



Strategy

Engineering

Title: **Supply & Delivery of MAGNET  
ELCTRO:380V;900GS;1500  
KW;41 A as and when required**

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## 1. SCOPE

The scope of this document is to capture the technical tender evaluation strategy for procurement of new Electromagnet at Tutuka Power Station. This evaluation strategy is to ensure the correct specifically supplied goods and equipment into the plant and ensure transparency of the process in procuring equipment that is up to standard and as per the plant specification.

### 1.1 APPLICABILITY

This document is applicable to Tutuka Power station coal handling plant

### 1.2 PURPOSE

The purpose of the tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### 1.2.1 Normative

- [1] ISO 9001 Quality Management Systems
- [2] 240-48929482: Tender Technical Evaluation Procedure
- [3] SANS 10142-1 The wiring of premises Part 1: Low-voltage installations
- [4] 240-53716726: Technical Scoring Form
- [5] 240-53716712: Technical Evaluation Results

#### 1.2.2 Informative

- [1] SANS 10142-1 The wiring of premises Part 1: Low-voltage installations

### 1.3 DEFINITIONS

- a. **Confidential:** the classification given to information that may be used by malicious/opposing/hostile elements to harm the objectives and functions of Eskom Holdings Limited.
- b. **Works:** Refers to the Works information for the Outside Plant Electrical Maintenance Contract at Tutuka Power Station
- c. **Contractor:** Refers to the entity/party which has submitted information for the Tender Requirements for the Works

### 1.4 CLASSIFICATION

**Controlled Disclosure:** Controlled Disclosure to external parties (either enforced by law, or discretionary).

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**1.5 ABBREVIATIONS**

| <b>Abbreviation</b> | <b>Description</b>                          |
|---------------------|---|
| A                   | Electrical Current Amperes                  |
| AC                  | Alternating Current                         |
| CAD                 | Computer-Aided Design                       |
| CIDB                | Construction Industry Development Board     |
| CT                  | Current Transformer                         |
| CV                  | Curriculum Vitae                            |
| DB                  | Distribution Board                          |
| DC                  | Direct Current                              |
| DOL                 | Department Of Labour                        |
| ECSA                | Engineering Counsel of South Africa         |
| EMD                 | Electrical Maintenance Department           |
| GO                  | General Overhaul                            |
| HZ                  | Hertz                                       |
| ISO                 | Internal Organization For Standard          |
| KW                  | Kilowatts                                   |
| LV                  | Low Voltage,                                |
| m                   | Meters                                      |
| MTBF                | Mean Time Between Failures                  |
| N/A                 | Not Applicable                              |
| SANAS               | South African National Accreditation System |
| SANS                | South African National Standard             |
| SHE                 | Safety, Health & Environmental              |
| SOW                 | Scope Of Work                               |
| TET                 | Technical Evaluation Team                   |
| V                   | Volts                                       |

**1.6 ROLES AND RESPONSIBILITIES**

as per 240-48929482: Tender Technical Evaluation Procedure

**1.7 PROCESS FOR MONITORING**

as per 240-48929482: Tender Technical Evaluation Procedure

**1.8 RELATED/SUPPORTING DOCUMENTS**

as per 240-48929482: Tender Technical Evaluation Procedure

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## 2. TENDER TECHNICAL EVALUATION STRATEGY

A weighted score-card approach is used to evaluate the technical compliance of the tenders against the specifications or ability to perform the work. Tenderers need to have a minimum weighted score of 70% overall or more to technically qualify for further evaluation.

### 2.1 TECHNICAL EVALUATION THRESHOLD

The evaluation of the tender submission will be based on mandatory and qualitative evaluation criteria. This is to determine the tenderer's ability to meet the technical requirements. A weighted score card approach will be used to evaluate the tender submission against the standards/specifications and Employer's requirements.

| Score  | %   | Definition  |
|--|-----|---|
| 5  | 100 | <b>COMPLIANT</b><br>Meet technical requirement(s) AND;<br>No foreseen technical risk(s) in meeting technical requirements.  |
| 4  | 80  | <b>COMPLIANT WITH ASSOCIATED QUALIFICATIONS</b><br>Meet technical requirement(s) with;<br>Acceptable technical risk(s) AND/OR;<br>Acceptable exceptions AND/OR;<br>Acceptable conditions. |
| 2  | 40  | <b>NON-COMPLIANT</b><br>Does not meet technical requirement(s) AND/OR;<br>Unacceptable technical risk(s) AND/OR;<br>Unacceptable exceptions AND/OR;<br>Unacceptable conditions.           |
| 0  | 0   | <b>TOTALLY DEFICIENT OR NON-RESPONSIVE</b>  |
| Note 1: The scoring table does not allow for scoring of 1 and 3.<br>Note 2: Foreseen acceptable and unacceptable risk(s), exceptions and conditions shall be unambiguously defined in the relevant Tender Technical Evaluation Strategy. |     |   |

### 2.2 TET MEMBERS

**Table 1: TET Members**

| TET number | TET Member Name | Designation             |
|------------|-----------------|-------------------------|
| TET 1      |                 | Snr Electrical Engineer |
| TET 2      |                 | Engineer in Training    |
| TET 3      |                 | Mechanical Engineer     |
|            |                 |                         |

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## 2.3 MANADATORY TECHNICAL EVALUATION CRITERIA

All TET members as defined in the Tender Technical Evaluation Strategy (and specifically TET member responsibilities) shall independently evaluate each tender in terms of compliance to the defined Mandatory Evaluation Criteria. Each TET member shall provide an individual scoring form on the compliance / non-compliance of all tenderers' responses to the Mandatory Evaluation Criteria. Each TET member shall provide clear justification(s) for each Mandatory Criteria evaluated as non-compliant ('NO').

This part of the evaluation starts when submissions are opened and assessed for the first time. The Eskom evaluation team will go through the details of the returnable submissions that are required and will be ensured that all the mandatory requirements are met. Submissions that receive a 'NO' for any of these requirements will not be able to proceed to the Qualitative Evaluation Criteria stage and therefore will fail the technical evaluation.

In the case where no tenderer meets all Mandatory Evaluation Criteria this shall be formally escalated to the Commercial Representative who shall guide the subsequent process. All meeting minutes shall be recorded and distributed to the Commercial Representative and included in the Tender Technical Evaluation Report.

Mandatory criteria are 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria are met. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

**Table 2: Mandatory Technical Evaluation Criteria**

| Ref # | Mandatory Technical Criteria Description   | Reference to Technical Specification /Tender Returnable | Motivation for use of Criteria                                    |
|-------|--|---|---|
| 1.    | The tenderer to supply equipment that complies with the standard for the Magnetic Separators and Metal and supported by the OEM.<br>Detectors:240-55864553 | Written confirmation letter                             | To ensure proper equipment is reliable and of acceptable quality. |

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## 2.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

In accordance with 240-48929482, tenders that have met all the Mandatory Evaluation Criteria will be evaluated against the Qualitative Evaluation Criteria defined in Table 3 below. The scoring of qualitative criteria shall be based on the degree of achievement by the tenderer to meet the technical requirements defined in Table 3. Each item shall have the specific sub-weighting criteria that shall be scored in accordance with Table 2 of 240-48929482. The minimum weighted final score (threshold) required for the tenderer to be considered FUNCTIONALLY ACCEPTABLE from a technical perspective is 70%.

The recommendation on the highest technically ranked tenderer shall be based on the final scoring comparisons and the tenderer with the highest score shall be recommended from a technical perspective, if the weighted final score exceeds the defined threshold.

**2.4.1.1 Table 3: Qualitative Technical Evaluation Criteria**

| Criteria Ref # | Qualitative Technical Criteria Description  | Reference to Technical Specification / Tender Returnable | Criteria Weighting                | Score | Sub - Criteria Weighting (%) |
|----------------|---|--|-----------------------------------|-------|------------------------------|
| 1.             | The new electromagnet to be 100% interchangeable (Electrical and mechanical) with currently installed | Tender returnable  | 100% interchangeable              | 5     | 80                           |
|                |   | Tender returnable  | Motor KW not the same as existing | 4     | 20                           |
|                |   | Tender returnable  | Not fitting in the plant          | 2     |                              |
| 2.             | Delivery period   | Tender returnable  | Within 12 weeks                   | 5     | 20                           |
|                |   |  | Within 18 weeks                   | 4     |                              |
|                |   |  | More than 18 weeks                | 2     |                              |

## 2.5 TET MEMBER RESPONSIBILITIES

| Mandatory Criteria Number   | TET 1 | TET 2 | TET 3 |
|-----------------------------|-------|-------|-------|
| 1                           | X     | X     | X     |
| Qualitative Criteria Number | TET 1 | TET 2 | TET 3 |
| 1                           | X     | X     | X     |
| 2                           | X     | X     | X     |

Table 4: TET Member Responsibilities

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## **2.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS**

### **2.6.1 Risks**

**Table 3: Acceptable Technical Risks**

| <b>Risk</b> | <b>Description</b>                      |
|-------------|---|
| 1.          | Motor Kw rating lower than the existing |

**Table 4: Unacceptable Technical Risks**

| <b>Risk</b> | <b>Description</b>                                  |
|-------------|---|
| 1.          | Inadequate tender returnable.                       |
| 2.          | Mandatory criteria 1 not evaluated and/or satisfied |

### **2.6.2 Exceptions / Conditions**

**Table 5: Acceptable Technical Exceptions / Conditions**

| <b>Risk</b> | <b>Description</b>   |
|-------------|--|
| 1.          | Declining to provide technical details accurately deemed intellectual proprietary. |
|             |  |

**Table 6: Unacceptable Technical Exceptions / Conditions**

| <b>Risk</b> | <b>Description</b> |
|-------------|--------------------|
| 1.          | N/A                |

## **3. AUTHORISATION**

This document has been seen and accepted by:

| <b>Name</b> | <b>Designation</b>             |
|-------------|--------------------------------|
|             | Electrical Engineering Manager |
|             | Electrical Engineer            |
|             | Systems Engineer Aux           |
|             |                                |

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#### **4. REVISIONS**

| <b>Date</b>   | <b>Rev.</b> | <b>Compiler</b> | <b>Remarks</b> |
|---------------|-------------|-----------------|----------------|
| August 2021   | 1           |                 | Draft          |
| February 2025 | 2           |                 | Revision       |

#### **5. DEVELOPMENT TEAM**

The TET members as listed in Table 1 were involved in the development of this document.

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