	Technical Evaluation Strategy	GCD Kusile
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Title: **Management of Partnership Agreement services for Kusile Power Station Project.**

Document Identifier: **240-158249370**

Alternative Reference Number: **N/A**

Area of Applicability: **Eskom Holdings SOC Ltd**


Functional Area: **Stability Department**

Revision: **0**

Total Pages: **8**

Next Review Date: **November 2023**

Disclosure Classification: **Controlled Disclosure**

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Date: 14 September 2023	Date: 14 September 2023	Date: 14 September 2023	Date: 14 September 2023

Content

Page

1. Introduction.....	3
2. Supporting Clauses	3
2.1.1 Applicability	3
2.1.2 Effective date	3
2.2 Normative/Informative References.....	3
2.2.1 Normative.....	3
2.2.2 Informative	3
2.3 Definitions	3
2.4 Abbreviations	4
2.5 Roles and Responsibilities	4
2.5.1 Contractor's Office	4
2.6 Process for Monitoring	4
2.6.1 Adherences to internal governance and to contractual obligations are monitored through contract management reviews and audits.	4
2.7 Related/Supporting Documents	4
3. Background	5
3.1 Scope.....	5
3.1.1 Purpose.....	6
3.2 SHEQ	7
4. Acceptance.....	8
5. Revisions.....	8
6. Development Team	8
7. Acknowledgements	9

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1. Introduction

The work covers Management of Partnership Agreement Services at Kusile Power Station Project Construction Site. The contract aims to support the Project employee relation manager (PERM) in the following areas, identifying risks to labour stability, Enforce and oversee Contractor's compliance to legislation, managing labour stability, audits requirements, Secretariat Functions to committees, record keeping, Operational Statistics and Reporting and Weekly and Monthly Reporting.

The contract is planned to run for 13 months starting from Feb 2024 to March 2025.

An open enquiry process will be followed to source the Management of Partnership Agreement Services at Kusile Power Station Project.

The enquiry is for the whole of the works resulting in a single contract. The enquiry will be advertised locally (South Africa).

This document sets out the method and criteria that will be used to evaluate the tenders that will result from this invite.

2. Supporting Clauses

2.1.1 Applicability

This document shall apply to the potential supplier / contractor as well as the Employer in this case Eskom Holdings Limited.

2.1.2 Effective date

- 08-2023

2.2 Normative/Informative References

2.2.1 Normative

[1] ISO 9001 Quality Management Systems

[2] 32-1034 Procurement Supply Chain Management Procedure rev 4

2.2.2 Informative

Public Finance Management Act [PFMA]

2.3 Definitions

Definition	Explanation
Contract	Means the signed form of contract between Parties and all associated documentation that forms part of the contract.
Contract Manager	Means the Eskom Employee as per the approved DCF

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Definition	Explanation

2.4 Abbreviations

Abbreviation	Explanation
NEC	New Engineering Contract
DCF	Delegation Consent Form
PFMA	Public Finance Management Act

2.5 Roles and Responsibilities

2.5.1 Contractor's Office

- During the execution of the Works at the Project Site, the Contractor shall maintain a suitable office at the Project Site in the area allocated for that purpose by the Employer, which shall be the headquarters of the Contractor's Representative and authorised to receive instructions or other communications or notices under the Contract.
- The Contractor shall maintain, at the Contractor's Project Site office, one complete, up-to-date copy of the Contract and all Contract related documents.
- These documents shall be always available to the Employer.

2.5.2 Pre-Mobilization Readiness Review Meeting

2.6 Process for Monitoring

- 2.6.1 Adherences to internal governance and to contractual obligations are monitored through contract management reviews and audits.

2.7 Related/Supporting Documents

2.7.1 Eskom Procurement and Supply Management Procedure (32-1034)

2.7.2 Public Finance Management Act (PFMA)

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3. Background

3.1 Scope

The following scoring method will be used to score against the technical evaluation criteria.

Technical (100%)	%
<p>Company Related Experience : a company profile that indicates list of projects previously done with references or reference letter/s from the previous clients</p> <p>5 years company experience on :</p> <ul style="list-style-type: none"> • MEIBC or BCCEI (5%), 1-12 months (1%) 13-24 months (2%) 25-36 months (3%) 37-48 months (4%) 49-60 months (5%) • Effective engagement with employers and trade unions (5%), 1-12 months (1%) 13-24 months (2%) 25-36 months (3%) 37-48 months (4%) 49-60 months (5%) • Skills Development (5%) 1-12 months (1%) 13-24 months (2%) 25-36 months (3%) 37-48 months (4%) 49-60 months (5%) • Management of Industrial Actions (5%). 1-12 months (1%) 13-24 months (2%) 25-36 months (3%) 37-48 months (4%) 49-60 months (5%) 	20%
<p>Management Related Experience in the MEIBC and/or BCCEI Industry and Project Labour Agreements: Submit CV's and qualifications with previous experience and references</p> <ul style="list-style-type: none"> • IR Managers x2: Minimum of 5 years related experience and Degree in Industrial Relations/LLB/Law/Labour Law/Human Resources/Public Relations (10%). 5% per IR Manager 	20%

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	<ul style="list-style-type: none"> IR Advisor x1: Minimum of 5 years related experience and Degree in Industrial Relations/LLB/Law/Labour Law/Human Resources/Public Relations (10%) 	
	Method Statement Skills development (10%) Risk Management (10%) Audit and Compliance (10%) Managing of site labour instability (10%) Ensure effective engagement (10%) Reporting (10%)	60%
Total		100%

3.1.1 Purpose

Eskom undertook that the tender will not be evaluated on price alone and that Eskom will broadly follow the evaluation process and apply the guideline evaluation criteria mentioned in the Table below for the evaluation of the tender. The following functional analysis process will be followed:

- Evaluate submissions against functional criteria.
- Rate each submission against each criterion.
- Apply weightings and calculate total functional score.
- Eliminate tenders below minimum threshold.

The following minimum thresholds will apply when evaluating the tenderer capability to execute the work required:

Functionality Criteria	Maximum number of points percentages	Tenderers will be expected to score at least the minimum threshold per functional area to proceed to the next step
Technical	100%	70%

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Functionality:

A weighted score-card approach is used to evaluate the technical compliance of the tenders against the specifications. Tenders need to have a weighted score of 70% or more for functionality to qualify for further evaluation. Technical has a weighting of 100%

All the scores will be entered on a single Excel workbook. Each evaluator will be assigned a review responsibility based on his or her area of expertise. Separate reports will be compiled and signed off.

3.2 SHEQ

SHEQ will be objective criteria and shall evaluate the submissions that have met the technical evaluation criteria.

OHS requirements:

- Annexure B- acknowledgement of Eskom's OHS legal and other requirements form signed and submitted by the tenderer.
- OHS plan:
- Baseline OHS risk assessment (Identification, assessment and management of OHS risks related to the scope of work. The methodology and applicable risk matrix used for the risk assessment must be provided together with the BRA).
- Valid letter of good standing or equivalent.
- OHS policy: The submitted policy document must comply to OHS Act Section 7.

Safety will only evaluate the tender that passed technical and QS evaluation.

Quality: General Requirements

The following requirements shall also be met for the entire duration of the contract. The standard 240-105658000, "Supplier Quality Management Specification (QM58)" shall be complied with.

- The supplier shall complete and sign Form A (Enquiry/Contract/Quality Requirements for QM 58 and ISO 9001).
- The supplier shall submit a quality method statement based on ISO 9001 and specific to the scope of work, or a document that have defined the QMS and its scope. The method statement should address all the supplier's business management processes to ensure that all of Eskom's requirements are fully met on a consistent basis.
- The supplier shall submit a signed quality policy.
- The supplier shall submit a copy of quality objectives.
- The supplier shall submit documented information for Control of Externally Provided Processes, Products and Services.

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- The supplier shall submit a copy of the documented information for roles, responsibilities and authorities.

Note: specific requirements per tender will be selected using the List of Tender returnable document (240-12248652)

- The Supplier shall comply with the quality requirements as stated in 240-105658000 – Supplier Quality Management Specification.
- Compliance with Category 4 quality requirements and all other relevant requirements are mandatory.
- Compliance with all Eskom standards and governance is essential for all aspects of the works including mechanical, C&I, civil, metallurgical, non-destructive testing, electrical, structural, administration and all other aspects.

Quality: Specific Requirements

- An assessment/visit of the Suppliers facilities will be conducted if required by Eskom.

4. Acceptance

This document has been seen and accepted by:

Name	Functional Area
Nyawasedza Mathivha	Contracts Manager
Rowen Meth	People Relations Senior Advisor
Joseph Mashaba	Acting Stability Manager
Patrick Msibi	Senior Advisor Project Planning

5. Revisions

Date	Rev.	Compiler	Remarks

6. Development Team

The following people were involved in the development of this document:

- Nyawasedza Mathivha
- Patrick Msibi
- Rowen Meth
- Joseph Mashaba

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7. Acknowledgements

- Nyawasedza Mathivha
- Patrick Msibi
- Rowen Meth
- Joseph Mashaba

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