

**TENDER CLARIFICATION QUESTIONS – MWP1860CX THE PROVISION OF ENGINEERING AND PROJECT MANAGEMENT SERVICES TO ESKOM FOR A PERIOD OF 5 YEARS.**

Date	Supplier Question/ Clarification	Eskom Response
13 March 2023	<ul style="list-style-type: none"> <li>Will the client (Eskom) will accept a Proof of Application Letter issued by Consulting Engineers South Africa (CESA) as an indication that the process to register the tenderer with CESA is currently underway, as this is part of the Mandatory Evaluation Criteria (Gate Keepers).</li> </ul>	<ul style="list-style-type: none"> <li>Awaiting for the Business to make decision on this</li> </ul>
14 March 2023	<ul style="list-style-type: none"> <li>Please assist with clarity on sharing confidential information and documents from our clients like task orders, acceptance agreements etc. Seeing as most of our clients/projects are national key points we are worried about confidentiality.</li> </ul>	<ul style="list-style-type: none"> <li>From Eskom's side, we are bound to treat their submissions as confidential.</li> <li>Also, the tenderers can redact words or information on a document which they believe would place them in breach by disclosing it. However, there still needs to be enough information and corroborating documents to authenticate the claim of competency, experience etc. e.g. certificates of professional registration and training, an appointment letter, extracts from a contract with the name of the designated project manager or the total contract value (I understand that in most cases this gets registered with CIDB anyway) etc.</li> <li>The tenderers can redact words or information on a document which they believe would place them in breach by disclosing it. However, there still needs to be enough information and corroborating documents to authenticate the claim of competency, experience etc.</li> <li>On another matter raised at the clarification meeting, when it comes to international</li> </ul>

		<p>experienced persons who are not registered with a SA council for the professions and smaller firms with not much recent work, there is nothing prohibiting joint ventures, recruitments, sub-consulting or the likes, to ensure, the tenderer can offer (and will provide) the necessary cluster of competencies. If anything, we want to encourage a return and transfer of skills to South Africa.</p>
15 March 2023	<p>We have the following questions on project management technical evaluation criteria:</p> <ul style="list-style-type: none"> <li>How many CVs do you require per discipline and category (Jnr, intermediate and expert)?</li> </ul>	<ul style="list-style-type: none"> <li>Below was extracted from technical evaluation criteria in the market:  Company CV,  customer reference letters,  task orders,  accepted agreements,  <u>SACPCMP</u> professional registrations,  documented Project Management Methodology (Policy, Processes, Standards, Specifications),  project management supporting organisational structure,  systems application landscape</li> </ul> <p>NB: Eskom needs the consultant to demonstrate is that they have the necessary expertise and that they have a track record of having done similar work, to qualify for inclusion of the panel.</p> <p>The number and levels of persons required will depend on the need identified by business, and the scope of a particular task order. (the so-called “mini-tender/RFQ’s”).</p>

	<ul style="list-style-type: none"> <li>• If the technical evaluations required documents e.g. project charter was developed for client (Eskom) do you want to see that charter or our company process on how we compile the project charters?</li> </ul>	<ul style="list-style-type: none"> <li>• Eskom needs to see the consultants' Project Management Methodology: "documented Project Management Methodology (Policy, Processes, Standards, Specifications)". In addition to this we need also to see actual documents completed.</li> </ul> <p>NB: Eskom requires a company CV. Supported by functionaries that work for the company. IN the external stability environment there is a requirements for a CV functional person. There is no number specified so 1 CV of a functionary would also do. However, the assessment criteria must still be met.</p> <p>For the External Stability assessment we ask the following (quoted from the evaluation criteria):</p> <p><b>1. Customer reference letter confirming work performed by the consultant/tenderer that forms part of the scope of work. As a minimum, it must demonstrate the following:</b></p> <ul style="list-style-type: none"> <li>• Consultant/tenderer was responsible at a construction project for collaboration with stakeholder and community liaison functionaries to integrate stakeholder management efforts and enhance and support the project objectives.</li> <li>• Consultant/tenderer was responsible for and did collaborate with municipal and traditional councils to support project objectives</li> <li>• Consultant / tendered facilitate strategic partnerships that build and maintain stakeholder relationships through alignment of the project objectives</li> </ul>
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15 March 2023	<ul style="list-style-type: none"> <li>• In regards to the invitation to tender document under group 1 -8 , your Evaluation criteria . The scope of works as per the works information of the contract which carries 30%. Are you basically asking for a methodology ?</li> </ul>	<ul style="list-style-type: none"> <li>• The criteria is clear for evaluation. The bidder's capability to perform the works will be evaluated on the high-level methodology tabulated by response on each requirement of scope of services. This has to be in line with the requirements within the works information. Also, a communication plan is required.</li> </ul>
15 March 2023	<ul style="list-style-type: none"> <li>• Under 'Qualitative Evaluation Criteria', under 1.4 in the Engineering Evaluation Criteria, the deliverable is (a) CVs of the individuals and (b) 'Written verification...'; what would suffice as written verification of competency? As an example, would a declaration witnessed by a</li> </ul>	<ul style="list-style-type: none"> <li>• This means that supplier must review CVs of all the team members to verify and confirm their content. The aim is to prevent companies from not taking responsibility for falsified CVs at a later stage. A letter on a company letterhead</li> </ul>

	<p>Commissioner of Oaths be adequate?</p> <ul style="list-style-type: none"> <li>Is there a resolution around the requirement for tenderers to be CESA registered?</li> </ul>	<p>and CEO's signature should suffice.</p>
15 March 2023	<ul style="list-style-type: none"> <li>We do perform Engineering and Construction at Eskom Power Stations. How do Eskom view a contractor for this proposal who are performing work at Eskom Power stations? (Will this be seen as a be a conflict of interest of this proposal)</li> <li>Exclusion from downstream work that may result from provided engineering work: Will the tenderer be precluded/excluded from participating in opportunities arising directly/indirectly from the proceeds of engineering work produced by them, whether it be supply of components or execution of recommendations?</li> </ul>	<ul style="list-style-type: none"> <li>Tenderers are encourage to declare any perceive conflict of interest . Eskom note your concern and view it as no conflict of interest</li> <li>No companies will be excluded for future downstream work for being approved or appointed as panel members for Eskom Engineering Panel.</li> </ul>
16 March 2023	<p>It is stated that "<i>The tenders must be registered with Consulting Engineers South Africa (CESA)) or equivalent internationally recognised accreditation</i>".</p> <ol style="list-style-type: none"> <li>Consulting Engineers South Africa (CESA) is a voluntary association of Consulting Engineering firms.</li> <li>The Engineering Council of South Africa (ECSA) is a statutory body established in terms of the Engineering Profession Act (EPA), 46 of 2000.</li> </ol> <p>Eskom requires as a <b>Mandatory</b> returnable that company (s) be registered with a voluntary association such as CESA. This institution is not regulated by any statutory body and does not report to any legally established framework/body.</p> <ol style="list-style-type: none"> <li>What is the rational to enforce companies to register with a</li> </ol>	<p>Awaiting for the Business to make decision on this</p>

	<p>voluntary association that are not regulated?</p> <p>b. Why does Eskom require companies to be registered with CESA?</p> <p>c. What does this requirement benefit Eskom and the scope intended?</p> <p>We feel that this requirement does not benefit Eskom and it's intended scope of services. ECSA is a statutory body that Eskom can rely on. There is no need to have CESA as it does not regulate anything, it is just a voluntary association and companies should associate with CESA voluntarily and not mandatorily.</p>	
17 March 2023	<p>Can you please clarify what is required by Company CV, is this a company profile?</p> <p>SACPCMP professional registration, is this for the individual or the company?</p> <p>Please assist me with information regarding Resources, e.g, number of resources, what particulars of resources are to be submitted?</p> <p><b>Company CV,</b> customer reference letters, task orders, accepted agreements, <b>SACPCMP professional registrations,</b> documented Project Management Methodology (Policy, Processes, Standards, Specifications), project management supporting organisational structure, systems application landscape</p>	<p>For the stability section, we mean a company profile but with evidence that supports the statements in the company profile that relate to the Evaluation Criteria.</p> <p><b>More responses to follow as I am awaiting Subject Matter Experts to respond</b></p>