

Title	Request for Quotation: Hire Loan of a tug Schofer F396 Tug or equivalent for a period of 3 months.
PROPOSAL	RFQSP0031-26
Validity Period	3 months
PROPOSAL Open	6 Oct 2026
PROPOSAL Closes	12 Oct 2026 (11h00am)
SAAT Business Unit	Technical Material
E-Mail	sergeteffo@flysaa.com

South African Airways Technical is seeking proposals from qualified service providers for the hire and leasing of a Tug SCHOPF F396 or equivalent capable of towing wide body aircrafts up to A380 aircraft. The required tug will be used to tow and push aircrafts at the O.R. Tambo International Airport from Apron side to SAA Technical and vice versa and move aircraft to various points within SAA technical for a period of 3 months with the option to terminate for valid reason. Late and incomplete submissions will invalidate the quote submitted.

NAME OF VENDOR:

POSTAL ADDRESS:

TELEPHONE NO.:

CELL NO:

E MAIL ADDRESS:

CONTACT PERSON:

This RFQ (Request for Quotation) will be evaluated on functionality and pricing, sold to the highest bidder.

Required Documentation to be attached

- SARS Tax Clearance Certificate (or proof of application for same where applicable)**
Please note new National Treasury instruction for national and international bidders' compliance:

<http://www.treasury.gov.za/legislation/pfma/TreasuryInstruction/Treasury%20Instruction%20of%202014%202015%20on%20Tax%20Clearance%20Certificates.pdf>
- BBBEE rating certificate from an Accredited Rating Agency (SANAS)**
Applicable to South African based companies

CONDITIONS

- The final terms and conditions are subject to negotiations and issuance of a Letter of Award to the successful bidder.
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- The bidder shall provide its best price in the RFQ. This price will be considered together with all other relevant criteria in the quote. The validity period of quoted prices should be clearly stated in the quotation.
- The RFQ shall be awarded, whether in whole or in part, at the sole and absolute discretion of SAAT. SAAT hereby represents that it is not obliged to award this RFQ to any bidder. SAAT is entitled to retract this RFQ at any time as from the date of issue. SAAT is not obliged to award this RFQ to the bidder that quotes the lowest price. In the event that SAAT does make an award and should the successful bidder then fail to honor its quote, such bidder shall be liable to SAAT for any damages SAAT may incur as, a result of such breach.
- The bidder shall be disqualified from tendering if any attempt is made either directly to solicit and/ or canvass any information from any employee or agent of SAAT regarding this RFQ from the date the offer is submitted until the date of award of the RFQ.
- SAAT will adjust any arithmetical errors found in the Proposal and shall advise the Bidder accordingly.
- Proposals and any information contained within will be treated as confidential and will not be disclosed to any third party - including other Bidders.

Scope of Work & Technical Requirements:

- Equipment Type: Conventional (Towbar) Aircraft Tug.
- Model Specified: Schopf F396 (or direct technical equivalent).
- Target Aircraft Types: Wide-body aircraft (e.g. A330, A340, B777, B747, A330, A350, A380, ETC).
- Engine / Power: Diesel (Tier 3 / Tier 4 compliant),
- Lease Type: Dry Lease (Operator and fuel provided by lessee).
- Lease Term: 3 Months (with an option to terminate if SAAT equipment become serviceable).
- Estimated Start Date and end date:
- Delivery Location: **O.R. Tambo International Airport (JNB)** airside / ramp access

SCOPE OF SERVICES:

Scope of Work (SOW): Country-Specific Requirements

The Tug will be used for towing, push back and reparking SAA and SAAT customers aircraft from Apron to SAAT and vice-versa, within Apron side, moving aircrafts within SAAT etc.

. Supplier Submission Requirements

Bidders must include the following details in their final proposal:

- **Equipment Specifications & Condition:**

Tug must be airside compliant, certified, and fit for continuous operational use in a commercial aviation environment.

Written confirmation that the unit complies or will comply with Airports Company South Africa (ACSA) safety regulations and airside operating permits.

- **Maintenance Boundary Structure:**

Clarification of maintenance splits (what is covered by the lessee and what is covered by the lessor).

Turnaround time (TAT) guarantees for on-site technical support or delivery of a replacement unit at JNB during a major breakdown.

EVALUATION CRITERIA

The bidders will be evaluated against the following critical criteria: Failure to meet the criteria will lead to disqualification.

- The RFQ will be evaluated in line with the “Preferential Procurement Policy Framework Act Regulations of 2022”

The following preference point systems are applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R50 000 000,00 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000,00 (all applicable taxes included).

Preference points for this bid shall be awarded for price.

All prices quoted must be exclusive of Value Added Tax (VAT).

LEASE OF A TUG CAPABLE OF A380 AIRCRAFT

Phase 1: Critical evaluation criteria:

Bidders must fully comply with all critical criteria listed below:

Failure to comply will lead to disqualification. The table below is required to be completed and submitted with your bid documents in order to comply with the evaluation of the critical criteria.

CRITICAL CRITERIA	Yes/No
Elements of Critical Evaluation Criteria	
Age of the Tug: Tug to comply with all related safety and operation requirement by ACSA, please submit a copy of documents or name plate showing DOM of the tug	
Compliance with Safety regulations: Supplier to compliance with all SAA / SAAT safety, regulatory, and airside operational requirements.	

SPECIFIC GOAL 1.	ACHIEVEMENT LEVEL	POINTS	POINTS	
Persons historically disadvantaged based on race	100% Black ownership	10	4	
	75% - 99% Black ownership	8	3	
	50% - 74% Black ownership	5	2	
	Below 50% Black ownership	0	0	
SPECIFIC GOAL 2.	ACHIEVEMENT LEVEL	POINTS	POINTS	
Persons historically disadvantaged based on gender.	100% Black Woman ownership	5	3	
	75% - 99% Black Woman ownership	4	2	
	50 % - 74% Black Woman ownership	3	1	
	Below 50 % Black Woman ownership	0	0	
SPECIFIC GOAL 3.	ACHIEVEMENT LEVEL	POINTS	POINTS	
Persons historically disadvantaged based on disability	100 % owned by persons living with disabilities	5	3	
	75% - 99 % owned by persons living with disabilities	4	2	
	50% - 74% owned by persons living with disabilities	2	1	

	Below 50 % owned by persons living with disabilities	0	0	
TOTAL - PRICE & SPECIFIC GOALS		100 POINTS	100 POINTS	

3. Pricing Schedule

Financial Pricing Breakdown (ZAR or Preferred Currency):

Monthly dry lease rental rate.

Mobilization and demobilization fees (delivery to and removal from JNB airside).

Submissions need to reach SAAT by 12 Oct 2026 at the latest (11h00AM). Late submissions will not be considered.

SIGNATURE OF SERVICE PROVIDER: _____

CAPACITY: _____

The following documents must be provided with the bidder's quotation (for all Local and international suppliers).

- Valid BBBEE Certificate or Affidavit (local suppliers)
- Valid TAX Compliance Status PIN (local suppliers)
- Completed and signed SBD 1 form for international suppliers
- Completed and signed SBD 4 form for both local and international suppliers