

	<b>Supplier Development, Localisation and Industrialisation (SDL&amp;I) Bidder Template</b>	Template Identifier		Rev	
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<b>Description/ Scope of Work</b>	<b>Turnkey Project for the Design, Supply, Installation and Maintenance of a Video Management System including all associated Hardware, Software and Artificial Intelligence Capability in the Gauteng Cluster</b>
<b>Duration of the Project</b>	<b>For a period of 12 months for the Initial Installation and 36 months for the Replacement Maintenance portion</b>

### Objective criteria

The inclusion of objective criteria in an enquiry is not mandatory but a condition for contract award, and if included, this must align with the requirements of the PPPFA [clause 2(1)(f)] and be clearly stated in the enquiry together with the consequence of such objective criteria (i.e., if the tenderer does not meet objective criteria; it may lead to the second-ranked tenderer being recommended for award).

#### 1.1 Designated Sectors

Where applicable, the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

	<b>YES</b>	<b>NO</b>
a) Is this Commodity or part of it a Designated Sector?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Please indicate below Designated Components		
<b>NOTE:</b> SBD 6.2 Declaration Form and Annexure C (Local Content Declaration - Summary Schedule) are therefore <b>mandatory</b> and must be tender returnables		

#### 1.2 CIDB Skills Development Continuation of Mandatory Requirements

	<b>YES</b>	<b>NO</b>
a) <b>Is there CIDB compulsory training?</b>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
If Yes, what is the % of the Construction Skills Development Goal % (CSDG)	<b>Not applicable</b>	
If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets		
<b>Criteria</b>	<b>Eskom Target</b>	<b>Tenderer Commitment</b>
CSDG Percentage	N/A	N/A
Description	N/A	N/A
<b>NOTE:</b> Failure by the Contractor/Service Provider/Supplier to meet the CIDB CSDG mandatory % will render their tender non-responsive		

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### 1.3 Subcontracting

Mandatory subcontracting on contracts above R30 million as a condition for contract award.

Subcontracting will be applied as follow:

- a) must apply subcontracting to previously designated groups.
- b) must advertise the tender with a specific condition for contract award that the successful tenderer must subcontract a minimum of 30% of the value of the contract to:
  - an EME or QSE, which is at least 51% owned by black people;
  - an EME or QSE, which is at least 51% owned by black people who are youth;
  - an EME or QSE, which is at least 51% owned by black people who are women;
  - an EME or QSE, which is at least 51% owned by black people with disabilities;
  - an EME or QSE, which is 51% owned by black people living in rural or underdeveloped areas or townships;
  - a cooperative, which is at least 51% owned by black people;
  - an EME or QSE, which is at least 51% owned by black people who are military veterans; or
  - more than one of the categories referred to in paragraphs (a) to (i).

**The following tender returnables are required for subcontracting:**

- **Proof of Signed Sub-contracting Intent Agreement / Signed Sub-contracting Agreement between the main contractor and sub-contractor**
- **CSD report of subcontractors**
- **Subcontractor/s B-BBEE Certificate / Sworn Affidavit must be submitted.**

Subcontracting, in this instance, will be treated as a condition for contract award. A supplier awarded a contract may not subcontract more than 25% of the value of the contract to any other entity that does not have an equal or higher B-BBEE status level of a contributor than the supplier concerned unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.

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#### 1.4 SDL&I Objectives in line with RDP Goals

Tenderers who complete and submit the undertaking as required, but who do not meet Eskom’s targets, will not be disqualified. SDL&I undertakings do not form part of scoring but commitments will form part of contractual obligations

##### 1. B-BBEE requirements

Tenderers are required at a minimum to maintain their B-BBEE status over the contract term. Valid B-BBEE certificate issued by an authorized body or person; a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; any other requirement prescribed in terms of the Broad-Based Black Economic.

##### 2. Local Content and Production

“Local Procurement Content” refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, Tenderer’s response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component. Refer to SBD-6.2 in the Request for Proposal.

Tenderers are required to submit its proposals in the table below:

Description of services, works or goods	Threshold %	Tenderer’s Proposal
Wooden or fabricated steel furniture / frames	100%	
Electrical / Telecom Cables	90%	
Fasteners	100%	
Batteries	50%	
Steel products and components for construction	100%	
Joining connecting components	100%	
Two-way radios	60%	
Plastic Pipes & Fittings	100%	
Assembly and testing of full built unit	100%	

In relation to designated sector, a supplier will not be allowed to subcontract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.

##### 3. Enterprise development

Main contractor will be required to propose development in the following areas:

Support Description	Tenderer Proposal
The successful tenderer is required to identify and incubate an SME from the designated groups in one or more of the areas to be sub-contracted.	

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Assistance could be in the form of business support, possible subcontracting opportunities, equipment and/or finance.

The successful tenderer will be required to draft an Enterprise Development program and agreement within eight weeks of contract award. The ED agreement must be signed with the beneficiary and sent to Eskom for review and acceptance. The accepted ED program will be monitored throughout the duration of the contract.

**4. Job creation**

Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.

Type of Jobs to be created	Number of Jobs to be created

Type of Jobs to be retained	Number of Jobs to be retained

**5. Skills development**

Tenderers are required to submit proposals in a table below for developing the skills of unemployed candidates in the country. Skills development is intended to address Eskom’s core, scarce and critical skills and the ICT SETA scarce and critical skills. These skills are also included in a 2020 list of occupations in high demand as stipulated in the Government Gazette 43937. Candidates shall be from all provinces in the country, and their composition shall be representative of the population demographics of South Africa

Skills Type	Number of learners	Outcome
IT/ITC Skills development program	2	Certificate of completion
Security Guards Bursary (entry level PSIRA accredited)	2	Certificate of completion
<b>Total</b>	<b>4</b>	

The process of developing these skills shall involve the participation by tenderers directly and through its supply network. In certain cases, the SETA’s accredited training providers can be approached to participate in developing critical and scarce skills.

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Note:

Tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach its relevant SETAs to access grants, subsidies and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

**Note:**

**Eskom prefers to contract with but is not limited to compliant BBE level 1-4 contractors. Any tenderer who does not comply with this criterion should provide a migration plan that will form part of the contractual obligation. The terms and conditions will be negotiated and agreed prior to contract award. The migration plan will be accepted based on partial fulfillment or as a whole depending on the time period allocated for the transaction/s.**

**Where there is a partial acceptance of a migration plan, should the same tenderer be awarded further contracts with Eskom the agreed migration plan must be shared with Eskom officials responsible for the tender for continued compliance monitoring.**

### 1.5 SDL&I Penalty and Performance Security

**Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.**

As security for the fulfilment of all SDL&I obligations, Eskom will apply a penalty of 2.5% of every invoice amount (excluding VAT) for failure to submit SDL&I performance reports every quarter; **or** failure to meet the SDL&I obligations in a contract.

### 1.6 Reporting and Monitoring

- The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.

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## 1.7 General Information on Validity of Sworn Affidavits

**The following must be considered when it comes to validity of Affidavits;**

**Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:**

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director, owner** or **member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements** or **management account**. **(Mark the applicable option).**
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level)**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)**
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

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Bidder number:

Name of bidder:

Bidder representative:

Representative signature:

Date:

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