



CLARIFICATIONS: 2
FOR THE APPOINTMENT OF FINANCIAL INSTITUTION(S) TO ACT AS LEAD
ARRANGER(S) AND TRANSACTION ADVISOR(S) FOR SPECIFIC ISSUANCES UNDER
TRANSNET'S R80 BILLION DOMESTIC MEDIUM-TERM NOTE ("DMTN")
PROGRAMME FOR A PERIOD OF THREE (3) YEARS.
TCC/2025/04/0001/94467/RFP

04 June 2025



Question	Clarification's
1. Page 15, Annexure G (Team's Experience) – Could you please indicate where the CV template is located on the RFP document?	<i>Transnet did not attached any format/ Template on this RFP document. May you please submit CV's in the format/ Template you have them.</i>
2. Page 7, of section 5 (Joint Ventures or Consortiums) – It is mentioned that a joint venture (JV) should submit a consolidated BBBEE certificate. Is the requirement the same for a Consortium? Can each consortium member or each JV partner rather provide their individual BBBEE certificate for the purposes of evaluation?	<i>Transnet stated on the point 5 that a Joint Venture or Consortiums needs an agreement sign stating the percentage holding of each entity. The point also state that at the time of submission if the bidder doesn't have a signed agreement, there must be a written confirmation which state the percentage of each partner. Then you can submit the B-BBEE certificates together with the agreement or confirmation letter.</i>
3. Page 15, Annexure H (Portfolio of evidence – company investor base) – Would deal credentials and case studies of transactions concluded in the past suffice as proof of evidence? In what format would Transnet require the evidence of established investors to be in?	<i>Yes, provided the bidder can highlight "capacity for innovation, value creation, and measurable impact in capital markets" in the deal credentials / case studies. The past relates up to five years ago. Investors can be listed in pdf .</i>
4. Page 16, Annexure I (Portfolio of evidence, debt capital market insights) – We would ordinarily not disclose our pipeline of expected deals, to third parties, as this is confidential information up until the transaction is publicly announced. Could you please clarify why this is required for purposes of this RFP?	'No name give up' of clients will suffice. <i>Providing a pipeline of expected deals will allow Transnet to gauge the bidders current competitive edge in the DCM space as well as how the bidder will be able to ensure and strategize for successful placements of Transnet paper in the domestic market as Transnet will be competing with other issuers for a slice of the market share in the short to medium term.</i>

TRANSNET



Thank you

