



Technical evaluation criteria

Establish and Operate a PPE Distribution Facility at Eskom Rotek Industries

The following functionality criteria will be applicable:

<u>Evaluation Criteria</u>		<u>Description/points</u>	<u>Weight (%)</u>	<u>Submission</u> Y = Yes N = No	<u>Actual Score</u>	<u>% Score</u>	<u>Comments</u>
Company requirements	Experience						
Vendor Managed Inventory (VMI) system for PPE	<p>Proven experience in implementing a VMI system for PPE issuing with a large corporation in the mining / construction / engineering / energy generation or equivalent industry, where the client utilises SAP ERP software or equivalent.</p> <p>Specific requirement points:</p> <ul style="list-style-type: none"> • Installation of VMI system software and supporting hardware at the client. • API integration of the VMI system with the client's SAP system. • Setting up PPE issuing rules in the VMI system for various job groups/roles at the client. • Training of client personnel on the use of the VMI system. 	<p>30 = Reference letter(s) submitted that fully respond to the experience specific to this requirement (i.e. covers all four specific requirement points)</p> <p>22.5 = Reference letter(s) submitted that covers 75% of the experience specific to this requirement (covers at least three points)</p> <p>15 = Reference letter(s) submitted that covers 50% of the experience specific to this requirement (covers at least two points)</p> <p>7.5 = Reference letter(s) submitted that covers 25% of the experience specific to this requirement (covers at least one point)</p> <p>0 = no evidence including reference letter(s) that do not cover any of the points specific to the requirement</p>	30				

	<p>Returnable: Reference letter from Client, on Client company letterhead, including contact details of the referee. Letter must be dated 2026.</p> <p>NB</p> <ul style="list-style-type: none"> - The bidder must provide written references from its own clients, and not that of its subcontractors. - ERI reserves the right to confirm the availability of the VMI as a condition for contract award, misrepresentation will deem the submission non-responsive; and - Misrepresentation will trigger tenderer's disqualification 						
PPE supply track record	<p>Proven track record of large-scale supply of PPE to clients in the mining/ construction/ engineering/ energy generation or equivalent industry. Specifically:</p> <ul style="list-style-type: none"> • PPE supply to clients in relevant industries for a period exceeding 3 years. • PPE supply to clients with more than 2,500 personnel who are issued PPE on a regular basis. <p>NB The bidder must provide written references from its own clients, and not that of its subcontractors</p> <p>Returnable: Client reference letter on client letterhead that states the number of years supplying PPE and lists all qualifying clients with numbers of personnel served. Listed clients must include a relevant contact person at the client and their contact details. Declaration must be dated 2026.</p>	<p>0 = No evidence submitted, or the declaration does not meet the experience specific to this requirement</p> <p>7.5 = less than 12 months' supply to clients with more than 2,500 employees</p> <p>15 = above 12 months but less than 2 years supply to clients with more than 2,500 employees</p> <p>22.5 = 2 years up to 3 years supply to clients with more than 2,500 employees</p> <p>30 = more than 3 years supply to clients with more than 2,500 employees</p>	30				

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				Y = Yes N= No			
Company requirements	Experience						
	Contract (s) / Purchase Order(s)/ letter of award(s) or equivalent supporting evidence in client letterhead that display the period and number of employees supplied with PPE will also be considered.						
PPE supply amount	<p>Proven track record of PPE supply to clients in the mining/ construction/ engineering/ energy generation or equivalent industry.</p> <p>Returnable: Contract (s) / Purchase Order(s)/ letter of award(s) or equivalent supporting evidence in client letterhead for the supply of PPE</p>	<p>0 = No evidence submitted</p> <p>7.5 = up to R50 million</p> <p>15 = More than R50 million but less than R100 million</p> <p>22.5 = More than R100 million but less than R150 million</p> <p>30 = More than R150 million</p>	30				

<u>Evaluation Criteria</u>		<u>Description/points</u>	<u>Weight (%)</u>	<u>Submission</u>	<u>Actual Score</u>	<u>% Score</u>	<u>Comments</u>
				Y = Yes N= No			
Company requirements	Experience						
PPE stores management	<p>Proven experience in successfully operating PPE stores on behalf of clients in the mining / construction / engineering / energy generation industry. Specifically:</p> <ul style="list-style-type: none"> PPE stock sourcing, stock control and dispatching/ issuing on behalf of the client. <p>Returnable: Ledger or equivalence from client displaying invoices and payments over a twelve-month period. The ledger or equivalence must be in a client letterhead and should be for a minimum of twelve months to be considered (i.e. minimum twelve different for each month in a year and the subsequent monthly payment over 12 months). Misrepresentation will trigger disqualification</p>	<p>0 = No evidence submitted</p> <p>10 = Ledger or equivalence from client displaying invoices and payments over a twelve-month period with a total amount of R50 million or above.</p>	10				
<p>Tenderers who do not meet the minimum qualifying threshold of 70% for functionality scoring will be disqualified.</p>							


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