



SOUTH AFRICAN BROADCASTING SABC SOC LIMITED
("the SABC")

REQUEST FOR PROPOSAL (RFP)

RFP NUMBER: RFP/IT/2021/66

**RFP TITLE: PURCHASE, INSTALLATION AND COMMISSIONING OF AN INTERGRATED
OVER THE TOP (OTT) SOLUTION FOR A PERIOD OF FIVE (5) YEARS**

EXPECTED TIMEFRAME

BID PROCESS	EXPECTED DATES
Bid Advertisement Date	22 November 2021
Bid Documents Available From	National Treasury's tender portal (http://www.etenders.gov.za) SABC Website (http://www.sabc.co.za/sabc/tenders/)
Compulsory Virtual briefing session	Virtual Briefing Session Date: 08 December 2021 AT 11H00
Venue / Link for virtual Briefing Session	Microsoft Teams meeting Join on your computer or mobile app Click here to join the meeting Learn More Meeting options
Bid Closing Date and Time	18 January 2022 AT 12H00 Noon
Contact details	tenderqueries@sabc.co.za

The SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit.

PHYSICAL BIDS DELIVERY

SABC's Tender Box
SABC Office
Radio Park
Henley Road; Auckland
Johannesburg

OR

ELECTRONIC SUBMISSIONS: RFPSubmissions@sabc.co.za

Late Bid submissions will not be accepted for consideration by the SABC.

1. PRE- QUALIFICATION CRITERIA

- 1.1. All bidders must submit evidence (i.e. teaming agreement between main contractor and subcontractor) of commitment to sub-contract a minimum of 30% of the value of the contract to certain designated groups as prescribed in the PPPFA guidelines 2017 (as amended) see section 14 (sub-section 14.12) of this RFP document.
- 1.2. The successful bidder must sub-contract at a minimum of 30% (of the value of the contract) to (one or more) to an EME or QSE which is at least 51% owned by:
 - 1.2.1. black people;
 - 1.2.2. black people who are youth;
 - 1.2.3. black people who are women;
 - 1.2.4. black people with disabilities;
 - 1.2.5. black people living in rural or under develop areas or townships;
 - 1.2.6. black people who are military veterans;
 - 1.2.7. A cooperative which is at least 51% owned by black people

NON-SUBMISSION OF THE PREQUALIFICATION CRITERIA WILL RESULT IN AUTOMATIC DISQUALIFICATION.

2. MANDATORY DOCUMENTS

2.1.	Bidders to submit OEM Letter/s for hardware and software components used including Content Delivery Network (CDN)
2.2.	Bidders to submit valid Payment Card Industry Data Security Standards (PCI DSS) certificate
2.3.	Bidders to submit valid Independent Data Centre Audit certificate e.g. ISO 27001

NON SUBMISSION OF THE MANDATORY DOCUMENTS WILL RESULT IN AUTOMATIC DISQUALIFICATION

3. REQUIRED DOCUMENTS

- 3.1. CSD Registration details
- 3.2. SARS "Pin" to validate supplier's tax matters
- 3.3. Original or Certified copy of Valid BBEE Certificate (from SANAS accredited Verification Agency)
- 3.4. All Exempted Micro Enterprise (EME) and 51% black Owned Qualifying Small Enterprise (QSE) are only required to obtain a **sworn affidavit** on an annual basis, confirming the following;
 - 3.4.1. Annual Total Revenue of R10 Million or less (EME) or Revenue between R10 Million and R50 Million for QSE
 - 3.4.2. Level of Black Ownership

Note 1:

Verification Agencies and Auditors who are accredited by the IRBA (Independent Regulatory Board for Auditors) are no longer the 'approved regulatory bodies' for B-BBEE verification and therefore IRBA auditors are not allowed to issue B-BBEE certificates after 30 September 2016.

Note 2:

Any misrepresentation in terms of the above constitutes a criminal offence as set out in the B-BBEE act as amended.

- 3.5. Proof of Valid TV License Statement (Company's, Shareholders and all Directors'), or affidavit proving that company and/or officials are not in possession of TV licence. Verification will also be done by the SABC internally.
- 3.6. Certified copy of Company Registration Document that reflect Company Name, Registration number, date of registration and active Directors or Members.
- 3.7. Certified copy of Shareholders' certificates.
- 3.8. Certified copy of ID documents of the Directors or Members.
- 3.9. Last three years audited/reviewed financial statements OR the Companies Management Accounts.

NB: NO CONTRACT WILL BE AWARDED TO ANY BIDDERS WHOM THEIR TAX AND TV LICENCE MATTERS ARE NOT IN ORDER.

C O N T E N T S

DOCUMENT A: CONDITIONS TO BE OBSERVED WHEN BIDDING

DOCUMENT B: GENERAL CONDITIONS OF THE BID/PROPOSAL

DOCUMENT C: QUESTIONNAIRE

DOCUMENT D: DECLARATION OF INTEREST

DOCUMENT E: FUNCTIONALITY REQUIREMENTS

DOCUMENT F: CONFIDENTIALITY

DOCUMENT G: PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL
PROCUREMENT REGULATIONS 2017- SBD 6.1

DOCUMENT H: DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT
PRACTICES - SBD 8

DOCUMENT I: CERTIFICATE OF INDEPENDENT BID DETERMINATION SBD 9

DOCUMENT J: ACCEPTANCE OF CONDITIONS OF BID

ANNEXURE A: PRICE SUMMARY

ANNEXURE B: REFERENCE LETTER TEMPLATE

DOCUMENT A

CONDITIONS TO BE OBSERVED WHEN BIDDING

1.0 LODGING OF PROPOSALS

1.1 Bidders are required to complete and sign the RFP Document and initial all pages (including proposal and brochures).

1.2 During the COVID-19 pandemic, bidders may submit bids in the tender box or electronically until further notice as follows:

- Tender box submission

Bids submitted in the tender box must adhere to the following:

- Bids must be submitted in one (1) original, one (1) copy of the original and memory stick, by hand and be enclosed in a sealed envelope marked distinctly with the RFP number. All soft copies should be in PDF format and must contain proposal, all completed forms, and attachments. This envelope must indicate the Bid number and the name and delivery address of the Bidder.

- Electronic submission:

Bids submitted electronically must adhere to the following:

- The single point of entry is RFPsubmissions@sabc.co.za.
- Electronic submissions must be submitted in a PDF format that is protected from any modifications, deletions or additions.
- Financial/pricing information must be presented in a **separate** attachment from the Technical/Functional Response information. The onus is on the Bidder to ensure that all mandatory and required documents are included in the electronic submission.
- All electronic submissions must be prominently marked with the full details of the tender in the email subject line namely Bidder's Name, Tender No and Tender Title.
- Bidders are advised to email electronic submissions at least thirty minutes before the bid closing time to cater for any possible delay in transmission or receipt of the bid. The onus is on bidder to ensure that the bid is submitted on time via email
- Tender submission emails received after submission date and time will be declared late bid submissions and will not be accepted for consideration by SABC.

- 1.3 The SABC will not be responsible for any failure or delay in the email transmission or receipt of the email including but not limited to:
- Receipt of incomplete bid
 - File size 25-30MB.
 - Delay in transmission or receipt of the bid
 - Failure of the Bidder to properly identify the bid
 - Illegibility of the bid; or
 - Security of the bid data.
- 1.4 Bidders must ensure that bids are delivered timeously to the correct address. Bids not received in a specified manner, and by the specified time and date as set out in this RFP document will be rejected. The bid box is generally open 24 hours a day, 7 days a week.

2.0 COMPLIANCE WITH CONDITIONS OF PROPOSAL

- 2.1 No alteration, amendment or variation of the submitted proposal by the closing date of this bid shall be permitted, unless otherwise agreed in writing by both the SABC and the bidder. Should the bidder desire to make any amendments to the conditions of their proposal document, they shall stipulate upfront in their proposal document. The SABC reserves the right to reject such bid document.

3.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS

- 3.1 All bidders are required to submit bids in accordance with stipulated technical specification as indicated on this bid document. Failure to comply with the required technical specification will result in disqualification.

4.0 SCHEDULE OF QUANTITIES

- 4.1 Bidders are required to submit a detailed Schedule of Quantities indicating how the bid amount is composed. This schedule shall contain itemised descriptions, quantities and unit prices.

5.0 BID PRICES

- 5.1 No change in the submitted bid prices shall be accepted and/or approved by the SABC after receipt and before award of this bid.
- 5.2 All prices are to be quoted in the Republic of South African Rand with VAT as a separate item.

- 5.3 All local suppliers quoting in foreign currency must convert the currency to Rands and indicate the exchange rate applicable. The local suppliers must provide reasons with evidence why they are quoting in foreign currency
- 5.4 The prices quoted should be inclusive of all costs needed (providing a clear view of all variable costs where applicable) to perform the specified services, not limited to, all kinds of local guarantee bonds, taxes and duties, customs, customs clearance, inland transportation, storage, unpacking, positioning, analysis, design, installation, integration and testing. The prices quoted should be inclusive of all costs for the duration of the project.
- 5.5 This bid document is not an offer to purchase, order or contract.
- 5.6 Prices must be fixed for the first year and shall, where applicable, be subject to an increase of not more than the applicable CPI.
- 5.7 Bid prices for supplies in respect of which installation/erection/assembly is a requirement, shall include ALL costs on a basis of delivery on site as specified.
- 5.8 Bid prices shall, where necessary, include packaging. If desired, packaging material may be returned to the bidder provided the amount of credit that will be allowed for the returnable packaging is shown against each item concerned.
- 5.9 Any response submitted by a Bidder is subject to negotiation and review by the SABC.

6.0 SOURCE OF SERVICE AND MATERIAL

- 6.1 In the case of equipment/goods, which are partially or completely designed and/or manufactured in the Republic of South Africa, Bidders shall state the local content percentage.
- 6.2 Documentation certifying the local content percentage shall be submitted.

7.0 ACCEPTANCE OF PROPOSALS

- 7.1 The SABC does not bind itself to accept the lowest or any bid/proposal, nor shall it be responsible for or pay any expenses or losses which may be incurred by the Bidders in the preparation and delivery of its/his/her bid/proposal. The SABC reserves the right to accept a separate bid/proposal or separate bids/proposals for any one or more of the sections of a specification. The SABC also reserves the right to withdraw the bid at any stage.
- 7.2 No bid shall be deemed to have been accepted unless and until a formal contract/ letter of award is prepared and signed.

7.3 The SABC reserves the right, should it deem it necessary, to monitor every stage of the contract to ensure:

- that the directors who were awarded the bid are in control of the company and/or that changes in directors does not affect delivery of the goods/services/work adversely;
- that, if there are changes in the control of the company, these should be brought to the attention of the SABC;
- that in the event that the bid or any part thereof is to be subcontracted to another company or organisation after the bid was awarded, the Bidders must immediately advise the SABC and the SABC shall approve same as it deems fit;
- successful delivery of the goods/services/works in terms of the contract, or timeous termination of the contract should such action be in the best interest of the SABC;
- audit the successful Bidder's contract from time to time.

7.4 This bid will remain valid 180 (one hundred and eighty) days from the date of bid closing.

8.0 DEFAULT BY BIDDERS

8.1 If Bidders purport to withdraw their bid(s)/proposals within the period for which they have agreed that their bid/proposal shall remain open for acceptance, or fails to enter into a written contract when called upon to do so, or fails to accept an order in terms of the bid, the SABC may, without prejudice to any other legal remedy which it may have, accept their bid(s) notwithstanding the purported withdrawal, or proceed to accept any other less favourable bid or call for bids afresh and may recover from the defaulting Bidders any additional expense it has incurred for the calling for new bids or the acceptance of any less favourable bid.

9.0 AMPLIFICATION OF PROPOSALS

9.1 The SABC may, after the opening of bids, call on the Bidder to amplify in writing any matter which is not clear in the Bidder's submission and such amplification shall form part of the original bid.

9.2 In the event of the Bidders failing to supply such information within the specified timeframe, the bid will be liable to rejection.

9.3 The SABC reserves the right to:

- not evaluate and award bids that do not comply strictly with this bid document;

- make a selection solely on the information received in the bids;
- enter into negotiations with any one or more of preferred Bidder(s) based on the criteria specified in the evaluation of this bid;
- contact any Bidder during the evaluation process, in order to clarify any information, without informing any other Bidders. During the evaluation process, no change in the content of the bid shall be sought, offered or permitted;
- award a contract to one or more Bidder(s);
- accept any bid in part or full at its own discretion; and
- cancel this bid or any part thereof at any time.

Should Bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to the SABC and not necessarily on the basis of the lowest costs.

10.0 IMPORT/EXPORT PERMITS

10.1 Bidders are required to include complete information on equipment and/or components requiring export/import permits.

11.0 COST OF BIDDING

11.1 The Bidder shall bear all costs and expenses associated with preparation and submission of its bid/proposal, and the SABC shall under no circumstances be responsible or liable for any such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation, and selection process.

12.0 COMMUNICATION

12.1 The SABC has provided a single point of entry for any questions or queries that the Bidder may have. All queries must be submitted in writing and directed to authorised contact person. **Unauthorised communication with any other personnel or member of staff of the SABC, with regard to this bid is strongly discouraged and will result in disqualification of the respective Bidder's bid/proposal submission.**

12.2 Should there be a difference of interpretation between the Bidder and SABC; SABC reserves the right to make a final ruling on such interpretation.

12.3 The closing time for clarification of queries is 3 (three) days before the deadline for bid/proposal submission. The Bidders should take note that questions together with responses will be sent to all Bidders who attended compulsory Briefing Session.

13.0 AUTHORISED CONTACT PERSONS

13.1 All enquiries in respect of this bid must be addressed to:

Tender Office

SCM Division

Radio Park Office Block

Henley Road

Auckland Park

Johannesburg

South Africa

E-mail: tenderqueries@sabc.co.za

14.0 BROAD-BASED ECONOMIC EMPOWERMENT

14.1 According to the 2013 B-BBEE Revised Code of Good Practice the Exempted Micro Enterprise (EME) is only required to produce a sworn affidavit signed by the Commissioner of Oaths as per the requirement in the Justice of Peace and Commissioners of Oaths Act, 1963 (Act No. 61 of 1963) or the Companies and Intellectual Property Commission ("CIPC") certificate on an annual basis.

- 14.2 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Verification Agency accredited by SANAS.
- 14.3 Only South African Accreditation Systems (SANAS) is the authorised body to issue B-BBEE certificates
- 14.4 IRBA and Accounting Officers are **not** allowed to issue B-BBEE affidavit or certificates to EMEs and QSEs as it was under 2007 Codes
- 14.5 EME's and QSE's must submit an affidavit confirming that the entity's turnover is below R10 million and percentage of black ownership to claim BBEE points
- 14.6 QSEs have to comply with all elements
- 14.7 Start-up enterprises are verified similar to EMEs, but can opt to be rated using the QSE and Generic Scorecard
- 14.8 QSE with at least 51% black ownership or above are only required to obtain a sworn affidavit on an annual basis with a confirmation of turnover and black ownership
- 14.9 A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that B-BBEE status level certificate under the consortium name is submitted.
- 14.10 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 14.11 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.

15.0 MISREPRESENTATION AND FRONTING IS PROHIBITED

Fronting means a deliberate circumvention or attempted circumvention of the B-BBEE Act and the Codes. Fronting commonly involves reliance on data or claims of compliance based on misrepresentations of facts, whether made by the party claiming compliance or by any other person.

It is an offence to misrepresent or provide false information regarding a company's information or engaging in a fronting practice. If there is any contravention of some sought, the SABC may open a criminal and/or civil case/s against the bidder and its

directors/members in terms of applicable legislation, and ban the bidder & its directors/members from doing business with the SABC for a pre-determined period.

It is important to note that any proposal that does not conform fully to the instructions and requirements in this RFP may be disqualified.

Suppliers might be required to demonstrate their proposed capabilities by means of a presentation, clear and easily verifiable reference documentation and/or a visit to an existing client site where their capabilities may be demonstrated.

Bids, which do not meet the technical requirements, will not be considered for further evaluation.

END OF DOCUMENT A

DOCUMENT B

GENERAL CONDITIONS OF PROPOSAL

1.0 COMPLIANCE WITH COMPLETION OF PROPOSAL

- 1.1 The bid forms should not be retyped or redrafted but photocopies may be prepared and used.
- 1.2 Bid forms must be signed in the original form; in ink and forms with photocopied signatures or other such reproduction of signature will be rejected.
- 1.3 Should bid forms not be filled in by means of mechanical devices, for example typewriters, ink, preferably black, must be used to fill in bid.
- 1.4 Bidders shall check the numbers of the pages and satisfy themselves that none are missing or duplicated. No liability shall be accepted in regard to claims arising from the fact that pages are missing or duplicated. Incomplete bids will result in disqualification.

2.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS

- 2.1 Unless a departure is clearly stated by the Bidder at the time of bidding, the works shall be taken as complying in detail with the Technical Specifications, and the Bidder shall be held liable on all the terms and conditions of the contract as if this bid contained no departures. Technical specifications contained in any brochures or any other descriptions submitted shall apply for acceptance test purposes.

3.0 WARRANTY

- 3.1 If there are any defects arising from failure of goods to meet the specifications within the period specified in the contract, the Bidder shall replace the defective items at his expense or shall refund the SABC such costs as the SABC may incur in replacing such defective item. The Bidder shall also bear the cost of transporting replaced/repaired items to the place of destination.

4.0 INSPECTION

- 4.1 The Bidder shall permit and assist the SABC's representatives in carrying out any inspections that are called for in the proposal or specifications.

5.0 PACKAGING

5.1 Goods purchased on this bid must be adequately protected and securely packaged during shipment and until delivery at the destination.

5.2 Goods must be clearly marked with the Bidder's name, description of contents and the SABC's order number and delivery address.

6.0 RISK

6.1 The Bidder will be responsible for losses that SABC incurred due to Bidder's negligence or intention and Bidder must provide Liability Insurance. This will be a condition of contract.

7.0 DELIVERY

7.1 Delivery will be to the Stores of the SABC Auckland Park, Johannesburg, Republic of South Africa. The contractual delivery date must be strictly complied with and each delivery must be preceded or accompanied by delivery note. If delivery does not take place within the period stipulated, the SABC may cancel the contract concluded with the bidder without further notice to the Bidder and with immediate effect without prejudice to any other course of action available to the SABC to recover any damages out of such delay. Receipt of the goods by the SABC will not be regarded as acceptance thereof until the goods have been acceptance tested in compliance with the Technical Specifications.

8.0 PAYMENT

8.1 Payment, in currency other than South African Rand, will be made by means of a telegraphic or wired bank transfer.

The Bidder must provide:

- Name and address of their bank.
- Company account number to be credited.
- Sort/swift code of bank.

8.2 The SABC's standard payment terms are 30 - 90 days from date of Invoice.

9.0 ASSIGNMENT OF CONTRACT

9.1 The Bidder shall not have the right to cede any right or delegate any obligation in terms of this contract to any third party unless with the prior written approval of the SABC.

10.0 PROPOSALS ARE CONSIDERED TO BE BINDING ON THE BIDDERS

10.1 Representations made in the bid/proposal, including claims made in respect of commitments to dates of delivery, shall be considered binding on the Bidder on acceptance of the bid/proposal by the SABC and same will be form part of the

contract to be concluded, unless specifically noted by the Bidder in the bid/proposal that same maybe subject to change;

11.0 COMPLIANCE WITH SABC POLICIES

- 11.1. SABC will not procure any goods, services, works or content from any employee or employee owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 11.2. SABC will not procure any goods, services, works or content from any SABC Independent Contractor or Independent Contractor-owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 11.3. No former employees, SABC's Non-Executive members and Independent Contractors will be awarded contracts with the SABC within 24 months after resigning from SABC employment or not being engaged with the SABC.
- 11.4. Should former employees, SABC's Non-Executive members and Independent Contractors resign from the employment of the SABC or not being engaged with the SABC and become directors of other businesses bidding with SABC, such bid will not be considered until the cooling off period of two years has expired.
- 11.5. "The SABC has a zero tolerance to theft, fraud and corruption. Such activities will be investigated and stringent action institutes such as laying of criminal charges or even removal from the SABC database of service providers. Should you suspect or become aware of any suspicious acts of fraud, theft or corruption involving SABC employees or other suppliers rendering services to the SABC, contact the SABC whistle blowers hotline at **"0800 372 831"**

12.0 FAILURE TO COMPLY WITH THESE CONDITIONS

- 12.1 These conditions form part of the bid and failure to comply therewith may invalidate a bid.

13.0 RFP SCHEDULE

- 13.1 Bidders will be contacted as soon as practicable with a status update. At this time, short-listed Bidders may be asked to meet with SABC representatives. Bidders should provide a list of persons and their contact details who are mandated to negotiate on behalf of their company.

14.0 ADDITIONAL NOTES

- 14.1 All returnable documents as indicated in the bid form must be returned with the response
- 14.2 Changes by the Bidder to his/her submission is not allowed after the closing date.
- 14.3 The person or persons signing the bids must be legally authorized by the Bidder to do so. A list of the person(s) authorized to negotiate on your behalf must be submitted along with the bid.
- 14.4 SABC reserves the right to undertake post-bid negotiations with the preferred Bidder or any number of short-listed Bidders.

FAILURE TO OBSERVE ANY OF THE ABOVE-MENTIONED REQUIREMENTS MAY RESULT IN THE BID BEING OVERLOOKED.

15.0 DISCLAIMERS

- 15.1 Bidders are hereby advised that the SABC is not committed to any course of action as a result of its issuance of this BID and/or its receipt of a bid in response to it. In particular, please note that the SABC may:
- 15.2 change all services on bid and to have Supplier re-bid on any changes.
- 15.3 reject any bid which does not conform to instructions and specifications issued herein
- 15.4 disqualify bids after the stated submission deadline
- 15.5 not necessarily accept the lowest priced bid
- 15.6 reject all bids, if it so deem fit
- 15.7 award a contract in connection with this bid at any time
- 15.8 award only a portion as a contract
- 15.9 split the award of the contract to more than one Supplier
- 15.10 make no award of a contract.

Kindly note that SABC will not reimburse any Bidder for any preparation costs or other work performed in connection with this bid, whether or not the Bidder is awarded a contract.

END OF DOCUMENT B

DOCUMENT C

QUESTIONNAIRE TO BE COMPLETED WHEN BIDDING

If the information required in respect of each item cannot be inserted in the space provided, additional information may be provided on a separate sheet of paper with a suitable reference to the questionnaire number concerned.

1. Company's Treasury CSD unique registration reference number.	
2. Have your company been issued with a SARS Compliance Status PIN.	
3. If yes, please provide PIN number. The provision of the PIN will be construed as your permission to SABC Procurement to access your tax status on-line.	
4. Are you registered in terms of section 23(1) or 23(3) of the Value-added Tax Act, 1991 (Act 89 of 1991)?	
5. If so, state your VAT registration number and original current tax clearance certificate to be submitted	
6. Are the prices quoted fixed for the full period of contract?	
7. Is the delivery period stated in the bid firm?	
8. What is the address in the Republic of South Africa where an item of the type offered by you may be inspected preferably under working conditions? (Where Applicable)	
9. What is the approximate value of stock in the Republic of South Africa for this particular item? (If required).	
10. Where are the stock held?	

11. What facilities exist for servicing the items offered?	
12. Where are these facilities available?	
13. What are the names and addresses of the factories/suppliers where the supplies will be manufactured and may be inspected, if required?	

*

ALSO INDICATE WHICHEVER IS NOT APPLICABLE

END OF DOCUMENT C

DOCUMENT D
SBD-4
DECLARATION OF INTEREST

- 1.0 Any legal person, including persons employed by the state, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
- the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
- 2.0 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.
- 2.1 Full Name of bidder or his or her representative:
.....
- 2.2 Identity Number:
- 2.3 Position occupied in the Company (director, trustee, shareholder²):
.....
- 2.4 Company Registration Number:
- 2.5 Tax Reference Number:
- 2.6 VAT Registration Number:
- 2.6.1. The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / personnel numbers must be indicated in paragraph 3 below.

¹“State” means –

- a. any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999)
- b. any municipality or municipal entity;

- c. provincial legislature;
- d. national Assembly or the national Council of provinces; or
- e. Parliament.

²"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7 Are you or any person connected with the bidder **YES / NO**
presently employed by the state?

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member:

.....

Name of state institution at which you or the person connected to the bidder is employed

.....

Position occupied in the state institution:

.....

Any other particulars:

.....

.....

.....

2.7.2 If you are presently employed by the state, did you obtain **YES/NO**
the appropriate authority to undertake remunerative
work outside employment in the state?

2.7.2.1 If yes, did you attached proof of such authority to the bid **YES / NO**

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid).

2.7.2.2 If no, furnish reasons for non-submission of such proof:

.....

.....

.....

2.8 Did you or your spouse, or any of the company's directors / **YES /NO**
trustees / shareholders / members or their spouses conduct
business with the state in the previous twelve months?

2.8.1 If so, furnish particulars:

.....

.....

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? **YES / NO**

2.9.1 If so, furnish particulars.

.....

2.10 Are you, or any person connected with the bidder, aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid? **YES/NO**

2.10.1 If so, furnish particulars.

.....

2.11 Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract? **YES/NO**

2.11.1 If so, furnish particulars:

.....

3.0 Full details of directors / trustees / members / shareholders.

Full Name	Identity Number	Personal Tax Reference Number	State Number	Employee / Pers. Number

4.0 DECLARATION

I, THE UNDERSIGNED (NAME)

.....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

END OF DOCUMENT D

DOCUMENT E

TECHNICAL SPECIFICATION

1. INTRODUCTION AND BACKGROUND

SABC is working on implementing its digital strategy that will allow it to provide different service offerings to the market with the introduction and use of an SABC owned OTT streaming platform. Over the years technology has improved and OTT solutions have evolved from inception to date. Through this process, the SABC aims to have presence in the OTT space enabling public access to all SABC content and this RFP brings the organization a step closer to achieving this goal. For a number of years SABC has relied on websites and social media platforms in order to publish and stream its content in the digital space. Unfortunately, these platforms are restrictive and do not allow the SABC to be competitive enough. SABC cannot monetize content to its fullest marketing value. Part of the digital strategy is to implement an OTT streaming platform that will allow the organization to enter the OTT market effectively by providing different offerings to the public with ease of access.

2. SCOPE OF WORK

The scope of this RFP encompasses acquiring a solution to enable the SABC to have:

- 2.1 **An SABC streaming application with associated website:** this is envisaged to be the OTT application used to consume content by the public for all platforms (i.e. TV, News and Radio)
- Live streaming
 - Catch-up service
 - Video On Demand (VOD)
 - Audio On Demand (AOD)
 - Pop up channels
 - Multiple user profiles
 - Single sign-on feature
 - Offline viewing of content
 - Digital marketing: OTT audience and content management capabilities in compliance with the IAB best practice standards and guidelines for communication and advertising industry (platform branding, inbound and outbound marketing and communication).

- Customer journeys and user experience mapping for SABC audience ecosystem.
- Customer subscription services (engagement purposes)
- Data Management for marketing analytics and reporting
- 3rd Party data source integration
- Clickable annotations in the form of text and images layered on a video
- Digital Advertising
- Analytics and reports
- Electronic Program Guide (EPG)
- Closed captioning
- Audio descriptors
- Recommendation engine
- Network Personal Video Recorder (nPVR)
 - Record
 - Rewind
 - Pause
 - Fast-forward

2.2 Streaming Technology (backend hardware, software and licenses): This will enable the SABC to fully manage and provide streaming feeds to multiple destination points. The solution will manage the entire SABC streaming needs for different platforms such as websites, applications, social media and 3rd party stream distribution.

- Digital Rights Management
- Content management
- Auditing trail
- E-Commerce
- Payment gateway
- Security
- Content Delivery Network (CDN)
- Integration to 3rd party software
- Internet, Network and Distribution
- Fail Over Environment/Resilience

2.3 Training

2.4 The majority of the solution needs to be hosted in the cloud with a pay as you use model for better cost management

3. TENDER RESPONSE FORMAT

Vendors are requested to respond to the tender in the following formats:

3.1 Technical Response

A point-by-point response is required, i.e. a comment for each point or paragraph that is associated with the numbering should be made.

3.2 Pricing Breakdown Model

- 3.2.1 All hardware, software and licenses, installation, integration, training and support etc. must be specified, broken down into individual elements on a Bill of Materials (BOM) and the pricing of each, specified on hard copy (paper copy) and in soft copy (Excel format).
- 3.2.2 Bidders must provide a detailed cost breakdown by pricing all items for the delivery of **a total solution** as per the specification. All deviations should be stipulated as options with the indicative unit prices.
- 3.2.3 Supplier must provide the product specifications of the hardware and software of the items priced.
- 3.2.4 Bidders must submit unit and total pricing in SA Rands (Excluding VAT), and where applicable, use the Foreign currency rate below to calculate the Rand value. Use Annexure B to indicate the total amount subject to exchange rate variation.

4. EVALUATION CRITERIA

Bidders should note that only bidders who met the **Pre-qualification Criteria** and met the **Mandatory requirements** of the bid will be evaluated further using a predetermined set of evaluation criteria. The evaluation criteria is designed to reflect the SABC's requirements in terms of identifying a suitable service provider and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.

This tender will be evaluated in four stages of evaluation based on the criteria below:

- The tender submission will be evaluated out of maximum of **807 points** and a set minimum threshold of **807 points** for the Phase 1A evaluation and should the bidder/s not meets the minimum required points of **807 points**, they will be disqualified and will not qualify for further evaluation on Phase 1 B.
- Bidders who met the set minimum threshold from Phase 1A, will be evaluated further on Phase 1B out of maximum of **207 points** and set minimum threshold of **151 points**. All bidders achieving less than the set minimum threshold will not be evaluated further on Phase 2.
- Bidders who met the set minimum threshold from Phase 1B, will be evaluated further on Phase 2 (Functionality) out of maximum of **100 points** and set minimum threshold of **90 points**. All bidders achieving less than the set minimum threshold will not be evaluated further on Phase 3.
- Bidders who met the set minimum threshold from Phase 2, will be evaluated further on Phase 3 -Practical Demonstration for the top qualifying bidders of Phase 2. The Phase 3 evaluation will be evaluated out of a maximum of **334 points** and set minimum threshold of **330 points** – All bidders achieving less than the set minimum threshold of **330 points** will not be evaluated further on Price and BBBEE Preference (10) points.
- Bidders who met the set minimum threshold from Phase 3, will be evaluated further on Price and BBBEE.

5. PHASE 1A: MANDATORY COMPLIANCE TO USER REQUIREMENTS & SPECIFICATIONS EVALUATIONS:

Bidder to indicate the solution, the costing per product and value added options available as requested in the evaluations following.

	A “Partially Comply” statement, non-response, or response without detail will be seen as “Non-Compliant”. Share proof of compliance in the last column i.e. page number or document number of proposal. See e.g. - Technical Response Format	Bidders to indicate compliance	Max Points	Min Points	Compliance response with Vendor commitment and or page reference for provided supporting information
A singular SABC OTT Application with the associated streaming website requirements					
5.1.	General Requirements The Solution must provide the following:				
5.1.1.	<p>Full Registration/User Sign In with:</p> <ul style="list-style-type: none"> Option for user registration for both cell phone number and email address – user must select preferred method = 2 points Single Sign on Feature between mobile app and website: <ul style="list-style-type: none"> Extendable to other SABC mobile apps and websites = 2 points Includes multiple devices = 2 points Includes continuity of content streaming = 2 points Consent for declarations, terms and conditions = 2 points End User Authentication = 2 points On boarding orientation for new users to assist and guide them through the basic user interface operations <ul style="list-style-type: none"> Slide show = 2 points Video = 2 points 		16	16	
5.1.2.	<p>Subscription models to be included in the solution:</p> <ul style="list-style-type: none"> Freemium/AVOD = 2 points SVOD = 2 points TVOD = 2 points Must include authentication = 2 points 		8	8	
<div>Confidential and Proprietary Information</div> <div>Page 27 of 73</div> <div>Bid Document</div>					

5.1.3.	Solution must include Live streaming: <ul style="list-style-type: none"> Minimum 8 TV Channels = 2 points Minimum 2 Pop-up TV channels = 2 points Minimum 19 Radio Stations = 2 points Minimum 4 pop up Radio stations = 2 points Solution must have ability to be scalable = 2 points 		10	10	
5.1.4.	<p>Although minimum of 6 pop-up audio visual channels are required, solution must be scalable to accept a stream directly from any of the below regions to the OTT system as and when required</p> <ul style="list-style-type: none"> Pop up services per audio visual channels to accommodate all 9 regions as per below breakdown: <ul style="list-style-type: none"> 1 in Cape Town = 1 point 3 in Polokwane = 1 point 2 in Durban = 1 point 1 in Bloemfontein = 1 point 2 in Gqeberha = 1 point 1 in Mbombela = 1 point 1 in Mahikeng = 1 point 1 in Kimberley = 1 point 7 in Auckland Park = 1 point 		9	9	
5.1.5.	<p>The solution must include Electronic Program Guide (EPG) per channel/service:</p> <ul style="list-style-type: none"> TV and Radio = 5 points 		5	5	
5.1.6.	<p>The Solution must include Catch-up service</p> <ul style="list-style-type: none"> Includes metadata information (to be supplied by SABC) = 5 points 		5	5	
5.1.7.	<p>The Solution must include Video On Demand (VOD)</p> <ul style="list-style-type: none"> Includes metadata information (to be supplied by SABC) = 5 points 		5	5	

5.1.8.	The Solution must include Audio On Demand (AOD) <ul style="list-style-type: none"> Includes metadata information (to be supplied by SABC) = 5 points 		5	5	
5.1.9.	Solution must include Closed captioning = 5 points		5	5	
5.1.10.	Solution must include Audio descriptors = 5 points		5	5	
5.1.11.	Solution must include Parental Control = 5 points		5	5	
5.1.12.	Solution must allow for minimum of four (4) additional selectable audio channels for different audio languages per video channel = 5 points		5	5	
5.1.13.	Solution must include recommendation engine e.g. recommending content based on previous media consumption patterns = 15 points		15	15	
5.1.14	Solution must include Network Personal Video Recorder (nPVR) with the following functionality required per account: <ul style="list-style-type: none"> Record = 2 points Rewind (Up to 2 hours for selected channel) = 2 points Pause = 2 points Fast-forward = 2 points Includes Electronic Program Guide (EPG) information = 2 points Configurable purging rules (to be managed by SABC team) = 2 points 		12	12	
5.1.15	Solution must include Multiple user profile creation and management– <ul style="list-style-type: none"> A user account with 4 concurrent device and/or profiles streaming at the same time = 10 points Configurable for SABC to increase or decrease number of active profiles = 10 points 		20	20	

5.1.16	<p>Solution must include offline viewing and listening of downloaded content (encrypted)</p> <ul style="list-style-type: none"> Must allow for automatic purging (expiry) after a predefined period of all offline content per user profile = 5 points Must allow for downloaded content to be encrypted = 5 points 		10	10	
5.1.17	<p>Solution must include uninterrupted picture in picture of active app while navigating other apps = 5 points</p>		5	5	
5.1.18	<p>Solution must include chat function - end user with SABC customer service</p> <ul style="list-style-type: none"> Chat quality check and comments review management = 2 points Must be configurable to enable and/or disabled by SABC = 2 points 		4	4	
5.1.19	<p>Solution must allow the following:</p> <ul style="list-style-type: none"> In App integration e.g. navigating through a different/embedded app within main SABC OTT app as a gateway = 2 points Must be configurable to enable and/or disabled by SABC = 2 points 		4	4	
5.1.20	<p>Solution must allow for different themes to be selectable and applied on the app (look and feel) by SABC</p> <ul style="list-style-type: none"> Catering for PC/laptops, smart devices and smart phones = 2 points According to SABC mother brand and sub-brands' corporate identity guides = 2 points 		4	4	
5.1.21	<p>Solution must allow user selectable bandwidth stream rates e.g. show how much bandwidth is consumed per minute by end users = 5 points</p>		5	5	
5.2	<p>Solution must provide basic OTT App and Website required interface functions and not only limited to list below:</p>				

5.2.1	Menu Items <ul style="list-style-type: none"> Live & Playback <ul style="list-style-type: none"> Channels = 1 point Radio = 1 point Closed caption(on/off) = 1 point Audio Descriptor (on/off) = 1 point Genres = 1 point Trending = 1 point Recommended = 1 point Catch up = 1 point Highlights = 1 point EPG = 1 point Search = 1 point 		11	11	
5.2.2	My Account <ul style="list-style-type: none"> Profiles = 1 point Preferences = 1 point Reminders = 1 point Settings <ul style="list-style-type: none"> TV License = 1 point Subscription = 1 point Parental Control = 1 point 		6	6	
5.2.3	User Registration/Sign In = 1 point		1	1	
5.3	Digital Marketing				
5.3.1	Solution must enable omni-channel marketing amongst all SABC current websites and mobile applications = 10 points		10	10	
5.4	Digital Advertising				
5.4.1	Solution must allow for clickable online video adverts = 2 points		2	2	
5.4.2	Solution must allow for Programmatic Ad Sales Real-Time Bidding (RTB) = 10 points		10	10	
5.5	Functional Requirements for Administrators				
5.5.1	Solution must allow admin users to automatically and/or manually upload/ingest content with associated metadata information = 5 points		5	5	
5.5.2	Solution must allow online scheduling of content for streaming = 5 points		5	5	

5.5.3	Solution must allow reporting on all content streamed and/or published for reconciliation and auditing purposes (as run log and published report). = 5 points		5	5	
5.5.4	Solution must produce a file (e.g. XML) that consists of all streamed/published elements to be made available for export to 3rd party systems on a daily basis for analytics and reconciliation. = 5 points		5	5	
5.5.5	Solution must allow the following: <ul style="list-style-type: none"> Retain history of content data for reporting and auditing purposes = 5 points Must allow for purging rules to be set = 5 points 		10	10	
5.5.6	Solution must have the following: <ul style="list-style-type: none"> an automated media management function tool e.g. set up rules according to Metadata = 5 points Sets the purge rules on how long content should remain online = 5 points 		10	10	
5.6	Analytics, Audit and Reporting				
5.6.1	Solution must provide a detailed customer journey mapping an individual user experience statistic: <ul style="list-style-type: none"> Must export/import subscription data into the SABC CRM (e.g. TV License database) and consumer database analytics for marketing research purposes in line with the POPI Act = 5 points 		5	5	
5.6.2	Solution must be able to identify if the users are viewing and listening to full content, the objective is to determine if the viewers or listeners are watching or viewing our content from start to end or not = 2 points		2	2	
5.6.3	Solution must provide customized automated alerts based on performance or operational thresholds both technical and statistical. = 2 points		2	2	
5.6.4	Must provide data of new viewers and/or listeners to assist in tracking the rate at which the public is accessing live streams in real-time = 5 points		5	5	
5.6.5	Must extract information from data and use it to predict trends and end user behavior patterns (content consumption patterns) = 10 points		10	10	
5.6.6	Must provide targeted ad stats based on user preferences = 5 points		5	5	
5.6.7	Must provide ad campaign measurements in terms of viewership numbers and click through responses (and possible available options) = 5 points		5	5	

5.7	Technical Requirements				
5.7.1	Must provide a multi-Digital Rights Management (DRM) solution = 10 points		10	10	
5.7.2	Estimated concurrent peak sessions (scalable based on demand): - Video Live Stream = 1 million users minimum = 10 points Radio Live Stream = 1 million users minimum = 10 points Video On Demand (VOD) = 100 000 – 500 000 users = 10 points Audio On Demand (AOD) = 100 000 – 500 000 users = 10 points Podcast & Vodcast = 200 000 users = 10 points		50	50	
5.7.3	Must provide the below minimum streaming protocols: <ul style="list-style-type: none"> • RTMP = 2 points • HLS = 2 points • DASH = 2 points • MSS = 2 points 		8	8	
5.7.4	Must allow end user to set preferred bit rate on device <ul style="list-style-type: none"> • Video <ul style="list-style-type: none"> ○ 1080p = 2 points ○ 720p = 2 points ○ 576p = 2 points ○ 360p = 2 points ○ 240p = 2 points • Video Aspect ratio <ul style="list-style-type: none"> ○ 16:9 SD & HD = 2 points ○ Automatically adjust to fit the screen when rotated on all mobile devices = 2 points • Audio <ul style="list-style-type: none"> ○ 64kbps = 2 points ○ 96kbps = 2 points 		24	24	

	<ul style="list-style-type: none"> ○ 128kbps = 2 points ○ 256kbps = 2 points ○ Mono/Stereo = 2 points 				
5.7.5	At least 5 customizable demographics fields as captured by user on registration e.g. gender , age , language spoken most often , marital status , number of children/family members = 5 points		5	5	
5.7.6	Customer selectable connection for streaming: <ul style="list-style-type: none"> • Mobile data = 5 points • Wi Fi = 5 points 		10	10	
5.7.7	Must be able to transcode a broadcast live signal to an IP Stream (SCTE 104 to SCTE 35) received from the DTT head end <ul style="list-style-type: none"> • Must accept a replacement SCTE schedule to substitute any relevant content = 15 points 		15	15	
5.7.8	Must be able to send a single live stream and/or replace content and adverts as and when required according to schedules: <ul style="list-style-type: none"> • e.g. in order to replace content with rights issues on different platforms or insert breaking news within a live stream <ul style="list-style-type: none"> ○ SABC Websites = 2 points ○ SABC mobile Apps = 2 points ○ SABC IP TV = 2 points ○ External partner mobile apps = 2 points ○ External partner websites = 2 points ○ Social media = 2 points 		12	12	
5.7.9	Must provide Just in Time Packaging (JITP) = 10 points		10	10	
5.7.10	Must provide a multi- Adaptive Bit Rate (ABR) = 5 points		5	5	
5.7.11	Minimum streaming formats required: <ul style="list-style-type: none"> • Video 		6	6	

	<ul style="list-style-type: none"> ○ H.265 (required) = 2 points NB: H.264/AAC currently available at the SABC <ul style="list-style-type: none"> • Audio <ul style="list-style-type: none"> ○ AAC = 2 points ○ MP3 = 2 points 				
5.7.12	<p>Must stream to SABC multiple platforms:</p> <ul style="list-style-type: none"> • Websites (all browsers) = 4 points • Social Media = 4 points • Mobile applications (Android, iOS & HarmonyOS) = 4 points • Set-top box (STB for Android & iOS) = 4 points • Smart TV's = 4 points 		20	20	
5.7.13	<p>Must have a secure payment gateway to allow multiple payment transactions</p> <ul style="list-style-type: none"> • Subscriptions (SVOD) = 5 points • Pay per view (TVOD) = 5 points • Must have accounts and payments management (PCI DSS compliant): <ul style="list-style-type: none"> ○ TV License payment = 10 points 		20	20	
5.7.14	<p>Must provide a streaming player that will be used/embedded on all SABC websites and applications to enable streaming of content = 10 points</p>		10	10	
5.8	Security Requirements				
5.8.1	Backend must integrate with SABC Active Directory to manage all admin user rights and privileges = 2 points		2	2	
5.8.2	CMS to manage end user subscriber database – scalable as and when required = 5 points		5	5	
5.8.3	<p>Must have authentication such as:</p> <ul style="list-style-type: none"> • Multi-factor authentication <ul style="list-style-type: none"> ○ Capability to enable and disable this feature = 3 points 		3	3	
5.8.4	<p>Must provide a solution to add a signature pattern/watermarking to understand where content was leaked, catering for:</p> <ul style="list-style-type: none"> • Signature pattern/watermarked to live 		2	2	

	streaming (Radio and Video) = 2 points				
	<ul style="list-style-type: none"> Signature pattern/watermarked to on demand content (Podcast, AOD & VOD) = 2 points 		2	2	
	<ul style="list-style-type: none"> Tool to identify SABC signature pattern/watermarked content = 2 points 		2	2	
5.8.5	<p>Must have the below security encryption protocols:</p> <ul style="list-style-type: none"> Advanced Encryption Standard (AES) = 2 points Rivest-Shamier-Adleman (RSA) = 2 points 128 bit = 2 points 192 bit = 2 points 256 bit = 2 points 		10	10	
5.8.6	<p>Must have data prevention leaks and data protection:</p> <ul style="list-style-type: none"> Must comply to PCI DSS standards = 4 points Must protect subscriber details from being breached and leaked out = 4 points Must have SSL certificates for website = 4 points Must protect data in transit - encryption as stipulated above = 4 points Must protect stored data in a secure firewalled environment with intrusion prevention/detection systems = 4 points Must have data breach notification/alerts = 4 points Must comply with POPI ACT = 4 points 		28	28	
5.8.7	<p>Must provide an audit trail for all administrator activities:</p> <ul style="list-style-type: none"> Administrator logs = 2 points Configuration logs = 2 points 		6	6	

	<ul style="list-style-type: none"> System logs = 2 points 				
5.8.8	Platform must be available for testing as and when required by SABC: <ul style="list-style-type: none"> independent penetration testing = 2 points Vulnerability testing = 2 points Compliance testing based on policies and standards = 2 points 		6	6	
5.9	Infrastructure Requirements				
5.9.1	Must be a cloud solution with data centre within South African boundaries = 10 points		10	10	
5.9.2	Must have a cloud-based ad server that allows for <ul style="list-style-type: none"> Server-side ad insertion = 5 points Client-side ad insertion = 5 points 		10	10	
5.9.3	Minimum cloud components that must be a pay as you use service are: <ul style="list-style-type: none"> Storage = 5 points CDN= 5 points Origin server = 5 points 		15	15	
5.9.4	Must be a scalable solution = 20 points		20	20	
5.9.5	Solution must have different environments made available: <ul style="list-style-type: none"> A high availability failover environment in case primary environment goes offline = 5 points Test Environment to allow internal team to test different functionalities and conduct training as and when required = 5 points A developer environment for the OTT mobile app and website = 5 points A QA environment for OTT mobile app and website = 5 points Must have a BETA test environment for a dedicated pull of testers = 5 points 		25	25	
5.9.6	Solution must have a 99.99% uptime on a monthly basis = 15 points		15	15	

5.10	Storage Requirements				
5.10.1	<ul style="list-style-type: none"> Video Entertainment (formerly known as TV): <ul style="list-style-type: none"> VOD - 2000 hours unique content = 2 points VOD monthly refreshment rate - 1000 Hours = 2 points Catch Up (7 day) – 100 hours = 2 points Catch up refreshment rate – 100% weekly = 2 points Sport: <ul style="list-style-type: none"> VOD - 500 hours unique content = 2 points VOD monthly refreshment rate – 200 hours = 2 points Catch Up (7 day) – 200 hours = 2 points Catch up refreshment rate – 100% weekly = 2 points News: <ul style="list-style-type: none"> VOD - 558 hours unique content = 2 points VOD monthly rate – 300 Hours (Refreshment Daily/weekly) = 2 points Catch Up (7 day) – 126 hours = 2 points Catch up refreshment rate – 100% (weekly) = 2 points Radio: <ul style="list-style-type: none"> Podcast – 300 000 hours (accumulative) = 2 points Radio podcasts are archived and not deleted = 2 points <p><u>Please note:</u> Initial content Format before adaptive bitrate or file transcoding is done:</p>				
			28	28	

	Available linear streams (from the headend) for video and audio: <ul style="list-style-type: none"> Audio: HE-AAC Video: Mpeg4 H.264: 16x9 HD and SD 				
5.11	Integration Requirements				
5.11.1	<p>Must integrate with DALET Galaxy System in the following manner:</p> <ul style="list-style-type: none"> Move required OTT scheduled media from the Dalet Galaxy system to the OTT platform = 5 points Retrieve media files with associated metadata i.e. images, synopsis = 5 points All edited content on the Dalet Galaxy needs to be pushed onto the OTT platform with the metadata information automatically place it in the required OTT template = 5 points 		15	15	
5.11.2	<p>Must integrate with EDL System in the following manner:</p> <ul style="list-style-type: none"> Move required OTT scheduled media from the EDL system to the OTT platform = 5 points Retrieve media files with associated metadata i.e. images, synopsis = 5 points All edited content on the EDL needs to be pushed onto the OTT platform with the metadata information, it must automatically place it in the required OTT template = 5 points <p>NB: The EDL system will replace the existing Dalet Galaxy system in the near future and as such a migration process will take place in the future, therefore it will be necessary to accommodate the migration process to the new system and its requirements <i>(Add costing to BOM)</i></p>		15	15	

	*EDL RFP to be released separately				
5.11.3	Capability to integrate to e-commerce solutions = 5 points		5	5	
5.11.4	<p>SABC DTT Headend will supply the OTT platform with a linear broadcast feed transport stream (TS) for streaming on the OTT platform, as such integration required are to:</p> <ul style="list-style-type: none"> Interpret the SCTE markers for content and advert replacement = 5 points Must extract the EPG information from the TS for use on the OTT platform = 5 points All Radio pop up channels must be supplied with a MADI audio encoder = 5 points <p>NB: Linear TV automation system used is Pebble Beach Marina and Radio uses dira!</p>		15	15	
5.11.5	<p>Must integrate with dira!:</p> <ul style="list-style-type: none"> Now playing radio files/metadata = 5 points Radio broadcast schedule = 5 points 		10	10	
5.11.6	<p>Must integrate with the SABC programming scheduling system (currently IBMS) for:</p> <ul style="list-style-type: none"> Television broadcast schedule = 2 points EPG Schedule = 2 points Rights Management = 2 points As run logs = 2 points Program reconciliation = 2 points 		10	10	
5.11.7	<p>Must integrate with advertising management system (currently Landmark) for ad management:</p> <ul style="list-style-type: none"> Advert booking (Classic and sponsorship) = 2 points Advert reconciliation = 2 points Campaign Management = 2 points 		6	6	
5.11.8	<p>Must integrate with SAP for:</p> <ul style="list-style-type: none"> All financial and sales transactions, including invoicing, credit management, 		10	10	

	<p>etc. = 5 points</p> <ul style="list-style-type: none"> SAP must be the master database for customer, sales, and financial records. = 5 points 				
5.11.9	<p>Must have the below minimum integration protocols:</p> <ul style="list-style-type: none"> API = 2 points JSON = 2 points XML = 2 points Flat Files = 2 points 		8	8	
5.11.10	<p>Must be able to export/import to and from an external directory such as SFTP = 5 points</p>		5	5	
5.11.11	<ul style="list-style-type: none"> Must integrate to TV License customer database (TV license Debtors system) Uses ADABAS Database System designed for usage on IBM mainframe (written in natural language) = 10 points 		10	10	
5.11.12	<p>Current podcast assets (300 000 hours) must be migrated from OmnyStudio platform to the new OTT platform = 10 points</p>		10	10	
5.12	Network Requirements				
5.12.1	<p>Must provide rental link and back up/alternative path between SABC Auckland Park and proposed data centre/s</p> <ul style="list-style-type: none"> Scalable up to 10Gbps = 2 points High quality of service for delivery of live audio and video = 2 points Network link reports = 2 points 		6	6	
5.12.2	<p>CDN Network behavioural analysis:</p> <ul style="list-style-type: none"> Quality of Experience (QoE) = 2 points Network uptime & downtime report = 2 points Custom alerts = 2 points Weekly and monthly reports = 2 points 		8	8	
5.12.3	<p>CDN Network design (global reach and connectivity)</p>		4	4	

	<ul style="list-style-type: none"> Load balancing = 2 points Intelligent failover for uninterrupted service = 2 points				
5.12.3	CDN Network design (global reach and connectiv <ul style="list-style-type: none"> Load balancing = 2 points Intelligent failover for uninterrupted service = 2 points		4	4	
	TOTAL POINTS		807	807	

Bidders who obtain less than the minimum threshold of 807 points will be declared non-responsive and will be eliminated from further evaluation

6. PHASE 1 B: NON-MANDATORY USER REQUIREMENTS & SPECIFICATIONS EVALUATIONS:

	A "Partially Comply" statement, non-response, or response without detail will be seen as "Non-Compliant". Share proof of compliance in the last column i.e. page number or document number of proposal. See e.g. - Technical Response Format	Bidders to indicate compliance	Max Points	Min Points	Compliance response with Vendor commitment and or page reference for provided supporting information
A singular SABC OTT Mobile Application with the associated streaming website requirements					
6	General Requirements The Solution must provide the following:				
6.1	Must be able to add additional permanent and pop-up channels for TV and Radio Stations: <ul style="list-style-type: none"> Additional channels for both Radio and TV at a cost = 5 unlimited/perpetual channels and stations added at no additional cost = 15 		15	5	
6.2	Basic Mobile App and Website required interface functions				
6.2.1	Digital Marketing				
6.2.1.1	Outbound Digital Marketing & Communication: <ul style="list-style-type: none"> Send email marketing and Newsletter subscriptions (based on subscriber database) = 2 points Digital advertising campaigns/tools i.e. Search Engine Optimization = 2 points Web and APP Content Marketing = 2 points Social Media campaigns <ul style="list-style-type: none"> Include push notifications (opt-in) = 2 points 		8	6	
6.2.1.2	Clickable annotations in the form of text and images layered on a video		4	2	

	<ul style="list-style-type: none"> Triggers to advert detail e.g. website for end user interrogation and sales opportunities = 2 points Synchronize adverts with web content so that it appears to be a seamless part of the web content that the user views. = 2 points 				
Digital Advertising					
6.2.1.3	<p>Video & Audio Advertising:</p> <ul style="list-style-type: none"> Linear video adverts for traditional streaming = 2 points Live instream advertising for Radio and TV= 2 points Non- linear video adverts that will pop up during a video content stream = 2 points Pre-Rolls = 2 points Mid-Rolls = 2 points Post-Rolls = 2 points Sponsorships = 2 points Squeeze backs = 2 points Podcast = 2 points Vodcast = 2 points 		20	16	
6.2.1.4	<p>User targeted advertising based on user behavioural measure and profile:</p> <ul style="list-style-type: none"> Demographic tracking = 2 points User tracking = 2 points 		4	2	
6.2.2	Functional Requirements for administrators				
6.2.2.1	<p>Must allow for below functions when scheduling content:</p> <ul style="list-style-type: none"> drag and drop = 2 points copy and paste = 2 points 		4	2	
6.2.2.2	<p>Must allow content to be previewed and published based on:</p> <ul style="list-style-type: none"> Scheduled publishing = 2 points Admin user defined publishing = 2 points 		4	2	

6.2.2.3	<p>Basic metadata required for scheduling below but not limited to: -</p> <ul style="list-style-type: none"> Title/Name = 2 points Date/time required for scheduling = 2 points Duration = 2 points Active period (license period) = 2 points Hiatus (intervals not allowed for scheduling i.e. date/time, day of the week) = 2 points Number of streaming rights allowed = 2 points Category name such as adverts, promotion, campaign, synopsis, program/series and episode more. = 2 points 		14	12	
6.2.2.4	<p>Must allow for template creation for:</p> <ul style="list-style-type: none"> Branding on the stream and channel playout = 2 points Information sharing e.g. breaking news, ticker = 2 points Advertising = 2 points 		6	4	
6.2.2.5	<p>Must have digital rights for content management:</p> <ul style="list-style-type: none"> Number of times content played = 2 points Platform of rights = 2 points Location (Enable Geo blocking) = 2 points Period of content rights = 2 points 		8	6	
6.2.2.6	<p>User profile tracking:</p> <ul style="list-style-type: none"> Parental Control = 2 points Personas (user behavior) = 2 points City = 2 points Postal code = 2 points IP address = 2 points Device type = 2 points GPS signal = 2 points 		14	10	
6.2.2.7	<p>Must ensure that the captured metadata can control and manage content in the system such as:</p> <ul style="list-style-type: none"> Deletion rules = 2 points Expiry dates = 2 points Restrictions must be defined = 2 points 		6	4	
6.2.2.8	<p>Must allow reconciliation and as run log files for all published/streamed content but not limited to: -</p> <ul style="list-style-type: none"> Title name = 2 points As run date/time = 2 points As run duration = 2 points Source (Application and/or website or social media) = 2 points 		12	10	

	<ul style="list-style-type: none"> Graphical template triggered or used = 2 points Category name such as adverts, promotion, campaign, synopsis, program/series and episode more. = 2 points 				
6.2.2.9	<p>Must allow authorised user to extract different types of reports but not limited to the below:</p> <ul style="list-style-type: none"> All content available and allow sorting per category, date and title = 2 points All content available and remaining streaming rights, including all published. = 2 points Content scheduled but not published = 2 points Unscheduled content published = 2 points Content scheduled and published = 2 points Content with expired stream rights and archived or removed. = 2 points Content to expire in the next [<i>user defined period</i>] = 2 points 		14	12	
6.2.2.10	<p>Audit trail must be part of the solution which can be queried and display:</p> <ul style="list-style-type: none"> User that performed the action = 2 points Date and time = 2 points Old vs. new value = 2 points Type of change/ action performed = 2 points 		8	6	
6.2.3	Analytics, Audit and Reporting				
6.2.3.1	<p>Must provide data streaming reports for:</p> <ul style="list-style-type: none"> video = 2 points audio = 2 points live stream = 2 points geographic location = 2 points device type = 2 points platform = 2 points overall data consumption over a predefined period = 2 points 		14	12	
6.2.3.2	<p>Must provide a number of concurrent and total plays playback sessions for:</p> <ul style="list-style-type: none"> Any given time interval = 2 points video = 2 points audio = 2 points live stream = 2 points 		12	10	

	<ul style="list-style-type: none"> geographic location = 2 points device type = 2 points 				
6.2.3.3	Must provide detailed subscription report: <ul style="list-style-type: none"> Reasons for cancellation = 2 points Subscription ageing = 2 points 		4	2	
6.2.3.4	Must have a dashboard overview that will provide a description of traffic to each platform <ul style="list-style-type: none"> Number of sessions per user = 2 points Page views = 2 points Average session duration = 2 points Bounce rate = 2 points Impressions = 2 points Allow for sorting out by date period (hourly, daily, monthly, yearly) = 2 points A report that will provide a group of users segmented by date that have made similar actions trended data / cluster data = 2 points 		14	12	
6.2.3.5	End user technology analysis report needs to show the following minimum information: <ul style="list-style-type: none"> Type of browser used to access the platform = 2 points Device operating system = 2 points Type of device = 2 points Network provider used = 2 points 		8	6	
6.2.4	Security Requirements				
6.2.4.1	Must provide a solution to add a signature pattern/watermarking to understand where content was leaked, catering for: <ul style="list-style-type: none"> Provide a listening tool to interrogate the internet for SABC content used illegally - <i>(add as optional costing in the BOM)</i> = 2 points 		2	0	
6.2.5	Network Requirements				
6.2.5.1	Point to point encrypted file transfer control and reporting tool: <ul style="list-style-type: none"> Resume file transfer when interrupted for on demand transfers = 2 points File transfer monitoring and logs = 2 points Notification alerts - success and fail for each file transfer = 2 points 		12	10	

	<ul style="list-style-type: none"> File transfer speed & size = 2 points User responsible for transferring file = 2 points Date and time stamp of file transfer = 2 points 				
	TOTAL POINTS		207	151	

7. PHASE 2: FUNCTIONALITY EVALUATION CRITERIA:

Evaluation Area	Evaluation Criteria	Max. Points	Min. Points
Portfolio of experience and references	<ul style="list-style-type: none"> Indicate experience in implementing OTT solutions. Provide contactable references in respect of implementation of an OTT solution. All details of reference companies must be included in Annexure B. <ul style="list-style-type: none"> Submission of three (3) or more verifiable references relevant to OTT implementation: 10 points Submission between one (1) and three (3) verifiable references relevant to OTT implementation: 5 points No references or references not relevant to OTT implementation: 0 points 	10	5
Service Support	<p>Bidders will be evaluated on their ability to provide a meaningful technical support plan for the system offered:</p> <p>For application:</p> <ul style="list-style-type: none"> All application upgrades, patch releases, configuration, for the duration of the contract, must be included at no additional cost. = 10 points If the solution upgrades, patch releases, for the duration of the contract, are at additional costs to SABC = 0 points Change Control management = 10 points <p>For Application, hardware and software</p> <ul style="list-style-type: none"> A 24/7/365 support from the bidder = 5 points Provide a sample of Service Level Agreement 	45	45

	<p>based on Terms and Conditions for this bid = 5 points</p> <ul style="list-style-type: none"> • Provide call logging procedures including contact details for fault resolutions and priority escalation = 5 points • Minimum 5-year maintenance and support with all parties (Awarded bidder, reseller and SABC) = 10 points (NB: with the possibility of extending to 10 years after the initial 5 years has expired to be added to BOM). 		
Project Implementation and commissioning	<p>Provide a project plan detailing the approach to be used in delivering the solution as per requirement. Include anticipated timelines and project duration (from time of contract approval)</p> <ul style="list-style-type: none"> • 6 weeks – 10 weeks = 15 points • 11 weeks – 14 weeks = 10 points • More than 14 weeks = 0 points 	15	10
Training, Reference and Functionality manuals	<p>Provide costing and training approach/details as part of project deployment (including development of training material)</p> <ul style="list-style-type: none"> • System administrator training = 5 points <ul style="list-style-type: none"> ○ 80 SABC internal users • Technical administrator training = 5 points <ul style="list-style-type: none"> ○ 20 SABC internal users • User/ tester training = 10 points <ul style="list-style-type: none"> ○ 450 SABC internal users • Bidder must commit to provide digital media, videos and manuals (hardcopy and pdf copies) for technical and user training, including online help references as part of their training delivery = 10 points 	30	30
Total		100	90

Bidders who obtain less than the set minimum threshold of **90 out of 100 points** will be declared non-responsive and will be eliminated from further evaluation.

8. PHASE 3 – DEMONSTRATION OF PRODUCT SOLUTION

Bidders need to demonstrate their product solutions for the following:

The main objective of the practical evaluation is to be given the opportunity to demonstrate the system, its operational simplistic or complex workflows, functions and user interface controls for the experts and operational teams.

The following needs to be show cased to demonstrate the listed evaluation points:

Demonstration must be in line with Document E– Section 3 of the detailed technical specification Document.

	Evaluation Criteria	Max. Points	Min. Points	Practical Compliance function demonstrated
8.1	Mobile App and Website			
8.1.1	Full Registration/User Sign In with: <ul style="list-style-type: none"> Option for user registration for both cell phone number and email address – user must select preferred method = 2 points Single Sign on Feature between mobile app and website: <ul style="list-style-type: none"> Extendable to other SABC mobile apps and websites = 2 points Includes multiple devices = 2 points Includes continuity of content streaming = 2 points Consent for declarations, terms and conditions = 2 points End User Authentication = 2 points On boarding orientation for new users to assist and guide them through the basic user interface operations <ul style="list-style-type: none"> Slide show = 2 points Video = 2 points 	16	16	
8.1.2	Subscription models: <ul style="list-style-type: none"> Freemium/AVOD = 2 points SVOD = 2 points TVOD = 2 points Must include authentication = 2 points 	8	8	
8.1.3	Electronic Program Guide (EPG) <ul style="list-style-type: none"> TV and Radio = 5 points 	5	5	
8.1.4	Catch-up service	5	5	

	<ul style="list-style-type: none"> Includes metadata information (to be supplied by SABC) = 5 points 			
8.1.5	Video On Demand (VOD) <ul style="list-style-type: none"> Includes metadata information = 5 points 	5	5	
8.1.6	Audio On Demand (AOD) <ul style="list-style-type: none"> Includes metadata information = 5 points 	5	5	
8.1.7	Closed Caption = 5 points	5	5	
8.1.8	Audio Descriptors = 5 points	5	5	
8.1.9	Network Personal Video Recorder (nPVR) functionality required: <ul style="list-style-type: none"> Record = 2 points Rewind = 2 points Pause = 2 points Fast-forward = 2 points Includes Electronic Program Guide (EPG) information = 2 points Configurable purging rules (to be managed by SABC team) = 2 points 	12	12	
8.1.10	Multiple user profile creation and management– <ul style="list-style-type: none"> A user account with 4 concurrent device or profiles, streaming at the same time = 10 points Configurable for SABC to increase or decrease number of active profiles = 10 points 	20	20	
8.1.11	Offline viewing and listening of content (encrypted) <ul style="list-style-type: none"> Must allow for automatic purging after a predefined period all offline content per user profile = 5 points Must allow for management of offline viewing and listening storage = 5 points 	10	10	
8.1.12	Uninterrupted picture in picture of active app while navigating other apps = 5 points	5	5	
8.1.13	Chat function - End user with SABC customer	2	2	

	service <ul style="list-style-type: none"> Comments review management = 2 points 			
8.1.14	In App integration e.g. navigating through a different/embedded app within main SABC OTT app as a gateway = 2 points	2	2	
8.1.15	Allow for different themes to be selectable and applied on the app by end user (look and feel) <ul style="list-style-type: none"> Catering for PC/laptops, smart devices and smart phones = 2 points 	2	2	
8.2	Digital Marketing			
8.2.1	Outbound Digital Marketing & Communication: <ul style="list-style-type: none"> Send email marketing and Newsletter subscriptions (based on subscriber database) = 2 points Digital advertising campaigns/tools i.e. Search Engine Optimization = 2 points Social Media campaigns <ul style="list-style-type: none"> Include push notifications (opt-in) = 2 points 	6	6	
8.3	Digital Advertising			
8.3.1	Video & Audio Advertising: <ul style="list-style-type: none"> Live instream advertising for Radio and TV= 2 points Non- linear video adverts that will pop up during a video content stream = 2 points Skippable ads = 2 points Full roll ads = 2 points Pre-Rolls = 2 points Mid-Rolls = 2 points Post-Rolls = 2 points Overlay and branding = 2 points Squeeze backs = 2 points 	18	18	
8.4	Functional Requirements			
8.4.1	Must allow admin users to automatically and/or manually upload/ingest content with associated metadata information = 5 points	5	5	

8.4.2	Online scheduling of content for streaming = 5 points	5	5	
8.4.3	Must allow for below functions when scheduling content: <ul style="list-style-type: none"> • drag and drop = 2 points • copy and paste = 2 points 	4	4	
8.4.4	Must allow content to be previewed and published based on: <ul style="list-style-type: none"> • Scheduled publishing = 2 points • Admin user defined publishing = 2 points 	4	4	
8.4.5	Basic metadata required for scheduling below but not limited to: - <ul style="list-style-type: none"> • Title/Name = 2 points • Date/time required for scheduling = 2 points • Duration = 2 points • Active period (license period) = 2 points • Episode –series (up to 150 characters) synopsis with episode numbers = 2 points • Hiatus (intervals not allowed for scheduling i.e. date/time, day of the week) = 2 points • Streaming rights allowed = 2 points • Category name such as adverts, promotion, campaign, program/series and episode more. = 2 points 	16	16	
8.4.6	Must allow for template creation for: <ul style="list-style-type: none"> • Branding on the stream and channel layout = 2 points • Information sharing e.g. breaking news, ticker = 2 points • Advertising = 2 points 	6	6	
8.4.7	Must have digital rights for content management: <ul style="list-style-type: none"> • Number of times content played is scheduled = 2 points • Platform of rights = 2 points • Location (Enable Geo blocking) = 2 points • Period of content rights = 2 points 	8	8	
8.4.8	Must ensure that the captured metadata can control and manage content in the system such as: <ul style="list-style-type: none"> • Deletion rules = 2 points • Expiry dates = 2 points • Restrictions must be defined = 2 points 	6	6	
8.4.9	Must report on all content streamed and/or published for reconciliation and auditing purposes	5	5	

	(as run log and published report). = 5 points			
8.4.10	<p>Must allow reconciliation and as run log files for all published/streamed content but not limited to: -</p> <ul style="list-style-type: none"> Title name = 2 points As run date/time = 2 points As run duration = 2 points Source (Application and/or website or social media) = 2 points Graphical template triggered or used = 2 points Category name such as adverts, promotion, campaign, synopsis, program/series and episode more. = 2 points 	12	12	
8.4.11	<p>Must retain history of content data for reporting and auditing purposes:</p> <ul style="list-style-type: none"> Must allow for purging rules to be set = 5 points 	5	5	
8.4.12	<p>Must allow authorised user to extract different types of reports but not limited to the below:</p> <ul style="list-style-type: none"> All content available and allow sorting per category, date and title = 2 points All content available and remaining streaming rights, including all published. = 2 points Content scheduled but not published = 2 points Content scheduled and published = 2 points Content with expired stream rights and archived or removed. = 2 points Content to expire in the next [<i>user defined period</i>] = 2 points 	12	12	
8.4.13	<p>Audit trail must at least include the following:</p> <ul style="list-style-type: none"> User that performed the action = 2 points Date and time = 2 points Old vs. new value = 2 points Type of change/ action performed = 2 points 	8	8	
8.5	Analytics, Audit and Reporting			

8.5.1	<p>Must provide media streaming reports for:</p> <ul style="list-style-type: none"> • Video on demand = 2 points • Audio on demand = 2 points • live streams (channel and radio stations) = 2 points • geographic location = 2 points • device type = 2 points • platform (e.g. web, app) = 2 points • media consumption over a predefined period = 2 points 	14	14	
8.5.2	<p>Must provide a number of concurrent and total playback sessions for:</p> <ul style="list-style-type: none"> • Any given time interval = 2 points • video on demand = 2 points • audio on demand = 2 points • live stream = 2 points • geographic location = 2 points • device type = 2 points 	12	12	
8.5.3	<p>Must provide automated alerts (inclusive of custom) based on performance and operational thresholds for both technical and statistical. = 2 points</p>	2	2	
8.5.4	<p>Must have a dashboard overview that will provide a description of traffic to each platform</p> <ul style="list-style-type: none"> • Number of sessions per user = 2 points • Average session duration = 2 points • Bounce rate (the percentage of visitors to a particular website who navigate away from the site after viewing only one page) = 2 points • Impressions (number of time content is played or viewed) = 2 points • New user (accessing content for the first time) = 2 points • Allow for selecting dashboard data according to the defined period (hourly, daily, monthly, yearly) = 2 points • A report that will provide a group of users segmented by date that have made similar actions trended data / cluster data = 2 points 	14	14	
8.5.5	<p>End user technology analysis report needs to show the following minimum information:</p> <ul style="list-style-type: none"> • Type of browser used to access the platform = 2 points • Device operating system = 2 points • Type of device = 2 points • Network provider used = 2 points 	8	6	
8.6	Technical Requirements			

8.6.1	Must provide a multi-DRM solution = 10 points	10	10	
8.6.2	Must demonstrate streaming in below protocols: <ul style="list-style-type: none"> • RTMP = 2 points • HLS = 2 points • DASH = 2 points • MSS = 2 points • Other streaming protocols = 2 points 	10	8	
8.6.3	Must provide a multi- Adaptive Bit Rate (ABR) = 5 points	5	5	
8.6.4	Must have a secure payment gateway to allow multiple payment transactions <ul style="list-style-type: none"> • Subscriptions (SVOD) = 5 points • Pay per view (TVOD) = 5 points 	10	10	
8.7	Security Requirements			
8.7.1	Backend must integrate with SABC Active Directory to manage all admin user rights and privileges = 2 points	2	2	
8.7.2	Content Management System (CMS) to manage end user subscriber database – scalable as and when required = 5 points	5	5	
8.7.3	The application must demonstrate: <ul style="list-style-type: none"> • Multi-factor authentication <ul style="list-style-type: none"> ○ Capability to enable and disable this feature = 3 points 	3	3	
	Must provide a solution to add a signature pattern/watermarking to understand where content was leaked, catering for:			
8.7.4	<ul style="list-style-type: none"> • Signature pattern/watermarked to live streaming (Radio and Video) = 2 points 	2	2	
8.7.5	<ul style="list-style-type: none"> • Signature pattern/watermarked to on demand content (Podcast, AOD & VOD) = 2 points 	2	2	
8.7.6	<ul style="list-style-type: none"> • Tool to identify SABC signature pattern/watermarked content = 2 points 	2	2	
8.7.7	Must provide an audit trail for all administrator activities: <ul style="list-style-type: none"> • Administrator logs = 2 points • Configuration logs = 2 points 	6	6	

	<ul style="list-style-type: none"> System logs = 2 points 			
		334	330	

Bidders who obtain less than the minimum threshold of **330 points out of 334 points** will be declared non-responsive and will be eliminated from further evaluation. (BBBEE and Price)

NB: Shortlisted bidders will be required to bring their product to the SABC for demonstration and/or through online demonstration of product solution.

8.1 PHASE 4 - PRICE AND BBBEE

The bid responses will be evaluated on the 90/10-point system. Bidders are to provide detailed breakdown of all direct and indirect costs associated with the contract, including licence fees if any.

8.2 Financial Stability

The financial stability evaluation is used to assess the financial risk of the shortlisted bidders.

FINANCIAL STABILITY

Respondents are required to submit their audited financial statements for the past 3 years with their Proposal/Bid in order to enable the SABC to establish financial stability as follows:-

Area	Assessment Criteria
Financial Due Diligence	Bidders financial due diligence will be assessed based on submitted audited financial statements using financial ratios, where applicable.

8.3 Objective Criteria

8.3.1 The SABC reserve the right not to consider proposals from bidders who are currently in litigation with the SABC.

8.3.2 The SABC further reserve the right not to award this tender to any bidder based on the proven poor record of accomplishment of the bidder in previous projects within the SABC.

8.3.3 Bidders who are blacklisted or have committed other acts of fraud and misrepresentation of facts e.g. tax compliance, BBBEE, company financials, etc. will be eliminated from the bid process.

END OF DOCUMENT E

DOCUMENT F

CONFIDENTIALITY

All information related to this bid both during and after completion is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from the service which is either directly or indirectly related to the SABC, written approval to divulge such information will have to be obtained from SABC.

The bidders must ensure that confidential information is: maintained confidential; not disclosed to or used by any unauthorised person; so as to prevent any disclosure or unauthorised use with at least the standard of care that bidders maintain to protect their own confidential information; only used for the purpose of considering and responding to this RFP; and not reproduced in any form except as required for the purpose of considering and responding to this bid. Bidders must ensure that: access to confidential information is only given to those of its partners, officers, employees and advisers who require access for the purpose of considering and responding to this RFP; and those partners, officers, employee and advisers are informed of the confidential information section and keep that information confidential. This bid remains at all times the property of the SABC. No rights other than as provided in this bid and in respect of the confidential information are granted or conveyed to bidder/s

NAME OF BIDDER: _____

PHYSICAL ADDRESS: _____

Bidder's contact person: Name : _____

Telephone : _____

Mobile : _____

Fax.: _____

E-mail address : _____

END OF DOCUMENT F

DOCUMENT G
SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

1.0 GENERAL CONDITIONS

1.1 The following preference point systems are applicable to all bids:

- the **90/10** system for requirements with a Rand value above R50 million (all applicable taxes included).

1.2 The value of this bid is estimated to be above R50 million (all applicable taxes included) and therefore the.....**90/10**.....system shall be applicable.

1.3 Preference points for this bid shall be awarded for:

- (a) Price; and
- (b) B-BBEE Status Level of Contribution.

1.3.1 The maximum points for this bid are allocated as follows:

	POINTS
1.3.1.1 PRICE	90
1.3.1.2 B-BBEE STATUS LEVEL OF CONTRIBUTION	10
Total points for Price and B-BBEE must not exceed	100

1.4 Failure on the part of a bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS) together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.

1.5 The SABC reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the SABC.

2.0 DEFINITIONS

- 2.1 **“all applicable taxes”** includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 2.2 **“B-BBEE”** means broad-based black economic empowerment as defined in section 1 of the Broad -Based Black Economic Empowerment Act;
- 2.3 **“B-BBEE status level of contributor”** means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.4 **“bid”** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- 2.5 **“Broad-Based Black Economic Empowerment Act”** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 2.6 **“comparative price”** means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- 2.7 **“consortium or joint venture”** means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- 2.8 **“contract”** means the agreement that results from the acceptance of a bid by an organ of state;
- 2.9 **“EME”** means any enterprise with an annual total revenue of R10 million or less as per the Amended Codes of Good Practice (COGP).
- 2.10 **“Firm price”** means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 2.11 **“functionality”** means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 2.12 **“non-firm prices”** means all prices other than “firm” prices;

- 2.13 “**person**” includes a juristic person;
- 2.14 “**rand value**” means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 2.15 “**sub-contract**” means the primary contractor’s assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 2.16 “**total revenue**” bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.17 “**trust**” means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 2.18 “**trustee**” means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

3.0 ADJUDICATION USING A POINT SYSTEM

- 3.1 The bidder obtaining the highest number of total points will be awarded the contract.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts;.
- 3.3 Points scored must be rounded off to the nearest 2 decimal places.
- 3.4 In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.
- 3.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

4.0 AWARDED FOR PRICE

4.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$P_s = 80 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right) \quad \text{or} \quad P_s = 90 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

P_s = Points scored for comparative price of bid under consideration

P_t = Comparative price of bid under consideration

P_{\min} = Comparative price of lowest acceptable bid

5.0 Points awarded for B-BBEE Status Level of Contribution

15.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

6.0 BID DECLARATION

6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

7.0 B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.3.1.2 AND 5.1

7.1 B-BBEE Status Level of Contribution:..... =(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 5.1 and must be substantiated by means of a B-BBEE affidavit or certificate issued by a Verification Agency accredited by SANAS.

8.0 SUB-CONTRACTING

8.1 Will any portion of the contract be sub-contracted? YES / NO (delete which is not applicable)

8.1.1 If yes, indicate:

(i) What percentage of the contract will be subcontracted?

.....%

(ii) The name of the sub-contractor?

.....

(iii) The B-BBEE status level of the sub-contractor?

.....

(iv) Whether the sub-contractor is an EME? YES / NO (delete which is not applicable)

9.0 DECLARATION WITH REGARD TO COMPANY/FIRM

9.1 Name of company/firm:

.....

9.2 VAT registration number:

.....

9.3 Company registration number

.....

9.4 Type Of Company/ Firm

- ☐ Partnership/Joint Venture / Consortium
 - ☐ One person business/sole propriety
 - ☐ Close corporation
 - ☐ Company
 - ☐ (Pty) Limited
- [TICK APPLICABLE BOX]

9.5 Describe Principal Business Activities

.....

.....

.....

.....

9.6 Company Classification

- ☐ Manufacturer
 - ☐ Supplier
 - ☐ Professional service provider
 - ☐ Other service providers, e.g. transporter, etc.
- [TICK APPLICABLE BOX]

9.7 Total number of years the company/firm has been in business?

9.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 7 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- (i) The information furnished is true and correct;
- (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
- (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the SABC that the claims are correct;
- (iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the SABC may, in addition to any other remedy it may have;
 - (a) disqualify the person from the bidding process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution

WITNESSES:

1.
.....

SIGNATURE(S) OF BIDDER(S)

2.

DATE:

ADDRESS:

.....

.....

.....

.....

END OF DOCUMENT G

DOCUMENT H
SBD 8

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1.0** This Standard Bidding Document must form part of all bids invited.
- 2.0** It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3.0** The bid of any bidder may be disregarded if that bidder, or any of its directors have-
- a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- 4.0** In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied). The Database of Restricted Suppliers now resides on the National Treasury's website(www.treasury.gov.za) and can be accessed by clicking on its link at the bottom of the home page.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za) by clicking on its link at the bottom of the home page.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.2.1	If so, furnish particulars:		

4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4.1	If so, furnish particulars:		

CERTIFICATION

I, THE UNDERSIGNED (FULL NAME).....
CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS
TRUE AND CORRECT.

I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE
TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position

.....
Name of Bidder

END OF DOCUMENT H

DOCUMENT I

SBD 9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1.0 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- 2.0 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3.0 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
- a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4.0 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5.0 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for SABCs who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid

in response to the invitation for the bid made by: **South African Broadcasting Corporation
SOC Limited "SABC"**

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: _____ that:
(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation;
 - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
 - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.

9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

.....
Signature

.....
Date

.....
Position

.....
Name of Bidder

END OF DOCUMENT I

DOCUMENT J

ACCEPTANCE OF CONDITIONS OF BID

By signing the BID document, the Bidder is deemed to acknowledge and accept that all the conditions governing this BID, including those contained in any printed form stated to form part thereof and SABC Limited will recognize no claim for relief based on an allegation that the Bidder overlooked any such condition or failed properly to take it into account for the purpose of calculating bided prices or otherwise.

SIGNED at _____ this _____ day of _____ 2021

NAME OF COMPANY _____

NAME OF THE SIGNATORY (IES) _____

CAPACITY: _____

Are you authorised to sign on behalf of the company (YES/NO) _____

WITNESSES:

1. _____

2. _____

BIDDER

END OF DOCUMENT J

ANNEXURE A

TENDER PRICE SUMMARY

BREAKDOWN OF AN ALL-INCLUSIVE TENDER PRICE

Fixed Amount (Duration of Contract) R_____

Variable Amount (Exchange Rate dependent) R_____ @ R/\$ 15.56

R_____ @ R/£ 20.81

R_____ @ R/€ 17.49

=====

SUB TOTAL R_____

Add 15% Vat R_____

=====

TOTAL TENDER AMOUNT R_____

BIDDER'S DETAILS:

Name of Tenderer:

Address:

Telephone: _____

Signature: _____

Date: _____

ANNEXURE B – REFERENCE DETAILS

Project Description	Company Name	Contact Person	Designation	Contact Number	Email Address	Project Duration	Link to OTT solution

END OF THE REQUEST FOR PROPOSAL DOCUMENT