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| RFQ Number | **Necsa 2025/0715** |
| **Request for Quotation Date** | **15-07-2025** |
| **RFQ Closing Date** | **29-07-2025** |
| **RFQ Closing Time** | **12:00** |
| **Compulsory Site Briefing** | **n/a** |
| **Contact Person** | **Thulile Sokhela** |
| **Quotation Validity** | **90 Days from the closing date** |
| **Submission Details** | **RFQ Response must be sent to: Thulile.sokhela@ntp.co.za** |
| **RFQ Description** | **Appointment of a Service Provider to Facilitate the Development of the Necsa Group's Five-Year Strategic Plan (2026-2031) and Corporate Plan (2026-2027**) |

Dear Service Provider

Kindly provide a quotation for goods and or services as outlined in section 2 of this document.

1. **Introduction**

The South African Nuclear Energy Corporation Limited (Necsa) is a state-owned public company (SOC), registered in terms of the Companies Act, (Act No. 61 of 1973), registration number 2000/003735/06.

The Necsa Group engages in commercial business mainly through its wholly-owned commercial subsidiaries: NTP Radioisotopes SOC Ltd (NTP), which is responsible for a range of radiation-based products and services for healthcare, life sciences and industry, and Pelchem SOC Ltd (Pelchem), which supplies fluorine and fluorine-based products. Both subsidiaries, together with their subsidiaries, supply local and global markets, earning valuable foreign exchange for South Africa and are among the best in their field in their respective world markets.

Necsa’s safety, health, environment and quality policies provides for top management commitment to compliance with regulatory requirements of ISO 14001, OHSAS 18001 and RD 0034 (Quality and Safety Management Requirements for Nuclear Installations), ISO 9001 and ISO 17025.

Necsa promotes the science, technology and engineering expertise of South Africa and improves the public understanding of these through regular communications at various forums and outreach programmes to the community. We are a proudly South African company continuously striving, and succeeding in many respects, to be at the edge of science, technology and engineering related to the safe use of nuclear knowledge to improve our world.

For more information on Necsa, please visit: [WWW.Necsa.co.za](http://WWW.Necsa.co.za)

1. **Scope of services**

The successful bidder will:

* Facilitate a structured process for strategy development, including:
  + Stakeholder consultations (Including but not limited to GCEO, Boards, MD’s, GE’s, GM’s, etc.)
  + Strategic analysis (PESTEL, SWOT, Scenario planning, Risk Alignment)
  + Theory of Change and Log frame methodologies
  + Identification and framing of new strategic pillars and high-impact programmes if and where applicable
* Plan and facilitate one or more multi-day Strategic Planning Sessions with Necsa Group Executives, MDs of Subsidiaries, Senior Managers, and Board Committee members.
* Draft the Five-Year Strategic Plan (2026-2031) in accordance with:
  + PFMA (Sections 53 & 55)
  + DPME Revised Framework
  + National Treasury Regulations
* Translate the Strategic Plan into a one-year Corporate Plan (2026/27), aligned with:
  + The Medium-Term Expenditure Framework (MTEF)
  + APP format and DPME log frame structures
* Support packaging of the draft plans for submission to:
  + Audit and Risk Committee
  + The Board
  + Department of Energy and Electricity (DEE)
* Provide implementation coaching and tools to internal teams.

1. **DELIVERABLES**
2. Inception report and project plan (by 15 August 2025)
3. Situational analysis and gap report (by 30 September 2025)
4. Facilitated Strategic Session outputs (October 2025)
5. Draft Five-Year Strategic Plan (by 15 November 2025)
6. Draft Corporate Plan (by 30 November 2025)
7. Final board-ready packages (by 15 January 2026)
8. Submission-ready documentation for DEE (by 10 February 2026)
9. Implementation roadmap and internal capability-building report

***\*Dates and timelines are subject to change by the Executive***

**4. PROJECT TIMELINES**

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| **Phase** | **Deadline** |
| Project Mobilisation | August 2025 |
| Strategic Planning Sessions | October 2025 |
| Draft Strategic and Corporate Plans | 15-30 November 2025 |
| Final Board Approval | January 2026 |
| Submission to DEE | February 2026 |

**5. LEGISLATIVE AND POLICY FRAMEWORKS**

The proposal and resulting deliverables must align with:

* Public Finance Management Act (PFMA), Act 1 of 1999 (Sections 52, 53 & 55)
* National Treasury Regulations (Chapter 5 & 30)
* Department of Planning, Monitoring and Evaluation (DPME) Revised Framework for Strategic Plans and APPs
* National Development Plan (NDP) and MTSF priorities
* King IV Corporate Governance for SOEs
* Nuclear Energy Act, No. 46 of 1999 (Necsa mandate)

**6. EVALUATION CRITERIA**

**Functionality**

* Understanding of PFMA, DPME, and Treasury frameworks
* Methodology and project plan
* Relevant experience in SOE strategic planning
* Qualifications of proposed team

**7. SUBMISSION REQUIREMENTS**

Interested service providers must submit:

* Detailed proposal and methodology
* Proposed project plan with deliverables and timeline
* Team CVs and roles
* Company profile and track record with similar clients
* References /list
* B-BBEE certificate
* Valid CSD registration
* SARS Tax Compliance PIN
* Pricing schedule (inclusive of all applicable taxes)

8.   **Pricing**

* All price quoted to include all applicable taxes.
* Price must be fixed and firm
* Price should include additional cost elements such as freight, insurance until acceptance, duty where applicable, disbursements etc.
* Quotation must be completed in full, incomplete quote could result in a quote being disqualified.
* Payment will be according to Neasa’s General Conditions of Purchase.

9. **Evaluation**

**1. Phase 1- Functionality Evaluation / Technical Evaluation**

Where functional or technical evaluation criterion is applicable, assessment will be performed in terms of the criterion listed below and the criterion may include Technical, Performance, Quality and Risk.

If the Bidder’s response to the Technical templates does not indicate that the Bidder can support an acceptable technical solution, the Bidder’s response will be rejected and not evaluated further.

Together the Technical, Performance & Quality and Risk criteria make up the functionality criterion and a Bidder’s Proposal will be evaluated for functionality out of a possible 100 points. Only RFQ responses achieving an evaluation score of greater than the set threshold points out of the possible 100 points and which score a number of points for functionality that is greater than or equal to the set threshold points of the number of points achieved by the highest scoring Bid for functionality will be selected to progress to the second stage.

The submissions will be evaluated according to the following selection criteria (based on information requested above)

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| **Criteria** | **Sub-Criteria** | **Weight** | **Score Range** | **Guidelines for Evaluation** |
| **Functionality** |  |  |  |  |
| * 1. Understanding of the Assignment   (bidder to submit clear methodology demonstrating understanding of the PFMA, DPME framework, National treasury guidelines and king IV) | Demonstrates understanding of PFMA, DPME frameworks, NT guidelines, King IV | 25% | 0–5 | 5 = Excellent alignment with legislative frameworks; 3 = Basic understanding; 1 = Poor fit |
| **2. Methodology and Approach**  **(bidder to submit methodology and approach)** | Clear, feasible methodology, use of ToC, strategic models, inclusive facilitation | 25% | 0–5 | 5 = Detailed & innovative; 3 = Adequate; 1 = Generic/unclear |
| 1. Experience and Track Record   **(Bidder to submit list of similar projects or reference letters)** | Similar projects for SOEs or public entities; client list, references | 20% | 0–5 | 5 = >5 relevant projects; 3 = 3–4 projects; 1 = <2 projects |
| 1. Team Qualifications and Expertise   **( bidders to submit a minimum of a degree for the lead facilitator and team members to have a minimum of a 3 year diploma)** | Lead facilitator and team profiles with strategy, public finance, governance exp. | 15% | 0–5 | 5 = Senior experts with strong SOE/public sector experience; 3 = Average; 1 = Limited |
| 1. Project Plan & Timelines   **( bidder to submit project timeline/schedule)** | Feasibility of timeline and ability to deliver by Nov 2025 | 15% | 0–5 | 5 = Fully aligned with deadlines; 3 = Some concern; 1 = Unrealistic or vague |
| **Total Score** |  | **100%** |  |  |

**Note: Bidders that score <70 out of 100 in respect of Technical/Functional evaluation criteria will be regarded as submitting a non-responsive bid and will not be evaluated further.**

**2. Phase 2 - Evaluation in Terms of Preferential Procurement Policy Framework Act, 2022**

This bid will be evaluated and adjudicated according to the 80/20-point system, in terms of which a maximum of 80 points will be awarded for price and 20 points will be allocated based on the specific goals (B-BBE status level).

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|  | **POINTS** |
| **PRICE** | **80** |
| **SPECIFIC GOALS ( B-BBEE status level)** | **20** |
| **Total points for Price and SPECIFIC GOALS** | **100** |

**Preference goal**

**B-BBEE status level contributor**

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| **B-BBEE Status Level of Contributor** | **Number of points**  **(80/20 system)** |
| 1 | 20 |
| 2 | 18 |
| 3 | 14 |
| 4 | 12 |
| 5 | 8 |
| 6 | 6 |
| 7 | 4 |
| 8 | 2 |
| Non-compliant contributor | 0 |

**10. Required Documentation**

* **Tax Clearance Certificate (Tax pin issued by SARS)**
* **Declaration of interest ( SBD 4)**
* **BEE Certificate / Applicable Affidavit if classified as EME**
* **Letter of Good Standing (COID) only if Applicable due to the nature of work required**
* **Any other document or certification that might have been requested on this RFQ**

**11. Important**

* 1. **Quotation must be submitted on or before the RFQ closing date and time stated above.**
  2. **Orders above R 30 000 will be evaluated according to the PPPFA 80/20-point system and a functionality scorecard where applicable and the ones above R 1 Million will be subjected to the tender process.**
  3. **This RFQ is subjected to the Necsa’s General Conditions of Purchase, Preferential Procurement Policy Framework Act 2000 and the Preferential Procurement Regulations, 2022, the General Conditions of Contract (GCC) and, if applicable, any other legislation or special conditions of contract**
  4. **Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for specific goals are not claimed.**
  5. **The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to specific goals, in any manner required by the purchaser.**
  6. **For a Bidder to obtain clarity on any matter arising from or referred to in this document, please refer queries, in writing, to the contact details provided above. Under no circumstances may any other employee within Necsa be approached for any information. Any such action might result in a disqualification of a response submitted in competition to this RFQ.**
  7. **No goods and/or services should be delivered to Necsa without an official Necsa Purchase order.**
  8. **Necsa reserves the right to; cancel or reject any quote and not to award the RFQ to the lowest Bidder or award parts of the RFQ to different Bidders, or not to award the RFQ at all.**
  9. **The supplier shall under no circumstances offer, promise or make any gift, payment, loan, reward, inducement, benefit or other advantage, which may be construed as being made to solicit any favour, to any Necsa employee or its representatives. Such an act shall constitute a material breach of the Agreement and the Necsa shall be entitled to terminate the Agreement forthwith, without prejudice to any of its rights**
  10. **By responding to this request, it shall be construed that: the bidder, hereby acknowledge to be fully conversant with the details and conditions set out in the Necsa’s General Conditions of Purchase, Preferential Procurement Policy Framework Act 2000 and the Preferential Procurement Regulations, 2022, the General Conditions of Contract (GCC), Technical Information and Specifications attached, and hereby agree to supply, render services or perform works in accordance therewith**