

	Annexure A.2 Definition of Reverse E-auctioning	Template Identifier	240-143120329	Rev	1
		Effective Date	05 December 2018		
		Next Review Date	February 2026		
		Procurement & Supply Chain Management			

CLASSIFICATION	PUBLIC
-----------------------	--------

DATE	18 JULY 2023
-------------	--------------

FOR ATTENTION	TENDERER
----------------------	----------

ACTION REQUIRED	READING
------------------------	---------

FROM	MOTSATSI MAGWELE
-------------	------------------

CONTACT NUMBER	015 230 1729
-----------------------	--------------

SUBJECT	REVERSE E-AUCTIONING
----------------	----------------------

WHAT IS REVERSE E-AUCTIONING?

Reverse e-auctioning means an electronic negotiation process that aims to achieve the most competitive prices for clearly-specified items.

Reverse e-auctioning replaces the negotiation process, with an electronic negotiation process on price only, which provides the results of the tender process immediately.

Notwithstanding the above, Eskom reserves the right to award an order/contract to a supplier who may not be the highest scoring or highest-ranked supplier, only in accordance with Section (2)(1)(f) of the PPPFA.

Reverse e-auction, when applicable, will only be considered once the normal procurement process has progressed to the point that the responsive tenderers have been identified.

Tenderers will be trained on the reverse e-auction system. Responsive tenderers will receive login details in order to participate.

Controlled Disclosure

No part of this document may be reproduced without the expressed consent of the copyright holder,
Eskom Holdings SOC Ltd, Reg No 2002/015527/30.