



AIDC Eastern Cape SOC Ltd

TENDER

TENDER NO: AIDC-EC_B03/2025

TENDER SUBJECT: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF BANKING SERVICES FOR AIDC-EC FOR A PERIOD OF FIVE YEARS WITH AN OPTION TO RENEW FOR FURTHER PERIOD OF TWO YEARS.

Request for Bid Consisting of: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF BANKING SERVICES FOR AIDC-EC FOR A PERIOD OF FIVE YEARS WITH AN OPTION TO RENEW FOR FURTHER PERIOD OF TWO YEARS.

The Request for Services (Returnable) - This Document

Issued by:

AIDC Eastern Cape
70 Prince Alfred Road, Nelson Mandela Bay
Stadium, North End, Gqeberha, 6001
Tel: 041 393 2100

BIDDER NAME:

CSD NUMBER:

VIRTUAL COMPULSORY BRIEFING DATE: BRIEFING TIME:	Compulsory Virtual Meeting: MICROSOFT TEAMS Meeting ID: 341 905 419 062 9 Passcode: VN2WZ7Lz 20 October 2025 @ 14:00 pm
CLOSING DATE: CLOSING TIME:	30 October 2025 11:00 am

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 1 of 54



AIDC Eastern Cape SOC Ltd

INDEX		
Nr	DETAILS	PAGE
SECTION A		
A	Abbreviations	3
B	Definitions	3-7
SECTION B – GENERAL INFORMATION		
1.1	Invitation to Bid/Quote	8
1.2	Eligibility to Bid	8
1.3	Estimated Timeline	8
1.4	Submission of bid documents	8 - 9
1.5	Late Submissions	9
1.6	Preferential Procurement	9 - 10
1.7	Evaluation Criteria	11 - 16
1.8	Alteration or withdrawal of proposals	16
1.9	Cost for preparation of bid proposal	16
1.10	Ownership of proposals	16
1.11	Tax clearance certificate requirements	16 - 17
1.12	Confidentiality	17
1.13	Inventions Patent and Copy rights	17
1.14	Ethics	17 - 18
1.15	Competition	18
1.16	Cancellation of bid process	18 - 19
1.17	Interviews	19
1.18	Signing of Documentation	19
1.19	Contract Award	19
1.20	Supplier Due Diligence	19
1.21	Disclaimer	20
1.22	Contact and Communication	20
SECTION C – TERMS OF REFERENCE		
	Background to the Project	22
	Scope of services required	22 - 23
	Conditions Specific to this Bid	24 - 28
SECTION D – REQUIRED DOCUMENTATION		
A	Supplier Information	29 - 30
B	Key Personnel	31
C	Form of Offer and Acceptance	32 – 33
D	Pricing Schedule	34 - 35
E	Bidders Disclosure	36 – 38
F	Statement of Consent to Data Processing	39
G	Preference Point Claim	40 - 44

Initial here



AIDC Eastern Cape SOC Ltd

SECTION A:

A: ABBREVIATIONS AND ACRONYMS

AIDC-EC	Automotive Industry Development Centre Eastern Cape
CSD	National Treasury Central Supplier Database for South African Government
DTIC	Department of Trade, Industry and Competition
EC	Eastern Cape
EME	Exempt Micro Enterprise
ICASA	Independent Communications Authority of South Africa
IRBA	Independent Regulatory Board of Auditors
PCCA	Prevention and Combating of Corrupt Activities Act 12 of 2004
PFMA	Public Finance Management Act (Act 1 of 1999)
PPPFA	Preferential Procurement Policy Framework Act (Act 5 of 2000)
QSE	Qualifying Small Enterprise
RFP	Request For Proposal
SABS	South African Bureau of Standards
SANAS	South African National Accreditation System
SARS	South African Revenue Service
SASAE	South African Standard on Assurance Engagements
SCM	Supply chain management
SMME	Small, Medium and Micro Enterprises
ToR	Terms of Reference

B: DEFINITIONS

Acceptable tender	Means any tender which, in all respects, complies with the specifications and conditions of tender as set out in the tender document.
Accreditation Body	Means the South African National Accreditation System or any other entity appointed by the Minister from time to time whose function it is to: Accrediting verification agencies Developing, maintaining and enforcing of Verification Standards
Affordable	Means (in terms of a PPP-Agreement) that the financial commitments to be incurred can be met by funds: Designated within AIDC-EC's existing budget for the function to which the agreement relates; and Destined for AIDC-EC in accordance with the relevant Treasury's future budgetary projections.
All applicable taxes	Includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.
Bid	Means a written offer or proposal to supply goods and/or provide services, submitted in response to the AIDC-EC's invitation to Bid/Quote or submit proposals which includes advertised competitive bids, written price quotations or proposals.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document

Rev. Nr.: 08

Revision Date: 31.05.2023

Document Number: FIN-FORM031

Document Status: Approved

Previous Revision Date: 02.06.2022

Page 3 of 54

AIDC Eastern Cape SOC Ltd

Bid Specification	A specification that lays down the characteristics of goods to be procured or their related processes and production methods, or the characteristics of services to be procured or their related operating methods, including the applicable administrative provisions, and a detailed requirement relating to conformity assessment procedures that an entity prescribes and shall include TOR for specialised services.
Black People	means 'African', 'Indian' and 'Coloured' people who are citizens of the Republic of South Africa by birth; or are citizens of the Republic of South Africa by naturalisation before the commencement date of the Constitution of South Africa Act (1993); or became citizens of the Republic of South Africa after the commencement of the of the Constitution of South Africa Act (1993), but who for the Apartheid policy that has been in place to that date, would have been entitled to acquire citizenship by naturalisation prior to that date.
Specific goals	<p>In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:</p> <p>In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—</p> <ul style="list-style-type: none"> (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system: or (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system. w
Close family member	Shall mean: - member of the same household, parent (including adoptive parent), parent-in-law, son (including adoptive son), son-in-law, daughter (including adoptive daughter), daughter-in-law, step-parent, stepson, step-daughter, brother, sister, grandparent, grandchild, uncle, aunt, nephew, niece, the spouse or unmarried partner with relation to any of the person's above.
Code of Ethics	refer to the AIDC-EC Code of Ethics for Management and Staff as may be amended from time to time.
Comparative price	Means the price after the factors of a non-firm price and all the unconditional discounts that can be utilised have been taken into consideration.
Consortium or joint venture	Means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
Contract	Means the agreement that results from the acceptance of a bid by AIDC-EC.
Designated sector	Means a sector, sub-sector or industry that has been designated by the DTI in line with national development and industrial policies for local production, where on local produced goods or locally manufactured goods meet the stipulated minimum threshold for local production and content.
Duly sign	means a document that has been signed by the Chief Financial Officer or other legally responsible person nominated in writing by the Chief Executive, or senior member / person with management responsibility (close corporation, partnership or individual).
Exempt Micro Enterprise (EME)	means an enterprise with a specified total annual revenue as per Department of Trade and Industry Codes of Good Practice on Broad Based Black Economic Empowerment
Family member	Means: -

Initial here



AIDC Eastern Cape SOC Ltd

	<p>a husband or wife, any partner in a customary union according to indigenous law or any partner in a relationship where the parties live together in a manner resembling a marital partnership or a customary union; and</p> <p>any person related to either one or both persons referred above within the second degree through a marriage, a customary union or a relationship or the third degree of consanguinity.</p>
Firm price	Means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract.
Fronting	Means a deliberate circumvention or attempted circumvention of the B-BBEE Act and the Codes. Fronting commonly involves reliance on data or claims of compliance based on misrepresentation of facts, whether made by the party claiming compliance or by any other person.
Functionality	Means the measurement according to predetermined norms, as set out in the tender documents, of a service or commodity that is designed to be practical or useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of the tenderer.
Imported content	Means that portion of the tender price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the bidder or its subcontractors) and which costs are inclusive of the costs abroad (this includes labour or intellectual property costs), plus freight and other direct importation costs, such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African port of entry.
In the service of the state	<p>Means:</p> <p>an employee of any municipality who has a performance contract with the municipality and is employed on a permanent, temporary, or short-term basis.</p> <p>an employee or public servant of any national or provincial government as defined in terms of Public Services Act.</p> <p>a member who –</p> <p>is a councillor of any municipal council as defined in the Local Government Municipal Structures Act (Act No 117 of 1998).</p> <p>is a politician serving in any provincial legislature; or</p> <p>is a politician serving in the National Assembly or the National Council of Provinces;</p> <p>a member of the board of directors of any municipal entity;</p> <p>an employee and a member of a government owned entity as defined in the Public Finance Management Act (Act No 1 of 1999); and / or such other meaning ascribed to it by National Legislation from time to time.</p>
Local content	Means a portion of the tender price which is not included in the imported content, provided that local manufacture does take place.
Non-firm prices	Means all prices other than “firm” prices
Person	Includes a juristic person.
Price Quotation	An estimate describing the product, stating its price, time of shipment, and specifies the terms of the sale and terms of the payment.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 5 of 54



AIDC Eastern Cape SOC Ltd

Property	Includes all movable and immovable property and intellectual property belonging to AIDC-EC.
Public Private partnership	Means a commercial transaction between AIDC-EC and a private party in terms of which: the private party either performs a function o.b.o. AIDC-EC for a specified or indefinite period, or acquires the use of state property for its own commercial purposes for a specified or indefinite period; the private party receives a benefit for performing the function or by utilising state property, either by way of: compensation from a revenue fund charges or fees collected by the private party from users or customers of a service provider to them; or a combination of such compensation and such charges or fees
Qualifying small entity	Means a qualifying small entity that qualifies for measurement under a certain value as per Department of Trade and Industry Codes of Good Practice on Broad Based Black Economic Empowerment.
Rand value	Means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
Related enterprise	Means an entity controlled by a measured entity whether directly or indirectly controlled by the natural persons who have direct or indirect control over that measured entity or the immediate family of those natural persons.
Service Level Agreement	Shall have the same meaning assigned as "Contract"
Shareholder	Means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.
State	Means: any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the PFMA any municipality or municipal entity national Assembly or the national Council of Provinces; or parliament
Stipulated minimum threshold	Means that portion of local production and content as determined by the DTI
Sub-Contract	Means the primary contractor's assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract.
Tender	The same meaning is assigned as "Bid" above.
Threshold	Shall mean the financial limits on the value of goods or services to be procured as set and prescribed in this policy which shall determine the manner in which these goods and services will be procured
Total revenue	Means the total income of an entity from its operations as determined under South African Generally Accepted Accounting Practice.
Trust	Means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person.
Trustee	Means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.
Value for Money	Means that the item (public-private partnership agreement) results in a net benefit to AIDC-EC defined in terms of cost, price, quality, quantity, or risk transfer, or a combination thereof.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 6 of 54



AIDC Eastern Cape SOC Ltd

SECTION B

General information

1.1. Invitation

The AIDC-EC (Automotive Industry Development Centre – Eastern Cape) seek the appointment of a service provider for the provision of banking services for aidc-ec for a period of five years with an option to renew for further period of two years.

1.2 Eligibility to Bid

- a) Bidders must ensure that all the required returnable documents and annexures are submitted together with this bid document (Tender), fully completed, and signed as required in Table 1 below for mandatory returnable and Annexures.

1.3 Estimated Timeline

	Activity	Date	Time
1	Issuing of Tender to Service Providers	10 October 2025	08:00 am
2	Briefing date – Virtual Meeting	N/A	11:00 am
3	Final date of submission proposals	30 October 2025	11:00 am

1.4 Submission of Bid Documents

The entire duly signed and completed Bid document together with any attachments or annexures must be submitted as follows:

- a) Bids to be placed in sealed envelopes in the Bid Box on or before the final date and time of submission of proposals as indicated above labelled clearly as follows:

Bid Reference Number: **AIDC-EC_B03/2025**

Bid Subject: THE APPOINTMENT OF A SERVICE PROVIDER FOR THE PROVISION OF BANKING SERVICES FOR AIDC-EC FOR A PERIOD OF FIVE YEARS WITH AN OPTION TO RENEW FOR FURTHER PERIOD OF TWO YEARS.

Virtual Briefing: N/A

Delivered at: **AIDC-EC Head Office,**
70 Prince Alfred Road, Nelson Mandela Bay Stadium, North End,
Gqeberha, 6001

Attention: **AIDC-EC**

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 7 of 54



AIDC Eastern Cape SOC Ltd

1.4.1 IMPORTANT NOTE

All bid documents are to be **completed in permanent black ink.**

- i) **No alterations of the Bid Document will be allowed.**
- ii) **No correction fluid will be allowed. Corrections should be initialled.**
- iii) **One original duly signed (by authorised representative) and completed bid document MUST be submitted inclusive of the terms and conditions of this bid document.**
- iv) A PDF soft copy of the duly signed and completed original bid (e.g. PDF format in Flash drive/disc) should be submitted with the Original duly signed and completed hardcopy bid document however non-submission of a soft copy will not result in the Bid being disqualified.
- v) **No late submissions will be eligible for consideration by AIDC-EC.**
- vi) **The bid box is open on weekdays between 08h00am and 16h30.**

1.5 Late Submissions

Submissions received after the closing date and time, at the address indicated in the bid documents, will not be accepted for consideration and where practical, be returned unopened to the Bidder(s).

1.6 Preferential Procurement

This Bid is subject to the Preferential Procurement Policy Framework Act and the Preferential Procurement Regulation of 2022 as applicable to provincial government business enterprises as listed under schedule 3(d) of the Public Finance Management Act and the AIDC-EC Procurement Policy as amended from time to time.

1.6.1 PREFERENTIAL PROCUREMENT

1.6.1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.6.1.2 Principle applicable for this tender /quotation is:

- a) The value of this bid is estimated not to exceed R50 000 000 (all applicable taxes included) and therefore the applicable preference point system for this tender is the 80/20 preference point system.

1.6.1.3 Points for this tender shall be awarded for:

- (a) Price; and
- (b) Specific Goals.
- (c) Points allocation for specific goals

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 8 of 54



AIDC Eastern Cape SOC Ltd

1.6.2 Points allocation for specific goals

1.6.2.1 The maximum points allocated are as follows.

Above R1 000 000 to R50 Mil	
Total points for Price and SPECIFIC GOALS	100
	POINTS
PRICE	80
SPECIFIC GOALS	
51% and above black owned enterprise	10
Eastern Cape based supplier	5
51% and above women owned enterprise	3
51% and above youth owned enterprise	2
Total points for Price and SPECIFIC GOALS	100

1.6.2.2 A maximum of 20 points will be awarded for specific goals as detailed in 1.4.1 above. In order to claim specific goal points, bidder is required to complete SBD 6.1 which includes declaration for company/firm location and provide documentary proof of location.

1.6.2.3 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 9 of 54



AIDC Eastern Cape SOC Ltd

EVALUATION CRITERIA

A Three (3) Stage evaluation process will be employed. In Stage one, all bids received will be evaluated against bid requirements. Only those service providers who meet all the compliance criteria will proceed to stage 2 where bids will be assessed for functionality. Bidders who obtain a minimum score of 40 points and above on functionality will be assessed during Stage 3 for Price and Specific goals in accordance with the Preferential Procurement Regulations of 2022 utilizing 80/20 preference point system.

All submitted Bids will be evaluated in the following stages:

Stage 1	Compliance with bid Requirements <ul style="list-style-type: none">▪ Virtual Compulsory Briefing▪ Certificate of registration▪ Valid Annual Banking License
Stage 2	Functionality: Involves an evaluation of Functionality only. At this stage Bidders must score the minimum score of 40 points for functionality before they are evaluated in terms of the preferential procurement points.
Stage 3	Preference point system: Price and Specific goals Price and Specific Goals in accordance with the Preferential Procurement Regulations of 2022.

EVALUATION CRITERIA

A three-stage evaluation process will be employed. In Stage One, all bids received will be evaluated for compliance with the bid requirements. Only service providers who comply with all the compliance requirements of Stage 1 will proceed to Stage 2 is Functionality only service providers who comply with all requirements of stage 2 will proceed to Stage 3 of Price and Specific Goals in accordance with the Preferential Procurement Regulations of 2022.

STAGE 1: COMPLIANCE WITH BID REQUIREMENTS

- Virtual Compulsory Briefing.
- Certificate of registration as a Bank in terms of the Banks Act, No 94 of 1990 must be attached.
- Valid Annual banking license to operate a bank business in RSA.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 10 of 54



AIDC Eastern Cape SOC Ltd

NB: FAILURE TO PROVIDE ANY OF THE ABOVE WILL RESULT TO IMMEDIATE REJECTION OF THE BID.

STAGE 2: FUNCTIONALITY

Functionality will be assessed against the criteria and weightings specified in Table 3 below. Each criterion will be scored on relevant information submitted by the bidder. The allocated score will then be added together, and bidder should acquire a minimum of 40 points to proceed to the next stage.

The below mentioned criteria will guide the evaluation of functionality / technical phase and bidders who score less than 40 points in this phase will be disqualified for the next phase of evaluation.

Functionality assessment scoring criteria	Points	Weights
<p>Company Experience</p> <p>Bidders must submit proof of experience in rendering banking services to a minimum of three public sector clients or entities similar to the size of AIDC-EC.</p> <p>NB:.. Please provide proof of relevant projects completed in the Public Sector (Proof of experience MUST be submitted in <u>ANY</u> of the following documents</p> <ul style="list-style-type: none"> Reference letters, or Reference forms attached to the bid documents 	<ul style="list-style-type: none"> 15 years' experience and more = 25 points 11 -14 years' experience = 20 points 6 -10 years' experience = 15 points 3-5 years' experience = 10 points less than 3 years' experience = 0 points 	25
<p>Team Capability</p> <p>Relevant qualifications and experience of the proposed account manager to handle AIDC-EC account as outlined in the Terms of Reference.</p> <p>Competency of the Account manager to render the service.</p>	<ul style="list-style-type: none"> With more than 15 and above years relevant experience = 15 points With 10-15 years relevant experience = 10 points With 5–10-year relevant experience = 5 points With less than 5 years relevant experience = 0 points 	15

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 11 of 54



AIDC Eastern Cape SOC Ltd

Bidders must submit a detailed CV of dedicated Accounts manager with relevant experience, Accreditation by the Financial Service Board and Certified Post Graduate qualification in banking or similar, that has worked for public sector clients or entities similar to AIDC-EC.		
Project plan: <ul style="list-style-type: none"> Bidders must provide a project plan on how relevant data and accounts will be migrated. 	<ul style="list-style-type: none"> Submitted project plan = 10 points 	10
Total Points		50

Bidders must obtain a minimum score of **40 points out of 50 points** on Stage 2 (Functionality) in order to be considered for evaluation in Stage 3 (PRICE AND SPECIFIC GOALS).

STAGE 3 – PRICE & PREFERENCE POINT SYSTEM

CRITERIA	POINTS
Price	80
Specific goals	20
Total	100

Specific goals points will be calculated as described in the Preferential Procurement Regulations of 2022. SBD 6.1 form must be used to claim points for specific goals for the company.

A copy of CSD report and Proof of Address must be submitted as proof of specific goals. When the above documentation is not provided as proof the company will automatically score zero.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 12 of 54



AIDC Eastern Cape SOC Ltd

POINTS FOR SPECIFIC GOALS (R1mil to R50 million)			
Specific Goals Category	Weighting (of 20 Points)	Number of points	Acceptable Evidence
51% and above black owned enterprise	50%	10	CSD report.
Locality (Enterprises located in the Eastern Cape Province)	25%	5	Proof of address
Enterprise located outside the Eastern Cape		0	
>51% Women Ownership	15%	3	CSD report.
<50% Women Ownership		0	
>51% Youth Ownership	10%	2	CSD report.
<50% Youth Ownership		0	
TOTAL	100%	20	

BIDDERS SHALL TAKE NOTE OF THE FOLLOWING BID CONDITIONS:

- The Automotive Industry Development Centre Eastern Cape Supply Chain Management Policy will apply.
- Bidders must be registered with the National Treasury Central Supplier Database (CSD) and provide a copy of CSD full report for the month of October 2025.
- Automotive Industry Development Centre Eastern Cape does not bind itself to accept the highest bid or any other bid and reserves the right to accept the whole or part of the bid.
- Bids which are late, incomplete, unsigned, will not be accepted.
- Bids submitted are to hold good for a period of 90 days
- A service level agreement shall be signed with the successful service provider.
- AIDC reserves the right to terminate the contract if not satisfied with the work produced by the service provider. Only bidders that have met the requirements of the proposal / specification shall be considered during the adjudication process.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 13 of 54



AIDC Eastern Cape SOC Ltd

- Companies that bid as joint venture must submit an official signed business agreement by both parties. If the service provider does not meet this requirement, it will be automatically disqualified.
- The AIDC Bid Committee and the Supply Chain Management Unit may, before a bid is adjudicated or at any time during the bidding process, oblige a bidder to substantiate any claims it may have made in its bid documents.

The following documents must be submitted with the tender document:

- Proof of registration with Treasury Central Supplier Database (CSD)
- Company Registration Documents and shareholder's certificate showing ownership details of the Company.
- Proof of address
- SBD 4, 6.1
- Companies who bid as a joint venture must supporting documents for both companies and a JV agreement.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 14 of 54



AIDC Eastern Cape SOC Ltd

SECTIONS C

TERMS OF REFERENCE / BID SPECIFICATIONS

TERMS OF REFERENCE AND SCOPE OF WORK

INTRODUCTION – BACKGROUND TO THE AIDC-EC

AIDC Eastern Cape (Soc) Ltd is an Eastern Cape Provincial Government owned proprietary company established to **primarily** provide support to the SA Automotive Industry, in its drive for global competitiveness.

BACKGROUND

The scope of work would serve to guide the process of selecting and appointing a qualified service provider by ensuring a match between the banking service requirements of the AIDC-EC as an entity and the knowledge & experience of the service provider. These ToRs and the service provider's proposal will form the basis of the service level agreement to be entered into between the parties.

3.1. Cheque / current account

To provide cost-effective and competitive interest rates in cheque / current account's transactional demands.

3.2. Short term investment promotions (call deposits)

To continuously provide AIDC-EC with short-term options with competitive rates that will yield satisfying short-term earnings in terms of interest earnings. The short-term options should be flexible in nature as invested funds can be called back at any time.

3.3. Forex exchange transactions

The financial institution should be able to handle AIDC-EC foreign exchange transaction requirements in a manner that will be convenient to the organization in meeting its cross-border transactional obligations.

The financial institution must have a bureau service, which will enable AIDC-EC to send and receive payments.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 15 of 54



AIDC Eastern Cape SOC Ltd

The bidder must be able to provide forex service for payments and deposits, which will enable payments to third parties for various operational needs as well as payments for overseas clients should be able to handle AIDC-EC foreign exchange transaction requirements in a manner that will be convenient to the organization in meeting its cross-border transactional obligations.

4. Key Deliverables

The service to be provided to AIDC-EC must meet the following minimum requirements:

4.1. A comprehensive on - line management system incorporating:

- Electronic payments system.
- Electronic account enquiries.
- The ability to identify direct deposits and other transactions/ transfers on-line.
- The ability to download bank statements in an acceptable and compatible format.
- The ability to pay salaries by way of compatible payroll system directly into the Employee's bank accounts via SAGE 300 people system interface.
- Access to a full range of banking services via electronic media.
- Full audit trail and updated security system.
- Favourable interest rates on credit balances in the current account.
- Cost effectiveness.
- Electronic transfers between AIDC-EC accounts.
- Ability to interface with the current Financial System of AIDC-EC (SAGE Intacct) system to enable payments to suppliers and bank feeds.
- Ability to make urgent domestic & international payments.

4.2. Other additional crucial minimum requirements:

▪ Accessibility of accounts

Online banking facility which will enable AIDC-EC unlimited access to its accounts and to be able to process payments at its convenience.

- Transaction verification

Real time transaction alerts to all AIDC-EC accounts and 24-hour back-up facility.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 16 of 54



AIDC Eastern Cape SOC Ltd

▪ **Accounts manager**

A dedicated and experienced account manager should be allocated to manage and oversee all bank accounts of AIDC-EC and should be able to provide value adding advice when the need arises. The accounts manager will be required to have regular meetings with Management and provide support to AIDC-EC's operations.

A team of key personnel to work with the account manager to perform the following duties;

- Hold quarterly meetings
- Resolve AIDC-EC queries within the agreed timelines.
- Provide feedback on queries raised

▪ **Security**

The financial institution in the banking sector should ensure that all funds in the bank accounts of AIDC-EC are safeguarded against any fraudulent activities of any nature. Demonstrate the ability to investigate and recover any losses arising from fraudulent accounts/transactions.

The financial institution must provide information as to what:

- Security procedures are followed to prevent fraudulent practices in terms of e-commerce/ electronic banking, cash, etc.
- Insurance arrangements are in place or should be put in place as part of the bid to protect the AIDC-EC against any loss, and at what costs.
- Detail relating to in-house forensic services regarding the above should also be provided as well as any possible prices attached to these.

▪ **Data migration**

A newly appointed serviced provider must be able to facilitate the Transfer of all relevant data and accounts from the previous service provider as follows.

- Facilitate closure of the accounts.
- Migrate the old accounts into the new banking facility.
- Act as liaison officer between AIDC-EC, old banking institution
- Ensure that all AIDC-EC users can transact on the new account (training provided).
- Perform any other function as may be required by AIDC-EC to ensure smooth transaction from the old banking facility into the new banking facility.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 17 of 54



AIDC Eastern Cape SOC Ltd

-

- **Project plan:**

- Bidders must provide a project plan on how relevant data and accounts will be migrated.
- Bidders to submit project plan on how services will be offered.

- **Query resolution**

- Quick turnaround times (within 24 hrs) on queries

- **Additional benefit system**

- The financial institution should indicate whether there will be any additional benefits derived from obtaining the bid by providing banking facilities and services to the AIDC-EC that are available in the market.

- **Training and Support**

- Training and on-going support must be provided to the officials on the electronic banking system.
- Bidders' proposal must include provision for the training to AIDC-EC staff relating to the implementation and management of the bank's services and must be on site at AIDC-EC during the implementation phase.
- Provide annual training to AIDC-EC on fraud and corruption
- Provide annual financial awareness training to AIDC-EC officials (Head office and regions)

4.3. **A detailed breakdown of all possible costs levied on bank accounts including amongst other things the following:**

- Service charges.
- Cash deposit fees.
- Cost of electronic transfers.
- Fees for internal transfers between AIDC-EC accounts.
- Fees for electronic payment of third-party accounts.
- Cost of producing bank statements.
- Cost of using the electronic banking system.
- Cost of downloads.
- Interest rate on credit balances.
- Cost of foreign exchange transactions. (Payments & receipts).
- Cost for call out fee
- Cost for pay & clear

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 18 of 54



AIDC Eastern Cape SOC Ltd

4.4. Service level agreement

The acceptance of any proposal shall only be confirmed with the conclusion of a written appointment letter and service level agreement between the AIDC-EC and the Successful Service Provider, in terms of which the rights and duties of the parties are recorded, which agreement shall regulate the relationship between the AIDC-EC and the Successful Service Provider.

Until such time that an appropriate service level agreement has been concluded between the AIDC-EC and successful Service Provider, no rights shall be conferred, nor shall any legitimate expectations be conferred to the successful Service Provider to carry out the works or services provided for in this call for proposals.

4.5. Fee structure

The AIDC-EC reserves the right to negotiate any aspect of the proposed fees and disbursements with the preferred Service Provider and shall not be bound to the fees and disbursements submitted by any Service Provider.

4.6. Location of AIDC-EC offices to be serviced and services at the branch

The minimum banking facility required at the nearest Branch for as per schedule below.

- a) Deposits; and
- b) Withdrawals

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 19 of 54



AIDC Eastern Cape SOC Ltd

CONDITIONS SPECIFIC TO THIS BID

1. Responsibilities and duties

Notwithstanding the fact that a description of the services has been provided above, AIDC-EC shall be entitled to request additional services related to deliverables required to ensure the successful completion of the services set out above on such further terms and conditions as may be agreed between the parties in writing.

The service provider shall always faithfully and timeously carry out and perform the Services and shall use its best endeavours to properly conduct, improve, extend and develop the business of AIDC-EC in the provisioning of the services.

The Services shall as part of his duties, attend such meetings as may be required by AIDC-EC from time to time and submit weekly or monthly progress reports on the services as may be required and requested by AIDC-EC.

2. Obligation to perform and sub-contracting.

The bidder shall notify AIDC-EC in writing of all subcontracts awarded under this contract if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the bidder from any liability or obligation under the contract.

The bidder shall not assign, in whole or in part, its obligations to perform under the contract, except with AIDC-EC's prior written consent.

3. Performance guarantee

Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to AIDC-EC the performance security of the amount specified above.

The proceeds of the performance security shall be payable to AIDC-EC as compensation for any loss resulting from the bidder's failure to complete his obligations under the contract.

The performance security shall be denominated in the currency of the contract or in a freely convertible currency acceptable to AIDC-EC and shall be in one of the following forms:

A bank guarantee or an irrevocable letter of credit issued by a reputable bank located in South Africa, acceptable to AIDC-EC, in the form provided in the bid documents or another form acceptable to AIDC-EC; or

A cashier's or certified cheque

The performance security will be discharged by AIDC-EC and returned to the bidder not later than thirty (30) days following the date of completion of the bidder's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

Notwithstanding the provisions above, the bidder shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 20 of 54



AIDC Eastern Cape SOC Ltd

4. Anti-dumping and countervailing duties and rights

When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, AIDC-EC is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to AIDC-EC or AIDC-EC may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him.

5. AIDC-EC facilities

Unless otherwise agreed in writing by AIDC-EC, the Service Provider will work from its own office and provide its own facilities, such as transport, telephone, cell phone, fax and computer facilities to perform the services.

The service provider may use certain facilities made available by AIDC-EC to assist in performing the services, including but not limited to computer facilities, telephone and fax facilities and stationery. In this regard the service provider agrees to:

Abide by the health, safety and security measures as prescribed by AIDC-EC from time to time.

To use such accommodation and facilities entirely at his own risk and AIDC-EC shall not be liable for any loss or damage whatsoever and howsoever caused arising out of or in connection with the use of these items, other than loss or damage caused because of AIDC-EC's own wilful misconduct.

6. Force majeure

If a force majeure situation arises, the bidder shall promptly notify AIDC-EC in writing of such condition and the case thereof. Unless otherwise directed by AIDC-EC in writing, the bidder shall continue to perform its obligations under the contract as far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

7. Responsibility to perform.

Delivery of the goods and performance of services shall be made by the bidder in accordance with the time schedule prescribed by AIDC-EC in the contract.

If at any time during performance of the contract, the bidder or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the bidder shall promptly notify AIDC-EC in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the bidder's notice, AIDC-EC shall evaluate the situation and may at his discretion extend the bidder's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 21 of 54



AIDC Eastern Cape SOC Ltd

AIDC-EC reserves the right to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the bidder's point of supply is not situated at or near the place where the supplies are required, or the bidder's services are not readily available.

A delay by the bidder in the performance of its delivery obligations may render the bidder liable to the imposition of penalties unless an extension of time is agreed upon without the application of penalties.

AIDC-EC shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance.

AIDC-EC may also consider termination of the contract.

10. Duration of the contract

The service provider will be expected to be available and start immediately as soon as a Service Level Agreement is signed. The duration will be for (5) Five years with an option to extend for two years.

11. Payments and tax

Payments shall only be made in accordance with the fees as quoted in this documentation. Prices charged by the bidder for goods delivered and services performed under the contract shall not vary from the prices quoted by the bidder in this bid, with the exception of any price adjustments authorized at AIDC-EC's request for bid validity extension, as the case may be.

- ✓ Payments shall only be made in accordance with the fees as quoted in this documentation. Prices charged by the bidder for goods delivered and services performed under the contract shall not vary from the prices quoted by the bidder in this bid/RFQ, with the exception of any price adjustments authorized at AIDC-EC's request for bid validity extension, as the case may be.
- ✓ AIDC-EC will re-imburse the service provider for expenses and disbursements incurred subject to the submission of satisfactory proof that such expenses and disbursements have been incurred and subject to it being within the budget as indicated in this documentation.
- ✓ The service provider shall from time to time during this contract duration furnish AIDC-EC with a VAT compliant tax invoice accompanied by a copy of the delivery note and upon fulfilment of other

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 22 of 54



AIDC Eastern Cape SOC Ltd

obligations stipulated in the contract. Each invoice must be accompanied by a detailed timesheet and expense claim forms substantiating the amount claimed.

- ✓ Payments shall be made promptly by AIDC-EC in Rand, but in no case later than thirty (30) days after submission of a VAT compliant tax invoice and supporting documentation by the service provider if the services have been properly executed as agreed.
- ✓ The service provider shall retain all proof of expenditure and maintain such accounts and records as are reasonably necessary, claimed above, should AIDC-EC require an audit to substantiate that expenditure and allows AIDC-EC's own personnel or an independent auditor access to those records.
- ✓ Should the above audit reveal that AIDC-EC has been overcharged, the Service Provider will reimburse the AIDC-EC the amount overcharged within 30 days inclusive of interest calculated at prime plus 2% per annum.
- ✓ A foreign bidder shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the Republic of South Africa.
- ✓ A local bidder shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to AIDC-EC.

12. CONTRACT PRICE ADJUSTMENT

- ✓ Contract price adjustments will be done annually on the anniversary of the contract start date. The price adjustment will be based on the Consumer Price Index Headline Inflation STATS SA P0141 (CPI).

VALUE ADDED TAX (VAT)

- ✓ **Prices quoted by VAT Vendors MUST be inclusive of VAT** and as such any price charged by the vendor in respect of any taxable supply of goods or services shall for the purposes of the VAT Act Section 64(1) be deemed to include any tax payable in terms of section 7(1) (a) in respect of such supply, whether or not the vendor has included tax in quote/bid price.
- ✓ In all instances where bidders (including VAT Vendors) have excluded VAT from the prices quoted , such prices must be evaluated excluding VAT and if the bidder is successful , the letter of award of contract will state that the price at which the contract is awarded is exclusive of VAT and the VAT will not be added on at any stage . **The successful bidder will have to absorb the adverse financial implications of not including VAT in the price quoted.**
- ✓ **Prices quoted by non-VAT Vendors MUST NOT include VAT.** However non-VAT vendors who submit bids for contracts that would, if successful, take their annual turnover to be above the threshold of R1 million are obliged to include VAT in the prices quoted and must therefore immediately upon award of the contract, register with the South African Revenue Services (SARS) as VAT Vendors. **The**

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 23 of 54



AIDC Eastern Cape SOC Ltd

award of such a contract would be conditional pending the successful Bidder submits proof of registration as a VAT Vendor with SARS

AIDC-EC will evaluate and approve all claims submitted by the service provider.

AIDC-EC will reimburse the service provider for expenses and disbursements incurred subject to the submission of satisfactory proof that such expenses and disbursements have been incurred and subject to it being within the budget as indicated in this documentation.

The service provider shall from time to time during this contract duration furnish AIDC-EC with a VAT compliant tax invoice accompanied by a copy of the delivery note and upon fulfilment of other obligations stipulated in the contract. Each invoice must be accompanied by a detailed timesheet and expense claim forms substantiating the amount claimed.

Payments shall be made promptly by AIDC-EC in Rand, but in no case later than thirty (30) days after submission of a VAT compliant tax invoice and supporting documentation by the service provider if the services have been properly executed as agreed.

The service provider shall retain all proof of expenditure and maintain such accounts and records as are reasonably necessary, claimed above, should AIDC-EC require an audit to substantiate that expenditure and allows AIDC-EC's own personnel or an independent auditor access to those records.

Should the above audit reveal that AIDC-EC has been overcharged, the Service Provider will re-imburse the AIDC-EC the amount overcharged within 30 days inclusive of interest calculated at prime plus 2% per annum.

A foreign bidder shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the Republic of South Africa.

- a) All bids that fail to achieve the minimum score will be disqualified.
- b) The minimum qualifying score (in a percentage) for functionality shall be calculated as

follows:

13. Alteration or withdrawal of Bids

Bidders may withdraw their Bid by written notification on or before the date Specified for the evaluation of Bids.

14. Costs for preparation of Bids/presentations

The costs incurred by Bidders in respect of the attendance of any briefing or presentation meetings if necessary or costs incurred in preparing any Bids will be borne by the Bidder and the AIDC-EC shall in no way be liable to reimburse such costs incurred.

15. Ownership of Bids and presentations

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 24 of 54



AIDC Eastern Cape SOC Ltd

The AIDC-EC shall on receipt of any Bid relating to this request and submitted in accordance with the procedure set out herein, shall become the owner thereof and the AIDC-EC shall not be obliged to return any Bid.

16. Tax Clearance Certificate requirement

It is a condition of all bids inclusive of foreign bidders / individuals) that the South African taxes of the successful bidder must be in order.

In order to meet this requirement Bidders are required to submit their unique personal identification number (PIN) issued by SARS to enable AIDC-EC to view the validity of Taxpayers profile and tax status.

Bidders may also submit printed Tax Compliance Status certificates together with the Bid and AIDC-EC will verify their Tax Compliance on e-Filing.

Where no Tax Compliance Certificate is available, the Bidder CSD Number must be provided in order for AIDC-EC to verify the Tax Compliance Status

In Bids where Consortia/Joint venture/Sub-Contractors are involved; each party must submit a separate proof of Tax Compliance Status Certificate/SARS Pin Number/CSD Number.

In bids where Consortia / Joint Ventures / Sub-contractors are involved; each party must submit a separate Tax Clearance Certificate. Applications for the Tax Clearance Certificates may also be made via e-Filing. In order to use this provision, taxpayers will need to register with SARS as e-Filers through the website www.sars.gov.za

17. Confidentiality

The entire process of calling for Bids was initiated by the AIDC-EC in terms of its procurement policy and is confidential. All deliberations in respect of the acceptability or otherwise of the Bids shall be conducted in closed sessions and members of the Evaluation and Procurement Committee and prospective service providers are bound to treat all discussions as highly confidential.

The service provider shall not divulge directly or indirectly to any other person than a person employed by AIDC-EC, make copies or extracts of any of the information obtained during this assignment, while they may have access to AIDC-EC's trade secrets, confidential information which may include, specifications, plans, drawings, pattern, samples, written instructions, notes, memoranda, technical information, know-how or process or method or any other records of whatsoever nature without the written consent of AIDC-EC and shall surrender all these items to AIDC-EC on termination of the assignment or on demand of AIDC-EC.

The service provider shall not be entitled to make use of the information whether for its own benefit or that of others, to make available or derive any profit from any of the information or knowledge specifically related to the business or affairs of AIDC-EC.

Any document shall remain the property of AIDC-EC and shall be returned (all copies) to AIDC-EC on completion of the contract if so required by AIDC-EC.

18. Inventions Patent and Copyrights

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 25 of 54



AIDC Eastern Cape SOC Ltd

18.1 The service provider cedes, assigns and transfers to AIDC-EC all rights, title and interest in and to any and all copyright in all works and inventions which relates to the business of AIDC-EC (which includes, but is not limited to, methodologies and products) which arises within the course and scope of this services will be assigned to AIDC-EC.

18.2 Provide AIDC-EC the sole and exclusive right to alter and adapt the work.

18.3 The service provider shall indemnify AIDC-EC against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by AIDC-EC.

19. Ethics

19.1 Any attempt by an interested Bidder to obtain confidential information or enter into unlawful agreements with competitors or influence the Evaluation and /or the Procurement Committee or the AIDC-EC during the process of examining, evaluating and comparing Bids/Quotations will lead to the rejection of its Bid/Quotation in its entirety.

19.2 The Bidder must declare any business or other interests it has with the AIDC-EC or any employee of the AIDC-EC, as per the declaration of interest form annexed hereto marked in Section D; failing which the Bidder shall be automatically disqualified from further participation in the Bid or call for Quotations. The disqualification will be applicable at any stage of the bidding and / or engagement process.

20. Competition

20.1 Bidders and their respective officers, employees and agents are prohibited from engaging in any collusive action with respect to the bidding process which serves to limit competition amongst bidders.

20.2 In general, the attention of bidders is drawn to Section 4(1) (b) (iii) of the Competition Act 1998 (Act No. 89 of 1998) (the Competition Act) that prohibits collusive bidding.

20.3 An agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder/s is / are or a contractor(s) was / were involved in collusive bidding.

20.4 If bidders have reason to believe that competition issues may arise from any submission of a response to this bid invitation they may make, they are encouraged to discuss their position with the competition authorities before submitting response.

20.5 Any correspondence or process of any kind between bidders and the competition authorities must be documented in the responses to this invitation to bid.

20.6 In this regard bidders are required to complete Bidder's Disclosure failing which the Bidder shall be automatically disqualified from further participation in the Bid or call for Quotations. The disqualification will be applicable at any stage of the bidding and / or engagement process.

20.7 If a bidder (s) or contractor (s), based on reasonable grounds or evidence obtained by AIDC-EC, has /have engaged in the restrictive practice referred to above, AIDC-EC may refer the matter to the Competition Commission for investigation and possible imposition of an administrative penalty as contemplated in Section 59 of the Competition Act 89 of 1998.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 26 of 54



AIDC Eastern Cape SOC Ltd

20.8 If a bidder(s) or contractor(s) has / have been found guilty by the Competition Commission of the restrictive practice referred to above, AIDC-EC may in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such an item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) for conducting business with the public sector for a period of not exceeding 10 (ten) years and / or claim damages from the bidder(s) / contractor(s) concerned.

21. Cancellation of Bid Process

The AIDC-EC shall be entitled, within its sole and entire discretion, to cancel this Bid/Call for Quotations and/or Quotations at any time and shall notify the interested service providers accordingly. The AIDC-EC shall in no way be liable for any damages whatsoever, including, without limitation, damages for loss of profit, in any way connected with the cancellation of this bid. The publication of the bid does not commit the AIDC-EC to appoint any of the qualifying Bidders.

22. Interviews

In terms of the bid evaluation process short listed bidders may be interviewed. This will entail the bidder being invited to a venue as determined by the bid committee. All transport and accommodation costs incurred by the bidder will be for the bidders account and will not be reimbursed in any way. Failure to attend a scheduled interview will lead to immediate disqualification from the bid process. The AIDC-EC reserves the right to appoint a bidder without conducting interviews.

23. Signing of documentation

The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.

24. Contract award

The successful bidder will be notified of the bid award in writing by the Procurement Department.

The acceptance of any Bid shall only be confirmed with the conclusion of a final written signed service level agreement or any other appropriate agreement between the AIDC-EC and the successful Bidder, in terms of which the rights and duties of the parties are recorded, which agreement shall regulate the relationship between the AIDC-EC and the Successful Bidder.

As a guideline regarding the content of the service level agreement, the bidder is referred to the general conditions of contract available on the AIDC-EC website.

Until such time that an appropriate agreement has been concluded in writing between the AIDC-EC and the successful Bidder, no rights shall be conferred, nor shall any legitimate expectations be conferred to the successful Bidder to carry out the works or services provided for in this Bid.

The AIDC-EC, the Accounting Officer and the Bid Committee (as the case may be) does not bind itself to accept either the lowest (price), highest (points) or any other bid and reserves the right to accept the bid which it deems to be in the best interest of the Institution even if it implies a waiver by the AIDC-EC, the Accounting Officer, or the Bid Committee, (as the case may be) of certain requirements which the AIDC-EC, the Accounting Officer, the Bid Committee, (as the case may be) considers to be of minor importance and not complied with by the bidder.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 27 of 54



AIDC Eastern Cape SOC Ltd

The AIDC-EC will not entertain any request of feedback before the final awarding of the contract.

25. Supplier Due Diligence

AIDC-EC reserves the right to conduct supplier due diligence prior to final award or at any time during the contract period. This may include site visits and requests for additional information.

26. Disclaimer

This Bid document has been prepared for the purpose of providing information to interested Bidders. The provision of any additional information about the organization to Bidders, are disclosed and will be made available to enable the prospective Bidders to submit comprehensive Bids.

Interested Bidders are accordingly required to conduct their own due diligence in respect of the AIDC-EC, its business operations and the nature and scope of the services required.

The AIDC-EC accepts no responsibility for the fairness, accuracy or completeness of any information or opinions, for any errors, omissions, or misstatements, negligent otherwise, made by any person in this Bid document or at any Compulsory briefing session.

The AIDC-EC accepts no liability for any loss incurred by any person(s) due to events or action taken as a consequence of the preparation and dissemination of this bid request.

Except in cases of criminal negligence or wilful misconduct, and in the case of infringement the bidder shall not be liable to AIDC-EC, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the bidder to pay penalties and/or damages to AIDC-EC; and

The aggregate liability of the bidder to AIDC-EC, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

27. Contact and Communication

A nominated official of the bidder(s) can make enquiries in writing, to the specified person on the table below. Bidder(s) must reduce all telephonic enquiries to writing and send to the above email address.

The delegated office of AIDC-EC, Procurement Department, may communicate with Bidder(s) where clarity is sought in the bid.

Any communication to an official or a person acting in an advisory capacity for AIDC-EC in respect of the bid between the closing date and the award of the bid by the Bidder(s) is discouraged.

All communication between the Bidder(s) and AIDC-EC must be done in writing.

Details	Bidding Procedure
Department	Procurement Department

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 28 of 54



AIDC Eastern Cape SOC Ltd

Contact person	Mr Bongani Nyikana
Email address	procurement@aidcec.co.za
Telephone	041 393 2100

ETHICS & FRAUD HOTLINE REPORTING CHANNELS	
HOTLINE DETAILS	
Hotline Name:	AIDC-EC Ethics & Fraud Hotline
Contact Number:	0800 116 665
WhatsApp Number:	0860 004 004
Dedicated Email Address:	aidcec@behonest.co.za
Website Link	www.behonest.co.za

Whilst all due care has been taken in connection with the preparation of this bid, AIDC-EC makes no representations or warranties that the content of the bid or any information communicated to or provided to Bidder(s) during the bidding process is, or will be, accurate, current, or complete. AIDC-EC, and its employees and advisors will not be liable with respect to any information communicated which may not be accurate, current or complete. If Bidder(s) finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this bid or any other information provided by AIDC-EC (other than minor clerical matters), the Bidder(s) must promptly notify AIDC-EC in writing of such discrepancy, ambiguity, error or inconsistency in order to give AIDC-EC an opportunity to consider what corrective action is necessary (if any). Any actual discrepancy, ambiguity, error or inconsistency in the bid or any other information provided by AIDC-EC will, if possible, be corrected and provided to all Bidder(s) without attribution to the Bidder(s) who provided the written notice.

All persons (including Bidder(s)) obtaining or receiving the bid and any other information in connection with the Bid or the Tendering process must keep the contents of the Bid and other such information confidential, and not disclose or use the information except as required for the purpose of developing a Bid in response

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 29 of 54



AIDC Eastern Cape SOC Ltd

to this Bid. A local bidder shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to AIDC-EC.

SECTION D

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 30 of 54



AIDC Eastern Cape SOC Ltd

ANNEXURE A: SUPPLIER INFORMATION

Note: Mandatory Requirement. Failure to complete and sign this document will result in the bid being non-responsive.

Legal Name of Bidder: (Same as CSD)			
Trading Name of Bidder: (Same as CSD)			
Registration Number (Same as CSD)			
Physical Address			
Postal Address			
Contact Person			
Title/Position in the Firm			
Mobile Number			
Bidder Telephone Number			
Facsimile Number			
Email Address of Contact Person			
Email Address of Bidder			
VAT Registration Number (Same as CSD)			
Central Supplier Database Number	MAAA		
Are the Accredited Representative in South Africa for the Goods /Services/Works Offered?	<input type="checkbox"/> Yes <input type="checkbox"/> No (If Yes enclose Proof)	Are you a foreign based supplier for the Goods/Services/Works Offered?	<input type="checkbox"/> Yes <input type="checkbox"/> No (If yes, answer the questionnaire Below)
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS			
Is the Entity a resident of the Republic of South Africa (RSA)			<input type="checkbox"/> Yes <input type="checkbox"/> No

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Rev. Nr.: 08	Document Status: Approved	Page 31 of 54
Revision Date: 31.05.2023		



AIDC Eastern Cape SOC Ltd

Does the Entity have a branch in the RSA?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Does the Entity have a permanent establishment in the RSA?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Does the Entity have any source of income in the RSA?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
If the answer is "No" to all of the above, then it is not a requirement to register for a Tax Compliance Status system pin code from the South African Revenue (SARS) and if not register.		
<u>VERY IMPORTANT</u> <u>Directors/Employees in the Service of State</u> Where a person within the Bidding Entity is an Employee of the State, Bidder should a) submit a signed letter on a letter head from their Accounting Officer/Accounting Authority (AO/AA of the Government Institution where they are employed) stating that they are not prohibited from conducting business with the State in terms of Section 8 of the Public Administration Management Act, 2012 (Act No.11 of 2014- "the PFMA") b) submit a signed letter on a letter from their AO/AA granting permission to perform other remunerative work outside of their employment where the PAMA does not apply to such an employee. AIDC-EC reserves the right to verify such information from their AO/AA		

SERVICE PROVIDER ACKNOWLEDGEMENT OF REQUEST AND TERMS AND CONDITIONS:

I..... (NAME) HEREBY ACCEPT THE TERMS OF THIS REQUEST FOR BID AND ACKNOWLEDGE

THAT I AM APPROPRIATELY DELEGATED TO RESPOND ON BEHALF OF (ATTACH DELEGATION OF AUTHORITY)

.....
(NAME OF BIDDER).

Print Name

Date

Designation

Signature

ANNEXURE B: KEY PERSONNEL

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 32 of 54



AIDC Eastern Cape SOC Ltd

1	How many full-time staff will be involved in this project?			
2	Provide the names of the full-time staff members and indicate the portfolios for which they are responsible.			
a)	Project Leader			
	Name of staff member	Designation	Accreditation to Bodies/Qualification (Indicate Yes/No) Attach Certificate	Years of Relevant Experience Attach CV

Initial here



AIDC Eastern Cape SOC Ltd

Annexure C: Form of Offer and Acceptance Offer

The Employer, identified in the acceptance signature block, has solicited offers to enter a contract for the procurement of AIDC Eastern Cape. Failure on the part of a bidder to fill in as required, sign this form and submit a letter of authority of the signatory will lead to the Bid being disqualified.

Bid No: B03/2025

The tenderer, identified in the offer signature block, has examined the documents listed and requested in this Bid and all returnable schedules, and by submitting this offer has accepted the conditions of tender.

By the representative of the tenderer, deemed to be duly authorized, signing this part of this form of offer and acceptance, the tenderer offers to perform all of the obligations and liabilities of the Service Provider under the Contract including compliance with all its terms and conditions according to their true intent and meaning for remuneration to be determined in accordance with the conditions identified in this Bid.

The offered price for the supply of goods and services, inclusive of value added tax carried forward from:
Summary of Fees, is.

R (In figures)

.....
.....
...

Rand (in words)

This offer may be accepted by the Employer by signing the acceptance part of this form of offer and acceptance and returning one copy of this document to the tenderer before the end of the period of validity stated in the Tender data, whereupon the tenderer becomes the party named as the Service Provider in the conditions of Contract identified in the Contract Data.

THIS OFFER IS MADE BY THE FOLLOWING LEGAL ENTITY: (cross out block which is not applicable)

Company or close corporation:

.....

And: whose registration number is:

.....

And: whose income tax reference number is:

.....

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 34 of 54



AIDC Eastern Cape SOC Ltd

Trading under the name and style of:

.....

AND WHO IS:

Represented herein, and who is duly authorized to do so, by:

Mr/Mrs/Ms:

.....

In his/her capacity as:

.....

Note:

A resolution/power of attorney, signed by all the directors/ members/ partners of the legal entity must accompany this offer, authorizing the representative to make this offer.

SIGNED FOR THE TENDERER:

Name of Representative	Signature	Date

SIGNED BY WITNESS:

Name of Representative	Signature	Date

The tenderer elects as its *domicillium citandi et executandi* in the Republic of South Africa, where any and all legal notices may be served, as (physical address)

.....

.

.....

Other contact details of the tenderer are:

Telephone no

.....

Cellular phone no

.....

Fax no

.....

Postal address

.....

Banker

.....

Branch

.....

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document

Rev. Nr.: 08

Document Number: FIN-FORM031

Previous Revision Date: 02.06.2022

Revision Date: 31.05.2023

Document Status: Approved

Page 35 of 54



AIDC Eastern Cape SOC Ltd

Annexure D: Pricing Schedule

Note: Mandatory Requirement. Failure to complete and sign this document will result in the bid being non-responsive.

Bidders are required to expressly cover their proposed fee/price and disbursement structure based on the activities they propose undertaking to provide the services requested in this call for proposals.

The AIDC-EC reserves the right to negotiate any aspect of the proposed fees/pricing and disbursements with the preferred Bidder and shall not be bound to the fees/pricing and disbursements submitted by any Bidder.

The Bid Fees/Prices must remain valid for a period of 90 days from date of closure of bid.

AIDC-EC reserves the right to request the Bidder's latest audited financial statements in order to ascertain financial stability of the Bidder prior to award of the bid. Failure by the Bidder to provide the latest audited financial statements may invalidate the bid.

Prices will be fixed and firm for the duration of the project.

KINDLY NOTE THAT A FAILURE TO EXPRESSLY COVER THIS IN YOUR PROPOSAL WILL RESULT IN YOUR PROPOSAL BEING REJECTED WITHOUT FURTHER CONSIDERATION

Bidders are required to quote as per the specification contained on this document.

The AIDC-EC reserves the right to negotiate any aspect of the proposed fees/pricing and disbursements with the preferred Bidder and shall not be bound to the fees/pricing and disbursements submitted by any Bidder.

The Bid Fees/Prices must remain valid for a period of 90 days from date of closure of bid:

The Service Provider will need to price a proposal submission in alignment with the table below.

	Description/Project Phases	Year 1	Year 2	Year 3	Year 4	Year 5
	Minimum monthly service fee per account					
	Monthly Electronic Banking Fee					
	Cash handling fee					
	Audit confirmation letters/ certificates					
	Cash deposits under/over a prescribed value					
	Stop/reverse payments					
	Balance certificates					
	Inter account transfers					

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document

Rev. Nr.: 08

Revision Date: 31.05.2023

Document Number: FIN-FORM031

Document Status: Approved

Previous Revision Date: 02.06.2022

Page 36 of 54



AIDC Eastern Cape SOC Ltd

	Download bank Statements					
	Debit Orders					
	Transitional costs					
	Other (Specify) – If other payments are necessary please include.					
Sub Total						
VAT @ 15%						
Total Including VAT (to be taken to Form of offer)						

SIGNATURE of the DELEGATED AUTHORITY (Attach Delegation of Authority)		DATE	
---	--	------	--

- Bidders are expected to quote according to the specifications.
- Quotes to be submitted in the company letterhead.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Rev. Nr.: 08	Document Status: Approved	Page 37 of 54
Revision Date: 31.05.2023		



AIDC Eastern Cape SOC Ltd

Annexure E: BIDDER'S DISCLOSURE (SBD4)

Note: Mandatory Requirement. Failure to complete and sign this document will result in the bid being nonresponsive.

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise, employed by the state?	Yes No <input type="checkbox"/>
---	------------------------------------

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

Initial here



AIDC Eastern Cape SOC Ltd

2.2	Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?	Yes <input type="checkbox"/> No <input type="checkbox"/>
• If so, furnish particulars:		
2.3	Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?	Yes <input type="checkbox"/> No <input type="checkbox"/>
• If so, furnish particulars:		

3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium¹ will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition, and without prejudice to any other remedy provided to combat any

¹ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 39 of 54



AIDC Eastern Cape SOC Ltd

restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 5 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 05 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

.....

Date

.....

Position

.....

Name of bidder

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 40 of 54



AIDC Eastern Cape SOC Ltd

ANNEXURE F: STATEMENT OF CONSENT TO DATA PROCESSING

In terms of the provisions of the Protection of Personal Information Act, 2013 (Act No. 4 of 2013)

1. I, _____ (full names of the **client/applicant**),

Identity number _____ (**"the applicant"**)

do hereby grant my consent to the AIDC Eastern Cape ("the AIDC-EC") and its appointed processor to process my personal data for the purpose of any or all the undermentioned actions, being the legitimate reasons for processing and/or using my personal data.

2. I accept that my personal information will only be utilized for the purposes it was collected, that the information will only be retained for as long as is necessary and required by law, and that I have the right to view such information at any time, as well as requested correction or deletion of my personal information held by the AIDC-EC.
3. I am aware that I may withdraw my consent at any time by using the relevant Data Subject Consent Withdrawal Form.
4. I herewith consent to the AIDC-EC official / staff member / employee or agent collecting and having access to my personal information.
5. I expressly consent to the AIDC-EC official / staff member / employee or agent to collect and process this information for the purpose of **considering my application for funding / leasing / employment alternatively for considering our bid document**.
6. I expressly consent to the AIDC-EC or its official / staff member / employee or agent having access to my personal information contained in my application for lease, employment, funding, my bid document, or any other administrative document required by the AIDC-EC for processing.
7. I expressly consent to the AIDC-EC or its official / staff member / employee or agent using my personal information to communicate with me in person / via telephone / email / video call / fax / WhatsApp / any form of social media.
8. I expressly consent that the AIDC-EC or its official / staff member / employee or agent may discuss any of my personal information with any of its officials / staff members / employees or agents that may at any stage of my application be involved in considering same and forward any such information to any AIDC-EC relevant committee or forum.
9. I expressly consent to the AIDC-EC or its official / staff member / employee or agent **handing over any outstanding accounts to debt collection third parties (applicable to properties/development finance and business support unit)**.
10. I expressly consent to the AIDC-EC or its official / staff member / employee or agent handing over my personal information for purposes of verification of my credit profile or record, references or any purpose required in terms of the law.

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 41 of 54



AIDC Eastern Cape SOC Ltd

SIGNATURE of the DELEGATED AUTHORITY		DATE	
---	--	-------------	--

Initial here

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 42 of 54



AIDC Eastern Cape SOC Ltd

Annexure G: SBD 6.1 Preference Point Claim in terms of the Preferential Procurement Regulations 2022

SBD 6.1: Complete in full and sign

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 Principle applicable for this tender /quotation is:

The value of this bid is estimated not to exceed R1 000 000 (all applicable taxes included) and therefore the applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender shall be awarded for:

- (d) Price; and
- (e) Specific Goals

1.4 The maximum points for this tender are allocated as follows:

Above R1 000 000 to R50 Mil	
Total points for Price and SPECIFIC GOALS	100
	POINTS
PRICE	80
SPECIFIC GOALS	
51% and above black owned enterprise	10
Eastern Cape based supplier	5

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 43 of 54



AIDC Eastern Cape SOC Ltd

51% and above women owned enterprise	3
51% and above youth owned enterprise	2
Total points for Price and SPECIFIC GOALS	100

Claiming of Specific Goals – 20 Preferential Points

Specific Goals Category	Weighting (of 20 Points)	Number of points	Acceptable Evidence
<p>>51% and above Black owned enterprise</p> <p>(South African citizen - who, had no franchise in national elections prior to the introduction of the Constitution of the Republic of South Africa, 1983 (Act 110 of 1983) or the Constitution of the Republic of South Africa, 1993, (Act 200 of 1993))</p>	50%	10	CSD report.
<p>Locality (Enterprises located in the Eastern Cape Province)</p> <p>Enterprise located outside the Eastern Cape</p>	25%	5 0	<p>Proof of address</p> <p>Submit in the Following:</p> <ul style="list-style-type: none"> • Municipal Letter • Municipal Statement • FICA Document • Valid Lease Agreement
>51% and above women owned enterprise.	15%	3	CSD report.

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 44 of 54



AIDC Eastern Cape SOC Ltd

>51% and above youth owned enterprise Ownership	10%	2	CSD report.
TOTAL	100%	20	

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim regarding preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 45 of 54



AIDC Eastern Cape SOC Ltd

$$P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) \text{ or } P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

or

90/10

$$P_s = 80 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) \text{ or } P_s = 90 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right)$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{max} = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

- (c) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 46 of 54



AIDC Eastern Cape SOC Ltd

- (d) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.)

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Rev. Nr.: 08	Document Status: Approved	Page 47 of 54
Revision Date: 31.05.2023		



AIDC Eastern Cape SOC Ltd

- ☐ Non-Profit Company
☐ State Owned Company
[TICK APPLICABLE BOX]

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
- i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses, or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders, and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....
SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 48 of 54



AIDC Eastern Cape SOC Ltd

This form must be completed by the authorized person of the bidder's current or previous clients. The form must be fully completed, signed, and stamped. Forms which are neither complete, nor signed nor stamped will not be considered for evaluation.

1. REFERENCE FOR THE BIDDER

Name of Institution (Client)	
Contract/Tender Number	
Contract Description	
Name of Service Provider (Bidder)	
Value of project	
Commencement Date	
Contractual Completion Date	
Bidder's Completion Date	

1.1 Please score the performance of the above-mentioned company by marking the relevant box

Performance Rating			Comments
Work performed in compliance with contract terms.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Financial Status of the bidder in relation to the work to be performed.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Timelines of work are met.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Customer services.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	

Initial here



AIDC Eastern Cape SOC Ltd

Quality of Service.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Communication and accessibility.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Documentation records, receipts, invoices and computer-generated reports received in a timely manner and in compliance with contract specification	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Would you recommend using this service provider in future?	Yes	No	If no, provide reasons:

OVERALL PERFORMANCE

Excellent		Good		Fair		Poor		Very Poor	
-----------	--	------	--	------	--	------	--	-----------	--

Name of Authorized Person _____

Designation _____

Signature _____

Date _____

Official Stamp

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 50 of 54



AIDC Eastern Cape SOC Ltd

2. REFERENCE FOR THE BIDDER

Name of Institution (Client)	
Contract/Tender Number	
Contract Description	
Name of Service Provider (Bidder)	
Value of project	
Commencement Date	
Contractual Completion Date	
Bidder's Completion Date	

1.2 Please score the performance of the above-mentioned company by marking the relevant box

Performance Rating			Comments
Work performed in compliance with contract terms.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Financial Status of the bidder in relation to the work to be performed.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Timelines of work are met.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Customer services.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Quality of Service.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	

Initial here



AIDC Eastern Cape SOC Ltd

Communication and accessibility.	Very Poor	1	
	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Documentation records, receipts, invoices and computer-generated reports received in a timely manner and in compliance with contract specification	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Would you recommend using this service provider in future?	Yes	No	If no, provide reasons:

OVERALL PERFORMANCE

Excellent		Good		Fair		Poor		Very Poor	
-----------	--	------	--	------	--	------	--	-----------	--

Name of Authorized Person _____

Designation _____

Signature _____

Date _____

Official Stamp

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document		
Rev. Nr.: 08	Document Number: FIN-FORM031	Previous Revision Date: 02.06.2022
Revision Date: 31.05.2023	Document Status: Approved	Page 52 of 54



AIDC Eastern Cape SOC Ltd

3. REFERENCE FOR THE BIDDER

Name of Institution (Client)	
Contract/Tender Number	
Contract Description	
Name of Service Provider (Bidder)	
Value of project	
Commencement Date	
Contractual Completion Date	
Bidder's Completion Date	

1.3 Please score the performance of the above-mentioned company by marking the relevant box

Performance Rating			Comments
Work performed in compliance with contract terms.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Financial Status of the bidder in relation to the work to be performed.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Timelines of work are met.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Customer services.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Quality of Service.	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	

Initial here



AIDC Eastern Cape SOC Ltd

Communication and accessibility.	Very Poor	1	
	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Documentation records, receipts, invoices and computer-generated reports received in a timely manner and in compliance with contract specification	Excellent	5	
	Good	4	
	Fair	3	
	Poor	2	
	Very Poor	1	
Would you recommend using this service provider in future?	Yes	No	If no, provide reasons:

OVERALL PERFORMANCE

Excellent		Good		Fair		Poor		Very Poor	
-----------	--	------	--	------	--	------	--	-----------	--

Name of Authorized Person _____

Designation _____

Signature _____

Date _____

Official Stamp

Initial here

Document Name: AIDC-EC Tenders – Standard Bid Document			Previous Revision Date: 02.06.2022	
Rev. Nr.: 08	Document Number: FIN-FORM031		Page 54 of 54	
Revision Date: 31.05.2023	Document Status: Approved			