

NON-COMPULSORY REQUEST FOR PROPOSAL (RFP) BRIEFING SESSION MINUTES

Meeting Name	Non-compulsory briefing session: For the provision of Network Detection and Response (NDR) Solution for a period of three (3) years
Venue	Microsoft TEAMS
Date	23 May 2025
Time	10:00 – 13:30
RFP GSM number	TCC/2024/12/0001/84866/RFP

Refer to the non-compulsory Request for Proposal (RFP) Briefing Session Presentation for more details which is uploaded on the Transnet e-tender portal and the National Treasury e-tender portal.

1. Question asked during the RFP Briefing session:

NO:	QUESTION RAISED DURING THE RFP BRIEFING SESSION	TRANSNET RESPONSE
1.	Does Transnet have an indication of how long it will take to respond to questions? In some instances it takes too long and we are unable to incorporate what we learn from the answers when we have to finalise the submission.	The response to the questions will be expedited, however due to different dependencies, it is difficult to have an exact date of when the responses will be published.
2.	Section 11 Job Creation: (page 48) There's two tables that speak to year three (3). I assume one of them is supposed to say year two.	Correct, the middle table in the RFP (page 48) is Year two (2) instead of Year three (3).

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TRANSNET HAS A 'ZERO GIFTS' POLICY. NO EMPLOYEE IS ALLOWED TO ACCEPT GIFTS, FAVOURS OR BENEFITS

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		(d) Please indicate the number of new jobs to be created, broken down per quarter over the term of the contract. <table><tr><th>Year 1</th><th>Q1</th><th>Q2</th><th>Q3</th><th>Q4</th></tr><tr><td>Total number of new jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for Black men</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black women</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black youth</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black people living in rural or underdeveloped areas or townships</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black People with Disabilities</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for other categories</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new skilled jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new semi-skilled jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new unskilled jobs</td><td></td><td></td><td></td><td></td></tr></table> <table><tr><th>Year 2</th><th>Q1</th><th>Q2</th><th>Q3</th><th>Q4</th></tr><tr><td>Total number of new jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for Black men</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black women</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black youth</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black people living in rural or underdeveloped areas or townships</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black People with Disabilities</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for other categories</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new skilled jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new semi-skilled jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new unskilled jobs</td><td></td><td></td><td></td><td></td></tr></table> <table><tr><th>Year 3</th><th>Q1</th><th>Q2</th><th>Q3</th><th>Q4</th></tr><tr><td>Total number of new jobs</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for Black men</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black women</td><td></td><td></td><td></td><td></td></tr><tr><td>Number of new jobs for black youth</td><td></td><td></td><td></td><td></td></tr></table>	Year 1	Q1	Q2	Q3	Q4	Total number of new jobs					Number of new jobs for Black men					Number of new jobs for black women					Number of new jobs for black youth					Number of new jobs for black people living in rural or underdeveloped areas or townships					Number of new jobs for black People with Disabilities					Number of new jobs for other categories					Number of new skilled jobs					Number of new semi-skilled jobs					Number of new unskilled jobs					Year 2	Q1	Q2	Q3	Q4	Total number of new jobs					Number of new jobs for Black men					Number of new jobs for black women					Number of new jobs for black youth					Number of new jobs for black people living in rural or underdeveloped areas or townships					Number of new jobs for black People with Disabilities					Number of new jobs for other categories					Number of new skilled jobs					Number of new semi-skilled jobs					Number of new unskilled jobs					Year 3	Q1	Q2	Q3	Q4	Total number of new jobs					Number of new jobs for Black men					Number of new jobs for black women					Number of new jobs for black youth				
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3.	And are they cumulative from quarter one to quarter four or are they independent in terms of the number of resources that you're going to hire?	The number of resources to be hired is cumulative from quarter 1 to quarter 4. This means that the figures provided for each quarter build upon the previous ones, rather than representing independent or stand-alone hiring targets.																																																																																																																																							
4.	Appendix C Is the bid only restricted to the identified Service Providers?	The RFP is open to ALL Service Providers that are providing NDR solutions.																																																																																																																																							
5.	Mandatory Requirements: If a company is not ISO 27001 certified and busy with their certification. Would they be allowed to tender or is that a gate keeping criteria and would they not be allowed to tender without the ISO certificate?	The mandatory requirement states that the bidder must submit a valid ISO 27001 certificate in their company name. If the bidder is entered in a joint venture both companies must provide their valid ISO 27001 certificates. If a bidder is still busy with the certification, they would be disqualified due to not having submitted a valid certificate.																																																																																																																																							
6.	With regards to engineers. Is Transnet requesting the bidder or the bidders to at the minimum at least provide CVS and certifications of at least two engineers plus a project manager.	Yes: The bidder must provide the full contact details, curriculum vitae (CV), qualifications, and a minimum of five (5) years of relevant																																																																																																																																							

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		work experience of the Project Manager who will be assigned to the Transnet account. The bidder must provide full details, including curriculum vitae (CVs), qualifications, and a minimum of five (5) years of relevant work experience, of at least two (2) technical team members who will be responsible for training, technical support, and other related technical services.
7.	I did not pick up anywhere where service level parameters are discussed, is there then going to be a discussion point for the contracting stage or should we also include that as part of this response?	Refer to Annexure F: NDR Draft Master Agreement, Service Level are included in the draft Agreement.
8.	Resources CVS: Is Transnet looking for Project 1: Project manager with PMBOK or PRINCE2, and then two technical people, one with TOGAF and then the other one with the solution the OEM certification. three you mentioned the same service management certification and technical web certificate and OEM. Is Transnet looking for one project manager, then two technical people or this category number three (3) is different from the one which is above Number 2?	- The proposed Network Detection and Response Solution has featured in Market Analysis with reviews and rating not older than June 2020. - The bidder's key personnel who will be assigned to the Transnet account with relevant years of experience should have qualifications in the following key sub-sections: - Service Management: ITIL v3 certification or higher - Project Management: PMBOK, PRINCE2 or equivalent - Architecture: TOGAF certification - The bidder's technical support member who will be assigned to the Transnet account with relevant years of experience should have qualifications in the following key sub-sections: - Service Management: ITIL v3 certification or higher. - Technical; Web Application Security qualification or equivalent: - OEM Product certification Bidder completed Annexure C: Key Personnel Yes, point number 3 is slightly different from point number 2 in that No. 2 (b & c) focuses on the design and project management elements of the solution,

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		while No. 3 (b & c) focuses on the technical experts who will be deploying and supporting the solution. The only common entity between points 2 and 3 is Service Management (with ITIL v3 certification or higher), and this can be the same person. In summary, at the very least, the bidder must provide the qualifications and CVs of the incumbents who will be performing the following services: 1. Project Management 2. Service Delivery Management 3. Solution Design and Architecting 4. Solution Deployment, Configuration, and Support (at least two engineers/technicians)
9.	With regards to testing the actual NDR vendors, was the explanation about the process? the actual environment that they will be tested in? With reference to the actual OEM solution, the NDR vendors that they will be tested in, Transnet to explain a little bit of the testing criteria the type of environment that they will be tested in?	Testing of the NDR Solution in the Transnet Environment Testing is essential to ensure that the Network Detection and Response (NDR) solution accurately identifies and responds to threats. It is also necessary to verify that the solution does not generate excessive network traffic that could impact other critical business operations. Additionally, testing will help minimise false positives and confirm that the solution aligns with the requirements outlined in the Statement of Work, thereby ensuring full compliance with Transnet's operational needs. As Transnet does not have a dedicated test network for a solution of this nature, the NDR solution will be deployed within the live production environment. The following phased deployment strategy is recommended: 1. Deploy the solution into the environment and initiate it in learning mode. 2. Gradually enable features in controlled phases, allowing for continuous monitoring and adjustment.

Transnet indicated that no verbal feedback during the RFP briefing session must be construed as binding until in writing.

2. Closing of the RFP Briefing:

- The briefing session presentation, together with the minutes of the briefing session, will be uploaded on the National Treasury e-tender and the Transnet E-tender, please ensure that you constantly check on the two (2) portals for any update until the RFP closing date.
- Transnet thanked all for joining the meeting.

Meeting adjourned at 13:28