## TRANSNET CORPORATE CENTRE

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

# REQUEST FOR PROPOSAL [RFP] [SERVICES]

FOR THE SUBSCRIPTION FOR PROFESSIONAL MEMBERSHIP WITH AN INDEPENDENT RESEARCH ORGANISATION FOR A PERIOD OF THREE (3) YEARS.

RFP NUMBER TCC/2023/05/0002/28854/RFP

ISSUE DATE: 10 August 2023

CLOSING DATE: 01 September 2023

CLOSING TIME: 12:00 PM

BID VALIDITY PERIOD: 180 Business Days from Closing Date

# Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

# **SCHEDULE OF BID DOCUMENTS**

Sec	tion No	Page
SEC	TION 1: SBD1 FORM	3
SEC	TION 2 : NOTICE TO BIDDERS	5
1	INVITATION TO BID	5
2	FORMAL BRIEFING	6
3	PROPOSAL SUBMISSION	6
4	RFP INSTRUCTIONS	7
5	JOINT VENTURES OR CONSORTIUMS	7
6	COMMUNICATION	7
7	CONFIDENTIALITY	8
8	COMPLIANCE	8
9	EMPLOYMENT EQUITY ACT	8
10	DISCLAIMERS	8
11	LEGAL REVIEW	9
12	SECURITY CLEARANCE	9
13	NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE	9
14	TAX COMPLIANCE	9
SEC	TION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS	11
SEC	TION 4: PRICING AND DELIVERY SCHEDULE	19
SEC	TION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS	22
SEC	TION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS	S34
SEC	TION 7: RFP DECLARATION AND BREACH OF LAW FORM	35
SEC	TION 8: RFP CLARIFICATION REQUEST FORM	40
SEC	TION 9 : SPECIFIC GOALS POINTS CLAIM FORM	41
SEC	TION 11: PROTECTION OF PERSONAL INFORMATION	46

# **RFP ANNEXURES:**

ANNEXURE A MASTER AGREEMENT

ANNEXURE B TRANSNET'S GENERAL BID CONDITIONS

ANNEXURE C TRANSNET'S SUPPLIER INTEGRITY PACT

ANNEXURE D NON-DISCLOSURE AGREEMENT

# RFP FOR THE SUBSCRIPTION FOR PROFESSIONAL MEMBERSHIP WITH AN INDEPENDENT RESEARCH ORGANISATION FOR A PERIOD OF THREE (3) YEARS.

**SECTION 1: SBD1 FORM** 

# PART A

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Respondent's Signature

Date & Company Stamp

Date & Company Stamp

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	1. TAX COMPLIANCE REQUIREMENTS						
	1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.						
	1.2	BIDDERS ARE REQUIRED TO SUBM ENABLE THE ORGAN OF STATE TO					BY SARS TO
	1.3	APPLICATION FOR TAX COMPLIANO WWW.SARS.GOV.ZA.	E STATU	S (TCS) PIN MAY BE MA	DE VIA E	-FILING THROUGH THE SAF	RS WEBSITE
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	1.5	IN BIDS WHERE UNINCORPORATED MUST SUBMIT A SEPARATE TCS C				ONTRACTORS ARE INVOLVE	ED, EACH PARTY
	1.6	WHERE NO TCS IS AVAILABLE BUT NUMBER MUST BE PROVIDED.	THE BIDD	DER IS REGISTERED ON	THE CEI	NTRAL SUPPLIER DATABAS	E (CSD), A CSD
<u>l</u>		NB: FAILURE TO PROVIDE / OR COM	IPLY WITH	HANY OF THE ABOVE P	PARTICUI	LARS MAY RENDER THE BID	) INVALID.
		SIGNATURE OF BIDDER:					
		CAPACITY UNDER WHICH THIS	S BID IS	SIGNED:			
		(Proof of authority must be submi	tted e.g.	company resolution)			
		DATE:					

Respondent's Signature

# **SECTION 2: NOTICE TO BIDDERS**

# 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	RFP FOR THE SUBSCRIPTION FOR PROFESSIONAL MEMBERSHIP WITH AN INDEPENDENT RESEARCH ORGANISATION FOR A PERIOD OF THREE (3) YEARS.
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="https://www.etenders.gov.za">www.etenders.gov.za</a> free of charge.
	To download RFP and Annexures:
	Click on "Tender Opportunities";
	<ul> <li>Select "Advertised Tenders";</li> </ul>
	In the "Department" box, select Transnet SOC Ltd.
	Once the tender has been in the list, click on the 'Tender documents" tab and process to download all uploaded documents.
	The RFP may also be downloaded from the Transnet Portal at <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a> (please use <b>Google Chrome</b> to access Transnet link/site) free of charge (refer to section 2, paragraph 3 below for detailed steps)
COMMUNICATION	Transnet will publish the outcome of this RFP on the National Treasury etender portal and Transnet website with 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form
	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.
BRIEFING SESSION	Yes Compulsory
	Bidders are required to confirm their attendance and to send their contact details including the number of representatives (where applicable) to the following address: <b>Vongani.Hlungwani@transnet.net</b> not later than <b>09H00 on 17 August 2023</b>
	This is to ensure that Transnet may make the necessary arrangements for the briefing session.
	Refer to paragraph 2 for details.
CLOSING DATE	12:00 pm on Friday 01 September 2023
	Bidders must ensure that bids are uploaded timeously onto the system.
	Generally, if a bid is late, it will not be accepted for consideration.

	Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.
VALIDITY PERIOD	180 Business Days from Closing Date
	Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.
	Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from tender process.
	With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 10.12

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

# 2 FORMAL BRIEFING

A compulsory pre-proposal RFP briefing will be conducted via **Microsoft Teams** on the **17 August 2023 at 12H00** for a period of  $\pm$  2 hours. The briefing session will start punctually, and information will not be repeated for the benefit of Respondents arriving late.

2.1 Respondents failing to attend the compulsory RFP briefing will be disqualified.

## 3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log on to the Transnet eTenders management platform website/ Portal ((<u>transnetetenders.azurewebsites.net</u>) Please use **Google Chrome** to access Transnet link/site);
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected.
  - No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

## 4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.

## 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 8, Clause 4.1 of the specific goals Claim Form.

## 5. COMMUNICATION

- 5.1 For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted onto the system and to **Vongani Hlungwani** before **12:00 pm on 01 September 2023**, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 5.2 After the closing date of the RFP, a Respondent may only communicate with the **Vongani Hlungwani** at telephone number **011 308 4106**, email **Vongani@hlungwani@transnet.net** on any matter relating to its RFP Proposal.
- 5.3 Respondents are to note that changes to its submission will not be considered after the closing date.
- 5.4 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 5.5 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 5.6 Transnet will publish the outcome of this RFP in the National Treasury e-tender portal and Transnet website with 10 days after the award has been finalised. Respondents are required to check the National Treasury e-tender Portal and Transnet website for the results of the tender process. All unsuccessful

bidders have a right to request Transnet to furnish individual reasons for their bid not being successful. This requested must be directed to the contact person stated in the SBD 1 form

## **6 CONFIDENTIALITY**

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

## 7 COMPLIANCE

The successful Respondent [hereinafter referred to as the **Service provider** shall be in full and complete compliance with any and all applicable laws and regulations.

## 8 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

## 9 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 9.1 modify the RFP's Goods/Services and request Respondents to re-bid on any such changes;
- 9.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 9.3 disqualify Proposals submitted after the stated submission deadline [closing date];
- 9.4 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 9.5 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP:
- 9.6 split the award of the contract between more than one Supplier/Service provider, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- 9.7 cancel the bid process;
- 9.8 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 9.9 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 9.10 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 9.11 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;

9.12 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the outcome of the tender has been published the outcome of the bid process on the National Treasury etender Portal and Transnet website. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

## 10 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

## 11 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

# 12 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 form must be completed and submitted as a mandatory returnable document by the closing date and time of the bid.

# 13 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the Respondents tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.



# **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

## 1. BACKGROUND

Transnet is seeking a partner to provide solutions for its Professional Membership Subscription with an Independent Research Organisation that will provide ICT Research Advisory Services

Transnet's Information and Communication Technology (ICT) community has identified a need for Information and Communications Technology (ICT) research and advisory services to support Transnet in delivering a global and local perspective on the key IT issues. Transnet's agreements with strategic vendors include clauses to do yearly benchmarks that will allow ICT to get the services at fair market- related prices. Transnet ICT's primary purpose is to support the business operation in order to increase the automation, efficiency, cost-effectiveness and competitiveness of the business. In order to support Transnet's business structure, Transnet ICT consists of both Group and Operating Division's ICT functions.

## 2. SCOPE

The need for Information and Communications Technology (ICT) research and advisory services to support Transnet in delivering a global and local perspective on the key IT issues, is defined as follows:

- Keeping abreast of the latest technology developments and obtain trusted analysis and advice.
- Decide and plan with clarity and update the departmental strategy.
- Have comfort that the risks are being mitigated and managed.
- And confidence that Transnet will achieve organisational and departmental goals.

## Other requirements are as follow:

## a) Having access to Online Portal Access

- Research database for online learning for both technical resources and leadership.
- General and specialised ICT researched Reports

## b) Systems, tools and Research medium methodology

Transnet requires an in-depth systems and tools i.e. software, programs, access to online portal to effectively deliver a comprehensive ICT customer experience to business. Transnet also requires the research and advisory services to be provided through various mediums i.e. Internet, email, telephonically, conferences, one-on-one onsite visits, and forum with other CIOs.

## c) Advisory services

ICT is required to develop dynamic IT strategies to optimize IT infrastructure and applications. This will assist Transnet to amplify their corporate strategy through a wide range of application and technology solutions. ICT wants to assess the current technology framework and identify challenges and **opportunities**.

- As part of Transnet's strategic objectives, ICT is required to maintain a stable environment while embracing new technologies that will enable Transnet to better achieve and exceed its strategic goals, while reducing the cost of doing business in the country, through advanced technologies that give Transnet a competitive advantage and ensure seamless integration between Transnet ODs'.
- To support the Transnet strategy, collaborating with ICT research and advisory service provider will be beneficial to access the key information on industry best practices.
- In the spirit of partnership, Transnet and Service provider(s) will study the current ways of doing business to enhance current practices and support processes and systems. Such a partnership will allow Transnet to reach higher levels of quality, service and profitability.

## 3. THE IMPACT IF THE SERVICE IS NOT REALISED:

- Transnet ICT will miss the benefit of being exposed to vital research, advisory services, and a global and local perspective of industry best practices.
- Transnet ICT will forfeit to realise the benefits of yearly benchmarks, which will expose ICT to being over-charged and not receive the services at fair market-related prices.
- Transnet ICT will delay in achieving its primary purpose to support the business operation to increase the automation, efficiency, cost-effectiveness, and competitiveness of the business.

# Transnet seeks to benefit from this partnership in the following ways:

- Transnet must receive reduced cost of acquisition and improved service benefits resulting from the Service provider's economies of scale and streamlined service processes.
- Transnet must receive pro-active improvements from the Service provider with respect to supply/provision of Services and related processes.
- Transnet's overall competitive advantage must be strengthened by the chosen Service provider's leading-edge technology and service delivery systems.
- Transnet end users must be able to rely on the chosen Service provider's personnel for service enquiries, recommendations, and substitutions.
- Transnet must reduce costs by streamlining its acquisition of Services, including managed service processes on a Group basis.

## 4. THE SERVICE PROVIDER WILL BE MONITORED ON THE FOLLOWING PLATFORMS:

- Online Portal Access to detailed reports in Information and Communication Technology (ICT) analysis and business reporting.
- Research database, if they are providing the required general and specialised ICT Researched

Reports.

- Transnet will monitor the systems tools and research medium methodology.
- Transnet will assess the advisory services by the skills, experience and technical knowledge provided at Transnet disposal.

## 5. PRICING:

Membership will be divided into four categories level 1, level 2, level 3 and level 4 as shown in table 1 below. It is expected that this membership will run for the period of three years covering the scope for a total personnel membership of 53.

		Number
	Description	of personnel
Level 1	Group Executive Membership/ Subscription	1
Level 2	Senior Executive Membership/ Subscription	6
Level 3	Senior Managers Membership/ Subscription	16
Level 4	Technical Professionals Membership/ Subscription	30
Total		53

# 6. GREEN ECONOMY / CARBON FOOTPRINT

Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.* 

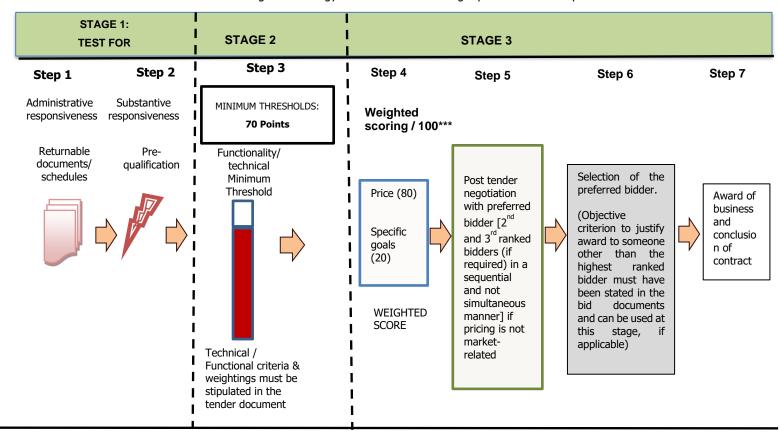
# 7. GENERAL SERVICE PROVIDER OBLIGATIONS

- The Service provider(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- The Service provider(s) must comply with the requirements stated in this RFP.

Respondent's Signature

# **EVALUATION METHODOLOGY**

Transnet will utilise the following methodology and criteria in selecting a preferred Service provider:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

## • STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

	Administrative responsiveness check	RFP Reference
• Whether	er the Bid has been lodged on time	Section 1 paragraph 3
	er all Mandatory Documents and/or schedules [where ble] were completed and returned by the closing date and	Section 5
Verify t	he validity of all returnable documents	Section 5
Verify if respond	the Bid document has been duly signed by the authorised dent	All sections
Whether	er the Bidder has attended Compulsory Briefing Session	For Virtual (MS Teams Attendance Register/Chat box respondent Details)

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

# • STEP TWO: Test for Substantive Responsiveness to RFP

Check for substantive responsiveness		RFP Reference
•	Whether the Bid contains a priced offer as prescribed in the pricing schedule	Section 4

The test for substantive responsiveness [Step Two] must be passed for a Respondent's proposal to progress to Step Three for further evaluation

# • STEP THREE: Minimum Threshold 70 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Technical Criteria	Weighting
Bidder's Track Record in ICT research and advisory services	
Bidders are required to provide a company profile indicating the number of years they have operated in the field.	
• Less than two (2) Years [0]	
• Three (3) years [10]	25
• Four (4) Years [15]	
• Five (5) Years [20]	
More than five (5) Years [25]	
Bidder's experience in ICT research and advisory services in the past 05 years	
Bidders to attach written references with client's letterhead, contactable details, signed and dated where the bidder	
successfully completed similar projects within the past five (5) Years.	
No reference letter submitted [0]	25
• (1) reference letter submitted [10]	
(3) reference letters submitted [15]	
(4) reference letters submitted [20]	
• (5) or more reference letter submitted [25]	
Research Medium Methodology	
Bidders must provide an in-depth explanation on through which medium the respondent provides research	
services.	
Tabourat 0 Frank F43	20
Internet & Email [4]  Talanh anisally [4]	20
• Telephonically [4]	
<ul><li>conferences [4]</li><li>one-on-one onsite visits [4]</li></ul>	
one-on-one onsite visits [4]     forum with other CIOs [4]	
Reports	
Bidders must provide physical samples of the relevant reports (physical samples to be based on previous fully	
executed reports)	
	30
Online Reports or dashboard [10]     General Researched [10]	
Specialized Research [10]	
Total points	100
Minimum threshold	70

Respondents are to note that Transnet will round off final technical scores to the nearest 2 (two) decimal places for the purposes of determining whether the technical threshold has been met.

The minimum threshold for technical/functionality [Step Three] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

# STEP FIVE: Evaluation and Final Weighted Scoring

**Price and TCO Criteria** [Weighted score 80 points]: a)

Evaluation Criteria	RFP Reference
Commercial offer	Section 4

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps Score for the Bid under consideration Price of Bid under consideration Pt Pmin = Price of lowest acceptable Bid

#### **Specific Goals** [Weighted score 20 point] b)

- Specific goals preference points claim form
- Preference points will be awarded to a bidder for attaining the specific goals requirements in accordance with the table indicated in Section 8, Clause 4.1 of the specific goals Claim Form.

# **SUMMARY: Applicable Thresholds and Final Evaluated Weightings**

Thresholds	Minimum Threshold
Technical / functionality	70

Evaluation Criteria	Final Weighted Scores
Price and Total Cost of Ownership	80
Specific goals - Scorecard	20
TOTAL SCORE:	100

# **STEP SIX: Post Tender Negotiations (if applicable)**

- Respondents are to note that Transnet may not award a contract if the price offered is not marketrelated. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
  - negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.

Date & Company Stamp

- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

## STEP SIX: Objective Criteria (if applicable)

- Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:
- All Risks identified during a risk assessment exercise/probity check (which may be conducted by an authorised third party) that would be done to assess all risks, including but not limited to:
- The financial stability of the bidder based on key ratio analysis, which would include, but not be limited to Efficiency, Profitability, Financial Risk, Liquidity, Acid Test, and Solvency;
- A commercial relationship with a Domestic Prominent Influential Person (DPIP) or Foreign Prominent Public Official (FPPO) or an entity of which such person or official is the beneficial owner; and the tenderer:
- is not under restrictions, or has principals who are under restrictions, preventing participating in the employer's procurement,
- is not undergoing a process of being restricted by Transnet or other state institution that Transnet may be aware of,
- can, as necessary and in relation to the proposed contract, demonstrate that he or she possesses the professional and technical qualifications, professional and technical competence, financial resources, equipment and other physical facilities, managerial capability, reliability, experience and reputation, expertise and the personnel, to perform the contract,
- has the legal capacity to enter into the contract
- is not insolvent, in receivership, under Business Rescue as provided for in chapter 6 of the Companies Act, 2008, bankrupt or being wound up, has his affairs administered by a court or a judicial officer, has suspended his business activities, or is subject to legal proceedings in respect of any of the foregoing,
- complies with the legal requirements, if any, stated in the tender data and
- is able, in the option of the employer to perform the contract free of conflicts of interest.

## STEP SEVEN: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

Date & Company Stamp

## **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below:

	Description	Number of personnel	Unit of Measure	Unit Price Year 1	Unit Price Year 2	Unit Price Year 3	Total Price Total
Level 1	Group Executive Membership/ Subscription	1	EA				
Level 2	Senior Executive Membership/ Subscription	6	EA				
Level 3	Senior Managers Membership/ Subscription	16	EA				
Level 4	Technical Professionals Membership/ Subscription	30	EA				
Total Excluding VAT							
VAT							
Total Including VAT							

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

## **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be quoted in South African Rand inclusive of VAT.
- c) Accommodation and Flights (Government Rate and Economy Class) & Car Hire (Group B) will be reimbursed at cost price. Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.

e)	Where a Respondent's price(s) includes imported goods/items, the rate of exchange to be used must be in
	South African Rands for purposes of determining whether the price is market related or not and must be the
	currency's rate published by the South African Reserve Bank on the date of the advertisement of the bid:
	Currency rate of exchange utilised:

## 1. DISCLOSURE OF CONTRACT INFORMATION

## **PRICES TENDERED**

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

# JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

# DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

,										
	Is the Respondent (Complete with a "Yes" or "No")									
_	IP/FPPO	703	<u> </u>	-	Related PIP/FPPO			Closely Associa DPIP/I	ated to a	
	List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement.									
No	Name Entity Business	of /	Role Entity Busines (Nature	1	Sharehold %	ling	Registra Number		Status (Mark the option with Active	
			interest/ Participa							
1										
2										

to	spondents declaring annually publish on i lude successful Resp	ts website a list of all	business contract			•
2. RI	SK					
Re	spondents must elab	orate on the control	measures put in a	place by their enti	tv, which wo	uld mitigate the
	k to Transnet pertain			-		J
2.1	Quality and spec	ification of Service	es delivered:			
2.2	Continuity of sup	oply:				
2.3	Compliance with	the Occupational	Health and Safe	ty Act, 85 of 19	93:	
SIGNED at _		on this _	day of		20	)
SIGNATURE	OF WITNESSES		ADDRES	SS OF WITNESSES	;	
1						
2						
Name						
SIGNATURE	OF RESPONDENT'S	AUTHORISED REPRE	SENTATIVE:			
DESIGNATI	ON:					

Respondent's Signature

## SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS

I/We							<del> </del>			
[name	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carrying	on busi	ness tradin	g/operating as							
represer	nted by_									
in my ca	pacity a	ıs								
being du	ıly auth		•				r Members or C			
					-	-	cuments relating			-
subsequ	ent Ag	reement	The following	list of p	ersons are he	reby a	uthorised to n	egotiate	on beh	alf of the
aboveme	entioned	d entity, sh	ould Transnet	decide to	enter into Post	Γender	Negotiations wit	th highe	st ranked	bidder(s).
F	ULL NA	ME(S)		CAPA	CITY			SIGNAT	ΓURE	
_	<del>-</del> -		<del></del>							
_			·							
_										<del></del>
_										

I/We hereby offer to supply/provide the abovementioned Goods/Services at the prices quoted in the schedule of prices in accordance with the terms set forth in the documents listed in the accompanying schedule of RFP documents.

I/We agree to be bound by those conditions in Transnet's:

- (i) Master Agreement (which may be subject to amendment at Transnet's discretion if applicable);
- (ii) General Bid Conditions; and
- (iii) any other standard or special conditions mentioned and/or embodied in this Request for Proposal.

I/We accept that unless Transnet should otherwise decide and so inform me/us in the letter of award, this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

Should Transnet decide that a formal contract should be signed and so inform me/us in a letter of award [the **Letter of Award**], this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence] together with Transnet's Letter of Award, shall constitute a binding contract between Transnet and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the supply/provision of Services within 2 [two] weeks thereafter, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any

Respondent's Signature	Date & Company Stam

expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

## **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

•	, , , , , , , , , , , , , , , , , , , ,
be e	ntered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such
cont	ract.
Resp	pondent to indicate the details of its domicilium citandi et executandi hereunder:
Nam	ne of Entity:
Facs	imile:
Addr	ress:
NOT	TIFICATION OF AWARD OF RFP
As s	oon as possible after approval to award the contract(s), the successful Respondent [Service provider] will be
infor	med of the acceptance of its Proposal. Transnet will also publish the outcome of the tender, including successful
and	unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a right to request
reas	ons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt of the request
from	the bidder.
VAL	IDITY PERIOD
Tran	snet requires a validity period of 180 Business Days [from closing date] against this RFP, excluding the first day
and	including the last day.
NAN	ME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)
The	Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company
or cl	ose corporation [ <b>C.C.</b> ] on whose behalf the RFP is submitted.
(i)	Registration number of company / C.C.
(ii)	Registered name of company / C.C.

Address/Addresses

Respondent's Signature

Full name(s) of director/member(s)

(iii)

ID Number(s)

 	 	<del></del>

## **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

# a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents,** and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
SECTION 4 : Pricing and Delivery Schedule	
SECTION 6: Certificate of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 1: SBD1 Form	

# b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

Insert any documents to be used for the technical evaluation that will not result in disqualification but a score of zero for that aspect of the technical evaluation, e.g., number of references or CVs required.

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
ANNEXURE F: Respondent's valid proof of evidence to claim points for compliance with Specific	
Goals' requirements as stipulated in Section 9 of this RFP (Valid B-BBEE certificate or Sworn-	
Affidavit as per DTIC guidelines)	
ANNEXURE H: Company Profile	
ANNEXURE I: Bidder`s experience in ICT research & advisory services	
ANNEXURE J: Research Medium Methodology	
ANNEXURE K: Reports	
Online Reports or dashboard	
General Researched	
Specialised Research	

# c) Essential Returnable Documents:

Over and the above the requirements of section (a) and (b) mentioned above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
ANNEXURE A MASTER AGREEMENT	
ANNEXURE B TRANSNET'S GENERAL BID CONDITIONS	
ANNEXURE C TRANSNET'S SUPPLIER INTEGRITY PACT	
ANNEXURE D NON-DISCLOSURE AGREEMENT	
ANNEXURE E: TAX COMPLIANCE STATUS AND PIN	
ANNEXURE G: In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
SECTION 5 : Proposal Form and List of Returnable documents	
SECTION 8: RFP Declaration and Breach of Law Form	
SECTION 9: B-BBEE Preference Claim Form	
SECTION 10: Protection of Personal Information	

Annexure E:
Bidder to attach TAX compliance status and PIN

ANNEXURE F:		
Bidder to attach valid proof of evidence to claim points for compliance with Specific Goals' re stipulated in Section 9 of this RFP (Valid B-BBEE certificate or Sworn- Affidavit as per DTIC	quirements as guidelines)	

Annexure G: In the case of Joint Ventures, Bidder to attach a copy of the Joint Venture Agreement the intention to enter into a Joint Venture Agreement	nent or written confirmation of

Annexu	ıre	H:
Company	Pr	ofile

# **Annexure I:**

Bidder Experience-Bidder to attach written references with client's letterhead, contactable details, signed and dated where the bidder successfully completed similar projects within the last five (5) years.

NB: Reference letter not complying with the following requirements will NOT be considered for evaluation:

- Reference letter must be on the Company Letter Head
- Indicating type of service provided
- The rated level of service (poor, good, satisfactory, excellent, etc) and
- Signed by the client.

# Annexure 3 Research Medium methodology

Medium	Tick which medium does Bidder provide research service	in-depth explanation
Internet & Email		
Telephonically		
conferences		
one-on-one onsite visits		
forum with other CIOs		

# Annexure K: Reports

Bidders to attach physical samples of the relevant reports (physical samples to be based on previous fully executed reports)

- Online Reports or dashboard
- General Researched
- Specialised Research

# **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this	_ day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
CICNATUDE OF DECDONDENT'S AUTL	ODICED DEDDECEN	TATI\/E•	
SIGNATURE OF RESPONDENT'S AUTHNAME:			
DESIGNATION:		<del></del>	

# SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

Transnet's General Bid Conditions			
Master Agreement			
Transnet's Supplier Integrity Pact			
Non-disclosure Agreement			
<b>Note:</b> Should a Respondent be succe Form for registration as a ven			
Should the Bidder find any terms of unacceptable, it should indicate which company letterhead, attached to its so Counsel who shall determine whether material deviation from any term or or the country of the country	th conditions are un submitted Bid. Any s or the proposed alte	acceptable and offer alterna such submission shall be sub rnative(s) are acceptable or	atives by written submission on its pject to review by Transnet's Lega
Bidders accept that an obligation res respond on, before submitting the b		-	
based on an allegation that any	_		
obtain clarity.	•		
The bidder understands that his/her	r Bid will be disgua	lified if the Certificate of A	cquaintance with RFP documents
included in the RFP as a returnable d	-		·
SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNE	ESSES
1 Name			
2			
Name			· · · · · · · · · · · · · · · · · · ·
SIGNATURE OF RESPONDENT'S AUT			

Respondent's Signature

Date & Company Stamp

## SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM

NAME OF ENTITY: _	
We	do hereby certify that:

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Proposal [RFP];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Goods/Services as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
- 4. At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents;
- 5. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
- 6. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
- 7. We declare that a family, business and/or social relationship **exists / does not exist** [delete as applicable] between an owner / member / director / partner / shareholder of our entity and an employee or board member of the Transnet Group including any person who may be involved in the evaluation and/or adjudication of this Bid;
- 8. We declare that an owner / member / director / partner / shareholder of our entity **is / is not** [delete as applicable] an employee or board member of Transnet;
- 9. In addition, we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years. I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFP; and
- 10. If such a relationship as indicated in paragraph 7, 8 and/or 9 exists, the Respondent is to complete the following section:

	FULL NAME OF OWNER/MEMBER/D PARTNER/SHAREHOLDER/EMPLOYI		ADDRESS:
	Indicate nature of relationship with	Transnet:	
respor	nse and may preclude a Respon	ndent from doing future bus	will lead to the disqualification of a siness with Transnet. Information filiates to verify the correctness of
the inf	formation provided]		
11	Transnet [other than any existing a	and appropriate business relations	any relationship between ourselves and hip with Transnet] which could unfairly II notify Transnet immediately in writing
BIDD	ER'S DISCLOSURE (SBD4)		
12	PURPOSE OF THE FORM		
	the principles of transparency, the Republic of South Africa a	accountability, impartiality, and e	erms of this invitation to bid. In line with thics as enshrined in the Constitution of eces of legislation, it is required for the I hereunder.
	•	the Register for Tender Defaulters be disqualified from the bid proces	and / or the List of Restricted Suppliers, ss.
13	Bidder's declaration		
	13.1 Is the bidder, or any of its dipartners or any person having a by the state?	lirectors / trustees / shareholders a controlling interest in the enterp	
	numbers of sole proprietor		nbers, and, if applicable, state employee ers / members/ partners or any person
	Full Name	Identity Number	Name of State institution
	wer, by one person or a group of persons the deciding vote or power to influence or		

Respondent's Signature

14

<ul><li>13.2 Do you, or any person connected with the bidder, have a relationship with person who is employed by the procuring institution?</li><li>13.2.1. If so, furnish particulars:</li></ul>	h any YES/NO
3.3 Does the bidder or any of its directors / trustees / shareholders / member partners or any person having a controlling interest in the enterprise have interest in any other related enterprise whether or not they are bidding for contract?	e any
13.3.1. If so, furnish particulars:	
ECLARATION	
[, the undersigned, (name) in	
DECLARATION  I, the undersigned, (name) in bid, do hereby make the following statements that I certify to be true and com  14.1 I have read and I understand the contents of this disclosure;	
I, the undersigned, (name) in bid, do hereby make the following statements that I certify to be true and com	plete in every respect:

- 14.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Respondent's Signature

# **BREACH OF LAW**

We further hereby certify that *I/we* (the bidding entity and/or any of its directors, members or partners) *have/have not been* [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH:	
DATE OF BREACH:	
Furthermore, I/we acknowledge th	nat Transnet SOC Ltd reserves the right to exclude any Respondent from the
bidding process, should that perso regulatory obligation.	n or entity have been found guilty of a serious breach of law, tribunal or
SIGNED at	on this day of 20
For and on behalf of	AS WITNESS:
duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
	Registration Name of Company/CC

Respondent's Signature

Date & Company Stamp

# **SECTION 7: RFP CLARIFICATION REQUEST FORM**

RFP No: TCC/2022/11/0001/16898/RFP				
RFP deadline for questions / RFP Clarifications: Before 12:00 pm on 01 September2023				
TO:	Transnet SOC Ltd			
ATTENTION:	Vongani Hlungwani			
EMAIL	Vongani.Hlungwani@transnet.net			
DATE:				
FROM:				
RFP Clarification N	o [to be inserted by Transnet]			
	REQUEST FOR RFP CLARIFICATIO	N		
		<del> </del>		
	_			

## **SECTION 8: SPECIFIC GOALS POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

## 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- The value of this bid is estimated to not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price;
  - (b) B-BBEE Status Level of Contribution; and
  - (c) Any other specific goal determined in Transnet preferential procurement policy.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTION	20
Total points for Price and Specific Goals must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of evidence for any of the specific goals together with the bid will be interpreted to mean that preference points are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

## 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

- (d) "Ownership" means 51% black ownership
- (e) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (f) **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (h) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (i) "Price" includes all applicable taxes less all unconditional discounts.
- (j) "Proof of B-BBEE Status Level of Contributor"
  - i) the B-BBBEE status level certificate issued by an authorised body or person;
  - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (k) "QSE" means a Qualifying Small Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (I) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (m) "Specific goals" means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

# 3. POINTS AWARDED FOR PRICE

# 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

Respondent's Signature

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points

Selected Specific Goal	Number of points allocated (80/20)
B-BBEE Level of contributor 1	20
B-BBEE Level of contributor 2	18
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

# 4. EVEDINCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black- owned QSEs - 51% to 100% Black owned)
	[Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp">www.dti.gov.za/economic empowerment/bee codes.jsp</a> .]
EME <sup>3</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership
	Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership
	Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.5 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that

does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.

- 4.6 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by Transnet or regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

	DECL	

5 1	Ridders who clain	m noints in respect	of R-RRFF Status Level	of Contribution mu	ist complete the following:
5.1	bidders who clain	n boints in respect	OLD-DDEE STATUS LEVEL	OF CONTRIDUCION MI	ist complete the following:

6.	B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 6.1		
6.1	B-BBEE Status Level of Contribution: . =(maximum of 20 points)		
	(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.		

## 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

125
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7.1.1	If ves	indicate:
/.1.1	11 752,	ii iuicate.

i)	What percentage of the contract will be subcontracted	%	
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ii) The name of the sub-contractor......

iii) The B-BBEE status level of the sub-contractor.....

iv) Whether the sub-contractor is an EME or QSE.

(	Tick applical	ole bo	<b>x</b> )	
	YES		NO	

v) Specify, by ticking the appropriate box, if subcontracting with any of the following enterprises:

Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

8.	DECLARATION WITH REGARD TO COMPANY/FIRM
8.1	Name of company/firm:
8.2	VAT registration number:
8.3	Company registration number:

	TYP	E OF CC	MPANY/ FIRM						
		Partn	ership/Joint Venture / Consortiun	1					
	□ One person business/sole propriety								
			e corporation						
		Comp (Phy)							
		☐ (Pty) Limited [TICK APPLICABLE BOX]							
	_		PRINCIPAL BUSINESS ACTIVITIES						
	CON	COMPANY CLASSIFICATION							
		Manu	ıfacturer						
		Supp	lier						
			ssional Service provider						
	□ Γ <i>Ττ</i>	Othe: <i>CK APPLICA</i>	r Service providers, e.g. transport	er, e	etc.				
	[ //	JK AFFLICA	DOLL DON						
	Tota	al numbe	er of years the company/firm has	beer	n in business:				
	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraphs $1.4$ and $6.1$ of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:								
	i)	The info	ormation furnished is true and co	rect;	···				
	ii)	ii) The preference points claimed are in accordance with the General Conditions as indicated in parag 1 of this form;							
	<ul> <li>iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the puthat the claims are correct;</li> <li>iV) If a bidder submitted false information regarding its B-BBEE status level of contributor or a matter required in terms of the Preferential Procurement Regulations, 2022 which will affer affected the evaluation of a bid the purchaser may, in addition to any other remedy it may head to be a submitted false.</li> </ul>								
		(a)	disqualify the person from the b	iddir	ng process;				
		(b)							
		(c)	cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;						
		(d)	if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;						
		(e)	shareholders and directors who National Treasury from obtaining	act g bu	ractor, its shareholders and directors, or only the ted on a fraudulent basis, be restricted by the usiness from any organ of state for a period not alteram partem (hear the other side) rule has				
				brose	5€				
/17	ΓNES	SES							
					SIGNATURE(S) OF BIDDERS(S)				
				1	DATE:				

Respondent's Signature Date & Company Stamp

ADDRESS.\_\_\_\_\_

## **SECTION 9: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).

- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.
- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

# Respondents are required to provide consent below:

YES	NO	
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- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

Signature of Respondent's authorised representa-	tive:
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Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za

Respondent's Signature