

## THE APPOINTMENT OF A SPECIALIST ENVIRONMENTAL SERVICES PROVIDER FOR GROUP CAPITAL DIVISION (GCD) FOR A PERIOD OF 4 (FOUR) YEARS.

Template Identifier	240-54076329	Rev	8
Effective Date	September 2022		
Next review date	September 2025		

**GROUP CAPITAL DIVISION** 

Meeting Name: THE APPOINTMENT OF A SPECIALIST ENVIRONMENTAL SERVICES PROVIDER FOR GROUP CAPITAL DIVISION (GCD) FOR A PERIOD OF 4 (FOUR)YEARS.

Date:	Time:	Venue:	Meeting No.:
28/10/2025	10h00-12h00	Ms Teams	01/2025

Procurement Representative	
Thandiwe Gxabuza Eskom Representative	



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### **GROUP CAPITAL DIVISION**

Item	Subject & salient points	Decisions & Action items	Responsibility	Target date
	<ul> <li>Eskom Team</li> <li>Technical Representatives</li> <li>Contracts Management (NEC) Representative</li> <li>Health and Safety Representative</li> <li>Environmental Representative</li> <li>Quality Representative</li> <li>SDL&amp;I Representative</li> <li>Pricing</li> <li>Invitation to Tender Letter Representative</li> </ul> Tenderers Open tender			
3.	Declaration of interest  Eskom representative advised the tenderers that her Cross functional team has confirmed that they have no conflict in this tender and were apported accordingly.		ALL	



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	Tenderers requested to advise if there is a conflict of interest that might arise, they must also complete the declaration of interest issued out with the tender.			
3.1	<ul> <li>Eskom team presented the requirements on the high-level presentations and are attached.</li> <li>Topics for discussion:</li> <li>Technical, Contracts Management (NEC), Health and Safety, Environmental, Quality, Supplier Development Localisaton and Industralisation (SDL&amp;I), Price Activity Schedule and Invitation to tender letter presentations were shared with the tenderers.</li> <li>Questions were on Technical, Environmental, Contracts Management (NEC) and Invitation to tender letter.</li> <li>Technical Questions and Answer:</li> </ul>	Management and compliance services for infrastructure construction projects across Eskom on behalf of Group Capital Division (GCD) for a period of four (4) years.	Eskom Team Members	
	Question from Tenderer:			



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	1.	Under the criteria, what informs the decision to look at projects only conducted during the past five years?			
		Eskom response:			
		The 5-year period is based on the required current experience and technologies as well as latest best practices.			
	2.	If we don't have certain resources, e.g. enviro lawyer, can we leave the space blank?			
		Eskom response:			
		Tender as per bid BOQ and technical returnable			
	3.	Will experience on similar large capital expansion programmes for a South African			



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		Parastatal, where a role for group capital interacted with operating divisions to deliver similar environmental services, be discounted if this project experience is older than the 2019 cut-off date in terms of experience?			
		Eskom response:			
		Project experience older than the 2019 will not be considered.			
	4.	On "SKILLS REQUIREMENT (NOT EXCLUSIVE)" Can you please clarify what is meant by the term "Master environmental specialists (technical)."			
		Eskom response:			
		Is an individual that is considered an expert in his/her field. There are 5 categories of scoring. Please see technical evaluation criteria			



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	(attached on <b>Annexure L</b> ) on how scoring will be conducted.			
	5. Under evaluation criteria, two reference letters are required yet evidence of the 6 disciplines are required, does this require 2 per discipline to meet the requirement?			
	Eskom response:			
	The clarification question seems to be a mixed request of both Mandatory requirements from mandatory requirement 1 and mandatory requirement 4.			
	This first mandatory requirement is where one (1) reference letter per technology is required to show that environmental resources where placed for each of the 6 technologies.			



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	Under the fourth mandatory requirements two (2) references demonstrating successful delivery of a full spectrum of project environmental services from 2019 to current is required under the category that requires evidence of scalable mutidisciplinary resourceful and mobilisation of critical skills. This can be for a minimum of 2 projects even if it's of the same technology.  6. Is this contract tied to international funding that the successful tenderer would need to be familiar with? Can evidence of experience on technologies include oversight of the project within a funder/development bank?  Eskom response:  No, it is not tied to international funding.			



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	Yes, experience on Technologies including oversight of a project within a funder/development bank would be acceptable.			
	Contract- NEC Questions and Answer:			
	Question from Tenderer			
	Any reason why you need a performance bond instead of professional indemnity insurance as this is not a construction work but consulting?			
	Eskom response:			
	Eskom is still requesting the performance bond should you want to deviate, kindly populate the deviation schedule on the NEC.			



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	Environmental Questions and Answers:			
	Question from Tenderer:  1. If a company performed required works within an Eskom environment outside of the five year period, does it nullify knowledge into Eskom environment? Can the period be extended beyond five years?			
	Eskom Response:  The 5 years period is based on the required current experience and technologies as well as latest best practices			
	Project experience older than the 2019 will not be considered.			
	can we have more clarity on environmental costing.			

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Item   S	Subject & salient points	Decisions & Action items	Responsibility	Target date
Item S	Eskom Response:  Reference: For Environmental returnable, it was returnable no.3 under Environmental; Costing. Provide an example of detailed costing for environmental based on the overall scope of work or services  This returnable is not related to human resources as per Quantity Surveyor (QS) Bill of Quantity (BOQ) but requires you to provide an aspect cost list indicating aspects such as e.g., Spill Management costs, Training costs, awareness sessions, etc. Example of this can be from previous/ existing projects or any form that demonstrates that environmental issues other than human resources will be catered for in your project services.  3. Please clarify the detail environmental costing? Ain't we propose rates per resources?	Decisions & Action items	Responsibility	Target date



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	What is it meant by Environmental costing in the context of NEC PSC requesting a rate base pricing?			



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Eskom Response:			
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Invitation to Tender Letter Questions and Answers:			
	Eskom Response:  Reference: For Environmental returnable, it was returnable no.3 under Environmental; Costing. Provide an example of detailed costing for environmental based on the overall scope of work or services This returnable is not related to human resources as per Quantity Surveyor (QS) Bill of Quantity (BOQ) but requires you to provide an aspect cost list indicating aspects such as e.g., Spill Management costs, Training costs, awareness sessions, etc. Example of this can be from previous/ existing projects or any form that demonstrates that environmental issues other than human resources will be catered for in your project services.  Invitation to Tender Letter Questions and	Eskom Response:  Reference: For Environmental returnable, it was returnable no.3 under Environmental; Costing. Provide an example of detailed costing for environmental based on the overall scope of work or services This returnable is not related to human resources as per Quantity Surveyor (QS) Bill of Quantity (BOQ) but requires you to provide an aspect cost list indicating aspects such as e.g., Spill Management costs, Training costs, awareness sessions, etc. Example of this can be from previous/ existing projects or any form that demonstrates that environmental issues other than human resources will be catered for in your project services.  Invitation to Tender Letter Questions and	Eskom Response:  Reference: For Environmental returnable, it was returnable no.3 under Environmental; Costing. Provide an example of detailed costing for environmental based on the overall scope of work or services This returnable is not related to human resources as per Quantity Surveyor (QS) Bill of Quantity (BOQ) but requires you to provide an aspect cost list indicating aspects such as e.g., Spill Management costs, Training costs, awareness sessions, etc. Example of this can be from previous/ existing projects or any form that demonstrates that environmental issues other than human resources will be catered for in your project services.  Invitation to Tender Letter Questions and



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	Question from Tenderer:			
	Can we get the deadline of the 6th extended by a week since the submission involves complex requirements and a week from now will be too short?			
	Eskom Response:			
	The tender closing date has been extended with 7 calendar days,			
	New Tender closing date is now:  14 November 2025 at 10h00.			
	Can the tender documents be filled in electronically or must we print them out, fill them in then scan and submit?			
	Eskom Response:			
	All documents need to be submitted in a PDF format (The upload size per document is 500			

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	megabytes and total submission is restricted to 4 gigabytes). The price list needs to be submitted in PDF and a copy in excel format.  - Tenderers are requested to read the annexures that are issued with the tender, there is a guide on how to tender.  - Tenderers were advised to read the invitation to tender before attempting to tender as it guides the tenderers of what documents to submit when and how to submit.			
3.2	Closure Meeting was closed at 11h50.			

Signed as a correct record: Thandiwe Gxabuza 30 October 2025
Eskom Representative Date

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