

### **Transnet National Ports Authority**

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

### **REQUEST FOR PROPOSAL [RFP]**

FOR THE IMPLEMENTATION OF THE ELECTRONIC DOCUMENTS AND RECORDS MANAGEMENT SYSTEM (EDRMS) FOR ALL TRANSNET NATIONAL PORTS AUTHORITY (TNPA) PORTS FOR A PERIOD OF FIVE (5) YEARS.

RFP NUMBER TNPA/2023/03/0005/25959/RFP

ISSUE DATE: 28 July 2023

CLOSING DATE: 21 August 2023

CLOSING TIME: 16:00

BID VALIDITY PERIOD: 180 Business Days from Closing Date

### Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

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Date & Company Stamp

# FOR THE IMPLEMENTATION OF THE ELECTRONIC DOCUMENTS AND RECORDS MANAGEMENT SYSTEM (EDRMS) FOR ALL TNPA PORTS FOR A PERIOD OF FIVE (5) YEARS. SECTION 1: SBD1 FORM

## PART A INVITATION TO BID

		INV	/ITATION TO E	טוס				
YOU ARE HEREBY INVIT	ED TO BID FOR RE		RANSNET NA		TS AUTHORITY	,	ANSNET SOC LTD	
l l	023/03/0005/25959/F		28 July 2023	CLOSING DATE:	21 Aug 2023	CLOSING TIME:	16:00	
DESCRIPTION PORTS	FOR A PERIOD OF		CUMENTS AND	RECORDS	MANAGEMENT	SYSTEM (EDRM	S) FOR ALL TNPA	
BID RESPONSE DOCUM	ENTS SUBMISSION							
(please refer to section	RESPONDENTS ARE TO UPLOAD THEIR BID RESPONSE PROPOSALS ONTO THE TRANSNET SYSTEM AGAINST EACH TENDER SELECTED (please refer to section 2, paragraph 3 for a detailed process on how to upload submissions): <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a>							
BIDDING PROCEDURE E	NQUIRIES MAY BE	DIRECTED TO		TECHNICA	L ENQUIRIES MA	AY BE DIRECTED	) TO:	
CONTACT PERSON		Phelokazi Madaki		CONTACT	PERSON	Phelokazi Ma	daki	
E-MAIL ADDRESS		Phelokazi.Madaki@	transnet.net	E-MAIL ADI	DRESS	Phelokazi.Ma	Phelokazi.Madaki@transnet.net	
SUPPLIER INFORMATIO	N							
NAME OF BIDDER								
POSTAL ADDRESS								
STREET ADDRESS								
TELEPHONE NUMBER		CODE			NUMBER			
CELLPHONE NUMBER								
FACSIMILE NUMBER		CODE			NUMBER			
E-MAIL ADDRESS								
VAT REGISTRATION NUI	MBER							
SUPPLIER COMPLIANCE	STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE	UNIQUE REFERENCE NU MAAA	REGISTRATION MBER:	
B-BBEE STATUS LEVEL	VERIFICATION	TICK APPLICAE	BLE BOX]		ATUS LEVEL	[TICK APPL	ICABLE BOX]	
CERTIFICATE		Yes	□No	SWORN AF	FIDAVII	Yes	□No	
[A B-BBEE STATUS L PURPOSES OF COMP			/ SWORN AF	FIDAVIT (FO	OR EMES & QS	SEs) MUST BE S	SUBMITTED FOR	
3 222 3. 30.								

Respondent's Signature

1 ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?  QUESTIONNAIRE TO BIDDING FOREIGN S	☐Yes ☐No [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No [IF YES, ANSWER QUESTIONAIRE BELOW]			
IS THE ENTITY A RESIDENT OF THE REPU	,		☐ YES ☐ NO			
DOES THE ENTITY HAVE A BRANCH IN TH			☐ YES ☐ NO			
DOES THE ENTITY HAVE A PERMANENT E			☐ YES ☐ NO			
DOES THE ENTITY HAVE ANY SOURCE OF			YES NO			
IS THE ENTITY LIABLE IN THE RSA FOR AN	NY FORM OF TAXATION?		☐ YES ☐ NO			
IF THE ANSWER IS "NO" TO ALL OF THE SYSTEM PIN CODE FROM THE SOUTH AFF	E ABOVE, THEN IT IS NOT A REC RICAN REVENUE SERVICE (SARS)	UIREMENT TO REGISTER AND IF NOT REGISTER AS	FOR A TAX COMPLIANCE STATUS PER 1.3 BELOW.			
	PART B TERMS AND CONDITIONS FOR BIDDING					
1. TAX COMPLIANCE REQUIREMENTS						
1.1 BIDDERS MUST ENSURE COMPLIANCE	CE WITH THEIR TAX OBLIGATIONS	S.				
1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.						
1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.						
1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.						
1.5 IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.						
1.6 WHERE NO TCS IS AVAILABLE BUT T MUST BE PROVIDED.	HE BIDDER IS REGISTERED ON T	HE CENTRAL SUPPLIER DA	ATABASE (CSD), A CSD NUMBER			
NB: FAILURE TO PROVIDE / OR	COMPLY WITH ANY OF THE ABOV	/E PARTICULARS MAY REM	NDER THE BID INVALID.			
SIGNATURE OF BIDDER:						
CAPACITY UNDER WHICH	THIS BID IS SIGNED:					
(Proof of authority must be su	ubmitted e.g. company resolution	on)				
DATE:						

Respondent's Signature

Date & Company Stamp

### **SECTION 2: NOTICE TO BIDDERS**

### 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	Implementation of the electronic documents and records management system (EDRMS) for all TNPA Ports for a period of five (5) years.
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="https://www.etenders.gov.za">www.etenders.gov.za</a> free of charge.
	To download RFP and Annexures:
	<ul> <li>Click on "Tender Opportunities";</li> </ul>
	<ul> <li>Select "Advertised Tenders";</li> </ul>
	In the "Department" box, select Transnet SOC Ltd.
	Once the tender has been located in the list, click on the 'Tender documents" tab and process to download all uploaded documents.
	The RFP may also be downloaded from the Transnet Portal at <a href="https://transnetetenders.azurewebsites.net">https://transnetetenders.azurewebsites.net</a> (please use <b>Google Chrome</b> to access Transnet link/site) free of charge (refer to section 2, paragraph 3 below for detailed steps)
COMMUNICATION	Transnet will publish the outcome of this RFP on the National Treasury etender portal and Transnet website within 10 days after the award has been finalised. All unsuccessful bidders have a right to request for reasons for their bid not being successful. This request must be directed to the contact person stated in the SBD 1 form
	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.
<b>BRIEFING SESSION</b>	Yes – Non-compulsory Click here to join the meeting
CLOSING DATE	16:00 on Monday 21 August 2023  Bidders must ensure that bids are uploaded timeously onto the system.  As a general rule, if a bid is late, it will not be accepted for consideration.  Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.
VALIDITY PERIOD	180 Business Days from Closing Date
TABLETT I ENTOU	Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation

process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.
With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 11.12

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

### **2 FORMAL BRIEFING**

A non-compulsory RFP briefing will be conducted via Microsoft Teams on the **07 August 2023** at **10h00** for a period of  $\pm$  2 hours. The briefing session will start punctually and information will not be repeated for the benefit of Respondents arriving late. <u>Click here to join the meeting</u>

2.1 Despite the briefing session being non-compulsory, TNPA nevertheless encourages all Respondents to attend. TNPA will not be held responsible if any Respondent who did not attend the **non-compulsory** session subsequently feels disadvantaged as a result thereof.

### 3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where service provider's can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log on to the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use Google Chrome to access Transnet link/site);
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected.
  - No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

### 4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 11 below

(Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

### 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) as per the B-BBEE Preferential Procurement Regulations, 2022 preference point scoring.

### **6** COMMUNICATION

- 6.1 For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted onto the system and to [**Phelokazi Madaki**] before **12:00 pm on 14 August 2023**, substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 6.2 Respondents are to note that changes to its submission will not be considered after the closing date.
- 6.3 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 6.4 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 6.5 Transnet will publish the outcome of this RFP in the National Treasury e-tender portal and Transnet website within 10 days after the award has been finalised. Respondents are required to check the National Treasury e-tender Portal and Transnet website for the results of the tender process. All unsuccessful bidders have a right to request Transnet to furnish individual reasons for their bid not being successful. This request must be directed to the contact person stated in the SBD 1 form.

### 7 CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

### 8 COMPLIANCE

The successful Respondent [hereinafter referred to as the **Service provider**] shall be in full and complete compliance with any and all applicable laws and regulations.

### 9 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

### 10 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 10.1 modify the RFP's Services and request Respondents to re-bid on any such changes;
- 10.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 10.3 disqualify Proposals submitted after the stated submission deadline [closing date];
- 10.4 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 10.5 award a contract for only a portion of the proposed Services which are reflected in the scope of this RFP;
- 10.6 split the award of the contract between more than one Service Provider , should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- 10.7 cancel the bid process;
- 10.8 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 10.9 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 10.10 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 10.11 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 10.12 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the outcome of the tender has been published the outcome of the bid process on the National Treasury etender Portal and Transnet website. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

### 11 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

### 12 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

### 13 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 form must be completed and submitted as an ESSENTIAL returnable document by the closing date and time of the bid.

### 14 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the Respondents tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.

Respondent's Signature



### **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

### 1 BACKGROUND

A few years back, TNPA initiated the process of implementing a solution to improve records and documents management. Strides have been made to prepare the organization for this transition from manual documents, records, and information governance keeping to an electronic set-up while addressing the following:

- a) Determining how long recorded information needs to be kept.
- b) Ensuring compliance with records management laws and regulations in all ports.
- c) Managing inactive records in a cost-effective manner.
- d) Organizing active records for easy retrieval when needed.

The company is considering using Electronic Document and Records Management System to keep its records, this will allow the company to manage records and files in both electronic and physical format. It will allow the consistency between paper, electronic and hybrid records and it will provide the ability to track location and the movement of files. This must be done in line with Transnet records management policy and the National Archives and Records Services of South Africa Act (Act no. 43 of 1996)

### 2 SCOPE OF REQUIREMENTS

- 2.1 The prospective bidder will be required to provide TNPA with an electronic document management system on a national level (that is the head office, eight ports, dredging services, lighthouses, and navigation services)
- 2.2 The electronic document and records management system should have the capability that permits records management classification conversions such as:
  - a) File Plan,
  - b) Retention schedule,
  - c) Information classifications.

Refer to Annexure A: Scope of requirements.

### 3 GREEN ECONOMY / CARBON FOOTPRINT

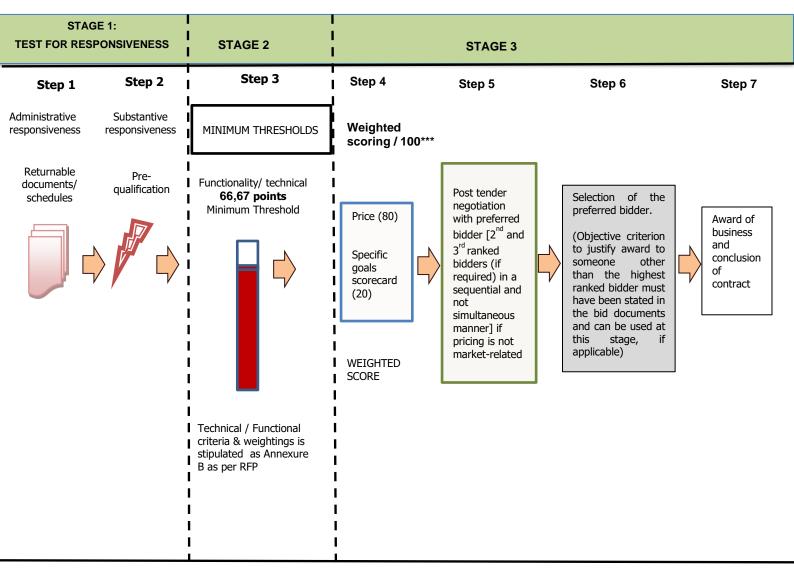
TNPA wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. Please submit details of your entity's policies in this regard.

### 4 GENERAL SERVICE PROVIDER OBLIGATIONS

- 4.1 The Service provider(s) shall be fully responsible to TNPA for the acts and omissions of persons directly or indirectly employed by them.
- 4.2 The Service provider(s) must comply with the requirements stated in this RFP.

### **5 EVALUATION METHODOLOGY**

TNPA will utilise the following methodology and criteria in selecting a preferred Service provider:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

### 5.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

Administrative responsiveness check	RFP Reference
Whether the Bid has been lodged on time	Section 1 paragraph 3
Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
Verify the validity of all returnable documents	Section 5

•	Verify if the Bid document has been duly signed by the authorised respondent	All sections
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The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

### 5.2 STEP TWO: Test for Substantive Responsiveness to RFP

The test for substantive responsiveness to this RFP will include the following:

Check for substantive responsiveness	RFP Reference
Whether any general and legislation qualification criteria set by Transnet, have been met	All sections including: Section 2 paragraphs, 2.2, 6, 11.2, General Bid Conditions clause 20
Whether the Bid contains a priced offer as prescribed in the pricing and delivery schedule	Section 4
Whether the Bid materially complies with the scope and/or specification given	All Sections

The test for substantive responsiveness [Step Two] must be passed for a Respondent's proposal to progress to Step Three for further evaluation.

### 5.3 STEP THREE: Minimum Threshold 66,67 points for Technical Criteria

The test for the Technical and Functional threshold will include the following: Refer to Annexure B

Respondents are to note that Transnet will round off final technical scores to the nearest 2 (two) decimal places for the purposes of determining whether the technical threshold has been met.

The minimum threshold for technical/functionality [Step Three] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation.

### 5.4 STEP FOUR: Evaluation and Final Weighted Scoring

a) **Price** [Weighted score 80 points]:

	Evaluation Criteria	RFP Reference
•	Commercial offer	Section 4 and Annexure C

TNPA will utilise the following formula in its evaluation of Price:

$$PS = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps = Score for the Bid under consideration Pt = Price of Bid under consideration Pmin = Price of lowest acceptable Bid

#### b) **Specific Goals** [Weighted score 20 points]

- Specific goals preference points claim form.
- Preference points will be awarded to a bidder for attaining the specific goal requirement in accordance with the table indicated in Section 9 of the specific goals claim form.

#### 5.5 **SUMMARY: Applicable Thresholds and Final Evaluated Weightings**

Thresholds	Minimum Threshold
Technical / functionality	66,67

Evaluation Criteria	Final Weighted Scores
Price	80
Specific goals - Scorecard	20
TOTAL SCORE:	100

#### 5.6 STEP FIVE: Post Tender Negotiations (PTN - if applicable)

- Respondents are to note that TNPA may not award a contract if the price offered is not market related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
  - negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should TNPA conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

#### 5.7 STEP SIX: Objective Criteria (if applicable)

Transnet reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder. The objective criteria Transnet may apply in this bid process include:

- is not under restrictions, or has principals who are under restrictions, preventing participating in the employer's procurement,
- is not undergoing a process of being restricted by Transnet or other state institution that Transnet may be aware of,
- has the legal capacity to enter into the contract
- complies with the legal requirements, if any, stated in the tender data and

Date & Company Stamp

### 5.8 STEP SEVEN: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

### **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below and complete the pricing schedule : Refer to Annexure C for a full pricing schedule.

No	Description of Services	Total (excl. VAT) [ZAR]
1	IMPLEMENTATION OF THE ELECTRONIC DOCUMENTS AND RECORDS MANAGEMENT SYSTEM (EDRMS) FOR ALL TNPA PORTS FOR A PERIOD OF FIVE (5) YEARS	
	TOTAL PRICE, exclusive of VAT:	
	VAT 15% (if applicable)	
	Total Inclusive of VAT (where applicable)	

Respondents are to note that TNPA will round off final pricing scores to the nearest 2 (two) decimal places.

### **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be guoted in South African Rand inclusive of VAT.
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
- e) Rates proposed must be aligned with the Guide on Hourly Fee Rates for Consultants" by the Department of Public Service and Administration (DPSA);
- f) Quantities given are estimates only. Any orders resulting from this RFP will be on an "as and when required" basis.
- g) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.

- h) In respect of incoterms conditions, if applicable, please refer to paragraph 25 of the General Bid Conditions which is attached to the RFQ as Annexure E.
- i) Respondents, if awarded the contract, are required to indicate that their prices quoted would be kept firm and fixed for the contract duration. [Not to be confused with bid validity period Section 2, clause 1]

YES
-----

### 1. DISCLOSURE OF CONTRACT INFORMATION

### **PRICES TENDERED**

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

### JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, Services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

## DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

Is the Respondent (Complete with a "Yes" or "No")					
A DPIP/FPPO		Closely Related to a DPIP/FPPO		Closely Associated to a DPIP/FPPO	
List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest or significant participation or involvement.					

No	Name Entity Business	of /	Role Entity Busine		the /	Shareholding %	Registration Number	Status (Mark th option with	
			(Nature interes Particip	t/	of			Active	Non-Active
1									
2									
3									

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

### **SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS**

I/We <i>[name</i>	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carryin	g on bus	iness tradir	ng/operating as	5						_
represe	ented by									
		orised ther	eto by a Reso	lution of t	the Board of Dir	ectors o	r Members or Ce uments relating			•
subseq	uent Ag	reement.	The following	list of p	persons are he	reby au	uthorised to ne	gotiate	on beh	alf of the
aboven	nentione	d entity, sh	ould Transnet	decide to	enter into Post	Tender	Negotiations with	highes	st ranked	bidder(s).
	FULL NA	ME(S)		CAPA	CITY		9	SIGNAT	URE	
			· · · · · · · · · · · · · · · · · · ·							
I/We h	ereby of	fer to supp	ly/provide the	aboveme	entioned Service	s at the	prices quoted in	n the s	chedule o	of prices in
accorda	ance with	n the terms	set forth in th	e docume	ents listed in the	accomp	anying schedule	of RFP	docume	nts.
I/We a	aree to b	e bound by	those condition	ons in Tra	ınsnet's:					
	=					Transn	et's discretion if	applical	ble):	
.,		Bid Condition	,	542,555					J. J,	
				d:L:		المحمادية	ad in Alaia Danwa	. fa D		
(iii)	any otne	er standard	or special con	aitions me	entioned and/or	embodie	ed in this Reques	t for P	roposai.	
[and, if	any, its	covering le	tter and any su	ıbsequent		rrespond	me/us in the let			-
Chould	Trancno	t docido th	at a formal cor	atract cho	uld bo signed a	nd so inf	orm me/us in a l	ottor o	f award [	the <b>Letter</b>
					_		uent exchange of		_	
		•	• • • • • • • • • • • • • • • • • • • •	_	•	-	veen Transnet a		•	
	t is signe		,		J			•		
			ofton There Is	, a h :	مانات ما حقيات .		o o 6 millores Dec	oosl T'	f-!! !	ombou tut
	_					-	e of my/our Prop			
a iorma	ıı contra	li called t	ιμοτι το αο so, (	or iali to c	ommence the pr	ovision (	of Services within	ı∠[two	ט] weeks	merearter,

Respondent's Signature

Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

contract.

Respondent to indicate the details of its *domicilium citandi et executandi* hereunder:

Name of Entity:

Facsimile:

Address:

NOTIFICATION OF AWARD OF RFP

As soon as possible after approval to award the contract(s), the successful Respondent [the Service Provider ] will be informed of the acceptance of its Proposal. Transnet will also publish the outcome of the tender, including successful and unsuccessful bidders, in the National Treasury e-tender portal. Any unsuccessful bidder has a right to request reasons for the bid not to be successful and Transnet has a duty to provide those reasons on receipt of the request from the bidder.

### VALIDITY PERIOD

Transnet requires a validity period of 180 Business Days [from closing date] against this RFP, excluding the first day and including the last day.

### NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFP is submitted.

(i)	Registration number of company / C.C		
(ii)	Registered name of company / C.C.		
(iii)	Full name(s) of director/member(s)	Address/Addresses	ID Number(s)

Respondent's Signature

### **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

### a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents**, and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
Annexure C: Pricing and Delivery Schedule	

### b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Customer references	
The tenderer shall supply customer references from current or previous customers where	
an EDRMS was implemented and maintained in a company. (20)	

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Functional requirements	
The Tenderer must provide the solution's functional capability of the EDRMS	
module/functionality (20)	
System integration	
The Tenderer must provide the proposed solution's technical capability of the required	
integration capabilities (20)	
System scalability	
The Tenderer must provide a technical capability of the Modularity and Scalability	
capabilities of the proposed system (5)	
Risk & Security enablement	
The Tenderer must provide a solution's technical description of the Information and Cyber	
Security capabilities of the proposed system (5)	
Skills Transfer	
The Tenderer must provide skills transfer proposal for TNPA technical personnel (10)	
Bidders' accreditation	
The Tenderers must provide valid relevant accreditation certifications specific to the	
proposed solution (10)	
Fault logging framework	
The Tenderers must provide fault logging and resolution methodology proposal for the	
proposed solution. (10)	
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in	
Section 9 of this RFP in a form of a Valid B-BBEE certificate or Sworn Affidavit	

### c) Essential Returnable Documents:

Over and the above the requirements of section (a) and (b) mentioned above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
Section 1: SBD1 Form	
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus 2 previous years	
SECTION 5: Proposal Form and List of Returnable documents	
SECTION 6: Certificate of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	
SECTION 8: RFP Clarification Request Form	
SECTION 10: Protection of Personal Information	

### **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this day of	20
SIGNATURE OF WITNESSES	ADDRESS OF WITNESSES	
1		
Name		
2		
Name		
SIGNATURE OF RESPONDENT'S AUTHORISE	ED REPRESENTATIVE:	
NAME:		
DESIGNATION:		

Date & Company Stamp

## SECTION 6: CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate, the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement
5	Scope of work attached to this RFP

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AUT	HORISED REPRESEN	NTATIVE:	
NAME:			
DESIGNATION:			

Respondent's Signature

### **SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM**

We	do hereby certify that:
Transnet has supplied and we have received were submitted by ourselves for RFP Clarifications	appropriate responses to any/all questions [as applicable] whi
We have received all information we deemed	necessary for the completion of this Request for Proposal [RFF
information relevant to the Services as well a time in which to conduct and perform a the requirements and assets used by Transnet.	is to the existing Transnet facilities/sites and any and all relevants are the transnet information and Employees and have had sufficient the following the facilities are the facilities and any and all relevant are the facilities and the facilities are the facilities and the facilities are the
	rmation relating to the subject matter of this RFP from Transreived from the designated Transnet contact(s) as nominated
•	terned, that the processes and procedures adopted by Transmerquested from Bidders in responding to this RFP have be
Integrity which includes but are not limited to	e Bidder/Service Provider as indicated in the Transnet Suppl ensuring that we take all measures necessary to prevent corru order to secure or in furtherance to secure a contract w
between an owner / member / director / partn	cial relationship <b>exists / does not exist</b> [delete as applicabler / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or board member / shareholder of our entity and an employee or entity and entity and employee or entity and entity and entity and entity and entity and
We declare that an owner / member / direc applicable] an employee or board member of	tor / partner / shareholder of our entity <b>is / is not</b> [delete Transnet;
/ has not been [delete as applicable] a form I further declare that if they were a former en	per / director / partner / shareholder/employee of our entity <b>h</b> her employee or board member of Transnet in the past 10 years the member of Dransnet in the past 10 years the paration or had access to the information related to this RF
If such a relationship as indicated in paragifollowing section:	raph 7, 8 and/or 9 exists, the Respondent is to complete t

Respondent's Signature

1.

2.

3.

4.

5.

6.

7.

8.

9.

10.

		AME OF OWNER/MEMBER/ ER/SHAREHOLDER/EMPLOY		ADDRESS:
	Indicate	e nature of relationship witl	n Transnet:	
respo provi	onse and ded in th	may preclude a Respo	ondent from doing future busi	vill lead to the disqualification of a ness with Transnet. Information liates to verify the correctness of
11.	Transne advanta	et [other than any existing	and appropriate business relationsh	ny relationship between ourselves and ip with Transnet] which could unfairly notify Transnet immediately in writing
BIDI	DER'S DIS	SCLOSURE (SBD4)		
12	PURPO	SE OF THE FORM		
	12.1	with the principles of tr Constitution of the Repub	ansparency, accountability, imparti	n terms of this invitation to bid. In line ality, and ethics as enshrined in the assed in various pieces of legislation, it of the details required hereunder.
	12.2	•	sted in the Register for Tender Defa	aulters and / or the List of Restricted the bid process.
13	Bidder's	s declaration		
	13.1		ts directors / trustees / shareholders having a controlling interest <sup>1</sup> in th	
	13.1.1.	numbers of sole proprieto	,	pers, and, if applicable, state employeers / members/ partners or any person
		Full Name	Identity Number	Name of State institution
			s holding the majority of the equity of an or to direct the course and decisions of th	

14

	Identity Number	Name of State institution
person who is employed by  13.2.1. If so, furnish particulars	its directors / trustees / shareholders	YES/NO  i / members /
interest in any other related contract?	ring a controlling interest in the enterp	•
DECLARATION		
	ng statements that I certify to be true	
14.1 I have read and I understa	nd the contents of this disclosure;	
14.2 I understand that the acco complete in every respect;	mpanying bid will be disqualified if this	s disclosure is found not to be true and
communication, agreemen	at the accompanying bid independent or arrangement with any competito or consortium <sup>2</sup> will not be construed a	or. However, communication between

used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

### **BREACH OF LAW**

NATURE OF BREACH.

We further hereby certify that *I/we* (the bidding entity and/or any of its directors, members or partners) *have/have not been* [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH.
DATE OF BREACH:
Furthermore, I/we acknowledge that Transnet SOC Ltd reserves the right to exclude any Respondent from the bidding process, should that person or entity have been found guilty of a serious breach of law, tribunal or regulator obligation.

Page 29 of 38
Returnable document

			Returnable documen
SIGNED at	on this	day of	20
For and on behalf of	AS WITN	ESS:	
duly authorised hereto			
Name:	Name:		
Position:	Position:		
Signature:	Signature	2:	
Date:	Registrati	on No of Company/CC	
Place:	Registrati	on Name of Company/CC	

### **SECTION 8: RFP CLARIFICATION REQUEST FORM**

RFP No: TNPA/2	023/03/0005/25959/RFP
	questions / RFP Clarifications: Before 12:00 pm on 14 August 2023.
TO:	Transnet SOC Ltd
ATTENTION:	Phelokazi Madaki
EMAIL	[Phelokazi.Madaki@transnet.net]
DATE:	[. Helokaziii ladakilgetalionetilet]
FROM:	
DED Clarification I	No. Ita ha incorted by Transport?
REP Clarification i	No [to be inserted by Transnet]
	REQUEST FOR RFP CLARIFICATION

### **SECTION 9: SPECIFIC GOALS POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for specific goals Contribution. Transnet will award preference points to companies who provide valid proof of evidence of as per the table below.

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF SPECIFIC GOALS, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000.

### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- The value of this bid is estimated to **not exceed** R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contribution.
  - (c) Any other specific goal determined in Transnet preferential procurement policy.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE status level of contributor 1 or 2	8
The promotion of supplier development through subcontracting 100% of the value of:	12
Conversion of manual documents and records into the system	
and	
Migration and back scanning of paper records	
Portions/activities of the contract to /with EMEs and/or QSEs 51% owned by black people, youth, women, or disabled people.	
Non-Compliant and/or B-BBEE Level 3-8 contributors	0
Total points for Price and Specific Goals must not exceed	100

1.5 Failure on the part of a bidder to submit proof of evidence for any of the specific goals together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.

1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim regarding preferences, in any manner required by the purchaser.

### 2. DEFINITIONS

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (d) "Ownership" means 51% black ownership
- (e) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (f) **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (h) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (i) "Price" includes all applicable taxes less all unconditional discounts.
- (j) "Proof of B-BBEE Status Level of Contributor"
  - i) the B-BBBEE status level certificate issued by an authorised body or person;
  - ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - iii) any other requirement prescribed in terms of the B-BBEE Act.
- (k) "QSE" means a Qualifying Small EEnterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (I) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.
- (m) **"Specific goals"** means targeted advancement areas or categories of persons or groups either previously disadvantaged or falling within the scope of the Reconstruction and Development Programme identified by Transnet to be given preference in allocation of procurement contracts in line with section 2(1) of the PPPFA.

(n)

### 3. POINTS AWARDED FOR PRICE

### 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, the following preference points must be awarded to a bidder who provides the relevant required evidence for claiming points

Selected Specific Goal	Number of points allocated (80/20)
B-BBEE Level of contributor (1 or 2)	8
The promotion of supplier development through subcontracting 100% of the value of:	12
Conversion of manual documents and records into the system	
•Migration and back scanning of paper records	
Portions/activities of the contract to /with EMEs and/or QSEs 51% owned by black people, youth, women, or disabled people.	
Non-Compliant and/or B-BBEE Level 3-8 contributors	0

### 4. EVIDENCE REQUIRED FOR CLAIMING SPECIFIC GOALS

4.1 In terms of Transnet Preferential Procurement Policy (TPPP) and Procurement Manuals, preference points must be awarded to a bidder for providing evidence in accordance with the table below:

Specific Goals	Acceptable Evidence
B-BBEE	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
Company majority owned by black women	B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
Company majority owned by black youth	Certified copy of ID Documents of the Owners and B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
EME or QSE 51% Black Owned	B-BBEE Certificate / Sworn-Affidavit / CIPC Certificate
Entities that are 51 % Black Owned	CI B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate (in case of JV, a consolidated scorecard will be accepted) as per DTIC guideline
The promotion of supplier development through subcontracting or JV for a minimum of 30% of the value of a contract to South African Companies which are:  I. 30% Black Women owned, 51% Black	Sub-contracting agreements and Declaration / Joint Venture Agreement and CIPC – B-BBEE Certificate / Sworn- Affidavit / B-BBEE CIPC Certificate as per DTIC guideline

Youth and 51% Black people with disabilities II. Entities with a specified minimum B-BBEE level (1 and 2) III. EMEs and/or QSEs who are 51% black- owned	
Entities Owned by People with Disability (PWD)	Certified copy of ID Documents of the Owners / Doctor's note and /or EEA1 form confirming the disability

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency
	Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black-owned QSEs - 51% to 100% Black owned)
	[Sworn affidavits must substantially comply with the format that can be obtained on the DTIC's website at <a href="https://www.thedtic.gov.za/economic empowerment/bee codes.jsp">www.thedtic.gov.za/economic empowerment/bee codes.jsp</a> .]
ЕМЕ	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership
	Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership
	Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 4.6 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by Transnet or regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

### 5. BID DECLARATION

- 5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:
- 6. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 6.1

6.1	B-BBEE Status Level of Contribution: . =(maximum of 20 points)							
	(Points claimed in respect of paragraph 6.1 must be in accordance with the tand must be substantiated by relevant proof of B-BBEE status level of contrib		n paragraph 4.1					
7.	SUB-CONTRACTING							
7.1	Will any portion of the contract be sub-contracted?  ( Tick applicable box)							
	(Tick applicable box)							
	YES NO							
	<u> </u>							
7.1.1	If yes, indicate:							
	i) What percentage of the contract will be subcontracted	%	%					
	ii) The name of the sub-contractor							
	iii) The B-BBEE status level of the sub-contractor							
	iv) Whether the sub-contractor is an EME or QSE.							
	(Tick applicable box)							
	YES NO							
	v) Specify, by ticking the appropriate box, if subcontracting with any of the following enterprises:							
	Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √					
	Black people	EIVIE V	QSE V					
	Black people who are youth							
	Black people who are women							
	Black people with disabilities							
	Black people living in rural or underdeveloped areas or townships							
	Cooperative owned by black people							
	Black people who are military veterans							
	OR		1					
	Any EME							
	Any QSE							
8.	DECLARATION WITH REGARD TO COMPANY/FIRM							
8.1	Name of company/firm:							
8.2	VAT registration number:							
8.3	Company registration number:							
8.4	TYPE OF COMPANY/ FIRM							
	□ Partnership/Joint Venture / Consortium							
	☐ One person business/sole propriety							
	☐ Close corporation							
	□ Company							
	☐ (Pty) Limited							
	[TICK APPLICABLE BOX]							
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES							
8.6	COMPANY CLASSIFICATION							
	□ Manufacturer							
	□ Manufacturer □ Supplier							

Respondent's Signature

	□ □ [ <i>Tio</i>	Othe	essional Service provider er Service providers, e.g. transporter, etc ABLE BOX]			
8.7	Tota	al numb	er of years the company/firm has been i	n business:		
8.8	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:					
	i)	The inf	e information furnished is true and correct;			
	ii)	The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;				
	iii)	6.1, th	_	a result of points claimed as shown in paragraph 1.4 and h documentary proof to the satisfaction of the purchaser		
	iv)	If a bidder submitted false information regarding its B-BBEE status level of contributor or any other matter required in terms of the Preferential Procurement Regulations, 2022 which will affect or has affected the evaluation of a bid the purchaser may, in addition to any other remedy it may have				
		(a)	disqualify the person from the bidding	process;		
		(b)	recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;			
		<ul><li>(c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;</li></ul>				
		(d)	if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;			
		(e)	shareholders and directors who acted National Treasury from obtaining busi	ractor, its shareholders and directors, or only the ted on a fraudulent basis, be restricted by the usiness from any organ of state for a period not alteram partem (hear the other side) rule has		
		(f)	(f) forward the matter for criminal prosecution.			
	WITNESSES					
1.	1			SIGNATURE(S) OF BIDDERS(S)		
2.				DATE:		
			ADDRESS			

### **SECTION 10: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent

must take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

YES		NO	

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

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Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za

Respondent's Signature