



17 FEBRUARY 2026

NOTICE TO TENDERER NO.1

Tender Number: 140S/2025/26

Box Number: 195

Closing Date: 4 March 2026

Description: **SUPPLY, DELIVER, INSTALL AND MAINTAIN EXISTING "EXTREME EQUIPMENT" (DATA CENTER EQUIPMENT, LAN EQUIPMENT & WI-FI SOLUTION) AND ITS RELATED SOFTWARE TO RUN, MAINTAIN AND OPTIMISE THIS EXISTING SYSTEM.**

AND

SUPPLY, DELIVER, INSTALL AND MAINTAIN "NEW LAN EQUIPMENT & WI-FI SOLUTION", RELATED SOFTWARE TO RUN, MAINTAIN AND OPTIMISE THE NEW SOLUTION AND ELECTRICAL COMPONENTS SUPPLY, DELIVER, INSTALL, MAINTAIN AND COMMISSIONING OF DATA NETWORK DEVICES AND SERVICES

This Notice to Tenderers forms an integral part of the Contract and is an addendum which must be recorded in Schedule F.12: Record of Addenda to Tender Documents. The Notice is issued in accordance with clause 2.2.6 of conditions of tender.

Purpose

The purpose of this notice is to provide additional information on the items listed below and to provide presentations done during the clarification meeting as well as questions and answers.

Additional information to be considered by Tenderers

- **Item Table A3: Item A.3.1 - Extreme Switch 5320-16P-8XE**

This item was incorrectly specified in the advertised tender document; it should have been Extreme Switch 5320-16P-4XE. It has since been corrected, please find a replacement page

- **Annexure G – Inventory List**

Please find attached annexure G referred to in the tender specifications

- **Tender Clarification Meeting Presentation and Questions and Answers**
Please find attached to this Notice.

Yours Faithfully,
...

SCM Tenders & Contracts *usmad*
.....

On behalf of Director: Supply Chain Management

ACKNOWLEDGEMENT OF RECEIPT FOR AND ON BEHALF OF THE TENDERER: TENDER NO. 140S/2025/26

At on this Day of 2026.

Signature:

Name of Signatory:
(In ink and capitals)

Tenderer:
(Name of firm in ink)

TABLE-A3 FOR EVALUATION PURPOSES ONLY

Please indicate the Original OEM Price as per OEM price list (Please attach original OEM pricelist in schedule F.13.F). Convert the price for the items below to “South African Rands (please use exchange rate as specified under the pricing instructions above).

ITEM NO.	ITEM NAME	PLEASE INDICATE OEM PRICE AS PER OEM PRICE LIST (FOREIGN CURRENCY)	OEM PRICE IN RANDS
A.3.1	Extreme Switch 5320-16P-4XE		R
A.3.2	Extreme Switch 5320-48P-8XE		R
A.3.3	Extreme Switch 5320-24P-8XE		R
A.3.4	Extreme 7520-48XT - with two AC front to back airflow power supplies, six front to back airflow fans, one 4-post rack mount kit. Supports 48 x 1G/10G copper ports and 6 x 40G/100G fibre ports		R
A.3.5	Extreme 7720-32C - with two AC front to back airflow power supplies, six front to back airflow fans, one 4-post rack mount kit. Supports 32 x 40G/100G fiber port		R

ANNEXURE G-INVENTORY LIST

Quantities	Part Number (Name)	Description
250	5320-16P-4XE	Extreme 5320 - 16 x 10/100/1000Base-T PoE+ (802.3at 30W) ports, 4 x 10G SFP+, MACsec capable, 1 x Fixed AC PSU, Fans
1000	5320-24P-8XE	Extreme 5320 - 24 x 10/100/1000Base-T PoE+ (802.3at 30W) ports, 8 x 10G SFP+, MACsec capable, 1 x Fixed AC PSU, Fans
1000	5320-48P-8XE	Extreme 5320 - 48 x 10/100/1000Base-T PoE+ (802.3at 30W) ports, 8 x 10G SFP+, MACsec capable, 1 x Fixed AC PSU, Fans
500	5420F-16MW-32P-4XE	Extreme 5420F - 16 x 100Mb/1Gb/2.5Gb (802.3bt 90W) PoE++, 32 x 10/100/1000BASE-T FDX/HDX PoE+ (802.3at 30W), 2 x stacking/SFP-DD, 4 x 10G un-pop SFP+, MACsec capable, internal fixed PSU, fans, 1 un-pop modular PSU slot
500	5420F-24S-4XE	Extreme 5420F-24S - 24 x 100M/1Gb SFP ports, includes 4 x 1/10Gb SFP+ uplink ports, 2 x Stacking/SFP-DD ports, 1 internal fixed PSU, one unpopulated PSU slot, fixed fan module, Base software license
500	5420M-48W-4YE	Extreme 5420M-48W - 48 x 10/100/1000 BASE_T FDX/HDX (802.3bt 90W) PoE++, 2 stacking/SFP-DD, 4 x 10/25G unpopulated SFP28, MACsec capable, includes fan module, 2 x unpopulated modular PSU slots
100	5520-24X	Extreme 5520 - 24 x 100Mb/1Gb/10Gb SFP+ ports, includes 2 Stacking/QSFP28 ports, 2 fan modules, 1 VIM slot, 2 unpopulated modular PSU slots, Base software license
100	5720-48MXW	Extreme 5720 - 48 x 100Mb/1Gb/2.5Gb/5Gb/10Gb (802.3bt 90W) PoE++, 2 stacking/QSFP28, 1 unpopulated VIM slot, MACsec capable, includes fan modules, 2 x unpopulated modular PSU slots.
100	XN-ACPWR-1100W-FB	Extreme 1100 Watt AC PoE Power Supply Module - Front to Back airflow
100	XN-ACPWR-2000W-FB	Extreme 2000 Watt AC PoE+ Power Supply Module (PSU) - Front to Back airflow
50	7520-48XT-6C-AC-F (Extreme 7520)	Extreme 7520-48XT - Ships with two AC front to back airflow power supplies, six front to back airflow fans, one 4-post rack mount kit. Supports 48 x 1G/10G copper ports and 6 x 40G/100G fiber ports
50	7520-48Y-8C-AC-F (Extreme 7520)	Extreme 7520-48Y - Ships with two AC front to back airflow power supplies, six front to back airflow fans, one 4-post rack mount kit. Supports 48 x 1G/10G/25G fiber ports and 8 x 40G/100G fiber ports
20	EC4400A05-E6	VSP4450GSX-PWR+ 50-port Ethernet Switch, supporting 36 x 1000BASE-SFP ports, 12 x 10/100/1000BASE-T ports with PoE+, and 2 x 10GBASE-SFP+ Uplink ports.
20	VSP7400-32C-AC-F	VSP 7400, 32 x 100Gbps QSFP28 ports, 8-core CPU, 16GB RAM, 128GB SSD, Single 750W AC PSU, six fans, 4-post rack mount kit, Front to Back Airflow
40	XN-ACPWR-750W-F	VSP/SLX 750W AC PSU Front to Back airflow - AC 750W PSU, Front-to-Back Airflow supported on VSP 7400
20	VSP7400-48Y-8C-AC-F	VSP7400-48Y-8C-AC-F - VSP 7400, 48 x 1/10/25Gbps SFP28 ports, 8 x 100Gbps QSFP28 ports, 8-core CPU, 16GB RAM, 128GB SSD,
40	XN-ACPWR-750W-F	VSP/SLX 750W AC PSU Front to Back airflow - AC 750W PSU, Front-to-Back Airflow supported on VSP 7400
20	VSP7400-32C-AC-F	VSP 7400, 32 x 100Gbps QSFP28 ports, 8-core CPU, 16GB RAM, 128GB SSD, Single 750W AC PSU, six fans, 4-post rack mount kit, Front to Back Airflow
100	XN-ACPWR-800W-F	Extreme AC800W PSU, Front to Back Airflow for use in 7520, 7720
200	100G-DACP-QSFP3M	Extreme 100G QSFP28 Passive DAC Copper cables - 3m
200	100G-DACP-QSFP5M	Extreme 100G QSFP28 Passive DAC Copper cables - 5m
100	100G-LR-QSFP10KM - Gen	100GE LR QSFP 10KM LC CONN SINGLE MODE MSA P/N EQPT1H8LR1LCL100
100	10302	10GE SFP+ module, 1310nm, SMF 10km link, LC connector
100	10070H	10/100/1000BASE-T SFP module, CAT5 cable 100m link, RJ45-connector for Giga Bit Ethernet SFP Port, Industrial Temp
100	10338	10Gb SFP+, 10GBASE-T RJ45, 80m with Cat6a
1000	10051H (1000BASE-SX SFP)	Extreme 1000BASE-SX SFP, MMF 220 & 550 meters, LC connector
1000	10052H (1000BASE-LX SFP)	Extreme 1000BASE-LX SFP, SMF 10km, LC connector
1000	10301 (10GBASE-SR-SFP+)	Extreme 10GBASE-SR SFP+, 850µm, LC Connector, transmission length of up to 300m on MMF
1000	10302 (10GBASE-LR-SFP+)	Extreme 10GBASE-LR SFP+, 1310µm, LC Connector, transmission length of up to 10km on SMF
50	10309 (10GBASE-ER-SFP+)	Extreme 10GBASE-ER SFP+, 1550µm, LC Connector, transmission length of up to 40km on SMF
50	10310 (10GBASE-ZR-SFP+)	Extreme 10GBASE-ZR SFP+, 1550µm, LC Connector, transmission length of up to 80km on SMF
2	E3120	ExtremeCloud Appliance E3120 - expandable to 5,000 APs/Defenders and 1,000 Switches (Requires Separate Activation Key)
1500	AP4000-WW	Extreme AP4000 Indoor Tri Radio WiFi 6E AP, 2.4 GHz 5GHz 6GHz, Multirate Port. Integrated Light, power sensors, BLE/Zigbee. AI/ML green mode. INT antennas. T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Domain World Sku
50	AP460C-WR	Extreme AP460C-WR omni - ExtremeCloud IQ Tri-radio Outdoor WiFi 6 AP (4x4 5 GHz 2x2 dual band 1x1 sensor). Dual 5GHz 2.5 GE 1 GE port. Integrated light/power sensors BLE/Zigbee. AI/ML green mode. Internal OMNI antenna. Domain Rest of World
50	AP460S6C-WR	Extreme AP460S6C-WR 60 degree - ExtremeCloud IQ Tri-radio Outdoor WiFi 6 AP (4x4 5 GHz 2x2 dual band 1x1 sensor). Dual 5GHz 2.5 GE 1 GE port. Integrated light/power sensors BLE/Zigbee. AI/ML green mode. Internal sector antenna (60). Domain Rest of World
50	AP460S12C-WR	Extreme AP460S12C-WR 120 degree - ExtremeCloud IQ Tri-radio Outdoor WiFi 6 AP (4x4 5 GHz 2x2 dual band 1x1 sensor). Dual 5GHz 2.5 GE 1 GE port. Integrated light/power sensors BLE/Zigbee. AI/ML green mode. Internal sector antenna (120). Domain Rest of World
1	5520-48SE-BASE (Extreme 5520)	Extreme 5520 - 48 x 100M/1Gb SFP MACsec-capable ports, includes 2 x Stacking/ QSFP28 ports, 3 unpopulated fan slots, 1 VIM slot, 2 unpopulated modular PSU slots, Base software license



**CITY OF CAPE TOWN
ISIXEKO SASEKAPA
STAD KAAPSTAD**

TENDER 140S/2025/26

SUPPLY, DELIVER, INSTALL AND MAINTAIN EXISTING “EXTREME EQUIPMENT” (DATA CENTER EQUIPMENT, LAN EQUIPMENT & WI-FI SOLUTION) AND ITS RELATED SOFTWARE TO RUN, MAINTAIN AND OPTIMISE THIS EXISTING SYSTEM.

AND

SUPPLY, DELIVER, INSTALL AND MAINTAIN “NEW LAN EQUIPMENT & WI-FI SOLUTION”, RELATED SOFTWARE TO RUN, MAINTAIN AND OPTIMISE THE NEW SOLUTION AND ELECTRICAL COMPONENTS

**Non-Compulsory Tender Clarification Meeting
13 February 2026**

Making progress possible. Together.

Agenda

- 1. Welcome and Introduction**
- 2. General Tender Information**
- 3. Tender Award Strategy**
- 4. Tender Specifications**
- 5. Price Schedule**
- 6. Eligibility Criteria**
- 7. Returnable Schedules**
- 8. Price and Preference Scoring**
- 9. Typical Tender Errors**
- 10. Questions**

1. Welcome and Introduction

Attendance Register:

- Representative to please indicate the following within the Chat IM,
 - Name and Surname
 - Name of the Company
 - Email Adress

- City of Cape Town introduction

- Presentation pack and Question and Answers to be provided in the form of a notice to tenderers

2. General Tender Information

- Tender Advertised : **23 January 2026**
- Clarification Meeting : **Non-Compulsory (13 February 2026)**
- **Closing Date** : **4 March 2025 @ 10am**
- Contract Period : **FROM THE COMMENCEMENT DATE OF THE CONTRACT (NOT PRIOR TO 01 JULY 2026) UNTIL 30 JUNE 2029**
- Tender Box : **Box Number 195**
- Tender Fee : **R200 (Applicable for hard copy purchases only)**
- Tender Queries : **SCM.Tenders21@capetown.gov.za**

3. Tender Award Strategy (clause 2.1.5.1)

The CCT intends to appoint two tenderers (the highest ranked tenderer (“the winner”) and in addition one “alternative tenderer/s”) for the allocation of work FOR EACH SCHEDULE described below. If insufficient responsive bids are received, the CCT reserves the right to appoint fewer tenderers, or not to appoint any tenderers at all.

SCHEDULE A	Supply, Deliver, Install and Maintain Existing “Extreme Equipment” (Data Center Equipment, Lan Equipment & Wi-Fi Solution) and Its Related Software to Run, Maintain and Optimise This Existing System
SCHEDULE B	Supply, Deliver, Install and Maintain “New Lan Equipment & Wi-Fi Solution” and its Related Software to Run, Maintain and Optimise the New Solution and electrical components

Bidders can respond to one or both schedules of interest. However, when responding to a schedule, the bidder must respond to it’s entirety. Failing to respond to a schedule in it’s entirety will result in non-compliance for that schedule.

The contract period shall be for a period FROM DATE OF COMMENCEMENT (NOT PRIOR TO 1 JULY 2026) UNTIL 30 JUNE 2029].

4. Tender Specifications

5.1 BACKGROUND & PURPOSE OF THE TENDER

SCHEDULE-A

- **Maintenance & Optimization of existing “EXTREME” network in Data Centers, LAN & Wi-Fi in City Buildings (ANNEXTURE-G)**
- **Procurement of SW licenses for the existing network and required yearly subscriptions & OEM & Vendor Support.**

SCHEDULE-B

- **Procurement of “new/alternative” LAN & Wi-Fi solution**
- **Procurement of SW licenses for the new solution and required yearly subscriptions & OEM & Vendor support.**

4. Tender Specifications (CONTINTUED)

Applies to both SCHEDULE-A & B

Upon award, and when the need arises, the service provider will be requested to:

- Deliver or install or commission or test newer equipment models, working together with the the City's network team.
- Supply required OEM software licenses as required by the City.
- Supply software patches and other software updates/patches to the network team or deploy when requested to do so.
- Provide OEM/VENDOR support to the City's network team in the event of an Incident that either degrades performance of a device or causing it to fail, including OEM support to resolve the failure.
- Make a certified engineer available when requested (engineer rates to be priced under adhoc services in the pricing schedule)
- Be an interface between the OEM and City engineer/s when an OEM needs to be contacted for support.
- Deliver, install, commission and test the equipment, working together with the City's team or a City representative. Testing whether the solution will work (i.e. testing the equipment in the LAB) will be the responsibility of the service provider and this will be at the service provider's cost as it is the responsibility of the vendor to provide a working solution. When requested, the service provider must supply an appropriate certified engineer (see definitions section) to install and commission the equipment and bring it to a live state. The City will only pay for the supply and delivery of equipment as per what has been priced in the pricing schedule and if required pay for labour services for installation and commissioning of equipment and no other extra costs

4. Tender Specifications (CONTINTUED)

- Colleagues please go through specifications in detail and ask any clarification questions via

SCM.Tenders21@capetown.gov.za

while the tender is still open so we can respond to your questions and ensure that your submission is responsive

5. Price Schedule

All tenderers must take note of the following information:

- ❑ Tenderers are to refer to the **pricing instructions** contained within the tender document
- ❑ Tenderers are to refer to **C5 Specifications** in order to familiarise themselves with the **requirements of the tender and price** accordingly
- ❑ Tenderers are required to provide **a rate for each line item within the relevant schedule being tendered for.**
- ❑ Any value other than **a rate will be deemed as free of charge** and the City may perform a risk analysis based on items not containing a rate.
- ❑ Take note of the **unit of measure** that is required for each line item
- ❑ The City of Cape Town will **conduct a market analysis on the rates** provided to determine any high/low rates and tenderers rates that are determined to be high will prompt for preferred bidder negotiations with the identified tenders.

5. Price Schedule (CONTINUED)

SCHEDULE-A SUPPLY, DELIVER, INSTALL AND MAINTAIN EXISTING “EXTREME EQUIPMENT” (DATA CENTER EQUIPMENT, LAN EQUIPMENT & WI-FI SOLUTION) AND ITS RELATED SOFTWARE TO RUN, MAINTAIN AND OPTIMISE THIS EXISTING SYSTEM.

Table-A1 Supply, deliver, install, Maintain & Support for the existing “Extreme Equipment” (Data Center Equipment, LAN Equipment & Wi-Fi Solution) and its related Software to run and maintain and optimise this existing system.

Table-A1 is for the Supply, Delivery, Maintenance & Support for “Extreme Equipment” (Data Centre Equipment, LAN Equipment & Wi-Fi Solution) and its related Software to run, maintain and optimise this existing system. In this table, please provide a mark-up percentage that the service provider will charge the City when the City is purchasing equipment/software and the delivery of components & Support of this equipment and its related software. The markup percentage must include (Original Equipment Manufacturer) OEM & Vendor support of the supplied equipment/software in Row-1. Please indicate your OEM authorization and/or distributor authorization in Row-2 and attach this proof of authorization in [Schedule F.13A](#) with contact details.

Mark-Up Supply, delivery & OEM Support for, “Extreme Equipment ” (Data Centers, LAN & Wi-Fi Solution) and its related Software to run and maintain and optimise this existing system.

%

OEM Supplier/Distributor Name

1. OEM Name =

2. Distributor Name =

5. Price Schedule (CONTINUED)

Table-A2 Ad-hoc Labour Services					
Refer to definitions (section C-5) for the level of skill required.					
Item no.	Description	Unit of Measure	Price (ZAR excl. VAT)		
			Rate DATE OF COMMENCEMENT UNTIL 30 JUNE 2027	Rate 1 JULY 2027 UNTIL 30 JUNE 2028	Rate 1 JULY 2028 UNTIL 30 JUNE 2029
A.2.1	Senior Project Manager	Monthly	R	R	R
A.2.2	Senior Project Manager	Hourly	R	R	R
A.2.3	Project Administrator	Monthly	R	R	R
A.2.4	Project Administrator	Hourly	R	R	R
A2.5	Senior Professional Engineer	Monthly	R	R	R
A2.6	Senior Professional Engineer	Hourly	R	R	R
A2.7	Professional Engineer	Monthly	R	R	R
A2.8	Professional Engineer	Hourly	R	R	R
A2.9	Training	Hourly	R	R	R

5. Price Schedule (CONTINUED)

TABLE-A3 FOR EVALUATION PURPOSES ONLY

Please indicate the Original OEM Price as per OEM price list (Please attach original OEM pricelist in schedule F.13.F). Convert the price for the items below to "South African Rands (please use exchange rate as specified under the pricing instructions above).

ITEM NO.	ITEM NAME	PLEASE INDICATE OEM PRICE AS PER OEM PRICE LIST (FOREIGN CURRENCY)	OEM PRICE IN RANDB
A.3.1	Extreme Switch 5320-16P-8XE		R
A.3.2	Extreme Switch 5320-48P-8XE		R
A.3.3	Extreme Switch 5320-24P-8XE		R
A.3.4	Extreme 7520-48XT - with two AC front to back airflow power supplies, six front to back airflow fans, one 4-post rack mount kit. Supports 48 x 1G/10G copper ports and 6 x 40G/100G fibre ports		R

5. Price Schedule (CONTINUED)

SCHEDULE-B SUPPLY, DELIVER, INSTALL AND MAINTAIN “NEW LAN EQUIPMENT & WI-FI SOLUTION” AND ITS RELATED SOFTWARE TO RUN, MAINTAIN AND OPTIMISE THE NEW SOLUTION.

Table-B1 Supply, deliver, install, Maintain & Support for the New LAN solution (Data Center Equipment, LAN Equipment & Wi-Fi Solution) and its related Software to run, maintain and optimise this existing system.

Table-B1 is for the Supply, Delivery, Maintain & Support for “NEW LAN SOLUTION” (Data Centre Equipment, LAN Equipment & Wi-Fi Solution) and its related Software to run, maintain and optimise this existing system. In this table, please provide a mark-up percentage that the service provider will charge the City when the City is purchasing equipment/software and the delivery of components & Support of this equipment and its related software. The markup percentage must include (Original Equipment Manufacturer) OEM & Vendor support of the supplied equipment/software in Row-1. Please indicate your OEM authorization and/or distributor authorization in Row-2 and attach this proof of authorization in Schedule F.13A with contact details.

Mark-Up Supply, delivery & OEM Support for, “NEW LAN SOLUTION” (Data Centers, LAN & Wi-Fi Solution) and its related Software to run and maintain and optimise this existing system.

Mark-up = %

OEM Supplier/Distributor Name

1. OEM Name =

1. Distributor Name =

5. Price Schedule (CONTINUED)

Table-B2 Ad-hoc Labour Services					
Refer to definitions (section C-5) for the level of skill required.					
Item no.	Description	Unit/Rate	Ad-hoc Price per Unit (ZAR excl. VAT)		
			Rate DATE OF COMMENCEMENT UNTIL 30 JUNE 2027	Rate 1 JULY 2027 UNTIL 30 JUNE 2028	Rate 1 JULY 2028 UNTIL 30 JUNE 2029
B.2.1	Senior Project Manager	Monthly	R	R	R
B.2.2	Senior Project Manager	Hourly	R	R	R
B.2.3	Project Administrator	Monthly	R	R	R
B.2.4	Project Administrator	Hourly	R	R	R
B.2.5	Senior Professional Engineer	Monthly	R	R	R
B.2.6	Senior Professional Engineer	Hourly	R	R	R
B.2.7	Professional Engineer	Monthly	R	R	R
B.2.8	Professional Engineer	Hourly	R	R	R
B.2.9	Training	Hourly	R	R	R

5. Price Schedule (CONTINUED)

TABLE-B4 FOR EVALUATION PURPOSES ONLY (SCHEDULE B)			
<p>Please indicate the Original OEM Price as per OEM price list (Please attach original OEM pricelist in schedule F.13.F). Convert the price for the items below to "South African Rands (please use exchange rate as specified under the pricing instructions above).</p> <p>For items B 4.12 & B 4.13 (Electrical Components where OEM authorization is not required) please attach supplier price-list</p>			
ITEM NO.	ITEM NAME	PLEASE INDICATE OEM PRICE AS PER OEM PRICE LIST (FOREIGN CURRENCY),	OEM PRICE IN RANDS
B.4.1	In-door Wi-Fi Access Point (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R
B.4.2	Out-door Wi-Fi Access Point (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R
B.4.3	1-Gps SFP (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R
B.4.4	10-Gps SFP (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R



5. Price Schedule (CONTINUED)

Table B3: Supply, Installation and Maintenance of Electrical Equipment and Components		
<p>This table is for the Supply, Installation and Maintenance of electrical equipment. Tenderers are required to respond with the mark-up percentage for electrical equipment as indicated on B.3.1 (Please refer to specifications for equipment and components details). Upon award of the tender, and when placing the order, vendors will be required to supply price lists where their mark-up will be applied to determine the final price to be paid by the City.</p>		
Item	Description	(Provide a single Mark-up % for the goods indicated in B.3.1)
B.3.1.	<p>Supply, Installation and Maintenance of electrical equipment and Electrical Components.</p> <p>UPS and Inverters, Batteries, chargers, bypass switches, ATS, STS, plugs, Interconnecting cables, lighting, flood lights and light bulbs</p>	<p>Mark-up = %</p>



5. Price Schedule (CONTINUED)

TABLE-B4 FOR EVALUATION PURPOSES ONLY (SCHEDULE B)			
<p>Please indicate the Original OEM Price as per OEM price list (Please attach original OEM pricelist in schedule F.13.F). Convert the price for the items below to "South African Rands (please use exchange rate as specified under the pricing instructions above).</p> <p>For items B 4.12 & B 4.13 (Electrical Components where OEM authorization is not required) please attach supplier price-list</p>			
ITEM NO.	ITEM NAME	PLEASE INDICATE OEM PRICE AS PER OEM PRICE LIST (FOREIGN CURRENCY),	OEM PRICE IN RAN DS
B.4.1	In-door Wi-Fi Access Point (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R
B.4.2	Out-door Wi-Fi Access Point (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R
B.4.3	1-Gps SFP (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R
B.4.4	10-Gps SFP (See specifications section 5.3.1 WI-FI ACCESS POINTS (APs))		R



6. Eligibility Criteria (clause 2.2.1.1)

2.2.1 Eligibility Criteria

2.2.1.1 Tenderers are obligated to submit a tender offer that complies in all aspects to the conditions as detailed in this tender document and the Conditions of Tender. An ‘acceptable’ tender must “COMPLY IN ALL” aspects with the tender, Conditions of Tender, all Specifications (i.e., item C.5 below, hereinafter the “Specifications”), pricing instructions herein and the Contract including its conditions.

2.2.1.1.1 Submit a tender offer

Only those tender submissions from which it can be established, *inter alia* that a clear, irrevocable and unambiguous offer has been made to CCT, by whom the offer has been made and what the offer constitutes, will be declared responsive.

**NB: No Material Deviations to tender conditions, specifications, pricing instruction and contract conditions
See clause: 2.3.7.2**



6. Eligibility Criteria (Continued)

2.2.1.1.2 Compliance with requirements of CCT SCM Policy and procedures

Only those tenders that are compliant with the requirements below will be declared responsive:

- a) A completed **Details of Tenderer** to be provided (applicable schedule below to be completed);
- b) A completed **Certificate of Authority for Partnerships/ Joint Ventures/ Consortiums** to be provided authorising the tender to be made and the signatory to sign the tender on the partnership /joint venture/consortium's (applicable schedule below to be completed);
- c) A copy of the partnership / joint venture / consortium agreement to be provided, where applicable.
- d) A completed **Declaration of Interest – State Employees** to be provided and which does not indicate any non-compliance with the legal requirements relating to state employees (applicable schedule below to be completed);
- e) A completed **Declaration – Conflict of Interest and Declaration of Bidders' past Supply Chain Management Practices** to be provided and which does not indicate any conflict or past practises that renders the tender non-responsive based on the conditions contained thereon (applicable schedules below to be completed);
- f) A completed **Certificate of Independent Bid Determination** to be provided and which does not indicate any non-compliance with the requirements of the schedule (applicable schedule below to be completed);
- g) The tenderer (including any of its representatives, directors or members), has not been restricted in terms of abuse of the Supply Chain Management Policy,
- h) The tenderer's tax matters with SARS are in order, or the tenderer is a foreign supplier that is not required to be registered for tax compliance with SARS;
- i) The tenderer is not an advisor or consultant contracted with the CCT whose prior or current obligations creates any conflict of interest or unfair advantage;
- j) The tenderer is not a person, advisor, corporate entity or a director of such corporate entity, who is directly or indirectly involved or associated with the bid specification committee;
- k) A completed **Authorisation for the Deduction of Outstanding Amounts Owed to the CCT** to be provided and which does not indicate any details that renders the tender non-responsive based on the conditions contained thereon (applicable schedules below to be completed);
- l) The tenderer (including any of its representatives, directors or members), has not been found guilty of contravening the Competition Act 89 of 1998, as amended from time to time;
- m) The tenderer (including any of its representatives, directors or members), has not been found guilty on any other basis listed in the Supply Chain Management Policy.

6. Eligibility Criteria (Returnable Schedules: pg93 -106)

Schedule F2

- **Certificate of Authority for partnerships/Joint Venture and Consortiums** – MUST be completed if tendering as a Joint Venture/Consortium. Partnership/Joint Venture/Consortium agreement to be submitted

Schedule F5

- **Declaration of interest (State Employees)** – To be completed in full by each tenderer

Schedule F6

- **Conflict of interest declaration** – To be completed in full by each tenderer

Schedule F7

- **Declaration of tenderer's past SCM Practices** – To be completed in full by the tenderer

Schedule F8

- **Authorisation for the deduction of outstanding amounts owed to the CCT** – To be completed in full by the tenderer

Schedule F9

- **Declaration of Independent Bid Determination** – To be completed in full by the tenderer



6. Eligibility Criteria (OEM AUTHORISATION)

SCHEDULE A

To be declared responsive, tenderers must be authorised by the OEM (Extreme) **or** Accredited Distributor/Reseller with the OEM (Extreme) to [sell and manage any warranty processes and escalations for Extreme equipment](#), as and when required. Proof of such authorisation must be addressed to the tenderer on a letterhead indicating authorisation to sell and manage any warranty processes and escalations for Extreme equipment offered in this schedule and **be submitted with the tender document as follows (refer to the two options below) and attached in [Schedule F.13A](#) before tender closing.**

SCHEDULE B

To be declared responsive, tenderers must be authorised by the OEM they are offering **or** Accredited Distributor/Reseller with the OEM to sell and manage any warranty processes and escalations, as and when required. Proof of such authorisation must be addressed to the tenderer on a letterhead indicating authorisation to sell and manage any warranty processes and escalations equipment offered in this schedule **and be submitted with the tender document as follows (refer to the two options below) and attached in [Schedule F.13A](#) . before tender closing**



6. Eligibility Criteria (OEM AUTHORISATION)

OPTION-1.

- Should the tenderer be authorised by the OEM, **authorization letter from OEM** stating that the tenderer is **authorised by the OEM to sell their goods** and the goods will have warranty **must** be submitted with the tender submission.

OPTION-2.

- Should the tenderer be authorised by the Distributor/Reseller, the following documents (2-letters) must be submitted:
 - i. Authorization letter from the OEM **authorizing the distributor/reseller to sell OEM goods with warranty.**
 - ii. Letter from distributor **authorizing tenderer to sell their goods with warranty.**

6. Eligibility Criteria Functionality Scoring (Pg 10-11)

Evaluation Criteria	Applicable values/points	Points Scored	Maximum Points
<p>1. COMPANY EXPERIENCE IN SUPPLYING, DELIVERING, SUPPORTING, INSTALLING AND COMMISSIONING DATA NETWORK DEVICES AND SOLUTIONS TO CLIENTS</p> <p>Tenderers must provide evidence where they have been supplying, delivering, supporting, installing and commissioning Data Network Devices and solutions to clients on Extreme Networks</p> <p>Only clients with a minimum 350 routers and/or switches or more will be eligible for scoring</p> <p>To respond to this criteria please complete Schedule F.13B before tender closing.</p>	<ul style="list-style-type: none"> • 0 to 2-years • >2 years to 4-years • >4 years to 6 -years • >6 -years 	<p>0-points</p> <p>10-points</p> <p>20-points</p> <p>30-points</p>	<p>30-points</p>
<p>2. SUPPORT STAFF:SENIOR ENGINEER</p>			
<p>The tenderer must have at least a Senior Engineer certified by Extreme OEM with Telecommunications Network Support experience. Please refer to the definitions on specifications of a Senior Engineer.</p> <p>To respond to this criteria please complete Schedule F.13C. and append to the schedule proof of certification before tender closing.</p>	<ul style="list-style-type: none"> • No Senior Engineer or/and Senior Engineer with less than 5-years. • Senior Engineer with 5-years experience. • Senior Engineer with more than 5-years but less than 7-years experience. • Senior Engineer with 7-years experience but less than 9-years experience. • Senior Engineer with more than 9- years experience. 	<p>0-points</p> <p>10-points</p> <p>20-points</p> <p>30-points</p> <p>40-points</p>	<p>40 Points</p>
<p>TOTAL SCORE</p>			<p>70 Points</p>

6. Eligibility Criteria: Functionality scoring (Returnable Schedule: pg 110-123)

No.	Details of project	Contact Information
1	Project Name: _____ Full	Name of Client
	Project Details: _____	_____
	_____	Contact Person (full name and surname) of the client
	_____	_____
	_____	_____
	Number of switches/routers _____. Start Date: ___ DD / MM / YYYY _____ End Date: ___ DD / MM / YYYY _____ The full start and end date must be stipulated in the format of DD/MM/YYYY	Contact number: Email address: _____

Eligibility Criteria: Functionality scoring (Returnable Schedule: pg 110-123)

Name and Surname of Engineer	Company	Start date	End date	Description of Relevant Experience to Schedule A	OEM Certification	Name of Contact Person at Company	Contact Number
		(YYYY/MM/DD)	(YYYY/MM/DD)				

7. Other Returnable Schedules

Schedule. F3

- **Declaration for Procurement above R10 million.** This MUST be completed by the tendering entity in full

Schedule F.10

- **Proposed Deviations and/or qualifications** - Tenderers are to clearly indicate any deviations/qualifications in this schedule. Tenderers are advised to take note of the tender Conditions on the handling of deviations/qualifications indicated by the tenderer which may impact the responsiveness of your submission

Schedule. F11

- **List of Other documents attached to tender** – All supporting information/documents/Certificates etc are to be clearly referenced within this schedule.

Schedule. F.12

- **Record of Addenda to Tender document** – This schedule is primarily for the acknowledgement and incorporation of any notices issued throughout the tender process. Tenderers are urged to periodically review approved platforms should any notices be issued which may be a vital change to the tender document.



8. Price and Preference Scoring

- Preference Points system used in this tender 90/10
- **Schedule F.4: Preference Points Claim Form**

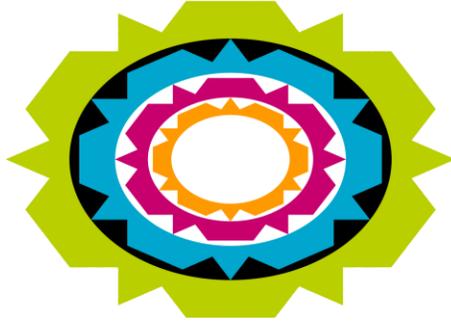
The specific goals allocated points in terms of this tender	To be Completed by the Organ of State	To be Completed by the Tenderer
	Number of points Allocated(80/20 system)	Number of points claimed (80/20 system)
Gender	<p style="text-align: center;">3</p> <p>>75% - 100% women ownership : 3 points >50% - 75% women ownership : 2 points >25% - 50% women ownership : 1 point >0% - 25% women ownership : 0.5 point 0% women ownership = 0 points</p>	
Race	<p style="text-align: center;">3</p> <p>>75% - 100% black ownership : 3 points >50% - 75% black ownership : 2 points >25% - 50% black ownership : 1 point >0% - 25% black ownership : 0.5 point 0% black ownership = 0 points</p>	
Disability	<p style="text-align: center;">1</p> <p>>2% ownership : 1 points >0% - 2% ownership : 0.5 point 0% ownership = 0 point</p>	
Promotion of Micro and Small Enterprises	<p style="text-align: center;">3</p> <p><i>SME partnership, sub-contracting, joint venture or consortiums</i></p>	

9. Typical Bidder Errors

- Pricing Errors,
- No clear offer,
- Non-compliance with tender conditions -Proposing material deviations,
- Non-submission of key evidence/supporting documents,
- Not completing all schedules fully,
- Not including any tender notices,
- Not providing information to the City's Due Diligence Service Provider,
- Not replying to clarification requests in time and
- Tax compliance.

10. Questions





**CITY OF CAPE TOWN
ISIXEKO SASEKAPA
STAD KAAPSTAD**

Thank You

Making progress possible. Together.

Tender 140S 2025/26: Clarification Meeting Questions and Answers

Questions	Answers
Annexure G is not available on the Tender Document	Please see attached to the Notice
Extreme Switch 5320-16P-8XE (Error in sku), instead Extreme Switch 5320-16P-4XE	Corrected, see attached replacement page
Page 20, clause 2.3.10.1.2 (d) – which bank does the City use?	Nedbank
Does Schedule B require compatibility with Schedule A?	No, schedule B is an independent solution, meaning a new solution
Clarity on switch specifications, access point specifications, and routing protocols as well as uplinks specs eg 100Gig uplink	UN: Point 5.3.1 to 5.3.2 in the specifications clearly defines the requirement
Wi-Fi controller, is in on prem or on cloud?	Bidders must propose their solution; the schedule is looking for innovation but must comply with the minimum requirements as specified in the tender specifications
The hourly rate card pertaining to training, this is generally provided by OEM and is normally course based. Do we put it in a separate pricing for it. Also, the training is to be delivered by OEM or by the Integrator?	It is mainly of certification for the in-sourced staff/technicians. Arrangements can be made with the OEM for the delegates and the overall cost of the training be paid for the duration per delegate and divide it by hourly rate.
Page 45, Table 4, line b.4.11. The Vendor support as a line item, is it for a combination of all the products ie(Wi-Fi controller, SFPs etc), or is a percentage or what?	Vendor Support is sometimes included in the Warranty of the equipment, but some OEM have vendor support as a separate line item. We are trying to accommodate the market for that. Bidders may submit a nil rate if included to OEM support
If Vendor support/technical support is included in line items like b.4.10, then b.4.11 can be tendered as zero rate	Correct if it is included in a box as part of the markup.
Follow-up? The City normally pays vendor Support on Annual bases, so if we add vendor support it will be for 1 year not for 3 years?	We pay vendor support on annually basis/ 1 year.
Does the City has a cut off when City has to respond to the questions	City responds within two days of receiving questions
With regards to 24/48Port switch, switch is 100000 mac entries which will be 2000 per port on a 48-port switch, concerns of it being excessive. With regards to the indoor/outdoor wi-fi, the question of fibre to the AP has	Response: The City as part of its strategic requirements and current traffic patterns which forms the basis of the specifications, the bidder are encouraged to go out on the market to find possible indoor/outdoor AP that will support wi-fi for dense and public

<p>been questioned, normally these are powered by an indoor switch with induces POE energy</p>	<p>locations such as DHL Stadium.</p>
<p>Follow up: Page 40, city referenced 3,1.17, the XMC licence that gets renewed annually, the city asked for a price for one licence is this correct if not how would the bidders know how much the City has?</p>	<p>Bidders should price for one licence, quantities for future requirements will just be multiplied by the price of the one licence to get the total price.</p>
<p>Client References required, do the bidders just fill out the details on the table in the schedule, no reference letters required</p>	<p>Reference letters are not compulsory; the bidder must just fill out the table on the particular schedule. The BEC will take the responsibility verifying this information that has been filled out</p>