EMPOWERMENT AND TRANSFORMATION

- 1. EThekwini municipality is and will remain deliberate about transformation and its economic empowerment goals and is committed to the empowerment agenda.
- 2. The successful bidder will be required to champion the entrenchment of true economic transformation and empowerment in its spheres of influence. The successful bidder will be required to go beyond redressing historical imbalances and towards intrinsic true value that will result in active deliberate facilitation of sustainable and meaningful participation of Black people in the mainstream of the economy through its assets, investments and projects.
- 3. The bidder will be required to commit to the achievement of the following specific targets by completing the table below. The commitments made on the table below will be measured against the targets and used in the evaluation of the functional compliance evaluation. The commitments made in this table will form part of the contractual obligations of the successful bidder:

#### **EMPOWERMENT TARGETS**

DESCRIPTION TARGET		Bidders Commitment in numbers of persons
Job Creation & Job intensive plan		
Total number of jobs to be created during construction	Total jobs created	
Total number of jobs to be created after construction	Total jobs created	
Training & Development programme	I	
Training and Development Programmes (throughout the lifecycle of the project)	60% of workforce	
Rand value of spend to local SMMEs that have black ownership	50% of project value	
Full use of locally sourced or locally assembled material and/or products	70% of project value.	
Procurement of Material from Local Suppliers	30% of project value	
<b>Enterprise Development Enterprise (during and after</b>	construction)	
Mandatory requirement in line with paragraph 5.12.4 of the eThekwini Municipality Land Disposal and Granting of Rights Policy, 2019 read together with paragraph 52 (21) (e) of the eThekwini Municipality: Supply Chain Management Policy, 2023.	Subcontracting a minimum of 30% of the Construction Cost to companies owned costs to local companies that 51% owned by Black people.	
Partnership with Women, Youth, and People with disabilities owned Companies	Total jobs number of Companies	
Demonstrate how the development will benefit the local community and/or community-based organisations		

## REU MBD 21:1 (a) DEVELOPMENT EXPERIENCE OF THE BIDDING ENTITY

Certificate of Practical Completion issued in terms of the Joint Building Contracts Committee (JBCC) clearly reflecting the bidding entity or its Consortium/JV partners as employers or developers, indicating the name and type of development.

	NAME / TYPE OF DEVELOPMENT	DATE OF COMPLETION	PROJECT VALUE IN RANDS	PRINCIPAL AGENT NAME	CONTACT DETAILS
140	(Shopping centre, Offices, Residential Development)	DATE OF COMPLETION	TROSECT VALUE IN RANDS	I MINOIFAL AGENT MAINE	(PHONE NUMBER AND EMAIL ADDRESS)
1					
2					
3					
4					
5					
6					
7					

## REU MBD 21-1(b): EXPERIENCE OF THE BIDDING ENTITY – PROPERTY PORTFOLIO

The	The Bidder must indicate its property portfolio with proof of ownership clearly reflecting the bidding entity or its Consortium/JV partners as the owner.					
No	Property description	Township	Physical address	Market Value	Name of owner (as per Title Deed)	
1						
2						
3						
4						
5						
6						
7						
-						

## REU MBD 21(c): DEVELOPMENT EXPERIENCE OF THE PROFESSIONAL TEAM

- a) Details of proposed team including relevant experience and qualifications.
- b) The team must be appropriately qualified.
- c) Provide CVs and certified copies (copy with original stamp) of their relevant qualifications etc.

## Details of experience completed by professional team.

(PLEASE EXPAND TABLE IF REQUIRED)

NB: DO NOT ATTACH A SEPARATE TABLE

DISCIPLINE & Name of team member	EMPLOYER/ CLIENT	NATURE OF WORK	VALUE OF WORK	Client & contact Numbers
Architect				
Quantity Surveyor				
Engineers (civil and electrical)				
Project Manager				

#### THE BIDDER MUST INCLUDE TRACABLE REFERENCES FOR EACH PROFFESSION.

## **Construction Team Relevant Company Experience and References**

- (a) Construction Team Bidder to submit, profiles, experienced and qualifications (with a minimum of 5 years' experience)
- (b) Main contractor- Evidence of at least 3 or more Completed Projects of a similar nature (i.e. Development/ Building Conversion/Refurbishment Certificate of completion or traceable reference letters must be attached for project of similar nature.

Main contractor- Evidence of at least 3 or more Completed Projects of a similar nature (i.e. Development/ Building Conversion/Refurbishment - Certificate of completion or traceable reference letters must be attached for project of similar nature.

No	PROJECT SUMMARY / SCOPE	START DATE – END DATE	PROJECT VALUE IN RANDS	CONTACTABLE REFERENCE INFORMATION
1				
2				
3				
4				

5				
Construction Team Bi	dder to submit profiles, expe	erience, and qualifications (with	a minimum of 5 years' experier	nce)
DISCIPLINE & Name of team member	EMPLOYER/ CLIENT	NATURE OF WORK	VALUE OF WORK	Client & contact Numbers
Site Manager				
Registered Health & Safety Officer				
Social Facilitator				

## **REU MBD 22: ACCESS TO FUNDING**

The bidder must submit proof of availability of 100% of the funding required for the development as per MDB 17.			
Please note that the following definitions will be used in assessing the proof of availability of finance:			
Proof of available funds qualifies as a letter/ expression Financial Sector Conduct Authority (FSCA) on an official letter access the funding required for the proposed development	head confirming the bidder's ability to		
Provide funding model to incorporate how and where the must include collateral to be pledged against such funding	•		
Total Development Cost	R		
Debt Finance	R		
Equity Investments (if any)	R		
Source of Debt Finance  • Letter confirming access to debt funding			
Source of Equity Finance  • Written confirmation of equity funding			
(Note: this source may not be a bank loan).			

## REU MBD 23: CONDITIONS OF LIMITATION ON ARWADING MULTIPLE PROPERTIES TO A SINGLE BIDDER.

#### 1. Objective:

• To promote equitable distribution of leasing opportunities and encourage broader participation in bidding processes.

#### 2. Eligibility Restriction:

• Each bidder is eligible to be awarded a maximum of one property per tender cycle, irrespective of the number of bids submitted or the responsiveness of the bids.

#### 3. Bid Submission:

• Bidders may submit proposals for multiple properties within a single tender cycle. However, they must prioritize their bids in order of preference at the time of submission.

#### 4. Award Criteria:

- In the event that a bidder is identified as the most responsive bidder for multiple properties, the award will be limited to the highest priority property as indicated in their bid submission.
- Subsequent properties for which the bidder is also the most responsive will be awarded to the next most responsive bidder who has not yet been awarded a property in the same tender cycle.

#### 5. **Disclosure**:

 Bidders must fully acknowledge and agree to this condition by signing a declaration form as part of their bid submission. Failure to comply with this declaration may result in disqualification from the tender process.

#### **Properties Bid For**

Please list the properties you are bidding on, prioritized in order of your preference (1 being the highest priority). Use additional sheets if necessary.

Contract Number	Property Description	<b>Priority (1,2,3)</b>

#### **Bidder Declaration**

#### **Objective Acknowledgment:**

I/We acknowledge the objective of this tender to promote equitable distribution of leasing opportunities and encourage broader participation in the bidding process.

#### **Eligibility Restriction Compliance:**

I/We understand that each bidder is eligible to be awarded a maximum of one property per tender cycle, irrespective of the number of bids submitted or the responsiveness of the bids.

#### **Bid Submission and Award Criteria Acknowledgment:**

I/We understand that although I/we may submit proposals for multiple properties, the award will be limited to the highest priority property as indicated in this submission. Any subsequent properties for which I/we are the most responsive bidder will be awarded to the next most responsive bidder who has not yet been awarded a property in this cycle.

#### **Disclosure and Agreement:**

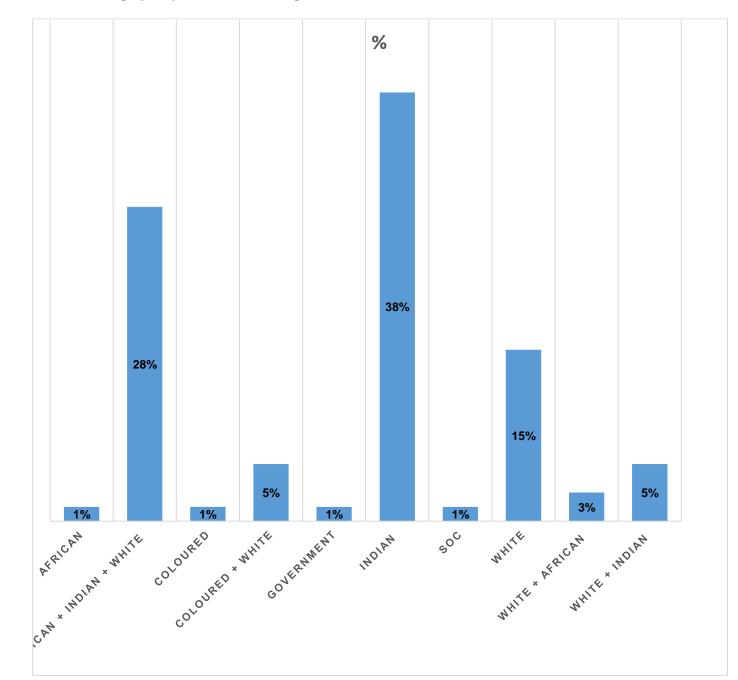
I/We hereby declare that the information provided is accurate and complete. I/We fully understand and agree to comply with the condition of limitation on awarding multiple properties as outlined in the tender documentation. Failure to comply with this declaration may result in disqualification from the tender process.

Bidder / Entity Name	
Represented By	
Capacity	
Signature	
Date	

#### **ANNEXURE A: DEMOGRAPHIC PROFILE**

## **DEMOGRAPHIC PROFILE APPLICABLE TO OBJECTIVE CRITERIA**

Current demographic profile of 78 existing leases- Seaview & Dunns Grant



SCK(2024-08-29)(SAM)[CHALL-]

2024-08-30



## COUNCIL DECISION CIRCULAR: MEETING HELD ON 2024-08-29.

TO ALL DEPUTY CITY MANAGERS AND HEADS:

Attached please find decisions adopted by the Council at its meeting held on 2024-08-29.

Deputy City Managers and Heads are kindly requested to facilitate implementation of the decisions impacting their Clusters and Units within the applicable timeframes.

Kindly note that the word "ADOPTED" marked in bold at the end of the recommendation confirms that the item has been approved by Council and is ready for implementation. Other relevant status will be reflected at the end of the recommendation to indicate the position taken by Council on a particular item.

Should further information be required on any item on the Council agenda, kindly contact: Theresa Ndlovu
theresa.ndlovu@durban.gov.za
031 311 2101
083 652 3882

3.11.9 That the Head: Real Estate be granted authority to sign all documents necessary to give effect to this transaction in terms of the Supply Chain Management Policy of the Municipality and any other applicable legislation and that it shall be further subject to such further conditions as the Head: Real Estate considers necessary to protect the municipal interest.

#### ADOPTED.

Proposed Granting of Rights to Use, Control or Manage Property by Way of a Long-Term Lease on the Remainder of Erf 776 Sea View and the Remainder of Erf 784 Dunns Grant, in Total Extent 1 1062ha as Depicted on Hand Plan SJ 4809/8A (17/2/1/2/5):

(Page 668: Human Settlements and Infrastructure Committee - Agenda 2024-07-25)

At the Executive Committee level, the DA abstained on the matter due to insufficient time to thoroughly review the report. With other Parties present being in support,

#### COMMITTEE RECOMMENDS:

- 3.12.1 That the Council declares in terms of Section 14 of the Municipal Finance Management Act No 56 of 2003 (MFMA) that:
- 3.12.1.1 The Proposed Properties described as Remainder of Erf 776 Sea View and Remainder of Erf 784 Dunns Grant as depicted on Hand Plan No.SJ 4809/8A are not needed to provide the minimum level of basic municipal services and are considered to be surplus to the requirements of the Municipality for the period that the proposed granting of rights to use, control or manage the said properties.
- 3.12.1.2 That the Municipality has considered the fair market value of the properties and the economic and community value to be received in exchange for the properties. The current market value of the subject properties is R29 000 000 (Twenty-Nine Million Rand) at an assessed market rental of R170 000.00 (One Hundred and Seventy Thousand Rand) per month excluding VAT has been considered.
- 3.12.2 That the Council approves in principle that a right be granted to use, control or manage the capital asset described as proposed lease over Rem of Erf 776 Sea View and Rem of Erf 784 Dunns Grant as depicted on hand plan SJ Plan 4809/8A in terms of Regulation 34(1)(b) read with Regulation 36 and 41 of the Municipal Asset Transfer Regulation 2008 as follows that:-
- 3.12.2.1 The long-term right is proposed to be granted in respect of proposed lease over the Remainder of Erf 776 Sea View and the Remainder of Erf 784 Dunns Grant as depicted on hand plan SJ 4809/8a.
- 3.12.2.2. The rental be assessed on the open market value.
- 3.12.2.3 All conditions received from the Municipality's service delivery units as detailed in Section 6 of this report will form part of the lease agreement to be concluded between the Municipality and the successful tenderer.
- 3.12.2.4 The properties described as Remainder of Erf 776 Sea View and Remainder of Erf 784 Dunns Grants as depicted on hand plan SJ Plan 4809/8A be leased by way of a public tender in accordance with eThekwini Municipality Supply Chain Management Policy at a base rental of R170 000.00 (One Hundred and Seventy Thousand Rand) per month

- 20 -(eThekwini Municipality Council Decisions - 2024-08-29) excluding VAT escalating by 8% per annum and be reviewable every 5 years for a period of 45 (Forty-Five) years. 3.12.2.5 All costs incidental to the transaction shall be borne by the lessee and all the developmental plans must be submitted to the Local Authority for approval prior to any construction. 3.12.2.6 The rental be suspended for the development period stipulated on the bidders proposal or until the practical completion certificate is issued (whichever comes first) from date of registration of the lease to allow for the refurbishment/ development of the properties provided that the development period or period until the practical completion certificate is issued does not exceed 3 years from the date of registration of the Notarial Deed of Lease and provided that the capital investment is above R30 000 000 (Thirty Million Rand). The effective date of the lease shall be the date of practical completion. 3.12.2.7 Should the developer not complete the development within a 3-year period an application must be made to the Head: Real Estate to submit a request to the Municipal Council to consider an extension of time, to complete the development in accordance with suitable terms and conditions as recommended by the Head: Real Estate. That subject to adoption of .I .2 above and compliance with the eThekwini 3.12.3 Municipality Supply Chain Management Policy, the Head: Real Estate be granted authority to sign all documents necessary to conclude the required lease agreement.

ADOPTED.

#### CONFIDENTIALITY

The parties acknowledge that for the purposes of this Tender, the parties may come into contact with or have access to PI and other information that may be classified or deemed as private or confidential and for which other party is responsible. Such PI may also be deemed or considered as private and confidential as it relates to any third party who may be directly or indirectly associated with this Tender.

The Parties agree that they will at all times comply with POPIA and its Regulations and Codes of Conduct and that it shall only collect, use and process PI it comes into contact with pursuant to this Tender in a lawful manner, and only to the extend required to execute the services, or to provide the goods and to perform their respective obligations in terms of this Tender.

The Parties agree that is shall put in place, and at all times maintain, appropriate security measures to ensure the protection and confidentiality of PI that it, or its employees, its contractors or other authorized individuals comes into contact with pursuant to this Tender, whether or not they are still in the employ of the parties.

Unless so required by law, the Parties agree that it shall not disclose any PI as defined in POPIA to any third party without the prior written consent of the other party, notwithstanding anything to the contrary contained herein.

## **Consent Clause**

IID number	hereby declare and confirm
that I have given EThekwini Municipality consent to process my personal information, in the Protection of Personal Information Act, 2013 for all purposes related to the carryin	·
Real Estate Unit. Such consent shall extend to the sharing of my personal information of Municipality is legally required to do so.	
I understand that, should I refuse to provide EThekwini Municipality with the requ EThekwini Municipality will be unable to provide services to me.	ired consent and/ or information,
I also understand that I have the right to request that my personal information be correirrelevant, excessive, out of date, incomplete, misleading, or obtained unlawfully or that be destroyed or deleted if Ethekwini Municipality is no longer authorised to retain it.	
I further declare that all my personal information supplied to EThekwini Municipality is an and complete in all respects.	ccurate, up to date, not misleading,
Signed atthisday of	20
Name and Surname	
Signature	