



Meeting Minutes

Template Identifier	240-54076329	Rev	8
Effective Date	September 2022		
Next review date	September 2025		
Procurement and Supply Chain Management (P&SCM)			

**MEETING NAME: CLARIFICATION MEETING FOR THE PROVISION FOR RIGGING SERVICES AND MOBILE LIFTING EQUIPMENT HIRE AS AND WHEN REQUIRED FOR A PERIOD OF FIVE YEARS AT KUSILE POWER STATION
- E1532GXMPKUS**

Date: 15 July 2025 **Time: 13:00 – 15:00** **Venue: Microsoft Meeting** **Meeting No.: 01/2025**

Item	Description
1.	<p>Opening, Welcome, Introduction and Safety Evacuation Procedure</p> <p>Chairperson welcomed everyone.</p> <p>Present As per the Microsoft team recording</p> <p>Safety Evacuation Procedure It was mentioned that everyone present should ensure that they are aware of their surroundings of the evacuation procedures in case of emergency.</p>
2.	<p>Apologies</p> <p>None</p>
3	<p>COMMERCIAL</p> <p>Tender number: E1532GXMPKUS Closing date: 29 July 2025 at 10h00 210 days from the closing date and time Non-compulsory clarification meeting was held on 29 July 2025 at 10h00 am. Noting that whoever did not attend the meeting can submit a tender.</p> <p>The place for delivery of the tender is online: https://eTendering.eskom.co.za</p> <p>For Electronic Tender Submissions The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other.</p>

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	<p>All documents need to be submitted in a PDF and Excel format (The limit is 50MB per file and total submission of 900MB per submissions). The price list needs to be submitted in PDF and a copy in excel format.</p> <p><u>No Zip/condense files can be uploaded</u></p> <p>No hard copy will be accepted.</p> <p>If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.</p> <p>Please ensure that the submission status is indicated as complete. Supplier Help Manual guide and video can be found on Eskom E-Tendering page.</p> <p>All Relevant documentation for this tender are uploaded onto:</p> <ul style="list-style-type: none">○ Eskom Tender Bulletin○ National Treasury E-Tender Portal <p>The tender shall be for the whole of the contract. Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market-related. The tenderer must submit the tender as a complete tender.</p> <p>The tenderer will notify the <i>Employer</i> of any clarifications required before the closing time for clarification queries, which is 05 working days before the deadline for tender submission. Tender Returnable section of the respective Invitation to Tender will be deemed non-responsive.</p> <p><u>SUPPLIER DEVELOPMENT, LOCALISATION AND & INDUSTRIALISATION</u></p> <p><u>Local Procurement Content</u></p> <p>“Local Procurement Content” refers to value added in South Africa by South African resources.</p> <table><tr><td>Local Procurement Content</td><td>Eskom Target</td><td>Tenderer Proposal</td></tr><tr><td></td><td>100%</td><td></td></tr></table> <p><u>Subcontracting Requirements</u></p> <p>Subcontracting is mandatory on contracts above R30 million and is a condition for contract award. Tenderers shall subcontract a minimum of 30% of the contract value to the following designated groups:</p> <ul style="list-style-type: none">• an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships. <p>NOTE 1: Tenderers shall submit the following mandatory returnable for Subcontracting:</p> <ul style="list-style-type: none">• Subcontracting agreement signed by both with subcontractors' company registration documents (CK and B-BBEE certificate or sworn affidavit) or	Local Procurement Content	Eskom Target	Tenderer Proposal		100%	
Local Procurement Content	Eskom Target	Tenderer Proposal					
	100%						

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	<ul style="list-style-type: none">Copies of sub-contracting contracts (agreements) or copies of letters from the tenderer to the sub-contractors, stating the intent to sub-contract. The Tenderer should sign both documents and the Sub-contractor(s) earmarked. <p>Potential scope to be subcontracted and/or outsourced:</p> <ul style="list-style-type: none">Preliminaries and GeneralAssistance workers <p>Subcontracting, in this instance, will be treated as a condition for contract award. A supplier awarded a contract may not subcontract more than 25% of the value of the contract to any other entity that does not have an equal or higher B-BBEE status level of a contributor than the supplier concerned unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract</p> <p><u>Job creation</u></p> <p>Tenderer to indicate number of Jobs to be created as a result of this contract</p> <table><tr><td>Number of Jobs to be created</td></tr><tr><td></td></tr></table> <p>Skills development</p> <table><tr><th>Skill type / Occupation</th><th>Eskom target</th><th>Entry Level</th><th>Output</th><th>Tenderers Proposal</th></tr><tr><td>Riggers</td><td>4</td><td>N3/Matric</td><td>Artisan</td><td></td></tr><tr><td>Safety Officer</td><td>1</td><td>Matric</td><td>SAMTREC</td><td></td></tr><tr><td>Crane Operators</td><td>1</td><td>Matric</td><td>Operators</td><td></td></tr><tr><td>Driver</td><td>1</td><td>Grade 10</td><td>Driver</td><td></td></tr></table> <p><u>Corporate Social Investment CSI</u></p> <p>Tenderer to set aside 5% of the contract value for CSI</p> <p>CONTRACTUAL REQUIREMENTS</p> <p>The tenderer will then be afforded <u>one opportunity</u> to correct and resubmit after the clarification session. It must be noted failure to submit the correct documents after the clarification session will result in the tender being disqualified.</p> <p>SAFETY REQUIREMENTS</p> <ul style="list-style-type: none">Annexure BHealth and Safety PlanCosting for Health and Safety managementBaseline OHS Risk Assessment	Number of Jobs to be created		Skill type / Occupation	Eskom target	Entry Level	Output	Tenderers Proposal	Riggers	4	N3/Matric	Artisan		Safety Officer	1	Matric	SAMTREC		Crane Operators	1	Matric	Operators		Driver	1	Grade 10	Driver	
Number of Jobs to be created																												
Skill type / Occupation	Eskom target	Entry Level	Output	Tenderers Proposal																								
Riggers	4	N3/Matric	Artisan																									
Safety Officer	1	Matric	SAMTREC																									
Crane Operators	1	Matric	Operators																									
Driver	1	Grade 10	Driver																									

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	<ul style="list-style-type: none">Valid Letter of Good Standing (COIDA or equivalent)OHS policy signed by the CEOOHS competencies (Consider scope of work, risks, OHS plan and applicability) CV,s and qualifications / certificates (List competencies required) <p>QUALITY REQUIREMENTS</p> <ul style="list-style-type: none">240-109253698 CQP to be completed240-12248652 Category 3- List of tender returnable240-109253302 Quality Control Plan / Inspection and Test Plan (QCP/ITP)QM 58_240-105658000 Supplier Quality Management Specifications240-68099512 Form A: The tenderer must complete and sign this form to acknowledge and accept Eskom Supplier Quality Requirements as per QM 58 Specification and ISO 9001 Standard <p>ENVIRONMENTAL REQUIREMENTS</p> <p>The following documentation shall be submitted with all tender submissions:</p> <ul style="list-style-type: none">If the contractor is certified under national or international listing scheme, a certified copy of the certificate for certification shall be sent with the tender, if not, the company's environmental management system manual and or Work Instructions should be submitted.An Environmental Aspects and Impacts register based on the scope of work as per tender documentation.Environmental Management Plan relating to the activities tendered for. This should, amongst others, be based on the scope of works as per tender documentation.Environmental bill of quantities as per scope of work. <p>FINANCIAL STATEMENTS</p> <p>Audited Financial Statements of the <i>tenderer</i> for the previous 18 months, or to the extent that such statements are not available, for the last year. Tenderers must note that in the case of a joint venture or special purpose vehicle (SPV) especially formed for this tender, audited financial statements for each participant in the JV / SPV is required. Start-up enterprises formed within the last 12 months are not required to send in statements, but if successful with their tender will be required to send statements for the first year when once available.</p> <table><tr><th colspan="2">FINANCIAL ANALYSIS INFORMATION CHECK LIST</th></tr><tr><td>1</td><td>Auditors/independent reviewers/accounting officer's/compiler's report.</td></tr><tr><td>2</td><td>Assigned director's/member's report.</td></tr><tr><td>3</td><td>Annual financial statement:</td></tr><tr><td></td><td>Statement of financial position (Balance Sheet).</td></tr></table>	FINANCIAL ANALYSIS INFORMATION CHECK LIST		1	Auditors/independent reviewers/accounting officer's/compiler's report.	2	Assigned director's/member's report.	3	Annual financial statement:		Statement of financial position (Balance Sheet).
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	<i>Statement of comprehensive income (Income statement).</i>						
	<i>Statement of changes in equity.</i>						
	<i>Statement of cashflows.</i>						
	<i>Notes to the financial statements.</i>						
4	ITA 34C Income tax assessment, only used if supplier is not audited.						
5	Public Interest Score(PIS) - used to determine whether the financial statements are required to be audited/independently reviewed or neither.						
6	Approved financial statements, signed auditors/independent reviewers/accounting officer's report must be valid and not outdated received within 18 months after year end (S(3) of companies Act.						
	<p>NEC Term Services Contract (TSC3) with the following terms and conditions</p> <p><u>Main Clause</u></p> <p>Price contract with price list</p> <p>W1 Dispute resolution</p> <p><u>Secondary Option</u></p> <p>X1: Price Adjustment for inflation</p> <p>X2: Changes in the law</p> <p>X17: Low service damages</p> <p>X18: Limitation of liability</p> <p>X19: Task Orders</p> <p>Z – Clauses Additional conditions of contract. Any additional Z clauses or alteration will be negotiated by the parties to the contract.</p> <p>TECHNICAL</p> <p>Threshold for functionality</p> <table><tr><th>Criteria</th><th>Weight</th></tr><tr><td>Technical</td><td>100%</td></tr><tr><td>Threshold</td><td>70%</td></tr></table> <p>Tenderers who do not meet the threshold for functionality scoring will be disqualified and not be evaluated further. See detailed technical evaluation criteria.</p>	Criteria	Weight	Technical	100%	Threshold	70%
Criteria	Weight						
Technical	100%						
Threshold	70%						
4	<p>Additional / General</p> <p>It is imperative to read through all the uploaded documents in order to submit the correct tender</p>						

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	<p>During the meeting it was clarified that the tenderers have to quote/price for all items or will be disqualified. There was a question regarding the 400T & 700T mobile cranes which the Service Providers might not be able to provide the price for them. The advice was prices can be obtained from the Service Providers who are in the business of mobile cranes</p> <table><tr><td>3.20</td><td>400 T Mobile Crane + Operator (Max Boom Length 85 m, Max Jib Length 84 m, Max Tip Height 131 m, Overall Length 20 m, Overall Width 3.1 m, Overall Height 4 m, Gross Vehicle Weight 96 tons, Max Travel Speed 85 km/h, Max Engine Power 505 KW, Terrace All Terrain) (1 Off Per Day)</td><td>Per/Day</td><td>30</td></tr><tr><td>3.21</td><td>750 T Mobile Crane + Operator (Max Boom Length 52 m, Max Jib Length 91 m, Max Tip Height 154 m, Overall Length 21.75 m, Overall Width 3.1 m, Overall Height 4 m, Gross Vehicle Weight 108 tons, Max Travel Speed 85 km/h, Max Engine Power 505 KW, Terrace All Terrain) (1 Off Per Day)</td><td>Per/Day</td><td>30</td></tr></table> <p>The technical criteria published will be revised and made available.</p>	3.20	400 T Mobile Crane + Operator (Max Boom Length 85 m, Max Jib Length 84 m, Max Tip Height 131 m, Overall Length 20 m, Overall Width 3.1 m, Overall Height 4 m, Gross Vehicle Weight 96 tons, Max Travel Speed 85 km/h, Max Engine Power 505 KW, Terrace All Terrain) (1 Off Per Day)	Per/Day	30	3.21	750 T Mobile Crane + Operator (Max Boom Length 52 m, Max Jib Length 91 m, Max Tip Height 154 m, Overall Length 21.75 m, Overall Width 3.1 m, Overall Height 4 m, Gross Vehicle Weight 108 tons, Max Travel Speed 85 km/h, Max Engine Power 505 KW, Terrace All Terrain) (1 Off Per Day)	Per/Day	30
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7	<p>Conclusion and closing</p> <p>The meeting is adjourned.</p>								

Minutes submitted by: Procurement Practitioner

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